## EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Registration Number: 147 dated 10 May 2011

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Registration Number: 147 dated 10 May 2011

## REVENUE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2013

## POLICYHOLDERS' ACCOUNT (TECHNICAL ACCOUNT)

(₹ in '000)

Particulars	Schedule	For the quarter ended 31 March 2013	For the year ended 31 March 2013	For the quarter ended 31 March 2012	For the year ended 31 March 2012
Premiums earned - net					
(a) Premium	L-4	332,492	548,329	76,263	108,827
(b) Reinsurance ceded		(9,241)	(23,558)	(1,345)	(1,628)
(c) Reinsurance accepted		-	-	-	-
SUB-TOTAL		323,251	524,771	74,918	107,199
Income from Investments					
(a) Interest and Dividends Gross and Amortisation (Net)		6,105	13,820	544	580
(b) Profit on sale / redemption of investments		2,736	9,001	1,581	1,780
(c) (Loss on sale / redemption of investments) (d) Transfer /Gain on revaluation / change in fair value*		(926) (1,594)	(1,848) 455	(224) 924	(417) 536
SUB-TOTAL		6,321	21,428	2,825	2,479
Other Income					
(a) Contribution from the Shareholders' Account		346,357	1,080,006	220,513	571,075
(b) Other Income		33	89	(3)	3
SUB-TOTAL		346,391	1,080,095	220,510	571,078
Total (A)		675,963	1,626,294	298,253	680,756
Commission	L-5	40,209	74,655	12,038	15,892
Operating Expenses related to Insurance Business	L-6	413,107	1,225,066	245,661	607,212
Provision for Doubtful debts		-	-	-	-
Bad debts written off Provision for Tax		-	-	-	-
Provisions (other than taxation)		•	•	•	-
(a) For diminution in the value of investments (net)				-	-
(b) Others		-	-	-	-
Total (B)		453,316	1,299,721	257,699	623,104
Benefits Paid (Net)	L-7	6,011	11,702	66	66
Interim Bonuses Paid		-	-	-	
Change in valuation of liability in respect of life policies					
(a) Gross **		262,448	647,123	115,184	157,878
(b) Amount ceded in Reinsurance		(45,814)	(332,252)	(74,695)	(100,292)
(c) Amount accepted in Reinsurance		-	-	-	-
Total (C)		222,646	326,573	40,555	57,652
SURPLUS/ (DEFICIT ) (D) = (A) - (B) - (C)			-		
Appropriations					
Transfer to Shareholders' Account		-	-	-	-
Transfer to other reserves		-	-	-	-
Balance being Funds for Future Appropriations		-	-	-	-
Total (D)		-	-	-	-
(a) Interim Bonuses Paid :					
			-	•	-
(b) Allocation of Bonus to Policyholders :		5,779	5,779	-	-
(c) Surplus shown in the Revenue Account :		-	-	-	-

5,779

5,779

## NOTES:

(d) Total Surplus [ (a) + (b)+ (c) ]

<sup>\*</sup> Represents the deemed realised gain as per norms specified by the Authority.

 $<sup>{\</sup>bf **} \ {\bf Represents} \ {\bf Mathematical} \ {\bf Reserves} \ {\bf after} \ {\bf allocation} \ {\bf of} \ {\bf bonus} \ {\bf Rs} \ {\bf 5,779} \ {\bf thousand} \ {\bf for} \ {\bf the} \ {\bf year} \ ({\bf previous} \ {\bf year} : {\bf Nil})$ 

# Form L-2-A-PL Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED Registration Number: 147 dated 10 May 2011

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2013

Particulars	Schedule	For the quarter ended	For the year ended	For the quarter ended	For the year ended
		31 March 2013	31 March 2013	31 March 2012	31 March 2012
Amounts transferred from the Policyholders Account (Technical Account)		-	-	-	-
ncome from Investments					
a) Interest and Dividends Gross, and Amortisation (Net)		74,630	336,519	99,620	345,578
b) Profit on sale / redemption of investments		54,647	208,951	63,646	156,995
c) (Loss on sale / redemption of investments)		(47,891)	(129,699)	(40,381)	(80,108)
d) Transfer /Gain on revaluation / change in fair value		-	-	-	
SUB-TOTAL		81,386	415,771	122,885	422,465
Other Income		8,691	20,280	-	104
Total (A)		90,077	436,051	122,885	422,569
Expense other than those directly related to the insurance business		2,968	3,293	79	32,191
Bad debts written off		-	-	-	-
Provisions (Other than taxation)		-	-	-	-
a) For diminution in the value of investments (Net)		-	-		-
b) Provision for doubtful debts		-	-	-	-
c) Others		-	-	-	-
Contribution to the Policyholders' Account		346,357	1,080,006	220,513	571,075
Total (B)		349,325	1,083,299	220,592	603,266
Profit / (Loss) before Tax Provision for Taxation		(259,248)	(647,248)	(97,707)	(180,697)
Profit / (Loss) after Tax		(259,248)	(647,248)	(97,707)	(180,697)
Appropriations					
a) Balance at the beginning of the year/period		(680,250)	(292,250)	(194,543)	(111,553)
b) Interim dividends paid during the year		-	-	-	-
c) Proposed final dividend		-	-	-	-
d) Dividend distribution tax		-	-	-	-
e) Transfer to reserves / other accounts		-	-	-	-
Profit / (Loss) carried to the Balance Sheet		(939,498)	(939,498)	(292,250)	(292,250)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Registration Number: 147 dated 10 May 2011

## **BALANCE SHEET AS AT 31 MARCH 2013**

		0	( ₹ in '000)	
Particulars	Schedule	As at	As at	
		31 March 2013	31 March 2012	
SOURCES OF FUNDS				
Shareholders' Funds:	1.01.0	4 500 000	4 500 000	
Share Capital	L-8,L-9	1,500,000	1,500,000	
Reserves and Surplus Credit/(Debit) Fair Value Change Account	L-10	3,999,981 (2,144)	3,999,981 553	
Sub-total		* * *		
Sub-total		5,497,837	5,500,534	
Borrowings	L-11	-	-	
Policyholders' Funds Credit/(Debit) Fair Value Change Account		_	10	
Policy Liabilities		228,666	33,953	
Insurance Reserves		-	-	
Provision for Linked Liabilities		133,064	22,952	
Credit/(Debit) Fair Value Change Account	<u>-</u>	991	536	
Total Provision for Linked Liabilities		134,055	23,488	
Sub-total		362,721	57,451	
Funds for Discontinued Policies				
Discontinued on account of non-payment of premium - Linked		9,735	145	
Others		-	-	
Funds for Future Appropriations		-	-	
Total		5,870,293	5,558,130	
APPLICATION OF FUNDS				
Investments				
- Shareholders'	L-12	3,957,244	4,838,998	
- Policyholders'	L-13	268,660	83,451	
Assets Held to Cover Linked Liabilities	L-14	143,790	23,488	
Loans	L-15	16	-	
Fixed Assets	L-16	175,190	182,060	
Current Assets	. 47	425 505	44.44	
Cash and Bank Balances Advances and Other Assets	L-17 L-18	125,505 621,347	41,442 223,005	
Sub-total (A)	L-10	746,852	264,447	
Current Liabilities	L-19	281,797	80,446	
Provisions	L-20	79,160	46,118	
Sub-total (B)	2 20	360,957	126,564	
		·	·	
Net Current Assets (C) = (A - B)		385,895	137,883	
Miscellaneous Expenditure (To the extent not written off or adjusted )	L-21	-	-	
Debit Balane in Profit & Loss Account (Shareholders' Account)		939,498	292,250	
Debit Balance in Revenue Account (Policyholders' Account)		- -	-	
Total		5,870,293	5,558,130	

## Form L-4 Premium Schedule

## PREMIUM

Particulars	For the quarter ended 31 March 2013	For the year ended 31 March 2013	For the quarter ended 31 March 2012	For the year ended 31 March 2012
First year Premiums	186,926	374,849	74,579	105,452
Renewal Premiums	57,984	74,988	-	-
Single Premiums	87,582	98,492	1,684	3,375
Total Premium	332,492	548,329	76,263	108,827

## Form L-5- Commission Schedule

## COMMISSION EXPENSES

Particulars	For the quarter ended 31 March 2013	For the year ended 31 March 2013	For the quarter ended 31 March 2012	For the year ended 31 March 2012
Commission paid				
- First year premiums	38,356	72,410	12,038	15,876
- Renewal premiums	1,674	2,008	-	-
-Single premiums	179	237	-	16
Other Commissions	-	-	-	-
Total (A)	40,209	74,655	12,038	15,892
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
Net commission	40,209	74,655	12,038	15,892
Break-up of the expenses (Gross) incurred to				
procure business:				
Agents	37,089	67,468	11,396	15,158
Brokers	2,895	6,962	642	734
Corporate agency	225	225	-	-
Referral	-	-	-	-
Others	-	-	-	-
Total (B)	40,209	74,655	12,038	15,892

## L-6- Operating Expenses Schedule

## **OPERATING EXPENSES RELATED TO INSURANCE BUSINESS**

Particulars	For the quarter ended 31 March 2013	For the year ended 31 March 2013	For the quarter ended 31 March 2012	For the year ended 31 March 2012
Employees' remuneration and welfare benefits	188,546	597,526	91,680	306,376
Travel,conveyance and vehicle running expenses	13,141	54,015	12,679	29,117
Training expenses	21,160	36,181	7,533	13,432
Rents,rates & taxes	44,378	132,663	26,907	71,480
Repairs & Maintenance	15,617	48,121	18,962	30,068
Printing and stationery	3,590	5,754	(488)	2,271
Communication expenses	4,755	20,132	4,380	11,309
Legal and professional charges	(1,167)	30,213	12,943	16,921
Medical fees	3,707	6,730	667	2,158
Auditors' fees, expenses etc.				
(a) as auditor	400	1,000	85	700
(b) as adviser or in any other capacity, in respect of				
(i) Taxation matters	-	-	-	-
(ii) Insurance matters	-	-	-	-
(iii) Management services; and	-	-	-	-
(c) in any other capacity	38	38	-	
Advertisement and publicity	64,957	145,712	36,189	51,900
Bank Charges	155	435	90	172
Others				
a) Business Development, Marketing and Sales Promotion	22,844	43,698	7,486	10,260
b) Stamp duty on policies	3,469	11,026	4,739	5,715
c) General and Other Insurance Expenses	1,736	7,656	1,244	2,199
d) Brokerage	269	443	(245)	1,997
e) Subscriptions & Membership	207	1,209	763	1,653
f) Loss on sale of Fixed Assets (Net)	-	568	214	-
Depreciation	24,748	81,865	19,828	49,476
Service Tax	(11)	81	5	8
Total	412,540	1,225,066	245,661	607,212

