

**EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED**  
**Registration Number : 147 dated 10 May 2011**

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## REVENUE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2014

## POLICYHOLDERS' ACCOUNT (TECHNICAL ACCOUNT)

(₹ in '000)

| Particulars   | SCHEDULE | For the quarter ended<br>31 March 2014 | For the year ended<br>31 March 2014 | For the quarter ended<br>31 March 2013 | For the year ended<br>31 March 2013 |
|---|----------|--|-------------------------------------|--|-------------------------------------|
| <b>Premiums earned - Net</b>                              |          |  |                                     |  |                                     |
| (a) Premium   | L-4      | 498,056                                | 1,109,039                           | 332,492                                | 548,329                             |
| (b) Reinsurance ceded                                     |          | (13,288)                               | (46,968)                            | (9,241)                                | (23,558)                            |
| (c) Reinsurance accepted                                  |          | -                                      | -                                   | -                                      | -                                   |
| <b>SUB-TOTAL</b>  |          | <b>484,768</b>                         | <b>1,062,071</b>                    | <b>323,251</b>                         | <b>524,771</b>                      |
| <b>Income from investments</b>                            |          |  |                                     |  |                                     |
| (a) Interest & dividends Gross & Amortisation(Net)        |          | 14,463                                 | 42,246                              | 6,105                                  | 13,820                              |
| (b) Profit on sale / redemption of investments            |          | 9,147                                  | 27,566                              | 2,736                                  | 9,001                               |
| (c) Loss on sale / redemption of investments              |          | (1,375)                                | (7,617)                             | (926)                                  | (1,848)                             |
| (d) Transfer /Gain on revaluation / change in fair value* |          | 434                                    | 8,580                               | (1,594)                                | 455                                 |
| <b>SUB-TOTAL</b>  |          | <b>22,669</b>                          | <b>70,775</b>                       | <b>6,321</b>                           | <b>21,428</b>                       |
| <b>Other Income</b>                                       |          |  |                                     |  |                                     |
| (a) Contribution from the Shareholders' A/c               |          | 291,929                                | 1,191,408                           | 346,357                                | 1,080,006                           |
| (b) Other Income  |          | 43                                     | 220                                 | 34                                     | 89                                  |
| <b>SUB-TOTAL</b>  |          | <b>291,972</b>                         | <b>1,191,628</b>                    | <b>346,391</b>                         | <b>1,080,095</b>                    |
| <b>Total (A)</b>  |          | <b>799,409</b>                         | <b>2,324,474</b>                    | <b>675,962</b>                         | <b>1,626,294</b>                    |
| Commission  | L-5      | 63,854                                 | 145,892                             | 40,209                                 | 74,655                              |
| Operating expenses related to insurance business          | L-6      | 421,151                                | 1,515,406                           | 413,107                                | 1,225,066                           |
| Provision for doubtful debts                              |          | -                                      | -                                   | -                                      | -                                   |
| Bad debts written off                                     |          | -                                      | -                                   | -                                      | -                                   |
| Provision for tax   |          | -                                      | -                                   | -                                      | -                                   |
| (a) Income tax  |          | -                                      | -                                   | -                                      | -                                   |
| (b) Adjustment related to previous years                  |          | -                                      | -                                   | -                                      | -                                   |
| Provisions (other than taxation)                          |          | -                                      | -                                   | -                                      | -                                   |
| (a) For diminution in the value of investments (net)      |          | -                                      | -                                   | -                                      | -                                   |
| (b) Others  |          | -                                      | -                                   | -                                      | -                                   |
| <b>Total (B)</b>  |          | <b>485,005</b>                         | <b>1,661,298</b>                    | <b>453,316</b>                         | <b>1,299,721</b>                    |
| Benefits paid (net)                                       | L-7      | 16,057                                 | 54,411                              | 6,011                                  | 11,702                              |
| Interim bonuses paid                                      |          | 31                                     | 31                                  | -                                      | -                                   |
| Change in valuation of liability against life policies    |          |  |                                     |  |                                     |
| (a) Gross   |          | 478,627                                | 1,120,323                           | 262,448                                | 647,123                             |
| (b) (Amount ceded in Re-insurance)                        |          | (180,311)                              | (511,589)                           | (45,814)                               | (332,252)                           |
| (c) Amount accepted in Re-insurance                       |          | -                                      | -                                   | -                                      | -                                   |
| <b>Total (C)</b>  |          | <b>314,404</b>                         | <b>663,176</b>                      | <b>222,646</b>                         | <b>326,573</b>                      |
| <b>SURPLUS/ (DEFICIT ) (D) = (A) - (B) - (C)</b>          |          | <b>-</b>                               | <b>-</b>                            | <b>-</b>                               | <b>-</b>                            |
| <b>APPROPRIATIONS</b>                                     |          |  |                                     |  |                                     |
| Transfer to Shareholders' account                         |          | -                                      | -                                   | -                                      | -                                   |
| Transfer to other reserves                                |          | -                                      | -                                   | -                                      | -                                   |
| Balance being funds for future appropriations             |          | -                                      | -                                   | -                                      | -                                   |
| <b>Total (D)</b>  |          | <b>-</b>                               | <b>-</b>                            | <b>-</b>                               | <b>-</b>                            |
| <b>Details of Total Surplus :-</b>                        |          |  |                                     |  |                                     |
| a) Interim bonuses paid                                   |          | 31                                     | 31                                  | -                                      | -                                   |
| b) Allocation of bonus to policyholders                   |          | 27,974                                 | 27,974                              | 5,779                                  | 5,779                               |
| c) Surplus shown in the revenue account                   |          | -                                      | -                                   | -                                      | -                                   |
| <b>Total Surplus: [(a) + (b) + (c)]</b>                   |          | <b>28,005</b>                          | <b>28,005</b>                       | <b>5,779</b>                           | <b>5,779</b>                        |

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2014

## SHAREHOLDERS' ACCOUNT (NON-TECHNICAL ACCOUNT)

(₹ in '000)

| Particulars  | SCHEDULE | For the quarter ended<br>31 March 2014 | For the year ended<br>31 March 2014 | For the quarter ended<br>31 March 2013 | For the year ended<br>31 March 2013 |
|--|----------|--|-------------------------------------|--|-------------------------------------|
| Amounts tranfered from the policyholders account(Technical Account)  |          | -                                      | -                                   | -                                      | -                                   |
| Income from investments  |          |  |                                     |  |                                     |
| (a) Interest & dividends Gross & Amortisation(Net)                   |          | 116,036                                | 402,637                             | 74,630                                 | 336,519                             |
| (b) Profit on sale / redemption of investments                       |          | 56,553                                 | 182,143                             | 54,647                                 | 208,951                             |
| (c) (Loss on sale / redemption of investments)                       |          | (37,385)                               | (111,783)                           | (47,891)                               | (129,699)                           |
| (d) Transfer /Gain revaluation / change in Fair value                |          | -                                      | -                                   | -                                      | -                                   |
|  |          | <b>135,204</b>                         | <b>472,997</b>                      | <b>81,386</b>                          | <b>415,771</b>                      |
| Other income   |          | 8,693                                  | 35,321                              | 8,691                                  | 20,280                              |
| <b>Total (A)</b>   |          | <b>143,897</b>                         | <b>508,318</b>                      | <b>90,077</b>                          | <b>436,051</b>                      |
| Expenses other than those directly related to the insurance business |          | 6,614                                  | 9,740                               | 2,968                                  | 3,293                               |
| Bad debts written off  |          | -                                      | -                                   | -                                      | -                                   |
| Provisions (Other than taxation)                                     |          | -                                      | -                                   | -                                      | -                                   |
| (a) For diminution in the value of investment (net)                  |          | -                                      | -                                   | -                                      | -                                   |
| (b) Provision for doubtful debts                                     |          | -                                      | -                                   | -                                      | -                                   |
| (c) Others   |          | -                                      | -                                   | -                                      | -                                   |
| Contribution to Policyholders' Account                               |          | 291,929                                | 1,191,408                           | 346,357                                | 1,080,006                           |
| <b>Total (B)</b>   |          | <b>298,543</b>                         | <b>1,201,148</b>                    | <b>349,325</b>                         | <b>1,083,299</b>                    |
| <b>Profit / (Loss) before tax</b>                                    |          | <b>(154,646)</b>                       | <b>(692,830)</b>                    | <b>(259,248)</b>                       | <b>(647,248)</b>                    |
| Provision for taxation   |          | -                                      | -                                   | -                                      | -                                   |
| Current Year   |          | -                                      | -                                   | -                                      | -                                   |
| For earlier years  |          | (258)                                  | (258)                               | -                                      | -                                   |
| <b>Profit / (Loss) after tax</b>                                     |          | <b>(154,388)</b>                       | <b>(692,572)</b>                    | <b>(259,248)</b>                       | <b>(647,248)</b>                    |
| <b>APPROPRIATIONS</b>  |          |  |                                     |  |                                     |
| (a) Balance at the beginning of the period                           |          | (1,477,682)                            | (939,498)                           | (680,250)                              | (292,250)                           |
| (b) Interim dividends paid during the period                         |          | -                                      | -                                   | -                                      | -                                   |
| (c) Proposed final dividend  |          | -                                      | -                                   | -                                      | -                                   |
| (d) Dividend distribution tax  |          | -                                      | -                                   | -                                      | -                                   |
| (e) Transfer to reserves / other accounts                            |          | -                                      | -                                   | -                                      | -                                   |
| <b>Profit / (Loss) carried to the Balance Sheet</b>                  |          | <b>(1,632,070)</b>                     | <b>(1,632,070)</b>                  | <b>(939,498)</b>                       | <b>(939,498)</b>                    |
| Earning per share - Basic/Dilluted                                   |          | (0.93)                                 | (4.14)                              | (1.73)                                 | (4.31)                              |

## BALANCE SHEET AS AT 31 MARCH 2014

( ₹ in '000)

| PARTICULARS   | SCHEDULE | As at            |                  |
|---|----------|------------------|------------------|
|   |          | 31 March 2014    | 31 March 2013    |
| <b>SOURCES OF FUNDS</b>   |          |                  |                  |
| <b>Shareholders' funds</b>  |          |                  |                  |
| Share capital   | L-8,L-9  | 1,802,865        | 1,500,000        |
| Reserves and surplus  | L-10     | 6,197,116        | 3,999,981        |
| Credit/(debit) fair value change account                              |          | 3,759            | (2,144)          |
| <b>Sub-total</b>  |          | <b>8,003,740</b> | <b>5,497,837</b> |
| <b>Borrowings</b>   | L-11     | -                | -                |
| <b>Policyholders' Funds</b>   |          |                  |                  |
| Credit/(Debit) Fair Value Change Account                              |          | -                | -                |
| Policy liabilities  |          | 708,531          | 228,666          |
| Insurance reserves  |          | -                | -                |
| Provision for Linked Liabilities                                      |          | 238,063          | 133,064          |
| Add: Fair Value Change Account  |          | 9,571            | 991              |
| <b>Sub-total</b>  |          | <b>247,634</b>   | <b>134,055</b>   |
| <b>Funds for Discontinued Policies</b>                                |          |                  |                  |
| Discontinued on account of non-payment of premium                     |          | 25,026           | 9,735            |
| Others  |          | -                | -                |
| Funds for Future Appropriations                                       |          | -                | -                |
| <b>Total</b>  |          | <b>8,984,931</b> | <b>5,870,293</b> |
| <b>APPLICATION OF FUNDS</b>   |          |                  |                  |
| <b>Investments</b>  |          |                  |                  |
| - Shareholders'   | L-12     | 5,533,384        | 3,957,244        |
| - Policyholders'  | L-13     | 704,189          | 268,660          |
| Assets held to cover linked liabilities                               | L-14     | 272,660          | 143,790          |
| Loans   | L-15     | 484              | 16               |
| Fixed assets  | L-16     | 194,391          | 175,190          |
| <b>Current assets</b>   |          |                  |                  |
| Cash and bank balances  | L-17     | 200,786          | 125,505          |
| Advances and other assets   | L-18     | 978,273          | 621,347          |
| <b>Sub-total (A)</b>  |          | <b>1,179,059</b> | <b>746,852</b>   |
| Current liabilities   | L-19     | 413,815          | 281,797          |
| Provisions  | L-20     | 117,491          | 79,160           |
| <b>Sub-total (B)</b>  |          | <b>531,306</b>   | <b>360,957</b>   |
| <b>Net Current Assets (C) = (A - B)</b>                               |          | <b>647,753</b>   | <b>385,895</b>   |
| Miscellaneous expenditure (to the extent not written off or adjusted) | L-21     | -                | -                |
| Debit Balance in Profit and Loss Account (Shareholders' Account)      |          | 1,632,070        | 939,498          |
| <b>Total</b>  |          | <b>8,984,931</b> | <b>5,870,293</b> |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED  
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Form L-4 Premium Schedule

PREMIUM

(₹ in '000)

| Particulars          | For the quarter ended<br>31 March 2014 | For the year ended<br>31 March 2014 | For the quarter ended<br>31 March 2013 | For the year ended<br>31 March 2013 |
|----------------------|--|-------------------------------------|--|-------------------------------------|
| First year premiums  | 282,039                                | 674,592                             | 186,926                                | 374,849                             |
| Renewal premiums     | 160,445                                | 301,858                             | 57,984                                 | 74,988                              |
| Single premiums      | 55,572                                 | 132,589                             | 87,583                                 | 98,492                              |
| <b>Total Premium</b> | <b>498,056</b>                         | <b>1,109,039</b>                    | <b>332,492</b>                         | <b>548,329</b>                      |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED  
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

Form L-5- Commission Schedule

COMMISSION EXPENSES

(₹ in '000)

| Particulars  | For the quarter ended<br>31 March 2014 | For the year ended<br>31 March 2014 | For the quarter ended<br>31 March 2013 | For the year ended<br>31 March 2013 |
|--|--|-------------------------------------|--|-------------------------------------|
| Commission paid  |  |                                     |  |                                     |
| Direct - First year premiums   | 57,440                                 | 134,383                             | 38,356                                 | 72,410                              |
| - Renewal premiums   | 6,194                                  | 11,057                              | 1,674                                  | 2,008                               |
| - Single premiums  | 220                                    | 452                                 | 179                                    | 237                                 |
| Other Commissions  | -                                      | -                                   | -                                      | -                                   |
| <b>Total (A)</b>   | <b>63,854</b>                          | <b>145,892</b>                      | <b>40,209</b>                          | <b>74,655</b>                       |
| Add: Commission on re-insurance accepted   | -                                      | -                                   | -                                      | -                                   |
| Less: Commission on re-insurance ceded   | -                                      | -                                   | -                                      | -                                   |
| <b>Net commission</b>  | <b>63,854</b>                          | <b>145,892</b>                      | <b>40,209</b>                          | <b>74,655</b>                       |
| <b>Break-up of the commission expenses (gross)<br/>incurred to procure business:</b> |  |                                     |  |                                     |
| Agents   | 48,007                                 | 116,815                             | 37,089                                 | 67,468                              |
| Brokers  | 4,115                                  | 11,665                              | 2,894                                  | 6,962                               |
| Corporate agency   | 11,732                                 | 17,412                              | 225                                    | 225                                 |
| Referral   | -                                      | -                                   | -                                      | -                                   |
| Others   | -                                      | -                                   | -                                      | -                                   |
| <b>Total (B)</b>   | <b>63,854</b>                          | <b>145,892</b>                      | <b>40,209</b>                          | <b>74,655</b>                       |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED  
SCHEDULE FORMING PART OF FINANCIAL STATEMENTS

L-6- Operating Expenses Schedule

OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

( ₹ in '000)

| Particulars  | For the quarter ended | For the year ended | For the quarter ended | For the year ended |
|--|-----------------------|--------------------|-----------------------|--------------------|
|  | 31 March 2014         | 31 March 2014      | 31 March 2013         | 31 March 2013      |
| Employees' remuneration & welfare benefits             | 205,690               | 829,478            | 188,524               | 597,526            |
| Travel, conveyance and vehicle running expenses        | 12,436                | 57,268             | 13,141                | 54,015             |
| Training expenses                                      | 7,124                 | 28,650             | 14,447                | 36,181             |
| Rent, rates & taxes                                    | 51,701                | 163,477            | 44,325                | 132,663            |
| Repairs & Maintenance                                  | 16,485                | 66,335             | 15,621                | 48,121             |
| Printing & stationery                                  | 1,632                 | 5,356              | 3,590                 | 5,754              |
| Communication expenses                                 | 5,010                 | 28,025             | 4,755                 | 20,132             |
| Legal & professional charges                           | 7,211                 | 30,459             | 5,546                 | 30,213             |
| Medical Fees   | 4,699                 | 9,450              | 3,707                 | 6,730              |
| Auditors' Fees, expenses, etc.                         |                       |                    |                       |                    |
| (a) as auditor   | 350                   | 1,400              | 400                   | 1,000              |
| (b) as adviser or in any other capacity, in respect of |                       |                    |                       |                    |
| (i) Taxation matters                                   | -                     | -                  | -                     | -                  |
| (ii) Insurance matters                                 | -                     | -                  | -                     | -                  |
| (iii) Management services                              | -                     | -                  | -                     | -                  |
| (c) in any other capacity                              | -                     | -                  | 38                    | 38                 |
| (d) Out of pocket expenses                             | 206                   | 206                | -                     | -                  |
| Advertisement & publicity                              | 39,321                | 107,789            | 64,957                | 145,712            |
| Bank charges   | 1,002                 | 2,694              | 155                   | 435                |
| Others:  |                       |                    |                       |                    |
| a) Business Development, Marketing & Sales Promotion   | 43,831                | 113,755            | 21,056                | 43,698             |
| b) Stamp duty on policies                              | 4,715                 | 14,614             | 3,469                 | 11,026             |
| c) General & Other Insurance Expenses                  | 2,959                 | 13,188             | 3,543                 | 7,656              |
| d) Brokerage   | 69                    | 349                | 268                   | 443                |
| e) Subscriptions & Membership                          | 159                   | 2,024              | 207                   | 1,209              |
| f) (Profit)/Loss on sale of Fixed Assets               | (535)                 | (535)              | 568                   | 568                |
| Depreciation   | 16,651                | 40,295             | 24,748                | 81,865             |
| Service Tax  | 435                   | 1,129              | 42                    | 81                 |
| <b>Total</b>   | <b>421,151</b>        | <b>1,515,406</b>   | <b>413,107</b>        | <b>1,225,066</b>   |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED  
SCHEDULE FORMING PART OF FINANCIAL STATEMENTS

Form L-7- Benefits Paid Schedule

BENEFITS PAID (NET)

(₹ in '000)

| Particulars                              | For the quarter ended<br>31 March 2014 | For the year ended<br>31 March 2014 | For the quarter ended<br>31 March 2013 | For the year ended<br>31 March 2013 |
|--|--|-------------------------------------|--|-------------------------------------|
| <b>1. Insurance claims</b>               |  |                                     |  |                                     |
| (a) Claims by Death,                     | 8,315                                  | 112,517                             | 452                                    | 31,755                              |
| (b) Claims by Maturity,                  | -                                      | -                                   | -                                      | -                                   |
| (c) Annuities/Pension payment,           | 3                                      | 3                                   | -                                      | -                                   |
| (d) Other benefits                       |  |                                     |  |                                     |
| (i) Surrenders                           | -                                      | -                                   | -                                      | -                                   |
| (ii) Survival benefit                    | -                                      | -                                   | -                                      | -                                   |
| (iii) Guaranteed Addition                | -                                      | -                                   | -                                      | -                                   |
| (iv) Loyalty Addition                    | -                                      | -                                   | -                                      | -                                   |
| (v) Others                               | -                                      | -                                   | -                                      | -                                   |
| Health-Rider                             | 93                                     | 1,195                               | 5                                      | 5                                   |
| Withdrawals                              | 3,357                                  | 9,586                               | 1,182                                  | 1,182                               |
| <b>2. (Amount ceded in reinsurance)</b>  |  |                                     |  |                                     |
| (a) Claims by death                      | 4,311                                  | (68,367)                            | 4,375                                  | (21,238)                            |
| (b) Claims by maturity                   | -                                      | -                                   | -                                      | -                                   |
| (c) Annuities / Pension payment          | -                                      | -                                   | -                                      | -                                   |
| (d) Other benefits                       | (22)                                   | (523)                               | (2)                                    | (2)                                 |
| <b>3. Amount accepted in reinsurance</b> |  |                                     |  |                                     |
| (a) Claims by death                      | -                                      | -                                   | -                                      | -                                   |
| (b) Claims by maturity                   | -                                      | -                                   | -                                      | -                                   |
| (c) Annuities / Pension payment          | -                                      | -                                   | -                                      | -                                   |
| (d) Other benefits                       | -                                      | -                                   | -                                      | -                                   |
| <b>Total</b>                             | <b>16,057</b>                          | <b>54,411</b>                       | <b>4,824</b>                           | <b>11,702</b>                       |



**EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED**  
**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

**Form L-8 - Share Capital Schedule**

**SHARE CAPITAL**

( ₹ in '000)

| Particulars   | As at            |                  |
|---|------------------|------------------|
|   | 31 March 2014    | 31 March 2013    |
| <b>Authorised Capital</b>                           |                  |                  |
| Equity shares of ₹ 10 each.                         | 1,850,000        | 1,500,000        |
| <b>Issued Capital</b>                               |                  |                  |
| Equity shares of ₹ 10 each.                         | 1,802,865        | 1,500,000        |
| <b>Subscribed Capital</b>                           |                  |                  |
| Equity shares of ₹ 10 each.                         | 1,802,865        | 1,500,000        |
| <b>Called-up Capital</b>                            |                  |                  |
| Equity shares of ₹ 10 each.                         | 1,802,865        | 1,500,000        |
| Less : Calls unpaid                                 | -                | -                |
| Add : Shares forfeited (Amount Originally paid up ) | -                | -                |
| Less : Par value of equity shares bought back       | -                | -                |
| Less : Preliminary expenses                         | -                | -                |
| <b>Total</b>  | <b>1,802,865</b> | <b>1,500,000</b> |

Of the total share capital 133,412,010 Equity Shares (Previous period: 111,000,000) of ₹ 10 each fully paid up are held by Edelweiss Financial Services Limited , the holding company and its nominees.

