Registration Number : 147 dated 10 May 2011
PUBLIC DISCLOSURES FOR THE QUARTER AND YEAR ENDED 31 MARCH 2020

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## revenue account for the year ended 31 March 2020


revenue account for the quarter ended 31 MARCH 2019



| SHAREHOLDERS' ACCOUNT (NON-TECHNICAL ACCOUNT) |  |  |  |  | (F in 0000 ) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | SCHEDULE | For the Quarter Ended 31 March 2020 | For the Year Ended <br> 31 March 2020 | For the Quarter Ended 31 March 2019 | For the Year Ended 31 March 2019 |
| Amounts transfered from the policyholders account (Technical Account) |  | 2,29,654 | 2,29,654 | 76,818 | 1,55,434 |
| Income from investments |  |  |  |  |  |
| (a) Interest, Dividend \& Rent (Net) |  | 90,706 | 4,87,184 | 1,65,076 | 6,76,455 |
| (b) Profit on sale / redemption of investments |  | 37,537 | 2,29,266 | 27,835 | 1,75,395 |
| (c) (Loss on sale / redemption of investments) |  | $(37,439)$ | $(81,880)$ | $(21,977)$ | $(2,48,859)$ |
| (d) Transfer/Gain/(Loss) on revaluation / change in fair value |  | - | - | - | - |
| Sub Total |  | 90,804 | 6,34,570 | 1,70,934 | 6,02,991 |
| Other income |  |  | 235 | 1, | 6, |
| Total (A) |  | 3,20,458 | 8,64,459 | 2,47,752 | 7,58,425 |
| Expenses other than those directly related to the insurance business | 3 A | 4,031 | 10,386 | 2,583 | 11,733 |
| Contribution towards the remuneration of MD/CEOs/WTDs |  | 12,793 | 31,514 | 6,380 | 19,290 |
| Bad debts written off |  | - | - | - | - |
| Provisions (Other than taxation) |  |  |  |  |  |
| (a) For diminution in the value of investment (Net) |  | 1,08,048 | 4,20,236 | - | - |
| (b) Provision for doubtful debts |  | - | - | - | - |
| (c) Others |  | - | - | - | - |
| Contribution to the Policyholders' Account towards Excess EOM |  | 24,27,305 | 24,27,305 | 3,17,628 | 20,19,869 |
| Contribution to the Policyholders' Account |  | $(14,04,036)$ | 8,26,567 | 5,98,117 | 14,13,800 |
| Total (B) |  | 11,48,141 | 37,16,008 | 9,24,708 | 34,64,691 |
| Profit / (Loss) before tax |  | $(8,27,683)$ | $(28,51,548)$ | $(6,76,956)$ | $(27,06,266)$ |
| Provision for taxation |  |  |  |  |  |
| For Current Year |  | - | - | - | - |
| For earlier years |  | - | - | $\checkmark$ | - |
| Profit / (Loss) after tax |  | $(8,27,683)$ | $(28,51,548)$ | $(6,76,956)$ | $(27,06,266)$ |
| APPROPRIATIONS |  |  |  |  |  |
| (a) Balance at the beginning of the year |  | $(1,18,12,327)$ | $(1,10,81,431)$ | $(1,04,04,477)$ | $(83,75,165)$ |
| (b) Interim dividends paid during the year |  | (1,18,12,327) | (1,10,81, ${ }^{\text {a }}$ ) | (1,04,04, | (83,75,165) |
| (c) Proposed final dividend |  | - | - | - | - |
| (d) Dividend distribution tax |  | - | - | - | - |
| (e) Transfer to reserves / other accounts |  | - | - | - | - |
| Profit / (Loss) carried to the Balance Sheet |  | $(1,26,40,010)$ | $(1,39,32,979)$ | $(1,10,81,431)$ | $(1,10,81,431)$ |
| Earning per share of face value ₹ 10 - Basic/Diluted |  | (2.65) | (9.12) | (2.17) | (8.66) |

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Registration Number : 147 dated 10 May 2011

## BALANCE SHEET AS AT 31 MARCH 2020

| PARTICULARS |  | (₹ in '000) |  |
| :---: | :---: | :---: | :---: |
|  | SCHEDULE | As at <br> 31 March 2020 | As at 31 March 2019 |
| SOURCES OF FUNDS |  |  |  |
| Shareholders' funds |  |  |  |
| Share capital | L-8, L-9 | 31,26,209 | 31,26,209 |
| Reserves and surplus | L-10 | 1,68,82,622 | 1,68,48,478 |
| Credit/(debit) fair value change account |  | $(30,102)$ | 12,775 |
| Sub-total |  | 1,99,78,729 | 1,99,87,462 |
| Borrowings | L-11 | - | - |
| Policyholders' Funds |  |  |  |
| Credit/(Debit) Fair Value Change Account |  | 67,260 | 3,061 |
| Policy liabilities |  | 1,99,52,227 | 1,48,34,417 |
| Insurance reserves |  | - | - |
| Provision for Linked Liabilities |  | 76,22,632 | 55,03,750 |
| Add: Credit/(Debit) Fair Value Change Account |  | $(12,55,292)$ | 3,50,409 |
| Total Provision for Linked Liabilities |  | 63,67,340 | 58,54,159 |
| Sub-total |  | 2,63,86,827 | 2,06,91,637 |
| Funds for Discontinued Policies |  |  |  |
| Discontinued on account of non-payment of premium-Linked |  | 10,49,448 | 5,99,214 |
| Others |  | - | - |
| Funds for Future Appropriations (PAR) |  | 48,824 | 37,474 |
| Total |  | 4,74,63,828 | 4,13,15,786 |
| APPLICATION OF FUNDS |  |  |  |
| Investments |  |  |  |
| Shareholders' | L-12 | 37,51,952 | 66,89,467 |
| Policyholders' | L-13 | 1,96,55,903 | 1,57,24,896 |
| Assets held to cover linked liabilities | L-14 | 74,16,789 | 64,53,373 |
| Loans | L-15 | 98,338 | 52,716 |
| Fixed assets | L-16 | 10,78,554 | 9,82,444 |
| Current assets |  |  |  |
| Cash and bank balances | L-17 | 9,04,592 | 9,73,959 |
| Advances and other assets | L-18 | 29,55,815 | 23,22,393 |
| Sub-total (A) |  | 38,60,407 | 32,96,352 |
| Current liabilities | L-19 | 23,12,629 | 29,50,719 |
| Provisions | L-20 | 18,466 | 14,171 |
| Sub-total (B) |  | 23,31,095 | 29,64,890 |
| Net Current Assets (C) = ( $\mathrm{A}-\mathrm{B}$ ) |  | 15,29,312 | 3,31,462 |
| Miscellaneous expenditure (to the extent not written ott or adjusted) | L-21 | - | - |
| Debit Balance in Profit and Loss Account (Shareholders' Account) |  | 1,39,32,979 | 1,10,81,431 |
| Debit Balance in Revenue Account (Policyholders' Account) |  | - | - |
| Total |  | 4,74,63,828 | 4,13,15,786 |

## Contingent Liabilities

| PARTICULARS | $\begin{gathered} \text { As at } \\ 31 \text { March 2UZU } \end{gathered}$ | As at <br> 31 March 2019 |
| :---: | :---: | :---: |
| Partly-paid up investments |  |  |
| Claims, other than against policies, not acknowledged as debts by the Company |  |  |
| Guarantees given by or on behalf of the Company |  |  |
| Underwriting commitments outstanding (in respect of shares and securities) |  |  |
| Statutory demands / liabilities in dispute, not provided for | 35,407* | 35,660* |
| Reinsurance obligations to the extent not provided for in accounts |  |  |
| Others (Claims against policies under litigation) | 3,832 | 8,993 |

[^0]Form L-4 Premium Schedul
PREMIUM

| For the Quarter Ended 31 March 2020 |  |  |  |  |  |  |  |  |  |  | (F in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  |  | Linked Non Par |  |  |
|  |  | Individual Par | Individual Par Pension\# | Individual Non Par | Individual Non Par Annuity | Health | Group Non Par | Group Variable | Individual Life | Individual Linked Pension | Group |
| Premium |  |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 12,18,628 | 2,94,013 | - | 4,86,638 | - | 887 | 54,682 | 2,931 | 2,53,048 | 330 | 1,26,100 |
| Renewal Premiums | 27,82,084 | 5,40,392 | 58,654 | 13,58,930 | - | 5,374 | 53,639 | - | 7,41,739 | 23,358 | - |
| Single Premiums | 1,10,699 | - | - | 7,579 | 19,054 | - | 80,161 | - | 2,755 | 1,150 | - |
| Total | 41,11,411 | 8,34,405 | 58,654 | 18,53,147 | 19,054 | 6,261 | 1,88,481 | 2,931 | 9,97,541 | 24,838 | 1,26,100 |


| For the Year Ended 31 March 2020 |  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  |  | Linked Non Par |  |  |
|  |  | Individual Par | Individual Par Pension\# | Individual Non Par | Individual Non Par Annuity | Health | Group Non Par | Group Variable | Individual Life | Individual Linked Pension | Group |
| Premium |  |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 35,18,801 | 8,80,867 | (697) | 15,27,268 | - | 10,325 | 1,12,642 | 45,053 | 7,98,042 | 3,723 | 1,41,579 |
| Renewal Premiums | 66,53,572 | 13,05,240 | 1,41,763 | 28,77,502 | - | 14,909 | 3,52,370 | - | 19,11,757 | 50,031 | - |
| Single Premiums | 3,12,474 |  | 0 | 16,574 | 48,537 | - | 2,20,822 | - | 24,933 | 1,609 | - |
| Total | 1,04,84,847 | 21,86,107 | 1,41,066 | 44,21,344 | 48,537 | 25,234 | 6,85,834 | 45,053 | 27,34,731 | 55,362 | 1,41,579 |


| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  |  | Linked Non Par |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health | Group Non Par | Group Variable | Individual Life | Individual Linked Pension | Group |
| Premium |  |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 16,02,040 | 3,01,482 () |  | 6,94,219 |  | 2,096 | 12,356 48,595 |  | 3,66,649 | 4,507 | 1,72,181 |
| Renewal Premiums | 22,16,865 | 3,73,926 73,859 |  | 10,16,040 |  | 4,335 | 46,5442,04,697 | - | 6,75,081 | 27,080 |  |
| Single Premiums | 2,52,886 | - - |  |  | 6,895 27,717 |  |  | - | 13,177 | 400 | - |
| Total | 40,71,792 | 6,75,408 | 73,815 | 17,17,154 | 27,717 | 6,431 | 2,04,697 $\mathbf{2 , 6 3 , 5 9 7}$ | 48,595 | 10,54,907 | 31,987 | 1,72,181 |
| For the Year Ended 31 March 2019 |  |  |  |  |  |  |  |  |  |  | (F in '000) |
|  |  | Non-Linked Par |  | Non-Linked Non Par |  |  |  |  | Linked Non Par |  |  |
| Particulars | Total | Individual Par | Individual Par Pension\# | Individual Non Par | Individual Non Par Annuity | Health | Group Non Par | Group Variable | Individual Life | Individual Linked Pension | Group |
| Premium |  |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 39,01,593 | 7,94,728$8,36,710$ | 10,956 | $14,64,634$$21,12,902$ | - | 5,49012,013 | $1,70,467$$1,57,391$ | 1,50,818 | $11,06,288$$12,88,537$ | 10,45654,783 | 1,87,757 |
| Renewal Premiums | 46,34,358 |  | 1,72,021 |  | - |  |  |  |  |  |  |
| Single Premiums | 6,57,159 | - | (129) | 14,712 | 65,769 | - | 5,11,325 | - | 61,421 | 4,061 | 1,87,757 |
| Total | 91,93,110 | 16,31,438 | 1,82,849 | 35,92,247 | 65,769 | 17,503 | 8,39,184 | 1,50,818 | 24,56,246 | 69,300 |  |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-5- Commission Schedule
COMMISSION

| For the Quarter Ended 31 March 2020 |  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Non-Linked Par |  | Non-Linked Non Par |  |  |  |  | Linked Non Par |  |  |
| Particulars | Total | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health | Group Non Par | Group Variable | Individual Life | Individual Linked Pension | Group |
| Commission |  |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 1,77,175 | 57,226 | - | 1,08,228 | - | 104 | 1,731 | - | 9,865 | 21 | - |
| Renewal Premiums | 77,135 | 19,099 | 1,505 | 44,467 | - | 55 | 1,060 | - | 10,586 | 362 | - |
| Single Premiums | 2,198 | - | - | 114 | 677 | - | 1,338 | - | 50 | 19 | - |
| Other Commisions | - | - | - | - | - | - | - | - | - | - | - |
| Total (A) | 2,56,508 | 76,325 | 1,505 | 1,52,808 | 677 | 159 | 4,129 | - | 20,501 | 403 | $\cdot$ |
| Add: Commission on re-insurance accepted | - | - | - | - | - | - | - | - | - | - | - |
| Less: Commission on re-insurance ceded | - | - | - | - | - | - | - | - | - | - | - |
| Net commission | 2,56,508 | 76,325 | 1,505 | 1,52,808 | 677 | 159 | 4,129 | - | 20,501 | 403 | - |
| Rewards and Remuneration to Agent, brokers <br> and other intermediateries |  |  |  |  |  |  |  |  |  |  |  |
|  | 34,679 | 9,303 | - | 19,017 | - | 84 | - | - | 6,233 | 42 | - |
| TOTAL | 2,91,187 | 85,628 | 1,505 | 1,71,825 | 677 | 243 | 4,129 | - | 26,734 | 445 | - |
| Break-up of the commisssion expenses (gross) incurred to procure business: |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Agents | 2,09,976 | 63,104 | 319 | 1,26,163 | 65 | 225 | (0) | - | 19,689 | 412 | - |
| Brokers | 26,728 | 3,338 | 0 | 20,523 | - | 1 | 2,836 | - | 29 | - | - |
| Corporate Agency | 54,459 | 19,184 | 1,186 | 25,141 | 612 | 17 | 1,293 | - | 6,992 | 33 | - |
| Referral | - | - | - | - | - | - | - | - | - | - | - |
| Others - Web Aggregators | 25 | - | - | - | - | - | - | $-$ | 25 | - | - |
| Total | 2,91,187 | 85,626 | 1,505 | 1,71,827 | 677 | 243 | 4,129 | - | 26,734 | 445 | - |


| For the Year Ended 31 March 2020 |  |  |  |  |  |  |  |  |  |  | (F in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  |  | Linked Non Par |  |  |
|  |  | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health | Group Non Par | Group Variable | Individual Life | Individual Linked Pension | Group |
| Commission |  |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 5,41,696 | 1,67,992 | (37) | 3,29,211 | - | 1,866 | 3,423 | 359 | 38,688 | 195 | - |
| Renewal Premiums | 1,76,847 | 46,271 | 3,027 | 93,630 | - | 126 | 5,297 | - | 27,681 | 815 | - |
| Single Premiums | 4,623 | - | - | 240 | 873 | - | 3,156 | - | 329 | 26 | - |
| Other Commisions | - | - | - | - | - | - | - | - | - | - | - |
| Total (A) | 7,23,166 | 2,14,263 | 2,990 | 4,23,080 | 873 | 1,992 | 11,876 | 359 | 66,698 | 1,035 | - |
| Add: Commission on re-insurance accepted | - | - | - | - | - | - | - | - | - | - | - |
| Less: Commission on re-insurance ceded | - | - | - | - | - | - | - | - | - | - | - |
| (1) |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| and other intermediateries | 66,444 | 17,566 | - | 36,791 | - | 243 | - | - | 11,734 | 111 | - |
| Net commission | 7,89,610 | 2,31,829 | 2,990 | 4,59,871 | 873 | 2,234 | 11,876 | 359 | 78,432 | 1,146 | - |
| Break-up of the commisssion expenses (gross) |  |  |  |  |  |  |  |  |  |  |  |
| incurred to procure business: |  |  |  |  |  |  |  |  |  |  |  |
| Agents | 5,78,326 | 1,74,220 | 914 | 3,50,866 | 339 | 2,052 | (0) | 17 | 48,881 | 1,037 | - |
| Brokers | 67,101 | 11,508 | 3 | 46,302 | - | 10 | 8,820 | 342 | 117 | - | - |
| Corporate agency | 1,44,139 | 46,102 | 2,074 | 62,703 | 533 | 172 | 3,056 | - | 29,390 | 109 | - |
| Referral | - |  |  |  |  |  |  |  |  |  |  |
| Others - Web Aggregators | 44 | - | - | - | - | - | - | - | 44 | - | - |
| Total | 7,89,610 | 2,31,829 | 2,990 | 4,59,871 | 873 | 2,234 | 11,876 | 359 | 78,432 | 1,146 | - |



## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

L-6- Operating Expenses Schedule


| Particulars | For the Quarter Ended <br> 31 March 2020 | For the Year Ended 31 March 2020 | For the Quarter <br> Ended <br> 31 March 2019 | For the Year Ended <br> 31 March 2019 |
| :---: | :---: | :---: | :---: | :---: |
| Employees' remuneration \& welfare benefits | 7,80,342 | 31,44,329 | 7,53,336 | 28,38,982 |
| Travel, conveyance and vehicle running expenses | 46,746 | 1,76,119 | 46,930 | 1,80,705 |
| Training expenses | 66,890 | 1,27,345 | 34,184 | 1,03,642 |
| Rent, rates \& taxes | 1,00,422 | 2,54,507 | 74,530 | 2,36,751 |
| Repairs \& Maintenance | 19,710 | 1,19,249 | 30,897 | 1,06,572 |
| Printing \& stationery | 16,659 | 30,751 | 11,249 | 25,615 |
| Communication expenses | 20,113 | 65,908 | 6,519 | 63,290 |
| Legal \& professional charges | 61,403 | 1,33,416 | 36,698 | 90,887 |
| Medical Fees | 10,076 | 38,809 | 12,461 | 32,088 |
| Auditors' Fees, expenses, etc. | - | - | - | - |
| (a) as auditor | 1,300 | 2,800 | 875 | 2,600 |
| (b) as adviser or in any other capacity, in respect of | - | - | - | - |
| (i) Taxation matters | - | - | - | - |
| (ii) Insurance matters | - | - | - | - |
| (iii)Management services | - | - | - | - |
| (c) in any other capacity | 400 | 763 | 125 | 500 |
| (d) Out of pocket expenses | 130 | 280 | (250) | 200 |
| Advertisement \& publicity | 1,15,407 | 4,18,459 | 1,30,918 | 3,33,362 |
| Bank charges | 8,601 | 22,721 | 5,942 | 17,103 |
| Others: |  |  |  |  |
| (a)Business Development, Marketing \& Sales Promotion | 1,99,089 | 3,79,482 | 2,26,461 | 3,69,307 |
| (b)Stamp duty on policies | 25,505 | 62,623 | 22,037 | 52,223 |
| (c)Information Technology Cost | 73,177 | 2,25,364 | 44,408 | 1,46,754 |
| (d)Business Support Expenses | 46,920 | 1,86,373 | 40,880 | 1,47,440 |
| (e)(Profit)/Loss on sale of Fixed Assets | (60) | $(1,606)$ | 46 | (183) |
| (f)General \& Other Insurance Expenses | 7,334 | 30,064 | 7,938 | 26,293 |
| Depreciation | 80,983 | 2,52,610 | 68,091 | 2,35,296 |
| GST / Service Tax Expenses | 9,221 | 22,512 | 4,244 | 8,433 |
| Total | 16,90,369 | 56,92,878 | 15,58,520 | 50,17,860 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

