EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED Registration Number : 147 dated 10 May 2011

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| Particulars |
| :--- |
|  |
| Premium earned-net |
| (a) |
| (bremium |
| (b) |
| (ceinsurance |
| Reinsurance acced |
| Sub Total |
| Income from Investments |
| (a) |
| (bterest \& Dividends Gross, \& Amortisation (Net) |
| (c) |

## Other Income

Other income
Contribution from the Shareholders' Account
Other Income

Total (A)
Commission
Operating Expenses related to Insurance Business
Provision for Doubtful debts
Bad debt written of
Provision for Tax
Provisions (other than taxation)
(a) For diminution in the value of investments (Net) (b) Others

## Total (B)

Benefits Paid (Net)
Interim Bonuses Paid
Change in valuation of liability in respect of life policies
(a) Gross **
(b) Amount ceded in Reinsurance
(c) Amount accepted in Reinsurance

## Total (C)

SURPLUS/ (DEFICIT ) (D) $=(\mathrm{A})$ - (B) - (C)

## Appropriations

Transfer to Shareholders' Account
Transfer to Other Reserves
Balance being Funds for Future Appropriations
TOTAL (D)
NOTES:

| Schedule | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individual Par | Individual Par Pension | $\begin{gathered} \text { Individual Non } \\ \text { Par } \end{gathered}$ | Individual Non Par Annuity | Individual Non Par Health | Group Non Par | Individual | Group |
| L-4 | $\begin{array}{r} 6,62,471 \\ (25,085) \\ - \\ 6,37,386 \end{array}$ | $\begin{gathered} 1,36,559 \\ (502) \\ - \\ 1,36,056 \end{gathered}$ | $\begin{gathered} 22,892 \\ - \\ 22,892 \end{gathered}$ | $\begin{gathered} 3,24,333 \\ (14,326) \\ - \\ 3,10,008 \end{gathered}$ | $\begin{gathered} 2,668 \\ - \\ - \\ 2,668 \end{gathered}$ | $\begin{gathered} 1,140 \\ (161) \\ - \\ 979 \end{gathered}$ | $\begin{gathered} 76,352 \\ (9,834) \\ - \\ 66,518 \end{gathered}$ | $\begin{gathered} 78,680 \\ (261) \\ -\quad \\ 78,419 \end{gathered}$ | $\begin{gathered} 19,849 \\ - \\ - \\ 19,849 \end{gathered}$ |
|  | $\begin{gathered} 57,861 \\ 18,438 \\ (13,018) \\ (4,070) \\ 59,211 \end{gathered}$ | $\begin{gathered} 18,202 \\ 2,429 \\ (550) \\ - \\ \mathbf{- 0}, 081 \end{gathered}$ | $\begin{gathered} 1,789 \\ 64 \\ - \\ - \\ 1,853 \end{gathered}$ | $\begin{gathered} 24,735 \\ 5,895 \\ (3,747) \\ \mathbf{-}, \\ \mathbf{2 6 , 8 8 2} \end{gathered}$ | 178 7 - - 185 | 5 74 - -79 | $\begin{gathered} 5,651 \\ 2,189 \\ - \\ - \\ 7,839 \end{gathered}$ | $\begin{gathered} 4,589 \\ 5,854 \\ (7,036) \\ (2,329) \\ \mathbf{1 , 0 7 8} \end{gathered}$ | $\begin{gathered} 2,713 \\ 1,926 \\ (1,685) \\ (1,741) \\ 1,214 \end{gathered}$ |
|  | $\begin{array}{r} 4,66,718 \\ 109 \\ 4,66,827 \end{array}$ | $\begin{array}{r} 39,211 \\ 39 \\ 39,250 \end{array}$ | $\begin{gathered} 15,461 \\ -\quad \\ 15,461 \end{gathered}$ | $\begin{array}{r} 3,35,878 \\ 49 \\ 3,35,927 \end{array}$ | $\begin{aligned} & 905 \\ & -\quad \\ & 905 \end{aligned}$ | $\begin{aligned} & 4,041 \\ & - \\ & 4,041 \end{aligned}$ | $\begin{gathered} 4,873 \\ - \\ 4,873 \end{gathered}$ | $\begin{array}{r} 66,234 \\ 20 \\ 66,254 \end{array}$ | 116 1 117 |
|  | 11,63,424 | 1,95,388 | 40,206 | 6,72,818 | 3,757 | 5,099 | 79,230 | 1,45,750 | 21,180 |
| L-5 | 54,118 | 11,996 | 1,094 | 37,547 | 48 | 96 |  |  |  |
| L-6 | 5,72,406 | 57,078 | 20,761 | 4,00,586 | 752 | 4,185 | 18,349 | 70,270 | 425 |
|  | 397 |  | - | 397 | - | - | - | - | - |
|  | - | - | - | - | - | - | - | - |  |
|  | - | - | - | - | - | - | - | - | - |
|  | - | - | - | - | - | - | - | - | - |
|  | 6,26,922 | 69,073 | 21,855 | 4,38,531 | 800 | 4,280 | 18,531 | 73,414 | 437 |
| L-7 | $\begin{array}{r} 59,131 \\ 73 \end{array}$ | $\begin{array}{r} 7,696 \\ 73 \end{array}$ | (334) | 15,711 |  | - | 30,187 - | 1,073 - | 4,641 |
|  | $\begin{gathered} 5,88,707 \\ (1,11,407) \end{gathered}$ | $1,18,545$ | $18,684$ | $\begin{gathered} 3,27,490 \\ (1,08,915) \end{gathered}$ | $2,800$ | $819$ | $\begin{gathered} 33,003 \\ (2,492) \end{gathered}$ | 71,264 | 16,102 |
|  | 5,36,503 | 1,26,315 | 18,350 | 2,34,286 | 2,957 | 819 | 60,699 | 72,337 | 20,743 |
|  | - | - | - | - | - |  | - | - | - |
|  | - | - | - |  |  |  | - | - | - |

* Represents the deemed realised gain as per norms specified by the Authority.
${ }^{* *}$ represents Mathematical Reserves after allocation of bonus [The Bonus is ` Nil for the current period (` Nil previous period)]

The total surplus is disclosed below
(a) Interim Bonuses Paid
(b) Allocation of Bonus to Policyholders
(c) Surplus shown in the Revenue Accoun
(d) Total Surplus [ (a) + (b)+ (c) ]. $\square$

| 73 | 73 | - |
| :--- | :--- | :--- |
| - | - | - |
| - | - |  |
| 73 | 73 | - |


| LICYHOLDERS' ACCOUNT (TECHNICAL ACCOUNT) |  |  | Non-Linked Par |  |  |  |  |  | Linked Non Par |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars |  |  |  |  | Non-Linked Non Par |  |  |  |  |  |
|  | Schedule | Total | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Individual Non Par Health | Group Non Par | Individual | Group |
| Premium earned-net |  |  |  |  |  |  |  |  |  |  |
| (a) Premium | L-4 | 15,85,765 | 3,53,762 | 51,165 | 7,84,391 | 3,668 | 3,357 | 2,00,058 | 1,68,316 | 21,049 |
| (b) Reinsurance ceded |  | $(71,084)$ | $(1,894)$ | - | $(40,417)$ | - | (359) | $(27,528)$ | (887) | - |
| (c) Reinsurance accepted |  | - |  |  |  |  |  |  |  |  |
| Sub Total |  | 15,14,681 | 3,51,868 | 51,165 | 7,43,975 | 3,668 | 2,998 | 1,72,530 | 1,67,429 | 21,049 |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |
| (a) Interest \& Dividends Gross, \& Amortisation (Net) |  | 1,55,416 | 50,152 | 4,629 | 62,960 | 507 | 12 | 14,834 | 14,023 | 8,300 |
| (b) Profit on sale / redemption of investments |  | 63,155 | 4,518 | 178 | 15,930 | 21 | 176 | 4,931 | 27,525 | 9,875 |
| (c) (Loss on sale / redemption of investments) |  | $(35,191)$ | (613) | - | $(14,555)$ | - | - | (36) | $(15,726)$ | $(4,261)$ |
| (d) Transfer /Gain on revaluation / change in fair value* |  | $(16,769)$ | - | - | - | - | - | - | $(11,786)$ | $(4,983)$ |
| Sub Total |  | 1,66,611 | 54,056 | 4,807 | 64,336 | 528 | 188 | 19,728 | 14,035 | 8,932 |
| Other Income |  |  |  |  |  |  |  |  |  |  |
| Contribution from the Shareholders' Account |  | 14,02,550 | 1,72,749 | 39,805 | 9,92,291 | 1,355 | 15,896 | 8,585 | 1,68,795 | 3,074 |
| Other Income |  | 382 | 64 | , | 245 | - | - | - | 72 | 1 |
| Sub Total |  | 14,02,932 | 1,72,813 | 39,805 | 9,92,536 | 1,355 | 15,896 | 8,585 | 1,68,867 | 3,075 |
| Total (A) |  | 30,84,224 | 5,78,736 | 95,777 | 18,00,846 | 5,551 | 19,082 | 2,00,844 | 3,50,332 | 33,056 |
| Commission Operating Expenses related to Insurance Business | L-5 | 1,39,364 | 34,339 | 2,404 | 94,796 | 62 | 297 | 343 | 7,112 | 12 |
| Operating Expenses related to Insurance BusinessProvision for Doubtful debts | L-6 | 16,18,570 | 2,16,517 | 51,987 | 10,97,655 | 1,195 | 15,830 | 55,818 | 1,76,952 | 2,616 |
|  |  | 785 |  | , | 785 |  | , |  |  | , |
| Provision for Doubtful debts Bad debt written off |  | - | - | - | - | - | - | - | - | - |
| Provision for Tax |  | - | - | - | - | - | - | - | - | - |
| Provisions (other than taxation) |  |  | - | - | - | - | - | - | - | - |
| (a) For diminution in the value of investments (Net) <br> (b) Others |  | - | - | - | - | - | - | - | - | - |
|  |  | - | - | - | - | - | - | - | - | - |
| Total (B) |  | 17,58,719 | 2,50,854 | 54,392 | 11,93,236 | 1,257 | 16,127 | 56,161 | 1,84,063 | 2,628 |
| Benefits Paid (Net) | L-7 | 1,31,759 | 15,529 | 208 | 26,602 | 405 | - | 73,113 | 2,398 | 13,503 |
|  |  | 149 | 149 | - | - | - | - | - | - | - |
| Change in valuation of liability in respect of life policies |  |  |  |  |  |  |  |  |  |  |
| (a) Gross**(b) Amount ceded in Reinsurance |  | 15,03,250 | 3,12,204 | 41,177 | 8,83,961 | 3,888 | 2,955 | 78,270 | 1,63,869 | 16,925 |
|  |  | $(3,09,653)$ | - | - | $(3,02,953)$ | - | - | $(6,700)$ | - | - |
| (b) Amount ceded in Reinsurance (c) Amount accepted in Reinsurance |  | - | - | - |  | - | - | - | - | - |
| Total (C) |  | 13,25,505 | 3,27,882 | 41,386 | 6,07,610 | 4,293 | 2,955 | 1,44,684 | 1,66,267 | 30,428 |
| SURPLUS/ (DEFICIT ) (D) = (A) - (B) - (C) |  | - | - | - | - | - | - | - | - | - |
| Appropriations |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' Account |  | - | - | - | - | - | - | - | - | - |
| Transfer to Other Reserves |  | - | - | - | - | - | - | - | - | - |
| Balance being Funds for Future Appropriations |  | - | - | - | - | - | - | - | - | - |
| TOTAL (D) |  | - | - | - | - | - | - | - | - | - |
| NOTES: <br> * Represents the deemed realised gain as per norms specified by the Authority. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{* *}$ represents Mathematical Reserves after allocation of bonus [The Bonus is Rs Nil for the current period (Rs Nil previous period)] |  |  |  |  |  |  |  |  |  |  |
| The total surplus is disclosed below: |  |  |  |  |  |  |  |  |  |  |
| (a) Interim Bonuses Paid | - | 149 | 149 | - | - | - | - | - | - | - |
| (b) Allocation of Bonus to Policyholders | - | - | - | - | - | - |  | - | - | - |
| (c) Surplus shown in the Revenue Account | - | - | - | - | - | - |  | - | - | - |
| (d) Total Surplus [ (a) + (b)+ (c) ]. |  | 149 | 149 | - | - | - |  | - | - | - |

revenue account for the quarter ended 31 december 2014


Form L-1-A-RA
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
Registration Number : 147 dated 10 May 2011


Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## Registration Number : 147 dated 10 May 2011

PROFIT AND LOSS ACCOUNT FOR THE NINE MONTHS ENDED 31 DECEMBER 2015

| SHAREHOLDERS' ACCOUNT (NON-TECHNICAL ACCOUNT) |  |  | (` in '000) |
| :---: | :---: | :---: | :---: |
| Particulars | SCHEDULE | For the Nine Months Ended 31 December 2015 | For the Nine Months Ended 31 December 2014 |
| Amounts tranfered from the policyholders account(Technical Account) |  | - | - |
| Income from investments |  |  |  |
| (a) Interest \& dividends Gross \& Amortisation(Net) |  | 2,49,232 | 3,19,179 |
| (b) Profit on sale / redemption of investments |  | 2,46,224 | 3,20,817 |
| (c) (Loss on sale / redemption of investments) |  | $(66,546)$ | $(70,572)$ |
| (d) Transfer /Gain revaluation / change in Fair value |  | - | - |
|  |  | 4,28,910 | 5,69,424 |
| Other income |  | 14,117 | 26,574 |
| Total (A) |  | 4,43,027 | 5,95,998 |
| Expenses other than those directly related to the insurance business |  | 10,178 | 609 |
| Bad debts written off |  | - | - |
| Provisions (Other than taxation) |  | - | - |
| (a) For diminution in the value of investment (net) |  | - | - |
| (b) Provision for doubtful debts |  | - | - |
| (c) Others |  | -- | - |
| Contribution to Policyholders' Account |  | 14,02,550 | 11,01,988 |
| Total (B) |  | 14,12,728 | 11,02,597 |
| Profit / (Loss) before tax |  | $(9,69,703)$ | $(5,06,599)$ |
| Provision for taxation |  |  |  |
| Current Year |  | - | - |
| For earlier years |  | - | (52) |
| Profit / (Loss) after tax |  | $(9,69,703)$ | $(5,06,547)$ |
| APPROPRIATIONS |  |  |  |
| (a) Balance at the beginning of the period |  | $(23,42,102)$ | $(16,32,070)$ |
| (b) Interim dividends paid during the period |  | - | - |
| (c) Proposed final dividend |  | - | - |
| (d) Dividend distribution tax |  | - | - |
| (e) Transfer to reserves / other accounts |  | - | - |
| Profit / (Loss) carried to the Balance Sheet |  | $(33,11,805)$ | $(21,38,617)$ |
| Earning per share of face value ₹ 10 - Basic/Diluted |  | (5.38) | (2.81) |

## BALANCE SHEET AS AT 31 DECEMBER 2015

\begin{tabular}{|c|c|c|c|c|}
\hline \& \& \& \& (` in '000) <br>

\hline PARTICULARS \& SCHEDULE \& As at 31 December 2015 \& As at 31 December 2014 \& | As at |
| :--- |
| 31 March 2015 | <br>

\hline \multicolumn{5}{|l|}{SOURCES OF FUNDS} <br>
\hline \multicolumn{5}{|l|}{Shareholders' funds} <br>
\hline Share capital \& L-8, L-9 \& 18,02,865 \& 18,02,865 \& 18,02,865 <br>
\hline Reserves and surplus \& L-10 \& 61,97,116 \& 61,97,116 \& 61,97,116 <br>
\hline Credit/(debit) fair value change account \& \& 21,006 \& 30,661 \& 27,410 <br>
\hline Sub-total \& \& 80,20,987 \& 80,30,642 \& 80,27,391 <br>
\hline Borrowings \& L-11 \& - \& - \& - <br>
\hline \multicolumn{5}{|l|}{Policyholders' Funds} <br>
\hline Credit/(Debit) Fair Value Change Account \& \& 1,539 \& 6,130 \& 5,969 <br>
\hline Policy liabilities \& \& 27,98,729 \& 12,69,247 \& 17,79,839 <br>
\hline Insurance reserves \& \& - \& - \& - <br>
\hline Provision for Linked Liabilities \& \& 6,89,825 \& 3,55,223 \& 5,24,935 <br>
\hline Add: Fair Value Change Account \& \& 13,837 \& 22,947 \& 30,606 <br>
\hline Total Provision for Linked Liabilities \& \& 7,03,662 \& 3,78,170 \& 5,55,541 <br>
\hline Sub-total \& \& 35,03,930 \& 16,53,547 \& 23,41,349 <br>
\hline \multicolumn{5}{|l|}{Funds for Discontinued Policies} <br>
\hline Discontinued on account of non-payment of premium \& \& 67,280 \& 38,042 \& 40,694 <br>
\hline Others \& \& - \& - \& - <br>
\hline Funds for Future Appropriations \& \& - \& - \& - <br>
\hline Total \& \& 1,15,92,197 \& 97,22,231 \& 1,04,09,434 <br>
\hline \multicolumn{5}{|l|}{APPLICATION OF FUNDS} <br>
\hline \multicolumn{5}{|l|}{Investments} <br>
\hline - Shareholders' \& L-12 \& 40,49,782 \& 53,62,592 \& 50,78,679 <br>
\hline - Policyholders' \& L-13 \& 29,50,969 \& 13,34,021 \& 18,58,744 <br>
\hline Assets held to cover linked liabilities \& L-14 \& 7,70,943 \& 4,16,212 \& 5,96,235 <br>
\hline Loans \& L-15 \& 2,833 \& 500 \& 590 <br>
\hline Fixed assets \& L-16 \& 1,46,244 \& 1,47,811 \& 1,46,332 <br>
\hline \multicolumn{5}{|l|}{Current assets} <br>
\hline Cash and bank balances \& L-17 \& 91,922 \& 66,172 \& 2,63,530 <br>
\hline Advances and other assets \& L-18 \& 9,95,592 \& 8,83,772 \& 9,82,879 <br>
\hline Sub-total (A) \& \& 10,87,514 \& 9,49,944 \& 12,46,409 <br>
\hline Current liabilities \& L-19 \& 5,48,831 \& 4,63,045 \& 6,75,613 <br>
\hline Provisions \& L-20 \& 1,79,062 \& 1,64,420 \& 1,84,044 <br>
\hline Sub-total (B) \& \& 7,27,893 \& 6,27,465 \& 8,59,657 <br>
\hline Net Current Assets (C) = ( $\mathrm{A}-\mathrm{B}$ ) \& \& 3,59,621 \& 3,22,479 \& 3,86,752 <br>
\hline Miscellaneous expenditure (to the extent not written off or adjusted) \& L-21 \& , \& - \& - <br>
\hline Debit Balance in Profit and Loss Account (Shareholders' Account) \& \& 33,11,805 \& 21,38,617 \& 23,42,102 <br>
\hline Debit Balance in Revenue Account (Policyholders' Account) \& \& - \& - \& - <br>
\hline Total \& \& 1,15,92,197 \& 97,22,231 \& 1,04,09,434 <br>
\hline
\end{tabular}

Contingent Liability

| PARTICULARS | As at 31 December 2015 | As at 31 December 2014 | $\begin{gathered} \text { As at } \\ 31 \text { March } 2015 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Partly-paid up investments | - | , |  |
| Claims, other than against policies, not acknowledged as debts by the Company | - | - | - |
| Guarantees given by or on behalf of the Company | - | - | - |
| Statutory demands / liabilities in dispute, not provided for | 30,084* | 64798* | 30,084* |
| Reinsurance obligations to the extent not provided for in accounts | - | - | - |
| Others (Claims against policies under litigation) | 4,790 | - | 480 |

[^0]EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS
Form L-4 Premium Schedule
PREMIUM