## Form L-7- Benefits Paid Schedule

## **BENEFITS PAID (NET)**

Particulars	For the quarter ended	For the year ended	For the quarter ended	For the year ended
	31 March 2013	31 March 2013	31 March 2012	31 March 2012
1. Insurance Claims				
(a) Claims by Death	452	31,755	1,025	1,025
(b) Claims by Maturity	-	-	-	-
(c) Annuities/Pension payment	-	-	-	-
(d) Other benefits				
(I) Surrenders	-	-	-	-
(ii) Survival benefit	-	-	-	-
(iii) Bonus	-	-	-	-
(iv) Guaranteed Edition	-	-	-	-
(v) Loyalty Edition	-	-	-	-
(vi) Others - Health and withdrawals	1,187	1,187	-	-
2. (Amount ceded in reinsurance)				
(a) Claims by Death	4,374	(21,238)	(959)	(959
(b) Claims by Maturity	-	-	-	-
(c) Annuities/Pension payment	-	-	-	-
(d) Other benefits - Health	(2)	(2)	-	-
3. Amount accepted in reinsurance				
(a) Claims by Death	-	-	-	-
(b) Claims by Maturity	-	-	-	-
(c) Annuities / Pension payment	-	-	-	-
(d) Other benefits	-	-	-	-
Total	6,011	11,702	66	66

## Form L-8 - Share Capital Schedule

## SHARE CAPITAL

(₹ in '000)

		1 555/	
Particulars	As at	As at	
	31 March 2013	31 March 2012	
Authorised Capital			
Equity shares of ₹ 10 each.	1,500,000	1,500,000	
Issued Capital			
Equity shares of ₹ 10 each.	1,500,000	1,500,000	
Subscribed Capital			
Equity shares of ₹ 10 each.	1,500,000	1,500,000	
Called-up Capital			
Equity shares of ₹ 10 each.	1,500,000	1,500,000	
Less : Calls unpaid	-	-	
Add: Shares forfeited (Amount Originally paid up)	-	-	
Less: Par value of equity shares bought back	-	-	
Less : Preliminary expenses	-	-	
Expenses including commission or brokerage			
on underwriting or subscription of shares			
Total	1,500,000	1,500,000	

Of the total share capital, 111,000,000 Equity Shares (Previous year: 111,000,000) of ₹ 10 each fully paid up are held by Edelweiss Financial Services Limited , the holding company and its nominees.

Form L-9- Pattern of Shareholding Schedule

# PATTERN OF SHAREHOLDING [As certified by the Management]

Shareholder	As at 31 March 201	As at 31 March 2013		ch 2012
	Number of Shares	% of Holding	Number of Shares	% of Holding
Promoters :  • Indian/Holding Company	111,000,000	74	111,000,000	74
• Foreign Others	39,000,000	26 -	39,000,000 -	26 -
Total	150,000,000	100	150,000,000	100

## Form L-10-Reserves and Surplus Schedule

## **RESERVES AND SURPLUS**

(₹ in '000)

Particulars	As at 31 March 2013	As at 31 March 2012
Capital Reserve	-	-
Capital Redemption Reserve	-	-
Share Premium		
Opening Balance	3,999,981	491,765
Add: Addition during the year	-	3,508,216
Closing Balance	3,999,981	3,999,981
Revaluation Reserve	-	-
General Reserve	-	-
Less: Debit balance in Profit & Loss Account, if any	-	-
Less : Amount utililized for buy-back	-	-
Catastrophe Reserve	-	-
Other Reserves	-	-
Balance of profit in Profit and Loss Account	-	-
Total	3,999,981	3,999,981

# Form L-11 -Borrowings Schedule

## **BORROWINGS**

		( 1 000)
Particulars	As at	As at
	31 March 2013	31 March 2012
Debentures / Bonds	-	-
Banks	-	-
Financial Institutions	-	-
Others	-	-
Total		-

## Form L-12- Investments Shareholders' Schedule

## **INVESTMENTS - SHAREHOLDERS**

738,977 - - - - - 1,445,345	As at 81 March 2012 548,567 - - - -
738,977 - - - - - 1,445,345	
- - - - 1,445,345	548,567 - - - -
- - - - 1,445,345	548,567 - - - -
- - - - 1,445,345	548,507 - - - -
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	1,403,808
656,450	313,500
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-	
	1,195,364
	18,791
3,413,634	3,480,030
2.044	8,398
2,944	0,390
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74.462	
74,403	=
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8,938	494,940
175.040	- 397,312
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	-
	450.240
	458,218
· · · · · · · · · · · · · · · · · · ·	1,358,968
3,957,244	4,838,998
2.057.244	4 020 000
3,957,244	4,838,998
3,957,244	4,838,998
	554,323 18,539 <b>3,413,634</b> 2,944  -  74,463  -  8,938  -  175,049  224,321  -  47,325  10,570  543,610  3,957,244  3,957,244  -  3,957,244  hown below:

## Form L-13-Investments Policyholders' Schedule

## **INVESTMENTS - POLICYHOLDERS**

Darticulare	As at	As at
Particulars	As at	As at
	31 March 2013	31 March 2012
LONG TERM INVESTMENTS		
Government securities and Government guaranteed bonds including		
Treasury Bills	145,381	53,984
Other Approved Securities	-	-
Other Investments		
(a) Shares		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures / Bonds		-
(e) Other Securities - Fixed Deposit	35,500	-
(f) Subsidiaries	-	-
(g) Investment Properties - Real Estate	-	-
Investments in Infrastructure and Social Sector	-	-
Other than Approved Investments	-	-
Sub-Total (A)	180,881	53,984
SHORT TERM INVESTMENTS		
Government securities and Government guaranteed bonds including		
Treasury Bills	-	102
Other Approved Securities	-	-
Other Investments		
(a) Shares		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	2,879
(c) Derivative Instruments	-	-
(d) Debentures / Bonds	26,045	-
(e) Other Securities - CBLO	61,734	-
(f) Subsidiaries	- -	-
(g) Investment Properties - Real Estate	-	-
Investments in Infrastructure and Social Sector	-	-
Other than Approved Investments	-	26,486
Sub-Total (B)	87,779	29,467
Total (A+B)	268,660	83,451
In India	268,660	83,451
Outside India	200,000	-
Total	268,660	83,451
Notes :	200,000	03,-31
Aggregate book value (historical cost) and market value of investm	ent are shown helow:	
Book Value (Historical cost)	268,225	83,425
Market Value	278,470	
ividi ket value	2/8,4/0	85,425
Book Value (historical cost) and market value of Equity and Mutua	I fund are shown below:	
Book Value (Historical cost)	-	29,355
Market Value	-	29,365
		,

Form L-14- Assets held to cover Linked Liabilities Schedule

## **ASSETS HELD TO COVER LINKED LIABILITIES**

(₹ in '000)

Dankiaulana	0	( ₹ In 000)
Particulars	As at	As at
	31 March 2013	31 March 2012
LONG TERM INVESTMENTS		
Government securities and Government guaranteed bonds including		
Treasury Bills	654	-
Other Approved Securities	-	-
Other Investments		
(a) Shares		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debentures / Bonds	2,012	1,124
(e) Other Securities - Fixed Deposit	44,050	-
(f) Subsidiaries	-	-
(g) Investment Properties - Real Estate	-	-
Investments in Infrastructure and Social Sector	6,503	-
Other than Approved Investments	712	444
Sub-Total (A)	53,931	1,568
SHORT TERM INVESTMENTS		
Government securities and Government guaranteed bonds including		
Treasury Bills	6,280	1,257
Other Approved Securities	-	-
Other Investments		
(a) Shares		
(aa) Equity*	50,678	13,384
(bb) Preference	-	-
(b) Mutual Funds	-	789
(c) Derivative Instruments	-	-
(d) Debentures / Bonds	1,686	576
(e) Other Securities - Fixed Deposit and CBLO	11,988	-
(f) Subsidiaries	-	-
(g) Investment Properties - Real Estate	-	-
Investments in Infrastructure and Social Sector	3,919	1,361
Other than Approved Investments	2,365	1,775
Sub-Total (B)	76,916	19,142
CURRENT ASSETS		
Cash and Bank Balances	85	1,096
Advances and Other Assets	13,682	2,864
Sub-Total (C)	13,767	3,960
Current Liabilities	(824)	(1,182)
Provisions	-	-
Sub-Total (D)	(824)	(1,182)
Net Current Asset (E) = (C-D)	12,943	2,778
Total (A+B+E)	143,790	23,488
In India	143,790	23,488
Outside India	-	-
Total	143,790	23,488

## Notes:

<sup>\*</sup> Includes equity shares received on corporate action / demerger amounting to Rs. 448 ('000) which are under the process of listing (Previous year Rs. Nil)

## Form L-15-Loans Schedule

## **LOANS**

	Particulars	As at	As at
		31 March 2013	31 March 2012
SECUR	ITY WISE CLASSIFICATION		
Secure	ed		
(a)	On mortgage of property		
	(aa) In India	-	-
	(bb) Outside India	-	-
(b)	On Shares, Bonds, Goverment Securities etc.	-	-
(c)	Loans against policies	16	-
(d)	Others	-	-
Unsec	ured	-	-
	Total	16	-
BORRO	OWER - WISE CLASSIFICATION		
(a)	Central and State Governments	-	-
(b)	Banks and Financial Institutions	-	-
(c)	Subsidiaries	-	-
(d)	Companies	-	-
(e)	Loans against policies	16	-
(f)	Others	-	-
	Total	16	-
PERFO	RMANCE - WISE CLASSIFICATION		
(a)	Loans classified as standard:		
	(aa) In India	16	-
	(bb) Outside India	-	-
(b)	Non - standard loans less provisions		
	(aa) In India	-	-
	(bb) Outside India	-	-
	Total	16	-
MATU	RITY - WISE CLASSIFICATION		
(a)	Short Term	16	-
(b)	Long Term	-	-
	Total	16	

Form L-16- Fixed Assets Schedules

## FIXED ASSETS

Particulars	Cost / Gross Block			Cost / Gross Block Depreciation			Net Block			
	As at 01 April 2012	Additions	Deductions	As at 31 March 2013	As at 01 April 2012	For the year	On Sale/Adjustments	As at 31 March 2013	As at 31 March 2013	As at 31 March 2012
Goodwill	-	-	-	-	-	-	-	-	-	-
Intangibles (Computer Software)	95,684	13,268	-	108,952	21,339	34,012	-	55,351	53,601	74,345
Leasehold Improvements	33,141	23,397	653	55,885	5,436	14,259	-	19,695	36,190	27,706
Furniture & Fittings	7,298	3,753	-	11,051	2,971	3,099	-	6,070	4,981	4,327
Information Technology Equipments	62,357	30,654	56	92,955	19,638	23,741	13	43,366	49,589	42,719
Vehicles Office Equipment	15,867 10,721	4,662 8,701	1,007 -	19,522 19,422	2,395 755	4,099 2,656	190 -	6,304 3,411	13,219 16,011	13,472 9,966
Total	225,068	84,435	1,716	307,787	52,534	81,865	203	134,197	173,591	172,535
Work-In-Progress									1,599	9,525
Grand Total	225,068	84,435	1,716	307,787	52,534	81,865	203	134,197	175,190	182,060
Previous year	6,956	220,641	2,528	225,068	2,481	49,476	483	52,534	182,060	

