EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Registration Number : 147 dated 10 May 2011

|  | Public Disclosures for the period ended 30th June 2018 |  |
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Form L-1-A-RA
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED Registration Number : 147 dated 10 May 2011
revenue account for the quarter ended 30 JUNE 2018

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Schedule | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  |  | Linked Non Par |  |  |
|  |  |  | Individual Par | Individual Par Pension | $\begin{aligned} & \text { Individual Non } \\ & \text { Par } \end{aligned}$ | Individual Non Par Annuity | Health | Group Non Par | Group Variable | Individual Life | Individual Linked Pension | Group |
| Premium earned-net |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Premium | L-4 | 12,51,213 | 1,75,192 | 22,529 | 3,75,503 | 17,205 | 2,986 | 2,13,724 | 1,000 | 4,16,913 | 19,953 | 6,208 |
| (b) Reinsurance ceded |  | (56,350) | (579) | - | $(26,691)$ | - | (740) | $(27,077)$ | - | $(1,263)$ | - | - |
| (c) Reinsurance accepted |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub Total |  | 11,94,863 | 1,74,613 | 22,529 | 3,48,812 | 17,205 | 2,246 | 1,86,647 | 1,000 | 4,15,650 | 19,953 | 6,208 |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest \& Dividends Gross \& Amortisation (Net) |  | 2,37,520 | 41,794 | 7,283 | 1,34,602 | 4,732 | 564 | 17,625 | 1,892 | 22,631 | 1,646 | 4,750 |
| (b) Profit on sale / redemption of investments |  | 1,21,300 | 12,182 | 1,313 | 17,150 | 201 | 48 | 652 | 94 | 78,347 | 5,613 | 5,698 |
| (c) (Loss on sale / redemption of investments) |  | $(1,63,514)$ | $(12,680)$ | $(1,585)$ | $(65,701)$ | - | - | - | - | $(73,297)$ | $(4,247)$ | $(6,005)$ |
| (d) Transfer/Gain on revaluation / change in fair value * |  | 24,752 | - | - | 96 | - | - | - |  | 24,877 | 564 | (785) |
| Sub Total |  | 2,20,058 | 41,296 | 7,011 | 86,147 | 4,933 | 612 | 18,277 | 1,986 | 52,558 | 3,577 | 3,658 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Contribution from the Shareholders' Account |  | 8,65,573 | 1,23,921 | 8,838 | 3,54,581 | 3,460 | 3,677 | 20,235 | 3,140 | 3,42,298 | 3,962 | 1,461 |
| Other Income |  | 2,975 | 292 |  | 2,634 |  | - | . |  | 48 | - |  |
| Sub Total |  | 8,68,548 | 1,24,213 | 8,838 | 3,57,215 | 3,460 | 3,677 | 20,235 | 3,140 | 3,42,346 | 3,962 | 1,461 |
| Total (A) |  | 22,83,469 | 3,40,122 | 38,378 | 7,92,174 | 25,598 | 6,535 | 2,25,159 | 6,126 | 8,10,554 | 27,492 | 11,327 |
| Commission | L-5 | 63,790 | 19,549 | 701 | 28,363 | 243 | 90 | 679 | - | 13,718 | 445 | - |
| Operating Expenses related to Insurance Business | L-6 | 10,72,464 | 1,76,998 | 12,422 | 4,25,762 | 3,519 | 4,285 | 68,580 | 2,958 | 3,70,401 | 5,157 | 2,382 |
| Service Tax/ GST on ULIP Charges |  | 10,142 | - | - | - | - | - | - | - | 9,942 | 200 | - |
| Provision for Doubtful debts |  | 488 | - | - | 488 | - | - | - | - | - | - | - |
| Bad debt written off |  | - | - | - | - |  | - | - | - | - | - | - |
| Provision for Tax |  | - | - | - | - | - | - | - | - | - | - | - |
| Provisions (other than taxation) |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) For diminution in the value of investments (Net)(b) Others |  | - | - | - | - | - | - | - | - | - | - |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total (B) |  | 11,46,884 | 1,96,547 | 13,123 | 4,54,613 | 3,762 | 4,375 | 69,259 | 2,958 | 3,94,061 | 5,803 | 2,382 |
| Benefits Paid (Net) | L-7 | 1,39,964 | 22,973 | 562 | 19,348 | 2,920 | - | 65,850 | 986 | 19,002 | 250 | 8,072 |
| Interim Bonuses Paid |  | 31 | 31 | - | - | - | - | - | - | - | - | - |
| Change in valuation of liability in respect of life policies |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Gross ** |  | 10,76,981 | 1,20,571 | 24,693 | 3,91,333 | 18,916 | 2,160 | 97,320 | 2,182 | 3,97,491 | 21,441 | 873 |
| (b) Amount ceded in Reinsurance |  | $(80,391)$ |  | - | $(73,121)$ | - | - | $(7,270)$ | - | - | - | - |
| (c) Amount accepted in Reinsurance |  |  | - | - |  |  | - |  | - | - | - |  |
| Total (C) |  | 11,36,585 | 1,43,575 | 25,255 | 3,37,561 | 21,836 | 2,160 | 1,55,900 | 3,168 | 4,16,493 | 21,690 | 8,945 |
| SURPLUS/ (DEFICIT) ( D$)=$ ( A$)$ - (B) - (C) |  | - | - | - | - | - | - | - | - | - | - | - |
| Appropriations |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' Account |  | - | - | - | - | - | - | - | - | - | - | - |
| Transfer to Other Reserves |  | - | - | - | - | - | - | - | - | - | - | - |
| Balance being Funds for Future Appropriations |  | - | - | - | - | - | - | - | - | - | - | - |
| total (D) |  | . | - | . | - | - | - | - | - | - | - | - |

**respresents Mathematical Reserves after allocation of bonus [The bonus is ₹ Nil for the current period (previous period ₹ Nil thousands)].
The total surplus is disclosed below:
(a) Interim Bonuses Paid
(c) Surplus shown in the Revenue Account
(d) Total Surplus [(a) + (b) + (c) $]$.

|  |  | ${ }^{31}$ | $3^{31}$ |
| :--- | :--- | :--- | :--- |
|  | - | - |  |
|  | - | - | - |
|  | 31 | 31 | - |



Form L-2-A-PL
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Registration Number : 147 dated 10 May 2011

## PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED 30 JUNE 2018

SHAREHOLDERS' ACCOUNT (NON-TECHNICAL ACCOUNT)

| Particulars |  |
| :--- | ---: | ---: | :--- |

BALANCE SHEET AS AT 30 JUNE 2018
(₹ in '000)


Contingent Liability

| PARTICULARS | $\begin{gathered} \text { As at } \\ 30 \text { June } 2018 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 30 \text { June } 2017 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31 \text { March } 2018 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Partly-paid up investments |  |  |  |
| Claims, other than against policies, not acknowledged as debts by the Company | - | - | - |
| Guarantees given by or on behalf of the Company | - | - | - |
| Underwriting commitments outstanding (in respect of shares and securities) | - | - | - |
| Statutory demands / liabilities in dispute, not provided for* | 1,83,242 | 1,83,242 | 1,83,242 |
| Reinsurance obligations to the extent not provided for in accounts | - | - | - |
| Others (Claims against policies under litigation) | 7,878 | 6,229 | 7,621 |

[^0]
## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-4 Premium Schedule
PREMIUM

For the Quarter ended 30th JUNE 2018

| Particulars | Total | Non-Linked Par |  |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health | Group Non Par | Group Variable | Individual Life | Individual Linked Pension | Group |
| Premium |  |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 5,70,570 | 91,742 | 6,433 | 1,62,786 | - | 991 | 87,277 | 1,000 | 2,11,738 | 2,396 | 6,208 |
| Renewal Premiums | 5,48,767 | 83,450 | 16,226 | 2,08,840 | - | 1,995 | 33,080 | - | 1,89,249 | 15,927 | - |
| Single Premiums | 1,31,876 | - | -129 | 3,877 | 17,205 | - | 93,367 | - | 15,926 | 1,630 | - |
| Total | 12,51,213 | 1,75,192 | 22,529 | 3,75,503 | 17,205 | 2,986 | 2,13,724 | 1,000 | 4,16,913 | 19,953 | 6,208 |


| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  |  | Linked Non Par |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health | Group Non Par | Group Variable | Individual Life | Individual Linked Pension | Group |
| Premium |  |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 3,16,308 | 26,940 | 9,272 | 1,05,851 | - | 978 | 72,380 | 500 | 98,666 | 1,722 | - |
| Renewal Premiums | 2,90,483 | 69,447 | 6,544 | 1,03,047 | - | 1,352 | 22,115 | 1,000 | 76,552 | 9,075 | 1,350 |
| Single Premiums | 74,973 | - | - | 2,282 | 5,050 | - | 42,088 | - | 25,353 | 200 | 0 |
| Total | 6,81,764 | 96,387 | 15,816 | 2,11,180 | 5,050 | 2,330 | 1,36,583 | 1,500 | 2,00,571 | 10,997 | 1,350 |

```
EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Form L-5- Commission Schedule
commission
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{For the Quarter ended 30th JUNE 2018} & \multicolumn{2}{|c|}{\multirow[b]{2}{*}{Non-Linked Par}} & \multicolumn{5}{|c|}{\multirow[b]{2}{*}{Non-Linked Non Par}} & \multicolumn{3}{|r|}{\multirow[t]{2}{*}{Linked Non Par (\% in \({ }^{\text {cooo) }}\)}} \\
\hline \multirow[b]{2}{*}{Particulars} & \multirow[b]{2}{*}{Total} & & & & & & & & & & \\
\hline & & Individual Par & Individual Par Pension & \[
\begin{aligned}
& \text { Individual Non } \\
& \text { Par }
\end{aligned}
\] & Individual Non Par Annuity & Health & Group Non Par & Group Variable & Individual Life & Individual Linked Pension & Group \\
\hline \multicolumn{12}{|l|}{Commission} \\
\hline First year Premiums & 50,061 & 16,705 & 388 & 22,010 & - & 88 & 412 & - & 10,305 & 151 & - \\
\hline Renewal Premiums & 13,209 & 2,844 & 313 & 6,295 & - & 2 & 267 & - & 3,219 & 268 & - \\
\hline Single Premiums & 520 & & - & 57 & 243 & - & - & - & 194 & 26 & - \\
\hline Other Commisions & - & - & - & - & - & - & - & - & - & - & - \\
\hline Total (A) & 63,790 & 19,549 & 701 & 28,362 & 243 & 90 & 679 & - & 13,718 & 445 & - \\
\hline Add: Commission on re-insurance accepted & - & - & - & - & - & - & - & - & & - & - \\
\hline Less: Commission on re-insurance ceded & - & . & - & . & . & - & - & - & - & & \\
\hline Net commission & 63,790 & 19,549 & 701 & 28,362 & 243 & 90 & 679 & - & 13,718 & 445 & . \\
\hline \multicolumn{12}{|l|}{\multirow[t]{2}{*}{Break-up of the commisssion expenses (gross) incurred to procure business:}} \\
\hline & & & & & & & & & & & \\
\hline Agents & 46,300 & 15,743 & 295 & 21,213 & 62 & 76 & - & - & 8,497 & 414 & - \\
\hline Brokers & 4,868 & 849 & 3 & 3,201 & 4 & 0 & 679 & - & 131 & - & - \\
\hline Corporate agency & 12,622 & 2,957 & 403 & 3,948 & 177 & 14 & - & - & 5,090 & 31 & - \\
\hline Referral & - & - & s & - & - & - & - & - & - & - & - \\
\hline Others & . & . & . & . & . & . & . & - & . & . & . \\
\hline Total & 63,790 & 19,549 & 701 & 28,362 & 243 & 90 & 679 & - & 13,718 & 445 & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Particulars} & \multirow[b]{2}{*}{Total} & \multicolumn{2}{|c|}{Non-Linked Par} & \multicolumn{5}{|c|}{Non-Linked Non Par} & \multicolumn{3}{|c|}{Linked Non Par} \\
\hline & & Individual Par & Individual Par
Pension Pension & Individual Non Par & Individual Non Par Annuitv & Health & Group Non Par & Group Variable & Individual Life & Individual Linked Pension & Group \\
\hline Commission & & & & & & & & & & & \\
\hline First year Premiums & 32,735 & 6,415 & 695 & 18,223 & - & 100 & 421 & & 6,771 & 111 & \\
\hline Renewal Premiums & 6,984 & 2,269 & 129 & 2,887 & - & 10 & 247 & - & 1,280 & 161 & \\
\hline Single Premiums & 522 & . & - & 27 & 64 & - & - & - & 427 & 3 & \\
\hline Other Commisions & - & - & - & - & - & - & - & - & - & - & \\
\hline Total (A) & 40,241 & 8,684 & 824 & 21,137 & 64 & 110 & 668 & - & 8,478 & 275 & \\
\hline Add: Commission on re-insurance accepted & - & - & - & - & - & - & - & - & - & - & \\
\hline Less: Commission on re-insurance ceded & - & - & - & - & - & - & - & - & - & - & \\
\hline Net commission & 40,241 & 8,684 & 824 & 21,137 & 64 & 110 & 668 & . & 8,478 & 275 & \\
\hline Break-up of the commisssion expenses (gross) incurred to procure business: & & & & & & & & & & & \\
\hline Agents & 30,641 & 7,537 & 336 & 16,891 & 41 & 99 & - & - & 5,507 & 230 & \\
\hline Brokers & 1,334 & 327 & (4) & 321 & - & 0 & 668 & - & 21 & - & \\
\hline Corporate agency & 8,266 & 820 & 492 & 3,925 & 23 & 11 & - & - & 2,950 & 45 & \\
\hline Referral & & & & & & & & & & & \\
\hline Others & - & - & - & . & - & - & - & - & - & - & \\
\hline Total & 40,241 & 8,684 & 824 & 21,137 & 64 & 110 & 668 & & 8,478 & 275 & \\
\hline
\end{tabular}
```

For the Quarter ended 30th JUNE 2018

| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  |  | Linked Non Par |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health | Group Non Par | Group Variable | Individual Life | Individual Linked Pension | Group |
| Employees' remuneration \& welfare benefits | 6,13,262 | 1,08,502 | 7,730 | 2,41,037 | 2,185 | 2,064 | 13,646 | 511 | 2,33,718 | 3,182 | 686 |
| Travel, conveyance and vehicle running expenses | 46,004 | 8,289 | 585 | 17,103 | 155 | 129 | 1,319 | 52 | 18,088 | 232 | 51 |
| Training expenses | 7,412 | 1,425 | 101 | 2,600 | 21 | 15 | 15 |  | 3,195 | 38 | 1 |
| Rents, rates \& taxes | 51,115 | 9,417 | 669 | 19,266 | 173 | 143 | 564 | 21 | 20,561 | 268 | 33 |
| Repairs \& Maintenance | 25,476 | 4,717 | 326 | 10,011 | 62 | 80 | 9 | 0 | 10,148 | 123 | 0 |
| Printing and stationery | 5,105 | 830 | 66 | 2,199 | 49 | 24 | 163 | 3 | 1,717 | 39 | 16 |
| Communication expenses | 17,667 | 2,900 | 199 | 8,422 | 65 | 101 | 260 | 8 | 5,608 | 87 | 17 |
| Legal \& Professional charges | 11,255 | 1,613 | 120 | 6,170 | 21 | 88 | 207 | 0 | 2,963 | 69 | 3 |
| Medical fees | 3,250 | 24 | - | 2,778 | - | 237 | 80 | - | 131 | - | - |
| Auditors' fees, expenses etc. |  |  |  |  |  |  |  |  |  |  |  |
| (a) as auditor | 575 | 78 | 4 | 378 | 1 | 6 | 1 | 0 | 104 | 2 | 0 |
| (b) as adviser or in any other capacity, in respect of |  | - | - | - | - | - | - | - | - |  |  |
| (i) Taxation matters | - | - | - | - | . | . | - | - | - |  |  |
| (ii) Insurance matters | - | - | - | - | - | - | - | - | - | - | - |
| (iii) Management services | - | - | - | - | - | - | - | - | - | - | - |
| (c) in any other capacity | - | - | - | - | - | - | - | - | - | - | - |
| (d) Out of pocket expenses | 50 | 7 | 0 | 33 | 0 | 1 | 0 | 0 | 9 | 0 | 0 |
| Advertisement \& publicity | 88,130 | 9,487 | 659 | 18,470 | 127 | 123 | 34,997 | 1,902 | 20,980 | 245 | 1,141 |
| Bank charges | 3,040 | 430 | 55 | 921 | 43 | 7 | 491 | 2 | 1,025 | 49 | 15 |
| Others: |  |  |  |  |  |  |  |  |  |  |  |
| a) Business Development,Marketing \& Sales Promotion | 61,325 | 10,053 | 709 | 17,844 | 212 | 92 | 8,665 | 434 | 22,760 | 271 | 286 |
| b) Information Technology Cost | 33,954 | 4,634 | 263 | 22,242 | 49 | 362 | 98 | 1 | 6,191 | 109 | 6 |
| c) Business Support Expenses | 35,563 | 5,844 | 440 | 15,816 | 245 | 176 | 823 | 14 | 11,896 | 235 | 74 |
| d) Stamp duty on policies | 10,173 | 238 | 8 | 2,379 | 3 | 42 | 6,935 | - | 565 | 3 | (1) |
| e) General \& Other Insurance Expenses | 6,878 | 1,419 | 86 | 3,562 | 53 | 31 | 226 | 9 | 1,403 | 37 | 53 |
| f) (Profit)/Loss on sale of Fixed Assets | (417) | (57) | (3) | (273) | (0) | (4) | (1) | (0) | (77) | (1) | (0) |
| Depreciation | 52,628 | 7,130 | 404 | 34,805 | 56 | 568 | 79 | 0 | 9,414 | 169 | 1 |
| Service Tax | 19 | 19 | - | - | - | - | - | - | - | - | - |
| Total | 10,72,464 | 1,76,999 | 12,421 | 4,25,762 | 3,519 | 4,285 | 68,580 | 2,958 | 3,70,401 | 5,157 | 2,382 |



EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

L-6A- Expense other than those directly related to the insurance business
EXPENSE OTHER THAN THOSE DIRECTLY RELATED TO THE INSURANCE BUSINESS

| Particulars | Upto the Quarter 30 June 2018 | Upto the Quarter 30 June 2017 |
| :---: | :---: | :---: |
| Employees' remuneration \& welfare benefits | - |  |
| Rents, rates \& taxes | 75 | - |
| Legal and Professional fee | - | - |
| Bank Charges | 193 | 135 |
| Others |  |  |
| (a) Directors Sitting fees | 200 | 200 |
| (b) Others | 329 | 51 |
| Total | 797 | 386 |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Form L-7. Benefits Paid Schedule


EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Form L-7. Benefits Paid Schedule

| For the quarter Ended 30th June 2017 |  |  |  |  |  |  |  |  |  |  | (3 in ${ }^{\text {'000) }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  |  | Linked Non Par |  |  |
|  |  | Individual Par | Individual Par Pension | $\begin{aligned} & \text { Individual Non } \\ & \text { Par } \end{aligned}$ | Individual Non Par Annuitv | Health | Group Non Par | Group Variable | Individual life | $\begin{aligned} & \text { Individual Linked } \\ & \text { Pension } \end{aligned}$ | Group |
| 1. Insurance claims |  |  |  |  |  |  |  |  |  |  |  |
| (a) Claims by Death * | 1,14,989 | 815 | 93 | 8,011 | - |  | 1,04,540 |  | 1,450 | 79 | - |
| (b) Claims by Maturity, |  | - | - | - |  |  | . |  | . |  | - |
| (c) Annuities/Pension payment, | 1,756 | - | - |  | 1,756 |  |  | - |  | - |  |
| (d) Other benefits (i) Surrenders | 28,570 | ${ }_{6,428}$ | 252 | ${ }_{6,989}$ | $\because$ | $:$ | 1 | $:$ | 892 |  |  |
| (ii) Survival benefit | 27,488 | 27,488 | $\cdots$ | \% | - | - | . | - |  | - | - |
| (iii) Guaranteed Addition | - | . | - | - | - |  | - | - | - | - |  |
| (iv) Loyalty Addition (v) Others |  |  | - | - | - | - | - | - | - | - |  |
| Health | 1,500 | - | - | - | - | 1,500 |  | - | - |  |  |
| Withdrawals | 10,392 | - | - | - | - |  | 3,752 | 2,283 | - | - | 4,357 |
| 2. (Amount ceded in reinsurance) |  |  |  |  |  |  |  |  |  |  |  |
| (a) Claims by Death | (26,097) | (63) | - | - | - | - | $(26,034)$ | - | - | - | - |
| (b) Claims by Maturity |  | - | - | - | - | $\cdot$ |  | - | - | - |  |
| (c) Annuities / Pension payment (d) Other benefits | $(1,277)$ | : | $:$ | : | : | (1,277) | $:$ | $:$ | $:$ | $:$ | $:$ |
| 3. Amount accepted in reinsurance |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| (c) Annuites / Pension payment | $:$ | $:$ | $:$ | : | : | : | $:$ | $:$ | : | : | $:$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total | 1,57,321 | 34,669 | 345 | 15,000 | 1,756 | 223 | 82,260 | 2,283 | 16,342 | 87 | 4,357 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-8 - Share Capital Schedule

| SHARE CAPITAL |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | (F in '000) |
| Particulars | As at 30 June 2018 | As at 30 June 2017 | As at 31 March 2018 |
| Authorised Capital |  |  |  |
| $325,000,000$ Equity Shares of ₹ 10 each (previous year |  |  |  |
| 275,000,000) | 32,50,000 | 27,50,000 | 32,50,000 |
| Issued Capital |  |  |  |
| $312,620,882$ Equity Shares of ₹ 10 each (previous year |  |  |  |
| 261,592,176) | 31,26,209 | 26,15,922 | 31,26,209 |
| Subscribed Capital |  |  |  |
| $312,620,882$ Equity Shares of ₹ 10 each (previous year |  |  |  |
| 261,592,176) | 31,26,209 | 26,15,922 | 31,26,209 |
| Called-up Capital |  |  |  |
| $312,620,882$ Equity Shares of ₹ 10 each (previous year |  |  |  |
| 261,592,176) | 31,26,209 | 26,15,922 | 31,26,209 |
| Less: Calls unpaid | - | - | - |
| Add : Shares forfeited (Amount Originally paid up) | - | - | - |
| Less: Par value of equity shares bought back <br> Less : Preliminary expenses | - | - | - |
| Expenses including commission or brokerage on underwriting or |  |  |  |
| subscription of shares | - | - | - |
| Total | 31,26,209 | 26,15,922 | 31,26,209 |

Of the total share capital, 159,436,650 Equity Shares (Previous year: 133,412,010) of ` 10 each fully paid up are held by Edelweiss Financial Services Limited, the holding company and its nominees.

## Form L-9- Pattern of Shareholding Schedule

PATtERN OF SHAREHOLDING
[As certified by the Management]

| Shareholder | As at 30 JUNE 2018 |  |  | As at 30 June 2017 |  |  | As at 31 March 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | $\% \text { of }$ <br> Holding |  | Number of Shares | \% of Holding |  | Number of Shares | $\% \text { of }$ <br> Holding |
| Promoters : <br> - Indian/Holding Company | 15,94,36,650 |  | 51 | 13,34,12,010 |  | 51 | 15,94,36,650 | 51 |
| - Foreign | 15,31,84,232 |  | 49 | 12,81,80,166 |  | 49 | 15,31,84,232 | 49 |
| Others | - |  | - | - |  | - | - | - |
| Total | 31,26,20,882 |  | 100 | 26,15,92,176 |  | 100 | 31,26,20,882 | 100 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-10-Reserves and Surplus Schedule

## RESERVES AND SURPLUS

| Particulars |  | (F in '000) |  |
| :---: | :---: | :---: | :---: |
|  | As at <br> 30 June 2018 | As at <br> 30 June 2017 | As at <br> 31 March 2018 |
| Capital reserve | - | - | - |
| Capital redemption reserve | - | - | - |
| Share Premium |  |  |  |
| Opening Balance | 1,68,48,478 | 1,06,58,765 | 1,06,58,765 |
| Add: Addition during the year | - - | - | 61,89,713 |
| Closing Balance | 1,68,48,478 | 1,06,58,765 | 1,68,48,478 |
| General reserves | - | - | - |
| Less : Debit balance in Profit \& Loss account, if any | - | - | - |
| Less : Amount utililized for buy-back | - | - | - |
| Catastrophe reserve | - | - | - |
| Other reserves | - | - | - |
| Balance of profit in Profit and Loss Account | - | - | - |
| Total | 1,68,48,478 | 1,06,58,765 | 1,68,48,478 |

## Form L-11 -Borrowings Schedule

## BORROWINGS

(F in '000)


## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-12- Investments- Shareholders Schedule

INVESTMENTS - SHAREHOLDERS


Notes:
1 Aggregate book value (Historical cost) and market value of securities, other than equity and Mutual Fund:

| Book Value (Historical cost) | 66,15,028 | 41,84,489 | 76,59,406 |
| :---: | :---: | :---: | :---: |
| Market Value | 65,30,998 | 42,22,219 | 76,87,075 |
| Book Value (Historical cost) and market value of Equity and Mutual fund: |  |  |  |
| Book Value (Historical cost) | 23,03,202 | 13,06,074 | 22,82,655 |
| Market Value | 22,59,986 | 14,04,182 | 22,38,617 |

3 Includes Investment in

* of ₹ 750,943 thousands in Non Convertible Debentures (NCD) of Fellow subsidiaries (previous year ₹ 560,281 thousands)
\# unlisted Equity shares of ₹ 251,532 thousands (previous period ₹ 259,932 thousands)
** Equity shares amounting to ₹ Nil through IPO awaiting listing as on balance sheet date (previous year ₹ 5,720 thousands)


## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-13-Investments- Policyholder Schedule

## INVESTMENTS - POLICYHOLDERS

(F in '000)

| Particulars | As at | As at | As at |
| :---: | :---: | :---: | :---: |
|  | 30 June 2018 | 30 June 2017 | 31 March 2018 |

LONG TERM INVESTMENTS
Government securities and Government guaranteed bonds
including Treasury Bills
84,05,418
44,23,875
63,01,755
Other Approved Securities
Other Investments
(a) Shares
(aa) Equity

-     - 

(bb) Preference
(b) Mutual Funds
(c) Derivative Instruments
(d) Debentures / Bonds*

1,51,545
73,827
(e) Other Securities - Bank Deposits

12,31,200
8,92,100
(f) Subsidiaries
(g) Investment Properties - Real Estate

Investment in Infrastructure and Social Sector

| $5,08,880$ | $13,21,074$ |
| ---: | ---: |
| - | $5,00,000$ |
| $63,15,500$ | $0,90,276$ |

Other than Approved Investments
Sub-Total (A)
1,06,02,809 $\quad 63,15,500$

5,00,000
90,90,276

## SHORT TERM INVESTMENTS

Government securities and Government guaranteed bonds
including Treasury Bills
1,45,700
Other Approved Securities
Other Investments
(a) Shares
$\begin{array}{cc} & \text { (aa) Equity** } \\ \text { (bb) Preference }\end{array}$
5,22,207

| $4,53,833$ | $2,42,736$ | $5,22,207$ |
| ---: | ---: | ---: |
| - | - | - |
| $3,24,692$ | $3,51,828$ | 31,606 |
| - | - | - |
| 323 | - | 38,989 |
| 67,500 | $1,80,564$ | $7,26,321$ |
| - | - | - |
| - | - | - |
| $2,23,734$ | 60,163 | 26,715 |
| 36,820 | 19,518 | 41,220 |
| $\mathbf{1 2 , 0 0 , 6 5 6}$ | $\mathbf{1 0 , 4 0 , 2 5 9}$ | $\mathbf{1 5 , 3 2 , 7 5 8}$ |
| $\mathbf{1 , 1 8 , 0 3 , 4 6 5}$ | $\mathbf{7 3 , 5 5 , 7 5 9}$ | $\mathbf{1 , 0 6 , 2 3 , 0 3 4}$ |
| $\mathbf{1 , 1 8 , 0 3 , 4 6 5}$ | $\mathbf{7 3 , 5 5 , 7 5 9}$ | $\mathbf{1 , 0 6 , 2 3 , 0 3 4}$ |
| - | - | - |
| $\mathbf{1 , 1 8 , 0 3 , 4 6 5}$ | $\mathbf{7 3 , 5 5 , 7 5 9}$ | $\mathbf{1 , 0 6 , 2 3 , 0 3 4}$ |

(c) Derivative Instruments

73,55,759
(d) Debentures / Bonds

38,989
(e) Other Securities- Bank Deposit/CBLO

1,85,450
(f) Subsidiaries
(g) Investment Properties - Real Estate

| Investment in Infrastructure and Social Sector | $\mathbf{2 , 2 3 , 7 3 4}$ | $\mathbf{2 6 , 7 1 5}$ |  |
| :--- | ---: | ---: | ---: |
| Other than Approved Investments | 36,820 | $\mathbf{6 0 , 1 6 3}$ | 41,220 |
| Sub-Total (B) | $\mathbf{1 2 , 0 0 , 6 5 6}$ | $\mathbf{1 0 , 4 0 , 2 5 9}$ | $\mathbf{1 5 , 3 2 , 7 5 8}$ |



1 Aggregate book value (Historical cost) and market value of securities, other than equity and Mutual Fund:

| Book Value (Historical cost) | $1,07,07,703$ | $97,74,142$ |
| :--- | ---: | ---: |
| Market Value | $1,02,24,342$ | $96,54,041$ |
| 2 Book Value (historical cost) and market value of Equity and Mutual fund are shown below: | $68,27,286$ |  |
|  |  |  |
| Book Value (Historical cost) | $11,17,064$ | $7,95,057$ |
| Market Value | $11,12,690$ | $8,16,050$ |

3 Includes Investment

* of ₹ 50,000 thousands in Non Convertible Debentures(Previous year ₹ 50,000 thousands)


## Form L-14- Assets held to cover Linked Liabilities Schedule

ASSETS HELD TO COVER LINKED LIABILITIES
F in '000)

| Particulars | As at <br> 30 June 2018 | As at <br> 30 June 2017 | As at 31 March 2018 |
| :---: | :---: | :---: | :---: |
| LONG TERM INVESTMENTS |  |  |  |
| Treasury Bills | 2,28,580 | 1,20,790 | 1,25,135 |
| Other Approved Securities | - | - |  |
| Other Investments |  |  |  |
| (a) Shares |  |  |  |
| (aa) Equity | - | - | - |
| (bb) Preference | 24,216 | 15,430 | 35,785 |
| (b) Mutual Funds | - | - | - |
| (c) Derivative Instruments | - | - | - |
| (d) Debentures / Bonds* | 49,842 | 58,885 | 50,761 |
| (e) Other Securities-Bank Deposits | 14,600 | 29,600 | 29,600 |
| (f) Subsidiaries | - | - | - |
| (g) Investment Properties - Real Estate | - | - | - |
| Investment in Infrastructure and Social Sector | 2,67,265 | 2,20,375 | 1,89,514 |
| Other than Approved Investments | 11,411 | - | - |
| Sub-Total (A) | 5,95,914 | 4,45,080 | 4,30,795 |
| SHORT TERM INVESTMENTS |  |  |  |
| Treasury Bills | 2,97,622 | 2,03,834 | 2,69,566 |
| Other Approved Securities | - | - | - |
| Other Investments |  |  |  |
| (aa) Equity | 22,45,262 | 12,00,640 | 20,43,043 |
| (bb) Preference | - | - | - |
| (b) Mutual Funds | - | 33,959 |  |
| (c) Derivative Instruments | - | - | - |
| (d) Debentures / Bonds* | 3,471 | 14,059 | 35,887 |
| (e) Other Securities - Bank Deposits/CBLO | 1,48,337 | 76,804 | 3,04,677 |
| (f) Subsidiaries | - | - | - |
| (g) Investment Properties - Real Estate | - | - | - |
| Investment in Infrastructure and Social Sector | 3,10,610 | 1,71,122 | 1,76,724 |
| Other than Approved Investments | 6,03,866 | 1,89,201 | 3,74,780 |
| Sub-Total (B) | 36,09,168 | 18,89,619 | 32,04,677 |
| CURRENT ASSETS |  |  |  |
| Cash and Bank Balances | 1,295 | 3,577 | 2,382 |
| Advance and Other Assets | 1,38,812 | 1,26,918 | 3,05,016 |
| Sub-Total (C) | 1,40,107 | 1,30,495 | 3,07,398 |
| Current Liabilities | 69,652 | 57,474 | 77,959 |
| Provisions ${ }^{\text {Sub-Total (D) }}$ | - | - | - |
|  | 69,652 | 57,474 | 77,959 |
| Net Current Asset (E) = (C-D) | 70,455 | 73,020 | 2,29,439 |
| Total ( $\mathrm{A}+\mathrm{B}+\mathrm{E}$ ) | 42,75,537 | 24,07,718 | 38,64,911 |
| In India | 42,75,537 | 24,07,719 | 38,64,911 |
| Outside India | - | - | - |
| Note : Total | 42,75,537 | 24,07,719 | 38,64,911 |
|  | Note : |  |  |
| Includes Investment in |  |  |  |
| * in Non Convertible Debentures (NCD) of fellow subsidiary amounting to ₹ 2640 thousands (previous year ₹ 15,607 thousands) |  |  |  |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-15-Loans Schedule

| LOANS |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | (F in '000) |
| Particulars | As at 30 June 2018 | As at 30 June 2017 | As at <br> 31 March 2018 |
| SECURITY- WISE CLASSIFICATION |  |  |  |
| Secured |  |  |  |
| (a) On mortgage of property |  |  |  |
| (aa) In India | - | - | - |
| (bb) Outside India | - | - | - |
| (b) On Shares, Bonds, Govt Securities etc | - | - | - |
| (c) Loans against policies | 23,378 | 8,548 | 19,561 |
| (d) Others | - | - | - |
| Unsecured | - | - | - |
| Total | 23,378 | 8,548 | 19,561 |
| BORROWER - WISE CLASSIFICATION |  |  |  |
| (a) Central and State Governments | - | - | - |
| (b) Banks and Financial Institutions | - | - | - |
| (c) Subsidiaries | - | - | - |
| (d) Companies | - | - | - |
| (e) Loans against policies | 23,378 | 8,548 | 19,561 |
| (f) Others | - | - | - |
| Total | 23,378 | 8,548 | 19,561 |
| PERFORMANCE - WISE CLASSIFICATION |  |  |  |
| (a) Loans classified as standard: |  |  |  |
| (aa) In India | 23,378 | 8,548 | 19,561 |
| (bb) Outside India | - | - | - |
| (b) Non - standard loans less provisions: |  |  |  |
| (aa) In India | - | - | - |
| (bb) Outside India | - | - | - |
| Total | 23,378 | 8,548 | 19,561 |
| MATURITY - WISE CLASSIFICATION |  |  |  |
| (a) Short Term | - | - | - |
| (b) Long Term | 23,378 | 8,548 | 19,561 |
| Total | 23,378 | 8,548 | 19,561 |