For the quarter ended 31 December 2015

| For the quarter ended 31 December 2015 |  |  |  |  |  |  |  | (` in '000) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |
| Particulars |  | Individual Par | Individual Par Pension\# | Individual Non Par | Individual Non Par Annuity | Individual Non Par Health | Group Non Par | Individual | Group |
| Premium |  |  |  |  |  |  |  |  |  |
| First year Premiums | 3,03,280 | 28,393 | 12,851 | 1,89,121 | - | 1,140 | 36,534 | 35,241 | - |
| Renewal Premiums | 2,83,970 | 1,08,166 | 9,656 | 1,33,497 | - | - | 3,181 | 29,469 | - |
| Single Premiums | 75,221 | - | 384 | 1,714 | 2,668 | - | 36,637 | 13,970 | 19,849 |
| Total | 6,62,472 | 1,36,559 | 22,892 | 3,24,332 | 2,668 | 1,140 | 76,353 | 78,680 | 19,849 |

| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individual Par | Individual Par Pension\# | Individual Non Par | Individual Non Par Annuity | Individual Non Par Health | Group Non Par | Individual | Group |
| Premium |  |  |  |  |  |  |  |  |  |
| First year Premiums | 7,60,716 | 89,364 | 28,316 | 4,80,263 | - | 3,357 | 74,882 | 84,534 | - |
| Renewal Premiums | 6,82,216 | 2,64,398 | 22,464 | 3,00,408 | - | - | 34,637 | 60,308 | - |
| Single Premiums | 1,42,833 | - | 384 | 3,720 | 3,668 | - | 90,539 | 23,474 | 21,049 |
| Total | 15,85,765 | 3,53,762 | 51,165 | 7,84,392 | 3,668 | 3,357 | 2,00,057 | 1,68,316 | 21,049 |


| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individual Par | Individual Par Pension\# | $\begin{gathered} \text { Individual Non } \\ \text { Par } \end{gathered}$ | Individual Non Par Annuity | Individual Non Par Health | Group Non Par | Individual | Group |
| Premium |  |  |  |  |  |  |  |  |  |
| First year Premiums | 2,17,850 | 38,733 | 12,306 | 1,18,125 | - | - | 21,683 | 27,003 | - |
| Renewal Premiums | 1,66,365 | 94,032 | - | 55,544 | - | - | 3,437 | 13,351 | - |
| Single Premiums | 31,557 | - | - | 2,540 | 550 | - | 26,062 | 1,905 | 500 |
| Total | 4,15,772 | 1,32,765 | 12,306 | 1,76,210 | 550 | - | 51,182 | 42,258 | 500 |


| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individual Par | Individual Par Pension\# | Individual Non Par | Individual Non Par Annuitv | Individual Non Par Health | Group Non Par | Individual | Group |
| Premium |  |  |  |  |  |  |  |  |  |
| First year Premiums | 5,85,034 | 1,32,851 | 41,155 | 3,03,679 | - | - | 61,149 | 46,201 | - |
| Renewal Premiums | 3,68,177 | 1,96,337 | - | 1,10,914 | - | - | 32,115 | 28,811 | - |
| Single Premiums | 1,13,221 | - | - | 6,189 | 2,066 | - | 77,399 | 4,432 | 23,135 |
| Total | 10,66,432 | 3,29,188 | 41,155 | 4,20,781 | 2,066 | - | 1,70,663 | 79,444 | 23,135 |


| EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED SCHEDULES FORMING PART OF FINANCIAL STATEMENTS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Form L-5- Commission Schedule COMMISSION |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | ( ' in ${ }^{\prime} 000$ ) |  |
|  |  |  |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |
| Particulars | Total | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | $\begin{gathered} \text { Individual Non Par } \\ \text { Health } \end{gathered}$ | Group Non Par | Individual | Group |
| Commission |  |  |  |  |  |  |  |  |  |
| First year Premiums | 42,690 | 6,849 | 919 | 32,155 | 53 | 96 | 182 | 2,436 | - |
| Renewal Premiums | 11,139 | 5,147 | 175 | 5,357 | - |  | - | 461 |  |
| Single Premiums | 289 |  | - | 35 | (5) | - | - | 247 | 12 |
| Other Commisions | - | - | - | - | - | - | - | - |  |
| Total (A) | 54,118 | 11,996 | 1,094 | 37,547 | 48 | 96 | 182 | 3,144 | 12 |
| Add: Commission on re-insurance accepted | $\bigcirc$ | - | , | - | - |  | - | , |  |
| Less: Commission on re-insurance ceded | - | - |  |  |  |  |  |  |  |
| Net commission | 54,118 | 11,996 | 1,094 | 37,547 | 48 | 96 | 182 | 3,144 | 12 |
| Break-up of the commisssion expenses (gross) incurred to procure business: |  |  |  |  |  |  |  |  |  |
|  | 33,754 | 8,369 | 885 | 22,384 | 38 | 74 | 90 | 1,914 | - |
| Brokers | 10,828 | 242 | - | 10,454 | - |  | 91 | 29 | 12 |
| Corporate agency | 9,536 | 3,385 | 210 | 4,709 | 10 | 22 | - | 1,201 |  |
| Referral | - | - | - | - | - | - | - | - |  |
| Others |  |  |  |  |  |  |  |  |  |
| Total | 54,118 | 11,996 | 1,094 | 37,547 | 48 | 96 | 182 | 3,144 | 12 |
| For the nine months ended 31 December 2015Particulars |  | Non-Linked Par |  |  |  |  |  | ( in $^{\prime} 000$ ) |  |
|  |  | Non-Linked Non Par | Linked |  |
|  | Total |  |  | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Individual Non Par Health | Group Non Par | Individual | Group |
|  |  |  |  |  |  |  |  |  |  |
| Commission |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 1,11,997 | 21,491 | 1,982 | 82,082 | 53 | 297 | 282 | 5,811 |  |  |
| Renewal Premiums | 26,870 | 12,848 | 421 | 12,645 | - | - | 62 | 894 | - |  |
| Single Premiums |  |  | - | 70 | 9 | - | - | 407 | 12 |  |
| Other Commisions |  |  | - |  |  |  | - | - |  |  |
| Total (A) | 1,39,364 | 34,339 | 2,403 | 94,796 | 62 | 297 | 344 | 7,112 | 12 |  |
| Add: Commission on re-insurance accepted | - |  | - | - | - | - | - |  |  |  |
| Less: Commission on re-insurance ceded | - | - |  | - | - |  | - | - |  |  |
| Net commission | 1,39,364 | 34,339 | 2,403 | 94,796 | 62 | 297 | 344 | 7,112 | 12 |  |
| Break-up of the commisssion expenses (gross) incurred to procure business: |  |  |  |  |  |  |  |  |  |  |
| Agents | 85,771 | 24,880 | 1,908 | 53,780 | 48 | 218 | 190 | 4,747 | - |  |
| Brokers | 30,011 | 930 | 1 | 28,850 | - | 1 | 154 | 61 | 12 |  |
| Corporate agency | 23,582 | 8,529 | 494 | 12,166 | 14 | 77 | - | 2,303 | - |  |
| Referral | - | - | - | - | - | - | - | - | - |  |
| Others | - | - | - | - | - |  | - |  |  |  |
| Total | 1,39,364 | 34,339 | 2,403 | 94,797 | 62 | 297 | 344 | 7,111 | 12 |  |
| For the quarter ended 31 December 2014 |  |  |  |  |  |  |  |  |  |  |
| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |  |
|  |  | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Individual Non Par Health | Group Non Par | Individual | Group |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Commission |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 37,202 | 8,700 | 903 | 25,683 | - | - | 77 | 1,839 |  |  |
| Renewal Premiums | 7,081 | 4,922 | - | 1,976 | - | - |  | 182 |  |  |
| Single Premiums | 83 |  | - | 43 | 10 | - | - | 30 |  |  |
| Other Commisions | 8 | - | - |  | - |  | - | - |  |  |
| Total (A) | 44,366 | 13,621 | 903 | 27,703 | 10 | - | 77 | 2,051 | - |  |
| Add: Commission on re-insurance accepted <br> Less: Commission on re-insurance ceded |  |  | - |  |  | - | - |  |  |  |
| Net commission | 44,367 | 13,622 | 903 | 27,703 | 10 | . | 77 | 2,051 |  |  |
| Break-up of the commisssion expenses (gross) incurred to procure business: |  |  |  |  |  |  |  |  |  |  |
| Agents | 32,658 | 10,228 | 875 | 20,333 | 8 | - | 40 | 1,174 | - |  |
| Brokers | 4,045 | 566 | 1 | 3,418 | - | - | 37 | 22 | - |  |
| Corporate agency | 7,663 | 2,828 | 26 | 3,951 | 2 | - | - | 855 | - |  |
| Referral | - | - | - | - | - | - | - | - | - |  |
| Others |  |  |  |  |  |  |  |  |  |  |
| Total | 44,366 | 13,622 | 903 | 27,703 | 10 | - | 77 | 2,051 | - |  |
| For the nine months ended 31 December 2014 |  |  |  |  |  |  |  |  |  |  |
| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |  |
|  |  | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Individual Non Par Health | Group Non Par | Individual | Group |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Commission |  |  |  |  |  |  |  |  |  |  |
| First year Premiums | 1,01,195 | 30,043 | 2,923 | 65,004 | - | - | 161 | 3,063 | - |  |
| Renewal Premiums | 14,308 | 10,136 | - | 3,732 | - | - | 74 | 366 | - |  |
| Single Premiums | 213 | - | - | 105 | 37 | - | - | 71 | - |  |
| Other Commisions |  | - | - | . | - | - | - | - | - |  |
| Total (A) | 1,15,715 | 40,179 | 2,923 | 68,840 | 37 | - | 235 | 3,502 | - |  |
| Add: Commission on re-insurance accepted | - | - | - | - | - | - | - | - | - |  |
| Less: Commission on re-insurance ceded | - | - | - | - | - | - | - | - | - |  |
| Net commission | 1,15,715 | 40,179 | 2,923 | 68,840 | 37 | - | 235 | 3,502 | . |  |
| Break-up of the commisssion expenses (gross) |  |  |  |  |  |  |  |  |  |  |
| incurred to procure business: |  |  |  |  |  |  |  |  |  |  |
| Agents | 85,012 | 30,294 | 2,797 | 49,788 | 15 | - | 121 | 1,997 | - |  |
| Brokers | 10,129 | 2,281 |  | 7,683 | - | - | 114 | 46 |  |  |
| Corporate agency | 20,574 | 7,605 | 120 | 11,370 | 22 | - | - | 1,458 | - |  |
| Referral | - |  | - | - | - | - | - | - | - |  |
| Others |  | - | - | - | - | - | - | - |  |  |
| Total | 1,15,715 | 40,179 | 2,923 | 68,839 | 37 | - | 235 | 3,502 | - |  |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED <br> SCHEDULE FORMING PART OF FINANCIAL STATEMENT

L-6- Operating Expenses Schedule
OPERATING EXPENSES RELATED TO INSURANCE BUSINESS


## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

L-6- Operating Expenses Schedule

## OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{For the nine months ended 31 December 2015} \& \multicolumn{8}{|c|}{(` in '000)} <br>
\hline \multirow[t]{2}{*}{Particulars} \& \multirow[b]{2}{*}{Total} \& \multicolumn{2}{|c|}{Non-Linked Par} \& \multicolumn{4}{|c|}{Non-Linked Non Par} \& \multicolumn{2}{|c|}{Linked Non Par} <br>
\hline \& \& Individual Par \& Individual Par Pension \& Individual Non Par \& Non Par

ity \& | Non Par |
| :--- |
| h | \& Group Non Par \& Individual \& Group <br>

\hline Employees' remuneration \& welfare benefits \& 9,12,740 \& 1,24,205 \& 29,855 \& 6,20,707 \& 686 \& 8,756 \& 27,485 \& 99,543 \& 1,503 <br>
\hline Travel, conveyance and vehicle running expenses \& 64,069 \& 8,718 \& 2,096 \& 43,570 \& 48 \& 615 \& 1,929 \& 6,987 \& 106 <br>
\hline Training expenses \& 21,470 \& 2,922 \& 702 \& 14,601 \& 16 \& 206 \& 647 \& 2,342 \& 35 <br>
\hline Rent, rates \& taxes \& 1,40,027 \& 19,055 \& 4,580 \& 95,225 \& 105 \& 1,343 \& 4,217 \& 15,271 \& 231 <br>
\hline Repairs \& Maintenance \& 59,080 \& 8,040 \& 1,932 \& 40,177 \& 44 \& 567 \& 1,779 \& 6,443 \& 97 <br>
\hline Printing \& stationery \& 5,662 \& 771 \& 185 \& 3,851 \& 4 \& 54 \& 171 \& 618 \& 9 <br>
\hline Communication expenses \& 25,685 \& 3,495 \& 840 \& 17,467 \& 19 \& 246 \& 773 \& 2,801 \& 42 <br>
\hline Legal \& professional charges \& 49,538 \& 6,741 \& 1,620 \& 33,688 \& 37 \& 475 \& 1,492 \& 5,403 \& 82 <br>
\hline Medical Fees \& 11,329 \& 148 \& 2 \& 9,864 \& - \& 427 \& 441 \& 448 \& - <br>
\hline Auditors' Fees, expenses, etc. \& \& \& \& \& \& \& \& \& <br>
\hline (a) as auditor \& 1,089 \& 148 \& 36 \& 741 \& 1 \& 10 \& 33 \& 119 \& 2 <br>
\hline (b) as adviser or in any other capacity, in respect of \& \& - \& - \& - \& - \& - \& - \& - \& - <br>
\hline (i) Taxation matters \& - \& - \& - \& - \& - \& - \& - \& - \& - <br>
\hline (ii) Insurance matters \& - \& - \& - \& - \& - \& - \& - \& - \& - <br>
\hline (iii)Management services \& - \& - \& - \& - \& - \& - \& - \& - \& - <br>
\hline (c) in any other capacity \& - \& - \& - \& - \& - \& - \& - \& - \& - <br>
\hline (d) Out of pocket expenses \& - \& - \& - \& - \& - \& - \& - \& - \& - <br>
\hline Advertisement \& publicity \& 71,631 \& 9,748 \& 2,343 \& 48,713 \& 54 \& 687 \& 2,157 \& 7,812 \& 118 <br>
\hline Bank charges \& 4,591 \& 625 \& 150 \& 3,122 \& 3 \& 44 \& 138 \& 501 \& 8 <br>
\hline Others: \& - \& - \& - \& - \& - \& - \& - \& - \& - <br>
\hline a) Business Development,Marketing \& Sales Promotion \& 1,63,771 \& 22,286 \& 5,357 \& 1,11,369 \& 123 \& 1,571 \& 4,931 \& 17,861 \& 270 <br>
\hline b) Stamp duty on policies \& 15,408 \& 235 \& 38 \& 7,365 \& 1 \& 159 \& 7,413 \& 198 \& 1 <br>
\hline c) General \& Other Insurance Expenses \& 11,903 \& 1,575 \& 375 \& 8,061 \& 9 \& 114 \& 479 \& 1,271 \& 19 <br>
\hline d) Brokerage \& 102 \& 14 \& 3 \& 69 \& 0 \& 1 \& 3 \& 11 \& 0 <br>
\hline e) Subscriptions \& Membership \& 3,147 \& 428 \& 103 \& 2,140 \& 2 \& 30 \& 95 \& 343 \& 5 <br>
\hline f)(Profit)/Loss on sale of Fixed Assets \& 124 \& 17 \& 4 \& 85 \& 0 \& 1 \& 4 \& 14 \& 0 <br>
\hline Depreciation \& 54,125 \& 7,365 \& 1,770 \& 36,807 \& 41 \& 519 \& 1,630 \& 5,903 \& 89 <br>
\hline Service Tax \& 3,076 \& - \& - \& - \& - \& - \& - \& 3,076 \& - <br>
\hline Total \& 16,18,570 \& 2,16,535 \& 51,992 \& 10,97,625 \& 1,195 \& 15,826 \& 55,817 \& 1,76,962 \& 2,616 <br>
\hline
\end{tabular}

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

SCHEDULE FORMING PART OF FINANCIAL STATEMENT
L-6- Operating Expenses Schedule
OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

| For the quarter ended 31 December 2014 ( in OUU) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |
|  |  | Individual Par | Individual Par Pension | Individual Non Par |  |  | Group Non Par | Individual | Group |
| Employees' remuneration \& welfare benefits | 2,71,895 | 54,848 | 10,155 | 1,65,850 | 118 | - | 8,406 | 32,027 | 491 |
| Travel, conveyance and vehicle running expenses | 19,823 | 4,003 | 749 | 12,104 | 9 | - | 614 | 2,309 | 36 |
| Training expenses | 9,663 | 1,953 | 368 | 5,905 | 4 | - | 300 | 1,115 | 18 |
| Rent, rates \& taxes | 41,953 | 8,424 | 1,497 | 25,486 | 18 | - | 1,286 | 5,167 | 75 |
| Repairs \& Maintenance | 19,637 | 3,920 | 659 | 11,867 | 8 | - | 596 | 2,554 | 34 |
| Printing \& stationery | 1,659 | 333 | 59 | 1,008 | 1 | - | 51 | 205 | 3 |
| Communication expenses | 7,736 | 1,546 | 262 | 4,679 | 3 | - | 235 | 997 | 14 |
| Legal \& professional charges | 10,103 | 2,033 | 368 | 6,148 | 4 | - | 311 | 1,221 | 18 |
| Medical Fees | 1,195 | 24 | - | 1,066 | - | - | 38 | 67 | - |
| Auditors' Fees, expenses, etc. | - | - | - | - | - | - | - | - | - |
| (a) as auditor | 375 | 75 | 13 | 228 | 1 | - | 11 | 47 | 1 |
| (b) as adviser or in any other capacity, in respect of | - | - | - | - | - | - | - | - | - |
| (i) Taxation matters | - | - | - | - | - | - | - | - | - |
| (ii) Insurance matters | - | - | - | - | - | - | - | - | - |
| (iii)Management services | - | - | - | - | - | - | - | - | - |
| (c) in any other capacity | - | - | - | - | - | - | - | - | - |
| (d) Out of pocket expenses | - | - | - | - | - | - | - | - | - |
| Advertisement \& publicity | 51,942 | 10,614 | 2,183 | 32,046 | 25 | - | 1,643 | 5,333 | 97 |
| Bank charges | 1,176 | 236 | 42 | 714 | - | - | 36 | 145 | 2 |
| Others: | - | - | - | - | - | - | - | - | - |
| a) Business Development,Marketing \& Sales Promotion | 57,276 | 11,666 | 2,340 | 35,236 | 27 | - | 1,802 | 6,099 | 106 |
| b) Stamp duty on policies | 3,240 | 102 | 21 | 1,403 | 0 | - | 1,654 | 59 | - |
| c) General \& Other Insurance Expenses | 3,033 | 605 | 103 | 1,828 | 1 | - | 92 | 399 | 5 |
| d) Brokerage | - | - | (1) | (1) | - | - | - | 2 | - |
| e) Subscriptions \& Membership | 1,563 | 320 | 67 | 966 | 2 | - | 50 | 155 | 3 |
| f)(Profit)/Loss on sale of Fixed Assets |  | 3 | 6 | 7 | - | - | 1 | (20) | - |
| Depreciation | 20,396 | 4,092 | 722 | 12,381 | 9 | - | 624 | 2,532 | 36 |
| Service Tax | 466 | - | - | - | - | - | - | 466 | - |
| Total | 5,23,129 | 1,04,797 | 19,614 | 3,18,923 | 228 | - | 17,751 | 60,878 | 939 |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
SCHEDULE FORMING PART OF FINANCIAL STATEMENTS
L-6- Operating Expenses Schedule
OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

| For the nine months ended 31 December 2014 |  | (` in '000) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |
|  |  | Individual Par | Individual Par Pension | Individual Non Par | on Par |  | Group Non Par | Individual | Group |
| Employees' remuneration \& welfare benefits | 7,47,726 | 1,56,516 | 38,075 | 4,71,221 | 409 |  | 24,686 | 55,312 | 1,506 |
| Travel, conveyance and vehicle running expenses | 53,459 | 11,190 | 2,722 | 33,690 | 29 | - | 1,765 | 3,955 | 108 |
| Training expenses | 25,659 | 5,371 | 1,307 | 16,170 | 14 | - | 847 | 1,898 | 52 |
| Rent, rates \& taxes | 1,24,377 | 26,035 | 6,333 | 78,383 | 68 | - | 4,106 | 9,201 | 251 |
| Repairs \& Maintenance | 63,622 | 13,318 | 3,240 | 40,095 | 35 | - | 2,100 | 4,706 | 128 |
| Printing \& stationery | 4,936 | 1,033 | 251 | 3,111 | 3 | - | 163 | 365 | 10 |
| Communication expenses | 24,694 | 5,169 | 1,257 | 15,562 | 14 | - | 815 | 1,827 | 50 |
| Legal \& professional charges | 29,013 | 6,073 | 1,477 | 18,284 | 16 | - | 958 | 2,146 | 58 |
| Medical Fees | 4,810 | 76 | - | 4,371 | - | - | 229 | 135 | - |
| Auditors' Fees, expenses, etc. |  | - | - | - |  | - | - | - | - |
| (a) as auditor | 1,125 | 235 | 57 | 709 | 1 | - | 37 | 83 | 2 |
| (b) as adviser or in any other capacity, in respect of |  | - | - | - | - | - | - | - | - |
| (i) Taxation matters | - | - | - | - | - | - | - | - | - |
| (ii) Insurance matters | - | - | - | - | - | - | - | - | - |
| (iii)Management services | - | - | - | - | - | - | - | - | - |
| (c) in any other capacity | - | - | - | - | - | - | - | - | - |
| (d) Out of pocket expenses | - | - | - | - | - | - | - | - | - |
| Advertisement \& publicity | 1,11,481 | 23,336 | 5,677 | 70,256 | 61 | - | 3,681 | 8,247 | 225 |
| Bank charges | 3,480 | 728 | 177 | 2,193 | 2 | - | 115 | 257 | 7 |
| Others: | - | - | - | - | - | - | - | - | - |
| a) Business Development,Marketing \& Sales Promotion | 1,31,641 | 27,556 | 6,703 | 82,961 | 72 | - | 4,346 | 9,738 | 265 |
| b) Stamp duty on policies | 11,470 | 266 | 76 | 3,740 | - | - | 7,293 | 94 | - |
| c) General \& Other Insurance Expenses | 9,692 | 2,031 | 494 | 6,099 | 5 | - | 319 | 725 | 19 |
| d) Brokerage | 70 | 15 | 4 | 44 | - | - | 2 | 5 | - |
| e) Subscriptions \& Membership | 3,148 | 659 | 160 | 1,984 | 2 | - | 104 | 233 | 6 |
| f)(Profit)/Loss on sale of Fixed Assets | (776) | (163) | (40) | (489) | - | - | (26) | (57) | (2) |
| Depreciation | 61,282 | 12,828 | 3,121 | 38,621 | 34 | - | 2,023 | 4,533 | 123 |
| Service Tax | 1,166 | , | - | - | - | - | - | 1,166 | - |
| Total | 14,12,076 | 2,92,271 | 71,092 | 8,87,007 | 763 | - | 53,565 | 1,04,568 | 2,809 |