**Form L-9- Pattern of Shareholding Schedule**

**PATTERN OF SHAREHOLDING**

**[As certified by the Management]**

| Shareholder              | As at 31 March 2014<br>(Unaudited) |                 | As at 31 March 2013<br>(Audited) |                 |
|--------------------------|------------------------------------|-----------------|----------------------------------|-----------------|
|                          | Number of<br>Shares                | % of<br>Holding | Number of<br>Shares              | % of<br>Holding |
| Promoters :              |                                    |                 |                                  |                 |
| • Indian/Holding Company | 133,412,010                        | 74              | 111,000,000                      | 74              |
| • Foreign                | 46,874,490                         | 26              | 39,000,000                       | 26              |
| Others                   | -                                  | -               | -                                | -               |
| <b>Total</b>             | <b>180,286,500</b>                 | <b>100</b>      | <b>150,000,000</b>               | <b>100</b>      |

**EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED**  
**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

**Form L-10-Reserves and Surplus Schedule**

**RESERVES AND SURPLUS**

( ₹ in '000)

| Particulars   | As at<br>31 March 2014 | As at<br>31 March 2013 |
|---|------------------------|------------------------|
| Capital reserve   | -                      | -                      |
| Capital redemption reserve                              | -                      | -                      |
| Share premium   | 6,197,116              | 3,999,981              |
| Revaluation reserve                                     | -                      | -                      |
| General reserves  | -                      | -                      |
| Less : Debit balance in Profit and Loss account, If any | -                      | -                      |
| Less : Amount utilized for buy-back                     | -                      | -                      |
| Catastrophe reserve                                     | -                      | -                      |
| Other reserves  | -                      | -                      |
| Balance of profit in Profit and Loss account            | -                      | -                      |
| <b>Total</b>  | <b>6,197,116</b>       | <b>3,999,981</b>       |

**Form L-11 -Borrowings Schedule**

**BORROWINGS**

( ₹ in '000)

| Particulars            | As at<br>31 March 2014 | As at<br>31 March 2013 |
|------------------------|------------------------|------------------------|
| Debentures / Bonds     | -                      | -                      |
| Banks                  | -                      | -                      |
| Financial Institutions | -                      | -                      |
| Others                 | -                      | -                      |
| <b>Total</b>           | <b>-</b>               | <b>-</b>               |

**EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED**  
**SCHEDULE FORMING PART OF FINANCIAL STATEMENTS**

**Form L-12- Investments Shareholders' Schedule**

**INVESTMENTS - SHAREHOLDERS'**

(₹ in '000)

| Particulars   | As at<br>31 March 2014 | As at<br>31 March 2013 |
|---|------------------------|------------------------|
| <b>LONG TERM INVESTMENTS</b>                                    |                        |                        |
| Government securities and Government guaranteed bonds including |                        |                        |
| Treasury Bills  | 220,947                | 738,977                |
| Other Approved Securities                                       | -                      | -                      |
| Other Investments   |                        |                        |
| (a) Shares  |                        |                        |
| (aa) Equity   | -                      | -                      |
| (bb) Preference   | 31,782                 | -                      |
| (b) Mutual Funds  | -                      | -                      |
| (c) Derivative Instruments                                      | -                      | -                      |
| (d) Debentures / Bonds  | 1,643,282              | 1,445,345              |
| (e) Other Securities- Fixed Deposits                            | 1,251,400              | 656,450                |
| (f) Subsidiaries  | -                      | -                      |
| (g) Investment Properties - Real Estate                         | -                      | -                      |
| Investment in Infrastructure and Social Sector                  | 940,133                | 554,323                |
| Other than Approved Investments                                 | 20,655                 | 18,539                 |
| <b>Sub-Total (A)</b>  | <b>4,108,199</b>       | <b>3,413,634</b>       |
| <b>SHORT TERM INVESTMENTS</b>                                   |                        |                        |
| Government securities and Government guaranteed bonds including |                        |                        |
| Treasury Bills  | 295,839                | 2,944                  |
| Other Approved Securities                                       | -                      | -                      |
| Other Investments   |                        |                        |
| (a) Shares  |                        |                        |
| (aa) Equity   | 296,385                | 74,463                 |
| (bb) Preference   | -                      | -                      |
| (b) Mutual Funds  | -                      | 8,938                  |
| (c) Derivative Instruments                                      | -                      | -                      |
| (d) Debentures / Bonds  | 112,635                | 175,049                |
| (e) Other Securities- Fixed Deposits/CBLO                       | 453,609                | 224,321                |
| (f) Subsidiaries  | -                      | -                      |
| (g) Investment Properties - Real Estate                         | -                      | -                      |
| Investment in Infrastructure and Social Sector                  | 105,223                | 47,325                 |
| Other than Approved Investments*                                | 161,494                | 10,570                 |
| <b>Sub-Total (B)</b>  | <b>1,425,185</b>       | <b>543,610</b>         |
| <b>Total (A+B)</b>  | <b>5,533,384</b>       | <b>3,957,244</b>       |
| In India  | 5,533,384              | 3,957,244              |
| Outside India   | -                      | -                      |
| <b>Total</b>  | <b>5,533,384</b>       | <b>3,957,244</b>       |

**Notes :**

1 Aggregate book value(historical cost) and market value of securities, other than equity and Mutual Fund:

|                              |           |           |
|------------------------------|-----------|-----------|
| Book Value (Historical cost) | 5,178,510 | 3,857,011 |
| Market Value                 | 5,171,021 | 3,841,799 |

2 Book Value (historical cost) and market value of Equity and Mutual fund are shown below:

|                              |         |         |
|------------------------------|---------|---------|
| Book Value (Historical cost) | 355,850 | 106,464 |
| Market Value                 | 359,609 | 104,320 |

3 \* Includes:

- i. Investment of ₹ 150,000 thousands in Non-Convertible Debentures of Edelweiss Finance & Investments Limited, a fellow subsidiary
- ii. Investment in listed equity shares of ₹ 505 thousands which got delisted after purchase due to corporate action (previous year ₹ Nil).

**EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED**  
**SCHEDULE FORMING PART OF FINANCIAL STATEMENTS**

**Form L-13-Investments Policyholders' Schedule**

**INVESTMENTS - POLICYHOLDERS'**

(₹ in '000)

| Particulars   | As at<br>31 March 2014 | As at<br>31 March 2013 |
|---|------------------------|------------------------|
| <b>LONG TERM INVESTMENTS</b>                                    |                        |                        |
| Government securities and Government guaranteed bonds including |                        |                        |
| Treasury Bills  | 392,110                | 145,381                |
| Other Approved Securities                                       | -                      | -                      |
| Other Investments   |                        |                        |
| (a) Shares  |                        |                        |
| (aa) Equity   | -                      | -                      |
| (bb) Preference   | -                      | -                      |
| (b) Mutual Funds  | -                      | -                      |
| (c) Derivative Instruments                                      | -                      | -                      |
| (d) Debentures / Bonds  | -                      | -                      |
| (e) Other Securities - Fixed Deposits                           | 95,000                 | 35,500                 |
| (f) Subsidiaries  | -                      | -                      |
| (g) Investment Properties - Real Estate                         | -                      | -                      |
| Investment in Infrastructure and Social Sector                  | -                      | -                      |
| Other than Approved Investments                                 | -                      | -                      |
| <b>Sub-Total (A)</b>  | <b>487,110</b>         | <b>180,881</b>         |
| <b>SHORT TERM INVESTMENTS</b>                                   |                        |                        |
| Government securities and Government guaranteed bonds including |                        |                        |
| Treasury Bills  | 78,653                 | -                      |
| Other Approved Securities                                       | -                      | -                      |
| Other Investments   | -                      | -                      |
| (a) Shares  |                        |                        |
| (aa) Equity   | -                      | -                      |
| (bb) Preference   | -                      | -                      |
| (b) Mutual Funds  | -                      | -                      |
| (c) Derivative Instruments                                      | -                      | -                      |
| (d) Debentures / Bonds  | -                      | 26,045                 |
| (e) Other Securities- CBLO                                      | 100,780                | 61,734                 |
| (f) Subsidiaries  | -                      | -                      |
| (g) Investment Properties - Real Estate                         | -                      | -                      |
| Investment in Infrastructure and Social Sector                  | 37,646                 | -                      |
| Other than Approved Investments                                 | -                      | -                      |
| <b>Sub-Total (B)</b>  | <b>217,079</b>         | <b>87,779</b>          |
| <b>Total (A+B)</b>  | <b>704,189</b>         | <b>268,660</b>         |
| In India  | 704,189                | 268,660                |
| Outside India   | -                      | -                      |
| <b>Total</b>  | <b>704,189</b>         | <b>268,660</b>         |

**Notes :**

1 Aggregate book value(historical cost) and market value of securities, other than equity and Mutual Fund:

|                              |         |         |
|------------------------------|---------|---------|
| Book Value (Historical cost) | 702,856 | 268,225 |
| Market Value                 | 692,706 | 278,470 |

2 Book Value (historical cost) and market value of Equity and Mutual fund are shown below:

|                              |   |   |
|------------------------------|---|---|
| Book Value (Historical cost) | - | - |
| Market Value                 | - | - |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED  
SCHEDULE FORMING PART OF FINANCIAL STATEMENTS

Form L-14- Assets held to cover Linked Liabilities Schedule

ASSETS HELD TO COVER LINKED LIABILITIES

(₹ in '000)

| Particulars   | As at<br>31 March 2014 | As at<br>31 March 2013 |
|---|------------------------|------------------------|
| <b>LONG TERM INVESTMENTS</b>                                    |                        |                        |
| Government securities and Government guaranteed bonds including |                        |                        |
| Treasury Bills  | 5,953                  | 654                    |
| Other Approved Securities                                       | -                      | -                      |
| Other Investments   |                        |                        |
| (a) Shares  |                        |                        |
| (aa) Equity   | -                      | -                      |
| (bb) Preference   | 229                    | -                      |
| (b) Mutual Funds  | -                      | -                      |
| (c) Derivative Instruments                                      | -                      | -                      |
| (d) Debentures / Bonds  | 7,038                  | 2,012                  |
| (e) Other Securities-Fixed Deposits                             | 42,200                 | 44,050                 |
| (f) Subsidiaries  | -                      | -                      |
| (g) Investment Properties - Real Estate                         | -                      | -                      |
| Investment in Infrastructure and Social Sector                  | 21,278                 | 6,503                  |
| Other than Approved Investments                                 | 7,553                  | 712                    |
| <b>Sub-Total (A)</b>  | <b>84,251</b>          | <b>53,931</b>          |
| <b>SHORT TERM INVESTMENTS</b>                                   |                        |                        |
| Government securities and Government guaranteed bonds including |                        |                        |
| Treasury Bills  | 12,662                 | 6,280                  |
| Other Approved Securities                                       | -                      | -                      |
| Other Investments   |                        |                        |
| (a) Shares  |                        |                        |
| (aa) Equity   | 98,998                 | 50,678                 |
| (bb) Preference   | -                      | -                      |
| (b) Mutual Funds  | -                      | -                      |
| (c) Derivative Instruments                                      | -                      | -                      |
| (d) Debentures / Bonds  | 12,977                 | 1,686                  |
| (e) Other Securities - Fixed Deposits/CBLO                      | 24,343                 | 11,988                 |
| (f) Subsidiaries  | -                      | -                      |
| (g) Investment Properties - Real Estate                         | -                      | -                      |
| Investment in Infrastructure and Social Sector                  | 15,329                 | 3,919                  |
| Other than Approved Investments                                 | 5,363                  | 2,365                  |
| <b>Sub-Total (B)</b>  | <b>169,672</b>         | <b>76,916</b>          |
| <b>CURRENT ASSETS</b>   |                        |                        |
| Cash and Bank Balances  | 1,675                  | 85                     |
| Advance and Other Assets  | 20,563                 | 13,682                 |
| <b>Sub-Total (C)</b>  | <b>22,238</b>          | <b>13,767</b>          |
| Current Liabilities   | (3,501)                | (824)                  |
| Provisions  | -                      | -                      |
| <b>Sub-Total (D)</b>  | <b>(3,501)</b>         | <b>(824)</b>           |
| <b>Net Current Asset (E) = (C-D)</b>                            | <b>18,737</b>          | <b>12,943</b>          |
| <b>Total (A+B+E)</b>  | <b>272,660</b>         | <b>143,790</b>         |
| In India  | 272,660                | 143,790                |
| Outside India   | -                      | -                      |
| <b>Total</b>  | <b>272,660</b>         | <b>143,790</b>         |

**EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED**  
**SCHEDULE FORMING PART OF FINANCIAL STATEMENTS**

**Form L-15-Loans Schedule**

**LOANS**

( ₹ in '000)

| Particulars                               | As at<br>31 March 2014 | As at<br>31 March 2013 |
|---|------------------------|------------------------|
| <b>SECURITY WISE CLASSIFICATION</b>       |                        |                        |
| <i>Secured</i>                            |                        |                        |
| (a) On mortgage of property               |                        |                        |
| (aa) In India                             | -                      | -                      |
| (bb) Outside India                        | -                      | -                      |
| (b) On Shares, Bonds, Govt Securities etc | -                      | -                      |
| (c) Loans against policies                | 484                    | 16                     |
| (d) Others                                | -                      | -                      |
| <i>Unsecured</i>                          |                        |                        |
| <b>Total</b>                              | <b>484</b>             | <b>16</b>              |
| <b>BORROWER - WISE CLASSIFICATION</b>     |                        |                        |
| (a) Central and State Governments         | -                      | -                      |
| (b) Banks and Financial Institutions      | -                      | -                      |
| (c) Subsidiaries                          | -                      | -                      |
| (d) Companies                             | -                      | -                      |
| (e) Loans against policies                | 484                    | 16                     |
| (f) Others                                | -                      | -                      |
| <b>Total</b>                              | <b>484</b>             | <b>16</b>              |
| <b>PERFORMANCE - WISE CLASSIFICATION</b>  |                        |                        |
| (a) Loans classified as standard          |                        |                        |
| (aa) In India                             | 484                    | 16                     |
| (bb) Outside India                        | -                      | -                      |
| (b) Non - standard loans less provisions  |                        |                        |
| (aa) In India                             | -                      | -                      |
| (bb) Outside India                        | -                      | -                      |
| <b>Total</b>                              | <b>484</b>             | <b>16</b>              |
| <b>MATURITY - WISE CLASSIFICATION</b>     |                        |                        |
| (a) Short Term                            | -                      | -                      |
| (b) Long Term                             | 484                    | 16                     |
| <b>Total</b>                              | <b>484</b>             | <b>16</b>              |

Form L-16- Fixed Assets Schedule

FIXED ASSETS

(₹ in '000)

| Particulars                       | Cost / Gross Block     |               |               |                        | Depreciation / Amortisation |               |                        |                        | Net Block              |                        |
|-----------------------------------|------------------------|---------------|---------------|------------------------|-----------------------------|---------------|------------------------|------------------------|------------------------|------------------------|
|                                   | As at<br>01 April 2013 | Additions     | Deductions    | As at<br>31 March 2014 | As at<br>01 April 2013      | For the year  | On<br>Sale/Adjustments | As at<br>31 March 2014 | As at<br>31 March 2014 | As at<br>31 March 2013 |
| Intangibles (Computer Software)   | 108,952                | 20,960        | 385           | 129,527                | 55,351                      | 1,762         | 133                    | 56,979                 | 72,548                 | 53,601                 |
| Leasehold improvements            | 55,885                 | 15,348        | 194           | 71,039                 | 19,695                      | 6,557         | 51                     | 26,201                 | 44,838                 | 36,190                 |
| Buildings                         | -                      | -             | -             | -                      | -                           | -             | -                      | -                      | -                      | -                      |
| Furniture and Fixtures            | 11,051                 | 3,706         | -             | 14,756                 | 6,070                       | 2,696         | -                      | 8,767                  | 5,989                  | 4,981                  |
| Information Technology Equipments | 92,955                 | 13,847        | 9,000         | 97,802                 | 43,366                      | 21,576        | 4,095                  | 60,847                 | 36,955                 | 49,589                 |
| Vehicles                          | 19,522                 | 6,858         | 2,537         | 23,843                 | 6,304                       | 4,626         | 935                    | 9,994                  | 13,849                 | 13,219                 |
| Office Equipment                  | 19,422                 | 8,223         | 1,156         | 26,489                 | 3,411                       | 3,078         | 212                    | 6,277                  | 20,212                 | 16,011                 |
| <b>Total</b>                      | <b>307,787</b>         | <b>68,942</b> | <b>13,272</b> | <b>363,457</b>         | <b>134,197</b>              | <b>40,295</b> | <b>5,426</b>           | <b>169,066</b>         | <b>194,391</b>         | <b>173,591</b>         |
| Work in Progress                  | -                      | -             | -             | -                      | -                           | -             | -                      | -                      | -                      | 1,599                  |
| <b>Grand Total</b>                | <b>307,787</b>         | <b>68,942</b> | <b>13,272</b> | <b>363,457</b>         | <b>134,197</b>              | <b>40,295</b> | <b>5,426</b>           | <b>169,066</b>         | <b>194,391</b>         | <b>175,190</b>         |
| Previous year                     | 225,068                | 84,435        | 1,716         | 307,787                | 52,534                      | 81,865        | 203                    | 134,197                | 175,190                |                        |

**EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED**  
**SCHEDULE FORMING PART OF FINANCIAL STATEMENTS**

**Form L-17-Cash and Bank Balance Schedule**

**CASH AND BANK BALANCES**

( ₹ in '000)

| Particulars   | As at          | As at          |
|---|----------------|----------------|
|   | 31 March 2014  | 31 March 2013  |
| Cash (including cheques, drafts and stamps)                         | 96,283         | 64,605         |
| Bank balances   |                |                |
| (a) Deposit accounts  |                |                |
| (aa) Short-term (due within 12 months of the date of Balance Sheet) | -              | -              |
| (bb) Others   | -              | -              |
| (b) Current accounts  | 104,503        | 60,900         |
| (c) Others  | -              | -              |
| Money at call and short notice                                      |                |                |
| (a) With banks  | -              | -              |
| (b) With other institutions   | -              | -              |
| Others  | -              | -              |
| <b>Total</b>  | <b>200,786</b> | <b>125,505</b> |
| Balances with non-scheduled banks included above                    | -              | -              |
| <b>Cash and bank balances</b>                                       |                |                |
| In India  | 200,786        | 125,505        |
| Outside India   | -              | -              |
| <b>Total</b>  | <b>200,786</b> | <b>125,505</b> |



Form L-18-Advance and Other Assets Schedule

ADVANCES AND OTHER ASSETS

(₹ in '000)

| Particulars   | As at          |                |
|---|----------------|----------------|
|   | 31 March 2014  | 31 March 2013  |
| <b>ADVANCES</b>   |                |                |
| Reserve deposits with ceding companies  | -              | -              |
| Application money for investments   | -              | -              |
| Prepayments   | 15,113         | 9,484          |
| Advances to Directors/Officers  | -              | -              |
| Advance tax paid and taxes deducted at source(Net of provision for taxation)      | 2              | 1,096          |
| Others  |                |                |
| a) Travel Advance   | 288            | 28             |
| b) Staff Advance  | 4,013          | 3,175          |
| c) Others   | 3,915          | 7,762          |
| <b>Total (A)</b>  | <b>23,331</b>  | <b>21,545</b>  |
| <b>OTHER ASSETS</b>   |                |                |
| Income accrued on investments   | 318,993        | 202,537        |
| Outstanding premiums  | 53,009         | 16,047         |
| Agents' balances  | 1,209          | 775            |
| Foreign agents' balances  | -              | -              |
| Due from other entities carrying on insurance business (including reinsurers)-Net | 27,980         | 1,363          |
| Due from subsidiaries/holding company   | -              | -              |
| Deposit with Reserve Bank of India  | -              | -              |
| [Pursuant to section 7 of Insurance Act,1938]                                     |                |                |
| <b>Others</b>   |                |                |
| Service Tax Unutilised Credit   | 60,689         | 50,680         |
| Rent & Others Security Deposit  | 334,324        | 325,949        |
| Other Assets  | 158,738        | 2,451          |
| <b>Total (B)</b>  | <b>954,942</b> | <b>599,802</b> |
| <b>Total (A + B)</b>  | <b>978,273</b> | <b>621,347</b> |

**EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED**  
**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

**Form L-19-Current Liabilities Schedule**

**CURRENT LIABILITIES**

( ₹ in '000)

| Particulars  | As at          |                |
|--|----------------|----------------|
|  | 31 March 2014  | 31 March 2013  |
| Agents' Balances   | 31,296         | 19,363         |
| Balances due to other insurance companies (including reinsurers) | 384            | 1,666          |
| Deposits held on reinsurance ceded                               | -              | -              |
| Premiums received in advance                                     | 5,239          | 3,620          |
| Unallocated premium  | 40,770         | 43,142         |
| Sundry creditors   | 94,469         | 96,946         |
| Due to subsidiaries/holding company                              | 51,176         | 1,667          |
| Claims Outstanding   | 15,518         | 2,350          |
| Annuities Due  | -              | -              |
| Due to Officers/Directors  | -              | -              |
| Others   |                |                |
| a) Tax Deducted to be remitted                                   | 22,409         | 15,480         |
| b) Service Tax Liability   | 1,372          | 784            |
| c) Policyholders' Refund payable                                 | 10,521         | 4,621          |
| d) Expenses Payable  | 120,865        | 77,001         |
| e) Other- Payable  | 19,796         | 15,157         |
| <b>Total</b>   | <b>413,815</b> | <b>281,797</b> |

**Form L-20- Provisions Schedule**

**PROVISIONS**

( ₹ in '000)

| Particulars   | As at          |               |
|---|----------------|---------------|
|   | 31 March 2014  | 31 March 2013 |
| For taxation (less payments and taxes deducted at source) | -              | -             |
| For proposed dividends                                    | -              | -             |
| For dividend distribution tax                             | -              | -             |
| <b>Others:</b>  |                |               |
| Provision for Employees Benefit                           | 117,491        | 79,160        |
| <b>Total</b>  | <b>117,491</b> | <b>79,160</b> |

**Form L-21-Misc Expenditure Schedule**

**MISCELLANEOUS EXPENDITURE**  
**(To the extent not written off or adjusted)**

( ₹ in '000)

| Particulars                                      | As at         |               |
|--|---------------|---------------|
|  | 31 March 2014 | 31 March 2013 |
| Discount allowed in issue of shares / debentures | -             | -             |
| Others   | -             | -             |
| <b>Total</b>                                     | <b>-</b>      | <b>-</b>      |