Form L-16- Fixed Assets Schedule
FIXED ASSETS

| Particulars | Cost/Gross Block |  |  |  | Depreciation |  |  |  | Net Block |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at 01 April 2018 | Additions | Deductions / <br> Adjustments | $\begin{gathered} \text { As at } \\ 30 \text { June } 2018 \end{gathered}$ | As at 01 April 2018 | For the Year | On Sale/Adjustment | $\begin{gathered} \text { As at } \\ 30 \text { June } 2018 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 30 \text { June } 2018 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 30 \text { June } 2017 \end{gathered}$ | As at 31 March 2018 |
| Intangible assets: |  |  |  |  |  |  |  |  |  |  |  |
| Goodwill | - | - | - | - | - | - | - | - | - | - | - |
| Computer Software | 5,23,561 | 444 | - | 5,24,005 | 1,87,816 | 24,286 | - | 2,12,102 | 3,11,903 | 83,613 | 3,35,745 |
| Tangible assets: |  |  |  |  |  |  |  |  |  |  |  |
| Land-Freehold | - | - | - | - |  | - | - | - | - | - |  |
| Leasehold Improvements | 1,46,895 | 602 | - | 1,47,497 | 65,782 | 3,742 | - | 69,524 | 77,974 | 55,382 | 81,113 |
| Furniture \& Fittings | 93,977 | 86 | - | 94,063 | 27,725 | 4,719 | - | 32,444 | 61,619 | 18,396 | 66,252 |
| Information Technology Equipments (including servers) | 2,40,411 | 5,771 | 91 | 2,46,091 | 1,62,168 | 11,521 | 85 | 1,73,605 | 72,486 | 56,749 | 78,243 |
| Vehicles | 13,311 | - | 2,247 | 11,065 | 8,261 | 297 | 943 | 7,615 | 3,449 | 6,962 | 5,050 |
| Office Equipment | 82,369 | 387 | 65 | 82,691 | 57,538 | 4,806 | 50 | 62,294 | 20,397 | 27,929 | 24,830 |
| Buildings* | 2,75,785 | - | - | 2,75,785 | 7,567 | 3,257 | - | 10,824 | 2,64,961 | - | 2,68,218 |
| Total | 11,00,525 | 7,290 | 2,403 | 13,81,196 | 5,16,858 | 52,627 | 1,078 | 5,68,408 | 8,12,789 | 2,49,031 | 8,59,451 |
| Capital Work-In-Progress | - | - | - |  | - | - | - |  | 84,711 | 4,30,909 | 29,887 |
| Grand Total | 11,00,525 | 7,290 | 2,403 | 13,81,196 | 5,16,858 | 52,627 | 1,078 | 5,68,408 | 8,97,500 | 6,79,940 | 8,89,338 |
| Previous year | 6,42,449 | 7,70,700 | 36,839 | 13,76,309 | 3,94,889 | 1,55,509 | 33,539 | 5,16,858 |  |  |  |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## Form L-17-Cash and Bank Balances Schedule

## CASH AND BANK BALANCES

(F in '000)

| Particulars | $\begin{gathered} \text { As at } \\ 30 \text { June } 2018 \end{gathered}$ | As at 30 June 2017 | As at <br> 31 March 2018 |
| :---: | :---: | :---: | :---: |
| Cash [including cheques, drafts and stamps amounting to ₹ 184,050 thousand (previous year ₹ 159,638 thousand) | 37,618 | 38,952 | 2,66,562 |
| Bank balances <br> (a) Deposit accounts |  |  |  |
| (aa) Short-term (due within 12 months of the date of Balance Sheet) | - | - | - |
| (bb) Others | 54 | - | 54 |
| (b) Current accounts | 2,27,196 | 1,12,997 | 6,79,509 |
| (c) Others | - | - | - |
| Money at call and short notice |  |  |  |
| (a) With banks |  | - | - |
| (b) With other institutions | - | - | - |
| Others | - | - | - |
| Total | 2,64,867 | 1,51,999 | 9,46,125 |
| Balances with non-scheduled banks included in 2 above | - |  |  |
| Cash and bank balances |  |  |  |
| In India | 2,64,867 | 1,51,999 | 9,46,125 |
| Outside India | - |  |  |
| Total | 2,64,867 | 1,51,999 | 9,46,125 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## Form L-18-Advances and Other Assets Schedule

ADVANCES AND OTHER ASSETS
(₹ in '000)

| Particulars | As at 30 June 2018 | As at 30 June 2017 | As at <br> 31 March 2018 |
| :---: | :---: | :---: | :---: |
| ADVANCES |  |  |  |
| Reserve deposits with ceding companies | - | - | - |
| Application money for investments | - | 4,70,283 | - |
| Prepayments | 27,955 | 21,061 | 23,092 |
| Advances to Directors/Officers | - | - | - |
| Advance tax paid and taxes deducted at source(Net of provision for taxation) | 4,343 | 1,198 | 3,463 |
| Others |  |  |  |
| a) Advance to Suppliers | 30,432 | 46,472 | 756 |
| b) Staff Loans and Advances | 7,728 | 5,106 | 7,399 |
| Total (A) | 70,458 | 5,44,120 | 34,710 |
| OTHER ASSETS |  |  |  |
| Income accrued on Investments | 11,36,872 | 8,15,008 | 10,94,141 |
| Outstanding premiums | 95,513 | 69,249 | 2,85,558 |
| Agents' Balances |  |  |  |
| Gross | 7,849 | 4,769 | 5,597 |
| Less : Provision for doubtful agents' balance | $(4,369)$ | $(2,771)$ | $(3,881)$ |
| Net | 3,480 | 1,998 | 1,716 |
| Foreign Agencies Balances | - | - | - |
| Due from other entities carrying on insurance business (including reinsurers) | 12,412 | 13,768 | 20,479 |
| Due from subsidiaries/holding company | - | - | - |
| Deposit with Reserve Bank of India | - | - | - |
| [Pursuant to section 7 of Insurance Act,1938] |  |  |  |
| Others |  |  |  |
| GST/Service Tax Unutilised Credit | 66,997 | 52,611 | 1,26,592 |
| Rent \& Others Security Deposit | 91,437 | 94,649 | 1,03,408 |
| Assets held for unclaimed amount of policyholders | 18,416 | 27,600 | 10,472 |
| Interest Accrued on unclaimed policyholders | 3,438 | 2,344 | 3,204 |
| Other Receivables | 2,60,368 | 1,59,025 | 1,91,111 |
| Total (B) | 16,88,933 | 12,36,252 | 18,36,681 |
| Total ( $\mathrm{A}+\mathrm{B}$ ) | 17,59,391 | 17,80,372 | 18,71,391 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-19-Current Liabilities Schedule
CURRENT LIABILITIES

|  |  |  | (F in '000) |
| :---: | :---: | :---: | :---: |
| Particulars | $\begin{gathered} \text { As at } \\ 30 \text { June } 2018 \end{gathered}$ | As at 30 June 2017 | As at 31 March 2018 |
| Agents' Balances | 65,888 | 43,046 | 1,00,111 |
| Balances due to other insurance companies (including reinsurers) | 74,367 | 40,591 | 52,949 |
| Deposits held on reinsurance ceded | - | - | - |
| Premiums recieved in advance | 8,533 | 19,608 | 10,064 |
| Unallocated premium | 1,00,931 | 64,022 | 2,46,398 |
| Sundry creditors | 78,707 | 99,836 | 2,34,170 |
| Due to subsidaries/holding company | 85,339 | 84,409 | 28,155 |
| Claims Outstanding | 16,609 | 9,513 | 7,936 |
| Annuities Due |  | - |  |
| Due to Officers/Directors | - | - | - |
| Others |  |  |  |
| a) Tax Deducted to be remitted | 20,685 | 24,307 | 57,541 |
| b) GST/Service Tax Liability | 38,946 | 16,599 | 1,04,727 |
| c) Unclaimed amount - policyholders | 18,416 | 25,877 | 10,472 |
| d) Interest Accrued on unclaimed policyholders | 3,438 | 2,344 | 3,204 |
| d) Expenses Payable | 8,40,108 | 4,87,586 | 7,87,741 |
| e) Security Deposit Received | 26,328 | 23,283 | 26,998 |
| f) Other- Payable | 1,05,900 | 50,819 | 3,73,491 |
| Total | 14,84,194 | 9,91,840 | 20,43,957 |

Form L-20- Provisions Schedule

PROVISIONS


| Particulars | As at 30 June 2018 | As at 30 June 2017 | As at 31 March 2018 |
| :---: | :---: | :---: | :---: |
| For taxation |  |  |  |
| For proposed dividends | - |  |  |
| For dividend distribution tax | - | - | - |
| Others: |  |  |  |
| Provision for Employees Benefit | 3,76,323 | 3,12,053 | 3,33,953 |
| Total | 3,76,323 | 3,12,053 | 3,33,953 |

Form L-21-Miscellaneous Expenditure Schedule
MISCELLANEOUS EXPENDITURE
(To the extent not written off or adjusted)
( $F^{\prime}$ in '000)


FORM L-22 : Analytical Ratio
Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Analytical Ratios

| S. No. | Particulars | For the Quarter ended 30 June 2018 | For the Quarter ended 30 June 2017 | For the year ended 31 March 2018 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | New business premium income growth |  |  |  |
|  | Participating Life | 240.54\% | 160.40\% | 410.64\% |
|  | Participating Pension Life | -32.02\% | 218.71\% | 1.82\% |
|  | Non Participating Individual | 54.13\% | -23.74\% | 7.11\% |
|  | Non Participating Individual Annuity | 240.67\% | -42.91\% | -32.57\% |
|  | Non Participating Fund - Health | 1.27\% | 6.68\% | -2.99\% |
|  | Non Participating Group | 57.81\% | -10.18\% | 30.50\% |
|  | Non Participating - Group Variable | 100.00\% | N.A. | 1055.68\% |
|  | Linked Life | 83.57\% | 301.99\% | 76.90\% |
|  | Unit Linked - Pension | 109.47\% | -68.30\% | -59.85\% |
|  | Linked Life Group | NA | -100.00\% | 2967.21\% |
| 2 | Net retention ratio | 95.50\% | 94.19\% | 96.97\% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 91.66\% | 113.18\% | 44.09\% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 5.10\% | 5.90\% | 6.27\% |
| 5 | Ratio of Policyholders' liabilities to shareholders' funds | 139.37\% | 142.06\% | 122.66\% |
| 6 | Growth rate of Shareholders' funds | -5.87\% | -5.95\% | 57.87\% |
| 7 | Ratio of surplus / (deficit) to Policyholders' liability | 0.00\% | - | 0.26\% |
| 8 | Change in Net worth ( $₹$ in 000) | $(6,78,584)$ | $(4,35,824)$ | 42,35,839 |
| 9 | Profit after tax / Total income | -** | -** | -** |
|  | ** The company does not have any profit after tax and therefore this ratio cannot be calculated. |  |  |  |
| 10 | (Total Real Estate+ Loans) / Cash and invested assets | 2.80\% | 4.44\% | 2.79\% |
| 11 | Total Investments / (Capital + Surplus) | 229.39\% | 222.93\% | 210.99\% |
| 12 | Total Affiliated Investments / (Capital + Surplus) | 7.39\% | 9.09\% | 7.39\% |
| 13 | Investment Yield (Annualized) |  |  |  |
|  | A. With Realized Gains |  |  |  |
|  | Shareholders' Funds | 7.49\% | 8.34\% | 10.70\% |
|  | Policyholders' Funds : |  |  |  |
|  | Non Linked |  |  |  |
|  | Par | 6.66\% | 9.13\% | 9.87\% |
|  | Non Par | 4.45\% | 9.42\% | 5.70\% |
|  | Linked |  |  |  |
|  | Par | NA | NA | NA |
|  | Non Par | 4.12\% | 15.82\% | 12.81\% |
|  | B. With unrealized Gains |  |  |  |
|  | Shareholders' Funds | 3.09\% | 11.42\% | 7.75\% |
|  | Policyholders' Funds : |  |  |  |
|  | Non Linked |  |  |  |
|  | Par | -0.05\% | 17.22\% | 6.37\% |
|  | Non Par | -7.97\% | 17.48\% | 2.57\% |
|  | Linked |  |  |  |
|  | Par | NA | NA | NA |
|  | Non Par | 5.74\% | 18.17\% | 9.48\% |
| 14 | Conservation Ratio |  |  |  |
|  | Participating Life | 86.58\% | 97.12\% | 89.07\% |
|  | Participating Pension Life | 102.59\% | 86.38\% | 83.75\% |
|  | Non Participating Individual | 99.97\% | 41.52\% | 75.69\% |
|  | Non Participating Individual Annuity | N.A. | N.A. | N.A. |
|  | Non Participating Fund - Health | 85.62\% | 97.57\% | 84.86\% |
|  | Non Participating Group | 35.01\% | 18.79\% | 33.51\% |
|  | Non Participating - Group Variable | N.A. | N.A. | N.A. |
|  | Linked Life | 108.01\% | 111.10\% | 77.48\% |
|  | Unit Linked - Pension | 147.52\% | 156.13\% | 71.16\% |
|  | Linked Life Group | N.A. | N.A. | N.A. |
| 15 | Persistency Ratio |  |  |  |
|  | Persistency Rate (Premium) |  |  |  |
|  | For 13th month | 79.79\% | 63.97\% | 79.79\% |
|  | For 25th month | 54.73\% | 60.12\% | 58.70\% |
|  | For 37th month | 54.44\% | 51.36\% | 52.90\% |
|  | For 49th Month | 47.36\% | 38.52\% | 42.60\% |
|  | for 61st month | 35.85\% | 37.03\% | 39.60\% |
|  | Renewal Rate (Premium) |  |  |  |
|  | For 13th month | 79.71\% | 63.79\% | 79.70\% |
|  | For 25th month | 80.52\% | 80.51\% | 79.80\% |
|  | For 37th month | 84.20\% | 86.99\% | 85.70\% |
|  | For 49th Month | 85.90\% | 86.46\% | 89.10\% |
|  | for 61st month | 87.46\% | 88.91\% | 90.10\% |
| 16 | NPA Ratio |  |  |  |
|  | Gross NPA Ratio | - | - | - |
|  | Net NPA Ratio | - | - | - - |

Equity Holding Pattern for Life Insurers

| S. No. | Particulars | Upto the Quarter ended 30 June 2018 | Upto the Quarter ended 30 June 2017 | For the year ended 31 March 2018 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | No. of shares | 31,26,20,882 | 26,15,92,176 | 31,26,20,882 |
| 2 | Percentage of shareholding (Indian / Foreign) | 51/49 | 51/49 | 51/49 |
| 3 | \%of Government holding (in case of public sector insurance companies) | . | - |  |
| 4 | Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | (2.33) | (1.68) | (3.54) |
| 5 | Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized) | (2.33) | (1.68) | (3.54) |
| 6 | Book value per share (Rs) | 34.79 | 26.32 | 36.96 |

## FORM L-23 RECEIPT AND PAYMENTS SCHEDULE

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD.
Registration Number: 147 dated 10 May 2011
RECEIPTS AND PAYMENTS ACCOUNT FOR THE QUARTER ENDED 30TH JUNE 2018 (DIRECT BASIS)
( ${ }^{\prime}$ '000)

\left.| Particulars |  | For the quarter ended |
| :--- | :--- | ---: | ---: |
| 30 June 2018 |  |  |$\right)$


| FORM L-24 Valuation of net Liabilities <br> Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Valuation on Net Liabilities |  |  |  |  |
|  |  |  |  | (F'in Lakhs) |
| S.No. | Particulars | As at <br> 30 June 2018 | As at <br> 30 June 2017 | As at 31 March 2018 |
| 1 Linked |  |  |  |  |
|  | a) Life | 42,248.07 | 23,742.15 | 38,264.41 |
|  | b) General Annuity | - |  | - |
|  | c) Pension | 1,966.56 | 1,217.26 | 1,752.15 |
|  | d) Health | - | - | - |
| 2 | Non-Linked |  |  |  |
|  | a) Life | 1,00,008.26 | 68,274.61 | 94,698.10 |
|  | b) General Annuity | 2,621.54 | 1,660.23 | 2,432.39 |
|  | c) Pension | 4,289.81 | 2,551.09 | 4,042.88 |
|  | d) Health | 296.18 | 187.09 | 274.58 |