Form L-7- Benefits Paid Schedule

| For the quarter ended 31 December 2015 |  |  |  |  |  |  |  |  | ( ${ }^{\prime}$ in ${ }^{\prime} 000$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |
|  |  | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Individual Non Par Health | Group Non Par | Individual | Group |
| 1. Insurance claims |  |  |  |  |  |  |  |  |  |
| (a) Claims by Death, | 96,287 | 14,360 | (334) | 50,381 | - | - | 30,775 | 1,104 | - |
| (b) Claims by Maturity, | . | . | - | - | - | - | - | - | - |
| (c) Annuities/Pension payment, | 57 | - | - | - | 157 |  | - | - | - |
| (d) Other benefits | - | - | - | - | - | - | - | - | - |
| (i) Surrenders | 2,339 | 1,393 | - | 945 | - | - | - | - | - |
| (ii) Survival benefit | - | - | - | - | - | - | - | - | - |
| (iii) Guaranteed Addition | - | - | - | - | - | - | - | - | - |
| (iv) Loyalty Addition | - | - | - | - | - | - | - | - | - |
| (v) Others Health-Rider |  |  |  |  | - |  |  |  |  |
| Withdrawals | 9,478 | $\stackrel{ }{ }$ | - | . | . | . | 4,838 | - | 4,641 |
|  |  |  | - | - | - | - | - |  | , |
| 2. (Amount ceded in reinsurance) |  | - | - | - | - | - | - | - | - |
| (a) Claims by death | $(49,605)$ | $(8,451)$ | - | $(35,716)$ | - | - | $(5,426)$ | (12) | - |
| (b) Claims by maturity | - | - | - | - | - | - | - | - | - |
| (c) Annuities / Pension payment | - | ${ }^{-}$ | - | - | - | $\cdot$ | - | - | - |
| (d) Other benefits | (9) | (7) | - | - | - | - | - | - | - |
| 3. Amount accepted in reinsurance |  | - | - | - | . | . | . | - | - |
| (a) Claims by death | - | - | - |  | - | - | - | - | - |
| (b) Claims by maturity | - | - | - | - | - | - | - | - | - |
| (c) Annuities / Pension payment | - | - | - | - | - | - | - | - | - |
| (d) Other benefits | - | - | - | - | $\cdot$ | - | - | - | - |
| Total | 59,131 | 7,678 | (334) | 15,710 | 157 | . | 30,187 | 1,092 | 4,641 |


| Particulars | Total | Non-Linked Par |  | Non-Linked Non Par |  |  |  | Linked Non Par |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Individual Non Par Health | Group Non Par | Individual | Group |
| 1. Insurance claims <br> (a) Claims by Death, <br> (b) Claims by Maturity, <br> (c) Annuities/Pension payment, <br> (d) Other benefits <br> (i) Surrenders <br> (ii) Survival benefit <br> (iii) Guaranteed Addition <br> (iv) Loyalty Addition <br> (v) Others <br> Health-Rider Withdrawals <br> 2. (Amount ceded in reinsurance) <br> (a) Claims by death <br> (b) Claims by maturity <br> (c) Annuities / Pension payment <br> (d) Other benefits <br> 3. Amount accepted in reinsurance <br> (a) Claims by death <br> (b) Claims by maturity <br> (c) Annuities / Pension payment <br> (d) Other benefits | 1,87,203 <br> 405 <br> 5,047 $\square$ <br> 733 <br> 24,095 <br> $(85,699)$ <br> (25) | 23,888 <br> 2,786 <br> - <br> 433 <br> $(11,573)$ <br> (25) |  | 89,987 <br> 2,260 <br> 300 <br> $(65,945)$ | $405$ |  | 70,547 <br> 10,592 <br> $(8,026)$ | 2,573 <br> 0 <br> (156) | $13,503$ |
| Total | 1,31,758 | 15,509 | 208 | 26,602 | 405 | . | 73,113 | 2,417 | 13,503 |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Form L-7- Benefits Paid Schedule



## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED <br> SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Form L-8-Share Capital Schedule

| SHARE CAPITAL |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | {(`in '000)} \\ \hline Particulars & \begin{tabular}{l} As at \\ 31 December 2015 \end{tabular} & \begin{tabular}{l} As at \\ 31 December 2014 \end{tabular} & \begin{tabular}{l} As at \\ 31 March 2015 \end{tabular} \\ \hline Authorised Capital & & & \\ \hline Equity shares of \({ }^{10} \mathbf{e a c h .}\) & 27,50,000 & 18,50,000 & 18,50,000 \\ \hline Issued Capital & & & \\ \hline Equity shares of` 10 each. |  |  | 18,02,865 | 18,02,865 | 18,02,865 |
| Subscribed Capital |  |  |  |  |  |  |
| Equity shares of `10 each. & 18,02,865 & 18,02,865 & 18,02,865 \\ \hline Called-up Capital & & & \\ \hline Equity shares of` 10 each. | 18,02,865 | 18,02,865 | 18,02,865 |  |  |  |
| Less : Calls unpaid | - | - | - |  |  |  |
| Add : Shares forfeited (Amount Originally paid up ) | - | - | - |  |  |  |
| Less : Par value of equity shares bought back | - | - | - |  |  |  |
| Less: Preliminary expenses | $\checkmark$ | - |  |  |  |  |
| Total | 18,02,865 | 18,02,865 | 18,02,865 |  |  |  |

Of the total share capital $133,412,010$ Equity Shares (Previous period: $133,412,010$ ) of ` 10 each fully paid up are held by Edelweiss Financial Services Limited , the holding company and its nominees

Form L-9- Pattern of Shareholding Schedule
PATTERN OF SHAREHOLDING
[As certified by the Management]

| Shareholder | As at 31 December 2015 |  | As at 31 December 2014 |  | As at 31 March 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | \% of Holding | Number of Shares |  | Number of Shares | \% of Holding |
| Promoters: <br> - Indian/Holding Company | 13,34,12,010 | 74 | 13,34,12,010 | 74 | 13,34,12,010 | 74 |
| - Foreign | 4,68,74,490 | 26 | 4,68,74,490 | 26 | 4,68,74,490 | 26 |
| Others | - | - | - | - | - | - |
| Total | 18,02,86,500 | 100 | 18,02,86,500 | 100 | 18,02,86,500 | 100 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

 SCHEDULES FORMING PART OF FINANCIAL STATEMENTSForm L-10-Reserves and Surplus Schedule

\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|c|}{RESERVES AND SURPLUS} <br>
\hline \& \& \& (` in '000) <br>

\hline Particulars \& | As at |
| :--- |
| 31 December 2015 | \& As at 31 December 2014 \& | As at |
| :--- |
| 31 March 2015 | <br>

\hline Capital reserve \& - \& - \& <br>
\hline Capital redemption reserve \& - \& - \& <br>
\hline Share premium \& 61,97,116 \& 61,97,116 \& 61,97,116 <br>
\hline Revaluation reserve \& - \& - \& <br>
\hline General reserves \& - \& - \& - <br>
\hline Less : Debit balance in Profit and Loss account, If any \& - \& - \& - <br>
\hline Less : Amount utililized for buy-back \& - \& - \& - <br>
\hline Catastrophe reserve \& - \& - \& - <br>
\hline Other reserves \& - \& - \& - <br>
\hline Balance of profit in Profit and Loss account \& - \& - \& <br>
\hline Total \& 61,97,116 \& 61,97,116 \& 61,97,116 <br>
\hline
\end{tabular}

Form L-11-Borrowings Schedule
BORROWINGS
( in '000)

| Particulars | As at <br> 31 December 2015 | As at <br> 31 December 2014 | As at 31 March 2015 |
| :---: | :---: | :---: | :---: |
| Debentures / Bonds |  |  |  |
| Banks |  |  |  |
| Financial Institutions |  |  |  |
| Others |  |  |  |
| Total |  |  |  |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED SCHEDULE FORMING PART OF FINANCIAL STATEMENTS

## Form L-12- Investments Shareholders' Schedule

INVESTMENTS - SHAREHOLDERS'

| Particulars | As at <br> 31 December 2015 | As at <br> 31 December 2014 | As at <br> 31 March 2015 |
| :---: | :---: | :---: | :---: |
| LONG TERM INVESTMENTS <br> Government securities and Government guaranteed bonds including |  |  |  |
| Treasury Bills | 5,52,294 | 8,76,287 | 6,19,829 |
| Other Approved Securities | - | - | - |
| Other Investments <br> (a) Shares |  |  |  |
|  |  |  |  |
| (aa) Equity | - | - | - |
| (bb) Preference | 87,733 | 61,072 | 57,881 |
| (b) Mutual Funds |  | - |  |
| (c) Derivative Instruments | - | - |  |
| (d) Debentures / Bonds* | 4,14,261 | 14,83,582 | 10,51,949 |
| (e) Other Securities- Fixed Deposits | 12,07,100 | 6,80,000 | 7,61,900 |
| (f) Subsidiaries | - | - | - |
| (g) Investment Properties - Real Estate | - | - | - |
| Investment in Infrastructure and Social Sector | 7,85,761 | 7,50,666 | 6,94,829 |
| Other than Approved Investments | 14,533 | 32,477 | 32,277 |
| Sub-Total (A) | 30,61,682 | 38,84,083 | 32,18,665 |
| SHORT TERM INVESTMENTS <br> Government securities and Government guaranteed bonds including |  |  |  |
|  |  |  |  |
|  | - | 19,930 | 39,352 |
| Other Approved Securities |  | 0 | - |
| Other Investments |  |  |  |
| (a) Shares |  |  |  |
| (aa) Equity | 2,78,939 | 5,07,005 | 4,70,475 |
| (bb) Preference | - | - | - |
| (b) Mutual Funds | 1,172 | - | - |
| (c) Derivative Instruments | - | - | - |
| (d) Debentures / Bonds | 3,80,550 | 1,09,933 | 2,53,996 |
| (e) Other Securities- Fixed Deposits/CBLO | 58 | 6,85,365 | 9,10,895 |
| (f) Subsidiaries | - | - | - |
| (g) Investment Properties - Real Estate | - | - | - |
| Investment in Infrastructure and Social Sector | 1,76,973 | 35,364 | 18,969 |
| Other than Approved Investments** | 1,50,408 | 1,20,912 | 1,66,327 |
| Sub-Total (B) | 9,88,100 | 14,78,509 | 18,60,014 |
| Total (A+B) | 40,49,783 | 53,62,592 | 50,78,679 |
| In India | 40,49,782 | 53,62,592 | 50,78,679 |
| Outside India | - | - | - |
| Total | 40,49,782 | 53,62,592 | 50,78,679 |

Notes:
1 Aggregate book value(historical cost) and market value of securities, other than equity and Mutual Fund:

| Book Value (Historical cost) | 35,15,792 | 46,53,846 | 43,64,638 |
| :---: | :---: | :---: | :---: |
| Market Value | 35,47,549 | 47,77,088 | 44,69,772 |
| Book Value (historical cost) and market value of Equity and Mutual fund are shown below: |  |  |  |
| Book Value (Historical cost) | 5,14,212 | 6,78,680 | 6,86,241 |
| Market Value | 5,35,218 | 7,09,341 | 7,13,652 |

[^1]
## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED SCHEDULE FORMING PART OF FINANCIAL STATEMENTS

Form L-13-Investments Policyholders' Schedule
INVESTMENTS - POLICYHOLDERS'


The Company has taken exchange traded Interest Rate Future (IRF) derivative position for hedging purposes only to reduce the interest rate risk. The unexpired notional face value of the IRF contract is Rs.500,000 ('000) as at 31 December 2015. During the nine months period ended 31 December 2015, the Company has earned Rs.8,113 ('000) from IRF deals which forms part of 'Profit on sale / redemption of investments' in the Revenue Account and Rs.-83 ('OOO) is recognised in policyholders 'fair value change account' disclosed in Balance Sheet for unexpired IRF contracts.

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## SCHEDULE FORMING PART OF FINANCIAL STATEMENTS

Form L-14- Assets held to cover Linked Liabilities Schedule

ASSETS HELD TO COVER LINKED LIABILITIES
(`in '000)


[^2] of ECL Finance Limited, a fellow subsidiary )

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## SCHEDULE FORMING PART OF FINANCIAL STATEMENTS

Form L-15-Loans Schedule

| LOANS |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | (` in '000) |
| Particulars | As at | As at | As at |
|  | 31 December 2015 | 31 December 2014 | 31 March 2015 |
| SECURITY WISE CLASSIFICATION |  |  |  |
| Secured |  |  |  |
| (a) On mortgage of property |  |  |  |
| (aa) In India | - | - | - |
| (bb) Outside India | - | - | - |
| (b) On Shares, Bonds, Govt Securities etc | - | - | - |
| (c) Loans against policies | 2,833 | 500 | 590 |
| (d) Others | - | - | - |
| Unsecured | - | - | - |
| Total | 2,833 | 500 | 590 |
| BORROWER - WISE CLASSIFICATION |  |  |  |
| (a) Central and State Governments | - | - | - |
| (b) Banks and Financial Institutions | - | - | - |
| (c) Subsidiaries | - | - | - |
| (d) Companies | - | - | - |
| (e) Loans against policies | 2,833 | 500 | 590 |
| (f) Others | - | - | - |
| Total | 2,833 | 500 | 590 |
| PERFORMANCE - WISE CLASSIFICATION |  |  |  |
| (a) Loans classified as standard |  |  |  |
| (aa) In India | 2,833 | 500 | 590 |
| (bb) Outside India | - | - | - |
| (b) Non - standard loans less provisions |  |  |  |
| (aa) In India | - | - | - |
| (bb) Outside India | - | - | - |
| Total | 2,833 | 500 | 590 |
| MATURITY - WISE CLASSIFICATION |  |  |  |
| (a) Short Term | - | - | - |
| (b) Long Term | 2,833 | 500 | 590 |
| Total | 2,833 | 500 | 590 |

Form L-16- Fixed Assets Schedule


EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED
sCHEDULE FORMING PART OF FINANCIAL STATEMENTS

Form L-17-Cash and Bank Balance Schedule

## CASH AND BANK BALANCES

|  |  |  | (` in '000) |
| :---: | :---: | :---: | :---: |
| Particulars | As at | As at | As at |
|  | 31 December 2015 | 31 December 2014 | 31 March 2015 |
| Cash (including cheques, drafts and stamps) | 28,789 | 4,053 | 1,15,603 |
| Bank balances |  |  |  |
| (a) Deposit accounts |  |  |  |
| (aa) Short-term (due within 12 months of the date of Balance Sheet) | - | - | - |
| (bb) Others | - | - | - |
| (b) Current accounts | 63,133 | 62,119 | 1,47,927 |
| (c) Others | - | - | - |
| Money at call and short notice |  |  |  |
| (a) With banks | - | - | - |
| (b) With other institutions | - | - | - |
| Others | - | - | - |
| Total | 91,922 | 66,172 | 2,63,530 |
| Balances with non-scheduled banks included above | - |  | - |
| Cash and bank balances |  |  |  |
| In India | 91,922 | 66,172 | 2,63,530 |
| Outside India | - | - | - |
| Total | 91,922 | 66,172 | 2,63,530 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

SCHEDULE FORMING PART OF FINANCIAL STATEMENTS

## Form L-18-Advance and Other Assets Schedule

## ADVANCES AND OTHER ASSETS

| Particulars | As at <br> 31 December 2015 | As at <br> 31 December 2014 | As at <br> 31 March 2015 |
| :---: | :---: | :---: | :---: |
| ADVANCES |  |  |  |
| Reserve deposits with ceding companies | - | - | - |
| Application money for investments | 1,68,000 | - | - |
| Prepayments | 30,793 | 20,065 | 19,597 |
| Advances to Directors/Officers | - | - | - |
| Advance tax paid and taxes deducted at source(Net of provision for taxation) | 684 | - |  |
| Others |  |  |  |
| a) Travel Advance | 186 | 240 | - |
| b) Employee Loans | 1,949 | 2,113 | 3,850 |
| c) Staff and Other Advances | 22,553 | 21,450 | 3,906 |
| Total (A) | 2,24,165 | 43,868 | 27,353 |
| OTHER ASSETS |  |  |  |
| Income accrued on investments | 3,66,298 | 3,42,132 | 3,57,818 |
| Outstanding premiums | 68,603 | 36,683 | 1,01,930 |
| Agents' Balances (Net of Provisions) | 834 | 1,610 | 950 |
| Foreign agents' balances | - | - | - |
| Due from other entities carrying on insurance business (including reinsurers)-Net | 56,356 | 39,851 | 22,880 |
| Due from subsidiaries/holding company | - | - | - |
| Deposit with Reserve Bank of India | - | - |  |
| [Pursuant to section 7 of Insurance Act,1938] |  |  |  |
| Others |  |  |  |
| Service Tax Unutilised Credit | 75,578 | 61,624 | 61,064 |
| Rent \& Others Security Deposit | 79,902 | 3,34,870 | 3,34,871 |
| Other Receivables | 1,23,856 | 23,134 | 76,013 |
| Total (B) | 7,71,427 | 8,39,904 | 9,55,526 |
| Total ( $\mathrm{A}+\mathrm{B}$ ) | 9,95,592 | 8,83,772 | 9,82,879 |

## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Form L-19-Current Liabilities Schedule

CURRENT LIABILITIES

|  |  |  | in '000) |
| :---: | :---: | :---: | :---: |
| Particulars |  |  |  |
|  | 31 December 2015 | 31 December 2014 | 31 March 2015 |
| Agents' Balances | 33,808 | 25,505 | 35,011 |
| Balances due to other insurance companies (including reinsurers) | 8,803 | 5,053 | 10,704 |
| Deposits held on reinsurance ceded | - | - | - |
| Premiums recieved in advance | 801 | 434 | 1,013 |
| Unallocated premium | 52,205 | 39,797 | 61,585 |
| Sundry creditors | 84,777 | 65,411 | 2,39,837 |
| Due to subsidaries/holding company | 19,891 | 2,288 | 15,815 |
| Claims Outstanding | 34,280 | 20,602 | 12,177 |
| Annuities Due | - | - | - |
| Due to Officers/Directors | - | - | - |
| Others |  |  |  |
| a) Tax Deducted to be remitted | 14,438 | 10,310 | 19,661 |
| b) Service Tax Liability | 15,383 | 2,455 | 1,748 |
| C) Unclaimed amount - policyholders | 18,138 | 15,310 | 32,294 |
| d) Expenses Payable | 2,39,750 | 2,62,148 | 1,88,716 |
| e) Other- Payable | 26,556 | 13,732 | 57,052 |
| Total | 5,48,831 | 4,63,045 | 6,75,613 |