Analytical Ratios

| S. No.    | Particulars   | For the quarter ended<br>31 March 2014 | For the year ended<br>31 March 2014 | For the quarter ended<br>31 March 2013 | For the year ended<br>31 March 2013 |
|-----------|---|--|-------------------------------------|--|-------------------------------------|
| <b>1</b>  | <b>New business premium income growth</b>   |  |                                     |  |                                     |
|           | Participating Life  | -20.74%                                | 53.02%                              | 445.83%                                | 850.10%                             |
|           | Participating Pension Life  | N.A.                                   | N.A.                                | N.A.                                   | N.A.                                |
|           | Non Participating Individual  | 192.15%                                | 154.39%                             | 97.90%                                 | 134.89%                             |
|           | Non Participating Individual Annuity  | N.A.                                   | N.A.                                | N.A.                                   | N.A.                                |
|           | Non Participating Group   | 331.24%                                | 143.41%                             | -30.67%                                | 148.34%                             |
|           | Linked Life   | 18.00%                                 | 1.09%                               | 36.41%                                 | 54.81%                              |
|           | Linked Life Group   | -93.27%                                | -32.08%                             | N.A.                                   | N.A.                                |
| <b>2</b>  | <b>Net retention ratio</b>  | 97.33%                                 | 95.76%                              | 97.22%                                 | 95.70%                              |
| <b>3</b>  | <b>Expense of Management to Gross Direct Premium Ratio</b>  | 97.38%                                 | 149.80%                             | 136.34%                                | 237.03%                             |
| <b>4</b>  | <b>Commission Ratio (Gross commission paid to Gross Premium)</b>  | 12.82%                                 | 13.15%                              | 12.09%                                 | 13.62%                              |
| <b>5</b>  | <b>Ratio of Policyholders' liabilities to shareholders' funds</b>                                       | 15.40%                                 | 15.40%                              | 8.17%                                  | 8.17%                               |
| <b>6</b>  | <b>Growth rate of Shareholders' funds</b>   | -2.54%                                 | 39.78%                              | -5.51%                                 | -12.48%                             |
| <b>7</b>  | <b>Ratio of surplus / (deficit) to Policyholders' liability</b>   | -                                      | -                                   | -                                      | -                                   |
| <b>8</b>  | <b>Change in Net worth (₹ in 000)</b>   | (165,745)                              | 1,813,331                           | (265,959)                              | (649,945)                           |
| <b>9</b>  | <b>Profit after tax / Total income</b>  | - **                                   | - **                                | - **                                   | - **                                |
|           | <b>** The company does not have any profit after tax and therefore this ratio cannot be calculated.</b> |  |                                     |  |                                     |
| <b>10</b> | <b>(Total Real Estate+ Loans) / Cash and invested assets</b>  | 0.01%                                  | 0.01%                               | 0.00%                                  | 0.00%                               |
| <b>11</b> | <b>Total Investments / (Capital + Surplus)</b>  | 102.17%                                | 102.17%                             | 95.86%                                 | 95.86%                              |
| <b>12</b> | <b>Total Affiliated Investments / (Capital + Surplus)</b>   | -                                      | 2.35%                               | -                                      | -                                   |
| <b>13</b> | <b>Investment Yield (Annualized)</b>  |  |                                     |  |                                     |
|           | <b>A. With Realized Gains</b>   |  |                                     |  |                                     |
|           | Shareholders' Funds   | 9.27%                                  | 9.45%                               | 7.98%                                  | 9.48%                               |
|           | Policyholders' Funds :  |  |                                     |  |                                     |
|           | <u>Non Linked</u>   |  |                                     |  |                                     |
|           | Par   | 9.06%                                  | 9.01%                               | 9.17%                                  | 9.18%                               |
|           | Non Par   | 9.32%                                  | 9.48%                               | 9.44%                                  | 9.41%                               |
|           | <b>Sub -Total : Non-Linked</b>  |  |                                     |  |                                     |
|           | <u>Linked</u>   |  |                                     |  |                                     |
|           | Par   | NA                                     | NA                                  | NA                                     | NA                                  |
|           | Non Par   | 15.30%                                 | 11.57%                              | 6.97%                                  | 8.11%                               |
|           | <b>Sub - Total : Linked</b>   |  |                                     |  |                                     |
|           | ..  |  |                                     |  |                                     |
|           | <b>B. With unrealized Gains*</b>  |  |                                     |  |                                     |
|           | Shareholders' Funds   | 10.54%                                 | 9.76%                               | 4.26%                                  | 9.55%                               |
|           | Policyholders' Funds :  |  |                                     |  |                                     |
|           | <u>Non Linked</u>   |  |                                     |  |                                     |
|           | Par   | 13.66%                                 | 2.74%                               | 9.87%                                  | 15.38%                              |
|           | Non Par   | 12.40%                                 | 5.38%                               | 9.93%                                  | 12.44%                              |
|           | <b>Sub - Total : Non-Linked</b>   |  |                                     |  |                                     |
|           | <u>Linked</u>   |  |                                     |  |                                     |
|           | Par   | NA                                     | NA                                  | NA                                     | NA                                  |
|           | Non Par   | 15.48%                                 | 15.97%                              | 0.91%                                  | 8.90%                               |
| <b>14</b> | <b>Conservation Ratio</b>   |  |                                     |  |                                     |
|           | Participating Life  | 66.27%                                 | 63.61%                              | 69.49%                                 | 69.49%                              |
|           | Participating Pension Life  | N.A.                                   | N.A.                                | N.A.                                   | N.A.                                |
|           | Non Participating Individual  | 73.21%                                 | 75.83%                              | 67.91%                                 | 66.46%                              |
|           | Non Participating Individual Annuity  | N.A.                                   | N.A.                                | N.A.                                   | N.A.                                |
|           | Non Participating Group   | 45.95%                                 | 58.71%                              | 116.82%                                | 116.82%                             |
|           | Linked Life   | 58.71%                                 | 69.60%                              | 68.00%                                 | 54.45%                              |
|           | Linked Life Group   | NA                                     | NA                                  | N.A.                                   | N.A.                                |
| <b>15</b> | <b>Persistency Ratio (Premium basis)</b>  |  |                                     |  |                                     |
|           | For 13th month  | 45.90%                                 | 56.40%                              | 46.65%                                 | 56.80%                              |
|           | For 25th month  | 45.20%                                 | 45.60%                              | N.A.                                   | N.A.                                |
|           | For 37th month  | N.A.                                   | N.A.                                | N.A.                                   | N.A.                                |
|           | For 49th Month  | N.A.                                   | N.A.                                | N.A.                                   | N.A.                                |
|           | for 61st month  | N.A.                                   | N.A.                                | N.A.                                   | N.A.                                |
| <b>16</b> | <b>NPA Ratio</b>  |  |                                     |  |                                     |
|           | Gross NPA Ratio   | -                                      | -                                   | -                                      | -                                   |
|           | Net NPA Ratio   | -                                      | -                                   | -                                      | -                                   |

Figures for the previous period have been re-grouped wherever necessary, to conform to current quarter's classification

Equity Holding Pattern for Life Insurers

| S. No. | Particulars   | For the quarter ended<br>31 March 2014 | For the year ended<br>31 March 2014 | For the quarter ended<br>31 March 2013 | For the year ended<br>31 March 2013 |
|--------|---|--|-------------------------------------|--|-------------------------------------|
| 1      | No. of shares   | 180,286,500                            | 180,286,500                         | 150,000,000                            | 150,000,000                         |
| 2      | Percentage of shareholding (Indian / Foreign)   | 74/26                                  | 74/26                               | 74/26                                  | 74/26                               |
| 3      | %of Government holding (in case of public sector insurance companies)                                       | -                                      | -                                   | -                                      | -                                   |
| 4      | Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | (0.93)                                 | (4.14)                              | (1.73)                                 | (4.31)                              |
| 5      | Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)  | (0.93)                                 | (4.14)                              | (1.73)                                 | (4.31)                              |
| 6      | Book value per share (Rs)   | 35.34                                  | 35.34                               | 30.39                                  | 30.39                               |

**FORM L-23 RECEIPT AND PAYMENTS SCHEDULE**

 Name of the Insurer : **EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD.**
**RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2014 (DIRECT BASIS)**
**(₹ '000)**

| Particulars  | Current Year       | Previous Year    |
|--|--------------------|------------------|
| <b>A Cash Flows from operating activities:</b>                             |                    |                  |
| 1 Premium received from policyholders, including advance receipts          | 1,071,324          | 619,952          |
| 2 Other receipts   | 35,540             | 20,370           |
| 3 Payments to the re-insurers, net of commissions and claims               | (5,978)            | -                |
| 4 Payments of claims / benefits  | (104,263)          | (51,881)         |
| 5 Payments of commission and brokerage                                     | (132,033)          | (59,402)         |
| 6 Payments of other operating expenses                                     | (1,466,764)        | (998,951)        |
| 7 Preliminary and pre-operative expenses                                   | -                  | -                |
| 8 Deposits, advances and staff loans                                       | (165,257)          | (316,029)        |
| 9 Income taxes paid (Net)  | 1,352              | (154)            |
| 10 Service tax paid  | (9,421)            | (27,363)         |
| 11 Other payments  | -                  | -                |
| 12 Cash flows before extraordinary items                                   | (775,500)          | (813,458)        |
| 13 Cash flow from extraordinary operations                                 | -                  | -                |
| <b>14 Net cash flow from operating activities</b>                          | <b>(775,500)</b>   | <b>(813,458)</b> |
| <b>B Cash flows from investing activities:</b>                             |                    |                  |
| 1 Purchase of fixed assets   | (67,129)           | (88,690)         |
| 2 Proceeds from sale of fixed assets                                       | 7,846              | 618              |
| 3 Purchases of investments   | (38,526,476)       | (10,548,509)     |
| 4 Loans disbursed  | -                  | -                |
| 5 Loans against policies   | (469)              | (16)             |
| 6 Sales of investments   | 36,578,802         | 10,075,658       |
| 7 Repayments received  | -                  | -                |
| 8 Rents/Interests/ Dividends received                                      | 321,629            | 439,688          |
| 9 Investments in money market instruments and in liquid mutual funds (Net) | 38,168             | 1,017,761        |
| 10 Expenses related to investments   | -                  | -                |
| <b>11 Net cash flow from investing activities</b>                          | <b>(1,647,629)</b> | <b>896,510</b>   |
| <b>C Cash flows from financing activities:</b>                             |                    |                  |
| 1 Proceeds from issuance of share capital                                  | 2,500,000          | -                |
| 2 Proceeds from borrowing  | -                  | -                |
| 3 Repayments of borrowing  | -                  | -                |
| 4 Interest/dividends paid  | -                  | -                |
| <b>5 Net cash flow from financing activities</b>                           | <b>2,500,000</b>   | <b>-</b>         |
| <b>Effect of foreign exchange rates on cash and cash equivalents, net</b>  | <b>-</b>           | <b>-</b>         |
| <b>Net increase in cash and cash equivalents</b>                           | <b>76,871</b>      | <b>83,052</b>    |
| <b>1 Cash and cash equivalents at the beginning of the year</b>            | <b>125,590</b>     | <b>42,538</b>    |
| <b>2 Cash and cash equivalents at the end of the year</b>                  | <b>202,461</b>     | <b>125,590</b>   |

**FORM L-24 Valuation of net liabilities**Name of the Insurer : **EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD.**Date: **31 Mar 2014****Valuation on Net Liabilities***( ₹ in Lakhs)*

| S.No.    | Particulars        | As at<br>31 March 2014 | As at<br>31 March 2013 |
|----------|--------------------|------------------------|------------------------|
| <b>1</b> | <b>Linked</b>      |                        |                        |
|          | a) Life            | 2,749.49               | 1,451.19               |
|          | b) General Annuity | -                      | -                      |
|          | c) Pension         | -                      | -                      |
|          | d) Health          | -                      | -                      |
| <b>2</b> | <b>Non-Linked</b>  |                        |                        |
|          | a) Life            | 6,970.34               | 2,273.37               |
|          | b) General Annuity | 42.95                  | -                      |
|          | c) Pension         | 49.14                  | -                      |
|          | d) Health          | -                      | -                      |

**FORM L-25- (i)- Geographical Distribution Channel - Individuals**

Name of the Insurer: **EDELWEISS TOKIO LIFE INSURANCE CO. LTD.**

Date: **31 March 2014**

**Geographical Distribution of New Business for the Quarter ended 31 March 2014**

| Sl.No.               | State / Union Territory   | Rural           |              |                      |                          | Urban           |              |                      |                          | Total Business  |               |                      |                          |
|----------------------|---------------------------|-----------------|--------------|----------------------|--------------------------|-----------------|--------------|----------------------|--------------------------|-----------------|---------------|----------------------|--------------------------|
|                      |                           | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives  | Premium (₹ in crore) | Sum Assured (₹ in crore) |
| 1                    | Andhra Pradesh            | 9               | 4            | 0                    | 1                        | 530             | 417          | 1                    | 69                       | 426             | 421           | 1                    | 69                       |
| 2                    | Arunachal Pradesh         | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 3                    | Assam                     | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 4                    | Bihar                     | 39              | 32           | 0                    | 2                        | 178             | 159          | 0                    | 8                        | 198             | 191           | 0                    | 10                       |
| 5                    | Chattisgarh               | 60              | 59           | 0                    | 5                        | 227             | 213          | 1                    | 56                       | 273             | 272           | 1                    | 61                       |
| 6                    | Goa                       | 85              | 71           | 0                    | 7                        | 78              | 69           | 0                    | 8                        | 154             | 140           | 0                    | 15                       |
| 7                    | Gujarat                   | 258             | 220          | 0                    | 22                       | 1,511           | 1,211        | 4                    | 266                      | 1,469           | 1,431         | 4                    | 288                      |
| 8                    | Haryana                   | 237             | 207          | 0                    | 17                       | 468             | 356          | 1                    | 60                       | 593             | 563           | 1                    | 77                       |
| 9                    | Himachal Pradesh          | 72              | 58           | 0                    | 6                        | 86              | 73           | 0                    | 5                        | 145             | 131           | 0                    | 11                       |
| 10                   | Jammu & Kashmir           | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 11                   | Jharkhand                 | 57              | 50           | 0                    | 2                        | 400             | 328          | 0                    | 21                       | 385             | 378           | 0                    | 23                       |
| 12                   | Karnataka                 | 11              | 10           | 0                    | 0                        | 386             | 346          | 1                    | 56                       | 357             | 356           | 1                    | 57                       |
| 13                   | Kerala                    | 66              | 46           | 0                    | 4                        | 540             | 478          | 2                    | 39                       | 544             | 524           | 2                    | 43                       |
| 14                   | Madhya Pradesh            | 5               | 5            | 0                    | 0                        | 161             | 142          | 0                    | 33                       | 147             | 147           | 0                    | 33                       |
| 15                   | Maharashtra               | 189             | 175          | 0                    | 17                       | 2,974           | 2,429        | 8                    | 738                      | 2,618           | 2,604         | 9                    | 755                      |
| 16                   | Manipur                   | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 17                   | Meghalaya                 | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 18                   | Mizoram                   | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 19                   | Nagaland                  | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 20                   | Orissa                    | 169             | 118          | 0                    | 6                        | 225             | 185          | 0                    | 18                       | 354             | 303           | 1                    | 24                       |
| 21                   | Punjab                    | 57              | 50           | 0                    | 4                        | 364             | 255          | 1                    | 37                       | 312             | 305           | 1                    | 41                       |
| 22                   | Rajasthan                 | 54              | 45           | 0                    | 4                        | 359             | 188          | 0                    | 27                       | 242             | 233           | 1                    | 32                       |
| 23                   | Sikkim                    | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 24                   | Tamil Nadu                | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 25                   | Tripura                   | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 26                   | Uttar Pradesh             | 175             | 156          | 0                    | 10                       | 1,382           | 1,105        | 3                    | 156                      | 1,280           | 1,261         | 3                    | 166                      |
| 27                   | Uttrakhand                | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 28                   | West Bengal               | 76              | 66           | 0                    | 2                        | 321             | 264          | 1                    | 63                       | 340             | 330           | 1                    | 66                       |
| 29                   | Andaman & Nicobar Islands | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 30                   | Chandigarh                | 39              | 37           | 0                    | 2                        | 195             | 156          | 0                    | 39                       | 195             | 193           | 1                    | 40                       |
| 31                   | Dadra & Nagrahaveli       | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 32                   | Daman & Diu               | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 33                   | Delhi                     | 19              | 15           | 0                    | 2                        | 586             | 451          | 2                    | 162                      | 470             | 466           | 2                    | 164                      |
| 34                   | Lakshadweep               | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| 35                   | Puducherry                | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -             | -                    | -                        |
| <b>Company Total</b> |                           | <b>1,677</b>    | <b>1,424</b> | <b>2.48</b>          | <b>113.44</b>            | <b>10971</b>    | <b>8,825</b> | <b>26.35</b>         | <b>1,860.33</b>          | <b>10,502</b>   | <b>10,249</b> | <b>28.82</b>         | <b>1,973.77</b>          |

**FORM L-25- (i)- Geographical Distribution Channel - Individuals**

Name of the Insurer: **EDELWEISS TOKIO LIFE INSURANCE CO. LTD.**

Date: **31 March 2014**

**Geographical Distribution of New Business upto the year ended 31 March 2014**

| Sl.No.               | State / Union Territory   | Rural           |              |                      |                          | Urban           |               |                      |                          | Total Business  |               |                      |                          |
|----------------------|---------------------------|-----------------|--------------|----------------------|--------------------------|-----------------|---------------|----------------------|--------------------------|-----------------|---------------|----------------------|--------------------------|
|                      |                           | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives  | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives  | Premium (₹ in crore) | Sum Assured (₹ in crore) |
| 1                    | Andhra Pradesh            | 57              | 48           | 0.04                 | 4.35                     | 1,415           | 1,237         | 2.19                 | 153.54                   | 1,472           | 1,285         | 2.23                 | 157.89                   |
| 2                    | Arunachal Pradesh         | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 3                    | Assam                     | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 4                    | Bihar                     | 131             | 124          | 0.09                 | 4.90                     | 542             | 495           | 0.54                 | 26.83                    | 673             | 619           | 0.63                 | 31.73                    |
| 5                    | Chattisgarh               | 82              | 81           | 0.13                 | 6.17                     | 311             | 297           | 0.78                 | 81.10                    | 393             | 378           | 0.91                 | 87.27                    |
| 6                    | Goa                       | 230             | 203          | 0.30                 | 12.66                    | 202             | 179           | 0.54                 | 19.31                    | 432             | 382           | 0.84                 | 31.97                    |
| 7                    | Gujarat                   | 621             | 571          | 1.31                 | 52.65                    | 4,016           | 3,594         | 8.87                 | 740.44                   | 4,637           | 4,165         | 10.18                | 793.09                   |
| 8                    | Haryana                   | 611             | 573          | 0.72                 | 39.50                    | 1,264           | 1,105         | 2.43                 | 143.84                   | 1,875           | 1,678         | 3.15                 | 183.34                   |
| 9                    | Himachal Pradesh          | 112             | 98           | 0.20                 | 7.26                     | 149             | 134           | 0.29                 | 11.01                    | 261             | 232           | 0.48                 | 18.27                    |
| 10                   | Jammu & Kashmir           | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 11                   | Jharkhand                 | 153             | 142          | 0.15                 | 5.54                     | 983             | 885           | 1.00                 | 50.16                    | 1,136           | 1,027         | 1.14                 | 55.70                    |
| 12                   | Karnataka                 | 67              | 66           | 0.07                 | 1.82                     | 1,180           | 1,113         | 2.13                 | 112.64                   | 1,247           | 1,179         | 2.19                 | 114.46                   |
| 13                   | Kerala                    | 208             | 181          | 0.39                 | 10.58                    | 1,272           | 1,204         | 3.57                 | 82.07                    | 1,480           | 1,385         | 3.96                 | 92.65                    |
| 14                   | Madhya Pradesh            | 10              | 10           | 0.02                 | 0.33                     | 311             | 291           | 0.79                 | 44.52                    | 321             | 301           | 0.82                 | 44.86                    |
| 15                   | Maharashtra               | 595             | 564          | 0.87                 | 50.56                    | 7,851           | 6,973         | 20.20                | 1,984.68                 | 8,446           | 7,537         | 21.07                | 2,035.24                 |
| 16                   | Manipur                   | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 17                   | Meghalaya                 | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 18                   | Mizoram                   | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 19                   | Nagaland                  | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 20                   | Orissa                    | 497             | 435          | 0.42                 | 13.04                    | 610             | 547           | 1.00                 | 35.94                    | 1,107           | 982           | 1.41                 | 48.98                    |
| 21                   | Punjab                    | 217             | 190          | 0.36                 | 10.34                    | 1,129           | 930           | 1.56                 | 103.06                   | 1,346           | 1,120         | 1.92                 | 113.40                   |
| 22                   | Rajasthan                 | 90              | 81           | 0.15                 | 7.77                     | 581             | 406           | 0.87                 | 50.96                    | 671             | 487           | 1.02                 | 58.72                    |
| 23                   | Sikkim                    | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 24                   | Tamil Nadu                | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 25                   | Tripura                   | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 26                   | Uttar Pradesh             | 453             | 423          | 0.47                 | 24.01                    | 3,442           | 3,064         | 6.22                 | 337.75                   | 3,895           | 3,487         | 6.69                 | 361.76                   |
| 27                   | Uttrakhand                | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 28                   | West Bengal               | 200             | 187          | 0.19                 | 6.72                     | 833             | 652           | 1.79                 | 91.56                    | 1,033           | 839           | 1.99                 | 98.29                    |
| 29                   | Andaman & Nicobar Islands | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 30                   | Chandigarh                | 125             | 120          | 0.21                 | 4.94                     | 545             | 505           | 0.99                 | 75.10                    | 670             | 625           | 1.20                 | 80.04                    |
| 31                   | Dadra & Nagrahaveli       | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 32                   | Daman & Diu               | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 33                   | Delhi                     | 53              | 45           | 0.12                 | 5.75                     | 1,703           | 1,438         | 3.93                 | 315.23                   | 1,756           | 1,483         | 4.05                 | 320.99                   |
| 34                   | Lakshadweep               | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| 35                   | Puducherry                | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -             | -                    | -                        |
| <b>Company Total</b> |                           | <b>4,512</b>    | <b>4,142</b> | <b>6.20</b>          | <b>268.91</b>            | <b>28,339</b>   | <b>25,049</b> | <b>59.70</b>         | <b>4459.73</b>           | <b>32,851</b>   | <b>29,191</b> | <b>65.90</b>         | <b>4728.64</b>           |