Registration Number: 147 dated 10 May 2011
Geographical Distribution of New Business for the Quarter Ended 30 June 2018
ate: 30 June 2018

| SI.No. | State / Union Territory | Rural |  |  |  | Urban |  |  |  | Total Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium ( $₹$ in crore) | Sum Assured (₹ in <br> crore) | No. of Policies | No. of Lives | Premium <br> (₹ in crore) | Sum Assured ( $₹$ in crore) | No. of Policies | No. of Lives |  | Sum Assured (₹ in crore) |
| 1 | Andhra Pradesh | 49 | 49 | 0.10 | 1.85 | 263 | 258 | 1.09 | 22.21 | 312 | 307 | 1.19 | 24.06 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | 21 | 20 | 0.03 | 0.31 | 83 | 76 | 0.20 | 1.97 | 104 | 96 | 0.23 | 2.28 |
| 4 | Bihar | 80 | 78 | 0.13 | 4.20 | 144 | 136 | 0.43 | 6.49 | 224 | 214 | 0.56 | 10.69 |
| 5 | Chattisgarh | 21 | 21 | 0.07 | 1.73 | 193 | 186 | 0.49 | 24.85 | 214 | 207 | 0.56 | 26.57 |
| 6 | Goa | 6 | 6 | 0.05 | 1.54 | 43 | 41 | 0.14 | 4.18 | 49 | 47 | 0.19 | 5.73 |
| 7 | Guijarat | 67 | 63 | 0.36 | 3.53 | 607 | 575 | 3.19 | 81.93 | 674 | 638 | 3.55 | 85.46 |
| 8 | Haryana | 71 | 69 | 0.18 | 2.72 | 226 | 218 | 0.81 | 23.71 | 297 | 287 | 0.99 | 26.43 |
| 9 | Himachal Pradesh | - | - | - | - | - | - | - | - | - | - | 0.00 | 0.00 |
| 10 | Jammu \& Kashmir | 53 | 51 | 0.15 | 2.21 | 59 | 57 | 0.16 | 3.93 | 112 | 108 | 0.31 | 6.14 |
| 11 | Jharkhand | 40 | 38 | 0.07 | 1.09 | 195 | 183 | 0.67 | 11.24 | 235 | 221 | 0.74 | 12.33 |
| 12 | Karnataka | 86 | 82 | 0.18 | 2.43 | 483 | 454 | 2.30 | 69.07 | 569 | 536 | 2.48 | 71.50 |
| 13 | Kerala | 211 | 203 | 0.97 | 17.52 | 734 | 708 | 4.50 | 50.50 | 945 | 911 | 5.47 | 68.02 |
| 14 | Madhya Pradesh | 50 | 50 | 0.10 | 2.59 | 340 | 313 | 1.83 | 31.83 | 390 | 363 | 1.93 | 34.42 |
| 15 | Maharashtra | 2,213 | 2,206 | 0.79 | 25.47 | 2,964 | 2,694 | 14.68 | 778.67 | 5,177 | 4,900 | 15.47 | 804.14 |
| 16 | Manipur | - | . | - | . | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | . | - | . | - | - | - | - | - | - | - | - |
| 18 | Mirzoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | 148 | 146 | 0.29 | 3.41 | 205 | 198 | 0.97 | 9.66 | 353 | 344 | 1.27 | 13.08 |
| 21 | Punjab | 69 | 65 | 0.31 | 5.44 | 327 | 302 | 1.41 | 32.72 | 396 | 367 | 1.71 | 38.16 |
| 22 | Rajasthan | 118 | 118 | 0.06 | 2.08 | 154 | 144 | 0.65 | 29.05 | 272 | 262 | 0.72 | 31.13 |
| 23 | Sikkim | - | - | - | - | - | - | , | - | - | - | - | - |
| 24 | Tamil Nadu | 29 | 27 | 0.08 | 1.87 | 606 | 569 | 2.47 | 50.92 | 635 | 596 | 2.55 | 52.79 |
| 25 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 26 | Uttar Pradesh | 69 | 68 | 0.19 | 6.27 | 478 | 439 | 2.18 | 61.87 | 547 | 507 | 2.37 | 68.15 |
| 27 | Utrrakhand | 19 | 18 | 0.04 | 0.49 | 46 | 44 | 0.14 | 3.98 | 65 | 62 | 0.18 | 4.47 |
| 28 | West Eengal | 70 | 63 | 0.19 | 2.12 | 460 | 419 | 1.43 | 17.12 | 530 | 482 | 1.61 | 19.23 |
| 29 | Andaman \& Nicobar Slsands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | - | - | . | . | - | . | . | - | . | . | . | . |
| 31 | Dadra \& Nagrahaveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman \& Diu | - | - | - | - | - | - | - | . | - | - | - | - |
| 33 | Delhi | 33 | 31 | 0.19 | 2.97 | 927 | 831 | 4.97 | 150.24 | 960 | 862 | 5.17 | 153.21 |
| 34 35 | Lakshadweep | - | - | , | - | 8 | \% | . | - | - | - | - | - |
| 35 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Telangana | 42 | 41 | 0.12 | 1.72 | 346 | 312 | 2.09 | 39.94 | 388 | 353 | 2 | 42 |
|  | Company Total | 3,565 | 3,513 | 4.66 | 93.55 | 9883 | 9,157 | 46.80 | 1,506.07 | 13,448 | 12,670 | 51.46 | 1,599.62 |


| FORM L-25- (i) - Geographical Distribution Channel - Individuals Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD. Registration Number: 147 dated 10 May 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Geographical Distribution of New Business for the period Ended 30 June 2018 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | ural |  |  |  | Urban |  |  | Total | Business |  |
| SI.No. | State / Union Territory | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) |
| 1 | Andhra Pradesh | 49 | 49 | 0.10 | 1.85 | 263 | 258 | 1.09 | 22.21 | 312 | 307 | 1.19 | 24.06 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | . | . | - | . | - |
| 3 | Assam | 21 | 20 | 0.03 | 0.31 | 83 | 76 | 0.20 | 1.97 | 104 | 96 | 0.23 | 2.28 |
| 4 | Bihar | 80 | 78 | 0.13 | 4.20 | 144 | 136 | 0.43 | 6.49 | 224 | 214 | 0.56 | 10.69 |
| 5 | Chhattisgarh | 21 | 21 | 0.07 | 1.73 | 193 | 186 | 0.49 | 24.85 | 214 | 207 | 0.56 | 26.57 |
| 6 | Goa | 6 | 6 | 0.05 | 1.54 | 43 | 41 | 0.14 | 4.18 | 49 | 47 | 0.19 | 5.73 |
| 7 | Gujarat | 67 | 63 | 0.36 | 3.53 | 607 | 575 | 3.19 | 81.93 | 674 | 638 | 3.55 | 85.46 |
| 8 | Haryana | 71 | 69 | 0.18 | 2.72 | 226 | 218 | 0.81 | 23.71 | 297 | 287 | 0.99 | 26.43 |
| 9 | Himachal Pradesh | - | - | - | - | - | - | - | - | - | - | 0.00 | 0.00 |
| 10 | Jammu and Kashmir | 53 | 51 | 0.15 | 2.21 | 59 | 57 | 0.16 | 3.93 | 112 | 108 | 0.31 | 6.14 |
| 11 | Jharkhand | 40 | 38 | 0.07 | 1.09 | 195 | 183 | 0.67 | 11.24 | 235 | 221 | 0.74 | 12.33 |
| 12 | Karnataka | 86 | 82 | 0.18 | 2.43 | 483 | 454 | 2.30 | 69.07 | 569 | 536 | 2.48 | 71.50 |
| 13 | Kerala | 211 | 203 | 0.97 | 17.52 | 734 | 708 | 4.50 | 50.50 | 945 | 911 | 5.47 | 68.02 |
| 14 | Madhya Pradesh | 50 | 50 | 0.10 | 2.59 | 340 | 313 | 1.83 | 31.83 | 390 | 363 | 1.93 | 34.42 |
| 15 | Maharashtra | 2,213 | 2,206 | 0.79 | 25.47 | 2,964 | 2,694 | 14.68 | 778.67 | 5,177 | 4,900 | 15.47 | 804.14 |
| 16 | Manipur | - | . | . | - | . | . | - | . | . | . | . | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | - | - | - | - | - |
| 18 | Mirzoram | - | - | $\cdot$ | - | - | - | - | $\cdot$ | - | - | $\cdot$ | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Odisha | 148 | 146 | 0.29 | 3.41 | 205 | 198 | 0.97 | 9.66 | 353 | 344 | 1.27 | 13.08 |
| 21 | Punjab | 69 | 65 | 0.31 | 5.44 | 327 | 302 | 1.41 | 32.72 | 396 | 367 | 1.71 | 38.16 |
| 22 | Rajasthan | 118 | 118 | 0.06 | 2.08 | 154 | 144 | 0.65 | 29.05 | 272 | 262 | 0.72 | 31.13 |
| 23 | Sikkim | - | - | - | - | - | - | - | . | - | - | - | - |
| 24 | Tamil Nadu | 29 | 27 | 0.08 | 1.87 | 606 | 569 | 2.47 | 50.92 | 635 | 596 | 2.55 | 52.79 |
| 25 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 26 | Uttar Pradesh | 69 | 68 | 0.19 | 6.27 | 478 | 439 | 2.18 | 61.87 | 547 | 507 | 2.37 | 68.15 |
| 27 | Uttarakhand | 19 | 18 | 0.04 | 0.49 | 46 | 44 | 0.14 | 3.98 | 65 | 62 | 0.18 | 4.47 |
| 28 | West Bengal | 70 | 63 | 0.19 | 2.12 | 460 | 419 | 1.43 | 17.12 | 530 | 482 | 1.61 | 19.23 |
| 29 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | . | - | - | - | - |
| 30 | Chandigarh | - | - | - | - | - | - | - | - | - | - | - | - |
| 31 | Dadra \& Nagrahaveli | - | - | - | - | - | - | - | $\cdot$ | - | - | - | - |
| 32 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | New Delhi | 33 | 31 | 0.19 | 2.97 | 927 | 831 | 4.97 | 150.24 | 960 | 862 | 5.17 | 153.21 |
| 34 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 35 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Telangana | 42 | 41 | 0.12 | 1.72 | 346 | 312 | 2.09 | 39.94 | 388 | 353 | 2 | 42 |
|  | Company Total | 3,565 | 3,513 | 4.66 | 93.55 | 9883 | 9,157 | 46.80 | 1,506.07 | 13,448 | 12,670 | 51.46 | 1,599.62 |

FORM L-25- (ii) - Geographical Distribution Channel - GROUP
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD
Registration Number: $\mathbf{1 4 7}$ dated $\mathbf{1 0}$ May 2011
Date: $\mathbf{3 0}$ June 2018
Geographical Distribution of New Business for the Quarter Ended 30 June 2018

| S.No. | State / Union Territory | Rural |  |  |  | Urban |  |  |  | Total Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum <br> Assured <br> (₹ in <br> crore) | No. of Policies | No. of Lives | $\begin{array}{\|c} \text { Premium } \\ \text { (₹ in } \\ \text { crore) } \end{array}$ | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) |
| 1 | Andhra Pradesh | - | - | - | - | 0 | 49 | 0.21 | 9.98 | - | 49 | 0.21 | 9.98 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | 2 | 7150 | 5.89 | 920.02 | 2 | 7,150 | 5.89 | 920.02 |
| 4 | Bihar | - | - | - | - | - | - | - | - | - | - | - | - |
| 5 | Chattisgarh | - | - | - | - | - | - | - | . | - | - | - | . |
| 6 | Goa | - | - | - | - | - | - | - | - | - | - | - | - |
| 7 | Gujarat | - | - | - | - | 0 | 643 | 1.48 | 84.89 | - | 643 | 1.48 | 84.89 |
| 8 | Haryana | - | - | - | - | 2 | 2852 | 0.31 | 258.32 | 2 | 2,852 | 0.31 | 258.32 |
| 9 | Himachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 10 | Jammu \& Kashmir | . | - | - | . | - | - | - | . | - | . | - | . |
| 11 | Jharkhand | - | - | - | - | - | - | - | - | - | - | - | - |
| 12 | Karnataka | - | - | - | - | 1 | 10163 | 1.83 | 620.49 | 1 | 10,163 | 1.83 | 620.49 |
| 13 | Kerala | - | - | - | - | - | - | - | - | - | - | - | - |
| 14 | Madhya Pradesh | - | - | - | - | 1 | 911 | 0.22 | 65.50 | 1 | 911 | 0.22 | 65.50 |
| 15 | Maharashtra | - | - | - | - | 2 | 4811 | 3.77 | 1,041.33 | 2 | 4,811 | 3.77 | 1,041.33 |
| 16 | Manipur | - | - | - | - | - | - | - |  | - | - | - | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | - | - | - | $\cdot$ | - |
| 18 | Mirzoram | - | - | - | - | - | - | - | . | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | - | - | - | - | - | - | - | - | - | - | - | - |
| 21 | Punjab | . | - | - | - | 0 | 145 | 0.12 | 15.42 | - | 145 | 0.12 | 15.42 |
| 22 | Rajasthan | - | - | - | - | 0 | 3365 | 0.07 | 79.43 | - | 3,365 | 0.07 | 79.43 |
| 23 | Sikkim | - | - | - | - | - | - | - | - | - | - | - | - |
| 24 | Tamil Nadu | - | - | - | - | 1 | 2077 | 1.77 | 169.36 | 1 | 2,077 | 1.77 | 169.36 |
| 25 | Tripura | . | . | - | . | - | . | - | . | - | - | - | - |
| 26 | Uttar Pradesh | - | - | - | - | 1 | 1989 | 0.29 | 168.16 | 1 | 1,989 | 0.29 | 168.16 |
| 27 | Uttrakhand | - | - | - | - | 0 | 4 | 0.00 | 0.24 | - | 4 | 0.00 | 0.24 |
| 28 | West Bengal | - | - | - | - | 0 | -988 | 0.11 | -47.98 | - | (988) | 0.11 | (47.98) |
| 29 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | - | - | - | - | - | . | - | - | - | - | - | - |
| 31 | Dadra \& Nagrahaveli | . | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Delhi | - | - | - | - | 3 | 7983 | 1.59 | 622.92 | 3 | 7,983 | 1.59 | 622.92 |
| 34 | Lakshadweep | . | . | - | - | - | - | - | - | - | - | - | - |
| 35 | Puducherry | - | - | - | . | - | - | - | - | - | - | - | - |
| 36 | Telangana | - | - | - | - | 2 | 1003 | 1.12 | 82.27 | 2 | 1,003 | 1.12 | 82.27 |
|  | Company Total | - | - | - | - | 15 | 42,157 | 18.79 | 4,090.37 | 15 | 42,157 | 18.79 | 4,090.37 |

FORM L-25- (ii) - Geographical Distribution Channel - GROUP
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LT
Registration Number: $\mathbf{1 4 7}$ dated $\mathbf{1 0}$ May 2011
Geographical Distribution of New Business for the period Ended 30 June 2018

| S.No. | State / Union Territory | Rural |  |  |  | Urban |  |  |  | Total Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | $\begin{array}{\|c} \text { Premium } \\ \text { (₹ in } \\ \text { crore) } \end{array}$ | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | $\begin{gathered} \text { Premium } \\ \text { (₹ in } \\ \text { crore) } \end{gathered}$ | Sum <br> Assured <br> (₹ in crore) | No. of Policies | No. of Lives | $\begin{gathered} \text { Premium } \\ \text { ( } \begin{array}{c} \text { in } \\ \text { crore) } \end{array} \end{gathered}$ | Sum Assured (₹ in crore) |
| 1 | Andhra Pradesh | - | - | - | - | - | 49 | 0.21 | 9.98 | - | 49 | 0.21 | 9.98 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | 2 | 7,150 | 5.89 | 920.02 | 2 | 7,150 | 5.89 | 920.02 |
| 4 | Bihar | - | - | - | - | - | - | - | - | - | - | . | - |
| 5 | Chattisgarh | - | - | - | - | - | - | - | - | - | - | - | - |
| 6 | Goa | - | - | - | - | - | - | - | $\cdot$ | - | $\cdot$ | $\cdot$ | - |
| 7 | Gujarat | - | - | - | - | - | 643 | 1.48 | 84.89 | - | 643 | 1.48 | 84.89 |
| 8 | Haryana | - | - | - | - | 2 | 2,852 | 0.31 | 258.32 | 2 | 2,852 | 0.31 | 258.32 |
| 9 | Himachal Pradesh | - | - | - | - | - | - | - | - | - | . | - | - |
| 10 | Jammu \& Kashmir | - | - | - | - | - | - | - | - | - | - | - | - |
| 11 | Jharkhand | - | - | - | - | - | - | $\cdot$ | - | - | - | - | - |
| 12 | Karnataka | - | - | - | - | 1 | 10163 | 1.83 | 620.49 | 1 | 10,163 | 1.83 | 620.49 |
| 13 | Kerala | - | - | - | - | - | - | - | - | - | - | - | - |
| 14 | Madhya Pradesh | - | - | - | - | 1 | 911 | 0.22 | 65.50 | 1 | 911 | 0.22 | 65.50 |
| 15 | Maharashtra | - | - | - | - | 2 | 4,811 | 3.77 | 1,041.33 | 2 | 4,811 | 3.77 | 1,041.33 |
| 16 | Manipur | - | - | - | . | - | - | - | - | - | - | - | - |
| 17 | Meghalay | - | . | . | . | . | - | - | . | . | . | - | - |
| 18 | Mirzoram | - | $\cdot$ | - | - | - | $\cdot$ | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | - | - | - | - | 0 | 0 | - | - | - | $\cdot$ | $\cdot$ | $\cdot$ |
| 21 | Punjab | - | - | - | . | - | 145 | 0.12 | 15.42 | . | 145 | 0.12 | 15.42 |
| 22 | Rajasthan | - | - | - | . | - | 3,365 | 0.07 | 79.43 | - | 3,365 | 0.07 | 79.43 |
| 23 | Sikkim | - | - | - | - | - | - | - | - | - | - | - | - |
| 24 | Tamil Nadu | - | - | - | - | 1 | 2,077 | 1.77 | 169.36 | 1 | 2,077 | 1.77 | 169.36 |
| 25 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 26 | Uttar Pradesh | - | - | - | - | 1 | 1,989 | 0.29 | 168.16 | 1 | 1,989 | 0.29 | 168.16 |
| 27 | Uttarakhand | - | - | - | - | - | 4 | 0.00 | 0.24 | - | 4 | 0.00 | 0.24 |
| 28 | West Bengal | - | - | - | - | - | (988) | 0.11 | (47.98) | - | (988) | 0.11 | (47.98) |
| 29 | Andaman \& Nicobar Islands | - | - | - | - | . | . | - | - | - | - | - | - |
| 30 | Chandigarh | - | - | - | - | - | - | - | - | - | - | - | - |
| 31 | Dadra \& Nagrahaveli | - | - | - | . | . | . | . | - | - | . | - | - |
| 32 | Daman \& Diu | - | . | - | - | - | - | - | - | - | - | - | - |
| 33 | New Delhi | - | - | - | - | 3 | 7,983 | 1.59 | 622.92 | 3 | 7,983 | 1.59 | 622.92 |
| 34 | Lakshadweep | - | . | . | . | - | - | . | - | - | - | - | - |
| 35 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Telangana | - | . | . | - | 2 | 1,003 | 1.12 | 82.27 | 2 | 1,003 | 1.12 | 82.27 |
|  | Company Total | - | - | - | - | 15 | 42,157 | 18.79 | 4,090.37 | 15 | 42,157 | 18.79 | 4,090.37 |

```
ORML L-26-NVESTMENT ASSETS(LIFE INSURERSS-3A
M, NANAME& CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)
Statement as on:30 June, 2018
```