## Form L-17-Cash and Bank Balance Schedule

## **CASH AND BANK BALANCES**

Particulars	As at	As at
	31 March 2013	31 March 2012
Cash (including cheques, drafts and stamps)	64,605	14,399
Bank Balances		
(a) Deposit Accounts		
(aa) Short-term (due within 12 months of the date of Balance Sheet	-	-
(bb) Others	-	-
(b) Current Accounts	60,900	27,043
(c) Others	-	-
Money at Call and Short Notice		
(a) With banks	-	-
(b) With other Institutions	-	-
Others	-	-
Total	125,505	41,442
Balances with non-scheduled banks included in 2 above	-	-
CASH AND BANK BALANCES		
In India	125,505	41,442
Outside India	<u>-</u>	-
Total	125,505	41,442

Form L-18-Advance and Other Assets Schedule

## **ADVANCES AND OTHER ASSETS**

Particulars	As at	As at
	31 March 2013	31 March 2012
ADVANCES		
Reserve deposits with ceding companies	-	-
Application money for investments	-	-
Prepayments	9,484	5,092
Advances to Directors/Officers	-	-
Advance tax paid and taxes deducted at source(Net of provision for taxation)	1,096	942
Others		
a) Travel Advance	28	1,093
b) Staff Advance	3,175	192
c) Other Advances	7,762	3,655
Total (A)	21,545	10,974
OTHER ASSETS		
Income accrued on Investments	202,537	171,655
Outstanding Premiums	16,047	945
Agents' Balances	775	112
Foreign Agencies Balances		-
Due from other entities carrying on insurance business (including reinsurers)	1,363	40
Due from subsidaries/holding company		-
Deposit with Reserve Bank of India (Pursuant to section 7 of Insurance Act,1938)*		-
Others		
a) Service Tax Credit Unutilised	50,680	22,935
b) Rent and Others Security Deposit	325,949	16,344
C) Other Receivables	2,451	-
Total (B)	599,802	212,031
Total (A + B)	621,347	223,005

<sup>\*</sup> The government securities held under Section 7 amounting to Rs.19,655 thousands (As on 31 March 2012 Rs.19,498 thousands) of the Insurance Act, 1938 is shown in Schedule 8 as Long Term Investments under the head Government securities and Government guaranteed bonds including Treasury Bills.

## Form L-19-Current Liabilities Schedule

## **CURRENT LIABILITIES**

(₹ in '000)

Particulars	As at	As at
	31 March 2013	31 March 2012
Agents' Balances	19,363	4,464
Balances due to other insurance companies (including reinsurers)	1,666	710
Deposits held on reinsurance ceded	-	-
Premiums recieved in advance	3,620	956
Unallocated premium	45,580	10,047
Sundry creditors	96,946	8,468
Due to subsidaries/holding company	1,667	-
Claims Outstanding	2,350	-
Annuities Due	-	-
Due to Officers/Directors	-	-
Others		
a) Tax Deducted to be remitted	15,480	10,504
b) Service Tax Liability	784	401
c) Policyholders' Refund payable	2,183	1,327
d) Expenses Payable	77,001	39,427
e) Others - Payable	15,157	4,142
Total	281,797	80,446

## Form L-20- Provisions Schedule

## **PROVISIONS**

(₹ in '000)

		• •
Particulars	As at	As at
	31 March 2013	31 March 2012
For taxation (less payments and taxes deducted at source)	-	-
For proposed dividends	-	-
For dividend distribution tax	-	-
Others		
Provision for Employees Benefit	79,160	46,118
Total	79,160	46,118

## Form L-21-Miscellaneous Expenditure Schedule

## **MISCELLANEOUS EXPENDITURE**

(To the extent not written off or adjusted)

Particulars	As at 31 March 2013	As at 31 March 2012
Discount allowed in issue of shares / debentures	-	-
Others	-	-
Total	-	-

FORM L-22 : Analytical Ratios
Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## ANALYTICAL RATIOS

S. No.	Particulars	For the quarter ended 31 March 2013	For the year ended 31 March 2013	For the quarter ended 31 Mar 2012	For the year ended 31 March 2012
1	New business premium income growth - segment-wise				
	Participating Life	445.83%	850.10%	N.A.	N.A
	Non Participating Individual	97.90%	134.89%	N.A.	N.A
	Non Participating Group	-30.67%	148.34%	N.A.	N.A
	Linked Life Individual	36.41%	54.81%	N.A.	N.A
	Linked Life Group	N.A.	N.A.		
2	Net retention ratio	97.22%	95.70%	98.24%	98.50
3	Expense of Management to Gross Direct Premium Ratio	136.34%	237.03%	337.91%	572.56
4	Commission Ratio (Gross commission paid to Gross Premium)	12.09%	13.62%	15.78%	14.60
5	Ratio of Policyholders' liabilities to shareholders' funds	8.17%	8.17%	1.11%	1.11
6	Growth rate of Shareholders' funds	-5.51%	-12.48%	-1.72%	1240.80
7	Ratio of surplus / (deficit) to Policyholders' liability	=	=	=	-
8	Change in Net worth (₹ in 000)	(265,959)	(649,945)	(90,974)	4,819,83
9	Profit after tax / Total income	_ **	_ **	_ **	-
	** The company does not have any profit after tax and				
	therefore this ratio cannot be calculated.				
10	(Total Real Estate+ Loans) / Cash and invested assets	-	0.00%	-	
11	Total Investments / (Capital + Surplus)	95.86%	95.86%	94.96%	94.9
12	Total Affiliated Investments / (Capital + Surplus)	-	-	-	
13	Investment Yield (Annualized)				
	A. With Realized Gains				
	Shareholders' Funds	7.98%	9.48%	11.94%	8.4
	Policyholders' Funds :				
	Non Linked				
	Par	9.17%	9.18%	56.37%	56.3
	Non Par	9.44%	9.41%	26.20%	20.0
	Linked				
	Par	NA	NA	NA	
	Non Par	6.97%	8.11%	35.05%	16.8
	B. With unrealized Gains*				
	Shareholders' Funds	4.26%	9.55%	9.92%	6.8
	Policyholders' Funds :				
	Non Linked				
	Par	9.87%	15.38%	47.92%	47.9
	Non Par	9.93%	12.44%	16.97%	13.5
	Linked				
	Par	NA	NA	NA	
	Non Par	0.91%	8.90%	25.50%	12.2
14	Conservation Ratio				
	Participating Life	69.49%	69.49%	N.A.	N
	Non Participating Individual	67.91%	66.46%	N.A.	N
	Non Participating Group	116.82%	116.82%	N.A.	N
	Linked Life	68.00%	54.45%	N.A.	N
15	Persistency Ratio				
	For 13th month	46.65%	48.57%	N.A.	N
	For 25th month	N.A.	N.A.	N.A.	N
	For 37th month	N.A.	N.A.	N.A.	N
	For 49th Month	N.A.	N.A.	N.A.	N
	for 61st month	N.A.	N.A.	N.A.	N
16	NPA Ratio				
	Gross NPA Ratio	-	-	-	
	Net NPA Ratio	=	-	=	

Figures for the previous period have been re-grouped wherever necessary

## **Equity Holding Pattern for Life Insurers**

S. No.	Particulars	For the Quarter 31 March 2013	Year Ended 31 March 2013	For the Quarter 31 March 2012	Year Ended 31 March 2012
1	No. of shares	150,000,000	150,000,000	150,000,000	150,000,000
2	Percentage of shareholding (Indian / Foreign)	74/26	74/26	74/26	74/26
3	% of Government holding (in case of public sector insurance companies)	-	-	-	-
4	Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	(1.73)	(4.31)	(0.69)	(1.27)
5	Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	(1.73)	(4.31)	(0.69)	(1.27)
6	Book value per share (Rs)	30.39	30.39	34.72	34.72

FORM L-23 RECEIPT AND PAYMENTS SCHEDULE
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD.
RECEIPTS AND PAYMENTS ACCOUNT FOR YEAR ENDED 31 MARCH 2013 ON DIRECT BASIS

		( ₹ In '000)
Particulars	As at	As at
	31 March 2013	31 March 2012
CASH FLOW FROM OPERATING ACTIVITIES		
Premium received from policyholders, including advance receipts	619,952	,
Rent Deposit	(313,378)	
Payments of operating expenses	(1,029,137)	
Cash paid towards Income Tax	-	(582)
Payments of commission and brokerage	(59,402)	(9,810)
Payments of policy related refunds	(24,592)	
Payments of claims/benefits	(27,288)	(1,025)
Other Income	20,370	46
Net cash (deployed) in Operating Activities	(813,475)	(448,514)
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of fixed assets	(88,690)	(156,226)
Proceeds from sale of fixed assets	618	1,606
Purchases of investments	(10,548,509)	(10,563,447)
Sales of investments	10,075,658	6,844,257
Interest received	430,841	183,311
Dividend received	8,848	981
Investments in money market instruments and in liquid mutual funds (Net)	1,017,761	(819,148
Net cash flow from / (deployed) in Investing Activities	896,527	
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from issuance of share capital	_	4,999,981
Net cash from Financing Activities	-	4,999,981
Effect of foreign exchange rates on cash and cash equivalents, net		
Net increase in cash and cash equivalents	83,052	42,801
Cash and cash equivalents at beginning of the year (Other than ULIP)	41,442	,
Cash and cash equivalents at beginning of the year (ULIP)	1,096	, , ,
Cash and cash equivalents at end of the year (Other than ULIP)	125,505	
Cash and cash equivalents at end of the year (ULIP)	85	1,096

## FORM L-24 Valuation of net liabiltiies

Name of the Insurer: **EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD.** 

Date: 31 March 2013

## **Valuation on Net Liabilities**

(₹in Lakhs)

S.No.	Particulars	As at 31 March 2013	As at 31 March 2012
1	Linked		
	a) Life	1,451.19	326.28
	b) General Annuity	-	-
	c) Pension	-	-
	d) Health	-	-
2	Non-Linked		
	a) Life	2,273.37	249.68
	b) General Annuity	-	-
	c) Pension	-	-
	d) Health	-	-

FORM L-25- (i)- Geographical Distribution Channel - Individuals Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 March 2013