L-6A- Expense other than those directly related to the insurance business

| Particulars | For the Quarter Ended 31 March 2020 | For the Year Ended 31 March 2020 | For the Quarter Ended 31 March 2019 | For the Year Ended 31 March 2019 |
| :---: | :---: | :---: | :---: | :---: |
| Employees' remuneration \& welfare benefits | - | - | - | - |
| Rents, rates \& taxes | 368 | 1,898 | 1,168 | 1,243 |
| Legal and Professional fee | - | - | - | - |
| Bank Charges | 150 | 553 | 53 | 496 |
| Directors Sitting fees | 160 | 660 | 80 | 700 |
| Others | 3,353 | 7,275 | 1,282 | 9,294 |
| Expense charged from Policyholder's Account towards EOM \$ | - | - | - | - |
| Total | 4,031 | 10,386 | 2,582 | 11,733 |



## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-8-Share Capital Schedule

| SHARE CAPITAL |  |  |
| :---: | :---: | :---: |
|  |  | (F in '000) |
| Particulars | As at 31 March 2020 | As at <br> 31 March 2019 |
| Authorised Capital |  |  |
| $325,000,000$ Equity Shares of ₹ 10 each (previous year 325,000,000) | 32,50,000 | 32,50,000 |
| Issued Capital |  |  |
| $312,620,882$ Equity Shares of ₹ 10 each (previous year 312,620,882) | 31,26,209 | 31,26,209 |
| Subscribed Capital |  |  |
| $312,620,882$ Equity Shares of ₹ 10 each (previous year 312,620,882) | 31,26,209 | 31,26,209 |
| Called-up Capital |  |  |
| 312,620,882 Equity Shares of ₹ 10 each (previous year 312,620,882) | 31,26,209 | 31,26,209 |
| Less : Calls unpaid | - | - |
| Add : Shares forfeited (Amount Originally paid up) | - | - |
| Less: Par value of equity shares bought back <br> Less: Preliminary expenses | - | - |
| Expenses including commission or brokerage on underwriting or subscription of shares | - | - |
| Total | 31,26,209 | 31,26,209 |

## Form L-9- Pattern of Shareholding Schedule

PATTERN OF SHAREHOLDING
[As certified by the Management]

| Shareholder | As at 31 March 2020 |  | As at 31 March 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | \% of Holding | Number of Shares | \% of Holding |
| Promoters: <br> - Indian-Edelweiss Financial Services Limited | 15,94,36,650 | 51 | 15,94,36,650 | 51 |
| - Foreign-Tokio Marine \& Nichido Fire Insurance Co. Ltd. | 15,31,84,232 | 49 | 15,31,84,232 | 49 |
| Others | - | - | - | - |
| Total | 31,26,20,882 | 100 | 31,26,20,882 | 100 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-10-Reserves and Surplus Schedule

RESERVES AND SURPLUS

|  |  | (F in 0000 |
| :---: | :---: | :---: |
| Particulars | As at <br> 31 March 2020 | As at <br> 31 March 2019 |
| Capital reserve | - |  |
| Capital redemption reserve | - |  |
| Share Premium |  |  |
| Opening Balance | 1,68,48,478 | 1,68,48,478 |
| Add: Addition during the year | 1,68, - | - - |
| Closing Balance | 1,68,48,478 | 1,68,48,478 |
| Revaluation Reserve | 34,144 |  |
| General reserves | - | - |
| Less : Debit balance in Profit \& Loss account, if any | - | - |
| Less: Amount utililized for buy-back | - | - |
| Catastrophe reserve | - | - |
| Other reserves | - | - |
| Balance of profit in Profit and Loss Account | - | - |
| Total | 1,68,82,622 | 1,68,48,478 |

Form L-11 -Borrowings Schedule

## BORROWINGS

(F in OUO)

|  | Particulars | As at |
| :--- | :---: | :---: |
| As at |  |  |
|  |  | 31 March 2020 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## Form L-12- Investments- Shareholders Schedule

INVESTMENTS - SHAREHOLDERS
( F in $^{\prime}$ '000)

| Particulars | As at <br> 31 March 2020 | As at 31 March 2019 |
| :---: | :---: | :---: |
| LONG TERM INVESTMENTS <br> Government securities and Government guaranteed bonds including Treasury |  |  |
|  |  |  |
| Bills | 0 | 7,47,034 |
| Other Approved Securities | - | 2,57,045 |
| Other Investments |  |  |
| (a) Shares |  |  |
| (aa) Equity | - |  |
| (bb) Preference | 24,577 | 36,187 |
| (b) Mutual Funds | - | - |
| (c) Derivative Instruments | - |  |
| (d) Debentures / Bonds* | 51,581 | 5,45,406 |
| (e) Other Securities- Bank Deposits | 8,86,800 | 16,31,500 |
| (f) Subsidiaries | - |  |
| (g) Investment Properties - Real Estate | 4,52,146 | 4,18,002 |
| Investment in Infrastructure and Social Sector | 5,95,494 | 4,00,978 |
| Other than Approved Investments \$@ | 12,66,808 | 19,07,089 |
| Sub-Total (A) | 32,77,406 | 59,43,242 |
| SHORT TERM INVESTMENTS |  |  |
| Government securities and Government guaranteed bonds including Treasury |  |  |
| Bills | - |  |
| Other Approved Securities | 0 |  |
| Other Investments |  |  |
| (a) Shares |  |  |
| (aa) Equity\# | 1,51,171 | 3,59,842 |
| (bb) Preference | - |  |
| (b) Mutual Funds | 0 | 5,010 |
| (c) Derivative Instruments | - |  |
| (d) Debentures / Bonds | 8,006 | 9,129 |
| (e) Other Securities- Bank Deposits/CBLO | 2,04,400 | 2,93,558 |
| (f) Subsidiaries | - | - |
| (g) Investment Properties - Real Estate | - | - |
| Investment in Infrastructure and Social Sector | 8,984 | 17,356 |
| Other than Approved Investments\# | 1,01,985 | 61,331 |
| Sub-Total (B) | 4,74,546 | 7,46,226 |
| Total (A+B) | 37,51,952 | 66,89,467 |
| In India | 37,51,952 | 66,89,467 |
| Outside India | - |  |
| Total | 37,51,952 | 66,89,467 |
| Notes: |  |  |
| Aggregate book value (Historical cost) and market value of Investments, other than Equity, AIF InvIT, SR and Mutual fund: |  |  |
| Book Value (Historical cost) | 31,81,589 | 53,49,057 |
| Market Value | 28,25,602 | 53,98,702 |
| Book Value (Historical cost) and market value of Equity, AIF InvIT, SR and Mutual fund: |  |  |
| Book Value (Historical cost) | 9,55,231 | 13,33,297 |
| Market Value | 9,25,129 | 13,46,072 |

3 Includes Investment in
\$ of Rs.3,72,274 thousands in Non Convertible Debentures (NCD) of Fellow subsidiaries (previous year Rs. 300,000 Thousands)

* of Rs.91,027 thousands in Non Convertible Debentures (NCD) of Fellow subsidiaries (previous year Rs 4,49,754 Thousands)
\$ of Rs. 3,21,370 thousands in unlisted Equity shares (previous year Rs. 4,22,902 Thousands)
\# in equity shares amounting to Rs. 111 thousands through corporate action awaiting listing as on balance sheet date (previous year Rs. 5,029 thousand)
@Includes Investments in NCD of Dewan Housing Finance Ltd. and Reliance Infrastructure Ltd. which are net of provision for diminution in value of investments.
4 Note:- Refer note 16 B (vi) for accounting policy on Investments.


## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## Form L-13-Investments- Policyholder Schedule

## INVESTMENTS - POLICYHOLDERS

(₹ in '000)

| Particulars | As at <br> 31 March 2020 | As at <br> 31 March 2019 |
| :---: | :---: | :---: |
| LONG TERM INVESTMENTS |  |  |
| Government securities and Government guaranteed bonds |  |  |
| including Treasury Bills | 1,31,83,772 | 1,12,65,360 |
| Other Approved Securities | 6,91,646 | 2,02,281 |
| Other Investments |  |  |
| (a) Shares |  |  |
| (aa) Equity | - |  |
| (bb) Preference | - | - |
| (b) Mutual Funds | - | - |
| (c) Derivative Instruments | - | - |
| (d) Debentures / Bonds | 4,24,697 | 1,44,392 |
| (e) Other Securities - Bank Deposits | 15,67,500 | 7,44,500 |
| (f) Subsidiaries | - | - |
| (g) Investment Properties - Real Estate | - |  |
| Investment in Infrastructure and Social Sector | 21,04,754 | 13,96,544 |
| Other than Approved Investments \$ | 4,75,020 | 3,45,537 |
| Sub-Total (A) | 1,84,47,389 | 1,40,98,615 |
| SHORT TERM INVESTMENTS <br> Government securities and Government guaranteed bonds |  |  |
| including Treasury Bills | 0 | 98,686 |
| Other Approved Securities | - | - |
| Other Investments |  |  |
| (a) Shares |  |  |
| (aa) Equity * | 2,84,763 | 5,36,724 |
| (bb) Preference | - | - |
| (b) Mutual Funds | 0 | 1,26,874 |
| (c) Derivative Instruments | - | - |
| (d) Debentures / Bonds | 0 | 63,693 |
| (e) Other Securities- Bank Deposit/CBLO | 5,00,488 | 6,00,598 |
| (f) Subsidiaries | - | - |
| (g) Investment Properties - Real Estate | - | 50,160 |
| Investment in Infrastructure and Social Sector | 3,64,345 | 50,900 |
| Other than Approved Investments\# | 58,918 | 98,647 |
| Sub-Total (B) | 12,08,514 | 16,26,282 |
| Total (A+B) | 1,96,55,903 | 1,57,24,896 |
| In India | 1,96,55,903 | 1,57,24,896 |
| Outside India | - - |  |
| Total | 1,96,55,903 | 1,57,24,896 |

## Notes:

1 Aggregate book value (Historical cost) and market value of Investments,other than Equity , AIF InvIT, SR and Mutual fund:

| Book Value (Historical cost) | $1,45,12,585$ |  |
| :--- | :--- | :--- |
| Market Value | $1,85,71,142$ | $1,46,56,050$ |

2 Book Value (Historical cost) and market value of Equity, AIF InvIT, SR and Mutual fund:

| Book Value (Historical cost) | $10,83,836$ | $11,84,866$ |
| :--- | :--- | :--- |
| Market Value | $10,75,648$ | $11,90,209$ |

Market Value 11,90,209
3 Includes Investment
\# of ₹ 42,058 thousands in Non Convertible Debentures (NCD) of Fellow subsidiaries (previous year ₹ 50,000 thousands)

* in equity shares amounting to ₹ 164 thousands through corporate action awaiting listing as on balance sheet date (previous year ₹ 3,100 thousands)
\$ of ₹ $1,14,790$ thousands in unlisted Equity shares (previous year ₹ $1,14,790$ )
${ }^{\wedge}$ of ₹ NIL in units of REIT awaiting listing as on balance sheet date (previous year ₹ 50,160 thousands)
@ Includes Investments in NCD of Reliance Infrastructure Ltd. which are net of provision for diminution in value of investments.
4 Note:- Refer note $16 \mathrm{~B}(\mathrm{vi})$ for accounting policy on Investments.

Form L-14- Assets held to cover Linked Liabilities Schedule

## ASSETS HELD TO COVER LINKED LIABILITIES

( $F_{\text {in }}$ '000)
Particulars
31 March 2020
As at

| Particulars | As at <br> 31 March 2020 | As at <br> 31 March 2019 |
| :---: | :---: | :---: |
| LONG TERM INVESTMENTS <br> Government securities and Government guaranteed bonds including |  |  |
| Treasury Bills | 10,06,124 | 4,05,935 |
| Other Approved Securities | 3,21,666 | 2,03,460 |
| Other Investments | - | - |
| (a) Shares | - | - |
| (aa) Equity | - | - |
| (bb) Preference | 13,186 | 27,874 |
| (b) Mutual Funds | - | - |
| (c) Derivative Instruments | - | - |
| (d) Debentures / Bonds | 3,77,863 | 30,329 |
| (e) Other Securities-Bank Deposits | 6,000 | 14,600 |
| (f) Subsidiaries | - | - |
| (g) Investment Properties - Real Estate | - | - |
| Investment in Infrastructure and Social Sector | 3,08,663 | 2,34,491 |
| Other than Approved Investments | 13,494 | 67,216 |
| Sub-Total (A) | 20,46,996 | 9,83,906 |
| SHORT TERM INVESTMENTS |  |  |
| Government securities and Government guaranteed bonds including |  |  |
| Treasury Bills | 1,10,368 | 3,90,139 |
| Other Approved Securities | 1,021 | - |
| Other Investments | - | - |
| (a) Shares | - | - |
| (aa) Equity \# | 36,16,770 | 34,48,912 |
| (bb) Preference | - | - |
| (b) Mutual Funds | 0 | 13,930 |
| (c) Derivative Instruments | - | - |
| (d) Debentures / Bonds | 13,321 | 69,096 |
| (e) Other Securities - Bank Deposits/CBLO | 1,08,598 | 3,70,117 |
| (f) Subsidiaries | - | - |
| (g) Investment Properties - Real Estate | - | - |
| Investment in Infrastructure and Social Sector | 3,39,796 | 2,23,854 |
| Other than Approved Investments * | 6,83,481 | 7,99,477 |
| Sub-Total (B) | 48,73,355 | 53,15,525 |
| CURRENT ASSETS |  |  |
| Cash and Bank Balances | 2,46,785 | 14,616 |
| Advance and Other Assets | 3,17,985 | 3,37,005 |
| Sub-Total (C) | 5,64,770 | 3,51,621 |
| Current Liabilities | 68,332 | 1,97,678 |
| Provisions | - | - |
| Sub-Total (D) | 68,332 | 1,97,678 |
| Net Current Asset (E) = (C-D) | 4,96,438 | 1,53,943 |
| Total ( $\mathrm{A}+\mathrm{B}+\mathrm{E}$ ) | 74,16,789 | 64,53,373 |
| In India | 74,16,789 | 64,53,373 |
| Outside India | - | - |
| Total | 74,16,789 | 64,53,373 |

1 Aggregate book value (Historical cost) and market value of Investments,other than Equity and Mutual fund:

| Book Value (Historical cost) | $23,09,854$ | $18,05,051$ |
| :--- | :--- | :--- |
| Market Value | $18,31,491$ |  |
|  | $23,07,282$ |  |
| Book Value (Historical cost) and market value of Equity and Mutual fund: | $41,28,279$ |  |
| Book Value (Historical cost) | $58,64,311$ | $44,67,940$ |

[^1]
## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## Form L-15-Loans Schedule

## LOANS

(₹ in '000)

| Particulars | As at <br> 31 March 2020 | As at <br> 31 March 2019 |
| :---: | :---: | :---: |
| SECURITY- WISE CLASSIFICATION Secured |  |  |
| (a) On mortgage of property |  |  |
| (aa) In India | - | - |
| (bb) Outside India | - | - |
| (b) On Shares, Bonds, Govt Securities etc | - | - |
| (c) Loans against policies | 95,119 | 47,715 |
| (d) Others | 4,381 | 5,500 |
| Less: Provision For Outstanding Loans | $(1,162)$ | (499) |
| Unsecured |  |  |
| Total | 98,338 | 52,716 |
| BORROWER - WISE CLASSIFICATION |  |  |
| (a) Central and State Governments | - | - |
| (b) Banks and Financial Institutions | - | - |
| (c) Subsidiaries | - | - |
| (d) Companies | - | - |
| (e) Loans against policies | 95,119 | 47,715 |
| (f) Others | 4,381 | 5,500 |
| Less: Provision For Outstanding Loans | $(1,162)$ | (499) |
| Total | 98,338 | 52,716 |
| PERFORMANCE - WISE CLASSIFICATION |  |  |
| (a) Loans classified as standard: |  |  |
| (aa) In India | 98,338 | 52,716 |
| (bb) Outside India | - | - |
| (b) Non - standard loans less provisions: |  |  |
| (aa) In India | - | - |
| (bb) Outside India | - | - |
| Total | 98,338 | 52,716 |
| MATURITY - WISE CLASSIFICATION |  |  |
| (a) Short Term | - | - |
| (b) Long Term | - | - |
| Total | 98,338 | 52,716 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-16- Fixed Assets Schedule

| FIXED ASSETS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Cost/Gross Block |  |  |  | Depreciation |  |  |  | Net Block |  |
|  | As at 01 April 2019 | Additions | Deductions / <br> Adjustments | As at 31 March 2020 | As at 01 April 2019 | For the Year | On Sale/Adjustment | As at 31 March 2020 | As at <br> 31 March 2020 | As at 31 March 2019 |
| Intangible assets: |  |  |  |  |  |  |  |  |  |  |
| Goodwill | - | - | - | - | - | - | - | - | - | - |
| Computer Software | 6,94,284 | 3,24,194 | 1,642 | 10,16,836 | 2,95,132 | 1,68,034 | 2,535 | 4,60,632 | 5,56,204 | 3,99,151 |
| Tangible assets: | - | - | - | - | - | - | - | - | - | - |
| Land-Freehold | - | - | - | - | - | - | - | - | - | - |
| Leasehold Improvements | 1,50,061 | 11,038 | 2,986 | 1,58,114 | 79,079 | 17,640 | 2,945 | 93,773 | 64,341 | 70,982 |
| Furniture \& Fittings | 97,232 | 2,193 | 1,554 | 97,872 | 46,848 | 7,974 | 1,283 | 53,539 | 44,333 | 50,384 |
| Information Technology Equipments (including servers) | 2,99,430 | 35,856 | 9,768 | 3,25,516 | 2,14,137 | 44,042 | 8,588 | 2,49,591 | 75,925 | 85,293 |
| Vehicles | 10,540 | - | - | 10,540 | 8,016 | 649 | (0) | 8,666 | 1,874 | 2,523 |
| Office Equipment | 89,250 | 8,569 | 11,172 | 86,647 | 72,510 | 9,884 | 10,925 | 71,469 | 15,178 | 16,740 |
| Buildings | 2,75,785 | 911 | - | 2,76,696 | 20,630 | 4,387 | - | 25,017 | 2,51,680 | 2,55,155 |
| Total | 16,16,582 | 3,82,761 | 27,122 | 19,72,221 | 7,36,352 | 2,52,610 | 26,276 | 9,62,687 | 10,09,535 | 8,80,228 |
| Capital Work-In-Progress | 1,02,216 | 3,49,566 | 3,82,762 | 69,019 | - | - | - |  | 69,019 | 1,02,216 |
| Grand Total | 17,18,798 | 7,32,327 | 4,09,884 | 20,41,240 | 7,36,352 | 2,52,610 | 26,276 | 9,62,687 | 10,78,554 | 9,82,444 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-17-Cash and Bank Balances Schedule
CASH AND BANK BALANCES

## Particulars

As at
As at
31 March 2019
Cash [including cheques, drafts and stamps] 31 March 2020
Bank balances
(a) Deposit accounts
(aa) Short-term (due within 12 months of the date of Balance Sheet)
(bb) Others
$58 \quad 657$
(b) Current accounts
$8,42,550$
657
(b) Current
(c) Others

