## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED Registration Number : 147 dated 10 May 2011

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Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Registration Number: 147 dated 10 May 2011 with the IRDA

#### UNAUDITED REVENUE ACCOUNT FOR THE NINE MONTHS ENDED 31 DECEMBER 2013

POLICYHOLDERS' ACCOUNT (TECHNICAL ACCOUNT) (₹ in '000) **Particulars** SCHEDULE For the Quarter Ended For the Nine Months Ended For the Quarter Ended For the Nine Months Ended 31 December 2013 31 December 2013 31 December 2012 31 December 2012 (Unaudited) (Unaudited) (Unaudited) (Unaudited) Premiums earned - Net L-4 259,042 610,983 215,837 (a) Premium 110.530 (b) Reinsurance ceded (11,193) (33,680) (6,749) (14,317) (c) Reinsurance accepted SUB-TOTAL 247,849 577,303 103,781 201,520 Income from investments (a) Interest & dividends Gross & Amortisation(Net) 10,632 27,783 3,716 7,715 (b) Profit on sale / redemption of investments 8.708 18,419 3.033 6,265 (c) (Loss on sale / redemption of investments) (726) (6,242) (106) (922) (d) Transfer /Gain on revaluation / change in fair value\* 5 278 8 146 196 2 049 SUB-TOTAL 23,892 48,106 6,840 15,107 Other Income (a) Contribution from the Shareholders' A/c 304,441 899,479 301,642 733,649 (b) Other Income SUB-TOTAL 304 472 899.656 301.669 733.704 Total (A) 576,213 1,525,065 412,290 950,332 L-5 36,698 82,038 16,243 34,446 Commission Operating expenses related to insurance business L-6 393,720 1,094,255 327,016 811,959 Provision for doubtful debts Bad debts written off Provision for tax Provisions (other than taxation) (a) For diminution in the value of investments (net) (b) Others Total (B) 1,176,293 846,405 430.418 343.259 Benefits paid (net) L-7 14,580 38.354 1.786 5.691 Interim bonuses paid Change in valuation of liability against life policies (a) Gross 265,069 641,696 285,721 (b) (Amount ceded in Re-insurance) (133,854) (331,278) (218,477) (286,438) (c) Amount accepted in Re-insurance Total (C) 145,795 348,772 69,031 103,927 SURPLUS/ (DEFICIT ) (D) = (A) - (B) - (C) Transfer to Shareholders' account Transfer to other reserves Balance being funds for future appropriations Total (D) Details of Total Surplus :a) Interim bonuses paid b) Allocation of bonus to policyholders c) Surplus shown in the revenue account Total Surplus: [(a) + (b) + (c)]

Profit / (Loss) before tax

(c) Proposed final dividend

(a) Balance at the beginning of the period

(b) Interim dividends paid during the period

Provision for taxation Profit / (Loss) after tax

APPROPRIATIONS

Total (B)

Registration Number: 147 dated 10 May 2011 with the IRDA

#### UNAUDITED PROFIT AND LOSS ACCOUNT FOR THE NINE MONTHS ENDED 31 DECEMBER 2013

SHAREHOLDERS' ACCOUNT (NON-TECHNICAL ACCOUNT) (₹ in '000) SCHEDULE For the Quarter Ended For the Nine Months Ended For the Quarter Ended For the Nine Months Ended **Particulars** 31 December 2013 31 December 2013 **31 December 2012 31 December 2012** (Unaudited) (Unaudited) (Unaudited) (Unaudited) Amounts tranfered from the policyholders account(Technical Account) Income from investments (a) Interest & dividends Gross & Amortisation(Net) 120,049 286,601 80,629 261,889 (b) Profit on sale / redemption of investments 125,590 76,286 154,304 56,583 (c) (Loss on sale / redemption of investments) (16,591) (74,398) (9,469) (81,808) (d) Transfer /Gain revaluation / change in Fair value 337,793 334,385 160,041 147,446 11,590 Total (A) 168,954 364,421 156,331 345,975 Expenses other than those directly related to the insurance business 436 3,126 80 325 Bad debts written off Provisions (Other than taxation) (a) For diminution in the value of investment (net) (b) Provision for doubtful debts Contribution to Policyholders' Account 304,441 899,479 301,642 733,649

304,877

(135,923)

(135,923)

(1,341,759)

902,605

(538,184)

(538,184)

(939,498)

301,722

(145,391)

(145,391)

(534,859)

733,973

(387,999)

(387,999)

(292,251)

 Registration Number: 147 dated 10 May 2011 with the IRDA

## **BALANCE SHEET AS AT 31 DECEMBER 2013**

				(₹ in '000
PARTICULARS	SCHEDULE	As at	As at	As at
		31 December 2013	31 December 2012	31 March 2013
		(Unaudited)	(Unaudited)	(Audited)
SOURCES OF FUNDS				
Shareholders' funds				
Share capital	L-8,L-9	1,802,865	1,500,000	1,500,00
Reserves and surplus	L-10	6,197,116	3,999,981	3,999,98
Credit/(debit) fair value change account		15,115	4,567	(2,144
Sub-total Sub-total		8,015,096	5,504,548	5,497,83
Borrowings	L-11	-	-	-
Policyholders' Funds				
Credit/(Debit) Fair Value Change Account		-		-
Policy liabilities		449,584	104,730	228,66
Insurance reserves		- 200.716	- 45.227	122.00
Provision for Linked Liabilities Add: Fair Value Change Account		209,716 9,138	45,227 2,584	133,06 99
Add. Fall Value Change Account		218,854	47,811	134,05
Sub-total		668,438	152,541	362,72
Funds for Discontinued Policies				
Discontinued on account of non-payment of premium		14.420	3,281	0.73
Others		14,438	5,261	9,73
Funds for Future Appropriations		-	-	-
Total		8,697,972	5,660,370	5,870,29
APPLICATION OF FUNDS				
Investments				
- Shareholders'	L-12	5,879,435	4,160,829	3,957,24
- Policyholders'	L-13	521,068	265,336	268,66
Assets held to cover linked liabilities	L-14	233,292	51,093	143,79
Loans	L-15	374	-	1
Fixed assets	L-16	207,695	177,825	175,19
Current assets				
Cash and bank balances	L-17	68,998	48,603	125,50
Advances and other assets	L-18	779,328	560,270	621,34
Sub-total (A)		848,326	608,873	746,85
Current liabilities	L-19	363,579	222,038	281,79
Provisions	L-20	106,321	61,798	79,16
Sub-total (B)		469,900	283,836	360,95
Net Current Assets (C) = (A - B)		378,426	325,037	385,89
Miscellaneous expenditure (to the extent not written off or adjusted)	L-21	-	-	-
Debit Balance in Profit and Loss Account (Shareholders' Account)		1,477,682	680,250	939,49
Total		8,697,972	5,660,370	5,870,29

#### Form L-4 Premium Schedule

### PREMIUM

Particulars	For the Quarter Ended 31 December 2013	For the Nine Months Ended 31 December 2013	For the Quarter Ended 31 December 2012	For the Nine Months Ended 31 December 2012
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
First year premiums	172,669	392,553	90,053	187,923
Renewal premiums	67,775	141,413	13,289	17,004
Single premiums	18,598	77,017	7,188	10,909
Total Premium	259,042	610,983	110,530	215,837

Form L-5- Commission Schedule

## COMMISSION EXPENSES

Particulars	For the Quarter Ended 31 December 2013 (Unaudited)	For the Nine Months Ended 31 December 2013 (Unaudited)	For the Quarter Ended 31 December 2012 (Unaudited)	For the Nine Months Ended 31 December 2012 (Unaudited)
Commission paid				
Direct - First year premiums	33,952	76,943	15,907	34,055
- Renewal premiums	2,627	4,863	278	333
- Single premiums	119	232	58	58
Total (A)	36,698	82,038	16,243	34,446
Add: Commission on re-insurance accepted	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-
Net commission	36,698	82,038	16,243	34,446
Break-up of the commisssion expenses (gross)				
incurred to procure business:				
Agents	29,690	68,808	13,920	30,378
Brokers	3,376	7,550	2,323	4,068
Corporate agency	3,632	5,680	-	-
Referral	-	-	-	-
Total (B)	36,698	82,038	16,243	34,446

### L-6- Operating Expenses Schedule

## OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

Particulars	For the Quarter Ended	For the Nine Months Ended	For the Quarter Ended	For the Nine Months Ended
	31 December 2013	31 December 2013	31 December 2012	31 December 2012
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Employees' remuneration & welfare benefits	229,282	623,788	153,649	409,002
Travel, conveyance and vehicle running expenses	12,603	44,832	15,260	40,874
Training expenses	7,503	21,526	12,425	21,734
Rent, rates & taxes	41,388	111,776	30,672	88,338
Repairs & Maintenance	18,606	49,850	10,579	32,500
Printing & stationery	1,794	3,724	903	2,164
Communication expenses	6,128	23,015	6,210	15,377
Legal & professional charges	8,045	23,248	9,137	24,667
Medical Fees	2,550	4,751	1,095	3,023
Auditors' Fees, expenses, etc.				
(a) as auditor	551	1,050	225	600
(b) as adviser or in any other capacity, in respect of				
(i) Taxation matters	-	-	-	-
(ii) Insurance matters	-	-	-	-
(iii)Management services	-	-	-	-
(c) in any other capacity	-	-	-	-
(d) Out of pocket expenses	-	-	-	
Advertisement & publicity	45,531	68,468	44,219	80,755
Bank charges	1,182	1,692	135	280
Others:				
a) Business Development, Marketing & Sales Promotion	28,372	69,924	14,235	22,642
b) Stamp duty on policies	3,887	9,899	4,152	7,557
c) General & Other Insurance Expenses	4,564	10,229	1,640	4,113
d) Brokerage	100	280	94	175
e) Subscriptions & Membership	1,208	1,865	266	1,002
Depreciation	(19,845)	23,644	22,103	57,117
Service Tax	271	694	17	39
Total	393,720	1,094,255	327,016	811,959

### Form L-7- Benefits Paid Schedule

## BENEFITS PAID (NET)

Particulars	For the Quarter Ended 31 December 2013 (Unaudited)	For the Nine Months Ended 31 December 2013 (Unaudited)	For the Quarter Ended 31 December 2012 (Unaudited)	For the Nine Months Ended 31 December 2012 (Unaudited)
1. Insurance claims				
(a) Claims by Death,	26,203	104,109	91	31,303
(b) Claims by Maturity,	-	-	-	-
(c) Annuities/Pension payment,	-	-	-	-
(e) Other benefits				
(i) Surrenders	-	-	-	-
(ii) Survival benefit	-	-	-	-
(iii) Bonus	4	23	-	-
(iv) Guaranteed Addition	-	-	-	-
(v) Loyalty Addition	-	-	-	-
(vi) Others - Health & Withdrawals	935	7,402	-	-
2. (Amount ceded in reinsurance)				
(a) Claims by death	(12,362)	(72,678)	1,695	(25,612)
(b) Claims by maturity	-	-	-	-
(c) Annuities / Pension payment	-	-	-	-
(d) Other benefits	(200)	(501)	-	-
3. Amount accepted in reinsurance				
(a) Claims by death	-	-	-	-
(b) Claims by maturity	-	-	-	-
(c) Annuities / Pension payment	-	-	-	-
(d) Other benefits	-	-	-	-
Total	14,580	38,354	1,786	5,691

Form L-8 - Share Capital Schedule

#### **SHARE CAPITAL**

(₹ in '000) Particulars As at As at As at 31 December 2013 31 December 2012 31 March 2013 (Unaudited) (Unaudited) (Audited) Authorised Capital Equity shares of ₹ 10 each. 1,850,000 1,500,000 1,500,000 Issued Capital Equity shares of ₹ 10 each. 1,802,865 1,500,000 1,500,000 Subscribed Capital Equity shares of ₹ 10 each. 1,802,865 1,500,000 1,500,000 Called-up Capital 1,500,000 Equity shares of ₹ 10 each. 1,802,865 1,500,000 Less : Calls unpaid Add: Shares forfeited (Amount Originally paid up) Less: Par value of equity shares bought back Less: Preliminary expenses Expenses including commission or brokerage on underwriting or subscription of shares 1,802,865

Of the total share capital 133,412,010 Equity Shares (Previous period: 111,000,000) of ₹10 each fully paid up are held by Edelweiss Financial Services Limited , the holding company and its nominees.

Form L-9- Pattern of Shareholding Schedule PATTERN OF SHAREHOLDING [As certified by the Management]

Shareholder	As at 31 December 2013 (Unaudited)			As at 31 December 2012 (Unaudited)		As at 31 March 2013 (Audited)	
	Number of	% of		Number of	% of	Number of	% of
	Shares	Holding		Shares	Holding	Shares	Holding
Promoters :							
Indian/Holding Company	133,412,010		74	111,000,000	74	111,000,000	74
Foreign	46,874,490		26	39,000,000	26	39,000,000	26
Others	-		-	-	-	-	-
Total	180,286,500	1	100	150,000,000	100	150,000,000	100

### Form L-10-Reserves and Surplus Schedule

## RESERVES AND SURPLUS

(₹ in '000)

Particulars	As at	As at	As at
	31 December 2013	31 December 2012	31 March 2013
	(Unaudited)	(Unaudited)	(Audited)
Capital reserve	-	-	-
Capital redemption reserve	-	-	-
Share premium	6,197,116	3,999,981	3,999,981
Revaluation reserve	-	-	-
General reserves	-	-	-
Less: Debit balance in Profit and Loss account, If any	-	-	-
Less : Amount utililized for buy-back	-	-	-
Catastrophe reserve	-	-	-
Other reserves	-	-	-
Balance of profit in Profit and Loss account	-	-	-
Total	6,197,116	3,999,981	3,999,981

## Form L-11 -Borrowings Schedule

### **BORROWINGS**

			( 1 555)
Particulars	As at	As at	As at
	December 31, 2013	December 31, 2012	March 31, 2013
	(Unaudited)	(Unaudited)	(Audited)
Debentures / Bonds	-	-	-
Banks	-	-	-
Financial Institutions	-	-	-
Others	-	-	-
Total	-	-	-

Form L-12- Investments Shareholders' Schedule

## **INVESTMENTS - SHAREHOLDERS'**

	As at	As at	As at
	31 December 2013	31 December 2012	31 March 2013
	(Unaudited)	(Unaudited)	(Audited)
ONG TERM INVESTMENTS			
Government securities and Government guaranteed bonds including			
reasury Bills	386,441	781,469	738,977
Other Approved Securities	-	-	-
Other Investments			
a) Shares			
(aa) Equity	-	-	-
(bb) Preference	-	-	-
b) Mutual Funds	-	-	-
c) Derivative Instruments	-	-	-
d) Debentures / Bonds	1,647,890	850,651	1,445,345
e) Other Securities- Fixed Deposits	1,229,300	488,490	656,450
f) Subsidiaries	-	-	-
g) Investment Properties - Real Estate	-	-	-
nvestment in Infrastructure and Social Sector	897,270	771,913	554,323
Other than Approved Investments	21,140	18,540	18,539
Sub-Total (A)	4,182,041	2,911,063	3,413,634
SHORT TERM INVESTMENTS			
Government securities and Government guaranteed bonds including			
reasury Bills	175,016		2,944
Other Approved Securities	-	-	-
Other Investments			
a) Shares			
(aa) Equity	369,021	790,762	74,463
(bb) Preference	-	-	-
b) Mutual Funds	170,354	34,662	8,938
c) Derivative Instruments	-	-	-
d) Debentures / Bonds	102,790	177,214	175,049
e) Other Securities- Fixed Deposits/CBLO	320,900	101,450	224,321
f) Subsidiaries	=	-	-
g) Investment Properties - Real Estate	-	-	-
nvestment in Infrastructure and Social Sector	266,541	21,762	47,325
Other than Approved Investments	292,772	123,915	10,570
Sub-Total (B)	1,697,394	1,249,766	543,610
Total (A+B)	5,879,435	4,160,829	3,957,244
n India	5,879,435	4,160,829	3,957,244
Outside India	-	-	-
Total	5,879,435	4,160,829	3,957,244