## Geographical Distribution of Total New Business for the quarter ended 31 March 2013

				Rural				Urban		Total Business				
Sl.No.	State / Union Territory	No. of	No. of	Premium	Sum Assured (₹	No. of	No. of	Premium	Sum Assured	No. of	No. of Lives	Premium	Sum Assured	
		Policies	Lives	(₹ in crore)	in crore)	Policies	Lives	(₹ in crore)	(₹ in crore)	Policies	NO. OI LIVES	(₹ in crore)	(₹ in crore)	
1	Andhra Pradesh	41	36	0.01	1.27	561	508	0.34	25.24	602	544	0.35	26.51	
2	Arunachal Pradesh	-	-	-	-	-	-	-	-	-	-	-	-	
3	Assam	-	-	-	-	-	-	-	-	-	-	-	-	
4	Bihar	34	33	0.02	0.93	281	265	0.22	10.94	315	298	0.24	11.87	
5	Chattisgarh	-	-	-	-	-	-	-	-	-	-	-	-	
6	Goa	72	68	0.10	1.48	119	100	0.14	4.62	191	168	0.24	6.10	
7	Gujarat	221	209	0.28	7.00	1,889	1,764	3.15	155.14	2,110	1,973	3.43	162.14	
8	Haryana	239	212	0.20	7.27	592	501	0.70	37.37	831	713	0.90	44.63	
9	Himachal Pradesh	-	-	-	-	-	-	-	-	-	-	-	-	
10	Jammu & Kashmir	-	-	-	-	-	-	-	-	-	-	-	-	
11	Jharkhand	28	27	0.01	0.78	242	225	0.19	7.91	270	252	0.20	8.69	
12	Karnataka	28	28	0.01	0.36	313	294	0.33	22.90	341	322	0.34	23.25	
13	Kerala	19	18	0.01	0.55	117	110	0.20	4.69	136	128	0.21	5.24	
14	Madhya Pradesh	-	-	-	-	-	-	-	-	-	-	-	-	
15	Maharashtra	255	245	0.30	14.76	3,695	3,270	6.95	381.32	3,950	3,515	7.25	396.07	
16	Manipur	-	-	-	-	-	-	-	-	-	-	-	-	
17	Meghalaya	-	-	-	-	-	-	-	-	-	-	-	-	
18	Mirzoram	-	-	-	-	-	-	-	-	-	-	-	-	
19	Nagaland	-	-	-	-	-	-	-	-	-	-	-	-	
20	Orissa	129	122	0.09	3.16	302	287	0.23	10.48	431	409	0.32	13.64	
21	Punjab	120	104	0.26	8.96	669	554	1.01	35.60	789	658	1.27	44.55	
22	Rajasthan	-	-	-	-	-	-	-	-	-	-	-	-	
23	Sikkim	-	_	-	_	-	-	-	-	_	-	-	-	
24	Tamil Nadu	-	_	-	_	-	-	-	-	_	-	-	-	
25	Tripura	-	_	-	-	-	-	-	-	-	-	-	-	
26	Uttar Pradesh	121	115	0.07	4.38	1,526	1,350	1.89	83.67	1,647	1,465	1.96	88.05	
27	UttraKhand	-	_	-	-	-	-	-	-	-	-	-	-	
28	West Bengal	88	87	0.10	2.32	378	360	0.66	19.43	466	447	0.76	21.75	
29	Andaman & Nicobar Islands	-	_	-	-	-	-	-	-	-	-	-	-	
30	Chandigarh	94	89	0.15	3.07	341	322	0.59	13.17	435	411	0.74	16.24	
31	Dadra & Nagrahaveli	_	_	-	_	-	_	_	-	_	_	-	-	
32	Daman & Diu	-	_	-	-	-	-	_	-	-	_	-	-	
33	Delhi	29	26	0.03	1.27	689	596	0.97	67.31	718	622	1.01	68.58	
34	Lakshadweep	-	_	-	-	-	-	-	-	-	-	-	-	
35	Puducherry	_	_	-	-	-	_	-	-	-	_	-	-	
	Company Total	1,518	1,419	1.65	57.56	11,714	10,506	17.56	879.78	13,232	11,925	19.21	937.33	

FORM L-25- (ii) - Geographical Distribution Channel - GROUP Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 31 March 2013

## Geographical Distribution of Total New Business for the quarter ended 31 March 2013

S.No.	State / Union Territory	Rural (Group)						Jrban iroup)		Total Business (Group)					
3.140.	State / Gillon Ferritory	No. of Policies	No. of Lives	Premium (₹ in crore)	Sum Assured (₹ in crore)	No. of Policies	No. of Lives	Premium (₹ in crore)	Sum Assured (₹ in crore)	No. of Policies	No. of Lives	Premium (₹ in crore)	Sum Assured (₹ in crore)		
1	Andhra Pradesh	-	-	-	-	1	216	0	38	1	216	0	38		
2	Arunachal Pradesh	-	-	-	-	-	-	-		-	-	-	-		
3	Assam	-	-	-	-	-	-	-		-	-	-	-		
4	Bihar	-	-	-	-	-	-	-		-	-	-	-		
5	Chattisgarh	-	-	-	-	-	-	-		-	-	-	-		
6	Goa	-	-	-	-	-	-	-		-	-	-	-		
7	Gujarat	-	-	-	-	-	(12)	(0.00)	(0)	-	(12)	(0)	(0)		
8	Haryana	-	-	-	-	1	2,412	0.29	601	1	2,412	0	601		
9	Himachal Pradesh	-	-	-	-	-	-	-		-	-	-	-		
10	Jammu & Kashmir	-	-	-	-	-	-	-		-	-	-	-		
11	Jharkhand	-	-	-	-	-	-	-		-	-	-	-		
12	Karnataka	-	-	-	-	-	28	0	9	-	28	0	9		
13	Kerala	-	-	-	-	25	1,434	0	1	25	1,434	0	1		
14	Madhya Pradesh	-	-	-	-	2	6,751	0	34	2	6,751	0	34		
15	Maharashtra	-	-	-	-	7	849	7.65	198	7	849	7.65	198		
16	Manipur	-	-	-	-	-	-	-		-	-	-	-		
17	Meghalaya	-	-	-	-	-	-	-		-	-	-	-		
18	Mirzoram	-	-	-	-	-	-	-		-	-	-	-		
19	Nagaland	-	-	-	-	-	-	-		-	-	-	-		
20	Orissa	-	-	-	-	1	5,012	0	3	1	5,012	0	3		
21	Punjab	-	-	-	-	-	-	(0)	-	-	-	(0)	-		
22	Rajasthan	-	-	-	-	-	6	0	0	-	6	0	0		
23	Sikkim	-	-	-	-	-	-	-		-	-	-	-		
24	Tamil Nadu	-	-	-	-	-	-	-		-	-	-	-		
25	Tripura	-	-	-	-	-	-	-		-	-	-	-		
26	Uttar Pradesh	-	-	-	-	-	(13)	(0.00)	3	-	(13)	(0)	3		
27	UttraKhand	-	-	-	-	-	-	-		-	-	-	-		
28	West Bengal	-	-	-	-	1	551	0	0	1	551	0	0		
29	Andaman & Nicobar Islands	-	-	-	-	-	-	-		-	-	-	-		
30	Chandigarh	-	-	-	-	-	-	-		-	-	-	-		
31	Dadra & Nagrahaveli	-	-	-	-	-	-	-		-	-	-	-		
32	Daman & Diu	-	-	-	-	-	-	-		-	-	-	-		
33	Delhi	-	-	-	-	3	192	0.10	191	3	192	0	191		
34	Lakshadweep	-	-	-	-	-	-	-		-	-	-	-		
35	Puducherry	-	-	-	-	-	-	-		-	-	-	-		
	Company Total	-	-	-	-	41.00	17,426	8.24	1,077	41	17,426	8.24	1,077		

## FORM L-26-INVESTMENT ASSETS(LIFE INSURERS)-3A

COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT AS ON: 31 March 2013

STATEMENT OF INVESTMENT ASSETS(LIFE INSURERS)

(Business within India)

### PART - A

(₹ In Lakhs)

Sch-14	791.60
	791.60
Sch-13	2,817.97
	3,609.57
	9,394.98
Sch-09	0.16
Sch-12	6,213.47
Sch-11	1,255.05
Sch-10	1,751.90
Sch-15	-
	18,615.56
	Sch-09 Sch-12 Sch-11 Sch-10

Reconciliation of Investment Assets	
Total Investment Assets (as per Balance Sheet)	43,696.94
Balance Sheet Value of :	
A. Life Fund	12,158.23
B. Pension & Gen Annuity Fund	-
C. Unit Linked Funds	1,437.91
D. Fund Beyond Solvency Margin	30,100.80
	43,696.94

### NON - LINKED BUSINESS

INVESTMENT ASSETS		SH			PH		BOOK VALUE (SH +					
A. LIFE FUND	PERCENTAGE AS PER REG.	BALANCE	FRSM+	UL-NON UNIT RESERVE	PAR	NON PAR	PH)	Actual %	FVC AMOUNT	TOTAL FUND (Balance Sheet Value)	MARKET VALUE	
		(a)	(b)	(c)	(d)	(e)	F=(b+c+d+e)					
1. Govt. Securities	Not Less than 25%	1,781.94	5,637.27	-	768.68	685.13	7,091.07	58%	-	8,873.02	9,016.87	
2. Govt. Securities or Other Approved Securities (Incl. 1 above)	Not Less than 50%	1,781.94	5,637.27	-	768.68	685.13	7,091.07	58%	-	8,873.02	9,016.87	
3. Investment Subject to Exposure Norms		-	-	-	-	-	-	0%	-	-	-	
a. Housing & Infrastructure	Not Less than 15%	3,165.71	2,850.77	-	-	-	2,850.77	23%	(8.95)	6,016.48	5,858.33	
b. (i) Approved Investments (ii)"Other Investments" not to exceed 15%	Not exceeding 35%	24,862.06 291.08	983.60	262.03	314.68	656.08	2,216.39	18% 0%	(0.87) (11.62)	27,078.45 291.08	27,071.52 299.17	
TOTAL : LIFE FUND	100%	30,100.79	9,471.64	262.03	1,083.36	1,341.20	12,158.23	100%	(21.44)	42,259.03	42,245.90	

			P	Н				TOTAL FUND		
B. PENS	SION / GROUP GRATUITY FUND	PERCENTAGE AS PER REG.	PAR	NON PAR	TOTAL BOOK VALUE	Actual %	FVC AMOUNT	(Balance Sheet Value)	MARKET VALUE	
1	Government Securities	Not Less than 20%	-	-	-	-	-	-	-	
2	Government Securities or other approved securities (including (i) above)	Not Less than 40%	-	-	-	-	-	-	-	
3	Balance in approved investment	Not Exceeding 60%	-	-	-	-	-	-	-	
Т	OTAL : PENSION / GROUP GRATUITY FUND	100%							-	

### LINKED BUSINESS

C. LINKED LIFE INSURANCE FUND	PERCENTAGE AS PER REG.	PH PAR	NON PAR	TOTAL FUND (Balance Sheet Value)	Actual %
Approved Investments	Not Less than 75%	-	1,407.14	1,407.14	98%
Other than Approved Investment	Not More than 25%	-	30.77	30.77	2%
TOTAL : LINKED LIFE INSURANCE FUND	100%	-	1,437.91	1,437.91	100%