**FORM L-25- (ii) - Geographical Distribution Channel - GROUP**

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 March 2014

**Geographical Distribution of New Business for the Quarter ended 31 March 2014**

| S.No.                | State / Union Territory   | Rural (Group)   |              |                      |                          | Urban (Group)   |              |                      |                          | Total Business (Group) |               |                      |                          |
|----------------------|---------------------------|-----------------|--------------|----------------------|--------------------------|-----------------|--------------|----------------------|--------------------------|------------------------|---------------|----------------------|--------------------------|
|                      |                           | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies        | No. of Lives  | Premium (₹ in crore) | Sum Assured (₹ in crore) |
| 1                    | Andhra Pradesh            | -               | -            | -                    | -                        | -               | 3            | 0.00                 | 2                        | 1                      | 3             | 0.00                 | 2                        |
| 2                    | Arunachal Pradesh         | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 3                    | Assam                     | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 4                    | Bihar                     | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 5                    | Chattisgarh               | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 6                    | Goa                       | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 7                    | Gujarat                   | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 8                    | Haryana                   | -               | -            | -                    | -                        | -               | 26           | 0.00                 | 5.84                     | 1                      | 26            | 0.00                 | 6                        |
| 9                    | Himachal Pradesh          | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 10                   | Jammu & Kashmir           | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 11                   | Jharkhand                 | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 12                   | Karnataka                 | -               | -            | -                    | -                        | -               | 3            | 0.00                 | 4.35                     | 1                      | 3             | 0.00                 | 4                        |
| 13                   | Kerala                    | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 14                   | Madhya Pradesh            | -               | -            | -                    | -                        | 23              | 36,003       | 0.84                 | 227.10                   | 33                     | 36,003        | 0.84                 | 227                      |
| 15                   | Maharashtra               | -               | -            | -                    | -                        | 3               | 755          | 4.08                 | 161.87                   | 4                      | 755           | 4.08                 | 162                      |
| 16                   | Manipur                   | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 17                   | Meghalaya                 | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 18                   | Mirzoram                  | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 19                   | Nagaland                  | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 20                   | Orissa                    | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 21                   | Punjab                    | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 22                   | Rajasthan                 | -               | -            | -                    | -                        | -               | 233          | 0.00                 | 0.27                     | 1                      | 233           | 0.00                 | 0                        |
| 23                   | Sikkim                    | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 24                   | Tamil Nadu                | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 25                   | Tripura                   | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 26                   | Uttar Pradesh             | -               | -            | -                    | -                        | -               | 218          | 0.00                 | 24.93                    | 1                      | 218           | 0.00                 | 25                       |
| 27                   | Uttrakhand                | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 28                   | West Bengal               | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 29                   | Andaman & Nicobar Islands | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 30                   | Chandigarh                | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 31                   | Dadra & Nagrahaveli       | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 32                   | Daman & Diu               | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 33                   | Delhi                     | -               | -            | -                    | -                        | 1               | (25)         | 0.00                 | 0.23                     | 2                      | (25)          | 0.00                 | 0                        |
| 34                   | Lakshadweep               | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| 35                   | Puducherry                | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -                      | -             | -                    | -                        |
| <b>Company Total</b> |                           | -               | -            | -                    | -                        | <b>27</b>       | <b>37216</b> | <b>4.94</b>          | <b>426</b>               | <b>44</b>              | <b>37,216</b> | <b>4.94</b>          | <b>426</b>               |



**FORM L-25- (ii) - Geographical Distribution Channel - GROUP**

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 March 2014

**Geographical Distribution of New Business for the year ended 31 March 2014**

| S.No. | State / Union Territory   | Rural           |              |                      |                          | Urban           |               |                      |                          | Total Business  |                |                      |                          |
|-------|---------------------------|-----------------|--------------|----------------------|--------------------------|-----------------|---------------|----------------------|--------------------------|-----------------|----------------|----------------------|--------------------------|
|       |                           | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives  | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives   | Premium (₹ in crore) | Sum Assured (₹ in crore) |
| 1     | Andhra Pradesh            | -               | -            | -                    | -                        | 1               | 27            | 0.01                 | 3.43                     | 1               | 27             | 0.01                 | 3.43                     |
| 2     | Arunachal Pradesh         | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 3     | Assam                     | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 4     | Bihar                     | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 5     | Chattisgarh               | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 6     | Goa                       | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 7     | Gujarat                   | -               | -            | -                    | -                        | 1               | (17)          | 0                    | 0                        | 1               | (17)           | 0.00                 | 0.04                     |
| 8     | Haryana                   | -               | -            | -                    | -                        | 9               | 8,710         | 0                    | 492                      | 9               | 8,710          | 0.36                 | 492.11                   |
| 9     | Himachal Pradesh          | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 10    | Jammu & Kashmir           | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 11    | Jharkhand                 | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 12    | Karnataka                 | -               | -            | -                    | -                        | 1               | 1,342         | 0                    | 289                      | 1               | 1,342          | 0.16                 | 289.25                   |
| 13    | Kerala                    | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | 0.00                 | 0.00                     |
| 14    | Madhya Pradesh            | -               | -            | -                    | -                        | 112             | 236,629       | 4                    | 993                      | 112             | 236,629        | 3.63                 | 992.95                   |
| 15    | Maharashtra               | -               | -            | -                    | -                        | 11              | 5,956         | 10                   | 435                      | 11              | 5,956          | 10.39                | 434.70                   |
| 16    | Manipur                   | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 17    | Meghalaya                 | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 18    | Mirzoram                  | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 19    | Nagaland                  | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 20    | Orissa                    | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 21    | Punjab                    | -               | -            | -                    | -                        | 1               | 455           | 0                    | 26                       | 1               | 455            | 0.03                 | 26.20                    |
| 22    | Rajasthan                 | -               | -            | -                    | -                        | 2               | 712           | 0                    | 29                       | 2               | 712            | 0.03                 | 28.75                    |
| 23    | Sikkim                    | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 24    | Tamil Nadu                | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 25    | Tripura                   | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 26    | Uttar Pradesh             | -               | -            | -                    | -                        | 3               | 1,909         | 0                    | 149                      | 3               | 1,909          | 0.05                 | 148.91                   |
| 27    | Uttrakhand                | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 28    | West Bengal               | -               | -            | -                    | -                        | -               | 2             | 0                    | 2                        | -               | 2              | 0.00                 | 1.60                     |
| 29    | Andaman & Nicobar Islands | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 30    | Chandigarh                | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 31    | Dadra & Nagrahaveli       | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 32    | Daman & Diu               | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 33    | Delhi                     | -               | -            | -                    | -                        | 7               | 4,918         | 0                    | 143                      | 7               | 4,918          | 0.16                 | 142.79                   |
| 34    | Lakshadweep               | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
| 35    | Puducherry                | -               | -            | -                    | -                        | -               | -             | -                    | -                        | -               | -              | -                    | -                        |
|       | <b>Company Total</b>      | -               | -            | -                    | -                        | <b>148</b>      | <b>260643</b> | <b>14.82</b>         | <b>2561</b>              | <b>148</b>      | <b>260,643</b> | <b>14.82</b>         | <b>2,561</b>             |

FORM L-26-INVESTMENT ASSETS(LIFE INSURERS)-3A  
 COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)  
 STATEMENT AS ON : 31 March, 2014  
 STATEMENT OF INVESTMENT ASSETS(LIFE INSURERS)  
 (Business within India)

PART - A

(₹ In Lakhs)

| Total Application as per Balance Sheet (A) |        | 89,849        |
|--|--------|---------------|
| Add (B)                                    |        | -             |
| Provisions                                 | Sch-14 | 1,175         |
| Current Liabilities                        | Sch-13 | 4,138         |
| <b>Total</b>                               |        | <b>5,313</b>  |
| Less (C)                                   |        | -             |
| Debit Balance in P & L A/c                 |        | 16,321        |
| Loans                                      | Sch-09 | 5             |
| Adv & Other Assets                         | Sch-12 | 9,783         |
| Cash and Bank Balance                      | Sch-11 | 2,008         |
| Fixed Assets                               | Sch-10 | 1,944         |
| Misc. Exp. Not Written Off                 | Sch-15 | -             |
| <b>Sub total</b>                           |        | <b>30,060</b> |
| <b>Funds Available for Investments</b>     |        | <b>65,102</b> |

Reconciliation of Investment Assets

| Total Investment Assets (as per Balance Sheet)       |  | 65,102        |
|--|--|---------------|
| <b>Balance Sheet Value of :</b>                      |  |               |
| A. Life Fund (Including Fund Beyond Solvency Margin) |  | 61,839        |
| B. Pension & Gen Annuity Fund                        |  | 536           |
| C. Unit Linked Funds                                 |  | 2,727         |
|  |  | <b>65,102</b> |

NON - LINKED BUSINESS

| INVESTMENT ASSETS  | PERCENTAGE AS PER REG. | SH             |               |                            | PH           |                | BOOK VALUE (SH + PH)<br>F=(b+c+d+e) | Actual %       | FVC AMOUNT | TOTAL FUND<br>(Balance Sheet Value) | MARKET VALUE  |
|--|------------------------|----------------|---------------|----------------------------|--------------|----------------|-------------------------------------|----------------|------------|-------------------------------------|---------------|
|  |                        | BALANCE<br>(a) | FRSM+<br>(b)  | UL-NON UNIT RESERVE<br>(c) | PAR<br>(d)   | NON PAR<br>(e) |                                     |                |            |                                     |               |
| 1. Govt. Securities  | Not Less than 25%      | 115            | 5,052         | -                          | 2,323        | 1,890          | 9,265                               | 52.77%         | -          | 9,380                               | 9,127         |
| 2. Govt. Securities or Other Approved Securities (Incl. 1 above) | Not Less than 50%      | 115            | 5,052         | -                          | 2,323        | 1,890          | 9,265                               | 52.77%         | -          | 9,380                               | 9,127         |
| 3. Investment Subject to Exposure Norms                          |                        |                |               |                            |              |                |                                     |                |            |                                     |               |
| a. Housing & Infrastructure                                      |                        |                |               |                            |              |                |                                     |                |            |                                     |               |
| 1. Approved Investment   | Not Less than 15%      | 7,034          | 3,343         | -                          | 166          | 210            | 3,719                               | 21.18%         | 24         | 10,778                              | 10,713        |
| 2. Other Investment  |                        | 50             | -             | -                          | -            | -              | -                                   | 0.00%          | 2          | 52                                  | 52            |
| b. (i) Approved Investments                                      | Not exceeding 35%      | 35,224         | 2,657         | 477                        | 599          | 841            | 4,573                               | 26.05%         | 10         | 39,807                              | 39,972        |
| (ii) Other Investments* not to exceed 15%                        |                        | 1,820          | -             | -                          | -            | -              | -                                   | 0.00%          | 1          | 1,821                               | 1,836         |
| <b>TOTAL : LIFE FUND</b>   | <b>100%</b>            | <b>44,244</b>  | <b>11,052</b> | <b>477</b>                 | <b>3,088</b> | <b>2,941</b>   | <b>17,557</b>                       | <b>100.00%</b> | <b>38</b>  | <b>61,839</b>                       | <b>61,700</b> |

| B. PENSION / GROUP GRATUITY FUND  | PERCENTAGE AS PER REG. | PH        |            | TOTAL BOOK VALUE | Actual %    | FVC AMOUNT | TOTAL FUND<br>(Balance Sheet Value) | MARKET VALUE |
|---|------------------------|-----------|------------|------------------|-------------|------------|-------------------------------------|--------------|
|   |                        | PAR       | NON PAR    |                  |             |            |                                     |              |
| 1. Government Securities  | Not Less than 20%      | 64        | 431        | 495              | 92%         | -          | 495                                 | 495          |
| 2. Government Securities or other approved securities ( including (i) above ) | Not Less than 40%      | 64        | 431        | 495              | 92%         | -          | 495                                 | 495          |
| 3. Balance in approved investment   | Not Exceeding 60%      | 16        | 25         | 41               | 8%          | -          | 41                                  | 41           |
| <b>TOTAL : PENSION / GROUP GRATUITY FUND</b>                                  | <b>100%</b>            | <b>80</b> | <b>456</b> | <b>536</b>       | <b>100%</b> | <b>-</b>   | <b>536</b>                          | <b>536</b>   |

LINKED BUSINESS

| C. LINKED LIFE INSURANCE FUND             | PERCENTAGE AS PER REG. | PH       |              | TOTAL FUND<br>(Balance Sheet Value) | Actual %    |
|---|------------------------|----------|--------------|-------------------------------------|-------------|
|   |                        | PAR      | NON PAR      |                                     |             |
| 1. Approved Investments                   | Not Less than 75%      | -        | 2,597        | 2,597                               | 95%         |
| 2. Other than Approved Investment         | Not More than 25%      | -        | 129          | 129                                 | 5%          |
| <b>TOTAL : LINKED LIFE INSURANCE FUND</b> | <b>100%</b>            | <b>-</b> | <b>2,727</b> | <b>2,727</b>                        | <b>100%</b> |

CERTIFICATION:

Certified that the information given here in are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

Note : (+) FRSM refers to 'funds representing solvency Margin'  
 Pattern of Investment will apply only to Shareholders (SH) funds representing FRSM ('F')  
 Other Investment as permitted under Section 27A(2) and 27B(2) of Insurance Act 1938

UNIT LINKED INSURANCE BUSINESS

LINK TO ITEM C OF FORM 3A (PART A)

COMPANY NAME & CODE : Edelweiss Tokio Life Insurance Company Ltd. (147)

Statement as on : 31st March, 2014

Non-Par

| PARTICULARS                                   | NAME OF THE FUND                                       |          |   |          |  |          |   |          |  |          |   |          |   |          |  |          |  |          |  |          | TOTAL          |       |
|---|--|----------|---|----------|--|----------|---|----------|--|----------|---|----------|---|----------|--|----------|--|----------|--|----------|----------------|-------|
|   | EQUITY LARGE CAP FUND<br>[ULIF00118/08/11EQLARGECAP147 |          | EQUITY TOP 250<br>[ULIF00227/07/11EQTOP250147 |          | MANAGED FUND<br>[ULIF00618/08/11MANAGED147 |          | MONEY MARKET FUND<br>[ULIF00425/08/11MONEY<br>MARKET147 |          | BOND FUND<br>[ULIF00317/08/11BONDFU<br>ND147 |          | PE BASED FUND<br>[ULIF00526/08/11PEBASED14<br>7 |          | DISCONTINUANCE FUND<br>[ULIF00701/01/12DISCONT14<br>7 |          | GROUP BALANCER FUND<br>[ULGF00205/09/11GFBALANCER1<br>47 |          | GROUP GROWTH FUND<br>[ULGF00105/09/11GFGROWTH1<br>47 |          | GROUP BOND FUND<br>[ULGF00305/09/11GFBOND1<br>47 |          |                | TOTAL |
|   | Actual Inv.  | % Actual | Actual Inv.                                   | % Actual | Actual Inv.                                | % Actual | Actual Inv.   | % Actual | Actual Inv.                                  | % Actual | Actual Inv.                                     | % Actual | Actual Inv.   | % Actual | Actual Inv.  | % Actual | Actual Inv.  | % Actual | Actual Inv.                                      | % Actual |                |       |
| Opening Balance(Market Value)                 | 199.02   |          | 164.00  |          | 92.28                                      |          | 109.52  |          | 114.90                                       |          | 337.66  |          | 144.38  |          | 297.48   |          | 595.36   |          | 278.32   |          | 2332.92        |       |
| Add : Inflow during the Quarter               | 72.74  |          | 34.45   |          | 22.40                                      |          | 34.23   |          | 58.86  |          | 127.07  |          | 121.00  |          | 20.59  |          | 23.64  |          | 11.76  |          | 526.72         |       |
| Increase / (Decrease) Value of Inv(Ne         | 7.85   |          | 6.12  |          | 3.36                                       |          | 2.47  |          | 2.95   |          | 21.89   |          | 3.57  |          | 8.46   |          | 18.08  |          | 6.15   |          | 80.90          |       |
| Less : Outflow during the Quarter             | 25.10  |          | 11.59   |          | 5.25                                       |          | 34.20   |          | 15.41  |          | 74.54   |          | 18.68   |          | 2.65   |          | 26.54  |          | 0.00   |          | 213.95         |       |
| <b>TOTAL INVESTIBLE FUNDS (MKT<br/>VALUE)</b> | <b>254.52</b>  |          | <b>192.97</b>                                 |          | <b>112.79</b>                              |          | <b>112.02</b>   |          | <b>161.30</b>                                |          | <b>412.08</b>                                   |          | <b>250.26</b>   |          | <b>323.89</b>  |          | <b>610.54</b>  |          | <b>296.23</b>                                    |          | <b>2726.60</b> |       |

  

| INVESTMENT OF UNIT FUND                | NAME OF THE FUND                                       |               |   |               |  |               |   |               |  |               |   |               |   |               |  |               |  |               |  |               | TOTAL          |               |
|--|--|---------------|---|---------------|--|---------------|---|---------------|--|---------------|---|---------------|---|---------------|--|---------------|--|---------------|--|---------------|----------------|---------------|
|  | EQUITY LARGE CAP FUND<br>[ULIF00118/08/11EQLARGECAP147 |               | EQUITY TOP 250<br>[ULIF00227/07/11EQTOP250147 |               | MANAGED FUND<br>[ULIF00618/08/11MANAGED147 |               | MONEY MARKET FUND<br>[ULIF00425/08/11MONEY<br>MARKET147 |               | BOND FUND<br>[ULIF00317/08/11BONDFU<br>ND147 |               | PE BASED FUND<br>[ULIF00526/08/11PEBASED14<br>7 |               | DISCONTINUANCE FUND<br>[ULIF00701/01/12DISCONT14<br>7 |               | GROUP BALANCER FUND<br>[ULGF00205/09/11GFBALANCER1<br>47 |               | GROUP GROWTH FUND<br>[ULGF00105/09/11GFGROWTH1<br>47 |               | GROUP BOND FUND<br>[ULGF00305/09/11GFBOND1<br>47 |               |                | TOTAL         |
|  | Actual Inv.  | % Actual      | Actual Inv.                                   | % Actual      | Actual Inv.                                | % Actual      | Actual Inv.   | % Actual      | Actual Inv.                                  | % Actual      | Actual Inv.                                     | % Actual      | Actual Inv.   | % Actual      | Actual Inv.  | % Actual      | Actual Inv.  | % Actual      | Actual Inv.                                      | % Actual      |                |               |
| <b>Approved Investments (&gt;=75%)</b> |  |               |   |               |  |               |   |               |  |               |   |               |   |               |  |               |  |               |  |               |                |               |
| Central Govt. Securities               | 0.00   | 0.00          | 0.00  | 0.00          | 0.00                                       | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 12.58   | 3.05          | 126.62  | 50.60         | 14.63  | 4.52          | 13.00  | 2.13          | 19.51  | 6.59          | 186.35         | 6.83          |
| State Govt Securities                  | 0.00   | 0.00          | 0.00  | 0.00          | 0.00                                       | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00  | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00           | 0.00          |
| Other Approved Securities              | 0.00   | 0.00          | 0.00  | 0.00          | 0.00                                       | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00  | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00           | 0.00          |
| Corporate Bonds                        | 0.00   | 0.00          | 0.00  | 0.00          | 10.04                                      | 8.90          | 49.85   | 44.50         | 30.00  | 18.60         | 0.00  | 0.00          | 0.00  | 0.00          | 40.05  | 12.36         | 30.00  | 4.91          | 40.08  | 13.53         | 200.03         | 7.34          |
| Infrastructure Bonds                   | 0.00   | 0.00          | 0.00  | 0.00          | 19.98                                      | 17.71         | 39.84   | 35.56         | 69.98  | 43.38         | 70.25   | 17.05         | 0.00  | 0.00          | 41.69  | 12.87         | 49.06  | 8.04          | 51.41  | 17.35         | 342.20         | 12.56         |
| Equity                                 | 227.12   | 89.24         | 170.63  | 88.42         | 35.83                                      | 31.77         | 0.00  | 0.00          | 0.00   | 0.00          | 212.88  | 51.66         | 0.00  | 0.00          | 78.75  | 24.31         | 291.00   | 47.66         | 0.00   | 0.00          | 1016.21        | 37.26         |
| Money Market                           | 0.29   | 0.11          | 0.03  | 0.02          | 8.15                                       | 7.23          | 5.44  | 4.86          | 24.74  | 15.33         | 26.42   | 6.41          | 20.58   | 8.22          | 24.95  | 7.70          | 29.00  | 4.75          | 24.67  | 8.33          | 164.28         | 6.03          |
| Mutual funds                           | 0.00   | 0.00          | 0.00  | 0.00          | 0.00                                       | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00  | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00           | 0.00          |
| Deposits with Banks                    | 0.00   | 0.00          | 0.00  | 0.00          | 22.20                                      | 19.68         | 0.00  | 0.00          | 19.30  | 11.96         | 27.00   | 6.55          | 55.00   | 21.98         | 93.50  | 28.87         | 160.00   | 26.21         | 124.00   | 41.86         | 501.00         | 18.37         |
| <b>Sub Total (A)</b>                   | <b>227.41</b>  | <b>89.35</b>  | <b>170.67</b>                                 | <b>88.44</b>  | <b>96.20</b>                               | <b>85.29</b>  | <b>95.13</b>  | <b>84.92</b>  | <b>144.02</b>                                | <b>89.28</b>  | <b>349.13</b>                                   | <b>84.72</b>  | <b>202.20</b>   | <b>80.80</b>  | <b>293.56</b>  | <b>90.64</b>  | <b>572.06</b>  | <b>93.70</b>  | <b>259.68</b>                                    | <b>87.66</b>  | <b>2410.06</b> | <b>88.39</b>  |
| <b>Current Assets:</b>                 |  |               |   |               |  |               |   |               |  |               |   |               |   |               |  |               |  |               |  |               |                |               |
| Accrued Interest                       | 0.00   | 0.00          | 0.00  | 0.00          | 3.51                                       | 3.11          | 3.99  | 3.56          | 6.95   | 4.31          | 5.77  | 1.40          | 5.15  | 2.06          | 16.06  | 4.96          | 22.33  | 3.66          | 19.82  | 6.69          | 83.57          | 3.07          |
| Dividend Receivable                    | 0.22   | 0.09          | 0.13  | 0.07          | 0.03                                       | 0.02          | 0.00  | 0.00          | 0.00   | 0.00          | 0.19  | 0.05          | 0.00  | 0.00          | 0.11   | 0.03          | 0.43   | 0.07          | 0.00   | 0.00          | 1.11           | 0.04          |
| Bank Balance                           | 0.20   | 0.08          | 0.08  | 0.04          | 1.29                                       | 1.14          | 0.99  | 0.88          | 1.32   | 0.82          | 8.15  | 1.98          | 0.02  | 0.01          | 1.76   | 0.54          | 1.18   | 0.19          | 1.76   | 0.59          | 16.75          | 0.61          |
| Receivable for Sale of Investm         | 2.79   | 1.09          | 0.98  | 0.51          | 2.11                                       | 1.87          | 0.00  | 0.00          | 0.00   | 0.00          | 33.40   | 8.11          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 39.28          | 1.44          |
| Other Current Assets (for Inve         | 12.23  | 4.81          | 7.92  | 4.10          | 1.03                                       | 0.91          | 11.98   | 10.70         | 4.91   | 3.05          | 0.00  | 0.00          | 43.60   | 17.42         | 0.00   | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 81.67          | 3.00          |
| <b>Less: Current Liabilities</b>       |  |               |   |               |  |               |   |               |  |               |   |               |   |               |  |               |  |               |  |               |                |               |
| Payable for Investments                | 0.00   | 0.00          | 0.00  | 0.00          | 0.47                                       | 0.41          | 0.00  | 0.00          | 0.00   | 0.00          | 2.89  | 0.70          | 0.00  | 0.00          | 5.07   | 1.56          | 10.12  | 1.66          | 0.00   | 0.00          | 18.54          | 0.68          |
| Fund Mgmt Charges Payable              | 0.29   | 0.12          | 0.23  | 0.12          | 0.14                                       | 0.12          | 0.07  | 0.06          | 0.17   | 0.11          | 0.48  | 0.12          | 0.10  | 0.04          | 0.40   | 0.12          | 0.76   | 0.12          | 0.37   | 0.12          | 3.01           | 0.11          |
| Other Current Liabilities (for In      | 0.00   | 0.00          | 0.00  | 0.00          | 0.00                                       | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 12.84   | 3.11          | 0.62  | 0.25          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 13.45          | 0.49          |
| <b>Sub Total (B)</b>                   | <b>15.13</b>   | <b>5.95</b>   | <b>8.88</b>                                   | <b>4.60</b>   | <b>7.36</b>                                | <b>6.53</b>   | <b>16.89</b>  | <b>15.08</b>  | <b>13.01</b>                                 | <b>8.06</b>   | <b>31.31</b>                                    | <b>7.60</b>   | <b>48.06</b>  | <b>19.20</b>  | <b>12.46</b>   | <b>3.85</b>   | <b>13.06</b>   | <b>2.14</b>   | <b>21.21</b>                                     | <b>7.16</b>   | <b>187.37</b>  | <b>6.87</b>   |
| <b>OTAI (&lt;=25%)</b>                 |  |               |   |               |  |               |   |               |  |               |   |               |   |               |  |               |  |               |  |               |                |               |
| Corporate Bonds                        | 0.00   | 0.00          | 0.00  | 0.00          | 6.92                                       | 6.13          | 0.00  | 0.00          | 4.28   | 2.65          | 23.41   | 5.68          | 0.00  | 0.00          | 15.35  | 4.74          | 10.23  | 1.68          | 15.35  | 5.18          | 75.53          | 2.77          |
| Infrastructure Bonds                   | 0.00   | 0.00          | 0.00  | 0.00          | 0.00                                       | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00  | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00           | 0.00          |
| Equity                                 | 11.97  | 4.70          | 13.43   | 6.96          | 2.31                                       | 2.05          | 0.00  | 0.00          | 0.00   | 0.00          | 8.23  | 2.00          | 0.00  | 0.00          | 2.52   | 0.78          | 15.18  | 2.49          | 0.00   | 0.00          | 53.63          | 1.97          |
| Mutual Funds                           | 0.00   | 0.00          | 0.00  | 0.00          | 0.00                                       | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00  | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00           | 0.00          |
| Venture Funds                          | 0.00   | 0.00          | 0.00  | 0.00          | 0.00                                       | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00  | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00           | 0.00          |
| Mutual funds                           | 0.00   | 0.00          | 0.00  | 0.00          | 0.00                                       | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00  | 0.00          | 0.00  | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00   | 0.00          | 0.00           | 0.00          |
| <b>Sub Total (C)</b>                   | <b>11.97</b>   | <b>4.70</b>   | <b>13.43</b>                                  | <b>6.96</b>   | <b>9.23</b>                                | <b>8.18</b>   | <b>0.00</b>   | <b>0.00</b>   | <b>4.28</b>                                  | <b>2.65</b>   | <b>31.64</b>                                    | <b>7.68</b>   | <b>0.00</b>   | <b>0.00</b>   | <b>17.87</b>   | <b>5.52</b>   | <b>25.41</b>   | <b>4.16</b>   | <b>15.35</b>                                     | <b>5.18</b>   | <b>129.17</b>  | <b>4.74</b>   |
| <b>Total (A) + (B) + (C)</b>           | <b>254.52</b>  | <b>100.00</b> | <b>192.97</b>                                 | <b>100.00</b> | <b>112.79</b>                              | <b>100.00</b> | <b>112.02</b>   | <b>100.00</b> | <b>161.30</b>                                | <b>100.00</b> | <b>412.08</b>                                   | <b>100.00</b> | <b>250.26</b>   | <b>100.00</b> | <b>323.89</b>  | <b>100.00</b> | <b>610.54</b>  | <b>100.00</b> | <b>296.23</b>                                    | <b>100.00</b> | <b>2726.60</b> | <b>100.00</b> |