Form L-13-Investments Policyholders' Schedule

## **INVESTMENTS - POLICYHOLDERS'**

			( \ 111 000)
Particulars	As at	As at	As at
	31 December 2013	31 December 2012	31 March 2013
	(Unaudited)	(Unaudited)	(Audited)
ONG TERM INVESTMENTS	(Onaudited)	(Ondudited)	(Flaureca)
overnment securities and Government guaranteed bonds			
	241.049	122.005	145 201
ncluding Treasury Bills	241,948	133,865	145,381
Other Approved Securities	-	-	-
Other Investments			
a) Shares			
(aa) Equity	-	-	-
(bb) Preference	-	-	-
o) Mutual Funds	-	-	-
c) Derivative Instruments	-	-	-
d) Debentures / Bonds	-	1,178	-
e) Other Securities - Fixed Deposits	83,600	27,200	35,500
f) Subsidiaries	-	-	-
g) Investment Properties - Real Estate	-	-	-
nvestment in Infrastructure and Social Sector	-	-	-
Other than Approved Investments	-	-	-
Sub-Total (A)	325,548	162,243	180,881
HORT TERM INVESTMENTS			
overnment securities and Government guaranteed bonds			
ncluding Treasury Bills	73,315	-	-
Other Approved Securities	-	-	-
Other Investments	-	-	-
a) Shares			
(aa) Equity	_	-	-
(bb) Preference	-	-	-
o) Mutual Funds	23,924	17,113	-
Derivative Instruments	-	- -	-
d) Debentures / Bonds	1,196	28,364	26,045
e) Other Securities- CBLO	, -	, -	61,734
) Subsidiaries	_	-	, -
g) Investment Properties - Real Estate	_	_	_
nvestment in Infrastructure and Social Sector	_	_	_
Other than Approved Investments	97,085	57,616	_
Sub-Total (B)	195,520	103,093	87,779
Total (A+B)	521,068	265,336	268,660
n India	521,068	265,336	268,660
Outside India	- -	- -	-
Total	521,068	265,336	268,660
lotes :			
ggregate book value(historical cost) and market value o	f all securities are as show	wn below:	
888			
look Value (Historical cost)	F34.0C0	305.004	200 225
look Value (Historical cost)	521,068	265,081	268,225
Narket Value	504,822	274,559	278,470
look Value (historical cost) and market value of Equity ar	nd Mutual fund are show	n below:	
		n below:	
sook Value (historical cost) and market value of Equity ar sook Value (Historical cost)	nd Mutual fund are showi 121,009	n below: 74,728	-

Form L-14- Assets held to cover Linked Liabilities Schedule

## **ASSETS HELD TO COVER LINKED LIABILITIES**

	(?					
Particulars	As at	As at	As at			
	31 December 2013	31 December 2012	31 March 2013			
	(Unaudited)	(Unaudited)	(Audited)			
LONG TERM INVESTMENTS	(1 111 111)	(	(,			
Government securities and Government guaranteed bonds including						
	5,875		654			
Treasury Bills Other Approved Securities	3,073	-	034			
Other Investments	-	-	-			
(a) Shares						
(aa) Equity	-	-	-			
(bb) Preference	-	-	-			
(b) Mutual Funds	-	-	-			
(c) Derivative Instruments	-	-	-			
(d) Debentures / Bonds	5,997	474	2,012			
(e) Other Securities-Fixed Deposits	42,200	2,410	44,050			
(f) Subsidiaries	-	-	-			
(g) Investment Properties - Real Estate	-	<del>-</del>	<del>-</del>			
Investment in Infrastructure and Social Sector	15,198	1,002	6,503			
Other than Approved Investments	1,613	708	712			
Sub-Total (A)	70,883	4,594	53,931			
SHORT TERM INVESTMENTS						
Government securities and Government guaranteed bonds including						
Treasury Bills	13,766	3,473	6,280			
Other Approved Securities	-	-	-			
Other Investments						
(a) Shares						
(aa) Equity	87,431	26,060	50,678			
(bb) Preference	-	-	-			
(b) Mutual Funds	8,608	1,701	-			
(c) Derivative Instruments	-	-	-			
(d) Debentures / Bonds	12,352	4,772	1,686			
(e) Other Securities - Fixed Deposits/CBLO	9,100	3,550	11,988			
(f) Subsidiaries	-	-	-			
(g) Investment Properties - Real Estate	-	-	-			
Investment in Infrastructure and Social Sector- Equity	16,038	366	3,919			
Other than Approved Investments	7,732	3,940	2,365			
Sub-Total (B)	155,027	43,862	76,916			
CURRENT ASSETS			·			
Cash and Bank Balances	18	13	85			
Advance and Other Assets	7,917	2,687	13,682			
Sub-Total (C)	7,935	2,700	13,767			
(4)	,	,	-, -			
Current Liabilities	(553)	(63)	(824)			
Provisions	-	-	-			
Sub-Total (D)	(553)	(63)	(824)			
Sub Total (5)	(555)	(03)	(02 1)			
Net Current Asset (E) = (C-D)	7,382	2,637	12,943			
Total (A+B+E)	233,292	51,093	143,790			
In India	233,292	51,093	143,790			
Outside India	,					

### Form L-15-Loans Schedule

## LOANS

	Particulars	As at	As at	As at
		31 December 2013 (Unaudited)	31 December 2012 (Unaudited)	31 March 2013 (Audited)
CECLI	DITY WISE CLASSIFICATION	· · · · · · · · · · · · · · · · · · ·		
Securi	RITY WISE CLASSIFICATION			
(a)	On mortgage of property			
(a)	(aa) In India			
	(bb) Outside India	-	-	-
(h)	On Shares, Bonds, Govt Securities etc	-	-	-
(b) (c)	Loans against policies	374	-	16
(c) (d)	Others	374	-	10
(u) <b>Unsec</b>		-	-	-
Unsec Total	ureu	374	-	16
	OWER - WISE CLASSIFICATION	374	-	10
<b>вокк</b> (а)	Central and State Governments			
(a) (b)	Banks and Financial Institutions	-	-	-
(c)	Subsidiaries	_	_	_
(c) (d)	Companies	-	-	_
(u) (e)	Loans against policies	374	_	16
(f)	Others	374	_	_
Total	Others	374	_	16
	DRMANCE - WISE CLASSIFICATION	374	-	10
(a)	Loans classified as standard			
(a)	(aa) In India	374	_	16
	(bb) Outside India	374	_	10
(b)	Non - standard loans less provisions	_	_	_
(D)	(aa) In India		_	_
	(bb) Outside India	-	-	-
Total	(55) Outside maid	374	_	16
	JRITY - WISE CLASSIFICATION	3/4	-	10
(a)	Short Term	_	_	16
(a) (b)	Long Term	374	<u>-</u>	-
(~)	Total	374		16

Form L-16- Fixed Assets Schedule

#### **FIXED ASSETS**

(₹ in '000)

Particulars	Cost / Gross Block				Depreciation / Amortisation				Net Block		
	As at 01 April 2013 (Audited)	Additions during nine months ended 31 December 2013 (Unaudited)		As at 31 December 2013 (Unaudited)	As at 01 April 2013 (Audited)	For nine months ended 31 December 2013 (Unaudited)	On Sale/Adjustment 31 December 2013 (Unaudited)	As at 31 December 2013 (Unaudited)	As at 31 December 2013 (Unaudited)	As at 31 December 2012 (Unaudited)	As at 31 March 2013 (Audited)
Intangibles (Computer Software)	108,952	12,120	385	120,687	55,351	(4,299)	137	50,915	69,772	57,196	53,601
Leasehold improvements	55,885	14,381	194	70,072	19,695	4,761	97	24,360	45,712	34,059	36,190
Buildings	-	-	-	-	-	-	-	-	-	-	-
Furniture and Fixtures	11,051	1 3,484	-	14,535	6,070	1,693	-	7,764	6,771	4,719	4,981
Information Technology Equipments	92,955	11,799	9,000	95,754	43,366	15,961	4,095	55,232	40,522	48,300	49,589
Vehicles	19,522	6,857	655	25,725	6,304	3,371	180	9,495	16,230	14,518	13,219
Office Equipment	19,422	7,232	1,083	25,570	3,411	2,155	157	5,409	20,162	14,214	16,011
Total	307,787	7 55,873	11,318	352,343	134,197	23,644	4,667	153,174	199,169	173,006	173,591
Work in Progress	-	-	-	-	-	-	-	-	8,526	4,819	1,599
Grand Total	307,787	7 55,873	11,318	352,343	134,197	23,644	4,667	153,174		177,825	
Previous year	225,068	84,435	1,716	307,787	52,534	81,865	203	134,197	175,190		

#### Note:

<sup>1.</sup> During the year the company has re-estimated the useful life of Intangible (Computer Software) and accordingly reworked the depreciation since inception. The resultant impact is write back of Depreciation of ₹22,070 thousands from opening balance and amortisation based on the changed estimate of useful life in the current period. The treatment is done in accordance with Accounting Standard 26 issued by the Institute of Chartered Accountants of India.

<sup>2.</sup> During the year the company has re-estimated the useful life of Leasehold Improvements. The resultant impact is change in the charge of depreciation for the remaining useful life of the asset. The treatment is done in accordance with Accounting Standard 6 issued by the Institute of Chartered Accountants of India.

### Form L-17-Cash and Bank Balance Schedule

### **CASH AND BANK BALANCES**

		( \ 111 000)
As at	As at	As at
31 December 2013	31 December 2012	31 March 2013
(Unaudited)	(Unaudited)	(Audited)
11,811	10,570	64,605
-	-	-
-	-	-
57,187	38,033	60,900
-	-	-
-	-	-
-	-	-
-	-	-
68,998	48,603	125,505
-	-	-
68,998	48,603	125,505
<u> </u>	<u>-</u>	-
68,998	48,603	125,505
	31 December 2013 (Unaudited) 11,811 - - - 57,187 - - - - - 68,998 -	31 December 2013 (Unaudited) (Unaudited)  11,811 10,570

#### Form L-18-Advance and Other Assets Schedule

## **ADVANCES AND OTHER ASSETS**

			( ₹ In '000	
Particulars	As at	As at	As at	
	31 December 2013	31 December 2012	31 March 2013	
	(Unaudited)	(Unaudited)	(Audited)	
ADVANCES				
Reserve deposits with ceding companies	-	-	-	
Application money for investments	200	-	-	
Prepayments	10,753	5,871	9,48	
Advances to Directors/Officers	-	-	-	
Advance tax paid and taxes deducted at source(Net of provision for taxation)	805	942	1,09	
Others		-		
a) Travel Advance	278	19	2	
b) Staff Advance	4,011	3,003	3,17	
c) Others	8,802	16,042	7,76	
Total (A)	24,849	25,878	21,54	
OTHER ASSETS				
Income accrued on investments	241,635	145,671	202,53	
Outstanding premiums	21,955	4,678	16,04	
Agents' balances	1,021	-	77	
Foreign agents' balances	-	-	-	
Due from other entities carrying on insurance business (including reinsurers)-Net	43,316	16,678	1,36	
Due from subsidiaries/holding company	-	-	-	
Deposit with Reserve Bank of India	-	-	-	
[Pursuant to section 7 of Insurance Act,1938]				
Others				
Service Tax Unutilised Credit	62,101	41,036	50,68	
Rent & Others Security Deposit	328,220	326,273	325,94	
Other Assets	56,231	57	2,45	
Total (B)	754,479	534,393	599,80	
Total (A + B)	779,328	560,270	621,34	

### Form L-19-Current Liabilities Schedule

## **CURRENT LIABILITIES**

(₹ in '000)

Particulars	As at	As at	As at
	31 December 2013	31 December 2012	31 March 2013
	(Unaudited)	(Unaudited)	(Audited)
Agents' Balances	17,532	4,513	19,363
Balances due to other insurance companies (including reinsurers)	1,447	4,524	1,666
Deposits held on reinsurance ceded	-	-	-
Premiums recieved in advance	-	-	3,620
Unallocated premium	56,448	38,759	45,580
Sundry creditors	25,390	47,587	96,946
Due to subsidaries/holding company	-	-	1,667
Claims Outstanding	55,535	21,968	2,350
Annuities Due	-	-	-
Due to Officers/Directors	-	-	-
Others			
a) Tax Deducted to be remitted	9,089	8,387	15,480
b) Service Tax Liability	2,290	618	784
c) Policyholders' Refund payable	5,535	791	2,183
d) Expenses Payable	181,900	90,738	77,001
e) Other- Payable	8,413	4,154	15,157
Total	363,579	222,038	281,797

## Form L-20- Provisions Schedule

## **PROVISIONS**

(₹ in '000)

Particulars	As at 31 December 2013 (Unaudited)	As at 31 December 2012 (Unaudited)	As at 31 March 2013 (Audited)
For taxation (less payments and taxes deducted at source)	-	-	-
For proposed dividends	-	-	-
For dividend distribution tax Others:	-	-	-
Provision for Employees Benefit	106,321	61,798	79,160
Other Provisions	-	-	-
Total	106,321	61,798	79,160

### Form L-21-Misc Expenditure Schedule

## **MISCELLANEOUS EXPENDITURE**

(To the extent not written off or adjusted)

Particulars	As at 31 December 2013 (Unaudited)	As at 31 December 2012 (Unaudited)	As at 31 March 2013 (Audited)
Discount allowed in issue of shares / debentures Others	- -	- - -	- - -
Total			-

FORM L-22 : Analytical Ratios
Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

#### **Analytical Ratios**

S. No.	Particulars	For the Quarter Ended	For Nine Months Ended	For the Quarter Ended	For Nine Months Ended
		31 December 2013	31 December 2013	31 December 2012	31 December 2012
1	New business premium income growth				
	Participating Life	136%	153%		N.A.
	Non Participating Individual	102%	104%		246%
	Non Participating Individual Annuity	N.A.	N.A.	N.A.	N.A.
	Non Participating Group	65%	52%	N.A.	2065%
	Linked Life	-40%	-24%	15%	-10%
Į.	Linked Life Group	N.A.	N.A.	N.A.	N.A.
2	Net retention ratio	95.68%	94.49%	93.89%	93.37%
3	Expense of Management to Gross Direct Premium Ratio	166.16%	192.52%		392.15%
4	Commission Ratio (Gross commission paid to Gross Premium)	14.17%	13.43%	14.70%	15.96%
5	Ratio of Policyholders' liabilities to shareholders' funds	10.45%	10.45%	3.23%	3.23%
6	Growth rate of Shareholders' funds	-1.82%	43.42%	-3.78%	-7.37%
7	Ratio of surplus / (deficit) to Policyholders' liability	=	-	-	-
8	Change in Net worth (₹ in 000)	(121,387)	1,979,075	(189,606)	(383,986)
9	Profit after tax / Total income	_ **	_ **	_ **	_**
	** The company does not have any profit after tax and				
	therefore this ratio cannot be calculated.	0.044/	0.044		
10	(Total Real Estate+ Loans) / Cash and invested assets	0.01%	0.01%		-
11	Total Investments / (Capital + Surplus)	101.47%	101.47%	92.81%	92.81%
12	Total Affiliated Investments / (Capital + Surplus)	=	-	-	=
13	Investment Yield (Annualized)				
ļ	A. With Realized Gains				
ļ	Shareholders' Funds	10.87%	9.52%	14.95%	9.88%
ļ	Policyholders' Funds :				
Į.	Non Linked				
	Par	8.99%	9.02%		9.24%
ļ	Non Par	9.47%	9.58%	9.72%	9.77%
ļ	Linked				
ļ	Par	-	-	-	-
ļ	Non Par	15.10%	10.09%	19.81%	10.08%
ļ	B. With unrealized Gains*				
ļ	Shareholders' Funds	13.45%	9.46%	13.07%	11.06%
	Policyholders' Funds :				
ļ	Non Linked				
	Par	11.83%	-2.70%	25.18%	19.36%
Į	Non Par	10.78%	2.22%	14.31%	13.90%
ļ	Linked				
ļ	Par	=	=	=	-
	Non Par	25.84%	16.24%	20.74%	22.08%
14	Conservation Ratio				
ļ	Participating Life	69.47%	59.57%		N.A.
Į.	Non Participating Individual	76.74%	82.00%		61.38%
	Non Participating Group	18.89%	70.89%	N.A.	N.A.
	Linked Life	73.86%	81.39%	8.17%	41.56%
15	Persistency Ratio				
Į	For 13th month	45.77%	52.37%	45.34%	48.11%
	For 25th month	42.74%	44.45%	N.A.	N.A.
	For 37th month	N.A.	N.A.	N.A.	N.A.
	For 49th Month	N.A.	N.A.	N.A.	N.A.
	for 61st month	N.A.	N.A.	N.A.	N.A.
16	NPA Ratio				
	Gross NPA Ratio	-	-	-	-
	Net NPA Ratio	-	-	-	-