Money at call and short notice
(a) With banks
(b) With other institution

Others
Total
9,04,592
9,73,959
Balances with non-scheduled banks included in 2 above

Cash and bank balances
In India
9,04,592
9,73,959
Outside India

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## Form L-18-Advances and Other Assets Schedule

ADVANCES AND OTHER ASSETS

|  |  | ( $\mathrm{F}^{\text {in }}$ '000) |
| :---: | :---: | :---: |
| Particulars | As at <br> 31 March 2020 | As at <br> 31 March 2020 |
| ADVANCES |  |  |
| Reserve deposits with ceding companies | - | - |
| Application money for investments | - | - |
| Prepayments | 41,788 | 47,452 |
| Advances to Directors/Officers | - | - |
| Advance tax paid and taxes deducted at source(Net of provision for taxation) | 13,314 | 9,859 |
| Others |  |  |
| a) Advance to Suppliers | 43,899 | 28,081 |
| b) Staff Loans and Advances | 4,929 | 3,971 |
| Total (A) | 1,03,930 | 89,363 |
| OTHER ASSETS |  |  |
| Income accrued on Investments | 15,28,100 | 14,45,415 |
| Outstanding premiums | 6,94,568 | 4,35,803 |
| Agents' Balances |  |  |
| Gross | 13,605 | 9,726 |
| Less : Provision for doubtful agents' balance | $(8,479)$ | $(5,858)$ |
| Net | 5,126 | 3,868 |
| Foreign Agencies Balances | - | - |
| Due from other entities carrying on insurance business (including reinsurers) | 23,234 | 43 |
| Due from subsidiaries/holding company | - | - |
| Deposit with Reserve Bank of India | - | - |
| [Pursuant to section 7 of Insurance Act,1938] | - | - |
| Others |  |  |
| GST/Service Tax Unutilised Credit | 1,42,056 | 63,069 |
| Rent \& Others Security Deposit | 96,452 | 94,861 |
| Assets held for unclaimed amount of policyholders | 29,029 | 21,800 |
| Interest Accrued on unclaimed policyholders | 5,829 | 3,783 |
| Management Fees Receivable | 9,172 | 7,232 |
| Gross Receivable For Sale Of Investment | 98,100 | 26,414 |
| Less: Diminuition on receivables @ | $(69,347)$ | - |
|  | 28,753 | - |
| Other Receivables | 2,89,567 | 1,30,742 |
| Total (B) | 28,51,884 | 22,33,030 |
| Total ( $\mathrm{A}+\mathrm{B}$ ) | 29,55,815 | 23,22,393 |

[^2]Form L-19-Current Liabilities Schedule
CURRENT LIABILITIES
( $F^{\prime}$ in ${ }^{\prime} 000$ )

| Particulars | As at <br> 31 March 2020 | As at <br> 31 March 2019 |
| :---: | :---: | :---: |
| Agents' Balances | 1,07,025 | 1,51,331 |
| Balances due to other insurance companies (including reinsurers) | 8,245 | 57,479 |
| Deposits held on reinsurance ceded | - | - |
| Premiums recieved in advance | 11,981 | 16,850 |
| Unallocated premium | 2,03,546 | 3,95,877 |
| Sundry creditors | 1,21,465 | 5,88,208 |
| Due to subsidaries/holding company | 72,387 | 26,054 |
| Claims Outstanding | 74,520 | 10,028 |
| Annuities Due | - | - |
| Due to Officers/Directors | - | - |
| Others |  |  |
| a) Tax Deducted to be remitted | 25,628 | 55,052 |
| b) GST/Service tax Liability | 25,367 | 50,645 |
| c) Unclaimed amount - policyholders | 29,029 | 21,800 |
| d) Expenses Payable | 9,93,276 | 9,14,202 |
| e) Security Deposit Received | 25,913 | 26,023 |
| f) Other- Payable | 6,05,419 | 6,33,386 |
| g) Interest Accrued on unclaimed policyholders | 5,829 | 3,783 |
| h) Capital Advance | 3,000 | - |
| Total | 23,12,629 | 29,50,719 |

Form L-20- Provisions Schedule

PROVISIONS
(₹ in '000)

| Particulars | As at <br> 31 March 2020 | As at <br> 31 March 2019 |
| :---: | :---: | :---: |
| For taxation | - | - |
| For proposed dividends | - | - |
| For dividend distribution tax | - | - |
| Others: |  |  |
| Provision for Employee Benefits | 18,466 | 14,171 |
| Total | 18,466 | 14,171 |

Form L-21-Miscellaneous Expenditure Schedule
MISCELLANEOUS EXPENDITURE
(To the extent not written off or adjusted)

|  | (F in '000) |  |  |
| :---: | :---: | :---: | :---: |
| Particulars | As at <br> 31 March 2020 | As at <br> 31 March 2019 |  |
| Discount allowed on issue of shares / debentures |  |  | - |
| Others |  |  | - |
| Total |  |  | - |


| Analytical Ratios |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| S. No. | Particulars | For the Quarter ended 31 March 2020 | For the Year ended 31 March 2020 | For the Quarter ended 31 March 2019 | For the year ended 31 March 2019 |
| 1 | New business premium income growth |  |  |  |  |
|  | Individual Participating Life | 34.0\% | 10.8\% | 53.0\% | 62.6\% |
|  | Individual Participating Pension Life | -116.2\% | -106.4\% | -11.4\% | -85.5\% |
|  | Individual Non Participating | 16.3\% | 4.4\% | 39.5\% | 51.5\% |
|  | Individual Non Participating Annuity | 23.8\% | -26.2\% | -29.9\% | -14.7\% |
|  | Individual Non Participating Fund - Health | 65.2\% | 88.1\% | 22.1\% | 3.7\% |
|  | Group Non Participating Life | -62.4\% | -51.1\% | -4.5\% | 18.3\% |
|  | Group Non Participating - Variable | -68.3\% | -70.1\% | 317.2\% | 54.7\% |
|  | Individual Linked Life | -20.2\% | -29.5\% | 15.4\% | 13.2\% |
|  | Individual Unit Linked - Pension | -79.6\% | -63.3\% | -2.1\% | -17.5\% |
|  | Group Linked Life | N.A. | -24.6\% | 151.5\% | 135.4\% |
| 2 | Net retention ratio | 97.2\% | 95.7\% | 97.4\% | 96.7\% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 48.2\% | 61.9\% | 46.0\% | 61.8\% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 7.1\% | 7.5\% | 7.4\% | 7.2\% |
| 5 | Ratio of Policyholders' liabilities to shareholders' funds | 454.6\% | 454.6\% | 239.1\% | 239.1\% |
| 6 | Growth rate of Shareholders' funds | -20.8\% | -32.1\% | -7.0\% | -22.9\% |
| 7 | Ratio of surplus / (deficit) to Policyholders' liability | 0.8\% | 0.9\% | 0.00\% | 0.8\% |
| 8 | Change in Net worth ( $₹$ in 000 ) | $(15,89,394)$ | $(28,60,282)$ | $(6,71,368)$ | $(26,49,500)$ |
| 9 | Profit after tax / Total income | - ** | -** | - ** | -** |
|  | ** The company does not have any profit after tax and therefore this ratio cannot be calculated. |  |  |  |  |
| 10 | (Total Real Estate+ Loans) / Cash and invested assets | 2.5\% | 2.5\% | 2.5\% | 2.4\% |
| 11 | Total Investments / (Capital + Surplus) | 509.9\% | 509.9\% | 324.1\% | 324.1\% |
| 12 | Total Affiliated Investments / (Capital + Surplus) | 8.4\% | 8.4\% | 8.9\% | 8.9\% |
| 13 | Investment Yield (Annualized) |  |  |  |  |
|  | A. With Realized Gains |  |  |  |  |
|  | Shareholders' Funds | -1.28\% | 3.30\% | 8.38\% | 6.78\% |
|  | Policyholders' Funds : |  |  |  |  |
|  | Non Linked |  |  |  |  |
|  | Par | 7.28\% | 8.25\% | 13.41\% | 8.13\% |
|  | Non Par | 10.46\% | 10.56\% | 7.29\% | 8.07\% |
|  | Linked |  |  |  |  |
|  | Par | NA | NA | NA | NA |
|  | Non Par | 5.45\% | 5.23\% | 3.36\% | 0.19\% |
|  | B. With unrealized Gains |  |  |  |  |
|  | Shareholders' Funds | -13.27\% | 1.76\% | 11.32\% | 7.68\% |
|  | Policyholders' Funds : |  |  |  |  |
|  | Non Linked |  |  |  |  |
|  | Par | 8.82\% | 13.34\% | 9.01\% | 10.32\% |
|  | Non Par | 24.56\% | 19.06\% | 7.79\% | 10.07\% |
|  | Linked |  |  |  |  |
|  | Par | NA | NA | NA | NA |
|  | Non Par | -75.12\% | -16.72\% | 21.10\% | 7.19\% |
| 14 | Conservation Ratio |  |  |  |  |
|  | Individual Participating Life | 80.0\% | 80.0\% | 84.7\% | 84.0\% |
|  | Individual Participating Pension Life | 79.5\% | 77.5\% | 88.7\% | 90.9\% |
|  | Individual Non Participating | 79.1\% | 80.1\% | 82.9\% | 84.4\% |
|  | Individual Non Participating Annuity | N.A. | N.A. | N.A. | N.A. |
|  | Individual Non Participating Fund - Health | 83.6\% | 85.2\% | 82.3\% | 86.9\% |
|  | Group Non Participating | 20.3\% | 42.0\% | 57.6\% | 57.3\% |
|  | Group Non Participating - Variable | N.A. | N.A. | N.A. | N.A. |
|  | Individual Linked Life | 70.3\% | 77.8\% | 76.2\% | 82.1\% |
|  | Individual Unit Linked - Pension | 73.0\% | 72.2\% | 93.8\% | 98.7\% |
|  | Group Linked Life | N.A. | N.A. | N.A. | N.A. |
| 15 | Persistency Ratio * |  |  |  |  |
|  | Persistency Rate (Premium) |  |  |  |  |
|  | For 13th month | 70.9\% | 77.6\% | 81.1\% | 83.0\% |
|  | For 25th month | 60.4\% | 67.5\% | 66.3\% | 67.8\% |
|  | For 37th month | 53.4\% | 58.0\% | 50.1\% | 53.0\% |
|  | For 49th Month | 41.8\% | 46.8\% | 48.1\% | 48.5\% |
|  | for 61st month | 44.9\% | 45.2\% | 39.1\% | 39.1\% |
|  | Renewal Rate (Premium) |  |  |  |  |
|  | For 13th month | 70.8\% | 77.5\% | 81.0\% | 83.0\% |
|  | For 25th month | 72.1\% | 79.5\% | 79.6\% | 83.1\% |
|  | For 37th month | 74.5\% | 81.9\% | 83.3\% | 85.8\% |
|  | For 49th Month | 77.1\% | 84.3\% | 85.0\% | 87.7\% |
|  | for 61st month | 86.1\% | 88.5\% | 87.6\% | 88.8\% |
| 16 | NPA Ratio |  |  |  |  |
|  | Gross NPA Ratio - Policy holder | 0.9\% | 0.9\% | - | - |
|  | Net NPA Ratio - Policy holder | 0.2\% | 0.2\% | - | $-$ |

The persistency ratios are calculated in accordance with the IRDAI Circular No. IRDA/ACT/CIR/MISC/035/01/2014 dated 23 January 2014. Persistency ratios for the twelve month en
31 March 2020 has been calculated for the policies issued in April-March period of the relevant years and for the twelve months ended $\mathbf{3 1}$ March 2019 the ratios has been calculated for the policies issued in April-March period of the relevant years.
Equity Holding Pattern for Life Insurers

| S. No. | Particulars | For the Quarter ended 31 March 2020 | For the Year ended 31 March 2020 | For the Quarter ended 31 March 2019 | For the year ended 31 March 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | No. of shares | 31,26,20,882 | 31,26,20,882 | 31,26,20,882 | 31,26,20,882 |
| 2 | Percentage of shareholding (Indian / Foreign) | 51/49 | 51/49 | 51/49 | 51/49 |
| 3 | \%of Government holding (in case of public sector insurance companies) | - | - | - |  |
| 4 | Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | (2.65) | (9.12) | (1.95) | (8.66) |
| 5 | Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized) | (2.65) | (9.12) | (1.95) | (8.66) |
| 6 | Book value per share (Rs) | 19.34 | 19.34 | 30.64 | 28.49 |

## FORM L-23 RECEIPT AND PAYMENTS SCHEDULE

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Registration Number: 147 dated 10 May 2011
RECEIPTS AND PAYMENTS ACCOUNT FOR THE NINE MONTH ENDED 31 MARCH 2020 (DIRECT BASIS)
(₹ '000)

|  | Particulars | For the Year Ended <br> 31 March 2020 | For the Year Ended 31 March 2019 |
| :---: | :---: | :---: | :---: |
| A | Cash Flows from operating activities: |  |  |
| 1 | Premium received from policyholders, including advance receipts | 1,00,64,463 | 91,63,547 |
| 2 | Other receipts (Other Income) | 7,267 | 11,046 |
| 3 | Payments to the re-insurance premium, net of commission and claims | $(1,45,175)$ | $(88,164)$ |
| 4 | Payments of claims / benefits | $(12,24,800)$ | $(8,72,035)$ |
| 5 | Payments of commission and brokerage | $(8,35,174)$ | $(5,51,865)$ |
| 6 | Payments of other operating expenses | $(53,47,518)$ | $(47,76,997)$ |
| 7 | Preliminary and pre-operative expenses | - | - |
| 8 | Deposits, advances | $(1,94,183)$ | $(39,792)$ |
| 9 | Income taxes (Paid) / Refund | $(3,455)$ | $(6,395)$ |
| 10 | Service tax / GST paid | $(1,17,010)$ | $(1,41,484)$ |
| 11 | Other payments | (40) | (604) |
| 12 | Cash flows before extraordinary items | 22,04,376 | 26,97,257 |
| 13 | Cash flow from extraordinary operations | - |  |
|  | Net cash flow from operating activities | 22,04,376 | 26,97,257 |
| B | Cash flows from investing activities: |  |  |
| 1 | Purchase of fixed assets | $(3,18,990)$ | $(3,34,024)$ |
| 2 | Proceeds from sale of fixed assets | 2,452 | 2,604 |
| 3 | Purchases of investments | $(5,06,88,506)$ | (3,96,51,110) |
| 4 | Loans disbursed | - | - |
| 5 | Loans against policies and Employee loan | $(39,583)$ | $(23,707)$ |
| 6 | Sales of investments | 4,65,37,501 | 3,48,63,731 |
| 7 | Repayments received | - | - |
| 8 | Rents/Interests/ Dividends received | 19,42,552 | 14,14,823 |
| 9 | Investments in money market instruments and in liquid mutual funds (Net) | 5,22,959 | 10,69,887 |
|  | Net cash flow from investing activities | $(20,41,615)$ | (26,57,795) |
| C | Cash flows from financing activities: |  |  |
| 1 | Proceeds from issuance of share capital (including share premium) | - | - |
| 2 | Proceeds from borrowing | - | - |
| 3 | Repayments of borrowing | - | - |
| 4 | Interest/dividends paid | - | - |
|  | Net cash flow from financing activities | - | - |
|  | Effect of foreign exchange rates on cash and cash equivalents, net | - | - |
|  | Net increase in cash and cash equivalents | 1,62,761 | 39,464 |
|  | Cash and cash equivalents at the beginning of the period | 9,87,918 | 9,48,453 |
|  | Cash and cash equivalents at the end of the period | 11,50,679 | 9,87,918 |

FORM L-24 Valuation of net Liabilities
Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD.

| Valuation on Net Liabilities |  |  |  | Date: 31 March 2020 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | ( ${ }^{\text {- }}$ in Lakhs) |
| S.No. | Particulars | As at 31 March 2020 | As at 31 March 2019 | As at 31 March 2019 |
| 1 Linked |  |  |  |  |
|  | a) Life | 73,623 | 63,905 | 63,905 |
|  | b) General Annuity | - | - | - |
|  | c) Pension | 2,719 | 2,526 | 2,526 |
|  | d) Health | - | - | - |
| 2 | Non-Linked |  |  |  |
|  | a) Life | 1,85,546 | 1,36,924 | 1,36,924 |
|  | b) General Annuity | 3,658 | 3,131 | 3,131 |
|  | c) Pension | 7,658 | 5,989 | 5,989 |
|  | d) Health | 487 | 403 | 403 |

Geographical Distribution of New Business For The Quarter Ended 31 March 2020

| SI.No. | State / Union Territory | Rural |  |  |  | Urban |  |  |  | Total Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | $\begin{gathered} \hline \text { Premium } \\ \text { (₹ in crore) } \\ \hline \end{gathered}$ | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | $\begin{gathered} \text { Premium } \\ \text { ( } ₹ \text { in crore) } \\ \hline \end{gathered}$ | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | $\begin{gathered} \text { Premium } \\ \text { ( } ₹ \text { in crore) } \end{gathered}$ | Sum Assured (₹ in crore) |
| 1 | Andhra Pradesh | 141 | 130 | 0 | 24 | 440 | 409 | 2 | 75 | 581 | 539 | 2 | 100 |
| 2 | Arunachal Pradesh | - | - | - | - | 3 | 3 | 0 | 0 | 3 | 3 | 0 | 0 |
| 3 | Assam | 40 | 40 | 0 | 1 | 93 | 88 | 0 | 3 | 133 | 128 | 0 | 5 |
| 4 | Bihar | 190 | 186 | 0 | 8 | 246 | 241 | 1 | 23 | 436 | 427 | 1 | 31 |
| 5 | Chattisgarh | 96 | 93 | 0 | 6 | 283 | 257 | 1 | 52 | 379 | 350 | 1 | 58 |
| 6 | Goa | 21 | 20 | 0 | 1 | 47 | 41 | 0 | 6 | 68 | 61 | 0 | 7 |
| 7 | Gujarat | 340 | 310 | 2 | 40 | 1,524 | 1,388 | 10 | 355 | 1,864 | 1,698 | 11 | 395 |
| 8 | Haryana | 135 | 130 | 0 | 17 | 545 | 479 | 3 | 155 | 680 | 609 | 3 | 172 |
| 9 | Himachal Pradesh | 60 | 53 | 0 | 3 | 37 | 37 | 0 | 2 | 97 | 90 | 0 | 5 |
| 10 | Jammu \& Kashmir | 43 | 43 | 0 | 8 | 73 | 69 | 0 | 10 | 116 | 112 | 1 | 18 |
| 11 | Jharkhand | 173 | 167 | 0 | 8 | 249 | 230 | 1 | 24 | 422 | 397 | 1 | 31 |
| 12 | Karnataka | 183 | 168 | 0 | 24 | 923 | 859 | 4 | 231 | 1,106 | 1,027 | 5 | 255 |
| 13 | Kerala | 430 | 406 | 2 | 30 | 1,407 | 1,322 | 11 | 141 | 1,837 | 1,728 | 14 | 171 |
| 14 | Madhya Pradesh | 90 | 69 | 0 | 10 | 561 | 481 | 3 | 137 | 651 | 550 | 3 | 147 |
| 15 | Maharashtra | 653 | 596 | 2 | 165 | 6,019 | 5,418 | 27 | 2,437 | 6,672 | 6,014 | 29 | 2,602 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | 1 | 1 | 0 | 0 | - | - | - | - | 1 | 1 | 0 | 0 |
| 18 | Mirzoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | 462 | 448 | 1 | 16 | 384 | 360 | 1 | 30 | 846 | 808 | 2 | 46 |
| 21 | Punjab | 149 | 137 | 1 | 15 | 421 | 395 | 2 | 89 | 570 | 532 | 3 | 104 |
| 22 | Rajasthan | 207 | 204 | 0 | 16 | 238 | 210 | 1 | 39 | 445 | 414 | 1 | 55 |
| 23 | Sikkim |  | - | - | - | - |  | - | - | - |  | - | - |
| 24 | Tamil Nadu | 2,368 | 2,356 | 1 | 23 | 1,187 | 1,122 | 5 | 194 | 3,555 | 3,478 | 6 | 217 |
| 25 | Tripura | - | - | - | - | 2 | 2 | 0 | 0 | 2 | 2 | 0 | 0 |
| 26 | Uttar Pradesh | 225 | 216 | 1 | 17 | 875 | 790 | 4 | 152 | 1,100 | 1,006 | 4 | 169 |
| 27 | UttraKhand | 20 | 19 | 0 | 1 | 80 | 74 | 0 | 18 | 100 | 93 | 0 | 19 |
| 28 | West Bengal | 162 | 142 | 1 | 10 | 663 | 568 | 4 | 68 | 825 | 710 | 5 | 78 |
| 29 | Andaman \& Nicobar Islands | - | - | - | - | - |  | - | - | - | - | - | - |
| 30 | Chandigarh | 46 | 44 | 0 | 5 | 251 | 237 | 1 | 40 | 297 | 281 | 1 | 44 |
| 31 | Dadra \& Nagrahaveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman \& Diu |  | - | - | - | - | - | - |  | , | - | - | - |
| 33 | Delhi | 127 | 101 | 1 | 15 | 1,365 | 1,197 | 8 | 242 | 1,492 | 1,298 | 8 | 257 |
| 34 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 35 | Puducherry | 5 | 5 | 0 | 0 | 20 | 18 | 0 | 0 | 25 | 23 | 0 | 1 |
| 36 | Telangana | 112 | 109 | 0 | 26 | 602 | 567 | 3 | 194 | 714 | 676 | 3 | 220 |
|  | Company Total | 6,479 | 6,193 | 14.07 | 488.34 | 18538 | 16,862 | 92.47 | 4,715.48 | 25,017 | 23,055 | 106.55 | 5,203.82 |