**Note :**  
Other Investments' are as permitted as under Sec 27A(2) and 27B(3)

**FORM L-28-ULIP-NAV-3A**

COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT FOR THE PERIOD : **March 31, 2014**

**PART - C**

[Link to FORM 3A \(Part B\)](#)

| No. | Fund Name               | SFIN                            | Date of Launch | Par/Non Par | Assets Under Management on the above date | NAV as per LB 2 | NAV as on the above date | Previous Qtr NAV | 2nd Previous Qtr NAV | 3rd Previous Qtr NAV | 4th Previous Qtr NAV | Return/Yield | 3 Year Rolling CAGR | Highest NAV since inception |
|-----|-------------------------|---------------------------------|----------------|-------------|---|-----------------|--------------------------|------------------|----------------------|----------------------|----------------------|--------------|---------------------|-----------------------------|
| 1   | BOND FUND               | ULIF00317/08/11BONDFUND147      | 28-Jul-11      | NON PAR     | 161.30                                    | 12.6332         | 12.6332                  | 12.3486          | 11.95                | 11.9101              | 11.5938              | 8.97%        | NA                  | 12.6332                     |
| 2   | DISCONTINUANCE FUND     | ULIF00701/01/12DISCONT147       | 01-Jan-12      | NON PAR     | 250.26                                    | 11.7766         | 11.7766                  | 11.5523          | 11.33                | 11.1223              | 10.9222              | 7.82%        | NA                  | 11.7766                     |
| 3   | EQUITY LARGE CAP FUND   | ULIF00118/08/11EQLARGECAP147    | 28-Jul-11      | NON PAR     | 254.52                                    | 14.4568         | 14.4568                  | 13.981           | 12.55                | 12.6076              | 11.8469              | 22.03%       | NA                  | 14.4568                     |
| 4   | EQUITY TOP 250          | ULIF0027/07/11EQTOP250147       | 20-Jul-11      | NON PAR     | 192.97                                    | 12.8771         | 12.8771                  | 12.4623          | 10.96                | 10.8560              | 10.3850              | 24.00%       | NA                  | 12.8771                     |
| 5   | GROUP BALANCER FUND     | ULGF00205/09/11GFBALANCER147    | 25-Jan-13      | NON PAR     | 323.89                                    | 11.1305         | 11.1305                  | 10.8283          | 10.41                | 10.4259              | 10.0006              | 11.30%       | NA                  | 11.1319                     |
| 6   | GROUP BOND FUND         | ULGF00305/09/11GFBOND147        | 25-Jan-13      | NON PAR     | 296.23                                    | 10.8595         | 10.8595                  | 10.6258          | 10.40                | 10.5350              | 10.1454              | 7.04%        | NA                  | 10.8595                     |
| 7   | GROUP GROWTH FUND       | ULGF00105/09/11GFGROWTH147      | 25-Jan-13      | NON PAR     | 610.54                                    | 11.4289         | 11.4289                  | 11.0842          | 10.43                | 10.3494              | 9.9093               | 15.34%       | NA                  | 11.4289                     |
| 8   | GROUP MONEY MARKET FUND | ULGF00405/09/11GFMONEYMARKET147 | 25-Jan-13      | NON PAR     | -   | -               | -                        | -                | -                    | -                    | -                    | -            | NA                  | -                           |
| 9   | MANAGED FUND            | ULIF00618/08/11MANAGED147       | 03-Aug-11      | NON PAR     | 112.79                                    | 12.8888         | 12.8888                  | 12.4913          | 11.97                | 11.7932              | 11.4251              | 12.81%       | NA                  | 12.8888                     |
| 10  | MONEY MARKET FUND       | ULIF00425/08/11MONEYMARKET147   | 22-Jul-11      | NON PAR     | 112.02                                    | 12.5732         | 12.5732                  | 12.2649          | 11.87                | 11.6251              | 11.3965              | 10.33%       | NA                  | 12.5732                     |
| 11  | PE BASED FUND           | ULIF00526/08/11PEBASED147       | 26-Aug-11      | NON PAR     | 412.08                                    | 13.8387         | 13.8387                  | 13.0987          | 12.35                | 12.3698              | 12.0000              | 15.32%       | NA                  | 13.8387                     |

**Note:**

NA : It refers to Not Applicable, as the date of inception of the funds is less than 3 years.

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal  
MD & CEO

## FORM L-29 - Detail regarding debt securities(Non Ulip)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

Date: 31 March, 2014

## Detail regarding Debt securities

( ₹ in Lakhs)

|  | MARKET VALUE     |                              |                  |                              | BOOK VALUE       |                              |                  |                              |
|--|------------------|------------------------------|------------------|------------------------------|------------------|------------------------------|------------------|------------------------------|
|  | As at 31/03/2014 | As % of total for this class | As at 31/12/2013 | As % of total for this class | As at 31/03/2014 | As % of total for this class | As at 31/12/2013 | As % of total for this class |
| <b>Break down by credit rating</b>     |                  |                              |                  |                              |                  |                              |                  |                              |
| Sovereign                              | 9,125            | 15.73%                       | 8,268            | 13.94%                       | 9,341            | 16.05%                       | 8,740            | 14.62%                       |
| AAA rated                              | 16,672           | 28.74%                       | 16,075           | 27.11%                       | 16,717           | 28.73%                       | 16,155           | 27.02%                       |
| AA or better                           | 11,160           | 19.24%                       | 12,728           | 21.46%                       | 11,095           | 19.07%                       | 12,683           | 21.21%                       |
| Rated below AA but above A             | 2,087            | 3.60%                        | 1,693            | 2.85%                        | 2,073            | 3.56%                        | 1,676            | 2.80%                        |
| Rated below A but above B              | -                | -                            | -                | -                            | -                | -                            | -                | -                            |
| <b>Others</b>                          |                  |                              |                  |                              |                  |                              |                  |                              |
| MF/REV REPO/CBLO/FD                    | 18,965           | 32.69%                       | 20,540           | 34.64%                       | 18,964           | 32.59%                       | 20,540           | 34.35%                       |
| <b>Total</b>                           | <b>58,010</b>    | <b>100.00%</b>               | <b>59,303</b>    | <b>100.00%</b>               | <b>58,191</b>    | <b>100.00%</b>               | <b>59,794</b>    | <b>100.00%</b>               |
| <b>Breakdown by residual maturity</b>  |                  |                              |                  |                              |                  |                              |                  |                              |
| Up to 1 year                           | 12,616           | 21.75%                       | 14,757           | 24.88%                       | 12,558           | 21.58%                       | 14,700           | 24.58%                       |
| more than 1 year and up to 3years      | 18,400           | 31.72%                       | 18,960           | 31.97%                       | 18,302           | 31.45%                       | 18,886           | 31.59%                       |
| More than 3 years and up to 7years     | 14,111           | 24.33%                       | 13,133           | 22.15%                       | 14,102           | 24.23%                       | 13,147           | 21.99%                       |
| More than 7 years and up to 10 years   | 7,361            | 12.69%                       | 7,079            | 11.94%                       | 7,499            | 12.89%                       | 7,240            | 12.11%                       |
| More than 10 years and up to 15 years  | -                | -                            | 25               | 0.04%                        | -                | -                            | 25               | 0.04%                        |
| More than 15 years and up to 20 years  | 775              | 1.34%                        | 680              | 1.15%                        | 775              | 1.33%                        | 680              | 1.14%                        |
| Above 20 years                         | 4,747            | 8.18%                        | 4,669            | 7.87%                        | 4,954            | 8.51%                        | 5,116            | 8.56%                        |
| <b>Total</b>                           | <b>58,010</b>    | <b>100.00%</b>               | <b>59,303</b>    | <b>100.00%</b>               | <b>58,191</b>    | <b>100.00%</b>               | <b>59,794</b>    | <b>100.00%</b>               |
| <b>Breakdown by type of the issuer</b> |                  |                              |                  |                              |                  |                              |                  |                              |
| Central Government                     | 9,125            | 15.73%                       | 8,268            | 13.94%                       | 9,341            | 16.05%                       | 8,740            | 14.62%                       |
| State Government                       | -                | -                            | -                | -                            | -                | -                            | -                | -                            |
| Corporate Securities                   | 29,465           | 50.79%                       | 30,496           | 51.42%                       | 29,430           | 50.58%                       | 30,514           | 51.03%                       |
| MF/REV REPO/CBLO/FD                    | 19,420           | 33.48%                       | 20,540           | 34.64%                       | 19,419           | 33.37%                       | 20,540           | 34.35%                       |
| <b>Total</b>                           | <b>58,010</b>    | <b>100.00%</b>               | <b>59,303</b>    | <b>100.00%</b>               | <b>58,191</b>    | <b>100.00%</b>               | <b>59,794</b>    | <b>100.00%</b>               |

**Note :**

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordance with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. Figures comprises of aggregate of Life Fund and Fund Beyond Solvency Margin

FORM L-29- Details regarding debt securities (Ulip)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

Date: 31 March, 2014

Detail regarding Debt securities

(₹ in Lakhs)

|  | MARKET VALUE     |                              |                  |                              | BOOK VALUE       |                              |                  |                              |
|--|------------------|------------------------------|------------------|------------------------------|------------------|------------------------------|------------------|------------------------------|
|  | As at 31/03/2014 | As % of total for this class | As at 31/12/2013 | As % of total for this class | As at 31/03/2014 | As % of total for this class | As at 31/12/2013 | As % of total for this class |
| <b>Break down by credit rating</b>     |                  |                              |                  |                              |                  |                              |                  |                              |
| Sovereign                              | 186.10           | 12.66%                       | 196.42           | 14.93%                       | 186.61           | 12.74%                       | 198.61           | 15.10%                       |
| AAA rated                              | 542.49           | 36.92%                       | 401.64           | 30.54%                       | 537.65           | 36.72%                       | 399.73           | 30.40%                       |
| AA or better                           | 0.10             | 0.01%                        | 63.49            | 4.83%                        | 0.10             | 0.01%                        | 63.27            | 4.81%                        |
| Rated below AA but above A             | 75.53            | 5.14%                        | 16.12            | 1.23%                        | 74.71            | 5.10%                        | 15.82            | 1.20%                        |
| Rated below A but above B              | -                | -                            | -                | -                            | -                | -                            | -                | -                            |
| <b>Others</b>                          |                  |                              |                  |                              |                  |                              |                  |                              |
| MF/REV REPO/CBLO/FD                    | 665.30           | 45.27%                       | 637.65           | 48.48%                       | 665.16           | 45.43%                       | 637.65           | 48.49%                       |
| <b>Total</b>                           | <b>1,469.52</b>  | <b>100.00%</b>               | <b>1,315.31</b>  | <b>100.00%</b>               | <b>1,464.22</b>  | <b>100.00%</b>               | <b>1,315.08</b>  | <b>100.00%</b>               |
| <b>Breakdown by residual maturity</b>  |                  |                              |                  |                              |                  |                              |                  |                              |
| Up to 1 year                           | 629.30           | 42.82%                       | 606.48           | 47.09%                       | 624.75           | 42.67%                       | 603.85           | 46.81%                       |
| more than 1 year and up to 3years      | 367.24           | 24.99%                       | 247.42           | 15.80%                       | 364.62           | 24.90%                       | 246.40           | 15.74%                       |
| More than 3 years and up to 7years     | 190.68           | 12.98%                       | 190.63           | 14.90%                       | 190.63           | 13.02%                       | 190.63           | 14.86%                       |
| More than 7 years and up to 10 years   | 235.47           | 16.02%                       | 224.72           | 18.46%                       | 234.00           | 15.98%                       | 223.98           |                              |
| More than 10 years and up to 15 years  |                  |                              | -                | -                            |                  |                              | -                | -                            |
| More than 15 years and up to 20 years  |                  |                              | -                | -                            |                  |                              | -                | -                            |
| Above 20 years                         | 46.83            | 3.19%                        | 46.06            | 0.04                         | 50.23            | 3.43%                        | 50.23            | 0.04                         |
| <b>Total</b>                           | <b>1,469.52</b>  | <b>100.00%</b>               | <b>1,315.31</b>  | <b>100.00%</b>               | <b>1,464.22</b>  | <b>100.00%</b>               | <b>1,315.08</b>  | <b>100.00%</b>               |
| <b>Breakdown by type of the issuer</b> |                  |                              |                  |                              |                  |                              |                  |                              |
| Central Government                     | 186.10           | 12.66%                       | 196.42           | 25.11%                       | 186.61           | 12.74%                       | 198.61           | 25.38%                       |
| State Government                       | -                | -                            | -                | -                            | -                | -                            | -                | -                            |
| Corporate Securities                   | 618.12           | 42.06%                       | 481.25           | 20.12%                       | 612.46           | 41.83%                       | 478.82           | 20.02%                       |
| MF/REV REPO/CBLO/FD                    | 665.30           | 45.27%                       | 637.65           | 54.78%                       | 665.16           | 45.43%                       | 637.65           | 54.60%                       |
| <b>Total</b>                           | <b>1,469.52</b>  | <b>100.00%</b>               | <b>1,315.31</b>  | <b>100.00%</b>               | <b>1,464.22</b>  | <b>100.00%</b>               | <b>1,315.08</b>  | <b>100.00%</b>               |

**Note :**

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordance with the valuation method specified by the Authority under Accounting/ Investment regulations.

**FORM L-29- Details regarding debt securities (Pension)**

Name of the Insurer: **EDELWEISS TOKIO LIFE INSURANCE CO. LTD**

Date: 31 March, 2014

**Detail regarding Debt securities**

( ₹ in Lakhs)

|  | MARKET VALUE        |                                 |                     |                                 | BOOK VALUE          |                                 |                  |                                 |
|--|---------------------|---------------------------------|---------------------|---------------------------------|---------------------|---------------------------------|------------------|---------------------------------|
|  | As at<br>31/12/2013 | As % of total<br>for this class | As at<br>31/12/2013 | As % of total<br>for this class | As at<br>31/12/2013 | As % of total<br>for this class | As at 31/12/2013 | As % of total<br>for this class |
| <b>Break down by credit rating</b>     |                     |                                 |                     |                                 |                     |                                 |                  |                                 |
| Sovereign                              | 535.11              | 99.81%                          | 9.15                | 100.00%                         | 533.91              | 99.81%                          | 9.14             | 100.00%                         |
| AAA rated                              | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| AA or better                           | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| Rated below AA but above A             | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| Rated below A but above B              | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| <b>Others</b>                          |                     |                                 |                     |                                 |                     |                                 |                  |                                 |
| MF/REV REPO/CBLO/FD                    | 1.00                | 0.19%                           |                     |                                 | 1.00                | 0.19%                           |                  |                                 |
| <b>Total</b>                           | <b>536.11</b>       | <b>100.00%</b>                  | <b>9.15</b>         | <b>100.00%</b>                  | <b>534.91</b>       | <b>100.00%</b>                  | <b>9.14</b>      | <b>100.00%</b>                  |
| <b>Breakdown by residual maturity</b>  |                     |                                 |                     |                                 |                     |                                 |                  |                                 |
| Up to 1 year                           | 536.11              | 100.00%                         | 9.15                | 100.00%                         | 534.91              | 100.00%                         | 9.14             | 100.00%                         |
| more than 1 year and up to 3years      | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| More than 3 years and up to 7years     | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| More than 7 years and up to 10 years   | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| More than 10 years and up to 15 years  | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| More than 15 years and up to 20 years  | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| Above 20 years                         | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| <b>Total</b>                           | <b>536.11</b>       | <b>100.00%</b>                  | <b>9.15</b>         | <b>100.00%</b>                  | <b>534.91</b>       | <b>100.00%</b>                  | <b>9.14</b>      | <b>100.00%</b>                  |
| <b>Breakdown by type of the issuer</b> |                     |                                 |                     |                                 |                     |                                 |                  |                                 |
| Central Government                     | 535.11              | 99.81%                          | 9.15                | 100.00%                         | 533.91              | 99.59%                          | 9.14             | 100.00%                         |
| State Government                       | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| Corporate Securities                   | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| MF/REV REPO/CBLO/FD                    | 1.00                | 0.19%                           |                     |                                 | 1.00                | 0.19%                           |                  |                                 |
| <b>Total</b>                           | <b>536.11</b>       | <b>100.00%</b>                  | <b>9.15</b>         | <b>100.00%</b>                  | <b>534.91</b>       | <b>99.77%</b>                   | <b>9.14</b>      | <b>100.00%</b>                  |

**Note :**

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordance with the valuation method specified by the Authority under Accounting/ Investment regulations.