Figures for the previous period have been re-grouped wherever necessary, to conform to current quarter's classification

### **Equity Holding Pattern for Life Insurers**

S. No.	Particulars	For the Quarter Ended 31 December 2013	For the Nine Months Ended 31 December 2013	For the Quarter Ended 31 December 2012	For the Nine Months Ended 31 December 2012
1	No. of shares	180,286,500	180,286,500	150,000,000	150,000,000
2	Percentage of shareholding (Indian / Foreign)	74/26	74/26	74/26	74/26
3	%of Government holding (in case of public sector insurance companies)	-	-	-	-
4	Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	(0.85)	(3.37)	(0.97)	(2.59)
5	Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	(0.85)	(3.37)	(0.97)	(2.59)
6	Book value per share (Rs)	36.26	36.26	32.16	32.16

### FORM L-23 RECEIPT AND PAYMENTS SCHEDULE

Name of the Insurer :  $\mbox{\bf EDELWEISS}$   $\mbox{\bf TOKIO}$  LIFE INSURANCE  $\mbox{\bf COMPANY}$  LTD.

RECEIPTS AND PAYMENTS ACCOUNT FOR NINE MONTHS ENDED 31 DECEMBER 2013 ON DIRECT BASIS

Particulars Particulars	31 December 2013	31 December 2012
CASH FLOW FROM OPERATING ACTIVITIES		
Premium received from policyholders, including advance receipts	680,218	266,894
Deposits,Advances & Staff loan	(1,934)	(308,103
Payments of other operating expenses	(1,060,476)	(687,087
Payments of commission and brokerage	(68,368)	(29,604
Payments of policy related refunds	(62,220)	(15,299
Payments of claims/benefits	(36,782)	(8,480
Other Income	17,670	
Net cash (deployed) in Operating Activities	(531,892)	(781,678
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of fixed assets	(60,076)	(57,624
Proceeds from sale of fixed assets	413	-
Purchases of investments	(32,995,334)	(8,003,863
Sales of investments	31,208,358	7,564,11
Interest received	215,672	370,21
Dividend received	6,507	8,03
Investments in money market instruments and in liquid mutual funds (Net)*	(400,221)	906,77
Net cash flow from/(deployed) in Investing Activities	(2,024,683)	787,65
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from issuance of share capital	2,500,000	-
Net cash from Financing Activities	2,500,000	-
Effect of foreign exchange rates on cash and cash equivalents, net		
Net increase/(decrease) in cash and cash equivalents	(56,575)	5,98
Cash and cash equivalents at beginning of period (Non ULIP)	125,505	41,44
Cash and cash equivalents at beginning of period (ULIP)	85	1,09
Cash and cash equivalents at end of period (Non ULIP)	68,998	47,45
Cash and cash equivalents at end of period (ULIP)	18	1,06

## FORM L-24 Valuation of net liabiltiies

Name of the Insurer: **EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD.** 

### **Valuation on Net Liabilities**

Date: 31 December 2013

(₹in Lakhs)

S.No.	Particulars	As at 31 December 2013	As at 31 December 2012	As at 31 March 2013
1	Linked			
	a) Life	2,356.76	517.71	1,451.19
	b) General Annuity	-	-	-
	c) Pension	-	-	-
	d) Health	-	-	-
2	Non-Linked			
	a) Life	4,464.88	1,040.51	2,273.37
	b) General Annuity	7.12	-	-
	c) Pension	-	-	-
	d) Health	-	-	-

FORM L-25- (i)- Geographical Distribution Channel - Individuals Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 December 2013

### Geographical Distribution of New Business for the quarter ended 31 December 2013

				Rural				Urban			Total	Business	
Sl.No.	State / Union Territory	No. of	No. of	Premium	Sum Assured (₹	No. of	No. of	Premium	Sum Assured	No. of	No. of Lives	Premium	Sum Assured
		Policies	Lives	(₹ in crore)	in crore)	Policies	Lives	(₹ in crore)	(₹ in crore)	Policies	No. of Lives	(₹ in crore)	(₹ in crore)
1	Andhra Pradesh	13	12	0.01	2.70	353	338	0.51	50.10	366	350	0.52	52.81
2	Arunachal Pradesh	-	-	-	-	-	-	-	-	-	-	-	-
3	Assam	-	-	-	-	-	-	-	-	-	-	-	-
4	Bihar	25	25	0.02	1.37	163	145	0.13	12.40	188	170	0.15	13.77
5	Chattisgarh	22	22	0.05	0.95	84	84	0.24	25.32	106	106	0.29	26.26
6	Goa	60	60	0.08	3.46	39	39	0.13	4.33	99	99	0.21	7.79
7	Gujarat	144	141	0.60	19.34	1,065	1,035	2.27	324.30	1209	1176	2.88	343.64
8	Haryana	147	142	0.18	11.89	306	299	0.51	37.23	453	441	0.69	49.12
9	Himachal Pradesh	29	29	0.08	1.66	39	38	0.07	5.65	68	67	0.16	7.31
10	Jammu & Kashmir	-	-	-	-	-	-	-	-	-	-	-	-
11	Jharkhand	36	36	0.03	1.17	274	263	0.27	17.16	310	299	0.30	18.33
12	Karnataka	30	30	0.02	0.72	329	323	0.56	31.18	359	353	0.59	31.91
13	Kerala	69	65	0.12	3.31	293	293	0.76	23.75	362	358	0.89	27.06
14	Madhya Pradesh	4	4	0.01	0.14	128	128	0.30	11.91	132	132	0.30	12.04
15	Maharashtra	161	158	0.25	14.25	1,833	1,769	4.78	603.16	1994	1927	5.03	617.41
16	Manipur	-	-	-	-	-	-	-	-	-	-	-	-
17	Meghalaya	-	-	-	-	-	-	-	-	-	-	-	-
18	Mirzoram	-	-	-	-	-	-	-	-	-	-	-	-
19	Nagaland	-	-	-	-	-	-	-	-	-	-	-	-
20	Orissa	127	126	0.11	3.91	176	167	0.17	8.29	303	293	0.28	12.20
21	Punjab	48	44	0.05	2.37	246	234	0.31	28.25	294	278	0.37	30.62
22	Rajasthan	22	22	0.03	2.98	172	169	0.41	23.45	194	191	0.44	26.43
23	Sikkim	-	-	-	-	-	-	-	-	-	-	-	-
24	Tamil Nadu	-	-	-	-	-	-	-	-	-	-	-	-
25	Tripura	-	-	-	-	-	-	-	-	-	-	-	-
26	Uttar Pradesh	141	142	0.15	8.01	854	848	1.28	80.97	995	990	1.43	88.98
27	UttraKhand	-	-	-	-	-	-	-	-	-	-	-	-
28	West Bengal	47	48	0.04	2.09	212	103	0.35	19.31	259	151	0.40	21.39
29	Andaman & Nicobar Islands	-	-	-	-	-	-	-	-	-	-	-	-
30	Chandigarh	32	32	0.06	1.73	135	127	0.23	25.55	167	159	0.29	27.28
31	Dadra & Nagrahaveli	-	-	-	-	-	-	-	-	-	-	-	-
32	Daman & Diu	-	-	-	-	-	-	-	-	-	-	-	-
33	Delhi	13	12	0.02	2.18	408	383	0.77	76.87	421	395	0.79	79.05
34	Lakshadweep	-	-	_	-	-	-	-	-	-	-	-	-
35	Puducherry	-	-	_	-	-	-	-	_	-	-	-	-
	Company Total	1,170	1,150	1.94	84.20	7109	6,785	14.06	1,409.21	8,279	7,935	16.00	1,493.41

FORM L-25- (i)- Geographical Distribution Channel - Individuals Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 December 2013

#### Geographical Distribution of New Business for nine months ended 31 December 2013

				Rural				Urban			Total	Business	
Sl.No.	State / Union Territory	No. of	No. of		Sum Assured (₹	No. of	No. of	Premium	Sum Assured	No. of	No. of Lives	Premium	Sum Assured
		Policies	Lives	(₹ in crore)	in crore)	Policies	Lives	(₹ in crore)	(₹ in crore)	Policies		(₹ in crore)	(₹ in crore)
1	Andhra Pradesh	48	44	0.03	3.82	885	820	1.09	84.59	933	864	1.12	88.41
2	Arunachal Pradesh	-	-	-	-	-	-	-	-	-	-	-	-
3	Assam	-	-	-	-	-	-	-	-	-	-	-	-
4	Bihar	92	92	0.06		364	336	0.36	18.71	456	428	0.42	21.44
5	Chattisgarh	22	22	0.05		84	84	0.24	25.32	106		0.29	26.26
6	Goa	145	132	0.19		124	110	0.32	11.30	269		0.51	17.12
7	Gujarat	363	351	0.86		2505	2383	5.19	474.20	2868		6.05	504.97
8	Haryana	374	366	0.38	22.26	796	749	1.53	84.01	1170	1115	1.91	106.27
9	Himachal Pradesh	40	40	0.09	1.71	63	61	0.09	5.77	103	101	0.19	7.48
10	Jammu & Kashmir	-	-	-	-	-	-	-	-	-	-	-	-
11	Jharkhand	96	92	0.09	3.34	583	557	0.59	29.49	679	649	0.68	32.83
12	Karnataka	56	56	0.05	1.43	794	767	1.25	56.15	850	823	1.30	57.58
13	Kerala	142	135	0.25	6.61	732	726	1.73	42.82	874	861	1.98	49.42
14	Madhya Pradesh	5	5	0.01	0.14	150	149	0.34	12.01	155	154	0.34	12.15
15	Maharashtra	406	389	0.53	33.66	4877	4544	11.85	1246.36	5283	4933	12.39	1280.02
16	Manipur	-	-	-	-	-	-	-	-	-	-	-	-
17	Meghalaya	-	-	-	-	-	-	-	-	-	-	-	-
18	Mirzoram	-	-	-	-	-	-	-	-	-	-	-	-
19	Nagaland	-	-	-	-	-	-	-	-	-	-	-	-
20	Orissa	328	317	0.23	7.11	385	362	0.54	18.36	713	679	0.77	25.47
21	Punjab	160	140	0.23	6.12	765	675	0.92	66.53	925	815	1.15	72.65
22	Rajasthan	36	36	0.05	3.30	222	218	0.44	23.68	258	254	0.50	26.99
23	Sikkim	-	-	-	-	-	-	-	-	-	-	-	-
24	Tamil Nadu	-	-	-	-	-	-	-	-	-	-	-	-
25	Tripura	-	-	-	-	-	-	-	-	-	-	-	-
26	Uttar Pradesh	278	267	0.27	14.00	2060	1959	3.45	182.07	2338	2226	3.73	196.07
27	UttraKhand	-	-	-	-	-	-	-	-	-	-	-	-
28	West Bengal	124	121	0.11	4.29	512	388	0.69	28.42	636	509	0.80	32.71
29	Andaman & Nicobar Islands	-	-	-	-	-	-	-	-	-	-	-	-
30	Chandigarh	86	83	0.14	3.36	350	349	0.55	36.40	436	432	0.69	39.77
31	Dadra & Nagrahaveli	-	-	-	-	-	-	-	-	-	-	-	-
32	Daman & Diu	-	-	-	-	-	-	-	-	-	-	_	-
33	Delhi	34	30	0.10	4.06	1117	987	2.17	153.21	1151	1017	2.27	157.27
34	Lakshadweep	-	-	-	-	_	-	-	-	-	-	-	-
35	Puducherry	-	-	-	-	_	-	-	_	-	-	-	-
	Company Total	2,835	2,718	3.72	155.47	17368	16224	33.35	2599.40	20203	18942	37.07	2754.87

FORM L-25- (ii) - Geographical Distribution Channel - GROUP Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 December 2013

#### Geographical Distribution of New Business for the quarter ended 31 December 2013

S.No.	State / Union Territory			Rural (Group)				Irban iroup)			To	otal Business (Group)	
3.110.	State / Gillon Ferritory	No. of Policies	No. of Lives	Premium (₹ in crore)	Sum Assured (₹ in crore)	No. of Policies	No. of Lives	Premium (₹ in crore)	Sum Assured (₹ in crore)	No. of Policies	No. of Lives	Premium (₹ in crore)	Sum Assured (₹ in crore)
1	Andhra Pradesh	-	-	-	-	1	79	0.00	1	1	79	0.00	1
2	Arunachal Pradesh	-	-	-	-	-	-	-	-	-	-	-	-
3	Assam	-	-	-	-	-	-	-	-	-	-	-	-
4	Bihar	-	-	-	-	-	-	-	-	-	-	-	-
5	Chattisgarh	-	-	-	-	-	-	-	-	-	-	-	-
6	Goa	-	-	-	-	-	-	-	-	-	-	-	-
7	Gujarat	-	-	-	-	-	-10	0.00	(0.41)	-	(10)	0.00	(0)
8	Haryana	-	-	-	-	1	2228	0.09	142.93	1	2,228	0.09	143
9	Himachal Pradesh	-	-	-	-	-	-	-	-	-	-	-	-
10	Jammu & Kashmir	-	-	-	-	-	-	-	-	-	-	-	-
11	Jharkhand	-	-	-	-	-	-	-	-	-	-	-	-
12	Karnataka	-	-	-	-	1	1327	0.16	284.95	1	1,327	0.16	285
13	Kerala	-	-	-	-	-	-	-	-	-	-	-	-
14	Madhya Pradesh	-	-	-	-	33	138568	1.66	455.53	33	138,568	1.66	456
15	Maharashtra	-	-	-	-	4	-49	1.19	109.83	4	(49)	1.19	110
16	Manipur	-	-	-	-	-	-	-	-	-	-	-	-
17	Meghalaya	-	-	-	-	-	-	-	-	-	-	-	-
18	Mirzoram	-	-	-	-	-	-	-	-	-	-	-	-
19	Nagaland	-	-	-	-	-	-	-	-	-	-	-	-
20	Orissa	-	-	-	-	-	-	-	-	-	-	-	-
21	Punjab	-	-	-	-	-	76	(0.00)	(0.30)	-	76	(0.00)	(0)
22	Rajasthan	-	-	-	-	1	132	0.00	5.48	1	132	0.00	5
23	Sikkim	-	-	-	-	-	-	-	-	-	-	-	-
24	Tamil Nadu	-	-	-	-	-	-	-	-	-	-	-	-
25	Tripura	-	-	-	-	-	-	-	-	-	-	-	-
26	Uttar Pradesh	-	-	-	-	1	84	0.01	(4.12)	1	84	0.01	(4)
27	UttraKhand	-	-	-	-	-	-	-	-	-	-	-	-
28	West Bengal	-	-	-	-	-	-	-	-	-	-	-	-
29	Andaman & Nicobar Islands	-	-	-	-	-	-	-	-	-	-	-	-
30	Chandigarh	-	-	-	-	-	-	-	-	-	-	-	-
31	Dadra & Nagrahaveli	-	-	-	-	-	-	-	-	-	-	-	-
32	Daman & Diu	-	-	-	-	-	-	-	-	-	-	-	-
33	Delhi	-	-	-	-	2	525	0.02	17.06	2	525	0.02	17
34	Lakshadweep	-	-	-	-	-	-	-	-	-	-	-	-
35	Puducherry	-	-	-	-	-	-	-	-	-	-	-	-
	Company Total	-	-	-	-	44	142960	3.12	1,012	44	142,960	3.12	1,012