## FORM L-25- (i)- Geographical Distribution Channel - Individuals

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Registration Number: $\mathbf{1 4 7}$ dated 10 May 2011
Geographical Distribution of New Business for the Year Ended 31 March 2020

| SI.No. | State / Union Territory | Rural |  |  |  | Urban |  |  |  | Total Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | $\begin{aligned} & \text { Premium } \\ & \text { ( } ₹ \text { in crore) } \end{aligned}$ | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | $\begin{gathered} \text { Premium } \\ \text { ( } ₹ \text { in crore) } \\ \hline \end{gathered}$ | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | $\begin{aligned} & \text { Premium } \\ & \text { ( } ₹ \text { in crore) } \end{aligned}$ | $\begin{aligned} & \text { Sum Assured } \\ & \text { (₹ in crore) } \end{aligned}$ |
| 1 | Andhra Pradesh | 344 | 331 | 1 | 48 | 1,069 | 1,008 | 4 | 201 | 1,413 | 1,339 | 5 | 249 |
| 2 | Arunachal Pradesh |  |  |  |  | 3 | 3 | 0.00 | 0.15 | 3 | 3 | 0 | 0 |
| 3 | Assam | 98 | 98 | 0.26 | 2.93 | 272 | 266 | 0.52 | 7.78 | 370 | 364 | 1 | 11 |
| 4 | Bihar | 366 | 360 | 0.87 | 15.21 | 557 | 543 | 1.52 | 42.35 | 923 | 903 | 2 | 58 |
| 5 | Chhattisgarh | 304 | 293 | 0.80 | 27.93 | 861 | 804 | 3.30 | 173.88 | 1,165 | 1,097 | 4 | 202 |
| 6 | Goa | 65 | 61 | 0.24 | 6.50 | 201 | 182 | 1.07 | 26.27 | 266 | 243 | 1 | 33 |
| 7 | Gujarat | 665 | 626 | 2.98 | 76.54 | 3,915 | 3,647 | 23.70 | 887.88 | 4,580 | 4,273 | 27 | 964 |
| 8 | Haryana | 317 | 302 | 1.07 | 52.42 | 1,179 | 1,070 | 7.03 | 393.06 | 1,496 | 1,372 | 8 | 445 |
| 9 | Himachal Pradesh | 125 | 112 | 0.42 | 7.30 | 85 | 82 | 0.26 | 5.99 | 210 | 194 | 1 | 13 |
| 10 | Jammu and Kashmir | 104 | 103 | 0.47 | 11.31 | 151 | 144 | 0.62 | 18.58 | 255 | 247 | 1 | 30 |
| 11 | Jharkhand | 399 | 391 | 0.83 | 21.43 | 834 | 784 | 2.68 | 100.65 | 1,233 | 1,175 | 4 | 122 |
| 12 | Karnataka | 355 | 334 | 1.05 | 46.27 | 1,787 | 1,672 | 10.45 | 488.28 | 2,142 | 2,006 | 11 | 535 |
| 13 | Kerala | 1,246 | 1,198 | 6.66 | 101.15 | 3,880 | 3,686 | 27.56 | 411.10 | 5,126 | 4,884 | 34 | 512 |
| 14 | Madhya Pradesh | 102 | 81 | 0.36 | 10.89 | 943 | 842 | 4.58 | 226.46 | 1,045 | 923 | 5 | 237 |
| 15 | Maharashtra | 5,293 | 4,982 | 11.91 | 985.30 | 30,788 | 28,117 | 118.32 | 12,167.59 | 36,081 | 33,099 | 130 | 13,153 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | 1 | 1 | 0.00 | 0.01 | - | - | - | - | 1 | 1 | 0 | 0 |
| 18 | Mirzoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Odisha | 941 | 923 | 2.38 | 36.65 | 1,035 | 992 | 4.03 | 93.18 | 1,976 | 1,915 | 6 | 130 |
| 21 | Punjab | 422 | 400 | 1.79 | 45.66 | 1,121 | 1,055 | 5.62 | 263.33 | 1,543 | 1,455 | 7 | 309 |
| 22 | Rajasthan | 904 | 896 | 0.68 | 32.06 | 617 | 555 | 3.81 | 114.95 | 1,521 | 1,451 | 4 | 147 |
| 23 | Sikkim | - | - | - | - | - | - | - | - | - | - | - | - |
| 24 | Tamil Nadu | 3,707 | 3,684 | 1.58 | 48.28 | 2,688 | 2,557 | 15.24 | 445.05 | 6,395 | 6,241 | 17 | 493 |
| 25 | Tripura |  |  |  |  | 2 | 2 | 0.00 | 0.04 | 2 | 2 | 0 | 0 |
| 26 | Uttar Pradesh | 640 | 615 | 1.82 | 62.45 | 2,921 | 2,670 | 13.54 | 604.18 | 3,561 | 3,285 | 15 | 667 |
| 27 | Uttarakhand | 42 | 41 | 0.14 | 2.28 | 179 | 171 | 0.79 | 36.37 | 221 | 212 | 1 | 39 |
| 28 | West Bengal | 523 | 483 | 2.04 | 29.46 | 2,015 | 1,799 | 10.71 | 249.53 | 2,538 | 2,282 | 13 | 279 |
| 29 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | 70 | 68 | 0.38 | 7.58 | 431 | 404 | 2.39 | 73.03 | 501 | 472 | 3 | 81 |
| 31 | Dadra \& Nagrahaveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | New Delhi | 228 | 200 | 1.15 | 26.93 | 3,489 | 3,151 | 19.33 | 662.10 | 3,717 | 3,351 | 20 | 689 |
| 34 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 35 | Puducherry | 5 | 5 | 0.01 | 0.09 | 20 | 18 | 0.03 | 0.48 | 25 | 23 | 0 | 1 |
| 36 | Telangana | 207 | 202 | 0.78 | 51.51 | 1,384 | 1,314 | 8.23 | 501.03 | 1,591 | 1,516 | 9 | 553 |
|  | Company Total | 17,473 | 16,790 | 41.82 | 1,756.00 | 62427 | 57,538 | 289.30 | 18,194.29 | 79,900 | 74,328 | 331.12 | 19,950.28 |

FORM L-25- (ii) - Geographical Distribution Channel - GROUP
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Registration Number: $\mathbf{1 4 7}$ dated 10 May 2011
Geographical Distribution of New Business for the Quarter Ended 31 March 2020

| S.No. | State / Union Territory | Rural |  |  |  | Urban |  |  |  | Total Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | Premium (₹ in crore) |  | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum <br> Assured <br> (₹ in crore) |
| 1 | Andhra Pradesh | - | - | - | - | - | 56 | 0 | 6 |  | 56 | 0 | 6 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | - | 1 | 0 | 0 | - | 1 | 0 | 0 |
| 4 | Bihar | - | - | - | - | - | 9 | 0 | 0 | - | 9 | 0 | 0 |
| 5 | Chattisgarh | - | - | - | - | - | 22 | 0 | 3 | - | 22 | 0 | 3 |
| 6 | Goa | - | - | - | - | - | - | - | - | - | - | - | - |
| 7 | Gujarat | - | - | - | - | - | 305 | 1 | 36 | - | 305 | 1 | 36 |
| 8 | Haryana | - | $\cdot$ | - | - | 4 | 21,817 | 1 | 2,674 | 4 | 21,817 | 1 | 2,674 |
| 9 | Himachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 10 | Jammu \& Kashmir | - | - | - | - | - | - | - | - | $\cdot$ | $\cdot$ | - | - |
| 11 | Jharkhand | - | - | - | - | 1 | 109 | 0 | 9 | 1 | 109 | 0 | 9 |
| 12 | Karnataka | - | 17,274 | 0 | 54 | 1 | 13,235 | 1 | 239 | 1 | 30,509 | 1 | 294 |
| 13 | Kerala | - | 45,700 | 1 | 148 | - | 11,169 | 0 | 37 | - | 56,869 | 2 | 185 |
| 14 | Madhya Pradesh | - | - | - | - | - | 207 | 0 | 14 | - | 207 | 0 | 14 |
| 15 | Maharashtra | - | - | - | - | 1 | 5,620 | 14 | 1,015 | 1 | 5,620 | 14 | 1,015 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | $\cdot$ | - | - | - | - | - | - | - | - | - | - |
| 18 | Mirzoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | $\cdot$ | - | - | - | $\cdot$ | - | - |
| 20 | Orissa | - | - | - | - | - | 12 | 0 | 1 | - | 12 | 0 | 1 |
| 21 | Punjab | - | - | - | - | - | 13 | 0 | 3 | $\cdot$ | 13 | 0 | 3 |
| 22 | Rajasthan | - | - | - | - | - | 2,552 | 1 | 62 | - | 2,552 | 1 | 62 |
| 23 | Sikkim | - | - | - | - | - | - | - | - | - | - | - | - |
| 24 | Tamil Nadu | $\cdot$ | $\cdot$ | $\cdot$ | - | 2 | 2,860 | 1 | 238 | 2 | 2,860 | 1 | 238 |
| 25 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 26 | Uttar Pradesh | - | - | - | - | 2 | 15,073 | 1 | 944 | 2 | 15,073 | 1 | 944 |
| 27 | UttraKhand | $\cdot$ | $\cdot$ | - | - | - | - | - | - | - | - | - | - |
| 28 | West Bengal | - | . | - | - | - | 8 | 0 | 1 | - | 8 | 0 | 1 |
| 29 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | $\cdot$ | - | $\cdot$ | - | - | 308 | 0 | 22 | - | 308 | 0 | 22 |
| 31 | Dadra \& Nagrahaveli | - | . | - | . | . | - | - | - | - | . | - | - |
| 32 | Daman \& Diu | - | - | - | $\cdot$ | - | - | - | - | $\cdot$ | $\cdot$ | - | $\cdot$ |
| 33 | Delhi | - | - | - | - | 1 | 53,870 | 3 | 3,243 | 1 | 53,870 | 3 | 3,243 |
| 34 | Lakshadweep | . | . | - | . | - | - | - | - | . | - | - | - |
| 35 | Puducherry | - | - | - | - | - | - | - | - | $\cdot$ | $\cdot$ | - | - |
| 36 | Telangana | - | - | $-$ | - | 1 | 1,612 | 0 | 108 | 1 | 1,612 | 0 | 108 |
|  | Company Total | - | 62,974 | 2 | 203 | 13 | 1,28,858 | 24.45 | 8,657 | 13 | 1,91,832 | 26.39 | 8,860 |

## FORM L-25- (ii) - Geographical Distribution Channel - GROU

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Registration Number: 147 dated 10 May 201
Geographical Distribution of New Business for the Year Ended 31 March 2020

| S.No. | State / Union Territory | Rural |  |  |  | Urban |  |  |  | Total Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum <br> Assured <br> (₹ in crore) | No. of Policies | No. of Lives | Premium (₹ in crore) | sum Assured (₹ in crore) | No. of Policies | No. of Lives | Premium (₹ in crore) |  |
| 1 | Andhra Pradesh | - | - | - | - | - | 210 | 0 | 21 | - | 210 | 0 | 21 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | - | 126 | 0 | 44 | - | 126 | 0 | 44 |
| 4 | Bihar | - | - | - | - | - | 9 | 0 | 0 | - | - | 0 | 0 |
| 5 | Chattisgarh | - | - | - | - | - | 22 | 0 | 3 | - | 22 | 0 | 3 |
| 6 | Goa | - | - | - | - | . | - | - | - | - | - | - | - |
| 7 | Gujarat | - | - | - | - | - | 1,099 | 2 | 140 | - | 1,099 | 2 | 140 |
| 8 | Haryana | - | - | - | - | 8 | 40,499 | 3 | 3,207 | 8 | 40,499 | 3 | 3,207 |
| 9 | Himachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 10 | Jammu \& Kashmir | - | - | - | - | - | - | - | - | - | - | - | - |
| 11 | Jharkhand | - | - | - | - | 1 | 109 | 0 | 9 | 1 | 109 | 0 | 9 |
| 12 | Karnataka | 1 | 74,881 | 3 | 248 | 3 | 49,624 | 4 | 581 | 4 | 1,24,505 | 6 | 829 |
| 13 | Kerala | 1 | 50,006 | 2 | 162 | - | 13,598 | 0 | 47 | 1 | 63,604 | 2 | 209 |
| 14 | Madhya Pradesh | - | - | - | - | 1 | 1,105 | 1 | 87 | 1 | 1,105 | 1 | 87 |
| 15 | Maharashtra | - | - | - | - | 19 | 44,170 | 24 | 5,576 | 19 | 44,170 | 24 | 5,576 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | - | - | - | - | - |
| 18 | Mirzoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | - | - | - | - | - | 13 | 0 | 1 | - | 13 | 0 | 1 |
| 21 | Punjab | - | - | - | - | - | 48 | 0 | 10 | - | 48 | 0 | 10 |
| 22 | Rajasthan | - | - | - | - | 1 | 12,004 | 3 | 323 | 1 | 12,004 | 3 | 323 |
| 23 | Sikkim | - | - | - | - | - | - | - | - | - | - | - | - |
| 24 | Tamil Nadu | - | - | - | - | 5 | 5,698 | 2 | 418 | 5 | 5,698 | 2 | 418 |
| 25 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 26 | Uttar Pradesh | - | - | - | - | 4 | 19,688 | 1 | 1,502 | 4 | 19,688 | 1 | 1,502 |
| 27 | Uttarakhand | - | - | - | - | 2 | 288 | 0 | 9 | 2 | 288 | 0 | 9 |
| 28 | West Bengal | - | - | - | - | - | 109 | 0 | 18 | - | 109 | 0 | 18 |
| 29 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | - | - | - | - | - | 308 | 0 | 22 | - | 308 | 0 | 22 |
| 31 | Dadra \& Nagrahaveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | New Delhi | - | - | - | - | 4 | 57,956 | 5 | 3,435 | 4 | 57,956 | 5 | 3,435 |
| 34 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 35 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Telangana | - | - | - | - | 3 | 5,976 | 1 | 434 | 3 | 5,976 | 1 | 434 |
|  | Company Total | 2 | 1,24,887 | 4 | 410 | 51 | 2,52,659 | 47.86 | 15,888 | 53 | 3,77,546 | 52.01 | 16,298 |




| Total Application as per Balance Sheet (A) |  |  |  |
| :---: | :---: | :---: | :---: |
| PAATICULAAS | SCH |  | Amount |
| Investments (Sharehoders) |  |  | ${ }^{37,520}$ |
| Investments Promicholders) |  | 8a | 196,599 |
| Investments LInked Liabitites) |  | ${ }_{8}^{88}$ | ¢. 4.158 |
| Fried Assets |  | 10 | 0,786 |
| ntass |  |  |  |
| a. Cash \& Bank Ealance |  | 11 | 9.046 |
| b. Advances 8 Other Assets |  | 12 | 2,558 |
| Current libilities |  |  |  |
| a. Current Liabilites |  | ${ }_{14}^{13}$ | ${ }^{3,126}$ |
| ${ }^{\text {b. M. Misc. Exp not Wirten off }}$ |  | 15 |  |
| d. Debit Balance of PLLA/C |  |  | 1,3,330 |
| Application of funds ss per Elanne Sheet (A) |  | тота | 1.95,79 |
| Less. Othe Assets | Sch |  | nount |
| Loans (ifany) |  | 9 |  |
|  |  | 10 11 |  |
| Advanees 8 other Assets (if any) |  | 12 | 29,558 |
| Current libilities |  | 13 | 23,126 |
| Provisions Misc Exp not Wirten off |  | ${ }_{15}^{14}$ | ${ }^{185}$ |
| Investments held outside ind |  |  |  |
| Debit Balance of Pri $\mathrm{A} / \mathrm{C}$ |  |  | 39,330 |
| *Provision for Dimunition in Value of Investment |  |  | 4, 4 4,399 |
| S Avillabe for Invesments |  | (a.:3) | ${ }^{3,12,636}$ |


| INVESTMENT ASSEIS A. uff fund | PERCENTAGE AS PER REG. | BALANCE <br> (a) | $\begin{aligned} & \text { FRSM+ }+ \\ & \text { (b) } \end{aligned}$ |  | $\begin{aligned} & \text { PAR } \\ & \text { (a) } \\ & \hline \end{aligned}$ | NON PAR <br> (e) | BOOK VALUE (SH + <br> PH) <br> $F=(b+c+d+e)$ | Actual\% | fveamount | TOTAL FUND (Balance Sheet Value) | market value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2. ${ }^{\text {1. Govev. Secururites }}$ S orther Approved |  |  |  |  | ${ }_{\text {31, }}^{2957}$ |  | ${ }_{\text {l }}^{1.12,0.049}$ |  |  |  |  |
| 3.1 Investment Stubect to Exposure Norms |  |  |  |  |  |  |  |  |  |  |  |
|  | Not Less than 15\% | 25 |  |  | 6776 | 15991 | 28771 | 14258 | (154) |  | 29.964 |
| 2. Other Investment |  | 2,490 |  |  |  | 3,200 | 12,037 | $4.76 \%$ | 689 | ${ }^{212,726}$ | ${ }_{8,330}^{29,64}$ |
| b. (i) Approved Investments | creeding 35\% | 12,274 |  | 1,000 | ${ }_{6}^{6,24}$ | 18,021 | 43.007 | ${ }^{15.26 \%}$ | ${ }^{(432)}$ | ${ }^{42,575}$ | 2383 |
| er livestments ${ }^{\text {reot }}$ | 100\% | 14974 |  | 1.000 | ${ }^{40,692}$ |  | 10,706 |  | ${ }^{161}$ |  | - |