CERTIFICATION:
Certified that the information given here in are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Note: (+) FRSM refers to 'funds representing solvency Margin'

Pattern of Investment will apply only to Shareholders ( SH) funds representing FRSM ('F') Other Investment as permitted under Section 27A(2) and 27B(2) of Insurance Act 1938

FORM L-27-UNIT LINKED BUSINESS-3A

LINK TO ITEM C OF FORM 3A (PART A)

UNIT LINKED INSURANCE BUSINESS

COMPANY NAME & CODE : Edelweiss Tokio Life Insurance Company Ltd. (147)

STATEMENT AS ON: 31 March 2013

Non-Par

PART-B

	NAME OF THE FUND											
PARTICULARS	EQUITY LARGE CAP FUND	EQUITY TOP 250	MANAGED FUND	MONEY MARKET FUND	BOND FUND	PE BASED FUND	DISCONTINUANCE FUND	GROUP BALANCER FUND	GROUP GROWTH FUND	GROUP BOND FUND		
	LIF00118/08/11EQLARGECAP14	ULIF0027/07/11EQTOP250147	ULIF00618/08/11MANAGED147	00425/08/11MONEYMARKI	EIF00317/08/11BONDFUND1	ULIF00526/08/11PEBASED147	ULIF00701/01/12DISCONT147	ULGF00205/09/11GFBALANCER147	ULGF00105/09/11GFGROWTH147	ULGF00305/09/11GFBOND147	TOTAL	
	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	Actual Inv.	
Opening Balance (Market Value)	98.09	96.86	42.86	42.47	19.33	178.52	32.81	0.00	0.00	0.00	510.94	
Add : Inflow during The Quarter	46.93	35.08	32.48	45.45	36.29	56.59	74.21	178.78	357.55	178.78	1042.15	
Increase/(Decrease) Value of I	-0.61	-4.18	-3.66	-0.16	0.77	-4.98	-1.17	0.01	-3.15	2.58	-14.53	
Less: Outflow during the Quarter	20.49	10.79	7.04	1.33	4.39	36.25	8.50	0.81	10.03	1.01	100.65	
TOTAL INVESTIBLE FUNDS (MKT VALUE)	123.92	116.98	64.64	86.43	52.01	193.87	97.35	177.98	344.37	180.35	1437.91	

	EC	OUITVIARG	SE CAP FUND	EQUITY T	OB 350	MANAGED	ELIND	MONEY M	ARKET FUND	PON	D FUND	DE DACE	D FUND	DISCONTINUA	NCE ELIND	GROUP BALANC	EP ELIND	GROUP GROWT	H ELIND	GROUP BON	D ELIND		
INVESTMENT OF UNIT FUND		-		ULIF0027/07/11		ULIF00618/08/11										ULGF00205/09/11GF		ULGF00105/09/11GF		ULGF00305/09/11		то	)TAL
		tual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual	Actual Inv.	% Actual
Approved Investments (>=75%)	7,00	tuui iiiv.	70 / tetaul	Actual III.	70 710 000	Actour IIIV.	707101001	Actual III.	70 Metadi	ricidal IIIv.	70 Metadi	Accountity.	707101001	Actual IIIV.	70 Metadi	Actour IIIV.	70 Acceden	Account.	70 Metadi	Account.	70 Factadi	Actour IIIV.	70 Metadi
Govt. Bonds		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.54	12.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.54	0.45
Corporate Bonds		0.00	0.00	0.00	0.00	4.54	7.03	4.03	4.67	5.26	10.12	3.02	1.56	0.00	0.00	30.22	16.98	0.00	0.00	20.16	11.18	67.25	4.68
Infrastructure Bonds		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.08	5.20	0.00	0.00	12.33	6.93	10.05	2.92	32.46	18.00	64.92	4.51
Equity	1	105.64	85.24	91.61	78.31	8.63	13.35	0.00	0.00	0.00	0.00	96.40	49.72	0.00	0.00	44.34	24.92	169.20	49.13	0.00	0.00	515.82	35.87
Money Market		0.10	0.08	0.20	0.17	9.37	14.50	8.79	10.17	7.70	14.80	19.32	9.97	71.20	73.14	2.51	1.41	2.26	0.66	6.72	3.72	128.18	8.91
Mutual funds		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Deposits with Banks		0.00	0.00	0.00	0.00	24.70	38.21	33.50	38.76	27.30	52.49	50.00	25.79	2.50	2.57	85.00	47.76	155.00	45.01	117.00	64.87	495.00	34.43
Sub Total	(A) 1	05.74	85.33	91.81	78.48	47.25	73.09	46.32	53.59	46.80	89.99	178.81	92.23	73.70	75.71	174.42	98.00	336.52	97.72	176.34	97.78	1277.70	88.86
Current Assets:							i																
Accrued Interest		0.00	0.00	0.00	0.00	0.93	1.43	1.55	1.79	1.16	2.23	2.46	1.27	0.06	0.07	3.11	1.75	2.85	0.83	4.04	2.24	16.15	1.12
Dividend Recievable		0.11	0.09	0.06	0.05	0.02	0.04	0.00	0.00	0.00	0.00	0.05	0.03	0.00	0.00	0.05	0.03	0.27	0.08	0.00	0.00	0.55	0.04
Bank Balance		0.39	0.32	0.44	0.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.85	0.06
Receivable for Sale of Inve	stm	0.34	0.28	0.51	0.43	0.00	0.00	0.00	0.00	0.00	0.00	1.50	0.77	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.35	0.16
Other Current Assets (for I	nve 1	11.33	9.14	17.68	15.12	13.41	20.75	38.56	44.62	2.82	5.42	10.38	5.35	23.59	24.23	0.00	0.00	0.00	0.00	0.00	0.00	117.77	8.19
Less: Current Liabilities						i																	
Payable for Investments		0.39	0.32	0.44	0.38	0.00	0.00	0.00	0.00	0.00	0.00	2.16	1.12	0.00	0.00	0.00	0.00	0.01	0.00	0.00	0.00	3.02	0.21
Fund Mgmt Charges Payat	ole	0.02	0.01	0.01	0.01	0.01	0.01	0.00	0.00	0.01	0.01	0.03	0.01	0.00	0.00	0.03	0.01	0.05	0.01	0.03	0.01	0.19	0.01
Other Current Liabilities (f	or II	0.18	0.14	0.52	0.45	0.00	0.00	0.00	0.00	0.00	0.00	4.33	2.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.04	0.35
Sub Total	(B) 1	11.58	9.34	17.71	15.14	14.36	22.21	40.11	46.41	3.97	7.64	7.86	4.05	23.65	24.29	3.13	1.76	3.06	0.89	4.01	2.22	129.44	9.00
OTAI (<=25%)																							
Corporate Bonds		0.00	0.00	0.00	0.00	1.84	2.84	0.00	0.00	1.23	2.37	4.05	2.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7.12	0.49
Infrastructure Bonds		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity		6.61	5.33	7.46	6.38	1.20	1.86	0.00	0.00	0.00	0.00	3.16	1.63	0.00	0.00	0.43	0.24	4.79	1.39	0.00	0.00	23.65	1.64
Money Market		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Mutual funds		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sub Total	(C)	6.61	5.33	7.46	6.38	3.04	4.70	0.00	0.00	1.23	2.37	7.20	3.72	0.00	0.00	0.43	0.24	4.79	1.39	0.00	0.00	30.77	2.14
Total (A) + (B) + (C)	1:	23.92	100.00	116.98	100.00	64.64	100.00	86.43	100.00	52.01	100.00	193.87	100.00	97.35	100.00	177.98	100.00	344.37	100.00	180.35	100.00	1437.91	100.00

Note:

Other Investments' are as permitted as under Sec 27A(2) and 27B(3)

### FORM L-28-ULIP-NAV-3A

COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT FOR THE PERIOD: 31 March 2013

Link to FORM 3A (Part B)

No.	Name of the Scheme	Assets held on the above date (Rs in Lakhs)	NAV as on the Above date (31 March 2013)	NAV as per LB 2 (31 March 2013)	Previous Qtr NAV (31 December 2012)	2nd Previous Qtr NAV (September 2012)	3rd Previous Qtr NAV (June 2012)	Annualised Return / Yield	3 Year Rolling CAGR
1	ULIF00317/08/11BONDFUND147	52.01	11.5938	11.5938	11.3329	11.1009	10.8169	9.60%	NA
2	ULIF00425/08/11MONEYMARKET147	86.43	11.3965	11.3965	11.1641	10.9270	10.7086	8.97%	NA
3	ULIF00618/08/11MANAGED147	64.64	11.4251	11.4251	11.3753	10.9955	10.5518	9.48%	NA
4	ULIF00701/01/12DISCONT147	97.35	10.9222	10.9222	10.7209	10.5119	10.3159	7.79%	NA
5	ULIF00118/08/11EQLARGECAP147	123.92	11.8469	11.8469	11.7603	11.3836	10.5539	14.38%	NA
6	ULIF0027/07/11EQTOP250147	116.98	10.3850	10.3850	10.8212	10.1736	9.3806	8.22%	NA
7	ULIF00526/08/11PEBASED147	193.87	12.0000	12.0000	12.1155	11.8018	11.1492	9.42%	NA
8	ULGF00205/09/11GFBALANCER147	177.98	10.0006	10.0006	-	-	-	0.03%	NA
9	ULGF00305/09/11GFBOND147	180.35	10.1454	10.1454	-	-	-	8.42%	NA
10	ULGF00105/09/11GFGROWTH147	344.37	9.9093	9.9093	-	-	-	-5.02%	NA
	Total	1.437.91							

### Note

NA: It refers to Not Applicable, as the date of inception of the funds is less than 3 years.

## CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Deepak Mittal MD & CEO PART - C

FORM L-29 - Detail regarding debt securities (Non Ulip)
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

## Detail regarding Debt securities

Date: 31 March 2013

			ctum reguraning De					(₹in Lakhs)
		MARKET V	'ALUE			воок	VALUE	
	As at 31/03/2013	As % of total for this class	As at 31/12/2012	As % of total for this class	As at 31/03/2013	As % of total for this class	As at 31/12/2012	As % of total for this class
Break down by credit rating								
Sovereign	9,016.87	21.84%	9,345.26	26.56%	8,862.09	21.44%	9,141.15	26.21%
AAA rated	10,188.02	24.67%	•	33.72%	10,408.82	25.18%	11,771.03	33.75%
AA or better	12,024.29	29.12%	6,515.36	18.52%	12,018.21	29.08%	6,518.78	18.69%
Rated below AA but above A	193.47	0.47%	192.63	0.55%	185.39	0.45%	185.39	0.53%
Rated below A but above B	-	-	-	-	-		-	
Others		-						
MF/REV REPO/CBLO/FD	9,869.43	23.90%	7,265.30	20.65%	9,858.16	23.85%	7,257.83	20.81%
A1+/P1+/PR1+/F1+	-	-	-	-	-	-	<u>-</u>	-
Total	41,292.08	100.00%	35,181.01	100.00%	41,332.66	100.00%	34,874.18	100.00%
Breakdown by residual maturity								
Up to 1 year	5,364.21	12.99%	4,169.11	11.85%	5,335.82	12.91%	4,148.64	11.90%
more than 1 year and up to 3years	5,836.09	14.13%	5,610.76	15.95%	5,826.92	14.10%	5,602.70	16.07%
More than 3 years and up to 7years	11,429.72	27.68%	6,698.58	19.04%	11,430.07	27.65%	6,707.43	19.23%
More than 7 years and up to 10 years	10,516.68	25.47%	15,281.07	43.44%	10,610.66	25.67%	15,110.41	43.33%
More than 10 years and up to 15 years	1,470.05	3.56%	-	0.00%	1,540.94	3.73%	-	0.00%
More than 15 years and up to 20 years	1,461.83	3.54%	300.00	0.85%	1,483.09	3.59%	300.00	0.86%
Above 20 years	5,213.50	12.63%	3,121.51	8.87%	5,105.16	12.35%	3,004.99	8.62%
Total	41,292.08	100.00%	35,181.01	100.00%	41,332.66	100.00%	34,874.18	100.00%
Breakdown by type of the issurer								
a. Central Government	9,016.87	21.84%	9,345.26	26.56%	8,862.09	21.44%	9,141.15	26.21%
b. State Government	,	-	, -	-	, · · · -	_	, - -	_
c. Corporate Securities	22,405.78	54.26%	18,570.46	52.79%	22,612.42	54.71%	18,475.19	52.98%
d. MF/REV REPO/CBLO/FD	9,869.43	23.90%	7,265.30	20.65%	9,858.16	23.85%	•	20.81%
Total	41.292.08	100.00%	35.181.01	100.00%	41.332.66		•	

## Note:

<sup>1.</sup> In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.

<sup>2.</sup> Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.

<sup>3.</sup> Figures comprises of aggregate of Life Fund and Fund Beyond Solvency Margin

## FORM L-29- Details regarding debt securities (Ulip)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

## **Detail regarding Debt securities**

(₹in Lakhs)

Date: 31 March 2013

								( ? in Lakhs)
		MARKET	VALUE			BOOK	( VALUE	
	As at 31/03/2013	As % of total for this class	As at 31/12/2012	As % of total for this class	As at 31/03/2013	As % of total for this class	As at 31/12/2012	As % of total for this class
Break down by credit rating								
Sovereign	69.34	9.02%	34.73	17.33%	68.37	8.91%	34.13	17.16%
AAA rated	115.30	14.99%	57.74	28.81%	115.17	15.01%	57.16	28.75%
AA or better	16.86	2.19%	4.74	2.36%	16.69	2.17%	4.63	2.33%
Rated below AA but above A	7.12	0.93%	7.09	3.54%	6.82	0.89%	6.82	3.43%
Rated below A but above B	-	-	-	-	-	-	-	-
Others		-		-				-
MF/REV REPO/CBLO/FD	560.38	72.87%	96.11	47.96%	560.30	73.02%	96.11	48.33%
A1+/P1+/PR1+/F1+	-	-	-	-	-	-	-	-
Total	769.00	100%	200.40	100%	767.35	100%	198.85	100%
Breakdown by residual maturity								
Up to 1 year	229.68	29.87%	154.46	77.07%	228.44	29.77%	153.27	77.08%
more than 1 year and up to 3 years	247.72	32.21%	37.36	18.64%	247.57	32.26%		18.74%
More than 3 years and up to 7years	92.12	11.98%	7.09	3.54%	91.82	11.97%	6.82	3.43%
More than 7 years and up to 10 years	199.48	0.26	1.50	0.75%	199.52		1.50	0.75%
More than 10 years and up to 15 years	-	-	-	-	-	-	-	-
More than 15 years and up to 20 years	-	-	-	-	-	-	-	-
Above 20 years	-	-	-	-	-	-	-	-
Total	769.00	100.00%	200.40	100%	767.35	74.00%	198.85	100.00%
Breakdown by type of the issurer								
a. Central Government	69.34	9.02%	34.73	17.33%	68.37	8.91%	34.13	17.16%
b. State Government	-	-	-	-	-	-	-	-
c. Corporate Securities	139.28	18.11%	69.56	34.71%	138.68	18.07%	68.61	34.50%
d. MF/REV REPO/CBLO/FD	560.38	72.87%	96.11	47.96%	560.30	73.02%		48.33%
Total	769.00		200.40		767.35			

## Note:

<sup>1.</sup> In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.

<sup>2.</sup> Market value of the securities is in accordnace with the valuation method specified by the Authority under Accounting/Investment regulations.

## FORM L-30 : Related Party Transactions

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

## **Related Party Transactions**

(₹in Lakhs)

					0 '1 ''		( \ III LURIIS)
		Nature of Relationship with the				paid / received	
S.No.	Name of the Related Party	Company	Description of Transactions / Categories	For the quarter	For the year ended	For the quarter	For the year ended
		Company		31 March 2013	31 March 2013	31 March 2012	31 March 2012
1	Edelweiss Financial Services Limited	Holding Company	Received subscription to Share Capital	-	-	-	28,017
			(including share premium)				
			Death Claim paid as Employer-employee master	18	36	-	-
			policyholder				
			Reimbursement of shared IT Vendor's Service Cost	7	7	-	-
			Reimbursement of Cost of premium towards Group Life	10	10	-	-
			Term Master Policy (employer-employee) covering				
			employees of the Company				
			Premium collected for group insurance policy	59	59	39	39
			Balance in Current Liabilities	17	17	-	-
2	Tokio Marine & Nichido Fire Insurance Company Limited	Joint Venture Partner	Received subscription to Share Capital	-	-	-	21,983
			(including share premium)				
			Reimbursement of Expenses	-	1	-	-
3	Edelweiss Securities Limited	Fellow Subsidiary	Brokerage (For capital market transaction)	0	6	-	2
	(Is registered broker with SEBI and Stoch Exchanges)		Purchase of Car	-	7	-	-
			Rent Paid for Office Premises	120	120	-	-
			Reimbursement of shared IT Vendor's Service Cost	15	15	29	29
			Reimbursement of Employee's Health Insurance Premium	123	123	-	-
			Balance in Sundry Creditor	246	246	2	2
4	Edelweiss Commodities Services Limited	Fellow Subsidiary	Interest received on Security Deposit	87	203	-	-
	(Formerly known as: Comfort Projects Limited &		Payment of Security Deposit	-	3,000	-	-
	Edelweiss Trading and Holding Limited)		Rent paid for office premises	213	848	199	613
			Reimbursement of shared IT Vendor's Service Cost	1	1	10	10
			Purchase of Securities	3,666		-	-
			Sale of Securities	-	2,263	-	-
			Balance in Sundry Creditor	208	208	1	1
5	ECL Finance Limited	Fellow Subsidiary	Purchase of Securities	-	5,245	-	-
			Sale of Securities	5,126			
6	Mr. Deepak Mittal, CEO & MD Mr. Jun Hemmi. ED	Key Managerial Personnel	Managerial Renumeration	NA	252	NA	130
7	Edelweiss Broking Limited	Fellow Subsidiary	Rent paid for office premises	8	8	-	-
	(Registered broker with SEBI and Stoch Exchanges)		Reimbursement of shared IT Vendor's Service Cost	2	2	-	-
			Balance in Sundry Creditor	8	8	-	-
8	Edelweiss Insurance Brokers Limited	Fellow Subsidiary	Paid brokerage on insurance premium	-	1	-	_

## FORM - L-31

## LNL - 6: Board of Directors & Key Persons

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD. Date: 31 March 2013

## **Board of Directors and Key Person information**

S. No.	Name of person	Role/designation	Details of change in the period
1	Mr. Rashesh Shah	Chairman	-
2	Mr. Deepak Mittal	Managing Director & CEO	-
3	Mr. Venkat Ramaswamy	Director	-
4	Mr. Jun Hemmi	Whole-time Director	-
5	Mr. Arthur Lee	Director	-
6	Mr. R.P.Singh	Independent Director	-
7	Mr. P. Vaidyanathan	Independent Director	-
8	Mr. Tadaharu Uehara	Director	-
S. No.	Name of person	Role/designation	Details of change in the period
1	Mr. Sarju Simaria	Chief Financial Officer	-
2	Mr. Abhay Tewari	Appointed Actuary	-
3	Mr. Muralidharan R	Chief Operating Officer	Appointed with effect from 15 February 2013
4	Mr. Yash Prasad	Chief Agency Officer	-
5	Mr. Dai Inoue	Chief Investment Officer	-
6	Mr. Rajiv Gupta	Head - Internal Audit	Appointed with effect from 12 February 2013

Key persons as defined in IRDA Registration of Companies Regulations, 2000

## FORM L-32-SOLVENCY MARGIN - KT 3

## AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.

Insurance Regulatory and Development Authority (Actuarial Report and Abstract) Regulations, 2000.

Date: 31 March 2013

## AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.

Form Code: KT3

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD. Registration Number: 147

Classification: Business within India

(₹in 000)

Item	Description	Adjusted Value
01	Available Assets in Policyholders' Fund:	380,536
	Deduct:	
02	Mathematical Reserves	372,457
03	Other Liabilities	-
04	Excess in Policyholders' funds	8,080
05	Available Assets in Shareholders Fund:	972,436
	Deduct:	
06	Other Liabilities of shareholders' fund	-
07	Excess in Shareholders' funds	972,436
08	Total ASM (04)+(07)	980,516
09	Total RSM	500,000
10	Solvency Ratio (ASM/RSM)	1.961

## Certification:

I, Abhay Tewari, the Appointed Actuary ,certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

Abhay Tewari Appointed Actuary

FORM L-33-NPAs-7A COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD. (0147) STATEMENT AS ON: 31 March 2013
DETAILS OF INVESTMENT PORTFOLIO

Name of the Fund: LIFE FUND

NIL	
NII	
INIL	

CERTIFICATION:
Certified that the information given here in are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed

DEEPAK MITTAL MD & CEO

FORM L-33-NPAs-7A

COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD. (0147)

STATEMENT AS ON: 31 March 2013

## Name of the Fund: LINKED LIFE INSURANCE FUND

соі	Company Name	Instrument Type	%	Interest rate  Has there been revision?	Total O/s ( Book Value)	Default Principal ( Book Value)	Defaulty Interest ( Book Value)	Principal Due from	Interest Due from	Deferred Principal	Rolled Over	here been any cipal Waiver? Board Approval Ref	Classification	Provision ( %)	Provision (Rs)
								NIL							

CERTIFICATION:
Certified that the information given here in are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