FORM L-25- (ii) - Geographical Distribution Channel - GROUP Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 December 2013

#### Geographical Distribution of New Business for nine months ended 31 December 2013

				Rural			Į	Jrban			To	otal Business	
S.No.	State / Union Territory	No. of Policies	No. of Lives	Premium (₹ in crore)	Sum Assured (₹ in crore)	No. of Policies	No. of Lives	Premium (₹ in crore)	Sum Assured (₹ in crore)	No. of Policies	No. of Lives	Premium (₹ in crore)	Sum Assured (₹ in crore)
1	Andhra Pradesh	-	-	-	-	1	24	0.01	1.78	1	24	0.01	1.78
2	Arunachal Pradesh	-	-	-	-	-	-	-	-	-	-	-	-
3	Assam	-	-	-	-	-	-	-	-	-	-	-	-
4	Bihar	-	-	-	-	-	-	-	-	-	-	-	-
5	Chattisgarh	-	-	-	-	-	-	-	-	-	-	-	-
6	Goa	-	-	-	-	-	-	-	-	-	-	-	-
7	Gujarat	-	-	-	-	1	-17	0.00	0.04	1	(17)	0.00	0.04
8	Haryana	-	-	-	-	9	8684	0.36	486.27	9	8,684	0.36	486.27
9	Himachal Pradesh	-	-	-	-	-	-	-	-	-	-	-	-
10	Jammu & Kashmir	-	-	-	-	-	-	-	-	-	-	-	-
11	Jharkhand	-	-	-	-	-	-	-	-	-	-	-	-
12	Karnataka	-	-	-	-	1	1339	0.16	284.90	1	1,339	0.16	284.90
13	Kerala	-	-	-	-	-	-	-	-	-	-	0.00	0.00
14	Madhya Pradesh	-	-	-	-	89	200626	2.79	765.85	89	200,626	2.79	765.85
15	Maharashtra	-	-	-	-	8	5201	6.31	272.83	8	5,201	6.31	272.83
16	Manipur	-	-	-	-	-	-	-	-	-	-	-	-
17	Meghalaya	-	-	-	-	-	-	-	-	-	-	-	-
18	Mirzoram	-	-	-	-	-	-	-	-	-	-	-	-
19	Nagaland	-	-	-	-	-	-	-	-	-	-	-	-
20	Orissa	-	-	-	-	-	-	-	-	-	-	-	-
21	Punjab	-	-	-	-	1	455	0.03	26.20	1	455	0.03	26.20
22	Rajasthan	-	-	-	-	2	479	0.02	28.48	2	479	0.02	28.48
23	Sikkim	-	-	-	-	-	-	-	-	-	-	-	-
24	Tamil Nadu	-	-	-	-	-	-	-	-	-	-	-	-
25	Tripura	-	-	-	-	-	-	-	-	-	-	-	-
26	Uttar Pradesh	-	-	-	-	3	1691	0.05	123.98	3	1,691	0.05	123.98
27	UttraKhand	-	-	-	-	-	-	-	-	-	-	-	-
28	West Bengal	-	-	-	-	-	2	0.00	1.60	-	2	0.00	1.60
29	Andaman & Nicobar Islands	-	-			-		-		-	-		-
30	Chandigarh	-	-	-	-	-	-	-	-	-	-	-	-
31	Dadra & Nagrahaveli	-	-	-	-		-	-	-	-	-	-	-
32	Daman & Diu	-	-	-	_	-	-	-	-	-	-		-
33	Delhi	-	-	-	_	6	4943	0.15	142.55	6	4,943	0.15	142.55
34	Lakshadweep	-	-	-	_	-	-	-	-	-	-	-	-
35	Puducherry	-	-	-	_	-	-	-	-	-	-		-
	Company Total		-			121	223427	9.88	2134	121	223,427	9.88	2,134

#### FORM L-26-INVESTMENT ASSETS(LIFE INSURERS)-3A

COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT AS ON: 31 December, 2013

STATEMENT OF INVESTMENT ASSETS(LIFE INSURERS)

(Business within India)

PART - A

(₹ In Lakhs)

	-
Sch-14	1,063
Sch-13	3,636
	4,699
	-
	14,777
Sch-09	4
Sch-12	7,79
Sch-11	690
Sch-10	2,07
Sch-15	-
	25,34
	Sch-13 Sch-09 Sch-12 Sch-11 Sch-10

Reconciliation of Investment Assets	
Total Investment Assets (as per Balance Sheet)	66,338
Balance Sheet Value of :	
A. Life Fund (including Fund Beyond Solvency Margin)	63,996
B. Pension & Gen Annuity Fund	9
C. Unit Linked Funds	2,333
	66,338

#### NON - LINKED BUSINESS

INVESTMENT ASSETS		SH			PH		BOOK VALUE (SH +				
A. LIFE FUND	PERCENTAGE AS PER REG.	BALANCE	FRSM+	UL-NON UNIT RESERVE	PAR	NON PAR	PH)	Actual %	FVC AMOUNT	TOTAL FUND (Balance Sheet Value)	MARKET VALUE
		(a)	(b)	(c)	(d)	(e)	F=(b+c+d+e)				
1. Govt. Securities	Not Less than 25%	106	5,509	-	1,537	1,606	8,652	1		8,758	8,268
Govt. Securities or Other Approved Securities (Incl. 1 above)     Investment Subject to Exposure Norms	Not Less than 50%	106	5,509	-	1,537	1,606	8,652	1	-	8,758	8,268
a. Housing & Infrastructure											
1. Approved Investment	Not Less than 15%	8,840	2,794	-	-		2,794	0	4	11,638	11,538
2. Other Investment				-	-		-				
b. (i) Approved Investments (ii) "Other Investments" not to exceed 15%	Not exceeding 35%	35,494 3,044	2,757 99	g 193	491 252	587 525	3,845 1,070	0	151 (4	39,490 4,110	39,591 4,126
TOTAL : LIFE FUND	100%	47,484	11,160	203	2,280	2,719	16,361	1	151		63,523

			PI	Н				TOTAL FUND	
B. PENS	ION / GROUP GRATUITY FUND	PERCENTAGE AS PER REG.	PAR	NON PAR	TOTAL BOOK VALUE	Actual %	FVC AMOUNT	(Balance Sheet Value)	MARKET VALUE
1	Government Securities	Not Less than 20%	-		9 9	100%	-	9	9
2	Government Securities or other approved securities (including (i) above )	Not Less than 40%	-		9 9	100%	-	9	9
3	Balance in approved investment	Not Exceeding 60%	-	-	-	-	-	-	-
TC	OTAL : PENSION / GROUP GRATUITY FUND	100%			9 9	100%		9	9

#### LINKED BUSINESS

		PH	l	TOTAL FUND	
C. LINKED LIFE INSURANCE FUND	PERCENTAGE AS PER REG.	PAR	NON PAR	(Balance Sheet	Actual %
		17.00	HOITTAN	Value)	
Approved Investments	Not Less than 75%	-	2,239	2,239	96%
<ol><li>Other than Approved Investment</li></ol>	Not More than 25%	-	93	93	4%
TOTAL : LINKED LIFE INSURANCE FUND	100%		2,333	2,333	100%

#### CERTIFICATION

Certified that the information given here in are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

Note: (+) FRSM refers to 'funds representing solvency Margin'

Pattern of Investment will apply only to Shareholders (SH) funds representing FRSM ('F')
Other Investment as permitted under Section 27A(2) and 27B(2) of Insurance Act 1938

FORM 1-27-UNIT LINKED BUSINESS-3A
UNIT LINKED INSURANCE BUSINESS LINK TO ITEM C OF FORM 3A (PART A)

COMPANY NAME & CODE : Edelweiss Tokio Life Insurance Company Ltd. (147)

Statement as on : 31st December, 2013

Non-Par

(₹ in 'Lakhs)

PART-B

						NAME OF THE FUN	D				
PARTICULARS	EQUITY LARGE CAP FUND [ULIF00118/08/11EQLARGECAP147	EQUITY TOP 250 [ULIF0027/07/11EQTOP250147	MANAGED FUND [ULIF00618/08/11MANAGED1 47	MONEY MARKET FUND [ULIF00425/08/11MONEY MARKET147	BOND FUND [ULIF00317/08/11BONDFL ND147	PE BASED FUND   [ULIF00526/08/11PEBASED1 47	DISCONTINUANCE FUND [ULIF00701/01/12DISCONT1 47	GROUP BALANCER FUND [ULGF00205/09/11GFBALANCER 147	GROUP GROWTH FUND [ULGF00105/09/11GFGROWTH 147	GROUP BOND FUND [ULGF00305/09/11GFBOND 147	TOTAL
	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.
Opening Balance(Market Value)	169.63	364.59	457.38	135.29	217.68	510.20	18.50	853.40	572.96	549.98	3849.62
Add : Inflow during the Quarter	29.57	19.24	7.79	11.92	43.15	99.02	26.42	2.49	4.98	2.49	247.07
Increase / (Decrease) Value of Inv[Net]	-12.15	-229.15	-376.10	-40.28	-148.78	-291.73	68.64	-558.41	9.41	-279.21	-1857.75
Less : Outflow during the Quarter	-11.98	-9.31	-3.21	-2.59	-2.85	-20.16	-30.81	0.00	-8.01	-5.08	-93.99
TOTAL INVESTIBLE FUNDS (MKT VALUE)	199.02	164.00	92.28	109.52	114.90	337.66	144.38	297.48	595.36	278.32	2332.92

INVESTMENT OF UNIT FUND																						
		ARGE CAP FUND 3/11EQLARGECAP147	EQUITY To [ULIF0027/07/11		MANAGEI [ULIF00618/08/1 47	1MANAGED1	[ULIF00425/I	ARKET FUND 08/11MONEY (ET147	(ULIF00317)	ID FUND /08/11BONDFU D147	[ULIF00526/0	ED FUND 8/11PEBASED1 17	DISCONTINUA [ULIF00701/01/ 47	12DISCONT1	[ULGF00205/09	ANCER FUND /11GFBALANCER 47	GROUP GROW [ULGF00105/09/1 147	1GFGROWTH	GROUP BO [ULGF00305/0	9/11GFBOND	то	ITAL
	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual
Approved Investments (>=75%)																						
Central Govt. Securities	0.00	0.00	0.00	0.00	1.49	1.61	35.72	32.61	7.94	6.91	12.42	3.68	92.52	64.08	14.39	4.84	12.75	2.14	19.19	6.89	196.42	8.42
State Govt Securities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Approved Securities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Corporate Bonds	0.00	0.00	0.00	0.00	1.50	1.62	18.45	16.85	24.07	20.95	5.34	1.58	0.00	0.00	43.01	14.46	29.99	5.04	61.25	22.01	183.60	7.87
Infrastructure Bonds	0.00	0.00	0.00	0.00	9.95	10.79	39.78	36.32	50.04	43.55	39.88	11.81	0.00	0.00	41.58	13.98	49.17	8.26	51.21	18.40	281.63	12.07
Equity	188.94	94.93	152.87	93.22	30.92	33.50	0.00	0.00	0.00	0.00	173.41	51.36	0.00	0.00	71.53	24.04	290.90	48.86	0.00	0.00	908.57	38.95
Money Market	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Mutual funds	0.35	0.17	0.53	0.32	4.21	4.56	4.33	3.95	5.28	4.59	12.27	3.63	6.62	4.59	13.66	4.59	26.06	4.38	12.79	4.59	86.08	3.69
Deposits with Banks	0.00	0.00	0.00	0.00	33.70	36.52	6.00	5.48	12.80	11.14	69.50	20.58	27.00	18.70	90.00	30.25	160.00	26.87	114.00	40.96	513.00	21.99
Sub Total (A)	189.28	95.11	153.40	93.54	81.76	88.60	104.28	95.21	100.12	87.14	312.81	92.64	126.15	87.37	274.17	92.16	568.88	95.55	258.44	92.85	2169.29	92.99
Current Assets:																						
Accrued Interest	0.00	0.00	0.00	0.00	4.16	4.51	5.20	4.75	5.77	5.02	10.80	3.20	1.83	1.27	12.28	4.13	17.52	2.94	15.56	5.59	73.12	3.13
Dividend Recievable	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Bank Balance	0.02	0.01	0.02	0.01	0.02	0.02	0.01	0.01	0.02	0.02	0.02	0.00	0.02	0.02	0.02	0.01	0.02	0.00	0.02	0.01	0.18	0.01
Receivable for Sale of Investments	1.60	0.80	0.56	0.34	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.16	0.09
Other Current Assets (for Investments)	0.82	0.41	0.05	0.03	0.67	0.73	0.10	0.09	0.00	0.00	2.06	0.61	0.08	0.05	0.00	0.00	0.00	0.00	0.00	0.00	3.79	0.16
Less: Current Liabilities																						
Payable for Investments	0.03	0.02	0.02	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.04	0.01	0.01	0.01	0.04	0.01	0.08	0.01	0.04	0.01	0.31	0.01
Fund Mgmt Charges Payable	0.22	0.11	0.18	0.11	0.10	0.11	0.07	0.06	0.12	0.10	0.36	0.11	0.06	0.04	0.34	0.11	0.67	0.11	0.32	0.11	2.44	0.10
Other Current Liabilities (for Investments	1.79	0.90	0.84	0.51	0.00	0.00	0.00	0.00	0.15	0.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.78	0.12
Sub Total (B)	0.40	0.20	-0.42	-0.26	4.73	5.13	5.24	4.79	5.51	4.79	12.47	3.69	1.87	1.29	11.92	4.01	16.78	2.82	15.22	5.47	73.72	3.16
OTAI (<=25%)																						
Corporate Bonds	0.00	0.00	0.00	0.00	1.50	1.62	18.45	16.85	24.07	20.95	5.34	1.58	0.00	0.00	43.01	14.46	29.99	5.04	61.25	22.01	183.60	7.87
Infrastructure Bonds	0.00	0.00	0.00	0.00	9.95	10.79	39.78	36.32	50.04	43.55	39.88	11.81	0.00	0.00	41.58	13.98	49.17	8.26	51.21	18.40	281.63	12.07
Equity	188.94	94.93	152.87	93.22	30.92	33.50	0.00	0.00	0.00	0.00	173.41	51.36	0.00	0.00	71.53	24.04	290.90	48.86	0.00	0.00	908.57	38.95
Mutual Funds	0.35	0.17	0.53	0.32	4.21	4.56	4.33	3.95	5.28	4.59	12.27	3.63	6.62	4.59	13.66	4.59	26.06	4.38	12.79	4.59	86.08	3.69
Venture Funds																						
Mutual funds	0.35	0.17	0.53	0.32	4.21	4.56	4.33	3.95	5.28	4.59	12.27	3.63	6.62	4.59	13.66	4.59	26.06	4.38	12.79	4.59	86.08	3.69
Sub Total (C)	9.34	4.69	11.02	6.72	5.79	6.27	0.00	0.00	9.27	8.07	12.38	3.67	16.36	11.33	11.40	3.83	9.70	1.63	4.67	1.68	89.92	3.85
Total (A) + (B) + (C)	199.02	100.00	164.00	100.00	92.28	100.00	109.52	100.00	114.90	100.00	337.66	100.00	144.38	100.00	297.48	100.00	595.36	100.00	278.32	100.00	2332.92	100.00