Form L-20- Provisions Schedule

## PROVISIONS



Form L-21-Misc Expenditure Schedule
MISCELLANEOUS EXPENDITURE
(To the extent not written off or adjusted)
(` in '000)

| Particulars | As at | As at | As at |
| :--- | :---: | :---: | :---: |
|  |  | 31 December 2015 | 31 December 2014 |

FORM L-22 : Analytical Ratios
Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Analytical Ratios


Equity Holding Pattern for Life Insurers

| S. No. Particulars |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | No. of shares | 18,02,86,500 | 18,02,86,500 | 18,02,86,500 | 18,02,86,500 | 18,02,86,500 |
| 2 | Percentage of shareholding (Indian / Foreign) | 74/26 | 74/26 | 74/26 | 74/26 | 74/26 |
| 3 | \%of Government holding (in case of public sector insurance companies) | - | - |  | - |  |
| 4 | Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | (2.04) | (5.38) | (1.14) | (2.81) | (3.94) |
| 5 | Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized) | (2.04) | (5.38) | (1.14) | (2.81) | (3.94) |
| 6 | Book value per share (Rs) | 26.12 | 26.12 | 32.68 | 32.68 | 31.53 |


|  | FORM L-23 RECEIPT AND PAYMENTS SCHEDULE <br> Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD. <br> RECEIPTS AND PAYMENTS ACCOUNT FOR THE NONE MONTHS ENDED 31 DECEMBER 2015 (DIRECT BASIS) |  | ('000) |
| :---: | :---: | :---: | :---: |
|  | Particulars | For the nine months ended 31 December 2015 | For the year ended 31 March 2015 |
| A | Cash Flows from operating activities: |  |  |
| 1 | Premium received from policyholders, including advance receipts | 16,09,500 | 18,98,490 |
| 2 | Other receipts | 14,499 | 35,643 |
| 3 | Payments to the re-insurers, net of commissions and claims | $(20,736)$ | 12,774 |
| 4 | Payments of claims / benefits | $(2,09,684)$ | $(1,21,215)$ |
| 5 | Payments of commission and brokerage | $(1,41,249)$ | $(1,94,589)$ |
| 6 | Payments of other operating expenses | $(14,73,345)$ | $(17,12,705)$ |
| 7 | Preliminary and pre-operative expenses | - | - |
| 8 | Deposits, advances and staff loans | 87,867 | $(17,916)$ |
| 9 | Income taxes paid (Net) | (684) | 53 |
| 10 | Service tax paid | $(18,159)$ | $(36,400)$ |
| 11 | Other payments | - | - |
| 12 | Cash flows before extraordinary items | (1,51,992) | $(1,35,865)$ |
| 13 | Cash flow from extraordinary operations | - | - |
| 14 | Net cash flow from operating activities | $(1,51,992)$ | $(1,35,865)$ |
| B | Cash flows from investing activities: |  |  |
| 1 | Purchase of fixed assets | $(63,482)$ | $(38,398)$ |
| 2 | Proceeds from sale of fixed assets | 1,603 | 6,413 |
| 3 | Purchases of investments | $(1,05,17,147)$ | $(1,34,00,291)$ |
| 4 | Loans disbursed | - | - |
| 5 | Loans against policies | $(2,242)$ | (106) |
| 6 | Sales of investments | 97,04,298 | 1,38,25,349 |
| 7 | Repayments received | - | - |
| 8 | Rents/Interests/ Dividends received | 3,92,625 | 4,78,765 |
| 9 | Investments in money market instruments and in liquid mutual funds (Net) | 4,63,947 | $(6,73,542)$ |
| 10 | Expenses related to investments | - | - |
| 11 | Net cash flow from investing activities | $(20,397)$ | 1,98,190 |
| C | Cash flows from financing activities: |  |  |
| 1 | Proceeds from issuance of share capital | - | - |
| 2 | Proceeds from borrowing | - | - |
| 3 | Repayments of borrowing | - | - |
| 4 | Interest/dividends paid | - | - |
| 5 | Net cash flow from financing activities | - | - |
|  | Effect of foreign exchange rates on cash and cash equivalents, net | - | - |
|  | Net increase in cash and cash equivalents | $(1,72,390)$ | 62,325 |
| 1 | Cash and cash equivalents at the beginning of the period/year | 2,64,786 | 2,02,461 |
| 2 | Cash and cash equivalents at the end of the period/year | 92,395 | 2,64,786 |


| FORM L-24 Valuation of net liabiltiies <br> Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Valuation on Net Liabilities |  |  |
|  |  |  |  | (` in Lakhs) |
| S.No. | Particulars | As at <br> 31 December 2015 | As at <br> 31 December 2014 | As at 31 March 2015 |
| 1 Linked |  |  |  |  |
|  | a) Life | 7,876.55 | 4,203.75 | 6,068.61 |
|  | b) General Annuity | - |  |  |
|  | c) Pension | - | - | - |
|  | d) Health | - | - | - |
| 2 | Non-Linked |  |  |  |
|  | a) Life | 26,722.04 | 12,311.24 | 17,074.21 |
|  | b) General Annuity | 114.49 | 64.80 | 75.61 |
|  | c) Pension | 941.55 | 274.80 | 529.78 |
|  | d) Health | 42.08 | - | 12.53 |
| SI.No. | State / Union Territory | Rural |  |  |  | Urban |  |  |  | Total Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium ( in crore) | Sum Assured (「 in crore) | No. of Policies | No. of Lives | Premium ( in crore) | Sum Assured ('in crore) | No. of Policies | No. of Lives | Premium (' in crore) | Sum Assured (' in crore) |
| 1 | Andhra Pradesh | 16 | 16 | 0.04 | 1.58 | 111 | 104 | 0.38 | 10.43 | 127 | 120 | 0.42 | 12.01 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | - | - | - | - | - | - | - | - |
| 4 | Bihar | 15 | 15 | 0.07 | 0.88 | 57 | 38 | 0.22 | 4.78 | 72 | 53 | 0.29 | 5.66 |
| 5 | Chattisgarh | 33 | 30 | 0.07 | 1.53 | 196 | 180 | 0.64 | 20.19 | 229 | 210 | 0.71 | 21.72 |
| 6 | Goa | 44 | 40 | 0.10 | 1.56 | 73 | 57 | 0.23 | 3.93 | 117 | 97 | 0.33 | 5.49 |
| 7 | Gujarat | 69 | 55 | 0.23 | 7.07 | 868 | 806 | 3.60 | 351.00 | 937 | 861 | 3.83 | 358.07 |
| 8 | Haryana | 69 | 67 | 0.11 | 4.07 | 179 | 170 | 0.42 | 14.66 | 248 | 237 | 0.53 | 18.73 |
| 9 | Himachal Pradesh | 28 | 27 | 0.07 | 1.05 | 52 | 48 | 0.12 | 2.72 | 80 | 75 | 0.19 | 3.77 |
| 10 | Jammu \& Kashmir | - | - | - | - | - | - | - | - | - | - | - | - |
| 11 | Jharkhand | 45 | 42 | 0.08 | 0.87 | 119 | 108 | 0.29 | 5.27 | 164 | 150 | 0.37 | 6.14 |
| 12 | Karnataka | 51 | 38 | 0.18 | 2.04 | 291 | 256 | 1.38 | 31.86 | 342 | 294 | 1.56 | 33.90 |
| 13 | Kerala | 170 | 164 | 0.56 | 12.12 | 544 | 524 | 2.12 | 38.23 | 714 | 688 | 2.69 | 50.35 |
| 14 | Madhya Pradesh | 23 | 21 | 0.06 | 0.66 | 154 | 136 | 0.46 | 13.81 | 177 | 157 | 0.52 | 14.47 |
| 15 | Maharashtra | 171 | 153 | 0.35 | 32.80 | 2,083 | 1,827 | 7.65 | 834.79 | 2,254 | 1,980 | 8.00 | 867.59 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | - | - | - | - | - |
| 18 | Mirzoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | 107 | 105 | 0.14 | 1.97 | 131 | 112 | 0.32 | 3.50 | 238 | 217 | 0.46 | 5.47 |
| 21 | Punjab | 44 | 36 | 0.08 | 0.97 | 220 | 193 | 0.52 | 8.45 | 264 | 229 | 0.59 | 9.41 |
| 22 | Rajasthan | 198 | 193 | 0.11 | 2.40 | 280 | 255 | 0.41 | 15.12 | 478 | 448 | 0.52 | 17.51 |
| 23 | Sikkim | - | - | - | - | - | - | - | - | - | - | - | - |
| 24 | Tamil Nadu | 19 | 15 | 0.06 | 0.79 | 201 | 178 | 0.84 | 16.48 | 220 | 193 | 0.90 | 17.27 |
| 25 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 26 | Uttar Pradesh | 175 | 160 | 0.30 | 4.12 | 762 | 670 | 2.40 | 57.65 | 937 | 830 | 2.70 | 61.77 |
| 27 | UttraKhand | 4 | 4 | 0.01 | 0.22 | 67 | 60 | 0.14 | 1.92 | 71 | 64 | 0.15 | 2.14 |
| 28 | West Bengal | 39 | 34 | 0.13 | 1.46 | 193 | 170 | 1.36 | 25.29 | 232 | 204 | 1.49 | 26.75 |
| 29 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | 22 | 20 | 0.13 | 1.42 | 114 | 93 | 0.44 | 11.12 | 136 | 113 | 0.57 | 12.54 |
| 31 | Dadra \& Nagrahaveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Delhi | 16 | 9 | 0.05 | 0.55 | 402 | 360 | 1.24 | 31.37 | 418 | 369 | 1.30 | 31.92 |
| 34 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 35 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Telangana | 15 | 13 | 0.02 | 0.31 | 132 | 103 | 0.43 | 12.90 | 147 | 116 | 0.45 | 13.20 |
|  | Company Total | 1,373 | 1,257 | 2.93 | 80.42 | 7229 | 6,448 | 25.62 | 1,515.46 | 8,602 | 7,705 | 28.55 | 1,595.88 |

Geographical Distribution of New Business upto nine months ended 31 December 2015

| SI.No. | State / Union Territory | Rural |  |  |  | Urban |  |  |  | Total Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (' in crore) | Sum Assured (` in crore) | No. of Policies | No. of Lives | Premium ( ' in crore) | Sum Assured ( in crore) | No. of Policies | No. of Lives | Premium ( ' in crore) | Sum Assured ( ${ }^{\text {in crore) }}$ |
| 1 | Andhra Pradesh | 32 | 32 | 0.08 | 2.21 | 188 | 178 | 0.64 | 16.59 | 220 | 210 | 0.72 | 18.79 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | - | - | - | - | - | - | - | - |
| 4 | Bihar | 33 | 33 | 0.13 | 1.71 | 167 | 143 | 0.54 | 10.62 | 200 | 176 | 0.67 | 12.33 |
| 5 | Chattisgarh | 79 | 75 | 0.19 | 3.79 | 392 | 369 | 1.33 | 38.25 | 471 | 444 | 1.52 | 42.04 |
| 6 | Goa | 90 | 86 | 0.20 | 3.15 | 182 | 162 | 0.64 | 8.55 | 272 | 248 | 0.84 | 11.70 |
| 7 | Gujarat | 200 | 185 | 0.74 | 15.90 | 1,690 | 1,592 | 6.98 | 451.10 | 1,890 | 1,777 | 7.72 | 467.01 |
| 8 | Haryana | 203 | 197 | 0.32 | 11.42 | 534 | 510 | 1.41 | 46.71 | 737 | 707 | 1.74 | 58.13 |
| 9 | Himachal Pradesh | 57 | 56 | 0.13 | 5.24 | 116 | 112 | 0.31 | 6.18 | 173 | 168 | 0.43 | 11.42 |
| 10 | Jammu \& Kashmir | - | - | - | - | - | - | - | - | - | - | - | - |
| 11 | Jharkhand | 113 | 109 | 0.23 | 3.20 | 332 | 316 | 0.87 | 16.13 | 445 | 425 | 1.10 | 19.33 |
| 12 | Karnataka | 120 | 107 | 0.30 | 6.81 | 679 | 632 | 3.58 | 75.81 | 799 | 739 | 3.89 | 82.62 |
| 13 | Kerala | 347 | 338 | 1.22 | 24.66 | 1,143 | 1,117 | 4.83 | 79.25 | 1,490 | 1,455 | 6.04 | 103.91 |
| 14 | Madhya Pradesh | 232 | 229 | 0.10 | 1.41 | 375 | 345 | 1.43 | 34.31 | 607 | 574 | 1.53 | 35.72 |
| 15 | Maharashtra | 381 | 355 | 0.78 | 68.41 | 5,634 | 5,123 | 21.43 | 2,850.32 | 6,015 | 5,478 | 22.21 | 2,918.73 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | - | - | - | - | - |
| 18 | Mirzoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | 217 | 212 | 0.35 | 4.88 | 303 | 271 | 0.95 | 12.48 | 520 | 483 | 1.29 | 17.36 |
| 21 | Punjab | 115 | 105 | 0.22 | 5.29 | 601 | 565 | 1.38 | 32.51 | 716 | 670 | 1.60 | 37.80 |
| 22 | Rajasthan | 425 | 415 | 0.25 | 5.99 | 578 | 544 | 1.00 | 38.06 | 1,003 | 959 | 1.25 | 44.05 |
| 23 | Sikkim | - | - | - | - | - | - | - | - | - | - | - | - |
| 24 | Tamil Nadu | 40 | 36 | 0.17 | 2.12 | 523 | 488 | 2.42 | 47.61 | 563 | 524 | 2.59 | 49.73 |
| 25 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 26 | Uttar Pradesh | 471 | 444 | 0.92 | 18.68 | 2,017 | 1,854 | 5.91 | 144.22 | 2,488 | 2,298 | 6.83 | 162.90 |
| 27 | UttraKhand | 4 | 4 | 0.01 | 0.22 | 67 | 60 | 0.14 | 1.92 | 71 | 64 | 0.15 | 2.14 |
| 28 | West Bengal | 71 | 64 | 0.22 | 2.70 | 395 | 346 | 2.50 | 49.56 | 466 | 410 | 2.72 | 52.26 |
| 29 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | 48 | 43 | 0.28 | 5.14 | 270 | 230 | 1.23 | 36.64 | 318 | 273 | 1.50 | 41.78 |
| 31 | Dadra \& Nagrahaveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman \& Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Delhi | 43 | 35 | 0.21 | 3.88 | 1,097 | 997 | 3.90 | 107.24 | 1,140 | 1,032 | 4.11 | 111.12 |
| 34 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 35 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Telangana | 36 | 33 | 0.04 | 1.46 | 373 | 337 | 1.21 | 41.74 | 409 | 370 | 1.25 | 43.20 |
|  | Company Total | 3,357 | 3,193 | 7.08 | 198.28 | 17,656 | 16,291 | 64.63 | 4,145.80 | 21,013 | 19,484 | 71.71 | 4,344.08 |

Geographical Distribution of New Business for the Quarter ended 31 December 2015


| S.No. | State / Union Territory | Rural(Group) |  |  |  | Urban (Group) |  |  |  | Total Business (Group) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium <br> ( in crore) | Sum Assured ( ' in crore) | No. of Policies | No. of Lives | Premium (' in crore) | Sum Assured ( ' in crore) | No. of Policies | No. of Lives | Premium (' in crore) | Sum Assured ( ' in crore) |
| 1 | Andhra Pradesh | - | - | - |  | - | - | - | - | - | - | - |  |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - | - | - | - | - | - | - | - | - | - |
| 4 | Bihar | - | - | - | - | - | - | - | - | - | - | - | - |
| 5 | Chattisgarh | - | - | - | - | - | - | - | - | - | - | - | - |
| 6 | Goa | - | - | - | - | - | - | - | - | - | - | - | - |
| 7 | Gujarat | - | - | - | - | - | 458 | 1 | 105 | - | 458 | 0.57 | 104.99 |
| 8 | Haryana | - | - | - | . | 2 | 1,776 | 0 | 93 | 2 | 1,776 | 0.09 | 92.95 |
|  | Himachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 10 | Jammu \& Kashmir | - | - | - | - | - | - | - | - | - | - | - | - |
| 11 | Jharkhand | - | - | - | - | - | - | - | - | - | - | - | - |
| 12 | Karnataka | - | - | - | - | - | 74 | 0 | 24 | - | 74 | 0.46 | 24.13 |
| 13 | Kerala | - | . | . | . | - | - | - | - | - | - | - | - |
| 14 | Madhya Pradesh | - | - | - | - | 15 | 1,40,124 | 3 | 813 | 15 | 1,40,124 | 2.99 | 813.44 |
| 15 | Maharashtra | - | - | - | - | 5 | 4,026 | 3 | 288 | 5 | 4,026 | 3.14 | 288.26 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - |  | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | - | - | - | - | - |
| 18 | Mirzoram | - | - | - | - | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - | - | - | - | - | - | . | - | - | - |
| 20 | Orissa | - | - | - | - | - | (6) | (0) | (0) | - | (6) | (0.00) | (0.22) |
| 21 | Punjab | - | - | - | - | - | - | - | - | - | - | - | - |
| 22 | Rajasthan | - | - | - | - | - | 4 | 0 | 0 | - | 4 | 0.00 | 0.40 |
| 23 | Sikkim | - | - | - | - | - | - | - | - | - | - | - | - |
| 24 | Tamil Nadu | - | - | - | - | - | 272 | 1 | 36 | - | 272 | 0.84 | 35.83 |
| 25 | Tripura | - | - | - | - | - | - |  | - | . |  | - | - |
| 26 | Uttar Pradesh | - | - | - | . | - | (4) | (0) | (0) | - | (4) | (0.00) | (0.14) |
| 27 | UttraKhand | - | - | - | - | - | - | - | - | - | - | - | - |
| 28 | West Bengal | - | - | - | . | - | - | - | - | - | - | - | - |
| 29 | Andaman \& Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | - | . | - | - | - | - | - | . | - | . | . | . |
| 31 | Dadra \& Nagrahaveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman \& Diu | - | - | - | - | - | - | - | - | - | 析 | 兂 | - |
| 33 | Delhi | - | - | - | - | 3 | 9,688 | 1 | 335 | 3 | 9,688 | 0.68 | 334.63 |
| 34 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 35 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Telangana | - | - | - | - | - | 150 | 0.54 | 22.27 | - | 150 | 0.54 | 22.27 |
|  | Company Total | - | - | - |  | 25 | 1,56,562 | 9.30 | 1,716.54 | 25 | 1,56,562 | 9.30 | 1,716.54 |