DEEPAK MITTAL MD & CEO

FORM L-34-YIELD ON INVESTMENTS-1 COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147) STATEMENT OF INVESTMENT AND INCOME ON INVESTMENT

### NAME OF THE FUND: LIFE FUND

				NAME OF THE FUN	D : LIFE FUND								(₹ In La
			Current C	Quarter			Yea	ar to Date			Previous	Year	(
IO. CATEGORY OF INVESTMENT	GROUP CODE	Investment*	INCOME ON INVESTMENT (Rs.)	GROSS YIELD**	NET YIELD**	Investment*	INCOME ON INVESTMENT (Rs.)	GROSS YIELD**	NET YIELD**	Investment*	INCOME ON INVESTMENT (Rs.)	GROSS YIELD**	NET YIELD*
A CENTRAL GOVERNMENT SECURITIES													
A1 Central Govt. Securities, Central Govt. Guaranteed Bonds	CGSB	6,761.44	187.72	11.26%	11.26%	6,202.90	580.96	9.39%	9.39%	5,349.22	438.67	9.01%	9.01%
A2 Deposits under section 7 of Insurance Act 1938	CDSS	196.36	3.97	8.20%	8.20%	196.30	15.91	8.13%	8.13%	194.20	15.91	8.19%	8.19%
A3 Treasury Bills	CTRB	25.42	0.48	7.93%	7.93%	232.20	8.51	8.71%	8.71%	70.95	1.98	8.29%	8.29%
B HOUSING & LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT  TAXABLE BONDS OF													
B1 Bonds / Debentures issued by NHB/Institution accredited by NHB	HTDN	1,779.69	46.42	10.58%	10.58%	1,528.39	155.17	10.18%	10.18%	1,434.17	131.34	10.22%	10.22%
C INFRASTRUCTURE INVESTMENTS													
C1 Infrastructure - PSU - Equity Shares - Quoted C2 Infrastructure - Corporate Securities - Equity Shares - Quoted TAXABLE BONDS OF	ITPE	-		-	-	-	-	-	-	22.87 81.47	(1.86) (5.56)	-14.34% -9.68%	-14.34% -9.68%
C3 Infrastructure - PSU - Debentures / Bonds	IPTD	989.87	13.70	5.61%	5.61%	1,004.19	88.29	8.82%	8.82%	894.10	61.52	9.50%	9.50%
D APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS													
D1 PSU - Equity shares - quoted	EAEQ	-	-	-		-	-	-	-	140.63	(0.17)	-0.18%	-0.18%
D2 Corporate Securities - Equity shares (Ordinary)-quoted	EACE	-	-					-	-	1,016.33	4.77	0.67%	0.67%
D3 Corporate Securities - Debentures	ECOS	1,172.46	41.29	14.28%	14.28%	1,164.04	129.93	11.19%	11.19%	906.54	15.22	9.31%	9.31%
Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance	ECDB	313.57	7.50	9.70%	9.70%	216.89	17.10	9.49%	9.49%				
D5 Deposits - CDs with Scheduled Banks	EDCD	-	-	-		-	-	-	-	1,351.06	52.58	9.96%	9.96%
D6 CCIL - CBLO	ECBO	547.20	0.96	10.70%	10.70%	411.65	0.97	10.73%	10.73%	-	-	-	
D7 Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks	EUPD	1.01	0.02	7.73%	7.73%	1.01	0.09	9.42%	9.42%	1.01	0.05	9.33%	9.33%
D8 Mutual Funds - Gilt / G Sec / Liquid Schemes	EGMF	487.73	9.91	8.63%	8.63%	387.29	34.00	9.10%	9.10%	396.33	58.09	14.70%	14.70%
E OTHER INVESTMENTS													
E1 Equity Shares (incl. Co-op Societies)	OESH	-		-					-	75.80	(9.00)	-16.85%	-16.85%
E2 Equity Shares (PSUs & Unlisted)	OEPU	-	-					-	-	36.54	(0.17)	-1.14%	-1.14%
E3 Mutual Funds - Debt/ Income/ Serial Plans	OMGS	512.53	10.51	8.70%	8.70%	585.89	50.68	8.77%	8.77%	406.30	32.80	8.90%	8.90%
E4 Mutual Funds (under Insurer's Promoter Group)	OMPG					-			-	143.02	1.07	9.41%	9.41%
TOTAL		12,787.26	322.49	10.23%	10.23%	11,930.76	1,081.61	9.09%	9.09%	12,520.53	797.23	8.45%	8.45%

Note The Category Codes/figures have been restated/reclassified wherever found necessary
\*Investments are calculated based on Monthly Weighted Average of Investments
\*\* Yields are annualised.

CERTIFICATION

Certified that the information given herein are correct and complet to the best of my knowledge and belief and nothing has been concealed or suppressed.

FORM L-34-YIELD ON INVESTMENTS-1 COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147) STATEMENT OF INVESTMENT AND INCOME ON INVESTMENT

### NAME OF THE FUND: LINKED FUND

	_		Current C	)uarter	_		Year	to Date	_		Previous	Year	(₹ In Lai
NO. CATEGORY OF INVESTMENT	GROUP CODE	Investment*	INCOME ON INVESTMENT (Rs.)	GROSS YIELD**	NET YIELD**	Investment*	INCOME ON INVESTMENT (Rs.)	CBUSS AIEI D**	NET YIELD**	Investment*	INCOME ON INVESTMENT (Rs.)	GROSS YIELD**	NET YIELD*
A CENTRAL GOVERNMENT SECURITIES													
A1 Central Govt. Securities, Central Govt. Guaranteed Bonds	CGSB	6.54	0.18	51.52%	51.52%	6.54	0.18	51.66%	51.66%	0.57	0.04	16.98%	16.98%
a2 Treasury Bills	CTRB	46.04	0.90	7.94%	7.94%	30.20	2.48	8.22%	8.22%	7.04	0.37	8.41%	8.41%
B INFRASTRUCTURE INVESTMENTS													
B2 Infrastructure - PSU - Equity Shares - Quoted	ITPE	4.32	(0.31)	-28.81%	-28.81%	3.53	(0.43)		-12.21%	0.76	(80.0)	-16.01%	-16.01%
B3 Infrastructure - Corporate Securities - Equity Shares - Quoted B4 Infrastructure - PSU - Debentures / Bonds	ITCE IPTD	2.12 43.85	(0.11) 0.35	-21.53% 4.62%	-21.53% 4.62%	3.35 43.85	0.16 0.35		4.86% 4.64%	3.97	0.08	3.08%	3.08%
C HOUSING AND LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT													
C1 Bonds / Debentures issued by NHB / Institutions accredited by NHB	HTDN	37.45	1.18	12.74%	12.74%	32.46	1.22	12.52%	12.52%	-		-	
D APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS													
D1 PSU - Equity shares - quoted	EAEQ	45.70	(2.57)	-22.81%	-22.81%	29.87	(3.51)	-11.77%	-11.77%	6.49	(0.19)	-4.24%	-4.24%
D2 Corporate Securities - Equity shares (Ordinary)-quoted	EACE	388.52	(5.96)	-6.22%	-6.22%	227.47	26.10	11.51%	11.51%	45.28	8.16	26.48%	26.48%
D3 CCIL - CBLO	ECBO	65.35	0.08	11.23%	11.23%	65.35	0.08	11.26%	11.26%				
D4 Corporate Securities - Debentures	ECOS	67.67	2.15	12.87%	12.87%	44.86	5.76	12.87%	12.87%	8.50	0.47	10.84%	10.84%
D5 Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL , RBI	ECDB	328.28	7.55	9.33%	9.33%	164.89	8.48	9.36%	9.36%			-	
D6 Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL , RBI	EEPG	0.22	(0.02)	-120.00%	-120.00%	0.22	(0.02)	-120.33%	-120.33%				
D7 Mutual Funds - Gilt / G Sec / Liquid Schemes	EGMF	30.53	0.61	8.54%	8.54%	15.57	1.32	8.81%	8.81%	3.27	0.18	9.32%	9.32%
D8 Net Current Assets (Only in respect of ULIP Business)	ENCA	129.44	-	0.00%	0.00%	-	-	-	-	27.78	-	-	
F OTHER INVESTMENTS													
F1 Equity Shares (incl. Co-op Societies)	OESH	20.82	(3.28)	-63.91%	-63.91%	12.50	(1.36)	-10.92%	-10.92%	3.40	(0.23)	-9.78%	-9.78%
F2 Equity Shares (PSUs & Unlisted)	OEPU	2.21	(0.59)	-107.88%	-107.88%	1.33	(0.52)	-51.12%	-51.12%	0.40	(0.02)	-12.22%	-12.22%
F3 Debentures	OLDB	7.09	0.23	12.94%	12.94%	6.75	0.91	13.56%	13.56%	2.48	0.28	22.17%	18.28%
F4 Mutual Funds - Debt/ Income/ Serial Plans	OMGS	32.78	0.67	8.62%	8.62%	19.31	1.65	8.66%	8.66%	2.81	0.15	9.37%	9.76%
TOTAL		1,258.91	1.04	0.38%	0.38%	708.03	42.84	6.07%	6.07%	112.76	9.21	16.93%	16.93%

Note The Category Codes/figures have been restated/reclassified wherever found necessary
\*Investments are calculated based on Monthly Weighted Average of Investments
\*\* Yields are annualised.

<u>CERTIFICATION.</u>
Certified that the information given herein are correct and complet to the best of my knowledge and belief and nothing has been concealed or suppressed.