Note:

Other Investments' are as permitted as under Sec 27A(2) and 27B(3)

#### FORM L-28-ULIP-NAV-3A

COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT FOR THE PERIOD : December 31, 2013

Link to FORM 3A (Part B)

No.	Fund Name	SFIN	Date of Launch	Par/Non Par	Assets Under Management on the above date	NAV as per LB 2	NAV as on the above date	Previous Qtr NAV	2nd Previous Qtr NAV	3rd Previous Qtr NAV	4th Previous Qtr NAV	Return/Yie Id	3 Year Rolling CAGR	Highest NAV since inception
1	BOND FUND	ULIF00317/08/11BONDFUND147	28-Jul-11	NON PAR	11.49	12.3486	12.3486	11.9487	11.9101	11.5938	11.3329	8.96%	NA	12.3486
2	DISCONTINUANCE FUND	ULIF00701/01/12DISCONT147	01-Jan-12	NON PAR	14.44	11.5523	11.5523	11.3277	11.1223	10.9222	10.7209	7.75%	NA	11.5523
3	EQUITY LARGE CAP FUND	ULIF00118/08/11EQLARGECAP147	28-Jul-11	NON PAR	19.90	13.9810	13.9810	12.5496	12.6076	11.8469	11.7603	18.88%	NA	13.9849
4	EQUITY TOP 250	ULIF0027/07/11EQTOP250147	20-Jul-11	NON PAR	16.40	12.4623	12.4623	10.9590	10.8560	10.3850	10.8212	15.17%	NA	12.4623
5	GROUP BALANCER FUND	ULGF00205/09/11GFBALANCER147	25-Jan-13	NON PAR	29.75	10.8283	10.8283	10.4146	10.4259	10.0006	-	8.97%	NA	10.8283
6	GROUP BOND FUND	ULGF00305/09/11GFBOND147	25-Jan-13	NON PAR	27.83	10.6258	10.6258	10.4046	10.5350	10.1454	-	6.72%	NA	10.6258
7	GROUP GROWTH FUND	ULGF00105/09/11GFGROWTH147	25-Jan-13	NON PAR	59.54	11.0842	11.0842	10.4275	10.3494	9.9093	-	11.79%	NA	11.0842
8	GROUP MONEY MARKET FUND	ULGF00405/09/11GFMONEYMARKET147	25-Jan-13	NON PAR	-	-	-	-	-	-	-	-	NA	-
9	MANAGED FUND	ULIF00618/08/11MANAGED147	03-Aug-11	NON PAR	9.23	12.4913	12.4913	11.9673	11.7932	11.4251	11.3753	9.81%	NA	12.5026
10	MONEY MARKET FUND	ULIF00425/08/11MONEYMARKET147	22-Jul-11	NON PAR	10.95	12.2649	12.2649	11.8717	11.6251	11.3965	11.1641	9.86%	NA	12.2649
11	PE BASED FUND	ULIF00526/08/11PEBASED147	26-Aug-11	NON PAR	33.77	13.0987	13.0987	12.3467	12.3698	12.0000	12.1155	8.12%	NA	13.1029

#### Note:

NA: It refers to Not Applicable, as the date of inception of the funds is less than 3 years.

#### CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal MD & CEO

PART - C

FORM L-29 - Detail regarding debt securities (Non Ulip)
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

Date: 31 December, 2013

## **Detail regarding Debt securities**

(₹in Lakhs)

								( \ III Eukiis)
		MARKET \	/ALUE			BOOI	K VALUE	
	As at 31/12/2013	As % of total for this class	As at 30/09/2013	As % of total for this class	As at 31/12/2013	As % of total for this class	As at 30/09/2013	As % of total for this class
Break down by credit rating								
Sovereign	8,268	13.94%	15,127	22.37%	8,740	14.62%	15,599	26.21%
AAA rated	16,075	27.11%	11,581	17.13%	16,155	27.02%	11,712	19.67%
AA or better	12,728	21.46%	17,017	25.16%	12,683	21.21%	8,310	13.96%
Rated below AA but above A	1,693	2.85%	187	0.28%	1,676	2.80%	185	0.31%
Rated below A but above B	-	-	-	-	-		-	
Others		-						
MF/REV REPO/CBLO/FD	20,540	34.64%	21,358	31.58%	20,540	34.35%	21,367	35.90%
A1+/P1+/PR1+/F1+		-	2,353	3.48%	-	-	2,353	3.95%
Total	59,303	100.00%	67,623	100.00%	59,794	100.00%	59,526	100.00%
Breakdown by residual maturity								
Up to 1 year	14,757	24.88%	20,230	29.92%	14,700	24.58%	20,164	33.87%
more than 1 year and up to 3years	18,960	31.97%	24,227	35.83%	18,886	31.59%	15,436	25.93%
More than 3 years and up to 7years	13,133	22.15%	8,703	12.87%	13,147	21.99%	8,794	14.77%
More than 7 years and up to 10 years	7,079	11.94%	9,250	13.68%	7,240	12.11%	9,430	15.84%
More than 10 years and up to 15 years	25	0.04%	1	0.00%	25	0.04%	1	0.00%
More than 15 years and up to 20 years	680	1.15%		0.87%	680			0.98%
Above 20 years	4,669	7.87%		6.84%	5,116			8.59%
Total	59,303	100.00%	67,623	100.00%	59,794	100.00%	59,526	100.00%
Breakdown by type of the issurer								
Central Government	8,268	13.94%	15,127	22.37%	8,740	14.62%	15,599	26.21%
State Government	-	-	-	-	-	-	-	-
Corporate Securities	30,496	51.42%	31,138	46.05%	30,514	51.03%	22,560	37.90%
MF/REV REPO/CBLO/FD	20,540	34.64%	21,358	31.58%	20,540	34.35%	21,367	35.90%
Total	59,303	100.00%	67,623	100.00%	59,794	100.00%	59,526	100.00%

#### Note:

- 1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
- 2. Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.
- 3. Figures comprises of aggregate of Life Fund and Fund Beyond Solvency Margin
- 4. \*Others indicate unrated debt securities.

### FORM L-29- Details regarding debt securities (Ulip)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

## Date: 31 December, 2013

## **Detail regarding Debt securities**

(₹in Lakhs)

		MARKET VALUE				BOOK VALUE				
	As at 31/12/2013	As % of total for this class	As at 30/09/2013	As % of total for this class	As at 31/12/2013	As % of total for this class	As at 30/09/2013	As % of total for this class		
Break down by credit rating										
Sovereign	196.42	14.93%	304.95	25.11%	198.61	15.10%	309.23	25.38%		
AAA rated	401.64	30.54%	221.37	18.23%	399.73	30.40%	220.98	18.14%		
AA or better	63.49	4.83%	16.05	1.32%	63.27	4.81%	16.08	1.32%		
Rated below AA but above A	16.12	1.23%	6.89	0.57%	15.82	1.20%	6.82	0.56%		
Rated below A but above B	-	-	-	-	-	-	-	-		
Others		_		-				-		
MF/REV REPO/CBLO/FD	637.65	48.48%	665.28	54.78%	637.65	48.49%	665.28	54.60%		
A1+/P1+/PR1+/F1+	-	_	-	-	-	-	-	-		
Total	1,315.31	100.00%	1,214.54	100.00%	1,315.08	100.00%	1,218.40	100.00%		
Breakdown by residual maturity										
Up to 1 year	606.48	46.11%	571.94	47.09%	603.85	45.92%	570.36	46.81%		
more than 1 year and up to 3years	247.42	18.81%	191.89	15.80%	246.40	18.74%	191.82	15.74%		
More than 3 years and up to 7years	190.63	14.49%	181.00	14.90%	190.63	14.50%	181.00	14.86%		
More than 7 years and up to 10 years	224.72	17.09%	224.21	18.46%	223.98	17.03%	224.35	18.41%		
More than 10 years and up to 15 years	0.00	-	-	-	0.00	-	-	-		
More than 15 years and up to 20 years	0.00	-	-	-	0.00	-	-	-		
Above 20 years	46.06	3.50%	45.51	3.75%	50.23	3.82%	50.87	4.18%		
Total	1,315.31	100.00%	1,214.54	100.00%	1,315.08	100.00%	1,218.40	100.00%		
Breakdown by type of the issurer										
Central Government	196.42	14.93%	304.95	25.11%	198.61	15.10%	309.23	25.38%		
State Government	-	_	-	-	-	-	-	-		
Corporate Securities	481.25	36.59%	244.31	20.12%	478.82	36.41%	243.88	20.02%		
MF/REV REPO/CBLO/FD	637.65	48.48%	665.28		637.65	48.49%				
Total	1,315.31	100.00%	1,214.54	100.00%	1,315.08					

#### Note:

In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
 Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.

<sup>3. \*</sup>Others indicate unrated debt securities.

### FORM L-29- Details regarding debt securities (Pension)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

#### Date: 31 December, 2013

## **Detail regarding Debt securities**

(₹in Lakhs)

	MARKET VALUE				BOOK VALUE				
	As at 31/12/2013	As % of total for this class	As at 30/09/2013	As % of total for this class	As at 31/12/2013	As % of total for this class	As at 30/09/2013	As % of total for this class	
Break down by credit rating									
Sovereign	9.15	100.00%	-	-	9.14	100.00%	-	-	
AAA rated	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
AA or better	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
Rated below AA but above A	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
Rated below A but above B	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
Others	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
MF/REV REPO/CBLO/FD	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
A1+/P1+/PR1+/F1+	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
*Others	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
Total	9.15	100.00%	0.00	0.00%	9.14	100.00%	0.00	0.00%	
Breakdown by residual maturity									
Up to 1 year	9.15	100.00%	-	-	9.14	100.00%	-	-	
more than 1 year and up to 3years	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
More than 3 years and up to 7years	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
More than 7 years and up to 10 years	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
More than 10 years and up to 15 years	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
More than 15 years and up to 20 years	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
Above 20 years	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
Total	9.15	100.00%	0.00	0.00%	9.14	100.00%	0.00	0.00%	
Breakdown by type of the issurer									
Central Government	9.15	100.00%	-	-	9.14	100.00%	-	-	
State Government	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
Corporate Securities	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
MF/REV REPO/CBLO/FD	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
Total	9.15	100.00%	0.00	0.00%	0.00	100.00%	0.00	0.00%	

- In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
   Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.
- 3. \*Others indicate unrated debt securities.

### FORM L-30 : Related Party Transactions

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## **Related Party Transactions**

(₹in Lakhs)

S.No.	Name of the Related Party	Nature of Relationship with the Company	Description of Transactions / Categories	For the quarter ended 31 December 2013	For the Nine Months ended 31 Decemebr 2013	For the quarter 31 December 2012	For the Nine Months ended 31 Decemebr 2012
1	Edelweiss Financial Services Limited (Formerly known as: Edelweiss Capital Limited)	Holding Company	Received subscription to Share Capital (including share premium)	-	5,603.00	-	-
	Limited		Death Claim paid as Employer-employee master policyholder	-	20.01	-	18.00
			Group Term Life Insurance Policy-ET Life	-	17.49	-	-
			Employees amount reimbursed Employer-employee master policyholder Premium Received	-	3.00	-	-
2	Tokio Marine & Nichido Fire Insurance	Joint Venture Partner	Received subscription to Share Capital	-	19,397.00	-	-
	Company Limited		(including share premium) Reimbursement of Expenses	-	-	-	1.16
3	Edelweiss Securities Limited (Is registered	Fellow Subsidiary	Brokerage	7.28	10.78	-	5.32
	broker with NSE & BSE)		Purchase of Securities	5,774.63	7,401.24	-	-
			Sale of Securities	1,779.36	3,371.61	-	-
4	Edelweiss Insurance Brokers Limited	Fellow Subsidiary	Commission paid	-	0.40	-	0.64
5	Edelweiss Broking Limited	Fellow Subsidiary	Commission paid	18.59	18.59	-	-
			Balance payable as on 31 December 2013	16.64	16.64	-	-
6	Edelweiss Commodities Services Limited	Fellow Subsidiary	Interest received on Security Deposit	88.85	265.58	88.85	115.89
			Payment of Security Deposit	-	-	-	3,000.00
			Rent Payment	213.37	640.11	213.37	654.47
			Purchase of Debt Securities	1,794.14	1,794.14	4,610.95	6,872.27
			Sale of Debt Securities	-	-	-	2,262.74
			Balance payable as on 31 December 2013	117.46	117.46	105.53	105.53
7	ECL Finance Limited	Fellow Subsidiary	Purchase of Securities	-	4,211.59	4,230.82	5,245.39
			Sale of Securities	-	7,416.30	10,233.12	17,336.21
8	Edelweiss Finance & Investments Limited	Fellow Subsidiary	Purchase of Securities	1,500.00	1,500.00	-	-

#### FORM - L-31

### LNL - 6: Board of Directors & Key Persons

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

## **Board of Directors and Key Person information**

Date: 31 December 2013

S. No.	Name of person	Role/designation	Details of change in the period
1	Mr. Rashesh Shah	Chairman	
2	Mr. Deepak Mittal	Managing Director & CEO	-
3	Mr. Venkat Ramaswamy	Director	-
4	Mr. Jun Hemmi	Director	-
5	Mr. Rujan Panjawani	Director	Appointed with effect from 21 October 2013
6	Mr. Arthur Lee	Director	-
7	Mr. Tadaharu Uehara	Director	-
8	Mr. R.P.Singh	Independent Director	-
9	Mr. P. Vaidyanathan	Independent Director	-
S. No.	Name of person	Role/designation	Details of change in the period
1	Mr. Sarju Simaria	Chief Financial Officer	-
2	Mr. Yash Prasad	Chief Marketing Officer and Head of Sales	
3	Mr. Abhay Tewari	Appointed Actuary	-
4	Mr. Yoshiaki Okabe	Chief Risk Officer	Appointed with effect from 19 November 2013
5	Mr. Dai Inoue	Chief Investment Officer	-
6	Ms. Sreemaya Athikkat	Head - Legal & Compliance	-
7	Mr. Rajiv Gupta	Head - Internal Audit	-

Key persons as defined in Guidelines on Reporting of Key Persons (Circular Ref: IRDA/Life/GDL/Misc/202/10/2013 dated October 9, 2013)

#### FORM L-32-SOLVENCY MARGIN - KT 3

### AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.

Insurance Regulatory and Development Authority (Actuarial Report and Abstract) Regulations, 2000.

Date: 31 December 2013

#### AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.

Form Code: KT3

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD. Registration Number: 147

Classification: Business within India

(₹in 000)

Item	Description	Adjusted Value
01	Available Assets in Policyholders' Fund:	688,251
	Deduct:	
02	Mathematical Reserves	682,875
03	Other Liabilities	-
04	Excess in Policyholders' funds	5,376
05	Available Assets in Shareholders Fund:	1,041,103
	Deduct:	
06	Other Liabilities of shareholders' fund	-
07	Excess in Shareholders' funds	1,041,103
08	Total ASM (04)+(07)	1,046,479
09	Total RSM	500,000
10	Solvency Ratio (ASM/RSM)	209.30%

#### Certification:

l, Abhay Tewari, the Appointed Actuary ,certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

Abhay Tewari

Appointed Actuary

Deepak Mittal MD & C.E.O.