| Total Investment Assets (as per Balance Sheet) | 2,49,510 |
| :---: | :---: |
| Balance Sheet Value of: |  |
| A. Life fund (including fund Beyond Solvency Margin) | 1,91,856 |
| B. Pension \& Gen Annuity Fund | 14,898 |
| c. Unit Linked Funds | 42,755 |


| Total Application as per Balance Sheet (A) |  |  |  |
| :---: | :---: | :---: | :---: |
| PARTICULARS | sch |  | Amount |
| Investments (Sharehoders) |  | 8 | 88,720 |
| Investments (Polichoolders) |  | 8 A | 1,18,035 |
| Investments (Linked Liabilities) |  | ${ }^{88}$ | 42,755 |
| Loans |  | 9 | 234 |
| Fixed Assets |  | 10 | 8,975 |
| Current Assets |  |  |  |
| a. Cash \& Bank Balance |  | 11 | 2,649 |
| b. Advances \& Other Assets |  | 12 | 17,594 |
| Current Liabilities |  |  |  |
| a. Current Liabilities |  | 13 | 14,842 |
| b. Provisions |  | 14 | 3,763 |
| c. Misc. Exp not Written off |  | 15 |  |
| d. Debit Balance of PsLA/C |  |  | 90,546 |
| Application of funds as per Balance Sheet (A) |  | Total (A) | 1,69,810 |
| Less: Other Assets | SCH |  | Amount |
| Loans (if any) |  | 9 | 234 |
| ${ }^{\text {Fixeded Assets (if any) }}$ |  | 10 | 8,975 |
| Cash \& Bank Balance (if any) |  | 11 | $\begin{array}{r}2,649 \\ \hline 1759\end{array}$ |
| Advances \& Other Assets (if any) |  | 12 | 17,594 |
| Current Liabilities |  | 13 | 14,842 |
| Provisions |  | 14 | 3,763 |
| Misc. Exp not Written Off Investments held outside India |  | 15 | $\vdots$ |
| Debit Balance of P\&LL $/$ /c |  |  | 90,546 |
|  |  | total (B) | (79,700) |
| Funds Available for Investments |  | (A-B) | 2,49,510 |


| INVESTMENT ASSETSA. LIFE FUND | PERCENTAGE AS PER REG. | SH |  |  | PH |  |  |  |  |  | total fund (Balance Sheet Value) | market value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | BALANCE | FRSM + | UL-NON UNIT RESERVE | PAR |  | NON PAR | BOOK VALUE (SH + <br> PH) | Actual \% | FVC AMOUNT |  |  |
|  |  |  | (b) |  | (d) |  | (e) | $F=(b+c+d+e)$ |  |  |  |  |
| 1. Govt. Securities | Not Less than 25\% | 4,072 | 1,249 | 1,250 |  | 17,652 | 54,103 | 74,254 | 62.53 |  | 78,326 | 74,638 |
| (Incl. 1 above) | Not Less than 50\% | 5,148 | 1,249 | 1,250 |  | 17,652 | 54,103 | 74,254 | 62.53 | - | 79,401 | 75,659 |
| 3. Investment Subject to Exposure Norms a. Housing \& Infrastructure |  |  |  |  |  |  |  |  |  |  |  |  |
| 1. Approved Investment | Not Less than 15\% | 19,016 | 6,899 |  |  | 3,265 | 9,784 | 19,948 | 16.80 | (362) | 38,602 | 571 |
| 2. Other Investment |  | 40 |  |  |  | 12 |  | 12 | 0.01 | (5) | 47 | 47 |
| b. (i) Approved Investments | Not exceeding 35\% | 43,639 | 4,690 | 583 |  | 3,237 | 12,934 | 21,443 | 18.06 | (78) | 65,004 | 64,720 |
| (ii)"Other Investments" not to exceed 15\% | Notexceeding 35\% | 5,753 | 2,720 |  |  | 185 | 186 | 3,091 | 2.60 | (42) | 8,802 | 8,89 |
| TOTAL: LIFE FUND | 100\% | 73,595 | 15,557 | 1,882 |  | 24,351 | 77,007 | 1,18,748 | 100.00 | (486) | 1,91,856 | 1,86,889 |


| B. PENSION / Group gratuity fund | Percentage as per reg. | PAR | NON PAR | TOTAL BOok value | Actual \% | fVC AMOUNT | TOTAL FUND <br> (Balance Sheet Value) | market value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government Securities | Not Less than 20\% | 3,060 | 8,927 | 11,987 | 80.51 |  | 11,987 | 11,511 |
| Government Securities or other approved securities ( including (i) above ) | Not Less than 40\% | 3,060 | 8,927 | 11,987 | 80.51 |  | 11,987 | 1,511 |
| Balance in aporoved investment | Not Exceeding 60\% | 74 | 27 | 2901 | 19.49 |  | 911 | 2880 |
| TOTAL : PENSION/ GROUP GRATUTY FUND | 100\% | 4,434 | 10,454 | 14,888 | 100.00 |  | 14,898 | 14,391 |


| C. LINKED LIFE INSURANCE FUND | Percentage As Per reg. | PAR | NON PAR | TOTAL FUND (Balance Sheet Value) | Actual \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| le ${ }_{\text {1. Approved Investments }}^{\text {2. Other han Aporoved Investment }}$ | Not Less than $75 \%$ |  | ${ }^{36,603}$ | 36,603 | ${ }^{85.61}$ |
| TOTAL : LINKED LIFE INSURANCE FUND | 100\% |  | 42,755 | 42,755 | 100.00 |

CERTIICATION:




| No. | Fund Name | SFIN | Date of Launch | $\begin{aligned} & \text { Par/Non } \\ & \text { Par } \end{aligned}$ | Assets Under Management on the above date (Rs in Lacs) | $\begin{aligned} & \text { NAV as per } \\ & \text { LB } 2 \end{aligned}$ | NAV as on the above date | Previous Qtr NAV | 2nd Previous Qtr NAV | 3rd Previous Qtr NAV | 4th Previous Qtr NAV | $\begin{aligned} & \text { Return/Yi } \\ & \text { eld } \end{aligned}$ | 3 Year Rolling CAGR | Highest NAV since inception |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | BOND FUND | ULIF00317/08/11BONDFUND147 | 28-Jul-11 | NON PAR | 2,267.48 | 18.0504 | 18.0504 | 17.9358 | 17.5945 | 17.4580 | 17.1888 | 5.01\% | 7.69\% | 18.0504 |
| 2 | DISCONTINUANCE FUND | ULIFO0701/01/12DISCONT147 | 01-Feb-12 | Non PAR | 4,187.67 | 15.6061 | 15.6061 | 15.3917 | 15.1883 | 14.9865 | 14.7848 | 5.56\% | 6.40\% | 15.6061 |
| 3 | EQUITY LARGE CAP FUND | ULIFO0118/08/11EQLARGECAP147 | 28-ul-11 | non par | 12,327.88 | 26.1421 | 26.1421 | 25.4858 | 26.5821 | 24.9598 | 23.8535 | 9.59\% | 7.71\% | 27.6041 |
| 4 | EQUITY TOP 250 | ULIF0027/07/11EQTOP250147 | 20-Jul-11 | Non Par | 9,861.08 | 25.1007 | 25.1007 | 24.8508 | 26.3879 | 24.4461 | 23.5040 | 6.79\% | 8.57\% | 27.1185 |
| 5 | GRoup balancer fund | ULGF00205/09/11GFBALANCER147 | 25-Jan-13 | non par | 1,113.63 | 17.328 | 17.328 | 17.2986 | 17.3944 | 17.1220 | 16.7499 | 3.45\% | 7.97\% | 17.5675 |
| 6 | GROUP BOND FUND | ULGF00305/09/11GFBOND147 | 25-Jan-13 | non par | 900.78 | 15.908 | 15.908 | 16.0225 | 15.8178 | 15.8513 | 15.6622 | 1.57\% | 8.09\% | 16.1796 |
| 7 | GROUP GROWTH FUND | ULGF00105/09/11GFGROWTH147 | $25-\mathrm{Jan}$-13 | non par | 1,959.25 | 18.8189 | 18.8189 | 18.5701 | 18.8486 | 18.3009 | 17.7522 | 6.01\% | 8.34\% | 19.2452 |
| 8 | GROUP MONEY MARKET FUND | ULGF00405/09/11GFMONEYMARKET147 | 25-Jan-13 | non par | - | 10.0000 | 10.0000 | 10.0000 | 10.0000 | 10.0000 | 10.0000 | - |  | 10.0000 |
| 9 | managed fund | ULIFO0618/08/11MANAGED147 | 03-Aug-11 | non Par | 1,432.02 | 20.71 | 20.71 | 20.559 | 20.6434 | 20.2463 | 19.7614 | 4.80\% | 7.92\% | 20.9988 |
| 10 | money market fund | ULIFO0425/08/11MONEYMARKET147 | 25-Aug-11 | non Par | 358.71 | 17.5268 | 17.5268 | 17.2908 | 16.8459 | 16.5978 | 16.3234 | 7.37\% | 7.69\% | 17.5268 |
| 11 | PE BASED FUND | ULIF00526/08/11PEBASED147 | 22-Jul-11 | non par | 2,281.42 | 22.2038 | 22.2038 | 21.7737 | 22.1013 | 21.3258 | 20.6271 | 7.64\% | 7.57\% | 22.6242 |
| 12 | PENSION GROWTH FUND | ULIF00831/03/15ETLIPNSGRT147 | 04 -Feb-16 | non Par | 1,040.90 | 13.6911 | 13.6911 | 13.3152 | 13.9031 | 13.0851 | 12.4816 | 9.69\% |  | 14.4407 |
| 13 | PENSION SECURE FUND | ULIF00931/03/15ETLPNSSCR147 | 04-Feb-16 | NON PAR | 464.16 | 11.9968 | 11.9968 | 12.0783 | 11.9015 | 11.8814 | 11.7548 | 2.06\% | - | 12.2079 |
| 14 | discontinued policy pension | ULIF001031/03/15ETLPNSDSC147 | 04-Feb-16 | Non PAR | 409.57 | 11.1797 | 11.1797 | 11.0253 | 10.8757 | 10.7274 | 10.5809 | 5.66\% | - | 11.1797 |
| 15 | EQUITY MIDCAP FUND | ULIF01107/10/16ETLIMIDCAP147 | 19-Jan-17 | NON PAR | 4,150.82 | 12.0443 | 12.0443 | 12.2477 | 13.3542 | 12.1686 | 11.7922 | 2.14\% | - | 13.6615 |

$\frac{\text { Note: }}{\text { NA:It }}$
$N A$ :It refers to Not Applicable, as the date of inception of the funds is less than 3 year

## CERTIFICATION

[^1]Detail regarding Debt securities
(₹`in Lakhs)

|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at 30/06/2018 | As \% of total for this class | As at 30/06/2017 | As \% of total for this class | As at 30/06/2018 | As \% of total for this class | As at 30/06/2017 | As \% of total for this class |
| Break down by credit rating |  |  |  |  |  |  |  |  |
| Sovereign | 75,659 | 43.96\% | 44,951 | 41.68\% | 79,401 | 44.85\% | 42,493 | 41.17\% |
| AAA rated | 61,374 | 35.66\% | 14,662 | 13.59\% | 62,626 | 35.38\% | 14,001 | 13.57\% |
| AA or better | 14,744 | 8.57\% | 8,038 | 7.45\% | 15,073 | 8.51\% | 7,341 | 7.11\% |
| Rated below AA but above A | 3,130.80 | 0.02 | - | 0.00\% | 3,040.38 | 0.02 | - | 0.00\% |
| Rated below A but above B | - | - | - | - | - | - | - | - |
| Others | - | - | - | - | - | - | - | - |
| MF/REV REPO/CBLO/FD | 17,207 | 10.00\% | 40,206 | 37.28\% | 16,888 | 9.54\% | 39,373 | 38.15\% |
| A1+/P1+/PR1+/F1+ |  | - | - | - | - | - | - | 0.00\% |
| OTHERS | - | - | - | - | - | - | - | 0.00\% |
| Total | 1,72,115 | 100.00\% | 1,07,857 | 100.00\% | 1,77,028 | 100.00\% | 1,03,208 | 100.00\% |
| Breakdown by residual maturity |  |  |  |  |  |  |  |  |
| Up to 1 year | 27,520 | 15.99\% | 15,514 | 14.38\% | 27,172 | 15.35\% | 14,083 | 13.65\% |
| more than 1 year and up to 3years | 19,245 | 11.18\% | 6,046 | 5.61\% | 19,258 | 10.88\% | 5,846 | 5.66\% |
| More than 3 years and up to 7years | 33,162 | 19.27\% | 15,653 | 14.51\% | 33,663 | 19.02\% | 15,161 | 14.69\% |
| More than 7 years and up to 10 years | 11,716 | 6.81\% | 24,561 | 22.77\% | 12,003 | 6.78\% | 24,469 | 23.71\% |
| More than 10 years and up to 15 years | 22,684 | 13.18\% | 6,196 | 5.75\% | 23,756 | 13.42\% | 6,188 | 6.00\% |
| More than 15 years and up to 20 years | - | - | - | 0.00\% | - | - | - | 0.00\% |
| Above 20 years | 57,789 | 33.58\% | 39,887 | 36.98\% | 61,176 | 34.56\% | 37,459 | 36.29\% |
| Total | 1,72,115 | 100.00\% | 1,07,857 | 100.00\% | 1,77,028 | 100.00\% | 1,03,208 | 100.00\% |
| Breakdown by type of the issurer |  |  |  |  |  |  |  |  |
| Central Government | 75,659 | 43.96\% | 44,951 | 41.68\% | 79,401 | 44.85\% | 42,493 | 41.17\% |
| State Government | - | - | - | - | - | - | - | - |
| Corporate Securities | 40,439 | 23.50\% | 25,906 | 24.02\% | 41,664 | 23.54\% | 24,342 | 23.59\% |
| MF/REV REPO/CBLO/FD | 47,574 | 27.64\% | 37,000 | 34.30\% | 47,255 | 26.69\% | 36,373 | 35.24\% |
| Others | 8,442 | 4.90\% | - | 0.00\% | 8,708 | 4.92\% | - | 0.00\% |
| Total | 1,72,115 | 100.00\% | 1,07,857 | 100.00\% | 1,77,028 | 100.00\% | 1,03,208 | 100.00\% |

## Note:

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. Figures comprises of aggregate of Life Fund and Fund Beyond Solvency Margin
4. *Others indicate unrated debt securities.

## FORM L-29- Details regarding debt securities (Pension)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD


## Note:

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. *Others indicate unrated debt securities.

## FORM L-29- Details regarding debt securities (Ulip)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD
Date: 30 June, 2018
Detail regarding Debt securities
(₹ ${ }^{`}$ in Lakhs)

|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at 30/06/2018 | As \% of total for this class | As at 30/06/2017 | As \% of total for this class | As at 30/06/2018 | As \% of total for this class | As at 30/06/2017 | As \% of total for this class |
| Break down by credit rating |  |  |  |  |  |  |  |  |
| Sovereign | 5,262.02 | 35.19\% | 2,961.05 | 35.97\% | 5,298.65 | 35.95\% | 2,957.84 | 36.70\% |
| AAA rated | 5,083.83 | 34.00\% | 2,915.28 | 35.41\% | 5,125.71 | 34.77\% | 2,865.51 | 35.55\% |
| AA or better | 377.46 | 2.52\% | 309.38 | 3.76\% | 383.39 | 2.60\% | 298.60 | 3.70\% |
| Rated below AA but above A | - | - | - | - | - | - | - | - |
| Rated below $A$ but above B | - | - | - | - | - | - | - | - |
| Others | - | - | - | - | - | - | - | - |
| MF/REV REPO/CBLO/FD | 4,230.67 | 28.29\% | 2,047.04 | 24.86\% | 3,931.99 | 26.68\% | 1,937.94 | 24.04\% |
| A1+/P1+/PR1+/F1+ | - |  | - |  |  |  | - |  |
| Total | 14,954 | 100.00\% | 8,233 | 100.00\% | 14,740 | 100.00\% | 8,060 | 100.00\% |
| Breakdown by residual maturity |  |  |  |  |  |  |  |  |
| Up to 1 year | 6,873.16 | 45.96\% | 4,227.59 | 51.35\% | 6,806.61 | 46.18\% | 4,117.39 | 51.08\% |
| more than 1 year and up to 3years | 2,347.18 | 15.70\% | 1,519.21 | 18.45\% | 2,361.91 | 16.02\% | 1,493.94 | 18.54\% |
| More than 3 years and up to 7years | 1,272.34 | 8.51\% | 699.67 | 8.50\% | 1,280.47 | 8.69\% | 684.79 | 8.50\% |
| More than 7 years and up to 10 years | 668.97 | 4.47\% | 680.51 | 8.27\% | 691.30 | 4.69\% | 666.72 | 8.27\% |
| More than 10 years and up to 15 years | 1,350.75 | 9.03\% | 665.95 | 8.09\% | 1,380.06 | 9.36\% | 654.14 | 8.12\% |
| More than 15 years and up to 20 years | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | - |
| Above 20 years | 2,441.58 | 16.33\% | 439.83 | 5.34\% | 2,219.39 | 15.06\% | 442.91 | 5.50\% |
| Total | 14,954 | 100.00\% | 8,233 | 100.00\% | 14,740 | 100.00\% | 8,060 | 100.00\% |
| Breakdown by type of the issurer |  |  |  |  |  |  |  |  |
| Central Government | 5,262.02 | 35.19\% | 2,961.05 | 35.97\% | 5,298.65 | 35.95\% | 2,957.84 | 36.70\% |
| State Government | - | - | - | 0.00\% | - | - | - |  |
| Corporate Securities | 3,891.92 | 26.03\% | 3,224.67 | 39.17\% | 3,939.73 | 26.73\% | 3,164.12 | 39.26\% |
| MF/REV REPO/CBLO/FD | 5,800.04 | 38.79\% | 2,047.04 | 24.86\% | 5,501.36 | 37.32\% | 1,937.94 | 24.04\% |
| Others | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | 0.00\% |
| Total | 14,954 | 100.00\% | 8,233 | 100.00\% | 14,740 | 100.00\% | 8,060 | 100.00\% |

## Note:

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. *Others indicate unrated debt securities.