## FORM L-30 : Related Party Transactions

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Date: 31 March 2014

## Related Party Transactions

( ₹ in Lakhs)

| S.No. | Name of the Related Party   | Nature of Relationship with the Company | Description of Transactions / Categories   | Consideration paid / received                    |                                     |  |                                     |
|-------|---|---|--|--|-------------------------------------|--|-------------------------------------|
|       |   |   |  | For the quarter<br>31 March 2014                 | For the year ended<br>31 March 2014 | For the quarter<br>31 March 2013                                 | For the year ended<br>31 March 2013 |
| 1     | Edelweiss Financial Services Limited  | Holding Company                         | Received subscription to Share Capital (including share premium)   | -  | 5,603.00                            | -  | -                                   |
|       |   |   | Premium collected for group insurance policy   | 106.74   | 109.74                              | 59.00  | 59.00                               |
|       |   |   | Death Claim paid as Employer-employee master policyholder  | -  | 20.01                               | 18.00  | 36.00                               |
|       |   |   | Reimbursement of shared IT Vendor's Service Cost   | -  | -                                   | 6.95   | 6.95                                |
|       |   |   | Reimbursement of Cost of premium towards Group Life Term Master Policy (employer-employee) covering employees of the Company | -  | 17.49                               | 10.41  | 10.41                               |
|       |   |   | Royalty fees for Trade Logo Usage  | 561.80   | 561.80                              | -  | -                                   |
|       |   |   | Balance in Current Liabilities   | 511.76   | 511.76                              | 16.67  | 16.67                               |
|       |   |   | 2  | Tokio Marine & Nichido Fire Insurance Co Limited | Joint Venture Partner               | Received subscription to Share Capital (including share premium) | -                                   |
|       |   |   | Reimbursement of Expenses  | -  | -                                   | -  | 1.16                                |
| 3     | Mr. Deepak Mittal<br>Managing Director & CEO                                      | Key Managerial Personnel                | Managerial Remuneration  | NA   | 215.71                              | NA   | 174.83                              |
| 4     | Mr. Jun Hemmi,<br>Whole Time Director (upto May 2013)                             | Key Managerial Personnel                | Managerial Remuneration  | NA   | 16.51                               | NA   | 77.50                               |
| 5     | Edelweiss Securities Limited<br>(Registered Broker with SEBI and Stock Exchanges) | Fellow Subsidiary                       | Brokerage Paid (For capital market transactions)   | 1.87   | 12.65                               | 0.40   | 5.72                                |
|       |   |   | Purchase of Car  | 7.38   | 7.38                                | -  | 6.55                                |
|       |   |   | Rent Paid for Office Premises  | 64.05  | 64.05                               | 119.66   | 119.66                              |
|       |   |   | Reimbursement of shared IT Vendor's Service Cost   | 45.96  | 45.96                               | 15.36  | 15.36                               |
|       |   |   | Reimbursement of Employee's Health Insurance Premium   | 154.59   | 154.59                              | 122.70   | 122.70                              |
|       |   |   | Share of Gratuity payable for transferred employees  | 2.76   | 2.76                                | -  | -                                   |
|       |   |   | Balance in Sundry Creditor   | 151.83   | 151.83                              | 245.54   | 245.54                              |
|       |   |   | Rent paid for office premises  | 365.06   | 1,005.17                            | 213.37   | 848.04                              |
| 6     | Edelweiss Commodities Services Limited  | Fellow Subsidiary                       | Payment of Security Deposit  | -  | -                                   | -  | 3,000.00                            |
|       |   |   | Received Interest on Security Deposit  | 86.92  | 352.50                              | 86.92  | 202.81                              |
|       |   |   | Reimbursement of shared IT Vendor's Service Cost   | 7.45   | 7.45                                | 1.22   | 1.22                                |
|       |   |   | Purchase of Securities   | -  | 1,794.14                            | 3,665.64   | 10,537.91                           |
|       |   |   | Sale of Securities   | -  | -                                   | -  | 2,262.74                            |
|       |   |   | Security Deposit Balance   | 3,000.00   | 3,000.00                            | 3,000.00   | 3,000.00                            |
|       |   |   | Balance in Sundry Creditors  | 146.66   | 146.66                              | 207.92   | 207.92                              |
|       |   |   | Purchase of Securities   | -  | 4,211.59                            | -  | 5,245.39                            |
| 7     | ECL Finance Limited   | Fellow Subsidiary                       | Sale of Securities   | -  | 7,416.30                            | 5,125.66   | 22,461.87                           |
|       |   |   | Paid brokerage on insurance premium  | -  | 0.40                                | -  | 0.64                                |
| 8     | Edelweiss Insurance Brokers Limited<br>(Registered with IRDA)                     | Fellow Subsidiary                       | Rent paid for office premises  | -  | -                                   | 7.58   | 7.58                                |
|       |   |   | Commission paid as Corporate agent   | 74.13  | 92.71                               | -  | -                                   |
|       |   |   | Reimbursement of shared IT Vendor's Service Cost   | -  | -                                   | 1.66   | 1.66                                |
| 9     | Edelweiss Broking Limited   | Fellow Subsidiary                       | Balance in Sundry Creditors  | 43.59  | 43.59                               | 8.40   | 8.40                                |
|       |   |   | Investment in Non-Convertible Debentures   | 1,500.00   | 1,500.00                            | -  | -                                   |
|       |   |   | Interest on Non-Convertible Debentures   | 82.85  | 82.85                               | -  | -                                   |
| 10    | Edelweiss Finance & Investments Limited   | Fellow Subsidiary                       | Accrued Interest receivable  | 82.85  | 82.85                               | -  | -                                   |
|       |   |   | Share of Gratuity receivable for transferred employees   | 0.07   | 0.07                                | -  | -                                   |
|       |   |   | Balance in Other Receivable  | 0.07   | 0.07                                | -  | -                                   |
|       |   |   | Receipt of Reimbursement of Expenses   | 1.90   | 1.90                                | -  | -                                   |
| 11    | Tokio Marine Holdings Inc.  | Holding Company of JV Partner           | Share of Gratuity payable for transferred employees  | 0.02   | 0.02                                | -  | -                                   |
|       |   |   | Balance in Sundry Creditors  | 0.02   | 0.02                                | -  | -                                   |
|       |   |   | Share of Gratuity payable for transferred employees  | 0.05   | 0.05                                | -  | -                                   |
| 12    | Edelweiss Financial Advisors Limited  | Fellow Subsidiary                       | Balance in Sundry Creditors  | 0.02   | 0.02                                | -  | -                                   |
|       |   |   | Share of Gratuity payable for transferred employees  | 0.05   | 0.05                                | -  | -                                   |
| 13    | Edelweiss Global Wealth Management Ltd  | Fellow Subsidiary                       | Balance in Sundry Creditors  | 0.05   | 0.05                                | -  | -                                   |
|       |   |   | Share of Gratuity payable for transferred employees  | 0.05   | 0.05                                | -  | -                                   |



**FORM - L-31**LNL - 6 : **Board of Directors & Key Persons**Name of the Insurer : **EDELWEISS TOKIO LIFE INSURANCE CO. LTD.**Date : **31 March 2014****Board of Directors and Key Person information**

| S. No. | Name of person       | Role/designation        | Details of change in the period |
|--------|----------------------|-------------------------|---------------------------------|
| 1      | Mr. Rashesh Shah     | Chairman                | -                               |
| 2      | Mr. Deepak Mittal    | Managing Director & CEO | -                               |
| 3      | Mr. Venkat Ramaswamy | Director                | -                               |
| 4      | Mr. Jun Hemmi        | Director                | -                               |
| 5      | Mr. Rujan Panjwani   | Director                | -                               |
| 6      | Mr. Arthur Lee       | Director                | -                               |
| 7      | Mr. Tadaharu Uehara  | Director                | -                               |
| 8      | Mr. R.P. Singh       | Independent Director    | -                               |
| 9      | Mr. P. Vaidyanathan  | Independent Director    | -                               |

  

| S. No. | Name of person        | Role/designation                          | Details of change in the period |
|--------|-----------------------|---|---------------------------------|
| 1      | Mr. Sarju Simaria     | Chief Financial Officer                   | -                               |
| 2      | Mr. Yash Prasad       | Chief Marketing Officer and Head of Sales | -                               |
| 3      | Mr. Abhay Tewari      | Appointed Actuary                         | -                               |
| 4      | Mr. Yoshiaki Okabe    | Chief Risk Officer                        | -                               |
| 5      | Mr. Dai Inoue         | Chief Investment Officer                  | -                               |
| 6      | Ms. Sreemaya Athikkat | Head - Legal & Compliance                 | -                               |
| 7      | Mr. Rajiv Gupta       | Head - Internal Audit                     | -                               |

Key persons as defined in Guidelines on Reporting of Key Persons (Circular Ref: IRDA/Life/GDL/Misc/202/10/2013 dated October 9, 2013)

**FORM L-32-SOLVENCY MARGIN - KT 3****AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.**

Insurance Regulatory and Development Authority (Actuarial Report and Abstract) Regulations, 2000.

Date : 31 March 2014

**AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.**

Form Code: KT3

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD. Registration Number: 147

Classification: Business within India

**( ₹ in 000)**

| Item | Description                              | Adjusted Value   |
|------|--|------------------|
| 01   | Available Assets in Policyholders' Fund: | 990,856          |
|      | Deduct:                                  |                  |
| 02   | Mathematical Reserves                    | 981,191          |
| 03   | Other Liabilities                        | -                |
| 04   | Excess in Policyholders' funds           | 9,664            |
| 05   | Available Assets in Shareholders Fund:   | 1,089,453        |
|      | Deduct:                                  |                  |
| 06   | Other Liabilities of shareholders' fund  | -                |
| 07   | Excess in Shareholders' funds            | <b>1,089,453</b> |
| 08   | Total ASM (04)+(07)                      | <b>1,099,117</b> |
| 09   | Total RSM                                | <b>500,000</b>   |
| 10   | Solvency Ratio (ASM/RSM)                 | 219.82%          |

**Certification:**

I, Abhay Tewari, the Appointed Actuary, certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

Abhay Tewari  
Appointed Actuary

Deepak Mittal  
MD & C.E.O.

## FORM 7

COMPANY NAME &amp; CODE: Edelweiss Tokio Life Insurance Company Limited - 147

Name of the fund: Life Fund

Statement as on : 31 March, 2014

Confirmation of Investment portfolio details

Periodicity of Submission : Quarterly

| No | Description   | Bonds/ Debentures |                         | Loans          |                         | Other debt Instruments |                         | Total          |                         |
|----|---|-------------------|-------------------------|----------------|-------------------------|------------------------|-------------------------|----------------|-------------------------|
|    |   | YTD as on date    | Prev FY as on 31 Mar 13 | YTD as on date | Prev FY as on 31 Mar 13 | YTD as on date         | Prev FY as on 31 Mar 13 | YTD as on date | Prev FY as on 31 Mar 13 |
| 1  | Investment Assets (As per form 3A/ 3B - Total Fund) | 39,189            | 31,436                  | -              | -                       | 22,613                 | 10,845                  | 61,802         | 42,280                  |
| 2  | Gross NPA   | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 3  | % of Gross NPA on Investment assets (2/1)           | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 4  | Provision made on NPA                               | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 5  | Provision as a % of NPA (4/2)                       | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 6  | Provision on standard assets                        | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 7  | Net Investment Assets (1-4)                         | 39,189            | 31,436                  | -              | -                       | 22,613                 | 10,845                  | 61,802         | 42,280                  |
| 8  | Net NPA (2-4)                                       | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 9  | % of Net NPA to Net Investments Assets (8/7)        | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 10 | Write off made during the period                    | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |

Note: Life Fund Includes Fund Beyond Solvency Margin

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

Date: 14/05/2014

Signature

Full name

Chief of Finance

**FORM 7**

COMPANY NAME &amp; CODE: Edelweiss Tokio Life Insurance Company Limited - 147

Fund : Unit Linked Fund

Statement as on : 31 March, 2014

Confirmation of Investment portfolio details

Periodicity of Submission : Quarterly

| No | Description   | Bonds/ Debentures |                         | Loans          |                         | Other debt Instruments |                         | Total          |                         |
|----|---|-------------------|-------------------------|----------------|-------------------------|------------------------|-------------------------|----------------|-------------------------|
|    |   | YTD as on date    | Prev FY as on 31 Mar 13 | YTD as on date | Prev FY as on 31 Mar 13 | YTD as on date         | Prev FY as on 31 Mar 13 | YTD as on date | Prev FY as on 31 Mar 13 |
| 1  | Investment Assets (As per form 3A/ 3B - Total Fund) | 804               | 209                     | -              | -                       | 1,922                  | 1,230                   | 2,727          | 1,438                   |
| 2  | Gross NPA   | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 3  | % of Gross NPA on Investment assets (2/1)           | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 4  | Provision made on NPA                               | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 5  | Provision as a % of NPA (4/2)                       | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 6  | Provision on standard assets                        | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 7  | Net Investment Assets (1-4)                         | 804               | 209                     | -              | -                       | 1,922                  | 1,230                   | 2,727          | 1,438                   |
| 8  | Net NPA (2-4)                                       | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 9  | % of Net NPA to Net Investment Assets (8/7)         | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |
| 10 | Write off made during the period                    | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       |

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

Date: 14/05/2014

Signature

Full name

Chief of Finance

## FORM 7

COMPANY NAME &amp; CODE: Edelweiss Tokio Life Insurance Company Limited - 147

Name of the fund: Pension and General Annuity Fund

Statement as on : 31 March, 2014

Confirmation of Investment portfolio details

Periodicity of Submission : Quarterly

| No | Description   | Bonds/ Debentures |                         | Loans          |                         | Other debt Instruments |                         |                | Total                   |   |
|----|---|-------------------|-------------------------|----------------|-------------------------|------------------------|-------------------------|----------------|-------------------------|---|
|    |   | YTD as on date    | Prev FY as on 31 Mar... | YTD as on date | Prev FY as on 31 Mar... | YTD as on date         | Prev FY as on 31 Mar... | YTD as on date | Prev FY as on 31 Mar... |   |
| 1  | Investment Assets (As per form 3A/ 3B - Total Fund) | 495.01            | -                       | -              | -                       | 41.39                  | -                       | 536.39         | -                       | - |
| 2  | Gross NPA   | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       | - |
| 3  | % of Gross NPA on Investment assets (2/1)           | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       | - |
| 4  | Provision made on NPA                               | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       | - |
| 5  | Provision as a % of NPA (4/2)                       | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       | - |
| 6  | Provision on standard assets                        | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       | - |
| 7  | Net Investment Assets (1-4)                         | 495.01            | -                       | -              | -                       | 41.39                  | -                       | 536.39         | -                       | - |
| 8  | Net NPA (2-4)                                       | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       | - |
| 9  | % of Net NPA to Net Investments Assets (8/7)        | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       | - |
| 10 | Write off made during the period                    | -                 | -                       | -              | -                       | -                      | -                       | -              | -                       | - |

Note: Life Fund Includes Fund Beyond Solvency Margin

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

Date: 14/05/2014

Signature

Full name

Chief of Finance

NAME OF THE FUND : LIFE FUND

(₹ In Lakhs)

| NO.   | CATEGORY OF INVESTMENT   | GROUP CODE | Current Quarter |                            |              |              | Year to Date  |                            |              |              | Previous Year |                            |              |              |
|---|--|------------|-----------------|----------------------------|--------------|--------------|---------------|----------------------------|--------------|--------------|---------------|----------------------------|--------------|--------------|
|   |  |            | Investment*     | INCOME ON INVESTMENT (Rs.) | GROSS YIELD  | NET YIELD    | Investment*   | INCOME ON INVESTMENT (Rs.) | GROSS YIELD  | NET YIELD    | Investment*   | INCOME ON INVESTMENT (Rs.) | GROSS YIELD  | NET YIELD    |
| <b>A CENTRAL GOVERNMENT SECURITIES</b>  |  |            |                 |                            |              |              |               |                            |              |              |               |                            |              |              |
| A1  | Central Govt. Securities, Central Govt. Guaranteed Bonds   | CGSB       | 6,059           | (31)                       | -2.10%       | -2.10%       | 7,000         | 583                        | 8.33%        | 8.33%        | 7,581         | 742                        | 9.78%        | 9.78%        |
| A2  | Deposits under section 7 of Insurance Act 1938   | CDSS       | 198             | 4                          | 8.14%        | 8.14%        | 197           | 16                         | 8.06%        | 8.06%        | 197           | 16                         | 8.28%        | 8.28%        |
| A3  | Treasury Bills   | CTRB       | 3,219           | 68                         | 8.51%        | 8.51%        | 3,007         | 277                        | 10.48%       | 10.48%       | 180           | 12                         | 8.51%        | 8.51%        |
| <b>B HOUSING &amp; LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT</b> |  |            |                 |                            |              |              |               |                            |              |              |               |                            |              |              |
| <b>TAXABLE BONDS OF</b>   |  |            |                 |                            |              |              |               |                            |              |              |               |                            |              |              |
| B1  | Bonds / Debentures issued by NHB/Institution accredited by NHB                                   | HTDN       | 8,873           | 216                        | 9.89%        | 9.89%        | 6,260         | 620                        | 9.90%        | 9.90%        | 4,410         | 475                        | 10.77%       | 10.77%       |
| <b>C INFRASTRUCTURE INVESTMENTS</b>   |  |            |                 |                            |              |              |               |                            |              |              |               |                            |              |              |
| C1  | Infrastructure - PSU - Equity Shares - Quoted  | ITPE       | 103             | (41)                       | -165.77%     | -165.77%     | 288           | (7)                        | -2.75%       | -2.75%       | 345           | 72                         | 26.48%       | 26.48%       |
| C2  | Infrastructure - Corporate Securities - Equity Shares - Quoted                                   | ITCE       | 88              | (22)                       | -220.24%     | -220.24%     | 78            | (18)                       | -38.02%      | -38.02%      | 81            | (8)                        | -116.82%     | -116.82%     |
| <b>TAXABLE BONDS OF</b>   |  |            |                 |                            |              |              |               |                            |              |              |               |                            |              |              |
| C3  | Infrastructure - PSU - Debentures / Bonds  | IPTD       | 671             | 15                         | 9.03%        | 9.03%        | 1,210         | 47                         | 3.85%        | 3.85%        | 1,507         | 187                        | 12.43%       | 12.43%       |
| C4  | INFRASTRUCTURE - OTHER CORPORATE SECURITIES - DEBENTURES/ BONDS                                  | ICTD       | 987             | 22                         | 9.03%        | 9.03%        | 993           | 85                         | 8.97%        | 8.97%        | 7,093         | 817                        | 20.51%       | 20.51%       |
| C5  | INFRASTRUCTURE OTHER- EQUITY   | IOEQ       | 27              | 1                          | 26.90%       | 26.90%       | 48            | (4)                        | -21.30%      | -21.30%      | -             | -                          | -            | -            |
| <b>D APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS</b>                              |  |            |                 |                            |              |              |               |                            |              |              |               |                            |              |              |
| D1  | PSU - Equity shares - quoted   | EAEQ       | 146             | 5                          | 15.29%       | 15.29%       | 96            | (10)                       | -13.23%      | -13.23%      | 304           | (194)                      | -85.63%      | -85.63%      |
| D2  | Corporate Securities - Equity shares (Ordinary)-quoted   | EACE       | 3,583           | 207                        | 23.45%       | 23.45%       | 3,005         | 490                        | 16.83%       | 16.83%       | 4,627         | 403                        | 10.43%       | 10.43%       |
| D3  | Corporate Securities - Debentures  | ECOS       | 18,161          | 492                        | 10.98%       | 10.98%       | 13,097        | 1,078                      | 8.23%        | 8.23%        | 12,639        | 1,132                      | 8.96%        | 8.96%        |
| D4  | Corporate Securities - Preference Shares   | EPNQ       | 27              | 0                          | 3.39%        | 3.39%        | 27            | 0                          | 3.39%        | 3.39%        | -             | -                          | -            | -            |
| D5  | Application Money  | ECAM       | 174             | (1)                        | -8.04%       | -8.04%       | 1,564         | 18                         | 7.45%        | 7.45%        | 900           | 2                          | 6.83%        | 6.83%        |
| D6  | Deposits - Deposit with Scheduled Banks, Fis (incl. Bank Balance awaitine Investment), CCIL, RBI | ECDB       | 16,682          | 437                        | 10.63%       | 10.63%       | 13,810        | 1,415                      | 10.24%       | 10.24%       | 5,183         | 535                        | 10.31%       | 10.31%       |
| D7  | Deposits - CDs with Scheduled Banks  | EDCD       | 456             | 3                          | 9.93%        | 9.93%        | 2,037         | 70                         | 10.34%       | 10.34%       | -             | -                          | -            | -            |
| D8  | CCIL - CBLO  | ECBO       | 942             | 6                          | 9.51%        | 9.51%        | 2,991         | 92                         | 9.37%        | 9.37%        | 915           | 4                          | 9.30%        | 9.30%        |
| D9  | Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks                            | EUPD       | -               | -                          | -            | -            | 1             | -                          | -            | -            | 1             | 0                          | 10.80%       | 10.80%       |
| D10   | Mutual Funds - Gilt / G Sec / Liquid Schemes   | EGMF       | 1,594           | 32                         | 9.02%        | 9.02%        | 1,545         | 116                        | 9.07%        | 9.07%        | 2,042         | 197                        | 9.75%        | 9.75%        |
| D11   | Mutual Funds - Under Promoter Group  | EMPG       | -               | -                          | -            | -            | 80            | 11                         | 139.80%      | 139.80%      | 133           | 3                          | 2.25%        | 2.25%        |
| <b>E OTHER INVESTMENTS</b>  |  |            |                 |                            |              |              |               |                            |              |              |               |                            |              |              |
| E1  | Equity Shares (incl. Co-op Societies)  | OESH       | 138             | (14)                       | -43.29%      | -43.29%      | 210           | (17)                       | -8.68%       | -8.68%       | 423           | (183)                      | -70.32%      | -70.32%      |
| E2  | Equity Shares (PSUs & Unlisted)  | OEPU       | -               | -                          | -            | -            | 46            | (6)                        | -99.26%      | -99.26%      | 131           | (1)                        | -2.34%       | -2.34%       |
| E3  | Mutual Funds - Debt/ Income/ Serial Plans  | OMGS       | 1,844           | 37                         | 9.05%        | 9.05%        | 2,339         | 183                        | 9.38%        | 9.38%        | 2,363         | 214                        | 9.15%        | 9.15%        |
| E4  | DEBENTURES   | OLDB       | 162             | 5                          | 11.60%       | 11.60%       | 179           | 21                         | 11.60%       | 11.60%       | 521           | 30                         | 5.78%        | 5.78%        |
| E5  | Debentures / Bonds / CPs / Loans - (Promoter Group)  | ODPG       | 1,500           | 44                         | 12.00%       | 12.00%       | 1,500         | 83                         | 12.00%       | 12.00%       | -             | -                          | -            | -            |
| E6  | Mutual Funds (under Insurer's Promoter Group)  | OMPG       | -               | -                          | -            | -            | 151           | (9)                        | -14.50%      | -14.50%      | 200           | 0                          | 9.26%        | 9.26%        |
| E7  | Securitized Assets   | OPSA       | 48              | -                          | -            | -            | 45            | -                          | -            | -            | -             | -                          | -            | -            |
| <b>TOTAL</b>  |  |            | <b>65,682</b>   | <b>1,486</b>               | <b>9.17%</b> | <b>9.17%</b> | <b>61,804</b> | <b>5,134</b>               | <b>8.31%</b> | <b>8.31%</b> | <b>51,778</b> | <b>4,455</b>               | <b>8.81%</b> | <b>8.81%</b> |

Note : 1. The Category Codes/figures have been restated/reclassified wherever found necessary  
 2.\*Investments are calculated based on Monthly Weighted Average of Investments  
 3. Life Fund Includes Fund Beyond Solvency Margin Fund