FORM 7

COMPANY NAME & CODE: Edelweiss Tokio Life Insurance Company Limited - 147

Statement as on : 31 December, 2013
Confirmation of Investment portfolio details

Periodicity of Submission: Quarterly

(₹ in Lakhs)

No	Description	Bonds/ Debentures		Loans		Other d	lebt Instruments		Total	
		YTD as on date	Prev FY as on 31 Mar	YTD as on date	Prev FY as on 31 Mar	YTD as on date	Prev FY as on 31 Mar	YTD as on date	Prev FY as on 31 Mar	
1	Investment Assets (As per form 3A/ 3B - Total Fund)	63,847	42,280	-	-	-	-	63,847	42,280	
2	Gross NPA	-	-	-	-	-	-	-	-	
3	% of Gross NPA on Investment assets (2/1)	-	-	-		-	-	-	-	
4	Provision made on NPA	-	-	-	-	-	-	-	-	
5	Provision as a % of NPA (4/2)	-		-	-	-	-	-	-	
6	Provision on standard assets	-	•	-	ı	-	-	-	-	
7	Net Investment Assets (1-4)	63,847	42,280	-	-	-	-	63,847	42,280	
8	Net NPA (2-4)	-		-	-	-	-	-	-	
9	% of Net NPA to Net Invetsment Assets (8/7)	-	-	-	-	-	-	-	-	
10	Write off made during the period	-	•	-	•	-	-	-	-	

Note: Life Fund Includes Fund Beyond Solvency Margin for the purpose of this disclosure

#### CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided ir Investment Guidelines as amended from time to time.

Date: 15/01/2014 Signature

Full name

**Chief of Finance** 

Name of the fund: Life Fund

FORM 7

COMPANY NAME & CODE: Edelweiss Tokio Life Insurance Company Limited - 147

Statement as on : 31 December, 2013 Confirmation of Investment portfolio details

Periodicity of Submission: Quarterly

(₹ in Lakhs)

Fund: Unit Linked Fund

No	Description	Bonds/ Debentures		Loans		Other debt Instruments		Total	
		YTD as on date	Prev FY as on 31 Mar	YTD as on date	Prev FY as on 31 Mar	YTD as on date	Prev FY as on 31 Mar	YTD as on date	Prev FY as on 31 Mar
1	Investment Assets (As per form 3A/ 3B - Total Fund)	2,333	1,438	-	-	-	-	2,333	1,438
2	Gross NPA	-		-		-	-	-	-
3	% of Gross NPA on Investment assets (2/1)	-		-	-	-	-	-	-
4	Provision made on NPA	-		-	-	-	-	-	-
5	Provision as a % of NPA (4/2)	-		-	-	-	-	-	-
6	Provision on standard assets	-		-	-	-	-	-	-
7	Net Investment Assets (1-4)	2,333	1,438	-	-	-	•	2,333	1,438
8	Net NPA (2-4)	-		-	-	-	-	-	-
9	% of Net NPA to Net Invetsment Assets (8/7)	-		-	-	-	-	-	-
10	Write off made during the period	-		-	-	-		-	-

#### CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided ir Investment Guidelines as amended from time to time.

Date: 15/01/2014 Signature

Full name

**Chief of Finance** 

FORM 7

COMPANY NAME & CODE: Edelweiss Tokio Life Insurance Company Limited - 147

Statement as on : 31 December, 2013 Confirmation of Investment portfolio details

Periodicity of Submission: Quarterly

Name of the fund: Pension and General Annutiy Fund

(₹ in Lakhs)

No	Description	Bonds	s/ Debentures		Loans	Other d	ebt Instruments		Total
		YTD as on date	Prev FY as on 31 Mar	YTD as on date	Prev FY as on 31 Mar	YTD as on date	Prev FY as on 31 Mar	YTD as on date	Prev FY as on 31 Mar
1	Investment Assets (As per form 3A/ 3B - Total Fund)	9.15	-	-	-	-	-	9.15	-
2	Gross NPA	-	-	-	-	-	-	-	-
3	% of Gross NPA on Investment assets (2/1)	-	-	-		-	-	-	-
4	Provision made on NPA	-	-	-	-	-	-	-	-
5	Provision as a % of NPA (4/2)	-		-	-	-	-	-	-
6	Provision on standard assets	-	•	-	ı	-	-	-	-
7	Net Investment Assets (1-4)	9.15	•	-	-	-	-	9.15	-
8	Net NPA (2-4)	-		-	-	-	-	-	-
9	% of Net NPA to Net Invetsment Assets (8/7)	-	•	-	•	-	-	-	-
10	Write off made during the period	-		-	•	-	-	-	-

## CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided ir Investment Guidelines as amended from time to time.

Date: 15/01/2014 Signature

Full name

**Chief of Finance** 

FORM L-34-YIELD ON INVESTMENTS-1

COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

Statement as on: 31 December, 2013

STATEMENT OF INVESTMENT AND INCOME ON INVESTMENT

### NAME OF THE FUND: LIFE FUND

(₹ In Lakhs) Vear to Date CATEGORY OF INVESTMENT Investment\* INCOME ON INVESTMENT (Rs.) GROSS YIELD INCOME ON INVESTMENT (Rs.) GROSS YIELD CODE NET YIELD NET YIELD GROSS YIELD NET YIELD INVESTMENT (Rs.) A CENTRAL GOVERNMENT SECURITIES A1 Central Govt. Securities, Central Govt. Guaranteed Bonds CGSB 6.087 126 8.24% 8.24% 7.308 615 11.19% 11.19% 7.033 455 8.62% 8.62% A2 Deposits under section 7 of Insurance Act 1938 CDSS 198 4 7.99% 7.99% 197 12 8.06% 8.06% 196 12 8.09% 8.09% A3 Treasury Bills CTRB 3,663 112 12.12% 12.12% 2.924 210 11.36% 11.36% 247 12 8.56% 8.56% HOUSING & LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT TAXABLE BONDS OF B1 Bonds / Debentures issued by NHB/Institution accredited by NHB HTDN 9,086 232 10.13% 10.13% 5,405 403 9.93% 9.93% 4,962 365 9.80% 9.80% C INFRASTRUCTURE INVESTMENTS C1 Infrastructure - PSU - Equity Shares - Quoted 52 27.61% 27.61% 362 34 16.02% 16.02% 241 23 16.73% 16.73% C2 Infrastructure - Corporate Securities - Equity Shares - Quoted ITCE 127 18.05% 18.05% 76 10.17% 10.17% 83 (8) -114.41% -114.41% TAXABLE BONDS OF C3 Infrastructure - PSU - Debentures / Bonds IPTD 11 1.386 1.481 106 491 8.60% 8.60% 32 3.03% 3.03% 9.54% 9.54% C4 INFRASTRUCTURE - OTHER CORPORATE SECURITIES - DEBENTURES/ ICTD 995 22 8.90% 8.90% 996 63 8.98% 8.98% 7,356 266 7.21% 7.21% BONDS C5 INFRASTRUCTURE OTHER- EQUITY -18.58% (5) -34.56% -34.56% D APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS (0.31) D1 PSU - Equity shares - quoted EAEQ 2 9.08% 9.08% 75 (16) -36.77% -36.77% 524 (93) (0.31)D2 Corporate Securities - Equity shares (Ordinary)-quoted EACE 4,119 242 23.33% 23.33% 2,808 283 13.98% 13.98% 5,544 558 16.53% 16.53% D3 Corporate Securities - Debentures 278 ECOS 15,187 7.27% 7.27% 11,440 587 6.82% 6.82% 12,476 1,183 12.62% 12.62% D4 Application Money ECAM 2,342 16 7.93% 7.93% 2,085 18 7.96% 7.96% 900 2 8.02% 8.02% Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance D5 ECDB 425 12,870 977 344 10.32% 10.32% 16,544 10.18% 10.18% 10.11% 10.11% 4,435 awaiting Investment), CCIL, RBI D6 Deposits - CDs with Scheduled Banks FDCD 2 409 19 12 68% 12 68% 2 385 68 10 38% 10 38% D7 CCIL - CBLO ECBO 3,557 582 747 2 8.68% 8.68% 86 9.39% 9.39% 1 7.86% 7.86% D8 Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks EUPD 0 9.96% 9.96% D9 Mutual Funds - Gilt / G Sec / Liquid Schemes 1,528 EGMF 1,776 41 9.23% 9.23% 85 9.12% 9.12% 2,355 165 9.30% 9.30% D10 Mutual Funds - Under Promoter Group EMPG 80 11 140.19% 140.19% 139 10 10.02% 10.02% E OTHER INVESTMENTS E1 Equity Shares (incl. Co-op Societies) OESH 143 50.28% 50.28% 234 (3) -1.73% -1.73% 629 (120) -46.80% -46.80% E2 Equity Shares (PSUs & Unlisted) OFPU 46 (6) -99.54% -99.54% 160 1 2.65% 2.65% E3 Mutual Funds - Debt/ Income/ Serial Plans OMGS 2.839 69 9.71% 2.517 2.596 9.25% 9.71% 146 9.49% 9.49% 180 9.25% E4 DEBENTURES OLDB 182 11.60% 11.63% 11.63% 6.60% E5 Debentures / Bonds / CPs / Loans - (Promoter Group) ODPG 1.500 38 12.00% 12.00% 1.500 38 12.03% 12.03% E6 Mutual Funds (under Insurer's Promoter Group) OMPG 156 -720.08% -720.08% 151 -14.54% 0 9.29% 9.29% (9) (9) -14.54% 200 E7 Securitised Assets OPSA 35 35 69,529 60,211 3,648 8.06% 8.06% 3,494 8.81% 8.81%

Note: 1.The Category Codes/figures have been restated/reclassified wherever found necessary 2.\*Investments are calculated based on Monthly Weighted Average of Investments

Threstners are calculated based on Worldhy Weighted Average of investments
 Life Fund Includes Fund Beyond Solvency Margin Fund for the purpose of this disclosure

### ERTIFICATION

Certified that the information given herein are correct and complet to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal MD & CFO FORM L-34-YIELD ON INVESTMENTS-1
COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)
STATEMENT OF INVESTMENT AND INCOME ON INVESTMENT

### NAME OF THE FUND: LINKED FUND

(₹ In Lakhs) Current Quarter Year to Date Previous Year NO. CATEGORY OF INVESTMENT INCOME ON Investment\* INCOME ON Investment\* INCOME ON CODE GROSS YIELD NET YIELD GROSS YIELD NET YIELD GROSS YIELD NET YIELD INVESTMENT (Rs.) INVESTMENT (Rs.) INVESTMENT (Rs.) CENTRAL GOVERNMENT SECURITIES A1 Central Govt. Securities, Central Govt. Guaranteed Bonds CGSB 58.95 1.96 13.16% 13.16% 57.87 (1.67) -3.83% -3.83% 11.37% a2 Treasury Bills CTRB 259.95 7.45 11.37% 182.95 13.06 9.48% 9.48% 25.01 1.57 8.38% 7.98% INFRASTRUCTURE INVESTMENTS Infrastructure - PSU - Equity Shares - Quoted 16.39 (0.92) -22.18% -22.18% 14.69 (3.52)-31.80% -31.80% 2.84 (0.12)-5.76% -27.47% Infrastructure - Corporate Securities - Equity Shares - Quoted ITCE 0.61 61.20% 61.20% 2.63 0.24 12.12% 12.12% 11.14 0.27 3.28% 0.70% Infrastructure - PSU - Debentures / Bonds IPTD 24.06 0.70 11 58% 11 58% 25.88 1 53 8.05% 8.05% 0.84 B5 Infrastructure - Other Investment IOEQ 4.89 68.35% 68.35% 4.96 0.73 57.70% 57.70% Infrastructure - Other Corporate Securities - Debentures / Bonds ICTD 9.63 0.04 10.86% 10.86% 9.63 0.04 10.86% 10.86% HOUSING AND LOANS TO STATE GOVT. FOR HOUSING AND FIRE Bonds / Debentures issued by NHB / Institutions accredited by NHB 12.97% 12.97% 84.62 11.69% 11.69% 8.14% C1 148.38 4.85 7.45 10.01 0.04 8.17% D APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS PSU - Equity shares - quoted EAEQ 45.95 5.84 50.41% 50.41% 42.35 2.25 7.04% 25.13 (0.94)-4.96% -3.79% D2 Corporate Securities - Equity shares (Ordinary)-quoted EACE 766.44 85.70 44.36% 44.36% 628.41 142.01 29.99% 29.99% 166.25 32.06 25.66% 22.94% D3 CCIL - CBLO ECBO 22.50 0.01 8.75% 8.75% 101.52 1.77 9.51% 9.51% D4 Corporate Securities - Debentures FCOS 114.56 3.30 11.44% 11.44% 61.02 6.34 13.78% 13.78% 37.39 3.61 12.85% 11.19% Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance 528.26 12.90 9.69% 538.23 38.56 9.51% 9.51% 32.41 0.92 9.41% 9.38% awaiting Investment), CCII., RBI Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance FFPG awaiting Investment), CCIL, RBI Mutual Funds - Gilt / G Sec / Liquid Schemes EGMF 60.10 9.03% 80.01 1.91 9.49% 9.49% 3.32 9.26% 9.26% 10.75 0.71 8.39% D8 Net Current Assets (Only in respect of ULIP Business) 73.72 73.72 ENCA OTHER INVESTMENTS F1 Equity Shares (incl. Co-op Societies) OESH 37.97 1.59 16.56% 16.56% 27.07 (3.80)-18.63% -18.63% 10.89 1.92 23.48% 43.24% F2 OFPLI 6.78 (0.71) 0.91 0.07 54 55% Equity Shares (PSUs & Unlisted) -30 37% -30 37% 14 63% F3 0.53 11.28% Debentures OLDB 10.27 20.48% 8.11 0.70 11.41% 6.63 0.69 13.76% 20.48% 11.41% F4 Mutual Funds - Debt/ Income/ Serial Plans 1.23 47.53 0.98 8.46% 9.21% 9.21% 15.10 2,256.19 128.54 23.37% 23.37% 1.978.07 210.94 14.70% 14.70% 354.47 41.80 15.69%

<u>Notes:</u> The Category Codes/figures have been restated/reclassified wherever found necessary

\*Investments are calculated based on Monthly Weighted Average of Investments

### CERTIFICATION

Certified that the information given herein are correct and complet to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal MD & CEO FORM 1-34-YIELD ON INVESTMENTS-1 COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147) Statement as on: 31 December; 2013 STATEMENT OF INVESTMENT AND INCOME ON INVESTMENT