FORM L-30 : Related Party Transactions
Name of the Insurer: Edelweiss Tokio Life Insurance Company Ltd
Registration Number: 147 dated 10 May 2011


## FORM - L-31

LNL - 6: Board of Directors \& Key Persons
Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.
Date : 30 June 2018
Registration Number: 147 dated 10 May 2011
Board of Directors and Key Management Person (KMP) information

| Sr. No. | Name of person | Role/designation | Details of change in the period |
| :---: | :---: | :---: | :---: |
| 1 | Mr. Rashesh Shah | Chairman | - |
| 2 | Mr. Deepak Mittal | Managing Director \& CEO | Ceased as MD \& CEOw.e.f May 25,2018 \& continued to be a Non-Executive Director |
| 3 | Mr. Himanshu Kaji | Director | - |
| 4 | Mr. lan Brimecome | Director | - |
| 5 | Ms. Kamala K. | Director | - |
| 6 | Mr. Loo Chuan Tang | Director | - |
| 7 | Mr. Navtej S. Nandra | Independent Director | - |
| 8 | Mr. P. N. Venkatachalam | Independent Director | - |
| 9 | Mr. P. Vaidyanathan | Independent Director | - |
| 10 | Mr. Trevor Matthews | Director | - |
| 11 | Mr. Venkat Ramaswamy | Director | - |
| 12 | Mr. Yasuyuki Sekioka | Director | - |
| Sr. No. | Name of person | Role/designation | Details of change in the period |
| 1 | Mr. Deepak Mittal | Managing Director \& CEO | Ceased w.e.f May 25,2018 |
| 2 | Mr. Ajeet Lodha | Chief Risk Officer | - |
| 3 | Mr. Ankur Chadha | Chief Compliance Officer | - |
| 4 | Mr. Bismillah Chowdhary | Chief Investment Officer | - |
| 5 | Mr. Subhrajit Mukhopadhyay | Appointed Actuary | - |
| 6 | Mr. Tarun Khurana | Company Secretary | - |
| 7 | Mr. Sumit Rai | Chief Distribution Officer | Appointed as MD \& CEO -Designate w.e.f.May 25,2018 |
| 8 | Mr. Sarju Simaria | Chief Financial Officer | Ceased w.e.f April 02, 2018 |

[^2]
## FORM L-32-SOLVENCY MARGIN - KT 3

## AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.

Insurance Regulatory and Development Authority of India (Actuarial Report and Abstract for Life Insurance Business) Regulations, 2016.
Date : 30 June 2018

## AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.



## Certification:

I, Subhrajit Mukhopadhyay, the Appointed Actuary ,certify that the above statements have been prepared in accordance with the section 64VA of Insurance Laws (Amendment) Act 2015 and the amounts mentioned therein are true and fair to the best of my knowledge.

## Subhrajit Mukhopadhyay <br> Appointed Actuary

Sumit Rai
MD \& C.E.O.(Designated)

```
FORM 7
COMPANY NAME \& CODE: Edelweiss Tokio Life Insurance Company Limited - 147
```

Statement as on : 30 June, 2018
Confirmation of Investment portfolio details


| No | Description | Bonds/ Debentures |  | Loans |  | Other debt Instruments |  | All Other Assets |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 |
| 1 | Investment Assets (As per form 3A/ 3B- Total Fund) | 1,21,065 | 1,23,873 | - | - | 47,018 | 44,625 | 24,259 | 24,318 | 1,92,342 | 1,92,816 |
| 2 | Gross NPA | - | - | - | - | - | - | - | - | - | - |
| 3 | $\%$ of Gross NPA on Investment assets (2/1) | . | - | . | - | . | . | - | - | . | . |
| 4 | Provision made on NPA | - | - | - | - | - | - | - | - | - | - |
| 5 | Provision as a\% of NPA (4/2) | - | - | - | . | - | - | - | - | - |  |
| 6 | Provision on standard assets | - | - | - | - | - | - | - | - | - |  |
| 7 | Net Investment Assets (1-4) | 1,21,065 | 1,23,873 | - | - | 47,018 | 44,625 | 24,259 | 24,318 | 1,92,342 | 1,68,498 |
| 8 | Net NPA (2-4) | - | - | - | - | - |  | - | - | - |  |
| 9 | \% of Net NPA to Net Invetsment Assets (8/7) | - | - | - | - | - | - | - | - | - | - |
| 10 | Write off made during the period |  |  |  |  |  |  |  |  |  |  |

Note: Life fund includes Fund Beyond Solvency Margin for the purpose of this disclosure.

## certication

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in
investment Guidelines as amended from time to time.

## ORM 7

COMPANY NAME \& CODE: Edelweiss Tokio Life Insurance Company Limited - 147
Statement as on : $\mathbf{3 0}$ June, 2018
Confirmation of Investment portfolio details
Certificate under Section 28(2A) / 28(2B) / 28 B (3) of the Insurance Act, 1938

| No | Description | Bonds/ Debentures |  | Loans |  | Other debt Instruments |  | All Other Assets |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 |
| 1 | Investment Assets (As per form 3A/ 3 - Total Fund) | 13,087 | 9,324 | - |  | 1,120 | 3,030 | 681 | 512 | 14,888 | 12,866 |
| 2 | Gross NPA | - | - | . | - | - | - | - | - | - |  |
| 3 | $\%$ of Gross NPA on Investment assets (2/1) | - | - | - | - | - | - | . | - | - | . |
| 4 | Provision made on NPA | . | - | . | - | - | - |  |  |  |  |
| 5 | Provision as a \% of NPA (4/2) | - | - | - | - | - | - | - | - | - | - |
| 6 | Provision on standard assets | . | - | - | - | - | - | - | - | - |  |
| 7 | Net Investment Assets (1-4) | 13,087 | 9,324 | - | - | 1,120 | 3,030 | 681 | 512 | 14,888 | 12,866 |
| 8 | Net NPA (2-4) | - | - | - | - | - | - | - | - | - |  |
| 9 | \% of Net NPA to Net Invetsment Assets (8/7) | - | - | - | - | . | - | . | - | - | - |
| 10 | Write off made during the period | - | - | - | - | - | - | . | - | - |  |

## CERTIICATION

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are with nthe exhastive categries provided in
Investment Guidelines as amended from time to time.

FORM 7 IN
COMPANY NAME \& CODE: Edelw
Statement as on : 30 June, 2018
Confirmation of Investment portfolio details
Certificate under Section $28(2 \mathrm{~A}) / 28(2 \mathrm{~B}) / 28 \mathrm{~B}$ (3) of the Insurance Act, 1938

| No | Description | Bonds/ Debentures |  | Loans |  | Other debt Instruments |  | All Other Assets |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 | YTD as on date | Prev FY as on 31 Mar 18 |
| 1 | Investment Assets (As per form 3A/ 3B- Total Fund) | 9,154 | 7,073 | - | - | 3,021 | 4,454 | 30,580.67 | 27,122.16 | 42,755 | 38,649 |
| 2 | Gross NPA | - |  | - | - | - | - | - | $\cdots$ | - |  |
| 3 | $\%$ of Gross NPA on Investment assets (2/1) | . |  | - | . | . | - | . | . |  |  |
| 4 | Provision made on NPA | . |  | . | - | . | . | - | . | - | . |
| 5 | Provision as a \% of NPA (4/2) | - |  | - | - | - | - | - | - | - | . |
| 6 | Provision on standard assets |  |  | . | . |  |  |  |  |  |  |
| 7 | Net Investment Assets (1-4) | 9,154 | 7,073 | . | - | 3,021 | 4,454 | 30,580.67 | 27,122.16 | 42,755 | 38,649 |
| 8 | Net NPA (2-4) | - |  | - | - | - | - | $\cdots$ | $\cdots$ | - | - |
|  | \% of Net NPA to Net Invetsment Assets (8/7) | . |  | . | - | - | - | - | - | - | - |
| 10 | Write off made during the period |  |  | . |  |  |  |  |  |  |  |

## CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in
Investment Guidelines as amended from time to time.

| no. | cartoavo f mvsmman | ${ }_{\substack{\text { graup } \\ \text { cout }}}$ | mestmen* |  | cross neio | nexylo | mmemens | INCOME ON INVESTMENT (Rs.) | GROSS YIELD | nevilo | mestmen* | INCOME ON INVESTMENT (Rs.) | crossvil | netvelo |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A | Central ooverammen securnes |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {a1 }}$ |  | ${ }^{\text {coss }}$ | 7, 7 ,87 | ${ }^{1,257}$ | ${ }_{6,47 \%}$ | ${ }^{6.97 \%}$ | 7,887 | ${ }^{1,257}$ | ${ }_{6}^{6.77 \%}$ | ${ }^{6.47 \%}$ | 40,737 | ${ }^{89}$ | 777\% | 277\% |
| ${ }_{\text {a }}{ }_{\text {a }}$ |  | ${ }_{\substack{\text { coss } \\ \text { cras }}}$ | ${ }^{87}$ | ${ }^{13}$ | $6.60 \%$ | $6.60 \%$ | ${ }^{78}$ | ${ }^{13}$ | ${ }_{\text {cosem }}$ | ${ }_{6}^{0.06 \% \%}$ | 981 | ${ }_{15}$ | ${ }_{60 \text { c, }}$ | ${ }_{\text {cose }}$ |
| - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{81}$ | Centrat Government Guaraneed loans/ Pons | cssı |  |  |  |  |  |  | ¢00\% | 000\% |  |  | 0.00\% | 00\% |
| ${ }^{82}$ | Stae Governener tonus | 5668 | 1.075 | ${ }^{21}$ | 0.08 | ${ }_{0} 08$ | 1.075 | ${ }^{21}$ | ${ }^{7.99 \%}$ | 7.6\%\% |  |  |  |  |
| c | HOUSING \& L QUIPMEN TAXABLE BONDS OF |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{1}$ |  | нron | ${ }^{18,228}$ | 370 | ${ }^{8.4 \% \%}$ | ${ }^{8.44 \%}$ | ${ }^{18,28}$ | ${ }^{370}$ | ${ }^{8.14 \%}$ | ${ }^{8.14 \%}$ | ${ }^{8,397}$ | 103 | 4.93\% | 493\% |
| 1 |  | HiN |  |  |  |  |  |  |  |  |  |  | 0.00\% | 0.00\% |
| ${ }^{3}$ |  | нно |  |  |  |  |  |  |  |  |  |  | $0.00 \%$ | 500\% |
|  | nfrastructue messiners |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{0} 1$ |  | $\underset{\text { TrCe }}{\substack{\text { Tre }}}$ | ${ }_{290}^{598}$ | ${ }_{\text {(13) }}^{110}$ |  |  | ${ }_{\substack{584 \\ 290}}$ | ${ }_{\text {(13) }}^{190}$ | (6.66\% | (666\% | ${ }_{125}^{335}$ | ${ }_{2}^{48}$ |  | ¢ |
| ${ }^{0}$ |  | pro | 10.915 | ${ }^{205}$ | 7.33\% | ${ }^{\text {7.35\% }}$ | 10,915 | 205 | 7.33\% | 7.35\% | ${ }_{4}^{4,33}$ | ${ }^{41}$ | ${ }^{3.9 \%}$ | ${ }^{3,9 \%}$ |
| ${ }^{0} 4$ |  | <то | ${ }^{3,474}$ | $n$ | 8.68 | 8.68 | ${ }^{3,474}$ | 11 | $8.16 \%$ | ${ }^{8.65 \%}$ | ${ }^{1,286}$ | ${ }_{59}$ | ${ }^{16,75 \%}$ | ${ }^{16,758}$ |
| os |  | 100s | 5,06 | ${ }^{82}$ | 10.12\% | ${ }^{10.126}$ | ${ }_{5} 5006$ | ${ }^{82}$ | ${ }^{10.12 \%}$ | 10.12\% |  |  | 0.00\% | ${ }^{\text {00x }}$ |
| ${ }^{\circ}$ |  | ıç |  |  | 0.00\% | $0.00 \%$ |  |  | 0.00\% | 0.00\% | 27 | 4 | 7.55\% | 25s\% |
| ${ }^{87}$ | Intasaruatue Psu. Ces | ${ }^{\text {pcep }}$ |  |  |  |  |  |  |  |  |  |  | 0.00\% | ${ }^{0.00 \%}$ |
| 8 |  | ${ }^{100}$ | ${ }^{1,366}$ | ${ }^{23}$ | 0 | $\bigcirc$ | ${ }^{1,366}$ | ${ }^{23}$ | $\bigcirc$ | 0 |  |  |  | . |
| ${ }^{0}$ |  | ${ }_{10 \text { esa }}$ | ${ }^{41}$ | (2) | ${ }^{2425 \%}$ | ${ }^{2425 \%}$ | ${ }^{11}$ | (2) | ${ }^{2425 \%}$ | 2425\% | 222 | 19 | 98\% |  |
| 010 | Units of InvIT <br> TAX FREE BONDS | єוт | 4.825 | 9 | 8.19\% | 8.9\% | 4,85 | 9 | ${ }^{\text {8.19\% }}$ | 8.9\% | ${ }^{2.965}$ | 1 | 0 | 0.00 |
|  |  | ppo |  |  |  |  |  |  |  |  |  |  | 0.00\% | 0.00\% |
| ${ }^{1}$ | APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS <br> PSU - Equity shares - quoted | енеа | 651 | (238) | 166.99\% | ${ }^{16699 \%}$ | 651 | (238) | ${ }^{146,99 \%}$ | ${ }^{14699 \%}$ | 300 | ${ }^{16}$ | 20.36\% | 20.73\% |
| : 2 |  | eace | ${ }^{10,057}$ | 177 | 7.06\% | 7.06\% | 10.057 | 177 | 7.06\% | 7.06\% | 4,721 | 273 | ${ }^{2321 \%}$ | 23218 |
| ${ }^{\text {e }}$ | Cororatesesurumes -deemerues | focs | 2292 | 524 | ${ }_{9168 \%}$ | ${ }^{91.68 \%}$ | 2,92 | 524 | ${ }^{91.688 \%}$ | ${ }^{9.168 \%}$ | 4,573 | 8 | 0.7\%\% | 0.77\% |
| ${ }_{54}$ | Coporatesecurnes Oobentures | ${ }^{\text {Eppeg }}$ | ${ }_{5}^{5011}$ | ${ }^{136}$ | ${ }^{10.95 \%}$ | ${ }^{10.95 \%}$ | 5.011 | ${ }^{136}$ | ${ }^{10.85 \%}$ | ${ }^{10.95 \%}$ | ${ }^{3.027}$ | ${ }^{84}$ | ${ }^{1.1 .13 \%}$ | 11.36\% |
| ${ }^{5}$ | Coperates seurries. Pefeterenes Sunes | ${ }^{\text {ENM }}$ | ${ }^{826}$ | (13) | ${ }_{6}^{6,41 \%}$ | ${ }^{6.41 \%}$ | ${ }^{826}$ | ${ }^{(13)}$ | ${ }^{6641 \%}$ | ${ }^{6641 \%}$ | ${ }_{565}$ | ${ }_{6}$ | ${ }^{4250 \%}$ |  |
| ${ }_{6} 6$ | Applatator Monee | ecam |  |  | ${ }^{0.00 \%}$ | ${ }^{\text {0.00\% }}$ |  |  | $0.00 \%$ | ${ }^{0.00 \%}$ | 4,713 | ${ }^{16}$ | ${ }_{5}^{5288}$ | ${ }_{5}^{5288}$ |
| ${ }^{8}$ |  | ${ }^{\text {coos }}$ | 26.677 | ${ }^{814}$ | ${ }^{12248}$ | ${ }^{12248}$ | 22667 | ${ }^{814}$ | ${ }^{1224 \%}$ | 1224\% | ${ }^{28,556}$ | ${ }^{789}$ | ${ }^{11.05 \%}$ |  |
| ${ }_{\text {E8 }}^{8}$ | ${ }^{\text {Deosiss. Cos wimh Shededued Banks }}$ | ecoo | ${ }^{3,887}$ |  |  |  |  |  |  |  |  |  | 0.00\% |  |
| ${ }^{\text {ct }}$ | ${ }^{\text {cal - cio }}$ |  | 3,87 | 54 | ${ }_{\text {cosem }}^{\text {5.0.3\% }}$ | ${ }_{\substack{\text { S.3.0\% } \\ 0.00 \%}}^{\text {a }}$ | 3,87 | ${ }^{54}$ | ${ }_{\text {cosem }}^{\text {5.0.3\% }}$ | ${ }_{\substack{\text { S.3.0\% }}}^{\text {0.0\% }}$ | $\underset{517}{2,971}$ | ${ }_{6}^{43}$ | ${ }^{\text {5.33\% }}$ |  |
| ${ }_{\text {E1 }}$ |  | Egne | 10.933 | ${ }^{33}$ | 1.33\% | 1.33\% | 10,933 | ${ }^{33}$ | 1.33\% | 133\% | ${ }_{8,963}$ | 8 | 37\% | 437\% |
| E12 | Mutuaf funds Undere Promoer Griup | Enve | 300 | ${ }^{21}$ | 2961\% | 29.61\% | ${ }^{300}$ | ${ }^{21}$ | 20.61\% | 20.61\% | ${ }_{519}$ | 5 | $\bigcirc$ | 0.06 |
| ${ }_{\text {E13 }}$ | Coporostesecrunies - Bonss -rax free) | ${ }_{\text {Ep8 }}$ |  |  |  |  |  |  |  |  |  |  | 0.0\%\% | -0* |
| E14 | Comerecisipaees | Ecce |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% | 2,87 | 7 | ${ }^{639 \%}$ | ${ }^{639 \%}$ |
| E15 |  | Eaps |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | 0.00\% |  |  | 0.00\% | $0.00 \%$ |
| ${ }^{16}$ | Investmen Propereises Immousle | Enp | 4,180 | ${ }^{87}$ | ${ }^{832 \%}$ | ${ }^{832 \%}$ | 480 | ${ }^{87}$ | ${ }^{832 \%}$ | ${ }^{32 \%}$ | ${ }^{4,180}$ | ${ }^{87}$ | - | 0.08 |
|  | OTHER wvesmenis |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\stackrel{11}{\text { f2 }}$ |  | Ossh ofpu | 3,424 38 3 | ( ${ }_{\text {s }}$ | ${ }_{\text {c }}^{\text {O.97\% }}$ |  | 3,24 38 38 | ( ${ }_{\text {s }}^{8}$ | ${ }_{\text {cose }}^{0.977 \% \%}$ |  | ${ }_{6}^{882}$ | ${ }_{1}^{19}$ | ${ }^{\text {a }}$, | ${ }_{0.06}^{2.63}$ |
| ${ }^{1}$ |  | omss | 1.500 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 1.500 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ |  |  | 0.00\% | $0.00 \%$ |
| ${ }^{54}$ | Deaentues | ${ }^{\text {OLOB }}$ | 5.000 | 19 |  |  | 5,000 | 19 |  | 0 |  |  |  |  |
| ${ }^{5}$ |  | ${ }^{\text {Oop6 }}$ | 3.000 | ${ }^{80}$ | ${ }^{10,75 \%}$ | ${ }^{10756}$ | 3,000 | ${ }^{80}$ | ${ }^{10.75 \%}$ | 10.75\% | 3,000 | ${ }^{80}$ | ${ }^{10.75 \%}$ | 10.75\% |
| ${ }^{6}$ |  | ompe |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\circ}$ |  | OEfF | 119 | $\bigcirc$ | 0.72\% | 0.72\% | ${ }^{119}$ | $\bigcirc$ | 0.72\% | 0.72\% | ${ }^{183}$ | 4 | ${ }^{0.10}$ | ${ }^{0.0}$ |
| ${ }^{\text {r8 }}$ | Deiratere enstument | ос01 |  | ${ }^{1989}$ | 8.55\% | 8.55\% |  | ${ }^{1994}$ | 855\% | 855\% |  | 297 | 0.06 | ${ }^{0.06}$ |
| ${ }^{9}$ | Passerer Momeed Euwly fr foomeer coup) | OEIP |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {f }}$ | Securised Aseses | orsa | ${ }^{2}$ | 5 | 0.27 | ${ }^{027}$ | 7 | 5 | $\bigcirc$ | 0 | ${ }^{7}$ |  | 0.00\% | 0\% |
| ${ }^{\text {f11 }}$ | Alemate mesment fund (Cetegry | OAf | ${ }^{250}$ |  |  |  | 250 |  |  |  |  |  | 0.00\% | ${ }^{0.00 \%}$ |
| ${ }_{\text {F12 }}$ | Recassifed Approved invesmenss oeent | овяо | 40 | 1 | 0.8 | ${ }_{0} 0.8$ | ${ }^{4}$ | 1 | $\bigcirc$ | $\bigcirc$ |  |  | 0.0\% | 500\% |