| B. Pension / Group gratuit fund | percemage as per reG. | par | NON PAR | total book value | Actual\% | fuc amount | $\begin{aligned} & \text { TOTAL FUND } \\ & \text { (Balance Sheet } \\ & \text { Value) } \end{aligned}$ | market value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| verme | Not test than 20\% | 4,862 | 10,927 | 15,789 | ${ }^{70.118}$ |  | 15,789 | 17,689 |
| Coverment Securites or other ppproved | Not lessthan A0\% | 5,471 | 11,601 | 17,072 | 35\% |  | 072 | 18,966 |
| investm | Not Exeeding 60\% |  | 3.807 | 5,288 | 23.65\% | (129) | 5.159 | 5,228 |
| Total pension/ Group grauli fund | ${ }^{100 \%}$ | 6,952 | 15,408 | 22,360 | 100\% | (129) | ${ }^{22,331}$ | 20,194 |


| C. Luked dife msurance fund | percentage as per rec. | par | NONPAR | TOTAL FUND (Balance Sheet Value) | ctual\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Not Less than $75 \%$ |  |  |  | ${ }_{9.008}$ |
| Ster |  |  |  |  |  |

cerrification:
Certified that the







FORM L-28-ULIP-NAV-3A
COMPANY NAME \& CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

| No. | Fund Name | SFIN | Date of Launch | $\begin{gathered} \text { Par/Non } \\ \text { Par } \end{gathered}$ | Assets Under Management on the above date (Rs in Lacs) | NAV as per LB 2 <br> LB 2 | NAV as on the above date | Previous Qtr NAV | $\begin{gathered} \text { 2nd } \\ \text { Previous } \\ \text { Qtr NAV } \end{gathered}$ | $\begin{gathered} \text { 3rd } \\ \text { Previous } \\ \text { Qtr NAV } \end{gathered}$ | $\begin{gathered} \text { 4th } \\ \text { Previous } \\ \text { QtiNAV } \end{gathered}$ | Return/Yie <br> Id | $\begin{aligned} & 3 \text { Year } \\ & \text { Rolling } \\ & \text { CAGR } \end{aligned}$ | Highest NAV since inception |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | BOND FUND | ULIF00317/08/118ONDFUND147 | 28-Jul-11 | NON PAR | 5,828.62 | 20.84 | 20.8383 | 20.1293 | 19.6000 | 19.4835 | 19.3084 | 7.92\% | 7.31\% | 20.8383 |
| 2 | discontinuance fund | ULIF00701/01/1201SCONT 147 | $01-\mathrm{eb}$-12 | non par | 9,748.65 | 17.37 | 17.3707 | 16.9220 | 16.7692 | 16.6755 | 16.3894 | 5.99\% | 6.03\% | 17.4279 |
| 3 | Group balancer fund | ULGF00205/09/116FBALANCER147 | 25 -Jan-13 | non par | 1,752.85 | 18.28 | 18.2773 | 19.0207 | 18.5490 | 18.7974 | 18.3701 | -0.51\% | 4.10\% | 19.3794 |
| 4 | Group bond fund | ULGFO0305/09/116FBOND147 | 25-Jan-13 | non par | 1,578.74 | 18.65 | 18.6489 | 18.0942 | 17.6678 | 17.7058 | 17.2305 | 8.23\% | 7.03\% | 18.7168 |
| 5 | group growth fund | ULGF000105/09/11GFGRowTH147 | 25-Jan-13 | non par | 3,193.95 | 18.58 | 18.5805 | 20.7032 | 19.9863 | 20.2072 | 19.7414 | -5.88\% | 2.86\% | 20.9835 |
| 6 | managed fund | ULIFO0618/88/11MANAGED147 | 03-Aug-11 | non par | 2,541.49 | 21.61 | ${ }^{21.6056}$ | 23.0776 | 22.3544 | 22.5327 | 22.0438 | -1.99\% | 4.15\% | 23.5023 |
|  | pension secure fund | ULIF00931/03/15ETLPNSSCR147 | 04-Feb-16 | non par | 654.00 | 14.08 | 14.0831 | 13.6238 | 13.3065 | 13.4139 | 13.0641 | 7.80\% | 7.15\% | 14.1018 |
| 8 | Equity Midicap fund | ULFF01107/10/16ETLIMICCAP147 | 19-Jan-17 | non par | 8,383.85 | 8.96 | 8.9599 | 11.6320 | 10.9774 | ${ }_{21}^{11.3771}$ | 11.5974 | -22.74\% | -6.77\% | ${ }^{13.6615}$ |
| 9 | Equitr large cap fund | ULFo0118/08/11EQLARGECAP147 | 28-Jul-11 | non par | 18,781.20 | 20.01 | 20.0121 | 27.8702 | 26.5249 | 27.1973 | 27.0106 | -25.91\% | -4.12\% | 28.3148 |
| 10 | pe based fund | ULIFO0526/88/11PEBASED147 | 22-Jul-11 | non par | 2,198.65 | 20.20 | 20.1965 | 23.5988 | 22.6939 | 23.1785 | 23.0649 | -12.44\% | 0.50\% | 23.8363 |
| 11 | Pension growth fund |  | 04 -eb-16 | non par | 1,265.97 | 10.21 | 10.21108 | ${ }^{14.4024}$ | ${ }_{2}^{13.6807}$ | 14.0858 | ${ }^{13.9475}$ | -26.79\% | -4.94\% | 14.8459 |
| 12 | EQuTY TOP 250 | ULIF0027/07/11EQTOP250147 | 20-Jul-11 | non Par | 16,510.26 | 19.93 | 19.9339 | 27.2865 | 25.9468 | 26.2313 | 26.1329 | -23.72\% | -3.48\% | 28.0529 |
| 13 | money market fund | ULIFO0425/08/11MONEYMARKET147 | 25-Aug-11 | non par | 523.30 | 19.78 | 19.7750 | 19.1784 | 18.6504 | 18.7269 | 18.6612 | 5.97\% | 7.16\% | 19.7750 |
| 14 | discontinued policy pension | ULIF01031/03/15ETLPNSOSC147 | 04-Feb-16 | non par | 745.83 | 12.47 | 12.4725 | 12.1704 | 12.0313 | 11.8809 | 11.6943 | 6.65\% | 6.11\% | 12.4725 |
| 15 | GROUP MONEY MARKET FUND | ULGF00405/09/116FMONEYMARKETT47 | 25-Jan-13 | non par |  | 10.00 | 10.0000 | 10.0000 | 10.0000 | 10.0000 | 10.0000 | NA | NA | 10.0000 |
| 16 | EQutry blue Chip fund | ULIF01226/11/18ETLLEUCHIP147 | 31-May-19 | non Par | 390.97 | 7.60 | 7.6015 | 10.3355 | 9.8177 | 9.9536 | NA | NA | NA | 10.4910 |
| 17 | GILT Fund | ULIF01326/11/18ETLGLITFND147 | 13-Jun-19 | NON PAR | 69.54 | 11.59 | 11.5935 | 11.1279 | 10.3457 | 10.1506 | NA | NA | NA | 11.6652 |

Note:
NA : It refers to Not Applicable, as the date of inception of the funds is less than 3 years.

CERTIFCATION
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or supressed

FORM L-29 - Detail regarding debt securities (Non Ulip)
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

Detail regarding Debt securities
( ${ }^{`}$ 'in Lakhs)

|  | MARKET VALUE |  |  | BOOK VALUE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at 31/03/2020 | As \% of total for this class | As at 31/03/2019 | As \% of total for this class | As at 31/03/2020 | As \% of total for this class | As at 31/03/2019 | As \% of total for this class |
| Break down by credit rating |  |  |  |  |  |  |  |  |
| Sovereign | 1,30,605 | 62.04\% | 1,08,970 | 57.95\% | 1,19,716 | 59.13\% | 1,08,299 | 57.87\% |
| AAA rated | 54,879 | 26.07\% | 44,407 | 23.62\% | 53,628 | 26.49\% | 44,516 | 23.79\% |
| AA or better | 9,750 | 4.63\% | 14,017 | 7.45\% | 9,733 | 4.81\% | 13,812 | 7.38\% |
| Rated below AA but above A | 4,939 | 2.35\% | 5,253 | 2.79\% | 5,058 | 2.50\% | 5,161 | 2.76\% |
| A rated | - | - | 1,317.32 | 0.70\% | - | - | 1,200.00 | 0.64\% |
| Rated below B | 3,796 | 1.80\% | 7,000 | 3.72\% | 8,193 | 4.05\% | 7,000 | 3.74\% |
|  |  |  |  | - |  |  |  |  |
| Others | - | - | - | - | - | - | - | - |
| MF/FD/OTHERS | 6,540 | 3.11\% | 7,077 | 3.76\% | 6,136 | 3.03\% | 7,152 | 3.82\% |
| A1+/P1+/PR1+/F1+ | - | - | - | - | - | - | - | - |
| Total | 2,10,511 | 100.00\% | 1,88,041 | 100.00\% | 2,02,464 | 100.00\% | 1,87,141 | 100.00\% |
| Breakdown by residual maturity |  |  |  |  |  |  |  |  |
| Up to 1 year | 11,058 | 5.25\% | 12,397 | 6.59\% | 11,049 | 5.46\% | 12,439 | 6.65\% |
| more than 1 year and up to 3years | 6,251 | 2.97\% | 16,767 | 8.92\% | 9,752 | 4.82\% | 16,623 | 8.88\% |
| More than 3 years and up to 7years | 26,642 | 12.66\% | 27,175 | 14.45\% | 27,380 | 13.52\% | 26,912 | 14.38\% |
| More than 7 years and up to 10 years | 16,783 | 7.97\% | 16,812 | 8.94\% | 16,268 | 8.03\% | 16,349 | 8.74\% |
| More than 10 years and up to 15 years | 3,641 | 1.73\% | 4,064 | 2.16\% | 3,367 | 1.66\% | 4,198 | 2.24\% |
| More than 15 years and up to 20 years | 4,043 | 1.92\% | 1,995 | 1.06\% | 3,848 | 1.90\% | 1,919 | 1.03\% |
| Above 20 years | 1,42,094 | 67.50\% | 1,08,830 | 57.88\% | 1,30,801 | 64.60\% | 1,08,702 | 58.09\% |
| Total | 2,10,511 | 100.00\% | 1,88,041 | 100.00\% | 2,02,464 | 100.00\% | 1,87,141 | 100.00\% |
| Breakdown by type of the issurer |  |  |  |  |  |  |  |  |
| Central Government | 1,26,974 | 60.32\% | 1,08,900 | 57.91\% | 1,16,049 | 57.32\% | 1,08,228 | 57.83\% |
| State Government | 5,754 | 2.73\% | 4,787 | 2.55\% | 5,633 | 2.78\% | 4,593 | 2.45\% |
| Corporate Securities | 36,513 | 17.34\% | 33,989 | 18.08\% | 39,820 | 19.67\% | 33,428 | 17.86\% |
| MF/REV REPO/TREP/FD/OTHERS | 41,269 | 19.60\% | 33,058 | 17.58\% | 40,962 | 20.23\% | 33,134 | 17.71\% |
| Others | - | - | 7,307 | 3.89\% | - | - | 7,757 | 4.15\% |
| Total | 2,10,511 | 100.00\% | 1,88,041 | 100.00\% | 2,02,464 | 100.00\% | 1,87,141 | 100.00\% |

Note:

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. Figures comprises of aggregate of Life Fund and Fund Beyond Solvency Margin

FORM L-29- Details regarding debt securities (Pension)
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD
Date: 31 March 2020
Detail regarding Debt securities

|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at 31/03/2020 | As \% of total for this class | As at 31/03/2019 | As \% of total for this class | As at 31/03/2020 | As \% of total for this class | As at 31/03/2019 | As \% of total for this class |
| Break down by credit rating |  |  |  |  |  |  |  |  |
| Sovereign | 18,855 | 79.73\% | 15,904 | 76.38\% | 16,969 | 78.30\% | 15,616 | 76.11\% |
| AAA rated | 3,827 | 16.18\% | 3,223 | 15.48\% | 3,738 | 17.24\% | 3,229 | 15.74\% |
| AA or better | 967 | 4.09\% | 1,596 | 7.66\% | 967 | 4.46\% | 1,578 | 7.69\% |
| Rated below AA but above A | - | - | - |  | - | - | - | - |
| Rated below A but above B | - | - | - |  | - | - | - | - |
| Others | - | - | - |  | - | - | - | - |
| MF/FD/OTHERS | - | - | 101 | 0.48\% | - | - | 94 | 0.46\% |
| A1+/P1+/PR1+/F1+ | - |  | - |  | - |  | - |  |
| Total | 23,649 | 100.00\% | 20,824 | 100.00\% | 21,674 | 100.00\% | 20,517 | 100.00\% |
| Breakdown by residual maturity |  |  |  |  |  |  |  |  |
| Up to 1 year | 496 | 2.10\% | 1,991 | 9.56\% | 495 | 2.28\% | 1,981 | 9.66\% |
| more than 1 year and up to 3years | 1,228 | 5.19\% | 1,742 | 8.36\% | 1,237 | 5.71\% | 1,724 | 8.40\% |
| More than 3 years and up to 7 years | 1,605 | 6.79\% | 340 | 1.63\% | 1,551 | 7.15\% | 340 | 1.66\% |
| More than 7 years and up to 10 years | 714 | 3.02\% | 854 | 4.10\% | 703 | 3.25\% | 832 | 4.06\% |
| More than 10 years and up to 15 years | - | - | 51 | 0.25\% | - | - | 51 | 0.25\% |
| More than 15 years and up to 20 years | 85 | 0.36\% | 98 | 0.47\% | 83 | 0.38\% | 94 | 0.46\% |
| Above 20 years | 19,522 | 82.55\% | 15,748 | 75.63\% | 17,606 | 81.23\% | 15,495 | 75.52\% |
| Total | 23,649 | 100.00\% | 20,824 | 100.00\% | 21,674 | 100.00\% | 20,517 | 100.00\% |
| Breakdown by type of the issurer |  |  |  |  |  |  |  |  |
| Central Government | 17,689 | 74.80\% | 15,904 | 76.38\% | 15,789 | 72.85\% | 15,616 | 76.11\% |
| State Government | 1,278 | 5.40\% | - | - | 1,284 | 5.92\% | - | - |
| Corporate Securities | 3,842 | 16.24\% | 2,810 | 13.50\% | 3,773 | 17.41\% | 2,768 | 13.49\% |
| MF/REV REPO/TREP/FD/OTHERS | 841 | 3.56\% | 1,641 | 7.88\% | 829 | 3.82\% | 1,634 | 7.96\% |
| Others | - | - | 469 | 2.25\% | - | - | 499 | 2.43\% |
| Total | 23,649 | 100.00\% | 20,824 | 100.00\% | 21,674 | 100.00\% | 20,517 | 100.00\% |

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.

FORM L-29- Details regarding debt securities (Ulip) Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

Detail regarding Debt securities
(₹ in Lakhs)

|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at 31/03/2020 | As \% of total for this class | As at 31/03/2019 | As \% of total for this class | As at 31/03/2020 | As \% of total for this class | As at 31/03/2019 | As \% of total for this class |
| Break down by credit rating |  |  |  |  |  |  |  |  |
| Sovereign | 13,874 | 50.34\% | 9,228 | 39.00\% | 13,751 | 46.51\% | 9,201 | 40.18\% |
| AAA rated | 8,839 | 32.07\% | 7,632 | 32.26\% | 8,590 | 29.05\% | 7,557 | 33.00\% |
| AA or better | 163 | 0.59\% | 708 | 2.99\% | 163 | 0.55\% | 704 | 3.07\% |
| Rated below AA but above A | 2 | 0.01\% | 687 | 2.90\% | 2 | 0.01\% | 685 | 2.99\% |
| Rated below B | 135 | 0.49\% | - | - | 547 | 1.85\% | - | - |
| Others | - | - | - | - | - | - | - | - |
| MF/FD/OTHERS | 4,549 | 16.50\% | 5,403 | 22.84\% | 6,516 | 22.04\% | 4,755 | 20.76\% |
| A1+/P1+/PR1+/F1+ | - | - | - | - | - | - | - | - |
| Total | 27,562 | 100.00\% | 23,658 | 100.00\% | 29,570 | 100.00\% | 22,902 | 100.00\% |
| Breakdown by residual maturity |  |  |  |  |  |  |  |  |
| Up to 1 year | 7,178 | 26.04\% | 14,098 | 59.59\% | 9,141 | 30.91\% | 13,455 | 58.75\% |
| more than 1 year and up to 3years | 5,043 | 18.30\% | 3,046 | 12.88\% | 4,977 | 16.83\% | 3,009 | 13.14\% |
| More than 3 years and up to 7years | 9,589 | 34.79\% | 1,837 | 7.76\% | 9,801 | 33.15\% | 1,808 | 7.90\% |
| More than 7 years and up to 10 years | 1,031 | 3.74\% | 3,388 | 14.32\% | 986 | 3.34\% | 3,353 | 14.64\% |
| More than 10 years and up to 15 years | 3,086 | 11.20\% | 1,095 | 4.63\% | 3,042 | 10.29\% | 1,086 | 4.74\% |
| More than 15 years and up to 20 years | 26 | 0.09\% | 6 | 0.03\% | 25 | 0.09\% | 6 | 0.03\% |
| Above 20 years | 1,609 | 5.84\% | 188 | 0.79\% | 1,596 | 5.40\% | 186 | 0.81\% |
| Total | 27,562 | 100.00\% | 23,658 | 100.00\% | 29,570 | 100.00\% | 22,902 | 100.00\% |
| Breakdown by type of the issurer |  |  |  |  |  |  |  |  |
| Central Government | 11,165 | 40.51\% | 7,961 | 33.65\% | 11,067 | 37.43\% | 7,943 | 34.68\% |
| State Government | 3,227 | 11.71\% | 2,035 | 8.60\% | 3,186 | 10.78\% | 2,000 | 8.73\% |
| Corporate Securities | 7,535 | 27.34\% | 4,472 | 18.90\% | 7,714 | 26.09\% | 4,417 | 19.29\% |
| MF/REV REPO/TREP/FD/OTHERS | 5,635 | 20.45\% | 9,190 | 38.85\% | 7,602 | 25.71\% | 8,542 | 37.30\% |
| Others | - | - | - | - | - | - | - | - |
| Total | 27,562 | 100.00\% | 23,658 | 100.00\% | 29,570 | 100.00\% | 22,902 | 100.00\% |

Note:

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.