### NAME OF THE FUND: PENSION AND GENERAL ANNUITY FUND

				Current Q	uarter			Year t	to Date			Previous	Year	
NO.	CATEGORY OF INVESTMENT	GROUP CODE	Investment*	INCOME ON INVESTMENT (Rs.)	GROSS YIELD	NET YIELD	Investment*	INCOME ON INVESTMENT (Rs.)	GROSS YIELD	NET YIELD	Investment*	INCOME ON INVESTMENT (Rs.)	GROSS YIELD	NET YIELD
Α	CENTRAL GOVERNMENT SECURITIES													
A1	Central Govt. Securities, Central Govt. Guaranteed Bonds	CGSB	-	-				-						
a2	Treasury Bills	CTRB	4.27	0.01	8.47%	8.47%	4.27	0.01	8.47%	8.47%				
В	INFRASTRUCTURE INVESTMENTS													
B2	Infrastructure - PSU - Equity Shares - Quoted	ITPE	-	-	-	-	-	-	-	-				
B3 B4	Infrastructure - Corporate Securities - Equity Shares - Quoted Infrastructure - PSU - Debentures / Bonds	ITCE IPTD	-	-	-	-	-	-	-	-				
B5	Infrastructure - Other Investment	IOEQ	-							-				
В6	Infrastructure - Other Corporate Securities - Debentures / Bonds	ICTD		-	-	-	-	-		-				
с	HOUSING AND LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT													
C1	Bonds / Debentures issued by NHB / Institutions accredited by NHB	HTDN	-	-	-	-	-	-	-	-				
D	APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS													
D1	PSU - Equity shares - quoted	EAEQ	-	-	-	-	-	-	-	-				
D2	Corporate Securities - Equity shares (Ordinary)-quoted	EACE		-		-	-		-	-				
D3	CCIL - CBLO	ECBO	0.20	0.00	8.76%	8.76%	0.20	0.00	8.76%	8.76%				
D4	Corporate Securities - Debentures	ECOS	-	-	-	-	-	-	-	-				
D5	Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL , RBI	ECDB	-	-		-	-	-		-				
D6	Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL , RBI	EEPG	-	-	-	-	-	-	-	-				
D7	Mutual Funds - Gilt / G Sec / Liquid Schemes	EGMF	-	-	-	-	-	-	-	-				
D8	Net Current Assets (Only in respect of ULIP Business)	ENCA	-	-	-	-	-	-	-	-				
F	OTHER INVESTMENTS													
F1	Equity Shares (incl. Co-op Societies)	OESH	-	-	-			-	-	-				
F2	Equity Shares (PSUs & Unlisted)	OEPU	-	-	-			-	-	-				
F3	Debentures	OLDB	-	-				-						
F4	Mutual Funds - Debt/ Income/ Serial Plans	OMGS	-	•		-	-	-	•	-				
	TOTAL		4.47	0.01	8.12%	8.12%	4.47	0.01	8.12%	8.12%				

<u>Notes:</u> The Category Codes/figures have been restated/reclassified wherever found necessary \*Investments are calculated based on Monthly Weighted Average of Investments

CERTIFICATION.
Certified that the information given herein are correct and complet to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal MD & CEO

FORM L-35-DOWNGRADING OF INVESTMENTS - 2

COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT AS ON: 31 December, 2013
STATEMENT OF DOWN GRADED INVESTMENTS

NAME OF THE FUND: LIFE FUND

(₹In Lakhs)

NO.	NAME OF THE SECURITY	соі	AMOUNT ( As per balance sheet)	DATE OF PURCHASE	RATING AGENCY	ORIGINAL GRADE	CURRENT GRADE	DATE OF DOWNGRADE	REMARKS
A.	DURING THE QUARTER								
				NIL					
В.	AS ON DATE								
				NIL					

Note: Life Fund includes Fund Beyond Solvency Margin for the purpose of this disclosure

# **CERTIFICATION:**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal MD & CEO FORM L-35-DOWNGRADING OF INVESTMENTS - 2

COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT AS ON: 31 December, 2013
STATEMENT OF DOWN GRADED INVESTMENTS

NAME OF THE FUND: LINKED LIFE FUND

(₹In Lakhs)

NO.	NAME OF THE SECURITY	СОІ	AMOUNT	DATE OF PURCHASE	RATING AGENCY	ORIGINAL GRADE	CURRENT GRADE	DATE OF DOWNGRADE	REMARKS
A.	DURING THE QUARTER								
В.	<u>AS ON DATE</u>			NIL					
				NIL					

# **CERTIFICATION:**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal MD & CEO

FORM L-35-DOWNGRADING OF INVESTMENTS - 2

COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT AS ON: 31 December, 2013
STATEMENT OF DOWN GRADED INVESTMENTS

# NAME OF THE FUND: PENSION AND GENERAL ANNUITY FUND

(₹In Lakhs)

NO.	NAME OF THE SECURITY	COI	AMOUNT	DATE OF PURCHASE	RATING AGENCY	ORIGINAL GRADE	CURRENT GRADE	DATE OF DOWNGRADE	REMARKS
Α.	DURING THE QUARTER								
В.	<u>AS ON DATE</u>			NIL					
				NIL					

# **CERTIFICATION:**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal MD & CEO

(₹ In	Crores)

First year Premur	Particulars	Premium	No. of		Sum Insured.										T in the second		Com las
First year Premur		Premium	Policies	No. of Lives	Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Ins Where
	<u>m</u>													1	4		арриса
i) Individual Singi																	
	From 0-10,000					0.13	15	1	1 0.28					0.13	3 15	11	i
	From 10,000-25,000					0.08								0.08		4	
	From 25,001-50,000	0.09	19	19	1.15	0.15	5		3 3.59	0.28	61	50	3.18	0.15	5 5	3	3
	From 50,001- 75,000	0.03	4	4	0.32	0.06			0.07	0.10	14	11		0.07		1	
	From 75.000-100.000	0.04	4	4	0.28	0.00			0.00	0.24	25	21		0.04			
	From 1,00,001 -1,25,000									0.02	2	2					
	Above Rs. 1,25,000	0.49	9	9	2.45	0.00	0		0.00	0.79	19	17		0.04	4 1	1	1
ii) Individual Sin	gle Premium-Annuity (ISPA)																
n/ marriadar sing	From 0-50,000																
	From 50,001-100,000	0.02	2	2	0.02					0.02	2	2	0.02				
	From 1,00,001-150,000								_								
	From 150,001- 2,00,000								_								
	From 2,00,,001-250,000		-					-	-				•				
		-	-													-	
	From 2,50,001 -3,00,000 Above Rs. 3.00.000	0.05	- 1	1	0.05	-		-		0.05	. 1	- 1	0.05	-			
	Above Rs. 3,00,000	0.05	1	1	0.05		-		-	0.05	1	1	0.05				
iii) Group Single I	Premium (GSP)																
	From 0-10,000	0.05		70	7.83	0.09	2	5	7.56	0.08	2	159	14.15	0.09	9 2	52	2
	From 10,000-25,000	0.10		63	8.37	0.10			5.01	0.20		128		0.11		13	
	From 25,001-50,000	0.16		38	9.20	0.03			1 1.25	0.24		58		0.05		6	
	From 50,001-75,000	0.12		19	4.73	0.00			0.00	0.18		28		0.02		4	
	From 75.000-100.000	0.15		16	6.83	0.08		-	1 3.00	0.20	-	22		0.02		8	
	From 1,00,001 -1,25,000	0.05		5	2.22	0.00			0.00	0.09		8		0.02		2	-
	Above Rs. 1,25,000	0.05	1	34	16.02	0.00		-	0.00	5.21	3	2875		0.02			
iv) Group Sinale	Premium- Annuity (GSPA)																
iv) Group single i	From 0-50,000																
	From 50,001-100,000																
	From 1.00.001-150.000								_								
	From 150,001-2,00,000								_								
	From 2,00,,001-250,000																
		-	-													-	
	From 2,50,001 -3,00,000 Above Rs. 3,00,000				-		-		-	-	-	-	-		-		
v) Individual non	Single Premium (INSP)																
,	From 0-10.000	1.34	1593	1448	675.95	0.51	1167	105	8 111.14	3.24	4820	4320	929.16	1.63	3 3385	3075	i
	From 10,000-25,000	5.73	4651	4539	513.30	2.01				12.92	10910	10254		4.52			
	From 25,001-50,000	4.43	1338	1281	231.21	1.67				9.10	2995	2788		3.86			
	From 50,001-75,000	1.67	315	304	79.31	0.80				3.44	666	630		1.64			
	From 75.000-100.000	1.38	165	154	55.63	0.50		4		2.80	349	313		1.08			
	From 1,00,001 -1,25,000	0.61	62	59	27.94	0.30				1.14	126	118		0.63			
	Above Rs. 1,25,000	3.01	116	114	154.96	1.79				5.79	213	198		3.01			
vi) Individual nor	n Single Premium- Annuity (INSPA)																
	From 0-50,000		-														
	From 50,001-100,000																
	From 1,00,001-150,000																
	From 150,001-2,00,000			-		_									_		
	From 2,00,,001-250,000			_				-				_		-			
	From 2,50,001-230,000																
	Above Rs. 3,00,000		-		-			-			-	-	-		-		
vii) Group Non S	ingle Premium (GNSP)																
	From 0-10,000	0.00	3	400	4.92	0.00	0		3 0.00	0.00	3	400	4.92	0.00	0 1	19	j
	From 10,000-25,000	0.03	10	1095	16.13	0.00	3	13		0.03	10	1095	16.13	0.00	0 4	167	,
	From 25,001-50,000	0.13	26	5207	54.64	0.03		52		0.13	26	5207		0.03		1112	
	From 50,001-75,000	0.11	12		34.11	0.01	1	19		0.11	12	4025		0.07			
	From 75,000-100,000	0.11	11		43.82	0.01	2			0.11	11	4311		0.08			
	From 1,00,001 -1,25,000	0.14	11		62.49	0.02		4		0.14	11	5717		0.03			
	Above Rs. 1,25,000	2.95	-30	122510	769.13	1.30				4.66	43	199394		2.19			
viii) Group Non S	Single Premium- Annuity (GNSPA)								-			-					
•	From 0-10,000	-		-	-	-		-			-	-		-		-	
	From 10,000-25,000																
	From 25,001-50,000			-		_									_		
	From 50,001-75,000	_		_		_		-				_		_			
		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	From 75 000-100 000		_	_	_	_	_		_	_	_		_	_	_	_	
	From 75,000-100,000 From 1,00,001 -1,25,000	-	-		-	-	-	-	-	-	-	-	-	-	-	-	

			For the Qua	rter Ended Dec	:13		For the Quarter I	Ended Dec-12			For Nine Months	Ended Dec- 13			For Nine Months	Ended Dec- 12	
	Particulars	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Insu Where
	ewal Premium :										'		-				
i) Inc	dividual																
	From 0-10,000	0.40	3034	3034		0.11	610	594		0.77	3737	3737		0.15		681	
	From 10,000-25,000	0.79	2018			0.40	468	445		2.30	3279	3279		0.50		513	
	From 25,001-50,000	0.42	595	595		0.37	314	264		1.96	1231	1231		0.50		314	
	From 50,001- 75,000	0.30	154			0.15	64	52		0.99	319	319		0.18		62	
	From 75,000-100,000	0.22	80			0.09	21	18		0.61	136	136		0.11		21	
	From 1,00,001 -1,25,000	0.11	37			0.02	9	7	14.02	0.30	59	59		0.04		8	
	Above Rs. 1,25,000	1.41	89	89	0.00	0.19	28	2:	18.14	2.62	146	146	0.00	0.21	29	22	
ii) In	dividual- Annuity																
	From 0-10,000		-	-										-			
	From 10,000-25,000		-	-										-			
	From 25,001-50,000		-	-							-			-		-	
	From 50,001- 75,000		-	-							-			-		-	
	From 75,000-100,000		-	-							-			-		-	
	From 1,00,001 -1,25,000		-	-							-			-		-	
	Above Rs. 1,25,000	-	-	-	-	-	-	-			-	-	-		-	-	
iii) G	iroup																
	From 0-10,000		-														
	From 10,000-25,000	0.00	2	2						0.00	2						
	From 25,001-50,000		-														
	From 50,001- 75,000	0.02	3	3						0.02	3						
	From 75,000-100,000	0.01	1	1						0.01	1			-		-	
	From 1,00,001 -1,25,000		-	-							-			-		-	
	Above Rs. 1,25,000	-1.29	-24	-24	-	-	-	-	-	0.16	1	-	-		-	-	
iv) G	roup- Annuity																
, -	From 0-10,000																
	From 10,000-25,000																
	From 25,001-50,000																
	From 50,001- 75,000																
	From 75,000-100,000			-													
	From 1,00,001 -1,25,000			-													
	Above Rs. 1,25,000	_	-														

# FORM L-37-BUSINESS ACQUISITION THROUGH DFFERENT CHANNELS (GROUP) Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

# Business Acquisition through different channels (Group)

Date: 31 December 2013

													(Rs in Crores)
		For the qu	arter ended 31 Dece	mber 2013	For the quar	ter ended 31 Decem	ber 2012	For the nine mo	nths ended 31 Dec	cember 2013	For the nine mor	nths ended 31 De	cember 2012
S.No.	Channels	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	33	138,613	1.66	-	114	0.03	89	200,680	2.79	6	2,235	0.17
2	Corporate Agents-Banks	-	=	=	=	=	-	=	-	-	=	=	=
3	Corporate Agents -Others	-	=	=	=	=	-	=	-	-	=	=	=
4	Brokers	2	1,257	0.17	16	5,811	1.11	8	8,804	0.41	19	5,995	1.14
5	Micro Agents	-	-	=	-	=	-	-	-	-	-	-	-
6	Direct Business	9	3,090	1.30	7	3,114	0.56	24	13,943	6.68	33	14,949	1.70
	Total(A	) 44	142,960	3.12	23	9,039	1.70	121	223,427	9.88	58	23,179	3.01
1	Referral (B)	-	=	=	=	=	=	-	=	-	-	=	-
	Grand Total (A+B	) 44	142,960	3.12	23	9,039	1.70	121	223,427	9.88	58	23,179	3.01

## FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

## **Business Acquisition through different channels (Individuals)**

Date: 31 December 2013

(Rs in Crores)

S.No.	Channels	For the Quarter ended	31 December 2013	For the Quarter end	ed 31 December 2012	For Nine months ended	31 December 2013	For Nine months ended	31 December 2012
5.110.	Channels	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	6,177	10.81	3,346	5.77	14,501	24.95	7,745	12.75
2	Corporate Agents-Banks	268	0.78	=	=	625	1.76	-	-
3	Corporate Agents -Others	469	0.79	-	=	469	0.79	-	-
4	Brokers	326	1.22	122	0.81	689	2.67	266	1.42
5	Micro Agents	-	-	-	-	=	-	-	-
6	Direct Business	1,039	2.41	897	1.45	3,919	6.90	1,712	2.71
	Total (A)	8,279	16.00	4,365	8.03	20,203	37.07	9,723	17
1	Referral (B)	-	-	-	-	=	-	-	-
	Grand Total (A+B)	8,279	16.00	4,365	8.03	20,203	37.07	9,723	17

# FORM L-39-Data on Settlement of Claims

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

# Ageing of Claims

Date: 31 Dec 2013

				No. of c	laims paid				Total amount of
S.No.	Types of Claims	On or before matuirty	1 month	1 - 3 months	3 - 6 months	6 months - 1 year	> 1 year	Total No. of claims paid	claims paid (₹ In Crores)
1	Maturity Claims	-	-	-	-	-	-	-	-
2	Survival Benefit	-	-	-	-	-	-	-	-
3	for Annuities / Pension	-	-	-	-	-	-	-	-
4	For Surrender	-	-	-	-	-	-	-	-
5	Other benefits	-	3*	-	-	-	-	-	0.05
1	Group Death Claims	-	48	-	-	-	-	-	1.17
2	Individual Death Claims	-	11	2	-	-	-	-	0.52

<sup>\*</sup>Other benefits include payment towards HCB + CI rider claim

 $<sup>\</sup>ensuremath{^{**}}\mbox{Ageing reckoned from the date of receipt of last requirement}$ 

FORM L-40: Quarterly claims data for Life
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

(No. of claims only)