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal  
 MD & CEO

NAME OF THE FUND : LINKED FUND

(₹ In Lakhs)

| NO.   | CATEGORY OF INVESTMENT   | GROUP CODE | Current Quarter |                            |               | Year to Date  |                 |                            | Previous Year |               |               |                            |              |              |
|---|--|------------|-----------------|----------------------------|---------------|---------------|-----------------|----------------------------|---------------|---------------|---------------|----------------------------|--------------|--------------|
|   |  |            | Investment*     | INCOME ON INVESTMENT (Rs.) | GROSS YIELD   | NET YIELD     | Investment*     | INCOME ON INVESTMENT (Rs.) | GROSS YIELD   | NET YIELD     | Investment*   | INCOME ON INVESTMENT (Rs.) | GROSS YIELD  | NET YIELD    |
| <b>A CENTRAL GOVERNMENT SECURITIES</b>  |  |            |                 |                            |               |               |                 |                            |               |               |               |                            |              |              |
| A1  | Central Govt. Securities, Central Govt. Guaranteed Bonds   | CGSB       | 59              | 2                          | 14.49%        | 14.49%        | 58              | 0                          | 0.76%         | 0.76%         | 7             | 0                          | 51.52%       | 51.52%       |
| a2  | Treasury Bills   | CTRB       | 129             | 3                          | 8.16%         | 8.16%         | 170             | 16                         | 9.23%         | 9.23%         | 30            | 2                          | 8.20%        | 8.20%        |
| <b>B INFRASTRUCTURE INVESTMENTS</b>   |  |            |                 |                            |               |               |                 |                            |               |               |               |                            |              |              |
| B2  | Infrastructure - PSU - Equity Shares - Quoted  | ITPE       | 22              | 1                          | 24.53%        | 24.53%        | 17              | (2)                        | -13.07%       | -13.07%       | 4             | (0)                        | -12.17%      | -12.17%      |
| B3  | Infrastructure - Corporate Securities - Equity Shares - Quoted                                   | ITCE       | 3               | (0)                        | -32.67%       | -32.67%       | 3               | (0)                        | -0.99%        | -0.99%        | 3             | 0                          | 4.85%        | 4.85%        |
| B4  | Infrastructure - PSU - Debentures / Bonds  | IPTD       | 39              | 1                          | 11.41%        | 11.41%        | 29              | 3                          | 9.18%         | 9.18%         | 44            | 0                          | 4.62%        | 4.62%        |
| B5  | Infrastructure - Other Investment  | IOEQ       | 4               | 0                          | 12.00%        | 12.00%        | 4               | 1                          | 38.27%        | 38.27%        | -             | -                          | -            | -            |
| B6  | Infrastructure - Other Corporate Securities - Debentures / Bonds                                 | ICTD       | 10              | 0                          | 11.13%        | 11.13%        | 10              | 0                          | 11.09%        | 11.09%        | -             | -                          | -            | -            |
| <b>C HOUSING AND LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT</b> |  |            |                 |                            |               |               |                 |                            |               |               |               |                            |              |              |
| C1  | Bonds / Debentures issued by NHB / Institutions accredited by NHB                                | HTDN       | 268             | 9                          | 13.38%        | 13.38%        | 130             | 16                         | 12.55%        | 12.55%        | 32            | 1                          | 12.49%       | 12.49%       |
| <b>D APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS</b>                            |  |            |                 |                            |               |               |                 |                            |               |               |               |                            |              |              |
| D1  | PSU - Equity shares - quoted   | EAEQ       | 50              | 7                          | 57.68%        | 57.68%        | 44              | 9                          | 21.16%        | 21.16%        | 30            | (4)                        | -11.74%      | -11.74%      |
| D2  | Corporate Securities - Equity shares (Ordinary)-quoted   | EACE       | 857             | 45                         | 21.24%        | 21.24%        | 685             | 187                        | 27.29%        | 27.29%        | 227           | 26                         | 11.47%       | 11.47%       |
| D3  | CCIL - CBLO  | ECBO       | 108             | 0                          | 12.26%        | 12.26%        | 102             | 2                          | 9.92%         | 9.92%         | 65            | 0                          | 11.23%       | 11.23%       |
| D4  | Corporate Securities - Debentures  | ECOS       | 199             | 5                          | 10.97%        | 10.97%        | 95              | 12                         | 12.33%        | 12.33%        | 45            | 6                          | 12.84%       | 12.84%       |
| D5  | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB       | 509             | 13                         | 10.05%        | 10.05%        | 531             | 51                         | 9.64%         | 9.64%         | 165           | 8                          | 9.33%        | 9.33%        |
| D6  | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL, RBI | EEPG       | -               | -                          | -             | -             | -               | -                          | -             | -             | 0             | (0)                        | -120.00%     | -120.00%     |
| D7  | Application Money  | ECAM       | 7               | 0                          | 6.01%         | 6.01%         | 5               | 0                          | 5.99%         | 5.99%         | -             | -                          | 0.00%        | 0.00%        |
| D8  | Mutual Funds - Gilt / G Sec / Liquid Schemes   | EGMF       | 75              | 2                          | 9.08%         | 9.08%         | 64              | 5                          | 9.20%         | 9.20%         | 16            | 1                          | 8.79%        | 8.79%        |
| D9  | Net Current Assets (Only in respect of ULIP Business)  | ENCA       | 187             | -                          | -             | -             | 187             | -                          | -             | -             | 129           | -                          | 0.00%        | 0.00%        |
| <b>F OTHER INVESTMENTS</b>  |  |            |                 |                            |               |               |                 |                            |               |               |               |                            |              |              |
| F1  | Equity Shares (Incl. Co-op Societies)  | OESH       | 40              | (2)                        | -21.83%       | -21.83%       | 30              | (6)                        | -19.67%       | -19.67%       | 12            | (1)                        | -10.89%      | -10.89%      |
| F2  | Equity Shares (PSUs & Unlisted)  | OEPU       | -               | -                          | -             | -             | 7               | (1)                        | -30.37%       | -30.37%       | 1             | (1)                        | -50.98%      | -50.98%      |
| F3  | Debentures   | OLDB       | 30              | 2                          | 30.20%        | 30.20%        | 14              | 3                          | 21.76%        | 21.76%        | 7             | 1                          | 13.52%       | 13.52%       |
| F4  | Mutual Funds - Debt/ Income/ Serial Plans  | OMGS       | 44              | 1                          | 9.14%         | 9.14%         | 47              | 4                          | 9.19%         | 9.19%         | 19            | 2                          | 8.63%        | 8.63%        |
| <b>TOTAL</b>  |  |            | <b>2,640.06</b> | <b>89.03</b>               | <b>14.76%</b> | <b>14.76%</b> | <b>2,230.80</b> | <b>299.97</b>              | <b>14.68%</b> | <b>14.68%</b> | <b>708.03</b> | <b>42.84</b>               | <b>6.05%</b> | <b>6.05%</b> |

Notes: The Category Codes/figures have been restated/reclassified wherever found necessary  
 \*Investments are calculated based on Monthly Weighted Average of Investments

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal  
 MD & CEO

NAME OF THE FUND : PENSION AND GENERAL ANNUITY FUND

(₹ in Lakhs)

| NO.   | CATEGORY OF INVESTMENT  | GROUP CODE | Current Quarter |                            |              |              | Year to Date |                            |              |              | Previous Year |                            |             |           |
|---|---|------------|-----------------|----------------------------|--------------|--------------|--------------|----------------------------|--------------|--------------|---------------|----------------------------|-------------|-----------|
|   |   |            | Investment*     | INCOME ON INVESTMENT (Rs.) | GROSS YIELD  | NET YIELD    | Investment*  | INCOME ON INVESTMENT (Rs.) | GROSS YIELD  | NET YIELD    | Investment*   | INCOME ON INVESTMENT (Rs.) | GROSS YIELD | NET YIELD |
| <b>A CENTRAL GOVERNMENT SECURITIES</b>  |   |            |                 |                            |              |              |              |                            |              |              |               |                            |             |           |
| A1  | Central Govt. Securities, Central Govt. Guaranteed Bonds  | CGSB       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| a2  | Treasury Bills  | CTRB       | 157             | 3                          | 8.65%        | 8.65%        | 136          | 3                          | 8.65%        | 8.65%        | -             | -                          | -           | -         |
| <b>B INFRASTRUCTURE INVESTMENTS</b>   |   |            |                 |                            |              |              |              |                            |              |              |               |                            |             |           |
| B2  | Infrastructure - PSU - Equity Shares - Quoted   | ITPE       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| B3  | Infrastructure - Corporate Securities - Equity Shares - Quoted                                  | ITCE       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| B4  | Infrastructure - PSU - Debentures / Bonds   | IPTD       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| B5  | Infrastructure - Other Investment   | IOEQ       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| B6  | Infrastructure - Other Corporate Securities - Debentures / Bonds                                | ICTD       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| <b>C HOUSING AND LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT</b> |   |            |                 |                            |              |              |              |                            |              |              |               |                            |             |           |
| C1  | Bonds / Debentures issued by NHB / Institutions accredited by NHB                               | HTDN       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| <b>D APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS</b>                            |   |            |                 |                            |              |              |              |                            |              |              |               |                            |             |           |
| D1  | PSU - Equity shares - quoted  | EAEQ       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| D2  | Corporate Securities - Equity shares (Ordinary)-quoted  | EACE       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| D3  | CCIL - CBLO   | ECBO       | 40              | 0                          | 14.97%       | 14.97%       | 32           | 0.07                       | 14.96%       | 14.96%       | -             | -                          | -           | -         |
| D4  | Corporate Securities - Debentures   | ECOS       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| D5  | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCL, RBI | ECDB       | 1               | 0                          | 9.87%        | 9.87%        | 1            | 0.01                       | 9.87%        | 9.87%        | -             | -                          | -           | -         |
| D6  | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCL, RBI | EEPG       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| D7  | Mutual Funds - Gilt / G Sec / Liquid Schemes  | EGMF       | 19              | 0                          | 9.31%        | 9.31%        | 19           | 0.12                       | 9.31%        | 9.31%        | -             | -                          | -           | -         |
| D8  | Net Current Assets (Only in respect of ULIP Business)   | ENCA       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| <b>F OTHER INVESTMENTS</b>  |   |            |                 |                            |              |              |              |                            |              |              |               |                            |             |           |
| F1  | Equity Shares (incl. Co-op Societies)   | OESH       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| F2  | Equity Shares (PSUs & Unlisted)   | OEPU       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| F3  | Debentures  | OLDB       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| F4  | Mutual Funds - Debt/ Income/ Serial Plans   | OMGS       | -               | -                          | -            | -            | -            | -                          | -            | -            | -             | -                          | -           | -         |
| <b>TOTAL</b>  |   |            | <b>217</b>      | <b>4</b>                   | <b>6.63%</b> | <b>6.63%</b> | <b>188</b>   | <b>4</b>                   | <b>6.63%</b> | <b>6.63%</b> | -             | -                          | -           | -         |

Notes: The Category Codes/figures have been restated/reclassified wherever found necessary  
 \*Investments are calculated based on Monthly Weighted Average of Investments

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal  
 MD & CEO



FORM L-35-DOWNGRADING OF INVESTMENTS - 2

COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT AS ON : 31 March, 2014

STATEMENT OF DOWN GRADED INVESTMENTS

NAME OF THE FUND : LIFE FUND

(Rs In Lakhs)

| NO. | NAME OF THE SECURITY      | COI | AMOUNT<br>( As per balance<br>sheet) | DATE OF<br>PURCHASE | RATING<br>AGENCY | ORIGINAL<br>GRADE | CURRENT<br>GRADE | DATE OF<br>DOWNGRADE | REMARKS |
|-----|---------------------------|-----|--------------------------------------|---------------------|------------------|-------------------|------------------|----------------------|---------|
| A.  | <u>DURING THE QUARTER</u> |     |                                      | -----NIL-----       |                  |                   |                  |                      |         |
| B.  | <u>AS ON DATE</u>         |     |                                      | -----NIL-----       |                  |                   |                  |                      |         |

Note: Life Fund includes Fund Beyond Solvency Margin

**CERTIFICATION:**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal  
MD & CEO

FORM L-35-DOWNGRADING OF INVESTMENTS - 2  
 COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)  
 STATEMENT AS ON : 31 March, 2014  
 STATEMENT OF DOWN GRADED INVESTMENTS

NAME OF THE FUND : LINKED LIFE FUND

(Rs In Lakhs)

| NO. | NAME OF THE SECURITY      | COI | AMOUNT | DATE OF PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE OF DOWNGRADE | REMARKS |
|-----|---------------------------|-----|--------|------------------|---------------|----------------|---------------|-------------------|---------|
| A.  | <u>DURING THE QUARTER</u> |     |        |                  |               |                |               |                   |         |
|     |                           |     |        | -----NIL-----    |               |                |               |                   |         |
| B.  | <u>AS ON DATE</u>         |     |        |                  |               |                |               |                   |         |
|     |                           |     |        | -----NIL-----    |               |                |               |                   |         |

**CERTIFICATION:**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal  
 MD & CEO

FORM L-35-DOWNGRADING OF INVESTMENTS - 2

COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT AS ON : 31 March, 2014

STATEMENT OF DOWN GRADED INVESTMENTS

NAME OF THE FUND : PENSION AND GENERAL ANNUITY FUND

(Rs In Lakhs)

| NO. | NAME OF THE SECURITY      | COI | AMOUNT | DATE OF PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE OF DOWNGRADE | REMARKS |
|-----|---------------------------|-----|--------|------------------|---------------|----------------|---------------|-------------------|---------|
| A.  | <u>DURING THE QUARTER</u> |     |        |                  |               |                |               |                   |         |
|     |                           |     |        | -----NIL-----    |               |                |               |                   |         |
| B.  | <u>AS ON DATE</u>         |     |        |                  |               |                |               |                   |         |
|     |                           |     |        | -----NIL-----    |               |                |               |                   |         |

**CERTIFICATION:**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal  
MD & CEO

(₹ In Crores)

| S. No | Particulars   | For the Quarter Ended Mar-14 |                 |              |                                  | For the Quarter Ended Mar -13 |                 |              |                                  | Upto the quarter Mar - 14 |                 |              |                                  | Upto the quarter Mar - 13 |                 |              |                                  |
|-------|---|------------------------------|-----------------|--------------|----------------------------------|-------------------------------|-----------------|--------------|----------------------------------|---------------------------|-----------------|--------------|----------------------------------|---------------------------|-----------------|--------------|----------------------------------|
|       |   | Premium                      | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium                       | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium                   | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium                   | No. of Policies | No. of Lives | Sum Insured, Wherever applicable |
| 1     | <b>First year Premium</b>                                 |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | <i>i) Individual Single Premium (ISP)</i>                 |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-10,000   | 0.00                         | 77              | 77           | 0.06                             | -                             | -               | -            | 0.00                             | 0.00                      | 77              | 77           | 0.06                             | -                         | -               | -            | -                                |
|       | From 10,000-25,000  | -                            | -               | -            | -                                | -                             | -               | -            | 0.00                             | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 25,001-50,000  | (0.01)                       | 2               | 2            | 0.04                             | 0.16                          | 36              | 33           | 1.59                             | 0.27                      | 63              | 43           | 3.21                             | 0.16                      | 36              | 33           | 1.59                             |
|       | From 50,001-75,000  | 0.19                         | 39              | 31           | 2.48                             | 0.18                          | 28              | 27           | 1.09                             | 0.28                      | 53              | 42           | 3.07                             | 0.25                      | 35              | 30           | 1.29                             |
|       | From 75,001-100,000                                       | 0.10                         | 14              | 13           | 0.75                             | 0.22                          | 24              | 22           | 1.29                             | 0.34                      | 39              | 34           | 2.35                             | 0.33                      | 34              | 28           | 3.43                             |
|       | From 1,00,001-1,25,000                                    | 0.20                         | 20              | 16           | 1.34                             | 0.00                          | -               | -            | -                                | 0.22                      | 22              | 18           | 1.36                             | 0.01                      | 1               | 1            | 0.02                             |
|       | Above Rs. 1,25,000  | 0.63                         | 13              | 6            | 4.68                             | 0.61                          | 16              | 12           | 4.21                             | 1.42                      | 32              | 23           | 10.00                            | 0.92                      | 22              | 14           | 9.11                             |
|       | <i>ii) Individual Single Premium-Annuity (ISPA)</i>       |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-50,000   | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 50,001-100,000                                       | -                            | -               | -            | -                                | -                             | -               | -            | -                                | 0.02                      | 2               | 2            | 0.02                             | -                         | -               | -            | -                                |
|       | From 1,00,001-150,000                                     | 0.07                         | 7               | 7            | 0.07                             | -                             | -               | -            | -                                | 0.07                      | 7               | 7            | 0.07                             | -                         | -               | -            | -                                |
|       | From 150,001-2,00,000                                     | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 2,00,001-250,000                                     | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 2,50,001-3,00,000                                    | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | Above Rs. 3,00,000  | 0.30                         | 3               | 3            | 0.30                             | -                             | -               | -            | -                                | 0.35                      | 4               | 4            | 0.35                             | -                         | -               | -            | -                                |
|       | <i>iii) Group Single Premium (GSP)</i>                    |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-10,000   | 0.06                         | -               | 80           | 7.61                             | 0.01                          | -               | 13           | 1.41                             | 0.15                      | 2               | 239          | 21.76                            | 0.03                      | -               | 37           | 4.30                             |
|       | From 10,000-25,000  | 0.30                         | -               | 179          | 21.89                            | 0.03                          | -               | 23           | 3.99                             | 0.50                      | -               | 307          | 39.53                            | 0.08                      | -               | 50           | 8.42                             |
|       | From 25,001-50,000  | 0.51                         | -               | 143          | 23.41                            | 0.01                          | -               | 3            | 0.17                             | 0.75                      | -               | 201          | 36.83                            | 0.06                      | -               | 14           | 3.41                             |
|       | From 50,001-75,000  | 0.42                         | -               | 68           | 18.19                            | -                             | -               | -            | 0.00                             | 0.60                      | -               | 96           | 25.50                            | 0.06                      | -               | 10           | 2.55                             |
|       | From 75,001-100,000                                       | 0.33                         | -               | 38           | 18.51                            | 0.08                          | 1               | 10           | 1.92                             | 0.53                      | -               | 60           | 27.65                            | 0.12                      | 2               | 13           | 5.04                             |
|       | From 1,00,001-1,25,000                                    | 0.26                         | -               | 23           | 12.44                            | -                             | -               | -            | 0.00                             | 0.35                      | -               | 31           | 17.20                            | 0.09                      | -               | 8            | 4.98                             |
|       | Above Rs. 1,25,000  | 2.20                         | 3               | 221          | 58.98                            | 7.46                          | 8               | 1,462        | 9.22                             | 7.41                      | 6               | 3,096        | 95.79                            | 7.75                      | 8               | 1,473        | 27.26                            |
|       | <i>iv) Group Single Premium- Annuity (GSPA)</i>           |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-50,000   | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 50,001-100,000                                       | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 1,00,001-150,000                                     | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 150,001-2,00,000                                     | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 2,00,001-250,000                                     | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 2,50,001-3,00,000                                    | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | Above Rs. 3,00,000  | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | <i>v) Individual non Single Premium (INSP)</i>            |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-10,000   | 0.93                         | 2,100           | 1,668        | 228.48                           | 1.76                          | 4,034           | 3,605        | 219.80                           | 4.17                      | 6,920           | 5,988        | 1,157.64                         | 3.40                      | 7,419           | 6,680        | 635.60                           |
|       | From 10,000-25,000  | 6.29                         | 6,261           | 5,355        | 750.26                           | 5.25                          | 6,666           | 6,004        | 203.00                           | 19.21                     | 17,171          | 15,609       | 1,567.26                         | 9.78                      | 10,896          | 9,893        | 665.25                           |
|       | From 25,001-50,000  | 5.52                         | 2,637           | 2,210        | 361.98                           | 3.79                          | 1,728           | 1,569        | 74.20                            | 14.62                     | 5,632           | 4,998        | 730.05                           | 7.65                      | 3,161           | 2,868        | 268.26                           |
|       | From 50,001-75,000  | 3.17                         | 753             | 603          | 161.91                           | 1.28                          | 304             | 279          | 45.42                            | 6.61                      | 1,419           | 1,233        | 282.58                           | 2.92                      | 625             | 558          | 130.80                           |
|       | From 75,001-100,000                                       | 2.06                         | 320             | 270          | 75.81                            | 1.53                          | 217             | 185          | 29.30                            | 4.86                      | 669             | 583          | 171.69                           | 2.61                      | 345             | 290          | 74.58                            |
|       | From 1,00,001-1,25,000                                    | 1.57                         | 179             | 133          | 58.33                            | 0.27                          | 37              | 29           | -7.99                            | 2.71                      | 305             | 251          | 108.79                           | 0.90                      | 98              | 90           | 32.22                            |
|       | Above Rs. 1,25,000  | 4.94                         | 223             | 158          | 327.28                           | 4.16                          | 150             | 110          | 113.50                           | 10.73                     | 436             | 356          | 690.13                           | 7.16                      | 283             | 206          | 335.09                           |
|       | <i>vi) Individual non Single Premium- Annuity (INSPA)</i> |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-50,000   | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 50,001-100,000                                       | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 1,00,001-150,000                                     | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 150,001-2,00,000                                     | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 2,00,001-250,000                                     | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 2,50,001-3,00,000                                    | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | Above Rs. 3,00,000  | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | <i>vii) Group Non Single Premium (GNSP)</i>               |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-10,000   | (0.00)                       | -               | 83           | (3.95)                           | 0.00                          | 27              | 1,510        | -1.42                            | 0.00                      | 3               | 483          | 0.97                             | 0.01                      | 28              | 1,529        | 2.29                             |
|       | From 10,000-25,000  | 0.00                         | 8               | 459          | (8.25)                           | 0.01                          | -               | 542          | 0.75                             | 0.03                      | 18              | 1,554        | 7.87                             | 0.01                      | 4               | 709          | 5.26                             |
|       | From 25,001-50,000  | (0.02)                       | 3               | (93)         | (11.19)                          | (0.00)                        | -               | (84)         | 2.53                             | 0.11                      | 29              | 5,114        | 43.45                            | 0.03                      | 6               | 1,028        | 16.96                            |
|       | From 50,001-75,000  | (0.03)                       | 2               | 430          | (13.72)                          | 0.03                          | 2               | 423          | 7.79                             | 0.08                      | 14              | 4,455        | 20.39                            | 0.10                      | 12              | 1,807        | 60.89                            |
|       | From 75,001-100,000                                       | (0.01)                       | 2               | 501          | (11.41)                          | (0.02)                        | (1)             | (368)        | 0.00                             | 0.12                      | 13              | 4,812        | 55.23                            | 0.06                      | 6               | 1,760        | 55.88                            |
|       | From 1,00,001-1,25,000                                    | (0.00)                       | 1               | 566          | 0.55                             | 0.06                          | 6               | 5,204        | 37.88                            | 0.14                      | 12              | 6,283        | 63.04                            | 0.09                      | 8               | 6,026        | 59.55                            |
|       | Above Rs. 1,25,000  | (0.60)                       | 8               | 34,518       | 290.36                           | 0.57                          | 3               | 8,686        | 976.64                           | 4.06                      | 51              | 233,912      | 2,105.51                         | 2.76                      | 29              | 26,141       | 3406.64                          |
|       | <i>viii) Group Non Single Premium- Annuity (GNSPA)</i>    |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-10,000   | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 10,000-25,000  | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 25,001-50,000  | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 50,001-75,000  | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 75,001-100,000                                       | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 1,00,001-1,25,000                                    | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | Above Rs. 1,25,000  | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |

| S. No | Particulars                    | For the Quarter Ended Mar-14 |                 |              |                                  | For the Quarter Ended Mar -13 |                 |              |                                  | Upto the quarter Mar - 14 |                 |              |                                  | Upto the quarter Mar - 13 |                 |              |                                  |
|-------|--------------------------------|------------------------------|-----------------|--------------|----------------------------------|-------------------------------|-----------------|--------------|----------------------------------|---------------------------|-----------------|--------------|----------------------------------|---------------------------|-----------------|--------------|----------------------------------|
|       |                                | Premium                      | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium                       | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium                   | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium                   | No. of Policies | No. of Lives | Sum Insured, Wherever applicable |
| 2     | <b>Renewal Premium :</b>       |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | <i>i) Individual</i>           |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-10,000                  | 1.34                         | 1,627           | 1,627        | -                                | 0.59                          | 790             | 707          | 108.23                           | 2.11                      | 5,364           | 5,364        | -                                | 0.74                      | 1,488           | 1,388        | 278.39                           |
|       | From 10,000-25,000             | 4.39                         | 3,494           | 3,494        | -                                | 1.02                          | 600             | 560          | 95.33                            | 6.69                      | 6,773           | 6,773        | -                                | 1.53                      | 1,136           | 1,073        | 213.51                           |
|       | From 25,001-50,000             | 4.83                         | 1,513           | 1,513        | -                                | 0.88                          | 203             | 215          | 37.05                            | 6.80                      | 2,744           | 2,744        | -                                | 1.38                      | 568             | 529          | 104.36                           |
|       | From 50,001- 75,000            | 1.94                         | 330             | 330          | -                                | 0.28                          | 46              | 45           | 0.64                             | 2.92                      | 649             | 649          | -                                | 0.46                      | 121             | 107          | 33.68                            |
|       | From 75,000-100,000            | 1.19                         | 160             | 160          | -                                | 0.35                          | 38              | 34           | 18.98                            | 1.80                      | 296             | 296          | -                                | 0.46                      | 62              | 55           | 25.31                            |
|       | From 1,00,001 -1,25,000        | 0.70                         | 60              | 60           | -                                | 0.15                          | 12              | 10           | -12.45                           | 1.00                      | 119             | 119          | -                                | 0.18                      | 22              | 18           | 7.17                             |
|       | Above Rs. 1,25,000             | 3.46                         | 98              | 98           | -                                | 0.88                          | 26              | 22           | 31.89                            | 6.08                      | 244             | 244          | -                                | 1.09                      | 55              | 44           | 50.18                            |
|       | <i>ii) Individual- Annuity</i> |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-10,000                  | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 10,000-25,000             | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 25,001-50,000             | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 50,001- 75,000            | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 75,000-100,000            | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 1,00,001 -1,25,000        | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | Above Rs. 1,25,000             | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | <i>iii) Group</i>              |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-10,000                  | 0.00                         | 2               | 2            | -                                | 0.00                          | 1               | 17           | 0.51                             | -                         | -               | -            | -                                | 0.00                      | 1               | 17           | 0.51                             |
|       | From 10,000-25,000             | 0.03                         | 5               | 5            | -                                | -                             | -               | -            | -                                | 0.01                      | 4               | -            | -                                | -                         | -               | -            | -                                |
|       | From 25,001-50,000             | 0.04                         | 7               | 7            | -                                | -                             | -               | -            | -                                | 0.03                      | 5               | -            | -                                | -                         | -               | -            | -                                |
|       | From 50,001- 75,000            | 0.03                         | 3               | 3            | -                                | -                             | -               | -            | -                                | 0.07                      | 10              | -            | -                                | -                         | -               | -            | -                                |
|       | From 75,000-100,000            | 0.03                         | 2               | 2            | -                                | 0.01                          | 1               | 37           | 9.90                             | 0.03                      | 4               | -            | -                                | 0.01                      | 1               | 37           | 9.90                             |
|       | From 1,00,001 -1,25,000        | 2.45                         | 17              | 17           | -                                | -                             | -               | -            | -                                | 0.03                      | 2               | -            | -                                | -                         | -               | -            | -                                |
|       | Above Rs. 1,25,000             | -                            | -               | -            | -                                | 1.65                          | 4               | 8,277        | 1,835.18                         | 2.60                      | 18              | -            | -                                | 1.65                      | 4               | 8,277        | 1,835.18                         |
|       | <i>iv) Group- Annuity</i>      |                              |                 |              |                                  |                               |                 |              |                                  |                           |                 |              |                                  |                           |                 |              |                                  |
|       | From 0-10,000                  | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 10,000-25,000             | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 25,001-50,000             | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 50,001- 75,000            | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 75,000-100,000            | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | From 1,00,001 -1,25,000        | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |
|       | Above Rs. 1,25,000             | -                            | -               | -            | -                                | -                             | -               | -            | -                                | -                         | -               | -            | -                                | -                         | -               | -            | -                                |

**FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)**

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 March 2014

**Business Acquisition through different channels (Group)**

(Rs in Crores)

| S.No. | Channels                 | For the quarter ended 31 March 2014 |                      |             | For the quarter ended 31 March 2013 |                      |             | For the year ended 31 March 2014 |                      |              | For the year ended 31 March 2013 |                      |              |
|-------|--------------------------|-------------------------------------|----------------------|-------------|-------------------------------------|----------------------|-------------|----------------------------------|----------------------|--------------|----------------------------------|----------------------|--------------|
|       |                          | No. of Policies/ No. of Schemes     | No. of Lives Covered | Premium     | No. of Policies/ No. of Schemes     | No. of Lives Covered | Premium     | No. of Policies/ No. of Schemes  | No. of Lives Covered | Premium      | No. of Policies/ No. of Schemes  | No. of Lives Covered | Premium      |
| 1     | Individual agents        | 23                                  | 36,004               | 0.84        | -                                   | (296)                | 0.00        | 112                              | 236,684              | 3.63         | 6                                | 2,235                | 0.17         |
| 2     | Corporate Agents-Banks   | -                                   | -                    | -           | -                                   | -                    | -           | -                                | -                    | -            | -                                | -                    | -            |
| 3     | Corporate Agents -Others | -                                   | -                    | -           | -                                   | -                    | -           | -                                | -                    | -            | -                                | -                    | -            |
| 4     | Brokers                  | 1                                   | 907                  | 0.02        | 7                                   | 1,667                | 0.28        | 9                                | 9,711                | 0.43         | 26                               | 5,995                | 1.41         |
| 5     | Micro Agents             | -                                   | -                    | -           | -                                   | -                    | -           | -                                | -                    | -            | -                                | -                    | -            |
| 6     | Direct Business          | 3                                   | 305                  | 4.07        | 34                                  | 16,055               | 7.96        | 27                               | 14,248               | 10.75        | 71                               | 14,949               | 9.66         |
|       | <b>Total(A)</b>          | <b>27</b>                           | <b>37,216</b>        | <b>4.94</b> | <b>41</b>                           | <b>17,426</b>        | <b>8.24</b> | <b>148</b>                       | <b>260,643</b>       | <b>14.82</b> | <b>103</b>                       | <b>23,179</b>        | <b>11.24</b> |
| 1     | Referral (B)             | -                                   | -                    | -           | -                                   | -                    | -           | -                                | -                    | -            | -                                | -                    | -            |
|       | <b>Grand Total (A+B)</b> | <b>27</b>                           | <b>37,216</b>        | <b>4.94</b> | <b>41</b>                           | <b>17,426</b>        | <b>8.24</b> | <b>148</b>                       | <b>260,643</b>       | <b>14.82</b> | <b>103</b>                       | <b>23,179</b>        | <b>11.24</b> |

**FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)**

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 March 2014

**Business Acquisition through different channels (Individuals)**

(Rs in Crores)

| S.No. | Channels                 | For the Quarter ended 31 March 2014 |              | For the Quarter ended 31 March 2013 |              | Upto Quarter ended 31 March 2014 |              | Upto Quarter ended 31 March 2013 |           |
|-------|--------------------------|-------------------------------------|--------------|-------------------------------------|--------------|----------------------------------|--------------|----------------------------------|-----------|
|       |                          | No. of Policies                     | Premium      | No. of Policies                     | Premium      | No. of Policies                  | Premium      | No. of Policies                  | Premium   |
| 1     | Individual agents        | 9,571                               | 19.69        | 8,700                               | 12.78        | 24,072                           | 44.64        | 16,445                           | 25.53     |
| 2     | Corporate Agents-Banks   | 456                                 | 1.87         | 47                                  | 0            | 1,081                            | 3.64         | 47                               | 0.10      |
| 3     | Corporate Agents -Others | 1,193                               | 3.64         | -                                   | -            | 1,662                            | 4.43         | -                                | -         |
| 4     | Brokers                  | 547                                 | 1.41         | 153                                 | 0.88         | 1,236                            | 4.08         | 419                              | 2.30      |
| 5     | Micro Agents             | -                                   | -            | -                                   | -            | -                                | -            | -                                | -         |
| 6     | Direct Business          | 881                                 | 2.21         | 4,332                               | 5.45         | 4,800                            | 9.11         | 6,044                            | 8.16      |
|       | <b>Total (A)</b>         | <b>12,648</b>                       | <b>28.83</b> | <b>13,232</b>                       | <b>19.21</b> | <b>32,851</b>                    | <b>65.91</b> | <b>22,955</b>                    | <b>36</b> |
| 1     | Referral (B)             | -                                   | -            | -                                   | -            | -                                | -            | -                                | -         |
|       | <b>Grand Total (A+B)</b> | <b>12,648</b>                       | <b>28.83</b> | <b>13,232</b>                       | <b>19.21</b> | <b>32,851</b>                    | <b>65.91</b> | <b>22,955</b>                    | <b>36</b> |

**FORM L-39-Data on Settlement of Claims**

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 March 2014

**Ageing of Claims**

| S.No. | Types of Claims         | On or before maturity | No. of claims paid |              |              |                   |          | Total No. of claims paid | Total amount of claims paid (₹ In Crores) |
|-------|-------------------------|-----------------------|--------------------|--------------|--------------|-------------------|----------|--------------------------|---|
|       |                         |                       | 1 month            | 1 - 3 months | 3 - 6 months | 6 months - 1 year | > 1 year |                          |   |
| 1     | Maturity Claims         | -                     | -                  | -            | -            | -                 | -        | -                        | -   |
| 2     | Survival Benefit        | -                     | -                  | -            | -            | -                 | -        | -                        | -   |
| 3     | for Annuities / Pension | -                     | -                  | -            | -            | -                 | -        | -                        | -   |
| 4     | For Surrender           | -                     | -                  | -            | -            | -                 | -        | -                        | -   |
| 5     | Other benefits          | -                     | 2*                 | -            | -            | -                 | -        | 2                        | 0.00                                      |
| 1     | Group Death Claims      | -                     | 104                | 2            | -            | -                 | -        | 106                      | 2.06                                      |
| 2     | Individual Death Claims | -                     | 23                 | 1            | -            | -                 | -        | 24                       | 2.98                                      |

\*Other benefits include payment towards HCB rider claim

\*\*Ageing reckoned from the date of receipt of last requirement



**FORM L-40 : Quarterly claims data for Life**Name of the Insurer : **EDELWEISS TOKIO LIFE INSURANCE CO. LTD.**Date: **31 March 2014***(No. of claims only)*

| S. No. | Claims Experience  | For Death | for Maturity | Survival Benefit | For Annuities/<br>Pension | For Surrender | Other Benefits |
|--------|--|-----------|--------------|------------------|---------------------------|---------------|----------------|
| 1      | Claims O/S at the beginning of the period                    | 46        | -            | -                | -                         | -             | -              |
| 2      | Claims reported during the period                            | 112       | -            | -                | -                         | -             | 4*             |
| 3      | Claims Settled during the period                             | 130       | -            | -                | -                         | -             | 2              |
| 4      | Claims Repudiated during the period                          | 8         | -            | -                | -                         | -             | -              |
|        | a) Less than 2years from the date of acceptance<br>of risk   | 8         | -            | -                | -                         | -             | -              |
|        | b) Grater than 2 year from the date of acceptance<br>of risk | -         | -            | -                | -                         | -             | -              |
| 5      | Claims Written Back  | -         | -            | -                | -                         | -             | -              |
| 6      | Claims O/S at End of the period                              | -         | -            | -                | -                         | -             | -              |
|        | Less than 3months  | 16        | -            | -                | -                         | -             | 2              |
|        | 3 months to 6 months   | 4         | -            | -                | -                         | -             | -              |
|        | 6months to 1 year  | -         | -            | -                | -                         | -             | -              |
|        | 1year and above  | -         | -            | -                | -                         | -             | -              |

\*Other benefits include claim under HCB rider

**FORM L-41 - GREIVANCE DISPOSAL**

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 March 2014

**GRIEVANCE DISPOSAL**

| Sl.No.   | Particulars                             | Opening Balance As on being of the quarter | Additions during the quarter | Complaints Resolved / Settled during the quarter |                    |           | Complaints Pending at the end of the quarter | Total complaints registered up to the quarter during the financial year |
|----------|---|--|------------------------------|--|--------------------|-----------|--|---|
|          |   |  |                              | Fully Accepted                                   | Partially Accepted | Rejected  |  |   |
| <b>1</b> | <b>Complaints made by the customers</b> |  |                              |  |                    |           |  |   |
| (a)      | Death Claims                            | 0  | 0                            | 0  | 0                  | 0         | 0  | 0   |
| (b)      | Policy Servicing                        | 0  | 10                           | 6  | 0                  | 3         | 1  | 18  |
| (c)      | Proposal Processing                     | 2  | 4                            | 3  | 0                  | 0         | 1  | 22  |
| (d)      | Survival Claims                         | 0  | 0                            | 0  | 0                  | 0         | 0  | 0   |
| (e)      | ULIP Related                            | 0  | 0                            | 0  | 0                  | 0         | 0  | 0   |
| (f)      | Unfair Business Practices               | 6  | 81                           | 41   | 0                  | 29        | 11   | 184   |
| (g)      | Others                                  | 0  | 0                            | 0  | 0                  | 0         | 0  | 3   |
|          | <b>Total Number of complaints:</b>      | <b>8</b>                                   | <b>95</b>                    | <b>50</b>  | <b>0</b>           | <b>32</b> | <b>13</b>                                    | <b>227</b>  |

|          |   |       |
|----------|---|-------|
| <b>2</b> | <b>Total No. of policies during previous year:</b>  | 23058 |
| <b>3</b> | <b>Total No. of claims during previous year</b>   | 44    |
| <b>4</b> | <b>Total No. of policies during current year</b>  | 32999 |
| <b>5</b> | <b>Total No. of claims during current year</b>  | 260   |
| <b>6</b> | <b>Total No. of Policy Complaints (current year) per 10,000 policies (current year)</b>           | 69    |
| <b>7</b> | <b>Total No. of Claim Complaints (current year) per 10,000 claims registered (current year) :</b> | 0     |

| <b>8</b> | <b>Duration wise Pending Status</b> | <b>Complaints made by Customers</b> | <b>Complaints made by Intermediaries</b> | <b>Total</b> |
|----------|-------------------------------------|-------------------------------------|--|--------------|
| (a)      | Upto 7 days                         | 0                                   | 0  | 0            |
| (b)      | 7 - 15 days                         | 12                                  | 0  | 12           |
| (c)      | 15-30 days                          | 1                                   | 0  | 1            |
| (d)      | 30-90 days                          | 0                                   | 0  | 0            |
| (e)      | 90 days & Beyond                    | 0                                   | 0  | 0            |
|          | <b>Total No. of complaints</b>      | <b>13</b>                           | <b>0</b>                                 | <b>13</b>    |

\* Opening balance should tally with the closing balance of the previous financial year

**L-42- Valuation Basis (Life Insurance)**

**A chapter on Valuation basis covering the following minimum criteria should also be displayed on the web-site of the Insurers.**

|   |  |
|---|--|
| <b>a.</b> How the policy data needed for valuation is accessed. | The policy data is extracted from the Ingenium (policy administration system) and checks are performed for completeness and consistency of data.<br><br>The current months data is reconciled with the previous months data and the movements during the month. Consistency check is done for number of contracts, sum assured. The premium and unit fund data is reconciled with Finance data. Checks are also performed by reconciling it with data extracted for other purpose eg reinsurance reporting |
| <b>b.</b> How the valuation bases are supplied to the system    | Prophet (actuarial software) is used for valuation. The bases and parameters are passed on to Prophet. The Bases are also Extracted from Prophet run results and compared with bases stored in spreadsheets for consistency.   |

**1) Interest : Maximum and minimum interest rate taken for each segment**

|   | Min                 | Max                 |
|---|---------------------|---------------------|
| <b>i. Individual Business</b>             |                     |                     |
| 1. Life- Participating Policies           | 7.8% (Without MAD*) | 8.1% (Without MAD*) |
| 2. Pension - Participating Policies       | 7.8% (Without MAD*) | 8.1% (Without MAD*) |
| 3. Life- Non-participating Policies       | 7.8% (Without MAD*) | 8.1% (Without MAD*) |
| 4. Annuities- Participating policies      |                     | NA                  |
| 5. Annuities – Non-participating policies | 7.8% (Without MAD*) | 7.8% (Without MAD*) |
| 6. Annuities- Individual Pension Plan     |                     | NA                  |
| 7. Unit Linked                            | 7.8% (Without MAD*) | 7.8% (Without MAD*) |
| 8. Health Insurance                       |                     | NA                  |
| <b>ii. Group Business</b>                 | 7.8% (Without MAD*) | 7.8% (Without MAD*) |

**2) Mortality Rates : the mortality rates used for each segment (Expressed as a % of Indian Assured Lives Mortality (2006-08), unless otherwise stated)**

|   | Min  | Max                 |
|---|--|---------------------|
| <b>i. Individual Business</b>             |  |                     |
| 1. Life- Participating policies           |  | 90% (Without MAD*)  |
| 2. Pension - Participating Policies       |  | 90% (Without MAD*)  |
| 3. Life- Non-participating Policies       |  |                     |
| - Pure Term Plans                         | 70% (Without MAD*)   | 90% (Without MAD*)  |
| - Non Term Plans                          |  | 90% (Without MAD*)  |
| 4. Annuities- Participating policies      |  | NA                  |
| 5. Annuities – Non-participating policies | 70% (Without MAD*) of Modified Mortality for Annuitants - LIC (a) (1996-98) Ultimate Rates |                     |
| 6. Annuities- Individual Pension Plan     |  | NA                  |
| 7. Unit Linked                            |  | 90% (Without MAD*)  |
| 8. Health Insurance                       |  | NA                  |
| <b>ii. Group Business</b>                 | 95% (Without MAD*)   | 120% (Without MAD*) |

**3) Expense :**

|   | Min   | Max   |
|---|---|---|
| <b>i. Individual Business</b>             |   |   |
| 1. Life- Participating Policies           | 331 (INFL @5%) (without MAD*)+ 1 % Renewal Premium  | 662 (INFL @ 5%) (without MAD*) + 1 % Renewal Premium    |
| 2. Pension - Participating Policies       | 400 (INFL @5%) (without MAD*)+ 1 % Renewal Premium  | 500 (INFL @ 5%) (without MAD*) + 1 % Renewal Premium    |
| 3. Life- Non-participating Policies       | 441 (INFL @ 5%) (without MAD*)  | 662 (INFL @ 5%) (without MAD*) + note1#                 |
|   | 12.6 (INFL @ 5%) (without MAD*) for micro insurance plan  |   |
|   | note1# - Pure Term Plans - 25% Renewal Commission. For Other Non Par Plans- 1% Renewal Premium + 0.2% of Asset Share (only for Education) |   |
| 4. Annuities- Participating policies      |   | NA  |
| 5. Annuities – Non-participating policies | 200 (INFL @ 5%) (without MAD*)  | 400 (INFL @ 5%) (without MAD*)                          |
| 6. Annuities- Individual Pension Plan     |   | NA  |
| 7. Unit Linked                            |   | 662 (INFL @ 5%) (without MAD*) + 0.25 % of fund Value   |
| 8. Health Insurance                       |   | NA  |
| <b>ii. Group Business</b>                 |   |   |
| 1. Group Credit Protection                |   | per member - 210 (INFL @ 5%) (without MAD*)             |
| 2. Group Wealth Accumulation              |   | per scheme - 6615 (without MAD*) + 0.15 % of fund value |

**4) Bonus Rates :**

|                             | Declared for year FY 13-14 | Provision for Future Years   |
|-----------------------------|----------------------------|------------------------------|
| 1. Cashflow Protection      | NA                         | Minimum - 17.5, Maximum - 25 |
| 2. Save n Grow Plan (WA)    | Minimum - 24, Maximum - 43 | Minimum - 16, Maximum - 28   |
| 3. MultiGain Plan (WA)      | Minimum - 35, Maximum - 39 | 28                           |
| 4. Save n Prosper Plan (WA) | Minimum - 27, Maximum - 82 | Minimum - 15, Maximum - 39   |
| 5. EduSave                  | Minimum - 22, Maximum - 75 | Minimum - 11.5, Maximum - 34 |
| 6. Milestones Plan (WA)     | Minimum - 21, Maximum - 29 | Minimum - 13, Maximum - 15   |
| 7. Pension                  | NA                         | Minimum - 23, Maximum - 48   |

**5) Policyholders Reasonable Expectations** The provisions for future bonuses are consistent with assumed valuation rate of interest.

**6) Taxation and Shareholder Transfers** Transfers to Shareholders are made through a window of 90:10 of surplus. These transfers are then subjected to taxation at the rate of 13.52%.

**7) Basis of provisions for Incurred But Not Reported (IBNR)** Based on expected delay in claim reporting. Par and Non par: 70 days; Unit Linked: 30 days; Group Mortgage: 50 days; Group Term Life: 50 days and 125 days for DCCB schemes

**8) Change in Valuation Methods or Bases**

|                                   |    |
|-----------------------------------|----|
| <b>i. Individuals Assurances</b>  |    |
| 1. Interest                       | NA |
| 2. Expenses                       | NA |
| 3. Inflation                      | NA |
| <b>ii. Annuities</b>              |    |
| 1. Interest                       | NA |
| a. Annuity in payment             | NA |
| b. Annuity during deferred period | NA |
| c. Pension : All Plans            | NA |
| 2. Expenses                       | NA |
| 3. Inflation                      | NA |
| <b>iii. Unit Linked</b>           |    |
| 1. Interest                       | NA |
| 2. Expenses                       | NA |
| 3. Inflation                      | NA |
| <b>iv. Health</b>                 |    |
| 1. Interest                       | NA |
| 2. Expenses                       | NA |
| 3. Inflation                      | NA |
| <b>v. Group</b>                   |    |
| 1. Interest                       | NA |
| 2. Expenses                       | NA |
| 3. Inflation                      | NA |

**MAD\*** Interest: For Par and Par Pension: 180 bps  
For Non Par Annuity: 90 bps upto first 5 years; 180 bps next 20 years; 380 bps beyond 25 years  
For Wealth Builder Non Par: 90 bps upto first 5 years; 180 bps beyond 5 years  
For Cash Income Non Par: 210 bps upto first 5 years; 300 bps beyond 5 years  
SP Non Par: 90 bps upto first 5 years and upto 180 bps beyond 5 years  
Other Non Par, Group: 140 bps upto first 5 years and upto 230 bps beyond 5 years

**Mortality:** 10% except in Individual Pure Term products. MAD of 24% and 28% have been used for Tobacco User & Non-Tobacco User respectively in Individual Pure Term products  
**Expenses:** 10%

\* Margin for Adverse Deviation (MAD) is over and above the base rate mentioned above