FORM L-25- (ii) - Geographical Distribution Channel - GROUP Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Geographical Distribution of New Business for nine months ended 31 December 2015

| S.No. | State / Union Territory | Rural |  |  |  | Urban |  |  |  | Total Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | No. of Lives | Premium (' in crore) | Sum Assured ( ' in crore) | No. of Policies | No. of Lives | Premium <br> ( ${ }^{\text {i }}$ in crore) | Sum Assured ( ' in crore) | No. of Policies | No. of Lives | Premium <br> (' in crore) | Sum Assured ( ${ }^{\prime}$ in crore) |
| 1 | Andhra Pradesh | - | - | - |  | 1 | 73 | 0 | 2 | 1 | 73 | 0.01 | 1.73 |
| 2 | Arunachal Pradesh | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | Assam | - | - | - |  | - | - | - | - | - | - | - | - |
| 4 | Bihar | - | - | - |  | - | - | - | - | - | - | - | - |
| 5 | Chattisgarh | - | - | - | - | - | - | - | - | - | - | - | - |
| 6 | Goa | - | - | - | - | - | - | - | - | - | - | - | - |
| 7 | Gujarat | - | - | - | - | 1 | 782 | 1 | 192 | 1 | 782 | 0.78 | 192.18 |
| 8 | Haryana | - | - | - |  | 5 | 2,415 | 0 | 158 | 5 | 2,415 | 0.15 | 157.56 |
| 9 | Himachal Pradesh | - | - | - | - | - | - | - | - | - | . | - | - |
| 10 | Jammu \& Kashmir | - | - | - | - | - | - | - | - | - | - | - | - |
| 11 | Jharkhand | - | - | - | - | - | - | - | - | - | - | - | - |
| 12 | Karnataka | - | - | - | - | 2 | 509 | 1 | 119 | 2 | 509 | 0.69 | 118.99 |
| 13 | Kerala | - | - | - |  | - | - | - | - | - | - | - | - |
| 14 | Madhya Pradesh | - | - | - |  | 41 | 2,62,562 | 6 | 1,522 | 41 | 2,62,562 | 5.71 | 1,522.26 |
| 15 | Maharashtra | - | - | - | - | 9 | 6,061 | 7 | 536 | 9 | 6,061 | 7.43 | 535.84 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | - | - | - | - | - | - | - | - | - | - | - | - |
| 18 | Mirzoram | - | - | - | . | - | - | - | - | - | - | - | - |
| 19 | Nagaland | - | - | - |  | - | . | - | - | - | - | - | - |
| 20 | Orissa | - | - | - | - | 1 | 7,180 | 1 | 267 | 1 | 7,180 | 0.87 | 267.26 |
| 21 | Punjab | - | - | - | . | - | - | - | - | - | - | - | - |
| 22 | Rajasthan | - | . | - |  | . | 10 | 0 | 1 | . | 10 | 0.00 | 0.97 |
| 23 | Sikkim | - | . | - |  | . | - | - | - | . | - | - | - |
| 24 | Tamil Nadu | - | - | - | - | - | 442 | 1 | 58 | - | 442 | 1.35 | 57.68 |
| 25 | Tripura | - | - | - | - | - | - | - | - | - | - | - | - |
| 26 | Uttar Pradesh | - | - | - | - | 1 | 583 | 0 | 21 | 1 | 583 | 0.02 | 21.10 |
| 27 | UttraKhand | - | . | - | . | - | - | - | - | - | - | - | . |
| 28 | West Bengal | . | . | . | . | - | . | . | . | . | . | . | - |
| 29 | Andaman \& Nicobar Islands | - | . | - | . | . | . | . | . | . | . | . | - |
| 30 | Chandigarh | - | - | - | - | - | - | - | - | - | - | - | - |
| 31 | Dadra \& Nagrahaveli | - | - | - | - | - | - | . | - | - | - | - | - |
| 32 | Daman \& Diu | - | - | - |  | - | - | - | - | - | - | - | - |
| 33 | Delhi | - | - | - |  | 4 | 10,038 | 1 | 360 | 4 | 10,038 | 0.82 | 359.86 |
| 34 | Lakshadweep | - | . | - | . | - | - | - | - | - | - | - | - |
| 35 | Puducherry | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | Telangana | - | - | - |  | - | 219 | 0.82 | 35.96 | - | 219 | 0.82 | 35.96 |
|  | Company Total | - | - | - |  | 65 | 2,90,874 | 18.65 | 3,271.41 | 65 | 2,90,874 | 18.65 | 3271.41 |



[^3][^4]

Note:
Other Inve
nvestments' are as seermited as sunder Sec 27 AA(2) and 278 (3)

| No. | Fund Name | SFIN | Date of Launch | Par/Non Par | Assets Under Management on the above date | $\begin{aligned} & \text { NAV as per } \\ & \text { LB } 2 \end{aligned}$ | NAV as on the above date | Previous Qtr NAV | 2nd Previous Qtr NAV | 3rd Previous Qtr NAV |  | $\begin{aligned} & \text { Return/Yi } \\ & \text { eld } \end{aligned}$ | 3 Year Rolling CAGR | Highest NAV since inception |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | BOND FUND | ULIF00317/08/11BONDFUND147 | 28-Jul-11 | NON PAR | 547.63 | 15.0568 | 15.0568 | 14.8356 | 14.4526 | 14.2370 | 13.7569 | 9.45\% | 9.93\% | 15.0616 |
| 2 | discontinuance fund | ULIFOO701/01/12DISCONT147 | 01-Feb-12 | non Par | 672.80 | 13.4104 | 13.4104 | 13.1888 | 12.9559 | 12.7276 | 12.4941 | 7.33\% | 7.75\% | 13.4104 |
| 3 | EQUITY LARGE CAP FUND | ULIF00118/08/11EQLARGECAP147 | 28 -ul-11 | non Par | 1,661.48 | 20.5515 | 20.5515 | 20.8431 | 20.9205 | 20.6709 | 19.3418 | 6.25\% | 20.45\% | 21.9675 |
| 4 | EQUITY TOP 250 | ULIF0027/07/11EQTOP250147 | 20-Jul-11 | Non Par | 1,236.97 | 19.5599 | 19.5599 | 19.7375 | 19.6113 | 19.2919 | 18.0663 | 8.27\% | 21.81\% | 20.7814 |
| 5 | Group balancer fund | ULGF00205/09/11GFBALANCER147 | $25-\mathrm{Jan}$-13 | non Par | 568.10 | 14.1804 | 14.1804 | 14.1539 | 13.7676 | 13.6560 | 13.0736 | 8.47\% | 0.00\% | 14.2605 |
| 6 | GROUP BOND FUND | ULGF00305/09/11GFBOND147 | 25-Jan-13 | Non Par | 446.83 | 13.2153 | 13.2153 | 13.0732 | 12.5954 | 12.5586 | 12.1508 | 8.76\% | 0.00\% | 13.2153 |
| 7 | GROUP GROWTH FUND | ULGF00105/09/11GFGROWTH147 | $25-\mathrm{Jan}$-13 | non par | 970.60 | 15.1006 | 15.1006 | 15.134 | 14.7993 | 14.6675 | 14.0344 | \% | .0\% | 15.3910 |
| 8 | Group money market fund | ULGF00405/09/11GFMONEYMARKET147 | $25-\mathrm{Jan}$-13 | non Par | - | 10.0000 | 10.0000 | 10.0000 | 10.0000 | 10.0000 | 10.0000 | - | - | 10.0000 |
| 9 | MANAGED FUND | ULIF00618/08/11MANAGED147 | 03 -Aug-11 | NON PAR | 255.92 | 16.81 | 16.81 | 16.8002 | 16.4757 | 16.3673 | 15.4137 | 9.06\% | 13.90\% | 16.9087 |
| 10 | money market fund | ULIFO0425/08/11MONEYMARKET147 | 25-Aug-11 | non Par | 135.97 | 14.6062 | 14.6062 | 14.3162 | 14.0326 | 13.7475 | 13.4651 | 8.47\% | 9.37\% | 14.6062 |
| 11 | PE BASED FUND | ULIF00526/08/11PEBASED147 | 22-Jul-11 | non Par | 1,213.13 | 17.9395 | 17.9395 | 17.9997 | 17.8370 | 17.5045 | 16.6763 | 7.57\% | 13.98\% | 18.4582 |

$\frac{\text { Note: }}{N A \text { : It refers to Not Applicable, as the date of inception of the funds is less than } 3 \text { years. }}$

CERTIFICATION
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at 31/12/2015 | As \% of total for this class | As at 31/12/2014 | As \% of total for this class | As at 31/12/2015 | As \% of total for this class | As at 31/12/2014 | As \% of total for this class |
| Break down by credit rating |  |  |  |  |  |  |  |  |
| Sovereign | 22,532 | 36.20\% | 18,260 | 30.59\% | 22,199 | 35.98\% | 17,363 | 29.95\% |
| AAA rated | 13,219 | 21.24\% | 17,537 | 29.38\% | 12,994 | 21.06\% | 17,033 | 29.38\% |
| AA or better | 4,412 | 7.09\% | 6,769 | 11.34\% | 4,412 | 7.15\% | 6,459 | 11.14\% |
| Rated below AA but above A | 0 | 0.00\% | 101 | 0.17\% | 0 | 0.00\% | 98 | 0.17\% |
| Rated below A but above B | - | - | - | - | - | - | - | - |
| Others | - | - | - | - | - | - | - | - |
| MF/REV REPO/CbLo/FD | 22,079 | 35.47\% | 16,916 | 28.34\% | 22,095 | 35.81\% | 16,916 | 29.18\% |
| A1+/P1+/PR1+/F1+ | - | - | 99.33 | 0.17\% | - | - | 99.33 | 0.17\% |
| Total | 62,242 | 100.00\% | 59,682 | 100.00\% | 61,700 | 100.00\% | 57,969 | 100.00\% |
| Breakdown by residual maturity |  |  |  |  |  |  |  |  |
| Up to 1 year | 9,411 | 15.12\% | 9,716 | 16.28\% | 9,427 | 15.28\% | 9,717 | 16.76\% |
| more than 1 year and up to 3years | 1,017 | 1.63\% | 6,225 | 10.43\% | 1,016 | 1.65\% | 6,211 | 10.71\% |
| More than 3 years and up to 7years | 13,305 | 21.38\% | 12,384 | 20.75\% | 13,177 | 21.36\% | 11,955 | 20.62\% |
| More than 7 years and up to 10 years | 15,211 | 24.44\% | 12,540 | 21.01\% | 15,128 | 24.52\% | 12,207 | 21.06\% |
| More than 10 years and up to 15 years | 2,672 | 4.29\% | 2,838 | 4.76\% | 2,545 | 4.13\% | 2,694 | 4.65\% |
| More than 15 years and up to 20 years | 1,541 | 2.48\% | 2,166 | 3.63\% | 1,542 | 2.50\% | 2,097 | 3.62\% |
| Above 20 years | 19,085 | 30.66\% | 13,813 | 23.14\% | 18,864 | 30.57\% | 13,089 | 22.58\% |
| Total | 62,242 | 100.00\% | 59,682 | 100.00\% | 61,700 | 100.00\% | 57,969 | 100.00\% |
| Breakdown by type of the issurer |  |  |  |  |  |  |  |  |
| Central Government | 22,532 | 36.20\% | 18,260 | 30.59\% | 22,199 | 35.98\% | 17,363 | 29.95\% |
| State Government | - | - | - | - | - | - | - | - |
| Corporate Securities | 17,631 | 28.33\% | 24,407 | 40.89\% | 17,406 | 28.21\% | 23,591 | 40.70\% |
| MF/REV REPO/CBLO/FD | 22,079 | 35.47\% | 17,016 | 28.51\% | 22,095 | 35.81\% | 17,016 | 29.35\% |
| Total | 62,242 | 100.00\% | 59,682 | 100.00\% | 61,700 | 100.00\% | 57,969 | 100.00\% |

Note:

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. Figures comprises of aggregate of Life Fund and Fund Beyond Solvency Margin
4. *Others indicate unrated debt securities.

## FORM L-29- Details regarding debt securities (Ulip)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

|  | Detail regarding Debt securities |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | (` in Lakhs) |
|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
|  | As at 31/12/2015 | As \% of total for this class | As at 31/12/2014 | As \% of total for this class | As at 31/12/2015 | As \% of total for this class | As at 31/12/2014 | As \% of total for this class |
| Break down by credit rating |  |  |  |  |  |  |  |  |
| Sovereign | 777.08 | 22.92\% | 526.34 | 24.48\% | 766.80 | 22.90\% | 513.13 | 24.67\% |
| AAA rated | 1,344.90 | 39.67\% | 904.64 | 42.08\% | 1,303.08 | 38.91\% | 861.22 | 41.40\% |
| AA or better | 237.26 | 7.00\% | 76.35 | 3.55\% | 223.47 | 6.67\% | 65.10 | 3.13\% |
| Rated below AA but above A | - | 0.00\% | 96.28 | 4.48\% | - | 0.00\% | 94.61 | 4.55\% |
| Rated below A but above B | - | - | - | - | - | - | - | - |
| Others | - | - | - | - | - | - | - | - |
| MF/REV REPO/CBLO/FD | 1,030.96 | 30.41\% | 546.06 | 25.40\% | 1,055.25 | 31.51\% | 546.06 | 26.25\% |
| A1+/P1+/PR1+/F1+ |  |  |  |  |  |  |  |  |
| Total | 3,390 | 100.00\% | 2,150 | 100.00\% | 3,349 | 100.00\% | 2,080 | 100.00\% |
| Breakdown by residual maturity |  |  |  |  |  |  |  |  |
| Up to 1 year | 1,458.62 | 43.02\% | 602.50 | 28.03\% | 1,482.41 | 44.27\% | 602.39 | 28.96\% |
| more than 1 year and up to 3years | 351.32 | 10.36\% | 312.59 | 14.54\% | 349.99 | 10.45\% | 309.67 | 14.89\% |
| More than 3 years and up to 7years | 849.12 | 25.05\% | 269.34 | 12.53\% | 815.91 | 24.37\% | 253.91 | 12.21\% |
| More than 7 years and up to 10 years | 176.09 | 5.19\% | 569.16 | 26.48\% | 171.83 | 5.13\% | 543.12 | 26.11\% |
| More than 10 years and up to 15 years | 353.11 | 10.42\% | 264.02 | 12.28\% | 334.42 | 9.99\% | 248.91 | 11.97\% |
| More than 15 years and up to 20 years | - | - | - | - | - | - | - | - |
| Above 20 years | 201.94 | 5.96\% | 132.07 | 6.14\% | 194.05 | 5.79\% | 122.12 | 5.87\% |
| Total | 3,390 | 100.00\% | 2,150 | 100.00\% | 3,349 | 100.00\% | 2,080 | 100.00\% |
| Breakdown by type of the issurer |  |  |  |  |  |  |  |  |
| Central Government | 777.08 | 22.92\% | 426.72 | 19.85\% | 766.80 | 22.90\% | 413.53 | 19.88\% |
| State Government | - | - | 99.62 | 4.63\% | - | - | 99.60 | 4.79\% |
| Corporate Securities | 1,582.16 | 46.67\% | 1,077.27 | 50.11\% | 1,526.56 | 45.59\% | 1,020.93 | 49.08\% |
| MF/REV REPO/CBLO/FD | 1,030.96 | 30.41\% | 546.06 | 25.40\% | 1,055.25 | 31.51\% | 546.06 | 26.25\% |
| Total | 3,390 | 100.00\% | 2,150 | 100.00\% | 3,349 | 100.00\% | 2,080 | 100.00\% |

Note:

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. *Others indicate unrated debt securities.

## FORM L-29- Details regarding debt securities (Pension)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD
Detail regarding Debt securities
(` in Lakhs)

|  | MARKET VALUE |  |  |  | BOOK VALUE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at 31/12/2015 | As \% of total for this class | As at 31/12/2014 | As \% of total for this class | As at 31/12/2015 | As \% of total for this class | As at 31/12/2014 | As \% of total for this class |
| Break down by credit rating |  |  |  |  |  |  |  |  |
| Sovereign | 1,900.80 | 65.41\% | 1,401.65 | 89.83\% | 1,857.72 | 65.12\% | 1,357.62 | 89.53\% |
| AAA rated | 542.54 | 18.67\% | - | - | 532.72 | 18.67\% | - | - |
| AA or better | - | - | - | - | - | - | - | - |
| Rated below AA but above A | - | - | - | - | - | - | - | - |
| Rated below A but above B | - | - | - | - | - | - | - | - |
| Others | - | - | - | - | - | - | - | - |
| MF/REV REPO/CBLO/FD | 462.53 | 15.92\% | 158.70 | 10.17\% | 462.53 | 16.21\% | 158.70 | 10.47\% |
| A1+/P1+/PR1+/F1+ | - |  |  |  | - |  |  |  |
| *Others | - | - | - | - | - | - | - | - |
| Total | 2,906 | 100.00\% | 1,560 | 100.00\% | 2,853 | 100.00\% | 1,516 | 100.00\% |
| Breakdown by residual maturity |  |  |  |  |  |  |  |  |
| Up to 1 year | 676.39 | 23.28\% | 921.50 | 59.06\% | 676.38 | 23.71\% | 921.47 | 60.77\% |
| more than 1 year and up to 3years | 10.00 | 0.34\% | 60.00 | 0.04 | 10.00 | 0.35\% | 60.00 | 0.04 |
| More than 3 years and up to 7years | 181.14 | 6.23\% | - | - | 170.27 | 5.97\% | - | - |
| More than 7 years and up to 10 years | 70.00 | 2.41\% | 10.00 | 0.01 | 70.00 | 2.45\% | 10.00 | 0.01 |
| More than 10 years and up to 15 years | 161.25 | 5.55\% | - | - | 162.30 | 5.69\% | - | - |
| More than 15 years and up to 20 years | - | - | - | - | - | - | - | - |
| Above 20 years | 1,807.10 | 62.19\% | 568.85 | 36.46\% | 1,764.01 | 61.83\% | 524.85 | 34.61\% |
| Total | 2,906 | 100.00\% | 1,560 | 100.00\% | 2,853 | 100.00\% | 1,516 | 100.00\% |
| Breakdown by type of the issurer |  |  |  |  |  |  |  |  |
| Central Government | 1,900.80 | 65.41\% | 1,252.22 | 80.25\% | 1,857.72 | 65.12\% | 1,208.22 | 79.68\% |
| State Government | - | - | 149.43 | 9.58\% | - |  | 149.40 | 9.85\% |
| Corporate Securities | 542.54 | 18.67\% | - | - | 532.72 | 18.67\% | - | - |
| MF/REV REPO/CBLO/FD | 462.53 | 15.92\% | 158.70 | 10.17\% | 462.53 | 16.21\% | 158.70 | 10.47\% |
| Total | 2,906 | 100.00\% | 1,560 | 100.00\% | 2,853 | 100.00\% | 1,516 | 100.00\% |

## Note :

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. *Others indicate unrated debt securities.

| S.No. | Name of the Related Party | Nature of Relationship with the Company | Description of Transactions / Categories | (' in Lacs) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Consideration paid / (received) |  |  |  |
|  |  |  |  | For the quarter <br> 31 December 2015 | For the nine months ended <br> 31 December 2015 | For the quarter <br> 31 December 2014 | For the nine months ended <br> 31 December 2014 |
| 1 | Edelweiss Financial Services Limited | Holding Company | Premium collected for group insurance policy | (10.00) | (45.00) | (3.73) | (19.74) |
|  |  |  | Death Claim paid as Employer-employee master policyholder | - | - | 10.00 | 31.00 |
|  |  |  | Royalty for Trade Logo Usage | - | 224.72 | - | 224.72 |
|  |  |  | Reimbursement of Cost of premium towards Group Term Life Master Policy (employer -employee) and Medical Insurance covering employees of the Company | 198.91 | 226.24 | 22.88 | 22.88 |
|  |  |  | Directors Nomination Deposit | - | 8.00 | - | - |
|  |  |  | Refund of Directors Nomination Refund | - | (8.00) | - | - |
| 2 | Edelweiss Securities Limited (Is registered broker with SEBI and Stock Exchanges) | Fellow Subsidiary | Brokerage (For Securities transaction) | 11.33 | 21.27 | 8.94 | 17.65 |
|  |  |  | Rent Paid for Office Premises | 8.59 | 25.69 | 8.43 | 25.28 |
| 3 | Edelweiss Commodities Services Limited | Fellow Subsidiary | Interest received on Security Deposit | - | (141.00) | (88.85) | (265.58) |
|  |  |  | Rent paid for office premises | 348.11 | 927.83 | 274.05 | 801.91 |
|  |  |  | Refund of Security Deposit | - | $(3,000.00)$ | - | - |
|  |  |  | Purchase of Securities |  |  | - | 1,500.00 |
|  |  |  | Sale of Securities |  | (505.00) | - | - |
| 4 | ECL Finance Limited | Fellow Subsidiary | Interest on Non-Convertible Debentures | (2.21) | (11.77) | (55.43) | -102.33 |
|  |  |  | Investment in Non-Convertible Debentures | 67.55 | 132.55 | - | 1,501.41 |
|  |  |  | Purchase of Securities | - | - | - | 996.00 |
| 5 | Edelweiss Broking Limited | Fellow Subsidiary | Insurance Commission paid as Corporate Agent | 26.40 | 64.85 | 28.72 | 87.68 |
| 6 | Edelweiss Retal Finance Limited | Fellow Subsidiary | Interest on Non-Convertible Debentures | (40.46) | (97.20) |  |  |
|  |  |  | Investment in Debt Securities | - | 1,400.00 | - | - |
| 7 | Edelweiss Finance \& Investments Limited | Fellow Subsidiary | Interest on Non-Convertible Debentures | (41.48) | (70.33) | (14.47) | (173.59) |
|  |  |  | Investment in Non-Convertible Debentures |  | 1,500.00 | - | - |
|  |  |  | Purchase of Securities | 1,810.00 | 1,810.00 | 0.00 | 958.25 |
|  |  |  | Sale of Securities | - | $(1,638.99)$ | - | - |
| 8 | Edel Finance Company Limited | Fellow Subsidiary | Lease Rent for Office Equipment | 3.45 | 10.35 | 3.45 | 10.35 |
| 9 | Serenity Business Park Limited | Fellow Subsidiary | Refundable Security Deposit | 291.74 | 291.74 | - | - |
|  |  |  | Business centre Charges | 6.79 | 6.79 | - | - |
| 10 | Eternity Business Centre Limited | Fellow Subsidiary | Refundable Security Deposit | 114.76 | 114.76 | - | - |
|  |  |  | Business centre Charges | 17.25 | 17.25 | - | - |
| 11 | Key Managerial Personnel | Key Managerial Personnel | Premium collected toward policies] | (22.70) | (45.69) | (18.13) | (40.00) |

* Transaction amounts are on accrual basis.