Date: 31 Dec 2013

S. No.	Claims Experience	For Death	for Maturity	Survival Benefit	For Annuities/ Pension	For Surrender	Other Benefits
1	Claims O/S at the beginning of the period	17	-	-	-	-	3*
2	Claims reported during the period	94	-	-	-	-	-
3	Claims Settled during the period	61	-	-	-	-	3
4	Claims Repudiated during the period a) Less than 2years from the date of acceptance	4	-	-	-	-	-
	of risk b) Grater than 2 year from the date of	4	-	-	-	-	-
	acceptance of risk	-	-	-	-	-	-
5	Claims Written Back	-	-	-	-	-	-
6	Claims O/S at End of the period	-	-	-	-	-	-
	Less than 3months	42	-	-	-	-	-
	3 months to 6 months	4	-	-	-	-	-
	6months to 1 year	-	-	-	-	-	-
	1year and above	-	-	-	-	-	-

<sup>\*</sup>Other benefits include claim under HCB rider + CI rider

# FORM L-41 - GREIVANCE DISPOSAL

Name of the Insurer: **EDELWEISS TOKIO LIFE INSURANCE CO. LTD.** 

# Date: 31 December 2013

# **GRIEVANCE DISPOSAL**

SI.No.	Particulars	Opening Balance As on	Additions during the	Complaints Re	esolved / Settled	during the quarter	Complaints Pending at	Total complaints registered up to the
31.140.	T di decada 3	being of the quarter	quarter	Fully Accepted	Partially Accepted	Rejected	the end of the quarter	quarter during the financial year
1	Complaints made by the customers							
(a)	Death Claims	0	0	0	0	0	0	0
(b)	Policy Servicing	0	3	2	0	1	0	8
(c)	Proposal Processing	0	11	6	0	3	2	18
(d)	Survival Claims	0	0	0	0	0	0	0
(e)	ULIP Related	0	0	0	0	0	0	0
(f)	Unfair Business Practices	0	45	28	0	12	5	102
(g)	Others	0	1	1	0	0	0	3
	Total Number of complaints:	0	60	37	0	16	7	131

2	Total No. of policies during previous year:	23058
3	Total No. of claims during previous year	44
4	Total No. of policies during current year	20324
5	Total No. of claims during current year	161
6	Total No. of Policy Complaints (current year) per 10,000 policies (current year)	64
7	Total No. of Claim Complaints (current year) per 10,000 claims registered (current year) :	0

8	Duration wise Pending Status	Complaints made by Customers	Complaints made by Intermediaries	Total
(a)	Upto 7 days	1	0	1
(b)	7 - 15 days	6	0	6
(c)	15-30 days	0	0	0
(d)	30-90 days	0	0	0
(e)	90 days & Beyond	0	0	0
	Total No. of complaints	7	0	7

<sup>\*</sup> Opening balance should tally with the closing balance of the previous financial year

chapter on Valuation basis covering the following minimum criteria sl How the policy data needed for valuation is accessed.	nould also be displayed on the web-site of the Insurers.  The policy data is extracted from the Ingenium (policy administrat consistency of data.	ion system) and checks are performed for completeness and		
	The current months data is reconciled with the previous months d Consistency check is done for number of contracts, sum assured. The premium and unit fund data is reconciled with Finance data. Checks are also performed by reconciling it with data extracted for	· ·		
How the valuation bases are supplied to the system	Prophet ( A widely used actuarial software) is used for valuation. The bases and parameters are passed on to Prophet. The Bases a also Extracted from Prophet run results and compared with bases stored in spreadsheets for consistency.			
Interest: Maximum and minimum interest rate taken for each segm	<u> </u>			
ndividual Business  1. Life- Participating policies	Min 7.5% (Without MAD*)	Max 7.5% (Without MAD*)		
Life- Non-participating Policies     Annuities- Participating policies	7.0% (Without MAD*)	8.0% (Without MAD*)		
Annuities – Participating policies     Annuities – Non-participating policies	5.6% (Without MAD*)	7.6% (Without MAD*)		
Annuities- Individual Pension Plan     Unit Linked	N 7.0% (Without MAD*)	A 7.0% (Without MAD*)		
7. Health Insurance	N	A		
Group Business  Mortality Pates: the mortality rates used for each segment (Every	7.0% (Without MAD*) ssed as a % of Indian Assured Lives Mortality (2006-08), unless otherwise s	7.0% (Without MAD*)		
ndividual Business	sseu as a % of illulari Assureu Lives iviolitaiity (2000-00), uffiess otherwise s	rateu)		
1. Life- Participating policies	90% (With	out MAD*)		
2. Life- Non-participating Policies - Pure Term Plans	60% (Non-smoker) & 80%			
- Non Term Plans	90% (With			
Annuities- Participating policies     Annuities – Non-participating policies				
5. Annuities- Individual Pension Plan	N	A		
Unit Linked     Health Insurance	90% (Witho			
Group Business	90% ( Without MAD*)	170% ( Without MAD*)		
Expense : ndividual Business	Min	Max		
Life- Participating policies	315 (INFL @5%) (without MAD*)+ 1 % Renewal Premium	630 (INFL @ 5%) (without MAD*) + 1 % Renewal Premium		
2. Life- Non-participating Policies	420 (INFL @ 5%) (without MAD*) + note1#	630 (INFL @ 5%) (without MAD*) + note1#		
2. Ele Hon participating Fondes	note1# - Pure Term Plans - 25% Renewal Commission. For Other for Edu	Non Par Plans- 1% Renewal Premium + 0.2% of Asset Share (on		
Annuities- Participating policies     Annuities – Non-participating policies	N 200 (INFL @ 5%) (without MAD*)	A 400 (INFL @ 5%) (without MAD*)		
Annuities – Non-participating policies     Annuities- Individual Pension Plan	200 (INFL @ 5%) (WILLIOUT IVIAD*)			
6. Unit Linked	630 (INFL @ 5%) (without M			
7. Health Insurance Group Business	N.	A		
1. Group Credit Protection	per member - 200 (INFL			
2. Group Wealth Accumlation  Bonus Rates:	per scheme - 6300 (without N	MAD*) + 0.15 % of fund value		
	Declared for year FY 12-13	Provison for Future Years Minimum - 17.5. Maximum - 25		
Carlefface Dankardian		Minimum - 17.5, Maximum - 25		
	Minimum - 20, Maximum - 39	Minimum - 16, Maximum - 28		
Cashflow Protection Save n Grow Plan (WA) MultiGain Plan (WA)	Minimum - 20, Maximum - 39 Minimum - 30, Maximum - 32	28		
Save n Grow Plan (WA) MultiGain Plan (WA) Save n Prosper Plan (WA)		28 Minimum - 19, Maximum - 22		
iave n Grow Plan (WA) MultiGain Plan (WA) aiwe n Prosper Plan (WA) Milestones Plan (WA)	Minimum - 30, Maximum - 32	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15		
iave n Grow Plan (WA) MultiGain Plan (WA) Jave n Prosper Plan (WA) Milestones Plan (WA) Policyholders Reasonable Expectations	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value.	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest.		
iave n Grow Plan (WA) MultiGain Plan (WA) Jave n Prosper Plan (WA) Milestones Plan (WA) Policyholders Reasonable Expectations	Minimum - 30, Maximum - 32	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest.		
Save n Grow Plan (WA) MultiGain Plan (WA) MultiGain Plan (WA) Milestones Plan (WA) Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value and through a window of 90:10 of	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Save n Grow Plan (WA) MultiGain Plan (WA) MultiGain Plan (WA) Milestones Plan (WA) Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR) Change in Valuation Methods or Bases	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value.  Transfers to Shareholders are made through a window of 90:10 of of 13.52%.	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
iave n Grow Plan (WA)  VultiGain Plan (WA)  VultiGain Plan (WA)  Viliestones Plan (WA)  Viliestones Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  Valuiduals Assurances  1. Interest	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value.  Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Jave n Grow Plan (WA)  MultiGain Plan (WA)  MultiGain Plan (WA)  Milestones Plan (WA)  Milestones Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  Individuals Assurances	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value. Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30.	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Jave n Grow Plan (WA)  AdultiGain Plan (WA)  AdultiGain Plan (WA)  AdultiGain Plan (WA)  AdultiGain Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  addividuals Assurances  1. Interest 2. Expenses 3. Inflation	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value. Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
lave n Grow Plan (WA) AultiGain Plan (WA) AultiGain Plan (WA) Ailestones Plan (WA) Ailestones Plan (WA) Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR) Change in Valuation Methods or Bases didividuals Assurances  1. Interest 2. Expenses 3. Inflation	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value. Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Jave n Grow Plan (WA)  AdultiGain Plan (WA)  AdultiGain Plan (WA)  AdultiGain Plan (WA)  AdultiGain Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  addividuals Assurances  1. Interest 2. Expenses 3. Inflation  Annulties 1. Interest a. Annuity in payment	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA NA NA NA NA NA NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Jave n Grow Plan (WA) JultiGain Plan (WA) JultiBestones Plan (WA) JultiBestones Plan (WA) Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR) Change in Valuation Methods or Bases JultiGain Methods or Bases JultiBestones	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value. Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
lave n Grow Plan (WA) AultiGain Plan (WA) AultiGain Plan (WA) Aileistones Plan (WA) Aileistones Plan (WA) Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR) Change in Valuation Methods or Bases adividuals Assurances 1. Interest 2. Expenses 3. Inflation Annuitties 1. Interest a. Annuity in payment b. Annuity in payment c. Pension : All Plans 2. Expenses	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Jave n Grow Plan (WA)  Autitidain Plan (WA)  Autitidain Plan (WA)  Viliestones Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  adividuals Assurances  1. Interest 2. Expenses 3. Inflation  Annuities 1. Interest a. Annuity in payment b. Annuity during deferred perioc c. Pension : All Plans	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Jave n Grow Plan (WA)  AdultiGain Plan (WA)  AdultiGain Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  Interest  Expenses  Interest  Interest	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Average of Grow Plan (WA)  AdultiGain Plan (WA)  AdultiGain Plan (WA)  Avieve Prosper Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  advividuals Assurances  1. Interest 2. Expenses 3. Inflation  Annuities 1. Interest a. Annuity in payment b. Annuity during deferred perioc c. Pension: All Plans 2. Expenses 3. Inflation  Unit Linked 1. Interest	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Jave n Grow Plan (WA)  AdultiGain Plan (WA)  AdultiGain Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  Interest  Expenses  Interest  Interest	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Aver in Grow Plan (WA)  AdultiGain Plan (WA)  AdultiGain Plan (WA)  Aviave n Prosper Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  addividuals Assurances  1. Interest 2. Expenses 3. Inflation  Annuittes  1. Interest a. Annuity in payment b. Annuity during deferred perioc c. Pension : All Plans 2. Expenses 3. Inflation  Unit Linked 1. Interest 2. Expenses 3. Inflation  Unit Linked 1. Interest 2. Expenses 3. Inflation	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Save n Grow Plan (WA) MultiGain Plan (WA) MultiGain Plan (WA) Milestones Plan (WA) Milestones Plan (WA) Milestones Plan (WA) Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR) Change in Valuation Methods or Bases Inflation Multicus Saverances 1. Interest 2. Expenses 3. Inflation Munutities 1. Interest a. Annuity in payment b. Annuity during deferred perioc c. Pension: All Plans 2. Expenses 3. Inflation  Unit Linked 1. Interest 2. Expenses 3. Inflation  Unit Linked 1. Interest 2. Expenses 3. Inflation	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value Transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Save n Grow Plan (WA) MultiGain Plan (WA) MultiGain Plan (WA) Milestones Plan (WA) Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR) Change in Valuation Methods or Bases Milestones Milestones  1. Interest 2. Expenses 3. Inflation Milestones 2. Expenses: 3. Inflation Unit Linked 1. Interest 2. Expenses: 3. Inflation Unit Linked 1. Interest 2. Expenses: 3. Inflation Milestones Milesto	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value Transfers to Shareholders are made through a window of 90:10 of of 13:52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Save n Grow Plan (WA) VolutiGain Plan (WA) VolutiGain Plan (WA) Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR) Change in Valuation Methods or Bases adividuals Assurances 1. Interest 2. Expenses 3. Inflation  Annuities 1. Interest 2. Expenses 3. Inflation  Unit Linked 1. Inflation  Unit Linked 1. Inflation  Unit Linked 1. Inflation  Health 1. Interest 2. Expenses 3. Inflation  Health 1. Interest 2. Interest 3. Inflation	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value transfers to Shareholders are made through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Save n Grow Plan (WA) MultiGain Plan (WA) MultiGain Plan (WA) Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR) Change in Valuation Methods or Bases Interest Expenses Interest Expenses Interest Interest Expenses Inflation  Unit Linked Interest Expenses Inflation  Unit Linked Interest Expenses Inflation  Health Interest Expenses Inflation  Health Interest Expenses Inflation  Interest	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value and the provisor of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
lave n Grow Plan (WA)  // dultiGain Plan (WA)  // dultiGain Plan (WA)  // Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  // dultiduals Assurances  1. Interest 2. Expenses 3. Inflation  // Annuities  1. Interest 2. Expenses 3. Inflation  // Annuity during deferred perioc	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value and through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30  NA  NA  NA  NA  NA  NA  NA  NA  NA  N	28 Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15 uation rate of interest. surplus. These tranfers are then subjected to taxation at the ra		
Save n Grow Plan (WA)  WultiGain Plan (WA)  WultiGain Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  Individuals Assurances  1. Interest 2. Expenses 3. Inflation  Annuities  1. Interest 2. Expenses 3. Inflation  Change in Valuation Methods or Bases  Inflation  Multiples  Interest 2. Expenses 3. Inflation  Unit Linked  I. Interest 2. Expenses 3. Inflation  Health 1. Interest 2. Expenses 3. Inflation  Health 1. Interest 2. Expenses 3. Inflation  Health 1. Interest 2. Expenses 3. Inflation  Inflation  Inflation  Inflation  Interest 3. Inflation  Inflation  Interest 4. Expenses 5. Inflation  Inflation  Interest 6. Expenses 7. Inflation	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value and the provisor of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15  uation rate of interest.  surplus. These tranfers are then subjected to taxation at the ra  days in claim reporting		
Save n Grow Plan (WA)  WultiGain Plan (WA)  WultiGain Plan (WA)  Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR)  Change in Valuation Methods or Bases  Individuals Assurances  1. Interest 2. Expenses 3. Inflation  Annuities  1. Interest 2. Expenses 3. Inflation  Change in Valuation Methods or Bases  Inflation  Multiples  Interest 2. Expenses 3. Inflation  Unit Linked  I. Interest 2. Expenses 3. Inflation  Health 1. Interest 2. Expenses 3. Inflation  Health 1. Interest 2. Expenses 3. Inflation  Health 1. Interest 2. Expenses 3. Inflation  Inflation  Inflation  Inflation  Interest 3. Inflation  Inflation  Interest 4. Expenses 5. Inflation  Inflation  Interest 6. Expenses 7. Inflation	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value and through a window of 90:10 of of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30  NA  NA  NA  NA  NA  NA  NA  NA  NA  N	Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15  uation rate of interest.  surplus. These tranfers are then subjected to taxation at the rate of days in claim reporting		
Save n Grow Plan (WA) ViultiGain Plan (WA) ViultiGain Plan (WA) Policyholders Reasonable Expectations  Taxation and Shareholder Transfers  Basis of provisions for Incurred But Not Reported (IBNR) Change in Valuation Methods or Bases adividuals Assurances 1. Interest 2. Expenses 3. Inflation  Annuities 1. Interest 2. Expenses 3. Inflation  Unit Linked Unit Linked Unit Linked 1. Interest 2. Expenses 3. Inflation  Health 1. Interest 2. Expenses 3. Inflation  Health 1. Interest 2. Expenses 3. Inflation	Minimum - 30, Maximum - 32  The provisons for future bonuses are consistent with assumed value and the provisor of 13.52%.  Based on expected delay in claim reporting. Assumed a delay of 30 NA	Minimum - 19, Maximum - 22 Minimum - 13, Maximum - 15  Jation rate of interest.  Judy and the rate of days in claim reporting		