[^3]


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name of the fund: pension and general annuitr fund


[^4]ERTIFCation $\qquad$
name of the fund : Linked fund


$\frac{\text { CeRTIFICation }}{\text { Certified that the }}$ $\qquad$

FORM L-35-DOWNGRADING OF INVESTMENTS - 2
COMPANY NAME \& CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)
Statement as on : 30 June, 18
Statement of down graded investments

| NAME OF THE FUND : LIFE FUND |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | (₹ In Lakhs) |
| NO. | NAME OF THE SECURITY | col | AMOUNT <br> ( As per balance sheet) | DATE OF PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE OF DOWNGRADE | REMARKS |
| A. DURING THE QUARTER |  |  |  |  |  |  |  |  |  |
|  |  |  |  | NIL------- |  |  |  |  |  |
| B. AS ON DATE |  |  |  |  |  |  |  |  |  |
|  |  |  |  | --NIL-------- |  |  |  |  |  |

Note: Life fund includes Fund Beyond Solvency Margin for the purpose of this disclosure.
CERTIFICATION:
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

## ORM L-35-DOWNGRADING OF INVESTMENTS - 2

COMPANY NAME \& CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)
Statement as on : 30 June, 18
STATEMENT OF DOWN GRADED INVESTMENTS


CERTIFICATION:
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

FORM L-35-DOWNGRADING OF INVESTMENTS - 2
COMPANY NAME \& CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)
Statement as on : 30 June, 18
STATEMENT OF DOWN GRADED INVESTMENTS
NAME OF THE FUND : PENSION AND GENERAL ANNUITY FUND


CERTIFICATION:
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

Form L-36 : Premium and number of lives covered by policy type

| Sr. . ${ }^{\text {o }}$ | Pariciulars | For the Quarter Ended 30 June 2018 |  |  |  | For the Period Ended 30 Une 2018 |  |  |  | Forthe Quarter Ended 30 June 2017 |  |  |  | Forthe Period Ended 30 June 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Premium |  | No. oflives | $\begin{gathered} \text { Sum Insured, } \\ \text { Wherever applicable } \end{gathered}$ | Premium | No.of Policies | No. of tives | $\begin{gathered} \text { Sum Insured, } \\ \text { Wherever applicable } \end{gathered}$ | Premium | No. of Policies | No. of tives | Sum Insured, Wherever applicable | Premium | No. of Policies | No. of tives | $\begin{aligned} & \text { Sum Insured, } \\ & \text { Wherever } \\ & \text { applicable } \end{aligned}$ |
| 1 Eistyear Premum |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | From 10,000-25,000 |  |  |  |  |  |  |  |  | 0.00 | 2 | 2 | 0.50 | 0.00 | 2 | 2 | 0.50 |
|  | From 25,001-50,000 | 0.02 | 4 | 4 | 0.11 | 0.02 | 4 | 4 | 0.11 | 0.02 | 4 | 3 | 0.40 | 0.02 | 4 | 3 | 0.40 |
|  | From 50,001- 75,000 | 0.07 | 10 | 8 | 1.24 | 0.07 | 10 | 8 | 1.24 | 0.04 | 6 | 4 | ${ }^{1.11}$ | 0.04 | 6 | 4 | 1.11 |
|  | From 75,000-100,000 | 0.35 | 37 | 28 | 1.47 | 0.35 | ${ }^{37}$ | 28 | 1.47 | 0.12 | 11 | 9 | 0.81 | 0.12 | 11 | 9 | 0.81 |
|  | From 1,00,001-1,25,000 | 0.04 | 3 | 3 | 0.04 | 0.04 | 3 | 3 | 0.04 | 0.02 | 2 | 2 | 0.16 | 0.02 | 2 | 2 | 0.16 |
|  | Above Rs. 1,25,000 | 1.62 | ${ }^{43}$ | ${ }^{36}$ | 6.08 | 1.62 | ${ }^{43}$ | ${ }^{36}$ | 6.08 | 2.56 | 17 | 14 | 6.69 | 2.56 | 17 | 14 | 6.69 |
| ii) Individual S Sinale Premium-Annuity (ISPA) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | From 0.5s,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | , | - | - |
|  | From 50,001-100,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
|  | From 1,00,001-150,000 |  | - |  | - |  |  |  |  |  | - |  | $\cdots$ | - |  |  |  |
|  | From 150,001-2,00,000 | 0.04 | 2 | 2 | 0.04 | 0.04 | 2 | 2 | 0.04 | 0.06 | 3 | 2 | 0.06 | 0.06 | ${ }^{3}$ | 2 | 0.06 |
|  | From 2,00, 001-250,000 From 2,5,001-3,0,000 | 0.03 | 1 | 1 | 0.03 | 0.03 | 1 | 1 | 0.03 | : | : | : | : |  | : |  | $\therefore$ |
|  | Above Rs. $3,00,000$ | 1.65 | 12 | 12 | 1.61 | 1.65 | 12 | 12 | 1.61 | 0.44 | 6 | 8 | 0.44 | 0.44 | 6 | 8 | 0.44 |
| iii) Group Singe Premium (GSP) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | From 0-10,000 | 0.46 | - | 941 | 69.93 | 0.46 | - | 941 | 69.93 | 0.24 | - | ${ }^{483}$ | ${ }^{37.33}$ | ${ }^{0.24}$ |  | ${ }^{483}$ | 37.33 |
|  | From 10,000-25,000 | 1.20 | - | 709 | 81.75 | 1.20 | - | 709 | 81.75 | 0.54 |  | 322 | 34.75 | 0.54 |  | 322 | 34.75 |
|  | From 25,001-50,000 | 2.36 <br> 1.39 | - | ${ }^{669}$ | 113.65 5924 | 2.36 1.39 | - | 669 236 | 113.65 <br> 59.92 | 1.00 0.52 |  | 294 94 | 44.06 2216 | 1.00 0.52 |  | 294 | 44.06 <br> 2226 <br> 2.6 |
|  | $\underset{\substack{\text { From 50,01- } 75.000 \\ \text { From 75,00-100,000 }}}{ }$ | 1.39 1.13 | $:$ | 236 132 | 59.24 49.45 | 1.39 1.13 | $:$ | 236 132 | 59.24 49.45 | 0.52 0.31 |  | 94 41 | 22.16 17.87 | 0.52 0.31 |  | 94 41 | 22.16 17.87 |
|  | From 1,00,001-1,2,5000 | 0.38 | - | 35 | 14.53 | 0.38 | - | 35 | 14.53 | 0.14 | - | 17 | ${ }_{6.33}$ | 0.14 | - | 17 | ${ }_{6}^{6.33}$ |
|  | Above Es. 1, 12, 000 | 2.42 | - | 94 | 111.02 | 2.42 | - | 94 | 111.02 | ${ }^{1.46}$ | - | 46 | 56.66 | ${ }^{1.46}$ | - | 46 | 56.66 |
|  | iv) Grous Sinde Premium Anuty (Gsen) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\xrightarrow{\text { Fromo } 0.550 .000}$ | : | : | : | $:$ | : | $:$ | $:$ | : | $:$ | $:$ | : | - | : | - | $:$ | $\because$ |
|  | From 50,001-100,000 From 1,0,001-150,000 | : | : | ; | ; | - | - | - | - | - | - | - | - | - | - | - |  |
|  | From 150,001-2,00,000 | - | - | - | - | - | - | - | - | - | - |  | - | - |  | - | - |
|  | ${ }^{\text {From 2,00, } 01-250,000}$ | - | - | - | - | : | - | - | - | - | - | - | - | - | - | - | - |
|  |  | : | : | - | - | - | - | - | - | - | - | \% | - | - |  | : | $:$ |
| v) Individual non Single Premium (NSP) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | From 0-10,000 | 1.26 | 1,554 | 1,612 | 28.79 | 1.26 | 1,754 | 1,612 | 28.79 | 1.58 | 2,176 | 2,031 | 292.59 | 1.58 | 2,176 | 2.031 | 29.59 |
|  | From 10,000-25,000 | 7.03 | 4,224 | 3,989 | ${ }^{487.05}$ | 7.03 | 4,224 | 3,889 | ${ }^{487.05}$ | 4.43 | 2,466 | 2,294 | ${ }^{341.85}$ | 4.43 | 2,466 | 2,294 | ${ }^{341.85}$ |
|  | From 25,001-50,000 | 9.98 | 2.587 | 2,418 | 247.39 | 9.98 | 2,587 | 2,418 | 24.39 | 4.63 | 1,223 | 1,162 | 172.02 | 4.63 | 1,223 | 1,162 | 172.02 |
|  | From 50,001-75,000 | 7.14 | 1,253 | 1,160 | 139.68 | 7.14 | 1,253 | 1,160 | 139.68 | 2.87 | 513 | ${ }^{482}$ | ${ }^{75.82}$ | 2.87 | ${ }^{513}$ | ${ }^{482}$ | 75.82 |
|  | From 75,000-100,000 | 6.35 | 679 | 630 | 89.37 | 6.35 | 679 | 630 | 89.37 | 2.61 | 268 | 238 | 31.01 | 2.61 | 268 | 238 | 31.01 |
|  | From 1,00,001-1,2,5,000 | 2.97 | 306 | 286 | 55.10 | 2.97 | 306 | 286 | 55.10 | 1.29 | 114 | 103 | 14.23 | 1.29 | 114 | 103 | 14.23 |
| 边 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| vi) Individual non Singe Premium-Annuity (INSPA) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| From 15,001-2,00,000From 2,00,001-25,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| vii) Group Non Single Premium (GNSP) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | From 10,000-25,000 | - | - |  | $\cdots$ | - | - | - | - | - | - | - | - |  | - |  |  |
|  | From 25,001-50,000 | 0.01 | - | ${ }^{61}$ | 7.85 | 0.01 | - | 61 | 7.85 | 0.00 | - | 78 | 5.59 | 0.00 | - | 78 | 5.59 |
|  | From 50,001-75,000 | 0.03 | - | 404 | 27.17 | 0.03 | - | ${ }^{404}$ | 27.17 | 0.19 | - | 2,408 | 155.48 | 0.19 | - | 2,408 | ${ }^{153.48}$ |
|  | From 75,000-100,000 | 0.00 | - | ${ }^{111}$ | 6.53 | 0.00 | - | 111 | 6.53 | 0.02 | 1 | ${ }^{501}$ | 30.52 | 0.02 | 1 | 501 | 30.52 |
|  | From 1,00,000 -1,2,5,000 | 0.01 | - | 2,727 | 4.66 | 0.01 | s | 2,727 | 4.66 | 0.01 |  | 1,199 | 3.70 | 0.01 |  | 1,199 | 3.70 |
| - ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }_{\text {Frome }}^{\text {Fro.10,000 }}$ | : | : | : | : | : |  |  |  |  |  |  | : | : |  | - |  |
|  | From 25,001-50,000 | - |  | - | - | : | : | : |  |  |  | - |  | : |  | - |  |
|  | From 50,001-75,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | From 75,000-100,000 | - | - | $\therefore$ | $\therefore$ | - | $\therefore$ | $\therefore$ | - | : | $:$ | : | $\div$ | - | : | : | $:$ |
|  | Above ES. $1,25,000$ | - | - | - | - | - | - | : | - | - | : | - | - | - |  | - |  |


| s...No | Pariculas |  |  |  |  | Forthe eariod Stades 30 Inne 2018 |  |  |  |  |  |  |  | Forthe peices Endeta 30 Mne 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Premium |  | No.ofliwes |  | Pemium | No.oforicies | No.oftues |  | remium | No. foplicies | No.oftives |  | Pemimm | No.ofpolices | No.oftues | Sum hesed, |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | ${ }_{\substack{1.86 \\ 988}}^{1.88}$ |  | $\underbrace{\substack{\text { a }}}_{\substack{2,89 \\ 9,287}}$ |  | (1.86 |  | $\underbrace{\text { a }}_{\substack{2,89 \\ 9,287}}$ |  |  | - | (2,39 |  | $\underset{\substack{1.66 \\ 7,63}}{ }$ | 2, ${ }_{\text {2,93 }}^{\text {10, }}$ | (2,39 | (1,0230 |
|  | Fom 5 5,00150, 5000 | 11.49 | ¢, 4.380 | cis | ${ }^{\text {1,515,50 }}$ | 11,48 |  |  | - 115 |  | 4.561 | ${ }_{4}^{4,386}$ | ${ }_{4} 4$ | 6, ${ }_{6}$ | ${ }_{4}^{14,761}$ | ci, | ${ }^{4} 452.15$ |
|  |  | ${ }_{\substack{5 \\ 5.72}}^{5}$ | ${ }_{1,123}^{2,51}$ | ${ }_{\text {2,022 }}^{2,27}$ | ${ }_{\substack{32980 \\ 21634}}$ | ${ }_{5}^{5.72}$ | ${ }_{\substack{2,1931}}^{\text {li, }}$ | 2,279 <br> 1.062 | 329.80 21654 |  | $\xrightarrow{1.505}$ | $\underset{\substack{1,383 \\ \text { c61 }}}{\substack{\text { a }}}$ | $\underset{\substack{177.11 \\ 14.71}}{\text { and }}$ | 281 <br> 224 <br> 28 | $\underset{\substack { 1.505 \\ \begin{subarray}{c}{77{ 1 . 5 0 5 \\ \begin{subarray} { c } { 7 7 } }\end{subarray}}{ }$ | ${ }_{\substack{1,383 \\ 691}}^{1 .}$ | $\underset{\substack{17.11 \\ 14271}}{197}$ |
|  |  | ${ }^{229} 1291$ | (122 | ${ }^{622}$ | 12370 <br> $\substack{13300}$ | $\underset{\substack{229 \\ 1261}}{ }$ | , 712 | 1022 901 | coin |  | $\underset{\substack{361 \\ 682}}{ }$ |  | coile |  | ${ }_{361}^{362}$ | ${ }_{325} 325$ | ¢ |
|  | Abovers. 12.5000 | ${ }^{14.61}$ | ${ }^{1,154}$ | ${ }^{971}$ | ${ }^{73,40}$ | ${ }^{14,61}$ | ${ }^{1.54}$ | ${ }^{971}$ | ${ }^{73340}$ |  | ${ }_{6}^{68}$ | ${ }^{575}$ | ${ }^{43623}$ | ${ }^{4.56}$ | ${ }^{682}$ | ${ }^{575}$ | ${ }_{43223}$ |
|  |  | - |  |  |  |  |  |  |  |  | - | - | . |  | . |  |  |
|  |  |  |  | : | : | : |  | : |  |  |  | : |  | : |  |  |  |
|  |  |  |  | : | : | : | : | : | : |  | : |  |  |  |  |  |  |
|  |  |  |  | : | : | - | : | - | - |  |  | . |  |  |  |  |  |
|  | iil) Group |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\underset{\substack{\text { Fromo } 1.10,000 \\ \text { from } 10.00250000}}{ }$ |  |  | - | : | : |  | . |  |  | - | $\cdot$ | - | - |  | - |  |
|  |  | ${ }^{0.018}$ | 1 | 84 | ${ }^{13,74}$ | ${ }^{0.019}$ | 1 | ${ }^{84}$ | ${ }_{1739}^{13,74}$ |  | ${ }_{1}^{2}$ | 1.329 | 99.52 | ${ }^{0.03}$ | 2 | 1.329 |  |
|  |  | coind | ${ }_{2}^{1}$ | $\xrightarrow{1.108}$ 187 | 73.83 <br> 17.01 | coi. | ${ }_{2}^{1}$ | $\stackrel{1}{1.108}$187 | (13.83 |  | ${ }_{5}^{1}$ | 3,308 | 72,90 273,90 | ${ }_{0}^{0.018} 0$ | ${ }_{5}^{1}$ | 3,388 | $\begin{array}{r}72,98 \\ 27.90 \\ \hline\end{array}$ |
|  |  | $\underset{\substack{\text { lo.0) } \\ 3.0}}{ }$ | 19 | ${ }^{23,39}$ | 2.527 .28 | (10.0) $\begin{aligned} & \text { a, } \\ & 3.0\end{aligned}$ | ${ }_{19}$ | ${ }^{23,399}$ | 2.527 .28 |  | 22 | 17,857 | ${ }_{1 ., 68092}^{(1.78)}$ | $\underset{\substack{10.01 \\ 238}}{\substack{\text { a }}}$ | 22 | (1,857) |  |
|  | c) Grup A. Anuly |  |  | . | - | . |  | . | . |  |  | - |  | . |  |  |  |
|  |  |  |  | - | - | - | - | - | . |  | . | - | - | - |  |  |  |
|  |  |  |  |  | - |  |  |  |  |  |  | - |  | - |  |  |  |
|  |  |  |  | : | : |  | , |  |  |  |  | - |  | : |  |  |  |