## FORM - L-31

LNL - 6 : Board of Directors \& Key Persons
Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

## Board of Directors and Key Person information

| Sr. No. | Name of person | Role/designation | Details of change in the period |
| :---: | :---: | :---: | :---: |
| 1 | Mr. Rashesh Shah | Chairman | - |
| 2 | Mr. Arthur Lee | Director | - |
| 3 | Mr. Deepak Mittal | Managing Director \& CEO | - |
| 4 | Mr. Himanshu Kaji | Director | - |
| 5 | Mr. lan Brimecome | Director | - |
| 6 | Mr. Kichiichiro Yamamoto | Director | - |
| 7 | Mr. P. N. Venkatachalam | Independent Director | - |
| 8 | Mr. P. Vaidyanathan | Independent Director | - |
| 9 | Mr. R. P. Singh | Independent Director | - |
| 10 | Mr. Rujan Panjwani | Director | - |
| 11 | Ms. Shabnam Panjwani | Director | - |
| 12 | Mr. Venkat Ramaswamy | Director | - |
| Sr. No. | Name of person | Role/designation | Details of change in the period |
| 1 | Mr. Sarju Simaria | Chief Financial Officer | - |
| 2 | Mr. Yash Prasad | Chief Marketing Officer and Head of Sales | - |
| 3 | Ms. Anuradha Lal | Appointed Actuary | - |
| 4 | Mr. Ajeet Lodha | Chief Risk Officer | - |
| 5 | Mr. Bismillah Chowdhary | Chief Investment Officer | - |
| 6 | Ms. Shirin Patel | Chief Compliance Officer | - |
| 7 | Mr. Rajiv Gupta | Head - Internal Audit | - |

Key persons as defined in Guidelines on Reporting of Key Persons (Circular Ref: IRDA/Life/GDL/Misc/202/10/2013 dated October 9, 2013)

## FORM L-32-SOLVENCY MARGIN - KT 3

## AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.

Insurance Regulatory and Development Authority (Actuarial Report and Abstract) Regulations, 2000

Date : 31 December 2015

## AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.



## Certification:

I, Anuradha Lal, the Appointed Actuary ,certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

Anuradha Lal
Deepak Mittal
Appointed Actuary

MD \& C.E.O.

FORM 7
COMPANY NAME \& CODE: Edelweiss Tokio Life Insurance Company Limited - 147
Statement as on : 31 December, 2015
Confirmation of Investment portfolio details
Confirmation of investment portfolio details Certificate under Section 28(2A) / 28(2B) / 28B (3) of the Insurance Act, 1938

| No | Description | Bonds/ Debentures |  | Loans |  | Other debt Instruments |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD as on date | Prev FY as on 31 Mar 15 | YTD as on date | Prev FY as on 31 Mar 15 | YTD as on date | Prev FY as on 31 Mar 15 | YTD as on date | Prev FY as on 31 Mar 15 |
| 1 | Investment Assets (As per form 3A/ 3B - Total Fund) | 39,605 | 36,992 | - | - | 29,002 | 29,839 | 68,607 | 66,831 |
| 2 | Gross NPA | - | - | - | - | - | - | - |  |
| 3 | \% of Gross NPA on Investment assets (2/1) | - | - | - | - | - | - | - |  |
| 4 | Provision made on NPA | - | - | - | - | - | - | - | - |
| 5 | Provision as a \% of NPA (4/2) | - | - | - | - | - | - | - | - |
| 6 | Provision on standard assets | - | - | - | - | - | - | - | - |
| 7 | Net Investment Assets (1-4) | 39,605 | 36,992 | - | - | 29,002 | 29,839 | 68,607 | 66,831 |
| 8 | Net NPA (2-4) | - | - | - | - | - | - | - | - |
| 9 | \% of Net NPA to Net Invetsment Assets (8/7) | - | - | - | - | - | - | - | - |
| 10 | Write off made during the period | - | - | - | - | - | - | - | - |

Note: Life fund includes Fund Beyond Solvency Margin for the purpose of this disclosure.

## CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in investment Guidelines as amended from time to time.

FORM 7
COMPANY NAME \& CODE: Edelweiss Tokio Life Insurance Company Limited - 147
Statement as on : 31 December, 2015
Confirmation of Investment portfolio details
Certificate under Section 28(2A) / 28(2B) / 28B (3) of the Insurance Act, 1938

| No | Description | Bonds/ Debentures |  | Loans |  | Other debt Instruments |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD as on date | Prev FY as on 31 Mar 15 | YTD as on date | Prev FY as on 31 Mar 15 | YTD as on date | Prev FY as on 31 Mar 15 | YTD as on date | Prev FY as on 31 Mar 15 |
| 1 | Investment Assets (As per form 3A/ 3B - Total Fund) | 2,359 | 1,752 | - | - | 5,350 | 4,211 | 7,709 | 5,962 |
| 2 | Gross NPA | - |  | - | - | - | - | - | - |
| 3 | \% of Gross NPA on Investment assets (2/1) | - |  | - | - | - | - | - | - |
| 4 | Provision made on NPA | - |  | - | - | - | - | - | - |
| 5 | Provision as a \% of NPA (4/2) | - |  | - | - | - | - | - | - |
| 6 | Provision on standard assets | - |  | - | - | - | - | - | - |
| 7 | Net Investment Assets (1-4) | 2,359 | 1,752 | - | - | 5,350 | 4,211 | 7,709 | 5,962 |
| 8 | Net NPA (2-4) | - |  | - | - | - | - | - | - |
| 9 | \% of Net NPA to Net Invetsment Assets (8/7) | - |  | - | - | - | - | - | - |
| 10 | Write off made during the period | - |  | - | - | - | - | - | - |

CERTIFICATION
Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

FORM 7
COMPANY NAME \& CODE: Edelweiss Tokio Life Insurance Company Limited - 147
Statement as on : 31 December, 2015
Confirmation of Investment portfolio details
Certificate under Section 28(2A) / 28(2B) / 28B (3) of the Insurance Act, 1938

| No | Description | Bonds/ Debentures |  | Loans |  | Other debt Instruments |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YTD as on date | Prev FY as on 31 Mar 15 | YTD as on date | Prev FY as on 31 Mar 15 | YTD as on date | Prev FY as on 31 Mar 15 | YTD as on date | Prev FY as on 31 Mar 15 |
| 1 | Investment Assets (As per form 3A/ 3B - Total Fund) | 2,390 | 1,483 | - | - | 464 | 738 | 2,854 | 2,221 |
| 2 | Gross NPA | - | - | - | - | - | - | - | - |
| 3 | \% of Gross NPA on Investment assets (2/1) | - | - | - | - | - | - | - | - |
| 4 | Provision made on NPA | - | - | - | - | - | - | - | - |
| 5 | Provision as a \% of NPA (4/2) | - | - | - | - | - | - | - | - |
| 6 | Provision on standard assets | - | - | - | - | - | - | - | - |
| 7 | Net Investment Assets (1-4) | 2,390 | 1,483 | - | - | 464 | 738 | 2,854 | 2,221 |
| 8 | Net NPA (2-4) | - | - | - | - | - | - | - | - |
| 9 | $\%$ of Net NPA to Net Invetsment Assets (8/7) | - | - | - | - | - | - | - | - |
| 10 | Write off made during the period | - | - | - | - | - | - | - | - |

Note: Life Fund Includes Fund Beyond Solvency Margin
CERTIFICATION
Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

## 




| no. | Caticory of investment | $\begin{aligned} & \text { group } \\ & \text { CODE } \end{aligned}$ | Investment |  | cross vilio | NET YELD | Investment | $\begin{gathered} \text { Yeart } \\ \text { INCOME ON } \\ \text { INVSTMENT (R.S.) } \end{gathered}$ | crie | NETYYELD |  | Investment* | Previous Year |  | NETYELD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { INCoME ON } \\ \text { INvSTMMENT (SS.) } \end{gathered}$ | Gross YELD |  |
| A CENTRAL GOVERNMENT SECURTITES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {A }}$ | Central Govt. Seurrities, Central Govt. Guaranted Bonds | cGss | 22,54 | 510 | 9.00\% | 9.00\% | 20,812 | 1,320 | 8.44\% | 8.44\% |  | 13,078 | 1,217 | 12.35\% | 12.35\% |
| A2 | Deposits under section 7 of Insurance Act 1938 | coss | - | - | 0.00\% | 0.00\% | 200 | ${ }^{5}$ | 11.83\% | 11.83\% |  | 199 | 12 | 7.97\% | 7.97\% |
| ${ }^{\text {A }}$ | Treasury Bills | ствв | 566 | 9 | 6.59\% | 6.59\% | 361 | 17 | 6.25\% | 6.25\% |  | 1,240 | 81 | 8.64\% | 8.64\% |
| B GOVERNMENT SECURTITE / OTHER APPROVED SECURTIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{81}$ | Central Government Guaranteed Loans/Bonds | cast | - | - | 0.00\% | 0.00\% | - | - | 0.00\% | 0.00\% |  | - | - | 0.00\% | 0.00\% |
| ${ }^{\text {B2 }}$ | State Govermment Bonds | sGGb | - | - |  |  | - | - | 0.00\% | 0.00\% |  | ${ }^{140}$ | 0 | 0.06 | 0.06 |
|  | HOUSING \& LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT TAXABLE BONDS OF |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\mathrm{c}_{1}$ | Bonds/ Debentures issued by $\mathrm{NHB} / \mathrm{/nstitution} \mathrm{accredited} \mathrm{by} \mathrm{NHB}$ | hton | 5,841 | ${ }^{141}$ | 9.57\% | 9.57\% | 4,907 | 309 | 8.38\% | 8.38\% |  | 4,861 | 403 | 11.00\% | 11.00\% |
| D | Infrastructure Investments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0102 | Infrastructure - PSU- Equitr Shares - Quoted | ITPE | 187 | 5 | 10.72\% | 10.72\% | 160 | ${ }^{(6)}$ | -5.39\% | -5.3\% |  | 108 | ${ }^{63}$ | 77.48\% | 77.48\% |
|  | Infrastructure - Corporate Securities - Equity Shares - Quoted TAXABLE BONDS OF | ${ }_{\text {ITEE }}$ | 28 | (9) | -132.41\% | -132.41\% | ${ }^{63}$ | (24) | -51.5\% | -51.58\% |  | 61 | 28 | 6.45\% | 6.45\% |
| ${ }^{0} 3$ | Infastructure - -PSU- Debentures/Bonds | 1pto | 1,539 | 73 | 18.82\% | 18.82\% | 1,600 | 146 | 12.14\% | 12.14\% |  | 1,097 | 71 | 8.61\% | 8.61\% |
| ${ }^{04}$ | infrastructure - other corporate securites - debentures/ bonos | Іст | 2,887 | 99 | 17.26\% | 17.26\% | 2,152 | 195 | 12.06\% | 12.06\% |  | 1,688 | 104 | 8.19\% | 8.19\% |
| D5 | infeastructure other- Equity | 10¢0 | ${ }_{9}$ | (11) | -44.58\% | -44.5\% | 97 | 0 | 0.21\% | 0.21\% |  | 102 | 19 | 25.97\% | 25.97\% |
|  | tax reee bonos |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Infastructure - PSU - Debentures / Bonds | 1pfo | 1 | 0 | 236.59\% | 236.59\% | 1 | 0 | 236.59\% | 236.59\% |  | - | - | 0.00\% | 0.00\% |
| E | APPRoved INVESTMENT SUBJEGT To exposure Norms |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | PSU - Equity shares -quoted | EAEQ | 303 | ${ }^{(12)}$ | -15.42\% | -15.42\% | 267 | (27) | -13.46\% | -13.46\% |  | 378 | ${ }^{61}$ | 21.53\% | 21.53\% |
| E2 | Corporate Securities-Equity shares (Ordinary)-quoted | eace | 4,330 | 60 | 5.48\% | 5.48\% | 3,408 | 369 | 14.42\% | 14.42\% |  | 4,573 | 989 | 28.71\% | 28.71\% |
| ${ }^{\text {e3 }}$ | Corporate Securities - Debentures | ecos | 5,866 | ${ }^{63}$ | 4.24\% | 4.24\% | 8,967 | 1,186 | 17.60\% | 17.60\% |  | 13,680 | 1,197 | 11.61\% | 11.61\% |
| E4 | Corporate Seurities - Debentures | ${ }^{\text {EDPG }}$ | 2,900 | 82 | 11.18\% | 11.18\% | 2,91 | 173 | 11.26\% | 112.2\% |  | 1,610 | 101 | 12.56\% | 12.56\% |
|  | Corporate Securities-Preference Shares | EPNO | 709 | - | 0.0\%\% | 0.00\% | 706 | - | 0.00\% | 0.00\% |  | 526 | ${ }^{23}$ | 5.82\% | 5.82\% |
| ${ }^{\text {E6 }}$ | Application Money | ecam | 2,775 | 25 | 5.78\% | 5.78\% | 3,611 | ${ }^{63}$ | 6.37\% | 6.37\% |  | 4,950 | 45 | 7.52\% | 7.52\% |
| ${ }^{\text {E }}$ | Deposits- Deposit with scheduled Banks, fis Inc. Bank Balance awaitina Invectmont1 cril Ral | ${ }^{\text {ecob }}$ | 17,02 | 450 | 10.53\% | 10.53\% | 16,874 | 1,360 | 10.73\% | 10.73\% |  | 15,843 | 1,293 | 10.83\% | 10.83\% |
| ${ }^{\text {E }}$ | Deposits - Cos with Scheduled Banks | EDCD | - | - | 0.00\% | 0.00\% | - | - | 0.00\% | 0.00\% |  | 300 | 5 | 13.39\% | 13.39\% |
| E9 | ccll - cblo | ${ }_{\text {ecbo }}$ | 742 | 12 | 6.58\% | 6.58\% | 1,030 | 54 | 7.19\% | 7.19\% |  | 1,354 | 21 | 8.41\% | 8.41\% |
| ${ }^{\text {E10 }}$ | Perpetual Deet Instruments of Tier \& \& \| Capital issued by PSU Banks | Eupd | - | - | - | - | - | - | - |  | - | - | - | . |  |
| ${ }^{\text {E11 }}$ | Mutual Funds-Gil/ / Gec /Liquid Schemes | EgmF | 1,114 | 20 | 7.73\% | 7.73\% | 1,715 | 97 | 8.04\% | 8.04\% |  | 1,182 | 71 | 8.71\% | 8.71\% |
| ${ }^{\text {E12 }}$ | Mutual funds - Under Promoter Group | empg | - | . | . |  | - | - | - |  | - | - | - | 0.00\% | 0.00\% |
| F | Otherinvestments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {F1 }}$ | Equity Shares (incl. Co-op Societies) | oesh | ${ }^{626}$ | 113 | 72.11\% | 72.11\% | 1,289 | 376 | 38.85\% | 38.85\% |  | 1,489 | 496 | 44.19\% | 44.19\% |
| ${ }^{\text {F2 }}$ | Equity Shares (PSUs \& Unlisted) | oepu | - | - |  |  | 11 | ${ }^{(0)}$ | ${ }^{(0.24)}$ |  | (0.24) | - | - | 0.00\% | 0.00\% |
| ${ }^{\text {F }}$ | Mutual Funds - Debt/ Income/ Serial Plans | omgs | 2,266 | 48 | 9.04\% | 9.04\% | 2,922 | 132 | 8.04\% | 8.04\% |  | 1,357 | 82 | 8.74\% | 8.74\% |
| ${ }^{\text {F4 }}$ | debentures | оІвв | - | - | 0.00\% | 0.00\% | 98 | ${ }^{5}$ | 11.60\% | 11.60\% |  | 107 | 9 | 11.60\% | 11.60\% |
| ${ }^{5} 5$ | Debentures / Bonds / CPs / Loans- (Promoter Group) | OOPG | - | - | 0.00\% | 0.00\% | - | - | 0.00\% | 0.00\% |  | 1,214 | ${ }^{91}$ | 12.11\% | 12.11\% |
| ${ }^{\text {F6 }}$ | Mutual fund (under Insurer's Promoter Group) | омpG | - | - |  |  | - | - | - |  | - | - | . | 0.00\% | 0.00\% |
| ${ }^{57}$ | Passively Managed Equity ETF (Non Promoter group) | оеtг | 505 | (32) | -25.15\% | -25.15\% | 304 | (54) | -27.31\% | $-27.31 \%$ |  | - | - | . | - |
| ${ }^{\text {F8 }}$ | Derivative Instrument | ос01 | - | (19) | . | - | - | (84) | - |  | - | - | 38 | . | - |
| ${ }^{\text {F9 }}$ | Passively Manged Equity ETF Promoter Group) | оетр | 2 | - | $\cdot$ | - | 26 | ${ }^{4}$ | 0.22 |  | 0.22 | $\cdot$ | - | . | - |
| F10 | Securitised Assets | opsA | 166 | - | 0.00\% | 0.00\% | 195 | 0 | 0.00\% | 0.00\% |  | 162 | - | - | - |