FORM L-30 : Related Party Transactions
Name of the Insurer: Edelweiss Tokio Life Insurance Company Limited Registration Number: $\mathbf{1 4 7}$ dated $\mathbf{1 0}$ May 2011

| Sr. <br> No | Name of the Related Party | Nature of Relationship with the Company | Description of Transactions / Categories | For the quarter ending <br> 31 March 2020 | For the Year ending 31 March 2020 | For the quarter ending 31 March 2019 | For the Year ending 31 March 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Edelweiss Financial Service Limited | Holding Company | Reimbursement of Cost of premium towards Group Term Life | 263.02 | 883.51 | - | 1,233.89 |
|  |  |  | Premium collected for group insurance policy | 308.96 | 308.96 | 299.02 | 344.02 |
|  |  |  | Royaltee Fees | 281.11 | 281.11 | - | 236.00 |
|  |  |  | ESOP Charges | 68.81 | 223.05 | 35.98 | 35.98 |
|  |  |  | Advertisement and Promotions | 21.57 | 21.57 |  |  |
|  |  |  | Information Technology Cost | 8.98 | 8.98 |  |  |
|  |  |  | Professional expenses | 103.46 | 103.46 |  |  |
|  |  |  | Training Expenses | 24.83 | 24.83 |  |  |
|  |  |  |  |  |  |  |  |
| 2 | Edelweiss Securities Limited | Fellow Subsidiary | Brokerage Paid | 13.27 | 37.56 | 14.20 | 45.55 |
|  |  |  | Information Technology Cost | 1.71 | 1.71 | - | - |
|  |  |  | Share of Gratuity for transferred employees | 8.95 | 8.95 | - | - |
|  |  |  |  |  |  |  |  |
| 3 | ECL Finance Limited | Fellow Subsidiary | Interest on Non-Convertible Debentures | 0.05 | 0.21 | 1.72 | 1.87 |
|  |  |  | Purchase of Securities | 998.25 | 2,756.47 | 452.70 | 4,774.62 |
|  |  |  | Sale of Securities | 2,850.36 | 5,074.92 | 7,840.91 | 13,090.90 |
|  |  |  | Business centre Charges | -15.54 | 8.25 | 20.15 | 35.79 |
|  |  |  | Premium collected for group insurance policy | 77.37 | 267.97 | 280.07 | 691.36 |
|  |  |  | Share of Gratuity for transferred employees | - | - | 30.73 | 30.73 |
|  |  |  | Claims paid to Group Policyholders | 5.89 | 32.39 | - | - |
|  |  |  |  |  |  |  |  |
| 4 | Edelweiss Broking Limited | Fellow Subsidiary | Insurance Commission paid as Corporate Agent | 103.21 | 369.19 | 205.28 | 393.14 |
|  |  |  | Brokerage Paid | 5.36 | 20.59 | 3.10 | 13.31 |
|  |  |  |  |  |  |  |  |
| 5 | Edelweiss Retail Finance Limited | Fellow Subsidiary | Interest on Non-Convertible Debentures | 71.33 | 255.43 | 39.22 | 203.97 |
|  |  |  | Premium collected for group insurance policy | -0.01 | 3.89 | -1.08 | 27.92 |
|  |  |  | Claims paid to Group Policyholders | 2.20 | 20.57 | 65.16 | 126.06 |
|  |  |  |  |  |  |  |  |
| 6 | Edelweiss Finance \& Investments Limited | Fellow Subsidiary | Interest on Non-Convertible Debentures | - | 120.52 | 40.68 | 165.00 |
|  |  |  | Purchase of Securities | - | - | - | 861.86 |
|  |  |  | Sale of Securities | - | - | - | - |
|  |  |  |  |  |  |  |  |
| 7 | Ecap Equities Limited (Serenity Business Park Ltd \& Eternity Business Park Ltd merged in Q2 of FY2018) | Fellow Subsidiary | Office Rent, Business Centre Charges and Facility Charges | 385.37 | 1,023.05 | 703.42 | 1,167.23 |
|  |  |  | Purchase of Securities | - | 884.81 | - | - |
|  |  |  | Receipt of refund of Security Deposit | - | - | 114.76 | 114.76 |
|  |  |  | Recovery of Information Technology Cost | 2.13 | 2.13 | - | - |
|  |  |  | Sale of Securities | - | 729.91 | - | - |
|  |  |  |  |  |  |  |  |
| 8 | Edel Finance Company Limited | Fellow Subsidiary | Lease Rent for Office Equipment | - | - | - | 3.88 |
|  |  |  |  |  |  |  |  |
| 9 | Edelweiss Asset Reconcstruction Limited | Fellow Subsidiary | Interest on Non-Convertible Debentures | 79.52 | 322.50 | 77.38 | 329.14 |
|  |  |  |  |  |  |  |  |
| 10 | Edelweiss Housing Finance Limited | Fellow Subsidiary | Premium collected for group insurance policy | 188.45 | 573.87 | 1,444.12 | 4,047.45 |
|  |  |  | Claims paid to Group Policyholders | 163.38 | 773.97 | 57.81 | 307.75 |
|  |  |  | Share of Gratuity for transferred employees | 0.40 | 0.40 | - | - |
|  |  |  | Interest on Non-Convertible Debentures | 6.42 | 15.43 | - | - |
|  |  |  |  |  |  |  |  |
| 11 | Edelcap Securities Ltd. | Fellow Subsidiary | Purchase of Securities | - | - | 510.50 | 510 |
|  |  |  |  |  |  |  |  |
| 12 | Edelweiss General Insurance Company Limited | Fellow Subsidiary | Purchase of Securities | - | 41.91 | 200.86 | 483.65 |
|  |  |  | Property Insurance | 1.56 | 1.56 |  |  |
|  |  |  | Share of Gratuity for transferred employees | 5.95 | 5.95 |  |  |
|  |  |  | Sale of Securities | 960.31 | 2,055.12 | 617.03 | 646.27 |
|  |  |  |  |  |  |  |  |
| 13 | Edelweiss Rural \& Corporate Services Limited | Fellow Subsidiary | Purchase of Securities | - | 308.07 | - | - |
|  |  |  | Sale of Securities | - | 250.25 | - | - |
|  |  |  | Interest on Non-Convertible Debentures | 46.00 | 185.37 | 45.62 | 185.00 |
|  |  |  | Edelweiss House Space \& Facility Charges | 2.60 | 2.60 | - | 14.02 |
|  |  |  | Share of Gratuity for transferred employees | 1.02 | 1.02 |  |  |
|  |  |  | Advertisement and Promotions | 39.54 | 39.54 | - | - |
|  |  |  | Information Technology Cost | 262.42 | 262.42 | - | - |
|  |  |  | Professional expenses | 148.02 | 148.02 | - | - |
|  |  |  | Training Expenses | 94.19 | 94.19 |  |  |
|  |  |  | Other general expenses | 16.71 | 16.71 | - | - |
|  |  |  |  |  |  |  |  |
| 14 | Edel Land Limited | Fellow Subsidiary | Training Centre Cost | 4.24 | 18.74 | 39.06 | 39.06 |
|  |  |  |  |  |  |  |  |
| 15 | Edelweiss Business Services Limited | Fellow Subsidiary | Share of Gratuity for transferred employees | - | - | 10.58 | 10.58 |
|  |  |  |  |  |  |  |  |
| 16 | Mr. Sumit Rai | Key Managerial Personnel | Managerial Remuneration | 127.93 | 465.14 | 56.21 | 314.57 |
|  |  |  | Insurance Premium | 2.50 | 2.50 | - | - |
|  |  |  |  |  |  |  |  |
| 17 | Mr. Deepak Mittal | Key Managerial Personnel | Managerial Remuneration | - | - | 28.33 | 28.33 |
|  |  |  | Insurance Premium | - | - | 39.50 | 39.50 |

FORM - L-31
LNL - 6 : Board of Directors \& Key Persons
Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Date : 31 MARCH 2020
Registration Number: $\mathbf{1 4 7}$ dated $\mathbf{1 0}$ May 2011
Board of Directors and Key Management Person (KMP) information

| Sr. No. | Name of person | Role/designation | Details of change in the period |
| :---: | :---: | :---: | :---: |
| 1 | Mr. Rashesh Shah | Chairman | - |
| 2 | Mr. Rujan Panjwani | Vice - Chairman | - |
| 3 | Mr. Sumit Rai | Managing Director \& CEO | - |
| 4 | Mr. Deepak Mittal | Director | - |
| 5 | Mr. lan Brimecome | Director | - |
| 6 | Ms. Kamala K. | Director | - |
| 7 | Mr. Kunnasagaran Chinniah | Independent Director | - |
| 8 | Mr. Loo Chuan Tang | Director | - |
| 9 | Mr. Navtej S. Nandra | Independent Director | - |
| 10 | Mr. P. N. Venkatachalam | Independent Director | - |
| 11 | Mr. Saloon Tham | Director | - |
| 12 | Mr. Trevor Matthews | Director | - - |
| Sr. No. | Name of person | Role/designation | Details of change in the period |
| 1 | Mr. Sumit Rai | Managing Director \& CEO | - |
| 2 | Mr. Nilesh Parmar | Chief Operating Officer | - |
| 3 | Mr. Subhrajit Mukhopadhyay | Appointed Actuary | - |
| 4 | Mr. Nilesh Sampat | Chief Financial Officer | - |
| 5 | Mr. Vikas Bansal | Chief Human Resource Officer | - |
| 6 | Mr. Abhishek Gupta | Chief Marketing Officer | - |
| 7 | Mr. Ankur Chadha | Chief Compliance Officer | - - |
| 8 | Mr. Ritesh Taksali | Chief Investment Officer (Equity) | Appointed as Chief Investment Officer (Equity) w.e.f February 12, 2020 |
| 9 | Mr. Ashish Kela | Chief Investment Officer (Debt) | Appointed as Chief Investment Officer (Debt) w.e.f February 12, 2020 |
| 10 | Mr. Kumar Saurav | Chief Risk Officer | - - |
| 11 | Mr. Swadesh Agrawal | Company Secretary | - |

Key Management Person(KMP) as defined in Guidelines for Corporate Governance for Insurers in India dated 18 May, 2016 (Circular Ref: IRDA/F\&A/GDL/CG/100/05/2016)

FORM L-32-SOLVENCY MARGIN - KT 3

## AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.

Insurance Regulatory and Development Authority of India (Actuarial Report and Abstract for Life Insurance Business) Regulations, 2016.

Date : 31 March 2020

## AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.

Form Code: KT3

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD. Registration Number: 147

Classification: Business within India
(F'in 000)

| Item | Description | Adjusted Value |
| :---: | :---: | :---: |
| 01 | Available Assets in Policyholders' Fund: | 2,77,73,157 |
|  | Deduct: |  |
| 02 | Mathematical Reserves | 2,73,69,015 |
| 03 | Other Liabilities | - |
| 04 | Excess in Policyholders' funds | 4,04,142 |
| 05 | Available Assets in Shareholders Fund: | 26,38,795 |
|  | Deduct: |  |
| 06 | Other Liabilities of shareholders' fund | - |
| 07 | Excess in Shareholders' funds | 26,38,795 |
| 08 | Total ASM (04)+(07) | 30,42,937 |
| 09 | Total RSM | 13,11,835 |
| 10 | Solvency Ratio (ASM/RSM) | 232\% |

## Certification:

I, Subhrajit Mukhopadhyay, the Appointed Actuary , certify that the above statements have been prepared in accordance with the section 64VA of Insurance Laws (Amendment) Act 2015 and the amounts mentioned therein are true and fair to the best of my knowledge.

Subhrajit Mukhopadhyay
Sumit Rai
Appointed Actuary

FORM 7
OMPANY NAME \& CODE: Edelweiss Tokio Life Insurance Company Limited - 14
DETAILS OF NON-PERFORMING ASSETS - QUARTERLY

| No | Description | Bonds/ Debentures |  | Loans |  | Other debt Instruments |  | All Other Assets |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD as on date | $\begin{gathered} \hline \begin{array}{c} \text { Prev } \mathrm{FY} \text { as on } 31 \\ \text { Mar } 19 \end{array} \\ \hline \end{gathered}$ | YTD as on date | Prev FY as on 31 Mar 19 | YTD as on date | Prev FY as on 31 Mar 19 | YTD as on date | Prev FY as on 31 Mar 19 | YTD as on date | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Prev FY as on } 31 \\ \text { Mar } 19 \end{array} \\ \hline \end{array}$ |
| 1 | Investment Assets (As per form 3A/ 3B - Total Fund) | 39,820 | 33,428 | - | - | 30,105 | 29,770 | 1,46,224 | 1,39,572 | 2,16,149 | 2,02,769 |
| 2 | Gross NPA | 1,186 | . | - | - |  | - |  |  | 1,186 | . |
| 3 | \% of Gross NPA on Investment assets (2/1) | 2.98\% | - | - | - |  | - |  |  | 0.55\% | - |
| 4 | Provision made on NPA | 889 | - | - | . |  | - | - |  | 89 | - |
| 5 | Provision as a \% of NPA (4/2) | 75.00\% | . | - | . |  |  |  |  | 75.00\% | . |
| 6 | Provision on standard assets | - | . | - | . |  | - | . | . | - | . |
| 7 | Net Investment Assets (1-4) | 38,931 | 33,428 | - | - | 30,105 | 29,770 | 1,46,224 | 1,39,572 | 2,15,260 | 2,02,769 |
| 8 | Net NPA (2-4) | 296 | - |  | - |  | - | - | - | 296 | - |
| 9 | \% of Net NPA to Net Invetsment Assets (8/7) | 0.76\% | - | - | - | . | - | - | - | 0.14\% | . |
| 10 | Write off made during the period | - | . | - | - | . | - | - | - | - |  |

Note: Life fund includes Fund Beyond Solvency Margin for the purpose of this disclosure.
DHEL Rs. 11.86 Cred

## ERTIICATION

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

ORM 7
COMPANY NAME \& CODE: Edelweiss Tokio Life Insurance Company Limited - 147
DETAILS OF NON-PERFORMING ASSETS - QUARTERLY

| No | Description | Bonds/ Debentures |  | Loans |  | Other debt Instruments |  | All Other Assets |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD as on date | Prev FY as on 31 Mar 19 | YTD as on date | Prev FY as on 31 Mar 19 | YTD as on date | Prev FY as on 31 Mar 19 | YTD as on date | Prev FY as on 31 Mar 19 | YTD as on date | Prev FY as on 31 Mar 19 |
| 1 | Investment Assets (As per form 3A/ 3B - Total Fund) | 3,773 | 2,768 | - | - | 330 | 270 | 18,257 | 18,155 | 22,360 | 21,193 |
| 2 | Gross NPA | . | - | - | - | - | . | . | . | . |  |
| 3 | \% of Gross NPA on Investment assets (2/1) | - | - | - | - | - | . | - | - | - | . |
| 4 | Provision made on NPA | - | . | - | - | - | - | . | - | - | . |
| 5 | Provision as a \% of NPA (4/2) | - | - | . | - | - | - | . | - | . | . |
| 6 | Provision on standard assets | . | . | - | - | - | . | . | - | . | . |
| 7 | Net Investment Assets (1-4) | 3,773 | 2,768 | - | - | 330 | 270 | 18,257 | 18,155 | 22,360 | 21,193 |
| 8 | Net NPA (2-4) | $\cdots$ | - | . | - | - | - | - | - | - | - |
| 9 | \% of Net NPA to Net Invetsment Assets (8/7) | - | - | - | - | - | - | . | - | - | - |
| 10 | Write off made during the period | . | . | - | - | . | . | . | - | - |  |

## CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in
hivestment Guidelines as amended from time to time.

FORM 7
COMPANY NAME \& CODE: Edelweiss Tokio Life Insurance Company Limited - 147
STATEMENT AS ON : 31 March 2020
DETAIIS OF NON-PERFORMING ASSETS - QUARTERLY
Name of Fund: Linked Fund

| No | Description | Bonds/ Debentures |  | Loans |  | Other debt instruments |  | All Other Assets |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD as on date | Prev FY as on 31 Mar 19 | YTD as on date | Prev FY as on 31 Mar 19 | YTD as on date | ${ }^{\text {Prev FY as on }} 31$ | YTD as on date | Prev FY as on 31 | YTD as on date | Prev FY as on 31 Mar 19 |
| 1 | Investment Assets (As per form 3A/ 3 B - Total Fund) | 7,535 | 4,472 |  |  | 146 | 146 | 66,487 | 59,915 | 74,168 | 64,534 |
| 2 | Gross NPA | 540 | - | - | . | . | . | 137 | . | 676 |  |
| 3 | \% of Gross NPA on Investment assets (2/1) | 7.16\% | - | . | - | . | . | 0.21\% | . | 0.91\% | . |
| 4 | Provision made on NPA | 405 | - | - | - | - | - | 102 | - | 507 | . |
| 5 | Provision as a\% of NPA (4/2) | 75.00\% | - | - | - | - | - | 75.00\% | - | 75.00\% |  |
| 6 | Provision on standard assets | - | - | . | - | - | - | - | - | - | - |
| 7 | Net Investment Assets (1-4) | 7,130 | 4,472 | . |  | 146 | 146 | 66,384 | 59,915 | 73,661 | 64,534 |
| 8 | Net NPA (2-4) | 135 | - | . |  | - | - | 34 | - | 169 |  |
| 9 | \% of Net NPA to Net Invetsment Assets (8/7) | 1.89\% | - | - | - | - | - | 0.05\% | - | 0.23\% |  |