FORM L-37-BUSINESS ACQUISITION THROUGH DFFERENT CHANNELS (GROUP)
Name of Insurer : Edelweiss Tokio Life Insurance Company Ltd.
Registration Number: $\mathbf{1 4 7}$ dated 10 May 2011

Business Acquisition through different channels (Group)

| Sr.No. | Channels | For the quarter ended 30 June 18 |  |  | For the quarter ended 30 June 17 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium |
| 1 | Individual agents | 0 | -2 | (0.00) | - | 40 | 0.00 |
| 2 | Corporate Agents-Banks | 0 | 0 | - | - | 0 | - |
| 3 | Corporate Agents -Others | 0 | 0 | - | - | 0 | - |
| 4 | Brokers | 9 | 16666 | 1.20 | 15 | 22045 | 1.21 |
| 5 | Micro Agents | 0 | 0 | - | - | 0 | - |
| 6 | Direct Business | 6 | 25493 | 17.59 | 9 | 86372 | 10.28 |
|  | Total(A) | 15 | 42157 | 18.79 | 24 | 108457 | 11.50 |
| 1 | Referral (B) | - | 0 | - |  |  |  |
|  | Grand Total ( $\mathrm{A}+\mathrm{B}$ ) | 15 | 42157 | 18.79 | 24 | 108457 | 11.50 |

FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)
Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.
Business Acquisition through different channels (Individuals)

| Sr.No. | Channels | For the quarter ended 30 June 2018 |  | For the quarter ended 30 June 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | Premium | No. of Policies | Premium |
| 1 | Individual agents | 6,934 | 27.55 | 5,230 | 19.20 |
| 2 | Corporate Agents-Banks | 819 | 5.20 | 532 | 3.24 |
| 3 | Corporate Agents -Others | 791 | 4.64 | 524 | 3.45 |
| 4 | Brokers | 302 | 1.71 | 54 | 0.48 |
| 5 | Micro Agents | 92 | 0.00 | 39 | 0.00 |
| 6 | Direct Business | 4,510 | 12.35 | 1,099 | 1.26 |
|  | Total (A) | 13,448 | 51.46 | 7,478 | 27.63 |
| 1 | Referral (B) | - | - |  |  |
|  | Grand Total (A+B) | 13,448 | 51.46 | 7,478 | 27.63 |

## Ageing of Claims

| S.No. | Types of Claims | No. of claims paid |  |  |  |  |  | Total No. of claims paid | Total amount of claims paid (₹ In Crores) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | On or before matuirty | $\begin{gathered} 1 \\ \text { month } \end{gathered}$ | $\begin{gathered} 1-3 \\ \text { months } \end{gathered}$ | $\begin{gathered} 3-6 \\ \text { months } \end{gathered}$ | $\begin{gathered} 6 \text { months - } 1 \\ \text { year } \end{gathered}$ | > 1 year |  |  |
| 1 | Maturity Claims | - | - | - | - | - | - | - | - |
| 2 | Survival Benefit | 60 | 158 | 50 | 23 | 18 | 2 | 311 | 2.25 |
|  | for Annuities / Pension | 375 | 40 | 18 | 10 | 9 | - | 452 | 0.29 |
| 3 |  |  |  |  |  |  |  |  |  |
| 4 | For Surrender | 7 | 445 | 6 | 3 | 1 | - | 462 | 4.36 |
| 5 | Other benefits* | 215** | 46 | - | - | - | - | 261 | 1.59 |
|  |  |  |  |  |  |  |  |  |  |
| 1 | Group Death Claims | - | 407 | 1 | - | - | - | 408 | 6.30 |
|  | Individual Death Claims | - | 33 | 3 | - | - | - | 36 | 2.08 |
| 2 |  |  |  |  |  |  |  |  |  |

* Other benefits include claim under Health Product, PWB rider, Partial withdrawal, Monthly payouts and group business
** No. of claims of other benefits for group business are based on claims of individual members
Ageing reckoned from the date of receipt of last requirement

FORM L-40 : Quarterly claims data for Life


| Group |  |  |  |  |  | (No. of claims only) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S. No. | Claims Experience | For Death | for Maturity | Survival Benefit | For Annuities/ Pension | For Surrender | Other Benefits |
| 1 | Claims $\mathrm{o} / \mathrm{s}$ at the beginning of the period |  |  |  |  |  |  |
| 2 | Claims reported during the period | 416 |  |  |  |  | 207 |
| 3 | Claims Settled during the period | 408 |  |  |  |  | 207 |
| 4 | T\& C Rejected | - |  |  |  |  |  |
| 5 | Claims Repudiated during the period <br> a) Less than 2 years from the date of acceptance of |  |  |  |  |  | - |
|  | risk <br> b) Grater than 2 year from the date of acceptance | - |  |  |  |  |  |
|  | of risk |  |  |  |  |  |  |
| 6 | Claims Written Back |  |  |  |  |  |  |
| 7 | Claims $\mathrm{O} / \mathrm{S}$ at End of the period | 8 |  |  |  |  |  |
|  | Less than 3months | 8 |  |  |  | - | - |
|  | 3 months to 6 months |  |  |  |  |  |  |
|  | 6 months to 1 year | - |  |  |  |  |  |
|  | 1year and above | - |  |  | . |  |  |

## FORM L-40 : Quarterly claims data for Life

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD
Quarterly claims data for Life For the peridended 30th June, 2018

|  |  |  |  | (No. of claims only) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S. No. | Claims Experience | For Death | for Maturity | Survival <br> Benefit | For Annuities/ Pension | For Surrender | Other Benefits |
| 1 | Claims $\mathrm{O} / \mathrm{S}$ at the beginning of the period | - |  | 351 | 64 | 139 | - |
| 2 | Claims reported during the period | 48 |  | 179 | 436 | 560 | 55 |
| 3 | Claims Settled during the period | 36 |  | 311 | 452 | 462 | 54 |
| 4 | T \& C Rejected | - |  |  | - |  |  |
| 5 | Claims Repudiated during the period | 5 |  | - | - | - | - |
|  | a) Less than 2years from the date of acceptance of risk <br> b) Grater than 2 year from the date of acceptance of risk | 5 |  | - | - | - | - |
| 6 | Claims Written Back | - |  | - | - | - | - |
| 7 | Claims $\mathrm{O} / \mathrm{S}$ at End of the period | 7 |  | 219 | 48 | 237 | 1 |
|  | Less than 3months | 7 |  | 53 | 19 | 154 | 1 |
|  | 3 months to 6 months |  |  | 110 | 12 | 30 | - |
|  | 6 months to 1 year | - |  | 38 | 14 | 46 | - |
|  | 1year and above | - |  | 18 | 3 | 7 | - |

Other benefits include claim under Health Product, PWB rider, Partial withdrawal, Monthly payouts and group business

| Group |  |  |  | (No. of claims only) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S. No. | Claims Experience | For Death | for Maturity | Survival Benefit | For Annuities/ Pension | For Surrender | Other Benefits |
| 1 | Claims $\mathrm{O} / \mathrm{S}$ at the beginning of the period | - |  |  | - - |  | - |
| 2 | Claims reported during the period | 416 |  |  | - - |  | 207 |
| 3 | Claims Settled during the period | 408 |  |  | - - | - | 207 |
| 4 | T \& C Rejected | - |  |  | - - |  |  |
| 5 | Claims Repudiated during the period <br> a) Less than 2years from the date of acceptance of risk <br> b) Grater than 2 year from the date of acceptance of risk | - |  |  | - | - | - |
| 6 | Claims Written Back | - |  |  | - - | - | - |
| 7 | Claims $\mathrm{O} / \mathrm{S}$ at End of the period | 8 |  |  | - - | - | - |
|  | Less than 3months | 8 |  |  | - - | - | - |
|  | 3 months to 6 months | - |  |  | - - | - | - |
|  | 6 months to 1 year | - |  |  | - - | - | - |
|  | 1year and above | - |  |  | - | - | - |

GRIEVANCE DISPOSAL

| SI.No. | Particulars | Opening Balance As on begining of the quarter | Additions during the quarter | Complaints Resolved / Settled during the quarter |  |  | Complaints Pending at the end of the quarter | Total complaints registered up to the quarter during the financial year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Fully Accepted | Partially Accepted | Rejected |  |  |
| 1 | Complaints made by the customers |  |  |  |  |  |  |  |
| (a) | Death Claims | 0 | 1 | 0 | 0 | 1 | 0 | 1 |
| (b) | Policy Servicing | 0 | 10 | 7 | 0 | 3 | 0 | 10 |
| (c) | Proposal Processing | 0 | 14 | 11 | 0 | 2 | 1 | 14 |
| (d) | Survival Claims | 0 | 2 | 2 | 0 | 0 | 0 | 2 |
| (e) | ULIP Related | 0 | 1 | 1 | 0 | 0 | 0 | 1 |
| (f) | Unfair Business Practices | 0 | 93 | 20 | 0 | 71 | 2 | 93 |
| (g) | Others | 0 | 4 | 2 | 0 | 2 | 0 | 4 |
|  | Total Number of complaints: | 0 | 125 | 43 | 0 | 79 | 3 | 125 |


| $\mathbf{2}$ | Total No. of policies during previous year: | 64,805 |
| :---: | :--- | :---: |
| $\mathbf{3}$ | Total No. of claims during previous year | 2,277 |
| $\mathbf{4}$ | Total No. of policies during current year | 13,463 |
| $\mathbf{5}$ | Total No. of claims during current year | 469 |
| $\mathbf{6}$ | Total No. of Policy Complaints (current year) per 10,000 policies (current year) | 93 |
| $\mathbf{7}$ | Total No. of Claim Complaints (current year) per 10,000 claims registered (current year) : | 21 |


| 8 | Duration wise Pending Status | Complaints made by Customers | Complaints made by Intermediaries | Total |
| :---: | :---: | :---: | :---: | :---: |
| (a) | Upto 7 days | 3 | 0 | 3 |
| (b) | 7-15 days | 0 | 0 | 0 |
| (c) | 15-30 days | 0 | 0 | 0 |
| (d) | 30-90 days | 0 | 0 | 0 |
| (e) | 90 days \& Beyond | 0 | 0 | 0 |
|  | Total No. of complaints | 3 | 0 | 3 |
| * Opening balance should tally with the closing balance of the previous financial year |  |  |  |  |

## L-42- Valuation Basis (Life Insurance)

| a. How the policy data needed for valuation is | The policy data is extracted from the Ingenium (policy administration system) and for One Year Renewable Group Term, Traditional Fund based <br> Group and Individual Mirro insurance, the data is extracted from Operations in Microsoft Excel files. Various checks are applied on the data <br> before using it for policy liability calculations using actuarial software 'Data Conversion System (DCS)' and 'Prophet'. |
| :--- | :--- |
| accessed. |  |
| The bases and parameters are supplied to Prophet and DCS through various tables. The bases are also extracted from run results and compared <br> with bases stored in spreadsheets for consistency. |  |
| b. How the valuation bases are supplied to the  <br> system 1) Interest : Maximum and minimum interest rate taken for each segment |  |

1) Interest : Maximum and minimum interest rate taken for each segment
i. Individual Business
1. Life - Participating Policies
2. Pension - Participating Polic
3. Pension - Participating Policie
4. Life - Non-participating Policies
5. Annuities - Participating policies
6. Annuities - Non-participating policies
7. Annuities - Individual Pension Plan
8. Unit Linked - Life (Non-Unit Fund)
9. Unit Linked - Pension (Non-Unit Fund)
10. Health Insurance
ii. Group Business
11. Group Credit Protection
12. Group Wealth Accumlation (Non-Unit Fund)
13. Group Employee Benefit (General Fund Reserve)

| Min |  |  |
| :---: | :---: | :---: |
| 8.00\% (Without MAD*) |  | 8.00\% (1) |
| 8.00\% (Without MAD) |  | 8.00\% (1 |
| 7.25\% (Without MAD) |  | 7.75\% ( |
| NA |  |  |
| 7.75\% (Without MAD) |  | 7.75\% |
| NA |  |  |
| 7.25\% (Without MAD) |  | 7.25\% ( |
| $7.25 \%$ (Without MAD) |  | 7.25\% ( |
| 7.25\% (Without MAD) |  | 7.25\% (1 |

(Ertality Rates : the mortality rates used for each segment (Expressed as a \% of Indian Assured Lives Mortality (2006-08), unless otherwise stated)
i. Individual Business

1. Life- Participating policies
2. Life- Participating policies
3. Pension - Participating Policies
4. Pension-Participating Policies

- Pure Term Plans

Non Term Plans
4. Annuities-Participating policies
5. Annuities - Non-participating policies
6. Annuities-Individual Pension Plan
7. Unit Linked - Life
8. Unit Linked - Pension
9. Health Insurance
ii. Group Business

1. Group Credit Protection
2. Group Wealth Accumlation
3. Group Employee Benefit

## 3) Expense

i. Individual Business

| Min | Max |
| :---: | :---: |
| 422 (INFL @5\%) (without MAD) | 844 (INFL @ 5\%) (without MAD) |
| 511 (INFL @5\%) (without MAD) | 638 (INFL @5\%) (without MAD) |
| 263 (INFL @ 5\%) (without MAD) | 844 (INFL @ 5\%) (without MAD) |
| 16 (INFL @ 5\%) (without MAD) for micro Insurance plan | 16 (INFL @ 5\%) (without MAD) for micro Insurance plan |
| NA NA |  |
| 255 (INFL @ 5\%) (without MAD) | 511 (INFL @ 5\%) (without MAD) |
| NA |  |
| 551 (INFL @ 5\%) (without MAD) | 844 (INFL @ 5\%) (without MAD) |
| 289 (INFL @ 5\%) (without MAD) | 579 (INFL @ 5\%) (without MAD) |
| 486 (INFL @5\%) (without MAD) |  |
|  |  |
| per member - 268 (INFL @ 5\%) (without MAD) |  |
| per scheme - 8443 (INFL @5\%) (without MAD) |  |
| per scheme - 5788 (INFL @5\%) (without MAD) |  |
| The provisons for future bonuses are consistent with assumed valuation rate of interest. |  |
| The level of benefits assumed is in line with the benefit illustrations provided at the point of sale (also is in line with Sales Literature, Policy Bond etc) and hence meets policyholders reasonable expectation. |  |
| For participating business, taxation of surplus and shareholder transfers have been allowed in the calculation of reserves. Goods and Service tax is included in the valuation, wherever applicable. |  |
| The provision for IBNR claims is set based on the delay in past claim experience approach. |  |

No change
No change
No change

No change
NA
No change
No change
No change
No change
No change
No change
No change
No change
No change
No change
No change
No change
Interest: $100-575 \mathrm{bp}$
Mortality: $10 \%$; additional $5 \%$ MAD to cater AIDS risk
Expenses: 10\%

* Margin for Adverse Deviation (MAD) is over and above the base rate mentioned above
** The details provided are for the valuation bases after MAD


[^0]:    * The Company has received show cause-cum-demand notices relating to Service tax demand amounting to Rs.1,83,242 thousands (Previous period Rs.1,83,242 thousands) from the Service Tax Department, which is being contested.

[^1]:    Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

[^2]:    Key Management Person(KMP) as defined in Guidelines for Corporate Governance for Insurers in India dated 18 May, 2016 (Circular Ref: IRDA/F\&A/GDL/CG/100/05/2016)

[^3]:    

[^4]:    Notess: The Category Codes figures have been restated/recasssified wherever found necessar