[^5]$\frac{\text { CERTIFCATION }}{\text { Certifie that the }}$ $\qquad$

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ORML.34.\ELD ON INVESTMENTS.1
*)
Statement as on:31 December, 2015 % ON INvSTMENT
```

Name of the funo: Linked fund

| No. | Catigory of nvestment | $\begin{aligned} & \text { group } \\ & \text { coote } \end{aligned}$ | Current Quarter |  |  |  | Year to Date |  |  |  | Previous Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Investment* | $\begin{gathered} \text { INComi on } \\ \text { INvSTMENT(RSS) } \end{gathered}$ | Gross YELD | NETY YELD | Investment* | $\begin{gathered} \text { INCome on } \\ \text { INvSTMENT (s.) } \end{gathered}$ | Gross Yild | NETYELD | Investment* | INCOME ON INVESTMENT (Rs.) | Gross ViLid | NET YELD |
| A | Central government securties |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {a }}$ | Central Govt. Seurities, Central Govt. Guaranteed Bonds | casb | 206 | (1) | -1.13\% | -1.13\% | 205 | 7 | 4.87\% | 4.87\% | 147 | 27 | 24.18\% | 24.18\% |
| ${ }^{2}$ | Treasury Bills | стRв | 566 | 10 | 7.22\% | 7.22\% | 481 | 27 | 7.40\% | 7.40\% | 235 | 15 | 8.31\% | 8.31\% |
| в | Government securites / other Aproved securites | 56GB | - |  | 0.00\% | 0.00\% | - | - | 0.00\% | 0.00\% | 85 | 2 | . 09 | 0.99 |
| ${ }^{81}$ | Central Goverment Guaranteed Loans/Bonds | cast |  |  | 0.00\% | 0.00\% | 10 | 0 | 22.90\% | 22.0\% |  |  |  |  |
| ${ }^{82}$ | State Government Bonds | 56GB |  |  |  |  |  |  |  |  |  |  |  |  |
| c | infrastructure investments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {c }}$ | Infrastucture-PSU-Equity Shares-quoted | ITPE | 237 | 8 | 12.89\% | 12.89\% | 211 | 1 | 0.82\% | 0.82\% | 32 | 11 | 45.89\% | 45.89\% |
| C2 |  | ${ }_{\text {ITTEE }}^{\text {ITTO }}$ | 66 580 | ${ }_{4}^{\text {(7) }}$ | -40.73\% | - $\begin{aligned} & \text {-4.7.3\% } \\ & \text { 2.94\% }\end{aligned}$ | 66 543 | ${ }_{33}^{14}$ | ${ }_{\text {c }}^{\text {3203\% }}$ 8.3\% | ${ }_{\text {ckin }}^{\text {32.03\% }}$ | 23 218 | ${ }_{35}^{6}$ |  | 33.46\% |
| ${ }_{C 4}{ }^{\text {c3 }}$ | Intastructure - PSU - Debentures/ Bonds | ${ }_{\text {lipe }}^{\text {IPTO }}$ | 580 129 | ${ }_{6}^{4}$ | 2.3.60\% | cis. | 543 138 | ${ }_{\text {(13) }}$ | - ${ }_{\text {8.3.3. }}$ |  | 218 25 | ${ }^{35}$ (8) | - ${ }_{\text {212.8.89\% }}$ | - ${ }_{\text {212.28\% }}$ |
| cs | Infrastucture - Othe Corporate Seurrities - Deeentures/Bonds | ${ }^{\text {ç0 }}$ | 89 | 1 | 5.22\% | 5.22\% | 56 | 5 | 11.00\% | 11.00\% | 10 | 1 | 15.54\% | 15.54\% |
| D | HOUSING AND LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 01 | Bonds / Deenenture is isued by NHB / Institutions accredited by NHB | hton | 399 | 6 | 5.99\% | 5.99\% | 363 | ${ }^{23}$ | 8.45\% | 8.45\% | 275 | ${ }^{36}$ | 17.46\% | 17.46\% |
| E | APPRoved investment subiect to expoosure norms |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {E }}$ | PSU - Equity shares-quoted | EaEQ | 101 | (4) | 17.22\% | 17.2\% | 124 | (29) | -31.20\% | 31.2\% | 113 | ${ }^{41}$ | 48.0 | 48.00\% |
| ${ }^{\text {E }}$ | Corporate Searities-Equity share (Ordinary)-quoted | Eace | 2,966 | (44) | -5.9\% | -5.96\% | 2,576 | ${ }^{93}$ | 4.81\% | 4.81\% | 1,121 | 326 | 38.60\% | 38.60\% |
| ${ }^{\text {e }}$ | ccll-cbio | EcBo | 247 | 4 | 6.64\% | 6.64\% | 282 | 15 | 7.06\% | 7.06\% | 76 | 1 | 8.56\% | 8.56\% |
| ${ }^{\text {E }}$ | Corporate Securities - Debentures | ecos | 328 | 6 | 7.46\% | 7.46\% | 269 | 18 | 8.7\% | 8.71\% | 210 | 27 | 17.13\% | 17.13\% |
| ${ }^{\text {es }}$ | Corporate Securties - Debentures | EDPG | 103 | 4 | 15.72\% | 15.72\% | 85 | 8 | 13.19\% | 13.19\% | 51 | 13 | 0.80 | 0.80 |
| E6 | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL, RB | ${ }^{\text {ECDB }}$ | 456 | 12 | 10.80\% | 10.80\% | 470 | 38 | 10.71\% | 10.71\% | 409 | 32 | 10.43\% | 10.43\% |
| ${ }^{\text {E }}$ | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL, RB | Eepg | . |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {E }}$ | Application Money | ECAM | 85 | 0 | 6.07\% | 6.07\% | 89 | 1 | 6.43\% | 6.43\% | 80 | 1 | 7.60\% | 7.60\% |
| ¢9 | Mutual Funds - Git/ / 6 Sec/Liquid schemes | egmf | - | . | 0.00\% | 0.00\% | - | . | 0.00\% | 0.00\% | 90 | 5 | 8.68\% | 8.68\% |
| E10 | Corporate Securities - Preference Shares | EpNa | - | - | 0.00\% | 0.00\% | . | . | 0.00\% | 0.00\% | 2 | 0 | 68.17\% | 68.17\% |
| ${ }^{\text {E11 }}$ | Deposits - Cos with Schedul Banks | edco | - | - | 0.00\% | 0.00\% | - | - | 0.00\% | 0.00\% | 36 | $\bigcirc$ | ${ }^{0.43}$ | 0.43 |
| E12 | Net Current Assets (Only in respect of ULP Business) | enca | 234 | - |  |  | 234 | - |  |  |  |  |  |  |
| F | other investments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {F1 }}$ | Equity Shares (incl. Co-op Societies) | OESH | 201 | 19 | 38.18\% | 38.18\% | 211 | 0 | 0.05\% | 0.05\% | 132 | 42 | 42.85\% | 42.85\% |
| ${ }^{5}$ | Equity Shares (PSUs \& Unlistea) | oepu | - | - |  |  | - |  |  |  | - |  | 0.00\% | 0.00\% |
| ${ }^{\text {f }}$ | Debentures | о108 | $\cdot$ | $\cdot$ | 0.00\% | 0.00\% | ${ }^{96}$ | 2 | 4.98\% | 4.9\%\% | 88 | 8 | 12.44\% | 12.44\% |
| ${ }^{\text {F4 }}$ | Passively Managed Equity Eff (Non Promoter group) | oetr | 269 | (7) | -9.81\% | -9.81\% | 265 | (25) | -12.73\% | -12.73\% | - |  | 0.00\% | 0.00\% |
| ${ }^{\text {f }}$ | Mutual Funds - Debt/ Income/ Serial Pans | omgs | ${ }^{88}$ | 0 | 4.83\% | 4.83\% | 87 | ${ }^{3}$ | 9.14\% | 9.14\% | 52 | ${ }^{3}$ | 8.77\% | 8.77\% |
|  | Total |  | 7.551 | 19 | 1.0\% | 1.09\% | ${ }_{6,862}$ | 221 | 4.56\% | 4.56\% | 3,510 | ${ }^{626}$ | 23,68\% | ${ }^{23.68 \%}$ |
| Notes: The Category Codes/figures have been restated/reclasifitid wherever found necessary |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| RTIFCCATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