Note: DHFL Rs.6.76 Crs included in NPA, Provision $75 \%$ amounting to Rs. 5.07 Crs has been provided (of this 1.37 Crs matured and accounted as investment receivable)
CERTIFICATION
ertified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in
Investment Guidelines as amended from time to time

| CDELWESS TON: LISE INSUPANCE CO. LTD [147) <br> STATEMENT OF INVETMENT AND INCOME ON INVESTMENT Statement as |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| no. arcowor musmeer | coin | mesment | meemememe | coossmo | werveo | mesimer | meemerse | cosmes | метmo | mextent | mower oxmesm | mossmio | merneo |
| $\begin{array}{ll}\text { A } & \text { CENTRAL GOVERNMENT SECURITIES } \\ \text { A1 } & \text { Central Govt. Securities, Central Govt. Guaranteed Bonds }\end{array}$ | ${ }_{\text {cose }}^{\text {coss }}$ | ${ }^{1.19,90}$ | $2{ }^{295}$ | 2 Sow | ${ }^{2056}$ | ${ }^{1.12,20}$ | ${ }^{10,72}$ | $0.86 \%$ | 230\% | 88.97 | ${ }_{6}^{649}$ | ${ }^{2,18}$ | ${ }^{\text {anax }}$ |
| ${ }^{2} \times$ | ${ }_{\substack{\text { coss } \\ \text { cris }}}$ | As\% | 。 | 1in\% | 1in\% | ${ }_{\text {sse }}$ | ${ }_{35}$ | 5936 | $593 \%$ | ${ }_{96}$ | ${ }_{62}$ | 6, \%\% | \% ${ }^{\text {ane }}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\underbrace{}_{\substack{\text { scse } \\ \text { cos }}}$ |  | ${ }_{61}$ |  |  | $\underbrace{\substack{\text { a }}}_{\substack{376 \\ 3,96}}$ | ${ }_{88}^{16}$ |  |  |  | ${ }_{91}^{20}$ |  |  |
| C HOUSING \& LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT TAXABLE BONDS OF |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\underset{\substack{\text { Htow } \\ \text { trum }}}{\text { tux }}$ | , mas | ${ }^{23}$ | 2268 | 22488 |  | ${ }^{1,074}$ |  | $\underbrace{1029 \%}$ | 15.35 | ${ }^{1.64}$ | 53\%\% | 250x |
|  | 0 |  |  |  |  |  |  |  |  |  |  |  |  |
| - mearsucrue wismens | ${ }_{\text {\%x }}^{\text {\%ex }}$ | ${ }^{180}$ | ${ }^{18}$ | 17296\% | ${ }^{172926}$ | ${ }^{23}$ | 3 | ${ }^{1129}$ | ${ }^{13,29 x}$ | ${ }^{42}$ | 4 | ${ }^{\text {andasem }}$ | ${ }^{12,06 x}$ |
| O3 ${ }^{\text {a }}$ | "0 | ${ }_{10,95}$ | ${ }_{8}^{26}$ |  |  | 53 | 39 |  |  |  | ${ }^{43}$ | ${ }_{4}^{129 \%}$ |  |
|  | 180 |  | ${ }_{17}^{19}$ | ${ }_{5238}$ | ${ }_{52388}$ | , | 8 | ${ }_{\text {cosem }}$ | 9,9\% |  | ${ }_{4}^{43}$ | ${ }_{\text {casem }}^{\text {a }}$ |  |
|  | ${ }^{\text {enec }}$ |  |  |  |  | 1,000 | $\%$ | \% | \%s\% |  |  |  |  |
|  | ${ }^{1006}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 7,000 | (24) | 1.108 | ${ }^{12088}$ | 2,000 | sss | ${ }^{3} 8.8$ | ${ }^{83} 86$ | 6,68 | 70 | ${ }^{11 . a s \%}$ | ${ }_{\text {Hasx }}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | coin | $\stackrel{\infty}{\infty}$ | ${ }_{3}^{10}$ |  |  | 8 | ${ }_{4}^{4}$ | cis | , |  | ${ }_{\substack{105 \\ 2}}^{2}$ |  |  |
|  | (10if | ${ }^{4} 2.2$ | is | (eome |  | $433^{\circ}$ | sis |  |  |  | ${ }^{35}$ | cos | cose |
|  | ${ }_{\text {cose }}^{1080}$ |  |  |  |  |  |  |  |  | 271 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ctect |  | ${ }_{\text {ctas }}^{\text {case }}$ | ${ }_{\substack{\text { 2 }}}^{25068}$ |  | $\underbrace{}_{\substack{\text { cisen } \\ 2,200}}$ |  |  |  |  |  | ${ }_{\substack{\text { s.asem }}}^{\text {cosem }}$ |  |
|  |  | ${ }_{\text {ans }}$ | (3) | -760\% |  |  |  |  |  | $\underset{\substack{5039 \\ \text { sin } \\ 50}}{50 .}$ | ${ }_{\substack{\text { se } \\ 14}}$ |  |  |
| ${ }^{16}{ }^{16}$ |  | ${ }_{25,81}$ | 39 | ${ }^{3238}$ |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {tole }}^{\text {to }}$ | $\substack{\text { Eco } \\ \text { ceo }}_{\text {cos }}$ | \% | 3 | 3238 | 3238 | 2,712 | \% | 2zask | ${ }^{12596}$ | 27,91 | 3 | ${ }_{\text {\% }}^{1199 \%}$ | ${ }^{1190}$ |
| tol |  |  |  |  |  |  |  |  |  | 6 6, | ${ }^{25}$ | 3800 | $3 \operatorname{sox}$ |
|  |  |  |  |  |  | $\underbrace{}_{\substack{438 \\ 200}}$ | $\bigcirc$ |  |  |  | ${ }^{312}$ |  |  |
|  |  |  |  |  |  |  |  |  |  | $4{ }^{\text {a }}$ | ${ }^{06}$ | ${ }^{129 \%}$ | 1290 |
|  |  | ${ }_{\text {a }}^{4.280}$ |  |  |  |  | ${ }_{\text {cose }}^{130}$ |  |  | $\xrightarrow{4.180}$ |  |  |  |
| (tis) |  |  | ${ }^{27}$ | $\xrightarrow{\text { cosem }}$ | cose | $\xrightarrow{1.129}$ | , |  |  | ${ }_{2}^{12,96}$ | ${ }_{3}^{8}$ | ${ }_{\text {cosem }}^{5}$ |  |
| E20 | ${ }_{\text {tetp }}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Eicke | ${ }_{\text {emr }}$ |  |  |  |  | ${ }^{13}$ | ${ }^{24}$ | 3 asx | ${ }^{1309 \%}$ | ${ }_{6} 8$ |  |  |  |
| \% orternvesmers |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Min | Ostum | ${ }_{5}^{5128}$ | ${ }^{(80)}$ | ${ }^{20075}$ | ${ }^{0.007 \%}$ | ${ }_{\substack{5376 \\ 60}}$ | ${ }_{41}^{514}$ |  |  | ${ }_{\substack{\text { s.as } \\ \text { sid }}}$ | ${ }_{3}^{26}$ |  | cos |
|  | (ouss | son | \% | $\therefore$ | (0x | S |  | ax | \% |  |  | ${ }_{\text {cosem }}^{\text {same }}$ |  |
|  | come |  |  | ${ }^{2685}$ | ${ }^{22036}$ | S98 |  | ${ }^{\text {2,as\% }}$ | ${ }^{2093}$ |  |  |  |  |
|  | coir | 3 | 9 | ${ }_{\substack{\text { a }}}^{\text {Oaox }}$ | ${ }_{\substack{\text { a }}}^{\text {anow }}$ | 5 | ${ }_{205}^{205}$ | ${ }_{\substack{\text { anden }}}^{\text {oaw }}$ |  | ${ }^{19}$ | ${ }_{80}^{880}$ |  |  |
| to searlisedesees | $\underbrace{\text { ofen }}_{\substack{\text { ofer }}}$ | - | (1) | 0.os\% | 0.006 | $\bigcirc$ | 10 | ocan | oous | ${ }^{46}$ | ${ }_{3}$ | 0aow | 0axa |
|  | ${ }^{1000}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{\text {noms }}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| (15) | come | 1.13 |  | 0.00\% | 0.006 | 1093 | ${ }^{107}$ | 66s\% |  | 2.145 | ${ }^{3}$ | 0 oam | ${ }_{0} \mathbf{0 . a s x}$ |
| (is) | $\underset{\substack{\text { ouat } \\ \text { ouet }}}{\text { ate }}$ | ${ }^{6}$ | (8) | 1120\% | 112\% | ${ }_{6}^{68}$ | ${ }_{5}^{18}$ |  | ${ }_{\substack{21210}}^{\substack{2120}}$ | ${ }^{12} 200$ |  | ${ }^{13} 3$ | ${ }^{1.358}$ |
|  | $\substack{\text { our } \\ \text { cown } \\ \text { oun }}$ | ${ }^{4}$ | 1 | 0.3s | 0.35\% | ${ }_{6}$ |  |  |  | ${ }_{16}^{16}$ |  | oame | ooxex |

2. 



crareatron


|  | ${ }_{\text {cow }}^{\text {coum }}$ | mem | msemem |  |  |  | msemomen |  | memmo | mamem | mesmowes | mossmio | smmo |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A CENTRAL GOVERNMENT SECURITIES | cusi | ssa | 20 | sem | دam | \％as | ${ }^{19}$ | ${ }^{12 \times 1}$ | ${ }^{\text {m2ak }}$ | 2.43 | 220 | sanc | menx |
|  | $\underbrace{\text { cem }}_{\substack{\text { cass } \\ \text { cram }}}$ | so | 。 | oax | oax | 2， | ＂ | som | sask | 4，00 | ${ }^{238}$ | sask |  |
|  | som | \％ | 70an | ， $10 \times$ | 10x | ane | ${ }^{102}$ |  |  |  |  |  |  |
|  |  | ${ }_{50}{ }^{28}$ | ${ }_{24}^{25}$ |  |  | $\underset{\substack{1228 \\ n \\ n=1}}{ }$ | ${ }_{9}^{129}$ |  |  | ${ }_{\substack{50 \\ 08}}$ | ${ }_{31}^{15}$ |  |  |
|  |  |  | $\square$ | ${ }^{239}$ | ${ }^{219} 9$ | ${ }_{\substack{180 \\ 180}}^{\text {and }}$ | ${ }^{228}$ | ${ }_{\text {nex }}^{\text {ness }}$ |  | ${ }^{1.300}$ | ${ }^{115}$ | ses\％ | ${ }^{\text {asex }}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ＂mo |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | ${ }_{\text {con }}^{1290}$ | ${ }_{\text {ane }}^{\text {ace）}}$ | cose |  |  | 4 |  |  |  | ${ }_{4}^{46}$ |  | $\xrightarrow{3,7 \times 8}$ |
|  $\begin{array}{l}\text { TAXABLE BONDS OF } \\ \text { D3 } \\ \text { Infrastructure－PSU－Debentures／Bonds } \\ \text { D4 } \\ \text { INFRASTRUCTURE－OTHER CORPORATE SECURITIES－DEBENTURES／}\end{array}$ | coin |  | ${ }_{\text {nap }}^{62}$ |  | ${ }_{\substack{\text { ans } \\ \text { atasx }}}$ | $\underbrace{}_{\substack{1,288 \\ 1,29}}$ | ${ }_{46}^{15}$ |  |  | ${ }_{\text {cos }}^{\substack{\text { low }}}$ | ${ }_{6}^{8}$ |  |  |
|  | ${ }^{\text {mex }}$ |  |  | \％ |  | 1.20 |  |  | rex | 3 |  |  |  |
|  | ${ }_{\substack{\text { mex } \\ \text { los }}}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  | \％om |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{\text {cep }}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ） |  |  |  |  |  |  |  |  |  |  |  |  |
| on | \％of |  |  |  |  |  |  |  |  | ${ }^{20.16}$ | nas | ${ }_{5}^{50 \%}$ | 5 |
|  |  | 4 | 1 | 238 | ${ }^{22 m m}$ |  | 0 os | 2208 | 238 | ${ }^{26}$ | 49 |  | ${ }^{\text {noteses }}$ |
|  | $\underbrace{\substack{\text { and } \\ \text { oss }}}_{\text {ar }}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ＂\％o |  |  |  |  |  |  |  |  |  |  |  |  |
|  | mua | ${ }^{12} \times$ | （am） | sarw | manm | ${ }^{1.39}$ | sta | ， 2 ancm | som | ${ }^{1,2,4}$ | us | ．nama | ${ }^{12}$ |
|  | $\underset{\substack{\text { maxe } \\ \text { cos }}}{\text { cos }}$ |  |  |  |  |  | ${ }_{3}^{326}$ |  |  |  | ${ }_{6}$ | ${ }_{\substack{\text { cosx } \\ \text { ga3s }}}^{\text {cex }}$ | $\underbrace{\substack{\text { case }}}_{\text {cose }}$ |
|  |  |  |  |  | anx | ${ }_{29}{ }^{2}$ | $\cdots$ | cosk | 为 | ${ }_{\substack{\text { an }}}$ | ${ }_{2}$ |  |  |
|  | come | ${ }^{20}$ | －1 |  | $\xrightarrow{\substack{\text { ank }}}$ | ¢ | 3 | ${ }_{\text {cosem }}^{\text {cosem }}$ | ${ }_{\text {cosem }}^{\text {couss }}$ | cis |  |  | cose |
|  |  | ${ }^{14}$ | － | ${ }^{\text {ask }}$ | ans | ${ }^{2 \prime}$ | ${ }^{5}$ | ${ }^{12093}$ |  | ${ }^{16}$ | ${ }^{26}$ |  | nsase |
|  |  |  |  |  |  |  |  |  |  | 1.98 | ＂ | 350 | 355 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }_{\text {mex }}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| E13 Corporate Securities－Honds－（Tax Free） |  |  |  |  |  | 3 | － | oans | ${ }^{\text {oonk }}$ | ${ }_{\text {\％}}^{13}$ | 08 | ${ }_{\substack{\text { 2asx }}}^{\text {2asa }}$ |  |
|  | wee |  |  |  |  |  |  |  |  | $\cdots$ | $\cdots$ |  |  |
|  |  | 20 | ${ }^{10}$ | 4.458 | 1.45 | ：s6 | ． | samm | ssom | ${ }^{27}$ | ${ }_{25}$ | ${ }_{2}$／sx |  |
|  | ${ }_{\text {taxe }}$ | ${ }_{3,46}$ | 3 | 1200 | 100 | 2.89 | ${ }^{31}$ | 4985 | 49\％ | ${ }_{198}$ | ${ }^{24}$ | ${ }_{128}$ | ${ }^{120 x}$ |
|  | ${ }_{\substack{\text { ter } \\ \text { exp }}}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  | \％ro |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\underset{\substack{\text { ker } \\ \text { con }}}{ }$ |  |  |  |  |  |  |  |  |  |  |  |  |
| －omenemsmens |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {a }}$ | cosy |  | $\stackrel{(60)}{(0)}$ | $\underset{\substack{\text { and } \\ \text { anhw }}}{\text { and }}$ |  |  | ${ }_{40}^{510}$ |  |  | $\underset{\substack{1999 \\ 190}}{\substack{\text { a }}}$ | 3 | ， |  |
|  | $\substack{\text { ouss } \\ \text { Oose }}$ | ${ }^{127}$ | $\stackrel{2}{ }$ | ${ }^{\text {1200\％}}$ | ${ }^{1006}$ | ${ }^{123}$ | $\therefore$ | ${ }^{\text {asx }}$ | cos＊ | $\stackrel{3}{8}$ | $\stackrel{ }{6}$ | 20.7 | ${ }^{2009}$ |
|  |  | 2 | － | ${ }^{23 \times}$ | ${ }^{2014}$ | \％ | 。 | 5 sas | ${ }^{\text {s．ss＊}}$ |  |  |  |  |
|  | Oerf | 605 | Ram | stask | mama | smas | ${ }^{2643}$ | sasa | 3 sas＊ | 354 | ${ }^{29}$ | ${ }^{2234}$ | ${ }^{223 x}$ |
|  | ${ }_{\substack{\text { acom } \\ \text { orp }}}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{\text {osesa }}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| （in |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ts | nos |  |  |  |  |  | 225 | oaxs | ${ }_{\text {oax }}$ |  |  |  |  |
| ${ }_{\text {che }}^{\text {che }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | ${ }^{35}$ |  | ${ }^{\text {oax }}$ | oass | 32 | 4 | ${ }^{13324}$ | ${ }^{13924}$ | ${ }^{98}$ | ， | 0996 | 0.90 |
| His | oom | ，119 | ${ }_{100}$ | stask | sama | 2ame | 4 | maso | 4．tsk | ${ }^{8}$ | s | ${ }_{\text {saxa }}$ | max |
|  | ont |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

[^3]

```
FORM L-35-DOWNGRADING OF INVESTMENTS - }
COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)
Statement as on : 31 March 2020
STATEment as on : 31 March 2020
```

NAME OF THE FUND : LIFE FUND

| NO. | NAME OF THE SECURITY | COI | AMOUNT <br> (As per balance sheet) | DATE OF PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE OF DOWNGRADE | REMARKS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. | DURING THE QUARTER |  |  |  |  |  |  |  |  |
|  | 7.46\% PNB HOUSING FINANCE LTD NCD 30-04-2020 | HTDN | 499.75 | 15/03/2018 | FITCH | AAA | AA | 09/03/2020 |  |
|  | 7.50\% PNB HOUSING FINANCE LTD NCD 15-09-2020 | HTDN | 2,484.82 | 27/09/2018 | FITCH | AAA | AA | 09/03/2020 |  |
| B. | AS ON DATE |  |  |  |  |  |  |  |  |
| 1 | 12.50\% RELIANCE INFRASTRUCTURE LTD NCD 15-12-2021 | IODS | 7,000.00 | 02/07/2018 | FITCH | BBB+ | C | 07/08/2018 |  |
| 2 | 7.46\% PNB HOUSING FINANCE LTD NCD 30-04-2020 | HTDN | 499.75 | 15/03/2018 | FITCH | AAA | AA | 09/03/2020 |  |
| 3 | 7.50\% PNB HOUSING FINANCE LTD NCD 15-09-2020 | HTDN | 2,484.82 | 27/09/2018 | FITCH | AAA | AA | 09/03/2020 |  |
| 4 | 9.25\% DEWANHOUS NCD 09-09-2023 | HORD | 1,193.32 | 12/02/2019 | CARE | AAA | D | 06/06/2019 |  |
| 5 | 11.50\% EDELWEISS RETAIL FINANCE LTD NCD 26-05-2025 | ODPG | 1,481.65 | 09/05/2019 | ICRA | LAA | LAA- | 26/06/2019 |  |
| 6 | 9.25\% EDELWEISS RURAL \& CORPORATE SERVICES LIMITED NCD 22-12-2027 | ODPG | 2,000.00 | 27/12/2017 | ICRA | AA | AA- | 10/12/2019 |  |
| 7 | zee entertainment enterprises ltd - pref shrs | EPNQ | 241.60 | 20/03/2014 | BWR | AAA | AA | 18/12/2019 |  |

Note:
1 Provides details of Down Graded Investments during the Quarter.
2 Investments currently upgraded, listed as Down Graded during earlier Quarter (if any) are deleted from the Cumulative listing.
3 FORM-2 is prepared in respect of each fund. In case of ULIP FORM 2 is prepared at Segregated Fund (SFIN) level and also at consolidated level.
4 Category of Investmet (COI) are as as per Guidelines issued by the Authority
5 Life fund includes Fund Beyond Solvency Margin for the purpose of this disclosure.
CERTIFICATION:
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

## FORM L-35-DOWNGRADING OF INVESTMENTS - 2

COMPANY NAME \& CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

## Statement as on : 31 March 2020

STATEMENT OF DOWN GRADED INVESTMENTS
NAME OF THE FUND : PENSION AND GENERAL ANNUITY FUND

| NO. | NAME OF THE SECURITY | COI | AMOUNT | DATE OF PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE OF DOWNGRADE | REMARKS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. | DURING THE QUARTER |  |  |  |  |  |  |  |  |
|  | 7.46\% PNB HOUSING FINANCE LTD NCD 30-04-2020 | HTDN | 469.76 | 16/03/2018 | FITCH | AAA | AA | 09/03/2020 |  |
| B. | AS ON DATE |  |  |  |  |  |  |  |  |
|  | 7.46\% PNB HOUSING FINANCE LTD NCD 30-04-2020 | HTDN | 469.76 | 16/03/2018 | FITCH | AAA | AA | 09/03/2020 |  |

Note:
1 Provides details of Down Graded Investments during the Quarter.
2 Investments currently upgraded, listed as Down Graded during earlier Quarter (if any) are deleted from the Cumulative listing.
3 FORM-2 is prepared in respect of each fund. In case of ULIP FORM 2 is prepared at Segregated Fund (SFIN) level and also at consolidated level.
4 Category of Investmet (COI) are as as per Guidelines issued by the Authority

CERTIFICATION:
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

## FORM L-35-DOWNGRADING OF INVESTMENTS - 2

OMPANY NAME \& CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)
Statement as on : 31 March 2020
STATEMENT OF DOWN GRADED INVESTMENTS