```
FORML.34YELDON INESTMENTS-1
COMPANY NAME & COOE: EDELWEISSTOKIO UfF INSURANCE EO. LTD (147)
```



| мо. | Category of investment | $\begin{aligned} & \text { GROUP } \\ & \text { CODE } \end{aligned}$ | Current Quarter |  |  |  | Year to Date |  |  |  | Previous Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Investment* | $\begin{gathered} \text { INCOME oN } \\ \text { MVVSTMNNT (Rs) } \end{gathered}$ | Gross yill | NETYELD | Investment* | $\begin{aligned} & \text { MCOME ON } \\ & \text { WVESTMENT (Rs.) } \end{aligned}$ | Gross yELD | NET YELD | Investment | $\begin{gathered} \text { INCOME ON } \\ \text { NNVETMENT ( (SS.) } \end{gathered}$ | eross Yili | net yeld |
| A | Central government securties |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {a }}$ | Central Govt. Seurrites, Central Govt. Guranteed Bonds | CGsB | 1,764.30 | 36.35 | 8.20\% | 8.20\% | 1,356.65 | 83.35 | 8.18\% | 8.18\% | 525.08 | 23.65 | 0.99 | 0.09 |
| ${ }^{3}$ | Treasury Bils | ствв | 99.03 | 1.80 | 7.2\% | 7.22\% | 37.90 | 21.59 | 7.73\% | 7.73\% | ${ }^{621.13}$ | 40.26 | 8.60\% | 8.60\% |
| в | Government securites / Other approved securites | s6gb | - | - | 0.00\% | 0.00\% | - | . | 0.00\% | 0.00\% | 143.52 | 3.47 | 0.99 | 0.09 |
| ${ }^{81}$ | Central Goverment Guaranteed Loans/Bonds | cast |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{82}$ | State Government Bonds | sG6 |  |  |  |  |  |  |  |  |  |  |  |  |
| c | infrastructure investments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {c1 }}$ | Infrastructure -PSU-Equits Shares - Quoted | $\xrightarrow[\substack{\text { ITPE } \\ \text { TCE }}]{\text { ctic }}$ | - | $\cdot$ | : | $\cdot$ | - | $\cdot$ | - | - | - | : | : | : |
| c2 |  | -1TCE | 162.31 | 0.32 | 0.08 | 0.08 | 162.31 | 0.32 | 0.08 | 0.08 | $\because$ | $:$ | $\because$ | $:$ |
| ${ }_{C 4}$ |  | 10¢a |  | 0.32 | 0.08 | 0.08 |  | 0.32 |  |  | - | : | - |  |
| ${ }^{\text {c }}$ | Infrastucture - Other Corporate Seurities -Debentures/Bonds | сто | - |  | - | - | - | - | . | - | - | - | . |  |
| D | HOUSING AND LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{01}$ | Bonds / Deenenture issued by NHB / Institutions accredited by NHB | hton | 200.31 | 2.00 | 0.08 | 0.08 | 200.31 | 2.00 | 0.08 | 0.08 | - | - | . |  |
| E | APPRoved investment subject to exposure norms |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {E1 }}$ | PSU - Equity shares -quoted | EaEa | - |  | - | - | - | . | . | . |  | - | - | . |
| E2 | Corporate Securities - Equity shares (Ordinary)-quoted | EACE | 1.09 | - | - | - | 1.09 | - | . | - | $\cdot$ | $\cdot$ | - | . |
| ${ }^{\text {E }}$ | ccll- сbio | EcBo | ${ }^{33} 7.83$ | 5.63 | 6.63\% | 6.63\% | 266.01 | 14.03 | 7.0\%\% | 7.02\% | 67.20 | 1.27 | 8.03\% | 8.03\% |
| ${ }^{\text {E }}$ | Corporate Seurities Deebentures | ecos | 177.27 | 4.14 | 0.10 | 0.10 | 170.27 | 7.56 | 0.10 | 0.10 | . | . | . | - |
| ${ }_{5} 5$ | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB | ${ }^{124.35}$ | 3.26 | 10.42\% | 10.22\% | 115.02 | 9.01 | 10.33\% | 10.43\% | 68.96 | 5.41 | 0.10 | 0.10 |
| ${ }^{\text {E }}$ | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL, RBI | EEPG | . |  | - | . | . | . | . | - | . | . | . | . |
| ${ }^{\text {E }}$ | Mutual funds-Git// G Sec / Liquid Schemes | egmf | 103.14 | 1.84 | 7.66\% | 7.66\% | 89.47 | 4.93 | 7.91\% | 7.91\% | 46.79 | 2.50 | 0.99 | 0.09 |
| ${ }^{\text {E }}$ | Net Current Assets (Only in respect of Ulip Business) | enca | - |  | - | - | - | - | - | - | - | - | - |  |
| F | Other investment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {F1 }}$ | Equity Shares (incl. Co-op Societies) | oesh | - | - | - | . | - | . | . | . | - | . | . | . |
| ${ }^{5}$ | Equity Shares (PSUS \& U Ulistea) | oepu | - | - | - | - | - | - | - | - | $\cdot$ |  | $\cdot$ | - |
| ${ }^{\text {F }}$ | Debentures | ${ }^{\text {OLDB }}$ | - | - | - |  | - |  | - | - | - | - |  | - |
| ${ }^{\text {F }}$ | Mutual fund - Debt/ / ncome/ Serial Plans | omgs | . | - |  | - | - | - |  |  | - |  | - |  |
|  | total |  | 2,963 | 55 | 8.14\% | 8.14\% | 2,733 | 143 | 8.14\% | 8.14\% | 1,473 | 77 | 6.90\% | 6.90\% |

Notes: The Category Codes fifiures have been restated/recassififed wherever found necessar
$\frac{\text { CERTFICCATION }}{\text { Certifect that the information given herein are correct and complet to the best of my kowledge and belie and nothing has been concealed or suppressed }}$

FORM L-35-DOWNGRADING OF INVESTMENTS - 2
COMPANY NAME \& CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)
STATEMENT AS ON : 31 December, 2015
STATEMENT OF DOWN GRADED INVESTMENTS

## NAME OF THE FUND : LIFE FUND



Note: Life fund includes Fund Beyond Solvency Margin for the purpose of this disclosure.
CERTIFICATION:
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

FORM L-35-DOWNGRADING OF INVESTMENTS - 2
COMPANY NAME \& CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)
STATEMENT AS ON : 31 December, 2015
STATEMENT OF DOWN GRADED INVESTMENTS
NAME OF THE FUND : LINKED LIFE FUND


CERTIFICATION:
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

FORM L-35-DOWNGRADING OF INVESTMENTS - 2
COMPANY NAME \& CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)
STATEMENT AS ON : 31 December, 2015
STATEMENT OF DOWN GRADED INVESTMENTS
NAME OF THE FUND : PENSION AND GENERAL ANNUITY FUND


CERTIFICATION:
Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

| Sr. No | Pariculars | For the Quarter Ended 31 December 2015 |  |  |  | For the Quarter Ended 31 December 2014 |  |  |  | Upito nine months ended December - 15 |  |  |  | Upito nine monts ended December - 14 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Premium | ${ }_{\text {No. of }}^{\substack{\text { Noidies }}}$ | No. of tives | $\begin{gathered} \text { Sum Insured, } \\ \text { Wherever applicable } \end{gathered}$ | Premium | No. of Pollices | No. of tives | $\begin{gathered} \text { Sum Insured, } \\ \text { Wherever applicable } \end{gathered}$ | Premium | No.of Policies | No. of tives | Sum Insured, Wherever applicable | Premium | No. of Policies | No. of tives | Sum Insured, Wherever applicable |
| ${ }^{1}$ | First year Premum |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | From $0.10,000$ | 0.00 | - | - | - | 0.00 | 1.00 | . | 0.00 | 0.01 | 272.00 | 272.00 | 0.14 | 0.00 | 73.00 | 72.00 | 0.04 |
|  | From 10,000-25,000 | 0.00 | 1.00 | 1.00 | 0.20 | - |  | $\cdot$ | $\cdot$ | 0.00 | 1.00 | 1.00 | 0.20 | 0.00 | 1.00 | 1.00 | 0.15 |
|  | From 25,001-50,000 | 0.05 | 11.00 | 10.00 | 0.72 | 0.03 | 7.00 | 3.00 | 0.31 | 0.14 | 29.00 | 28.00 | 1.63 | 0.09 | 20.00 | 12.00 | 0.88 |
|  | From 50,001-75,000 | 0.09 | 13.00 | 7.00 | 0.56 | 0.05 | 10.00 | 2.00 | 0.73 | 0.17 | 24.00 | 17.00 | 1.52 | 0.13 | 24.00 | 13.00 | 1.51 |
|  | From 75,000-10,000 | 0.01 | 2.00 | 3.00 | 0.46 | 0.07 | 8.00 | 2.00 | 0.39 | 0.16 | 17.00 | 16.00 | 1.11 | 0.19 | 23.00 | 15.00 | ${ }_{1.42}$ |
|  | From 10,0,001-1-1,5,000 | 0.18 1.22 | 18.00 1100 | 15.00 | ${ }^{0.95}$ | ${ }^{0.066}$ | 6.00 6.00 | 3.00 400 | 0.43 186 | 0.18 206 | 18.00 2300 | 15.00 1200 | 0.95 4.45 | 0.14 0.50 | 13.00 1600 | 7.00 1000 | 1.63 4.5 |
|  | Above Rs. 1,25,000 | 1.22 | 11.00 |  | 1.77 | 0.23 | 6.00 | 4.00 | 1.86 | 2.06 | 23.00 | 12.00 | 4.14 | 0.50 | 16.00 | 10.00 | 4.15 |
|  | ii) Individual Single Premium-Anuity (ISPA) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | From -5.50,000 |  | - | - | - | - | - | - | - | - | - |  |  | - | - |  | - |
|  | From 50,001-100,000 | - | - | - | - | - |  | - |  |  |  |  |  |  |  |  |  |
|  | From 1,00,001-150,000 |  |  |  |  | ${ }^{0.01}$ | ${ }^{1.00}$ | - | 0.01 | ${ }^{0.03}$ | ${ }^{3.00}$ | ${ }^{3.00}$ | ${ }^{0.03}$ | 0.04 | 4.00 | 3.00 | ${ }^{0.04}$ |
|  | From 150,001-2.200,000 | 0.27 | ${ }^{3.00}$ | 3.00 | 0.27 | ${ }^{0.05}$ | 2.00 | - | 0.05 | ${ }^{0.34}$ | 5.00 | 5.00 | 0.34 | 0.17 | 4.00 | 2.00 | 0.17 |
|  | From 2,00, 001-250,000 | $\cdot$ | - | - | - | - | - | - | - | - | $\cdot$ | - | - | - | - |  | $\because$ |
|  |  | : | : | : | : | : | : | : | : | $\because$ | - | - | - | - | - |  |  |
|  | iii) Group Single Premium (GSP) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 0.16 0.58 | - | 239.00 35600 | 24.18 4.81 | ${ }^{0.06}$ | - | 88.00 17700 | 9.09 2034 | 0.35 1.51 | : | 490.00 89700 | 48.51 10671 | 0.16 0.79 | : | 220.00 48300 | 23.20 5780 |
|  | From 10,000-25,000 From 25,00-5,000 | 0.58 0.63 | : | 356.00 187.00 | 42.81 30.86 | 0.29 0.51 | $:$ | 177.00 141.00 | 20.34 25.86 | 1.51 1.74 | $:$ | 897.00 504.00 | ${ }_{82.85}^{106.71}$ | 0.79 1.53 | $\because$ | 483.00 42.00 | 57.80 75.60 |
|  | From 50,001-7,000 | ${ }_{0}^{0.32}$ | - | 55.00 | ${ }_{13.72}$ | ${ }_{0.32}$ | . | 55.00 | ${ }_{19.01}^{25.60}$ | 1.00 | - | 1644.00 | 44.13 | ${ }_{0.95}^{1.95}$ | - | ${ }_{160.00}$ | 75.60 44.08 |
|  | From 75,000-10,000 | 0.34 | - | 39.00 | 15.45 | 0.26 | - | 29.00 | 13.00 | ${ }_{0} .81$ | - | 93.00 | 39.37 | 0.80 | - | 91.00 | 38.52 |
|  | From 1,00,001-1,25,000 | 0.17 | - | 15.00 | 8.26 | 0.08 |  | 8.00 | 5.09 | ${ }^{0.35}$ | - | 30.00 | 15.38 | 0.42 |  | 38.00 | 19.63 |
|  | Above Rs. 1,25,000 | 3.45 | 1.00 | 2,177.00 | 61.07 | 1.14 | 1.00 | 158.00 | 48.00 | 5.40 | 2.00 | 2,253.00 | 129.80 | 5.40 | 3.00 | 343.00 | 118.93 |
|  | iv) Group Singe Premium-Annuity (GSPA) | : | : | : | : |  |  |  |  | - | - | - | $\therefore$ |  |  |  |  |
|  | $\xrightarrow{\text { From 0.50,000 }}$ From 50011000000 | : | : | $:$ | $:$ | $:$ | $:$ | $:$ | $:$ | $:$ | $:$ | - | : | : | : | : | : |
|  | From 1,00,001-150,000 | - | - | - | - | - | - | - | - | - | - |  |  | - | , | . | - |
|  | From 150,001-2,00,000 | - | - | - | - | - |  | - | - | - |  |  |  | - |  |  |  |
|  | From 2,00, $001-250,000$ From 2,5,001-3,0,000 | $:$ | : | : | : | : | $:$ | $:$ | $:$ | : | - | - | $:$ | : | - | $:$ | $:$ |
|  | Above Rs. $3,00,000$ | - | - | - | - | - | - | - | - | - | . | . | . | . | - | - |  |
|  | v) Individual non Single Premium (INSP) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | From 0-10.000 | ${ }^{1.31}$ | 2,25000 25300 | 2,075.00 | 508.45 5559 | ${ }^{0.56}$ | 891.00 285500 | 447.00 32200 | 158.16 32417 | 2.51 14.45 | 4,17.00 8.63100 | 3.857 .00 <br> 819000 | ${ }^{1,1115.57}$ | 2.03 10.11 | $3,069.00$ 7,62100 | $2,100.00$ 4,7000 | 461.66 <br> 81530 <br> 8. |
|  | From 10,000-25,000 From 25,001-5,000 | 3.48 8.41 | ${ }^{2,5355.00}$ | $2,34.400$ 2,38500 |  | 4.53 4.42 | $2,854.00$ $1,353.00$ | 322.00 99.00 | 324.17 118.57 | 14.45 17.57 | $8,631.00$ $5,141.00$ | $8,196.00$ $4,738.00$ | $1,701.37$ 687.90 | 14.11 11.48 | $7,621.00$ 3,87700 | 4,701.00 $1,699.00$ | 815.30 <br> 355.54 |
|  | From 50,001-75,000 | 2.28 | ${ }^{365000}$ | ${ }^{340.00}$ | 76.23 | 2.39 | ${ }^{450.00}$ | 39.00 | 44.96 | ${ }_{6} 62$ | 979.00 | 888.00 | 219.41 | 6.11 | 1,081.00 | ${ }_{606.00}$ | 127.29 |
|  | From 75,000-100,000 | 1.15 | 136.00 | 103.00 | 31.20 | 1.37 | 145.00 | 7.00 | 39.86 | 5.59 | 590.00 | 521.00 | 125.15 | 3.54 | ${ }^{359.00}$ | 199.00 | 89.00 |
|  | From 1,00,000 -1,2,5,000 | 3.24 | ${ }^{318.00}$ | 275.00 | 44.11 | ${ }^{1.31}$ | 133.00 | ${ }^{11.00}$ | 24.43 | ${ }^{4.74}$ | 488.00 | 394.00 | ${ }^{115.06}$ | 3.33 | ${ }^{312.00}$ | 155.00 | ${ }^{78.22}$ |
|  | Above Rs. $1,25,000$ | 6.84 | 264.00 | 177.00 | 111.61 | 5.04 | 148.00 | 15.00 | 126.87 | 17.57 | 65.00 | 521.00 | 369.58 | 11.79 | 346.00 | 182.00 | 354.66 |
|  | vi) Individual non Single Premium- Annuity (INSPA) From 0-50,000 From 50,001-100,000 | : | : | : | : | . | . | - | - | : | : | - | : | : | : |  | $\because$ |
|  |  | - | - | - | - | - | - | - | - | - | - | . | . | . | - |  |  |
|  | From $50.001-100,000$ From $1,000001-150,000$ From 150,001-200000 | - | - | - | - | - |  | - | - | - | - |  |  | - | - |  | - |
|  | From 2,00,,001-250,000 | - | - | - | - | - |  | - | - | - | - |  |  | - |  |  |  |
|  |  | $:$ | : | : | $:$ | : | $:$ | : | : | $:$ | $:$ | - | : | $:$ | : | $:$ | $:$ |
|  | From 2,50,001 -3,00,000 Above Rs. 3,00,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
|  | vii) Group Non Single Premium (GNSP) | - |  | - | - |  |  |  |  | - |  | - |  |  |  |  |  |
|  |  | - | - | - | - | ${ }^{0.00}$ | - | 144.00 | 0.13 |  |  | - | - | 0.00 | - | ${ }^{879.00}$ | 0.82 |
|  | $\xrightarrow{\text { From } 0-10,000}$ | $\bigcirc$ | 300 | 900 | 27 | ${ }^{0.00}$ | 2.00 | 146.00 33400 | ${ }^{0.79}$ | $\bigcirc$ | 600 | 111600 | 5.58 | 0.01 | 4.00 300 | 303.00 35700 | 3.08 <br> 14 <br> 122 |
|  | From 25,001-5.0,000 | 0.01 | 3.00 | 556.00 | 2.78 | 0.01 | 2.00 | 334.00 | 1.93 | 0.02 | 6.00 | ${ }^{1,116.00}$ | 5.58 | 0.01 | 3.00 | 357.00 | ${ }^{4.47}$ |
|  |  | 0.03 | 4.00 | 992.00 | 13.36 | 0.01 | 1.00 | 296.00 | 1.80 | 0.05 | 8.00 | 1,934.00 | 24.94 | 0.03 | 4.00 | ${ }^{83.00}$ | 17.27 |
|  | $\underset{\text { From } 50.001-75.000}{\text { From 75,00-100,000 }}$ | 0.03 | ${ }^{3.00}$ | ${ }^{957.00}$ | ${ }^{10.61}$ | ${ }^{0.01}$ | 1.00 | ${ }^{368.00}$ | ${ }_{1}^{1.49}$ | ${ }^{0.04}$ | 4.00 | 1,129.00 | ${ }^{19.26}$ | ${ }^{0.03}$ | ${ }^{3.00}$ | ${ }^{1,253.00}$ | $\begin{array}{r}7.61 \\ 770 \\ \hline 7.2 \\ \hline\end{array}$ |
|  | $\begin{gathered} \text { From 1,00,001-1,25,000 } \\ \text { Above Rs. 1,25,000 } \end{gathered}$ | $(0.01)$ 3.59 | ${ }^{(1.00)}$ | ${ }_{\text {1,51,882.00 }}^{(62200}$ | 3.84 1,88.61 | 2.01 2.14 | 1.00 11.00 | 318.00 $1,42,13,00$ | 2.67 67.03 | ${ }^{0.03}$ | 3.00 42.00 | 955.00 2,81,390.00 | 20.32 2,34.56 | 0.02 6.03 | 2.00 40.00 | $1,020.00$ 2,70,19.00 | 7.70 2,42.74 |
|  | vii) Group Non Singet Premium- Annuity (GNSPA) | . | . | . | . |  |  |  |  | . | . |  |  |  |  |  |  |
|  |  | - | - | - | - | - | - | - | - | - | - |  | . | . | - |  | - |
|  |  | - | - | - | - | - |  | $\checkmark$ |  | - | - |  | - | - |  |  | - |
|  |  |  |  | - |  | $\therefore$ |  |  | - | : | - |  | - | $\bigcirc$ | $\therefore$ | $:$ | $:$ |
|  | From 50,001-75,000 From 75,000-100,000 | - | - | - | - | - | - | - | - | : | - | : | - | - | - | : | - |
|  |  | - | - |  |  |  |  |  |  | - | - | - | - | - |  | - |  |
|  |  |  |  |  |  | - |  |  |  | - | - | - | - | - |  |  |  |


| Sr. No | Particulars |  | For the Quarter Ended 31 December 2015 |  |  |  | For the Quarter Ended 31 December 2014 |  |  |  | Upito nine monts ended December- 15 |  |  |  | Upito nine monts ended December - 14 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Premium | ${ }_{\text {Nobe of }}^{\substack{\text { Noilices }}}$ | No. of Lives | Sum Insured, Wherever applicable | Premium | No.of Policies | No. of lives | $\underset{\text { Wherevererspplicable }}{\text { Sum }}$ | Premium | No. of Policies | No. of tives | Sum Insured, Wherever applicable | Premium | No. of Policies | No. of tives |  |
| 2 | Renewal Premium : <br> i) In |  | : |  | : | : |  |  |  |  | : | : | $\checkmark$ | : |  |  |  |  |
|  |  | From 0 | 1.11 | 1,134.00 | 902.00 | . | 1.04 | 1,275.00 | 1,275.00 | - | 2.75 | 4,514.00 | 4,153.00 | - | 2.43 | 5,845.00 | 5.845.00 |  |
|  |  | From 1 | 5.94 | 2,688.00 | 2,473.00 | - | 4.29 | 2,218.00 | 2,218.00 | - | ${ }_{16.88}$ | 13,313.00 | 12,557.00 | - | ${ }_{9} 9.56$ | 11,161.00 | 11,161.00 |  |
|  |  | from 2 | 7.98 | 1,989.00 | 1,895.00 | - | 3.85 | 648.00 | 648.00 | - | 16.75 | 5,978.00 | 5,507.00 | . | 8.36 | 4,09.00 | 4,093.00 |  |
|  |  | From 5 | 2.54 | 344.00 | 323.00 | - | 1.81 | 182.00 | 182.00 | - | 6.29 | 1,401.00 | 1,277.00 | - | 3.77 | 979.00 | 979.00 | - |
|  |  | From ; | 1.05 | 71.00 | 84.00 | - | 1.12 | 126.00 | 126.00 | - | 4.34 | 589.00 | 536.00 |  | 2.25 | ${ }^{410.00}$ | 410.00 |  |
|  |  | From 1 | 2.65 | 242.00 | 21.00 | - | 0.65 | 48.00 | 48.00 | - | 3.91 | ${ }^{436.00}$ | ${ }^{385} 500$ |  | ${ }^{1.28}$ | 194.00 | 194.00 |  |
|  |  | Above 1 | 6.81 | 178.00 | 174.00 | - | 3.53 | 100.00 | 100.00 | - | 13.84 | 545.00 | 480.00 | - | 5.95 | 327.00 | 327.00 |  |
|  | ii) Individual-Anuuty |  | - | - | - | - |  |  |  |  | - | - | - | - |  |  |  |  |
|  |  | $\underset{\mathrm{Fra}}{\substack{\text { fr }}}$ | - | $:$ | $:$ | : | - | - | - | - | : | : | : | : | . | - | - |  |
|  |  | fr | - | - | - | - | - | $\cdots$ | - | - | - | - | - | - | - | - | - |  |
|  |  | ${ }^{\text {fri }}$ |  | - | - | - |  |  |  | - | - | - | - | - |  | - | - | - |
|  |  | $\underset{\text { Fric }}{\substack{\text { Fri }}}$ |  | $\because$ | : | : |  |  |  | $:$ | : | $\because$ | : | : | $\therefore$ | : | : |  |
|  |  | $\mathrm{Ab}^{\text {a }}$ | - | - | - | - | - |  | - | - | - | - | - | - | - | - | - |  |
|  | iii) Group |  | - | - | - | - |  |  |  |  | - | - | - | - |  |  |  |  |
|  |  | ${ }_{\text {From }}$ | 0.00 | 2.00 | 2,021.00 | : | 0.01 | 2.00 300 | - | - | ${ }^{0.01}$ | 2.00 | $2,34.00$ <br> (7.00) | - | 0.01 0.01 | 2.00 3.00 | $:$ | - |
|  |  | ${ }_{\text {From }}{ }^{\text {From }}$ | 0.01 | 1.00 | 65.00 | - | 0.01 0.03 | 3.00 8.00 | : | - | ${ }_{0}^{10.00)}$ | 5.00 | ${ }_{\text {361.0) }}^{\text {(7.00 }}$ | - | ${ }_{0}^{0.01}$ | 3.00 11.00 | : | - |
|  |  | From 5 | ${ }^{\text {(0.0) }}$ |  | (9.0) | - | 0.02 | 7.00 | - | - | 0.02 | 2.00 | 184.00 | - | 0.04 | 9.00 | - | - |
|  |  | ${ }^{\text {From }}$; | 0.03 | 2.00 | ${ }^{161.00}$ | - | 0.04 | 4.00 | - | - | ${ }^{0.065}$ | 4.00 300 | 384.00 <br> 123800 | - | 0.07 | ${ }^{6.00}$ | - |  |
|  |  | From 1 | 0.03 | 2.00 | 1,216.00 | - | 0.02 | 7.00 | - |  | 0.05 | 3.00 | 1,238.00 | - | 0.14 | 7.00 | - | - |
|  |  | Above 1 | 0.25 | (1.00) | ${ }^{69} .00$ | - | 0.22 | 9.00 | - | - | ${ }^{3.31}$ | 23.00 | 30,980.00 | - | 2.90 | 25.00 | - | - |
|  | iv) Group-Annuity |  |  | - | - | - |  |  |  |  | - | - | - | - |  |  |  |  |
|  |  | ${ }^{\text {From }} 0$ |  | - | - | - | - |  | - | - | - | - | - | - | - | - | - | - |
|  |  | $\underset{\substack{\text { From } 1 \\ \text { From } 2}}{ }$ | $:$ | : | - | $:$ | $:$ | $:$ | : | $:$ | - | $:$ | - | : | - | - | $:$ | $:$ |
|  |  | ${ }_{\text {From }} 5$ | : | - | - | : | - | - | : | - | - | ; | - | - | - | : | : | - |
|  |  | From ; | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  |  | $\underset{\substack{\text { From } 1 \\ \text { Abovel }}}{ }$ | - |  | $:$ | - | $:$ | $:$ | $:$ | $:$ | $:$ | $:$ | . | $:$ | : | $:$ | $:$ | - |

Date: 31 December 2015

| Sr.No. | Channels | For the quarter ended 31 December 2015 |  |  | Upto the nine month ended 31 December 2015 |  |  | For the quarter ended 31 December 2014 |  |  | Upto the nine month ended 31 December 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium | No. of Policies/ No. of Schemes | No. of Lives Covered | Premium |
| 1 | Individual agents | 16 | 140688 | 3.02 | 42 | 263251 | 5.75 | 17.00 | 1,43,822.00 | 2.05 | 38.00 | 2,49,354.00 | 4.24 |
| 2 | Corporate Agents-Banks | - | - | - | . | - | - | . | - | - | - |  | - |
| 3 | Corporate Agents -Others | - | - | - | - | - | - | - | - | - | - | - | - |
| 4 | Brokers | 5 | 11838 | 0.79 | 11 | 13119 | 0.89 | - | (443.00) | (0.00) | 4.00 | 5,628.00 | 0.35 |
| 5 | Micro Agents | - | - | - | - | - | - | - | - | - | - | - | - |
| 6 | Direct Business | 4 | 4036 | 5.49 | 12 | 14504 | 12.01 | 2.00 | 1,583.00 | 2.77 | 17.00 | 21,557.00 | 11.58 |
| Total(A) |  | 25 | 1,56,562 | 9.30 | 65 | 2,90,874 | 18.65 | 19 | 1,44,962 | 4.82 | 59 | 2,76,539 | 16.17 |
| 1 | Referral (B) |  |  |  |  |  |  |  |  |  |  |  |  |
| Grand Total ( $\mathrm{A}+\mathrm{B}$ ) |  | 25 | 1,56,562 | 9.30 | 65 | 2,90,874 | 18.65 | 19 | 1,44,962 | 4.82 | 59 | 2,76,539 | 16.17 |Business Acquisition through different channels (Individuals)


| Sr.No. | Channels | For the Quarter ended 31 December 2015 |  | For the Quarter ended 31 December 2014 |  | Upto the nine months ended 31 December 2015 |  | Upto the nine months ended 31 December 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium |
| 1 | Individual agents | 5,682 | 15.96 | 4,406 | 13.47 | 13501 | 40.23 | 11,457 | 35.65 |
| 2 | Corporate Agents-Banks | 937 | 3.70 | 587 | 2.20 | 2,030 | 8.65 | 1,464 | 5.46 |
| 3 | Corporate Agents -Others | 307 | 2.35 | 337 | 1.89 | 692 | 4.65 | 958 | 5.04 |
| 4 | Brokers | 586 | 4.97 | 330 | 1.39 | 1,608 | 13.12 | 903 | 3.66 |
| 5 | Micro Agents | 234 | 0.00 | 81 | 0.00 | 461 | 0.01 | 384 | 0.00 |
| 6 | Direct Business | 856 | 1.56 | 274 | 1.17 | 2,721 | 5.06 | 887 | 3.84 |
|  | Total (A) | 8,602 | 28.55 | 6,015 | 20.12 | 21,013 | 71.71 | 16,053 | 53.66 |
| 1 | Referral (B) |  |  |  |  |  |  | - |  |
|  | Grand Total ( $\mathrm{A}+\mathrm{B}$ ) | 8,602 | 28.55 | 6,015 | 20.12 | 21,013 | 71.71 | 16,053 | 53.66 |

FORM L-39-Data on Settlement of Claims
Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

## Ageing of Claims

| Sr.No. | Types of Claims | On or before matuirty | 1 month | No. of <br> 1-3 months | claims paid <br> 3-6 months | 6 months -1 year | > 1 year | Total No. of claims paid | Total amount of claims paid (` In Crores) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Maturity Claims | - | - | - | - | - | - | - | - |
| 2 | Survival Benefit | - | - | - | - | - | - | - | - |
| 3 | for Annuities / Pension | - | - | - | - | - | - | - | - |
| 4 | For Surrender | - | - | - | - | - | - | - | - |
| 5 | Other benefits | - | 4* | - | - | - | - | - | 0.06 |
| 1 | Group Death Claims | - | 254 | - | - | - | - | - | 2.37 |
| 2 | Individual Death Claims | - | 44 | 3 | - | - | - | - | 7.38 |
* Other benefits include claim under $\mathrm{HCB}, \mathrm{CI}, \mathrm{PWB}$ rider
${ }^{* *}$ Ageing reckoned from the date of receipt of last requirement

FORM L-40: Quarterly claims data for Life
Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

*Other benefits include claim under HCB, CI, PWB rider


FORM L-40 : Quarterly claims data for Life
Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD
Date: 31st December 2015
Upto Nine Months Ended 31st December, 2015

laim under HCB, CI PWB rider

| S. No. | Claims Experience | For Death | for Maturity | Survival Benefit | For Annuities/ Pension | For Surrender | Other Benefits |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Claims $\mathrm{O} / \mathrm{S}$ at the beginning of the period | 8 |  |  |  |  |  |
| 2 | Claims reported during the period | 851 |  |  |  | - |  |
| 3 | Claims Settled during the period | 786 |  |  |  | - |  |
| 4 | T \& C Rejected | - |  |  | - | - |  |
| 5 | Claims Repudiated during the period <br> a) Less than 2 years from the date of acceptance of risk <br> b) Grater than 2 year from the date of acceptance of risk | - - - |  |  | - - - | - - - |  |
| 6 | Claims Written Back | - |  |  | - | - |  |
| 7 | Claims $\mathrm{O} / \mathrm{S}$ at End of the period | - |  |  | - | - |  |
|  | Less than 3months | 73 |  |  | - | - |  |
|  | 3 months to 6 months | - |  |  | - | - |  |
|  | 6 months to 1 year | - |  |  | - | - |  |
|  | 1 year and above | - |  |  | - | - |  |

FORM L-41-GREIVANCE DISPOSAL
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

## GRIEVANCE DISPOSAL

| SI.No. | Particulars | Opening Balance As on begining of the quarter | Additions during the quarter | Complaints Resolved / Settled during the quarter |  |  | Complaints Pending at the end of the quarter | Total complaints registered up to the quarter during the financial year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Fully Accepted | Partially Accepted | Rejected |  |  |
| 1 | Complaints made by the customers |  |  |  |  |  |  |  |
| (a) | Death Claims | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| (b) | Policy Servicing | 0 | 9 | 7 | 0 | 2 | 0 | 29 |
| (c) | Proposal Processing | 1 | 24 | 16 | 1 | 7 | 3 | 131 |
| (d) | Survival Claims | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (e) | ULIP Related | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (f) | Unfair Business Practices | 9 | 93 | 33 | 2 | 58 | 8 | 248 |
| (g) | Others | 0 | 3 | 2 | 0 | 1 | 1 | 7 |
|  | Total Number of complaints: | 10 | 129 | 58 | 3 | 68 | 12 | 417 |


| $\mathbf{2}$ | Total No. of policies during previous year: | 29243 |
| :--- | :--- | :---: |
| $\mathbf{3}$ | Total No. of claims during previous year | 739 |
| $\mathbf{4}$ | Total No. of policies during current year | 21078 |
| $\mathbf{5}$ | Total No. of claims during current year | 960 |
| $\mathbf{6}$ | Total No. of Policy Complaints (current year) per 10,000 policies (current year) | 198 |
| $\mathbf{7}$ | Total No. of Claim Complaints (current year) per 10,000 claims registered (current year) : | 21 |


| $\mathbf{8}$ | Duration wise Pending Status | Complaints made by <br> Customers | Complaints made by <br> Intermediaries | Total |
| :--- | :--- | :---: | :---: | :---: |
|  |  |  |  |  |
| (a) | Upto 7 days | 9 | 0 | 0 |
| (b) | $7-15$ days | 3 | 0 | 0 |
| (c) | $15-30$ days | 0 | 0 | 0 |
| (d) | $30-90$ days | 0 | 0 | 0 |
| (e) | 90 days $\&$ Beyond | 0 | 0 | 0 |
|  | Total $N$ No of complaints | $\mathbf{0}$ | $\mathbf{0}$ | 0 |

* Opening balance should tally with the closing balance of the previous financial year

L-42- Valuation Basis (Life Insurance)



[^0]:    The Company has received show cause-cum-demand notices relating to Service tax demand amounting to Rs.30,084 thousands (Previous year Rs.30,084 thousands) from the Service Tax Department, which is being contested

[^1]:    3 * Includes investment of `140,000 thousands in Non Convertible Debentures (NCD) of Edelweiss Retail Finance Limited, a fellow subsidiary (previous period Includes investment of` 150,000 thouands in NCD of Edelweiss Finance \& Investments Limited, a fellow subsidiary).

[^2]:    * Includes investment of Rs.13,255 thouands in NCD of ECL Finance Limited, a fellow subsidiary (previous period Includes investment of Rs.7,625 thouands in NCD

[^3]:    CERTIFICATION:
    Certified that the information given here in are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

[^4]:    Note: ( (t) FRSM refers to 'tunds representing solvency Margin'
    Pattern of Investment will apply only to Shareholders (SH1) funds representing FRSM ('F)
    atter Investment as permitted under Section 27A(2) and $277(2)$ of Insurance Act 1938
    Other

[^5]:    TOTAL
    
    