# NAME OF THE FUND : LINKED LIFE FUND 

| NO. | NAME OF THE SECURITY |  |  |  |  |  |  |  | (₹ ${ }^{\text {In Lacs) }}$ <br> REMARKS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | COI | AMOUNT | DATE OF PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE OF DOWNGRADE |  |
| A. | DURING THE QUARTER |  |  |  |  |  |  |  |  |
| 1 | 7.46\% PNB HOUSING FINANCE LTD NCD 30-04-2020 | HTDN | 30.03 | 20/11/2018 | FITCH | AAA | AA | 09/03/2020 |  |
| B. | AS ON DATE |  |  |  |  |  |  |  |  |
| 1 | 8.64\% IDFC FIRST BANK LTD NCD 15-04-2020 | ECOS | 20.01 | 17/02/2017 | ICRA | AAA | AA | 22/05/2019 |  |
| 2 | 0.00\% IDFC FIRST BANK LTD ZCB 12-11-2020 | ECOS | 27.85 | 13/05/2016 | ICRA | AAA | AA | 22/05/2019 |  |
| 3 | 7.46\% PNB HOUSING FINANCE LTD NCD 30-04-2020 | HTDN | 30.03 | 20/11/2018 | FITCH | AAA | AA | 09/03/2020 |  |
| 4 | 9.25\% DEWANHOUS NCD 09-09-2023 | HORD | 134.92 | 12/04/2017 | CARE | AAA | D | 06/06/2019 |  |
| 5 | 12.00\% ECL FINANCE NCD 26-04-2020 II | ODPG | 1.52 | 19/11/2015 | CARE | AA | AA- | 08/07/2019 |  |
| 6 | ZEE ENTERTAINMENT ENTERPRISES LTD - PREF SHRS | EPNQ | 131.86 | 20/03/2014 | BWR | AAA | AA | 18/12/2019 |  |

Note:
1 Provides details of Down Graded Investments during the Quarter.
2 Investments currently upgraded, listed as Down Graded during earlier Quarter (if any) are deleted from the Cumulative listing.
3 FORM-2 is prepared in respect of each fund. In case of ULIP FORM 2 is prepared at Segregated Fund (SFIN) level and also at consolidated level.
4 Category of Investmet (COI) are as as per Guidelines issued by the Authority

## CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.


| Sr.No. | Channels | For the quarter ended 31 March 20 |  |  | For the year ended 31 March 20 |  |  | For the quarter ended 31 March 19 |  |  | For the year ended 31 March 19 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium |
| 1 | Individual agents | - | (1) | ${ }^{(0.00)}$ | - | -1 | 0.34 | - | 2714 | 2.07 | 1 | 601 | 2.16 |
| 2 | Corporate Agents-Banks | - | 84,464 | 2.59 | 2 | 182641 | 6.11 | - | 0 | - | - | 0 | - |
| 3 | Corporate Agents -Others | - | . | - |  |  |  | - | 0 | - | - | 0 | - |
| 4 | Brokers | 7 | 77,317 | 4.38 | 36 | 121592 | 9.52 | 6 | 8709 | 3.71 | 29 | 52944 | 7.94 |
| 5 | Micro Agents | - | - | - |  |  |  | - | 0 | - | - | 0 | - |
| 6 | Direct Business | 6 | 30,052 | 19.43 | 15 | 73314 | 36.04 | 3 | 10492 | 38.00 | 13 | 61499 | 91.94 |
|  | Total(A) | 13 | 191832 | 26.39 | 53 | 377546 | 52.01 | 9 | 21915 | 43.78 | 43 | 115044 | 102.04 |
| 1 | Referral (B) |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Grand Total ( $A+B$ ) | 13 | 191832 | 26.39 | 53 | 377546 | 52.01 | 9 | 21915 | 43.78 | 43 | 115044 | 102.04 |


| Sr.No. | Channels | For the Quarter ended 31 March 2020 |  | For the Year ended 31 March 2020 |  | For the Quarter ended 31 March 2019 |  | For the Year ended 31 March 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium |
| 1 | Individual agents | 11,941 | 57.40 | 41,147 | 182.13 | 17,804 | 83.71 | 46,727 | 204.66 |
| 2 | Corporate Agents-Banks | 2,693 | 14.07 | 7,258 | 36.52 | 2,996 | 16.54 | 6,602 | 38.35 |
| 3 | Corporate Agents -Others | 724 | 5.05 | 2,783 | 25.87 | 2,607 | 11.93 | 6,163 | 28.64 |
| 4 | Brokers | 936 | 6.18 | 2,396 | 16.40 | 710 | 4.22 | 1,947 | 11.22 |
| 5 | Micro Agents | 142 | 0.00 | 788 | 0.01 | 149 | 0.00 | 429 | 0.01 |
| 6 | Direct Business | 7,880 | 22.84 | 23,945 | 68.39 | 8,615 | 25.32 | 19,163 | 70.96 |
| 7 | Web Aggregators | 701 | 1.00 | 1,583 | 1.79 | - | - | - | - |
|  | Total ( A ) | 25,017 | 106.55 | 79,900 | 331.12 | 32,881 | 141.71 | 81,031 | 353.84 |
| 1 | Referral (B) | - | - | - |  | - | - | - |  |
|  | Grand Total ( $\mathrm{A}+\mathrm{B}$ ) | 25,017 | 106.55 | 79,900 | 331.12 | 32,881 | 141.71 | 81,031 | 353.84 |



| Quarterly claims data for Life For the Quarter ended 31 March 20 Individual |  |  |  |  |  | ate: 31 MARCH 2020 (No. of | claims only) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S. No. | Claims Experience | For Death | For Maturity | For Survival Benefit | For Annuities/ Pension | For Surrender | Other Benefits |
| 1 | Claims $\mathrm{O} / \mathrm{S}$ at the beginning of the period | 21 | - | 307 | 268 | 439 | 6 |
| 2 | Claims reported during the period | 93 | - | 605 | 645 | 2,562 | 8 |
| 3 | Claims Settled during the period | 80 | - | 357 | 479 | 2,417 | 7 |
| 4 | T \& C Rejected | - | - | . | - |  | 3 |
| 5 | Claims Repudiated during the period <br> a) Less than 2 years from the date of acceptance | 34 | - | - | - | - | 3 |
|  | of risk | 33 | - | - | - | - | 3 |
|  | b) Grater than 2 year from the date of acceptance of risk | 1 | - | - | - | - | . |
| 6 | Claims Written Back | . | - | - | - | - | - |
| 7 | Claims $\mathrm{O} / \mathrm{S}$ at End of the period | - | - | 555 | 434 | 584 | 1 |
|  | Less than 3months | - |  | 248 | 166 | 145 | 1 |
|  | 3 months to 6 months | - | - | 91 | 108 | 101 | - |
|  | 6 months to 1 year | - |  | 92 | 105 | 120 | - |
|  | 1year and above | - | - | 124 | 55 | 218 | - |
| * Other benefits include claim under Health Product, PWB rider, Partial withdrawal, Monthly payouts and group business(lives of Groups) |  |  |  |  |  |  |  |
| Group |  |  |  |  |  | (No. of claims only) |  |
| S. No. | Claims Experience | For Death | For Maturity | For Survival Benefit | For Annuities/ Pension | For SurrenderOther <br> Benefits |  |
| 1 | Claims $\mathrm{O} / \mathrm{S}$ at the beginning of the period | 15 | - | - | - | - | - |
| 2 | Claims reported during the period | 160 | - | - | - | - | 566 |
| 3 | Claims Settled during the period | 161 | - | - | - | - | 566 |
| 4 | T \& C Rejected | - | - | - | - | - | - |
| 5 | Claims Repudiated during the period <br> a) Less than 2 years from the date of acceptance | 14 | - | - | - | $\cdot$ | - |
|  |  | 14 | - | - | - | - | - |
|  | b) Grater than 2 year from the date of acceptance of risk | . | . | . | . | . | . |
| 6 | Claims Written Back | . | . | - | . | . | - |
| 7 | Claims $\mathrm{O} / \mathrm{S}$ at End of the period | - | - | - | - | - | - |
|  | Less than 3months | - | - | - | - | - | - |
|  | 3 months to 6 months | - | - | - | - | - | - |
|  | 6 months to 1 year | - | - | - | - | - | - |
|  | 1year and above | - | - | - | - | - | - |

FORM L-40 : Quarterly claims data for Life
Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Claims data for Life For the Year ended 31 March 2020

| Individual |  |  |  | (No. of claims only) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S. No. | Claims Experience | For Death | for Maturity | Survival <br> Benefit | For Annuities/ Pension | For Surrender | Other Benefits |
| 1 | Claims $\mathrm{O} / \mathrm{S}$ at the beginning of the period | - |  | 251 | 197 | 249 |  |
| 2 | Claims reported during the period | 326 |  | 1,870 | 2,301 | 5,098 | 59 |
| 3 | Claims Settled during the period | 272 |  | 1,566 | 2,064 | 4,763 | 48 |
| 4 | T \& C Rejected | - |  | - | - | - | 7 |
| 5 | Claims Repudiated during the period <br> a) Less than 2 years from the date of acceptance of risk | 54 53 | - | - | - | - | 3 |
|  | b) Grater than 2 year from the date of acceptance of risk | 1 |  | - | - | - |  |
| 6 | Claims Written Back | - |  | - | - | - | - |
| 7 | Claims O/S at End of the period | - |  | 555 | 434 | 584 | 1 |
|  | Less than 3months | - |  | 248 | 166 | 145 | 1 |
|  | 3 months to 6 months | - |  | 91 | 108 | 101 | - |
|  | 6 months to 1 year | - | - | 92 | 105 | 120 | - |
|  | 1year and above | - | - | 124 | 55 | 218 | - |

* Other benefits include claim under Health Product, PWB rider, Partial withdrawal, Monthly payouts and group business(Group Lives)

| Group |  |  |  | (No. of claims only) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S. No. | Claims Experience | For Death | for Maturity | Survival <br> Benefit | For Annuities/ Pension | For Surrender | Other Benefits |
| 1 | Claims O/S at the beginning of the period | - |  |  | - | - | - |
| 2 | Claims reported during the period | 445 |  |  | - | - | 2,445 |
| 3 | Claims Settled during the period | 419 |  |  | - | - | 2,445 |
| 4 | T \& C Rejected | - |  |  | - | - | - |
| 5 | Claims Repudiated during the period <br> a) Less than 2years from the date of acceptance | 26 |  |  | - | - | - |
|  | of risk <br> b) Grater than 2 year from the date of acceptance of risk | 26 |  |  | - | - | - |
| 6 | Claims Written Back | - |  |  | - | - | - |
| 7 | Claims $\mathrm{O} / \mathrm{S}$ at End of the period | - |  |  | - | - | - |
|  | Less than 3months | - |  |  | - | - | - |
|  | 3 months to 6 months | - |  |  | - | - | - |
|  | 6 months to 1 year | - |  |  | - | - | - |
|  | 1 year and above | - |  |  | - | - | - |



## L-42- Valuation Basis (Life Insurance)

| a. How the policy data needed for valuation is accessed. <br> b. How the valuation bases are supplied to the system | The policy data is extracted from the Ingenium and GPAS (policy administration system) and for One Year Renewable Group Term, Traditional Fund based Group and Individual Micro insurance, the data is received from the Operations team. Various checks are applied on the data before using it for policy liability calculations using actuarial software 'Data Conversion System (DCS)' and 'Prophet'. |  |
| :---: | :---: | :---: |
|  | The bases and parameters are supplied to Prophet and DCS through various with bases stored in spreadsheets for consistency. | tables. The bases are also extracted from run results and compared |
| 1) Interest : Maximum and minimum interest rate taken for each segment |  |  |
| Individual Business | Min | Max |
| 1. Life - Participating Policies | 7.75\% (Without MAD*) | 7.75\% (Without MAD) |
| 2. Pension - Participating Policies | 7.75\% (Without MAD) | 7.75\% (Without MAD) |
| 3. Life - Non-participating Policies | 7.00\% (Without MAD) | 7.50\% (Without MAD) |
| 4. Annuities - Participating policies | NA N_ |  |
| 5. Annuities - Non-participating policies | 7.50\% (Without MAD) | 7.50\% (Without MAD) |
| 6. Annuities-Individual Pension Plan | NA |  |
| 7. Unit Linked - Life (Non-Unit Fund) | 7.00\% (Without MAD) | 7.00\% (Without MAD) |
| 8. Unit Linked - Pension (Non-Unit Fund) | 7.00\% (Without MAD) | $7.00 \%$ (Without MAD) |
| 9. Health Insurance | $7.00 \%$ (Without MAD) | 7.00\% (Without MAD) |
| ii. Group Business |  |  |
| 1. Non-Participaiting (excluding OYRGTA) | $7.00 \%$ (Without MAD) | 7.00\% (Without MAD) |
| 2. Unit Linked (Non-Unit Fund) | 7.00\% (Without MAD) | 7.00\% (Without MAD) |
| 3. Variable Insurance Plan (General Fund Reserve) | 7.00\% (Without MAD) | 7.00\% (Without MAD) |
| 2) Mortality Rates : the mortality rates used for each segment (Expressed as a \% of Indian Assured Lives Mortality (2012-14), unless otherwise stated) |  |  |
| i. Individual Business | Min | Max |
| 1. Life- Participating policies | 80.0\% (Without MAD) | 102.0\% (Without MAD) |
| 2. Pension - Participating Policies | 102.0\% (Without MAD) | 102.0\% (Without MAD) |
| 3. Life- Non-participating Policies |  |  |
| Pure Term Plans | 20\% (Without MAD) | 215.0\% (Without MAD) |
| - Non Term Plans | 79.0\% (Without MAD) | 155.0\% (Without MAD) |
| 5. Annuities - Non-participating policies ** | NA |  |
|  | $70 \%$ (Without MAD) of Modified Mortality for Annuitants - LIC (a) (199698) Ultimate Rates | 80\% (Without MAD) of Modified Mortality for Annuitants - LIC (a) (199698) Ultimate Rates |
| 6. Annuities-Individual Pension Plan | NA |  |
| 7. Unit Linked - Life | 84.0\% (Without MAD) | 111.0\% (Without MAD) |
| 8. Unit Linked-Pension | 102.0\% (Without MAD) | 102.0\% (Without MAD) |
| 9. Health Insurance | 89.0\% (Without MAD) | 89.0\% (Without MAD) |
|  |  |  |
| 1. Non-Participaiting (excluding OYRGTA) | $74.0 \%$ (Without MAD) | 187.3\% (Without MAD) |
| 2. Unit Linked (Non-Unit Fund) | 102.0\% (Without MAD) | 102.0\% (Without MAD) |
| 3. Variable Insurance Plan (General Fund Reserve) | 102.0\% (Without MAD) | 102.0\% (Without MAD) |
| 3) Expense | The value of future expenses has been derived to allow for all the future maintenace expenses as applicable namely fixed per policy, renewal premium ( $0 \%-2 \%$ )/ commission ( $0 \%-25 \%$ ) related, fund $(0 \%-0.25 \%$ ) related etc. The limits for fixed per policy expenses are as given below. |  |
| i. Individual Business <br> 1. Life - Participating Policies | Min | Max |
|  | 444 (INFL @5\%) (without MAD) | 886 (INFL @ 5\%) (without MAD) |
| 2. Pension - Participating Policies | 536 (INFL @5\%) (without MAD) | 670 (INFL @5\%) (without MAD) |
| 3. Life - Non - participating Policies | 275 (INFL @ 5\%) (without MAD) <br> 17 (INFL @ 5\%) (without MAD) for micro Insurance plan | 886 (INFL @ 5\%) (without MAD) <br> 17 (INFL @ 5\%) (without MAD) for micro Insurance plan |
| 4. Annuities - Participating policies | NA |  |
| 5. Annuities - Non-participating policies | 268 (INFL @ 5\%) (without MAD) | 536 (INFL @ 5\%) (without MAD) |
| 6. Annuities-Individual Pension Plan | NA |  |
| 7. Unit Linked - Life | 400 (INFL @ 5\%) (without MAD) | 886 (INFL @ 5\%) (without MAD) |
| 8. Unit Linked - Pension | 304 (INFL @ 5\%) (without MAD) | 608 (INFL @ 5\%) (without MAD) |
| 9. Health Insurance | 315 (INFL @5\%) (without MAD) | 511 (INFL @5\%) (without MAD) |
| ii. Group Business |  |  |
| 1. Non-Participaiting (excluding OYRGTA) | per member - 263 (INFL @ 5\%) (without MAD) <br> per member-11 (INFL @ 5\%) (without MAD) for micro Insurance plan | per member - 282 (INFL @ 5\%) (without MAD) per member - 11 (INFL @ 5\%) (without MAD) for micro Insurance plan |
| 2. Unit Linked (Non-Unit Fund) | per scheme - 8865 (INFL @ $6 \%$ ) ( without MAD) |  |
| 3. Variable Insurance Plan (General Fund Reserve) |  |  |
| 4) Bonus Rates : | The provisons for future bonuses are consistent with assumed valuation rate of interest. |  |
| 5) Policyholders Reasonable Expectations | The level of benefits assumed is in line with the benefit illustrations provided at the point of sale (also is in line with Sales Literature, Policy Bond etc) and hence meets policyholders reasonable expectation. |  |
| 6) Taxation and Shareholder Transfers | For participating business, taxation of surplus and shareholder transfers have been allowed in the calculation of reserves. Goods and Service tax is included in the valuation, wherever applicable. |  |
| 7) Basis of provisions for Incurred But Not Reported (IBNR) | The provision for IBNR claims is set based on the delay in past claim experience approach. |  |
| 8) Change in Valuation Methods or Bases: *** |  |  |
| i. Individuals Assurances |  |  |
| 1. Interest | No change |  |
| 2. Expenses | No change |  |
| 3. Inflation | No change |  |
| ii. Annuities |  |  |
|  |  |  |  |  |
| a. Annuity in payment | No change |  |
| b. Annuity during deferred period | NA |  |
| c. Pension : All Plans | No change |  |
| 2. Expenses | No change |  |
| 3. Inflation | No change |  |
| iii. Unit Linked |  |  |
| 1. Interest | No change |  |
| 2. Expenses | No change |  |
| 3. Inflation | No change |  |
| iv. Health |  |  |
| 1. Interest | No change |  |
| 2. Expenses | No change |  |
| 3. Inflation | No change |  |
| v. Group |  |  |
| 1. Interest | No change |  |
| 2. Expenses | No change |  |
| 3. Inflation | No change |  |
| MAD* | Interest: 75-550 bps |  |
|  | Mortality: 10\%; additional 5\% MAD to cater COVID related pandemic risk Expenses: 10\% |  |
|  |  |  |
| * Margin for Adverse Deviation (MAD) is over and above the base rate mentioned above <br> ${ }^{* *}$ Mortality improvement of $1 \%$ per annum till attained age of 64 and $0.5 \%$ per annum thereafter has been assumed from the current rates. <br> *** The details provided are for the valuation bases after MAD |  |  |


[^0]:    * Show cause notices issued by various Tax Authorities are not considered as obligation. When any demand notice is raised by the tax authorities, these are disclosed as contingent liability except in cases where the probability of any financial outflow is remote

[^1]:    $3 \quad$ * in Non Convertible Debentures (NCD) of fellow subsidiary amounting to ₹ 152 thousands (previous year ₹ 178 thousands)
    4 \# in equity shares amounting to ₹ $2,299.75$ thousands through corporate action awaiting listing as on balance sheet date (previous year ₹ NIL)
    5 Note:- Refer note $16 \mathrm{~B}(\mathrm{vi})$ for accounting policy on Investments.

[^2]:    @ Provision for diminution in value of receivables from NCD's of Dewan Housing Finance Ltd.

[^3]:    2
    