FORM L-34-YIELD ON INVESTMENTS-1 COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147) Statement as on: 31 March, 2013 STATEMENT OF INVESTMENT AND INCOME ON INVESTMENT

### NAME OF THE FLIND . SHARFHOLDER FLIND REYOND SOLVENCY

(₹ In Lakhs) **Current Quarter** Year to Date CATEGORY OF INVESTMENT NO. INCOME ON GROSS YIELD\*\* NET YIELD\*\* Investment\* Investment\* INCOME ON INVESTMENT (Rs.) GROSS YIELD\*\* Investment\* INCOME ON CODE NET YIELD\*\* GROSS YIELD\*\* NET YIELD\*\* INVESTMENT (Rs.) A CENTRAL GOVERNMENT SECURITIES A1 Central Govt. Securities, Central Govt. Guaranteed Bonds 2,096.64 11.86% 123.54 9.68% 9.68% 6,317.49 7.21% 11.86% 362.34 7.21% A2 Treasury Bills CTRB 79.33 3.52 8.12% 8.12% 98.31 3.38 8.43% 8.43% B HOUSING & LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT TAXABLE RONDS OF B1 Bonds / Debentures issued by NHB/Institution accredited by NHB 1,041.30 9.22% 9.22% 2,905.58 280.17 9.67% 9.67% 8,108.68 722.13 9.94% 9.94% C INFRASTRUCTURE INVESTMENTS C1 Infrastructure - PSU - Equity Shares - Quoted ITPF 328.15 49.49 68.81% 68.81% 357 31 72.41 25.67% 25 67% 81 23 (15 32) -72 68% -72 68% -113.90% C2 Infrastructure - Corporate Securities - Equity Shares - Quoted ITCE 83.13 (8.32) -114.41% -114.41% 90.65 (29.34) -113.90% TAXABLE BONDS OF C3 Infrastructure - PSU - Debentures / Bonds IPTD 1.178.83 16.75 8.64% 8.64% 1.067.15 48.31 8.81% 8.81% 438.43 29.88 9.04% 9.04% C4 Infrastructure - Other Corporate Securities - Debentures / Bonds 199.70% 7,092.94 ICTD 4,791.20 550.49 199.70% 816.96 20.56% 20.56% D APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS EAEQ 286.66 (100.96) 401.53 (194.27) -65.10% 226.34 0.99 1.52% 1.52% -204.04% -204.04% -65.10% D1 PSU - Equity shares - quoted D2 Corporate Securities - Equity shares (Ordinary)-quoted EACE 3,723.51 (155.14) -18.55% -18.55% 5.107.53 403.34 9.48% 9.48% 1.183.55 (116.60) -34.34% -34.34% D3 Corporate Securities - Debentures ECOS 11.972.79 11.476.99 993.53 8.68% 6.945.29 9.64% (100.34) -3.40% -3.40% 8.68% 596.39 9.64% Deposits - Deposit with scheduled banks, Fis (incl. Bank Balance FCDR 7 156 31 183.29 10 39% 10 39% 5.002.31 517.42 10 37% 10 37% 6.088.20 513.63 9.41% 9.41% awaiting investment), CCIL, RBI D5 CCIL - CBLO ECBO 798.08 2.25 9.36% 9.36% 721.09 3.00 8.95% 8.95% D6 Deposits - CDs with Scheduled Banks EDCD 4,881.78 357.76 9.28% 9.28% D7 Commercial Papers ECCP 976.77 45.95 9.46% 9.46% D8 Application Money FCAM 900.00 1 68 6.85% 6.85% 2.177.00 42.90 14.42% 14 42% D9 Mutual Funds - Gilt / G Sec / Liquid Schemes EGMF 1.274.69 22.56 8.39% 8.39% 2.093.26 163.00 9.16% 9.16% 2.604.51 221.31 9.94% 9.94% D10 Mutual Funds - (under Insurer's Promoter Group) 2.41% 83.54 6 13% 6 13% FMPG 80.29 (7.47)-37 72% -27 72% 124 50 3.00 2.41% 1.436.81 E OTHER INVESTMENTS E1 Equity Shares (incl. Co-op Societies) OESH 328.51 (63.47) -88.14% -88.14% 424.77 (183.40) -70.23% -70.23% 123.96 61.43 159.11% 159.11% E2 Equity Shares (PSU & Unlisted) OEPU 41.10 (1.72) -69.60% -69.60% 133.66 (0.83) -2.30% -2.30% E3 Debentures OLDB 190.16 13.20 11.60% 11.60% 185.39 5.30 11.60% 11.60% 514.32 36.15 7.05% 7.05% E4 Mutual Funds - Debt/ Income/ Serial Plans OMGS 1.290.11 22.92 8.53% 8.53% 2.261.50 163.18 9.27% 9.27% 6,666.70 549.50 8.72% 8.72% E5 Mutual Funds (under Insurer's Promoter Group) OMPG 200.00 0.30 9.29% 9.29% 703.76 5.26 9.43% 9.43% TOTAL 36,573.57 508.93 5.58% 5.58% 42.546.65 3.242.69 7.62% 49.339.62 3.448.30 8.73% 8.73%

Note The Category Codes/figures have been restated/reclassified wherever found necessary

\*Investments are calculated based on Monthly Weighted Average of Investments

\*\* Yields are annualised.

### CERTIFICATION

Certified that the information given herein are correct and complet to the best of my knowledge and belief and nothing has been concealed or suppressed.

FORM L-35-DOWNGRADING OF INVESTMENTS - 2

COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT AS ON: 31 March 2013

STATEMENT OF DOWN GRADED INVESTMENTS

NAME OF THE FUND: LINKED LIFE FUND

(Rs In Lakhs)

NO.	NAME OF THE SECURITY	соі	AMOUNT	DATE OF PURCHASE	RATING AGENCY	ORIGINAL GRADE	CURRENT GRADE	DATE OF DOWNGRADE	REMARKS
Α.	DURING THE QUARTER								
В.	<u>AS ON DATE</u>			NIL					
				NIL					

## **CERTIFICATION:**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

FORM L-35-DOWNGRADING OF INVESTMENTS - 2

COMPANY NAME & CODE: EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

STATEMENT AS ON: 31 March 2013

STATEMENT OF DOWN GRADED INVESTMENTS

NAME OF THE FUND : LIFE FUND

(Rs In Lakhs
--------------

NO.	NAME OF THE SECURITY	соі	AMOUNT ( As per balance sheet)	DATE OF PURCHASE	RATING AGENCY	ORIGINAL GRADE	CURRENT GRADE	DATE OF DOWNGRADE	REMARKS
A.	DURING THE QUARTER								
				NIL					
В.	AS ON DATE								
				NIL					

## CERTIFICATION:

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Date: 31 March 2013

(₹ in Crores) For the quarter Mar-13 For the guarter Mar-12 Upto the quarter Mar - 13 Upto the quarter Mar - 12 S. No Particulars Sum Insured. Sum Insured Sum Insured, Sum Insured. No. of No. of Wherever Premium Wherever No. of Policies No. of Lives Premium No. of Policies No. of Lives Wherever Premium No. of Policies No. of Lives Wherever Policies Lives 1 First year Premum i) Individual Single Premium (ISP) From 0-10,000 From 10,000-25,000 0.002 0.20 0.002 0.20 33 1.59 1.59 From 25.001-50.000 0.16 36 0.16 33 0.004 0.32 0.004 0.32 From 50.001- 75.000 0.18 28 27 1.09 0.007 0.15 0.25 35 30 1.29 0.007 0.15 From 75.000-100.000 0.22 24 22 1.29 0.33 3.43 34 28 From 1,00,001 -1,25,000 0.00 0.01 0.02 12 4.21 0.25 Above Rs. 1,25,000 0.61 16 0.01 1 0.92 22 14 9.11 0.10 1.75 ii) Individual Single Premium-Annuity (ISPA) From 0-50,000 From 50,001-100,000 From 1,00,001-150,000 From 150,001- 2,00,000 From 2,00,,001-250,000 From 2,50,001 -3,00,000 Above Rs. 3,00,000 iii) Group Single Premium (GSP) From 0-10,000 0.01 1.41 0.03 4.30 From 10,000-25,000 0.03 3.99 0.08 8.42 From 25.001-50.000 0.01 0.17 0.01 0.64 0.06 14 3.41 0.01 0.78 From 50.001- 75.000 0.01 3.94 0.06 10 2.55 0.02 4.04 From 75.000-100.000 0.08 10 1.92 0.12 13 5.04 0.02 0.51 From 1,00,001 -1,25,000 0.01 0.20 0.09 4.98 0.02 0.65 Above Rs. 1,25,000 7.46 1,462 9.22 0.13 12.17 7.75 1,473 27.26 0.17 13.37 iv) Group Single Premium- Annuity (GSPA) From 0-50,000 From 50.001-100.000 From 1,00,001-150,000 From 150,001- 2,00,000 From 2.00.001-250.000 From 2.50.001 -3.00.000 Above Rs. 3.00.000 v) Individual non Single Premium (INSP) 447.19 From 0-10,000 1.76 4,034 3,605 219.80 0.76 2,295 2,144 271.18 3.40 7,419 6,680 635.60 1.07 2,963 2,807 From 10,000-25,000 5.25 6,666 6,004 203.00 1.44 1,449 1,393 206.22 9.78 10,896 9,893 665.25 2.23 2,162 2,080 336.96 From 25,001-50,000 3.79 1,728 1,569 74.20 580 101.14 7.65 3,161 268.26 2.17 1,053 1,010 160.16 1.31 601 2,868 From 50,001- 75,000 1.28 304 279 120 30.92 2.92 625 558 130.80 0.60 57.04 From 75,000-100,000 1.53 217 185 29.30 0.38 60 54 22.77 2.61 345 290 74.58 0.58 90 81 36.82 From 1,00,001 -1,25,000 0.27 (7.99) 0.24 15.37 0.90 32.22 0.30 Above Rs. 1,25,000 4.16 150 110 113.50 1.51 55 46 57.00 7.16 283 206 335.09 2.18 81 71 75.69 vi) Individual non Single Premium- Annuity (INSPA) From 0-50,000 From 50.001-100.000 From 1.00.001-150.000 From 150,001- 2,00,000 From 2,00,,001-250,000 From 2,50,001 -3,00,000 Above Rs. 3,00,000 vii) Group Non Single Premium (GNSP) 1.510 1.529 From 0-10 000 0.00 27 (1.42)0.01 28 2 29 From 10.000-25.000 0.00 19 0.57 19 0.57 0.01 542 0.75 0.01 709 5.26 0.001 From 25.001-50.000 (0.00) (84) 2.53 0.00 481 1.20 0.03 1.028 16.96 0.005 481 1.203 From 50.001-75.000 0.03 423 7.79 0.01 709 1.77 0.10 12 1.807 60.885 0.007 709 1.773 From 75.000-100.000 (0.02) (368) (0.00) 0.02 2.065 11.36 0.06 1.760 55.885 0.018 2,065 11.363 (1) From 1,00,001 -1,25,000 0.06 5,204 37.88 0.09 6,026 59.548 0.57 8.686 976.64 1.39 7,489 1,658.74 2.76 1.387 7,489 1,658.735 Above Rs. 1.25.000 29 26.141 3,406,636 viii) Group Non Single Premium- Annuity (GNSPA) From 0-10,000 From 10,000-25,000 From 25,001-50,000 From 50,001- 75,000 From 75,000-100,000 From 1,00,001 -1,25,000 Above Rs. 1,25,000 2 Renewal Premium:

			For the q	uarter Mar-1	3		For the qua	rter Mar-12			Upto the qua	rter Mar - 13			Upto the qua	rter Mar - 12	
No	Particulars	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Insured, Wherever applicable	Premium	No. of Policies	No. of Lives	Sum Inst Where applica
i,	Individual						•										
	From 0-10,000	0.59	790	707	108.23	-	-	-	-	0.74	1,488	1,388	278.39	-	-	-	
	From 10,000-25,000	1.02	600	560	95.33	-	-	-	-	1.53	1,136	1,073	213.51	-		-	
	From 25,001-50,000	0.88	203	215	37.05	-	-	-	-	1.38	568	529	104.36	-		-	
	From 50,001- 75,000	0.28	46	45	0.64	-	-	-	-	0.46	121	107	33.68	-	-	-	
	From 75,000-100,000	0.35	38	34	18.98	-	-	-	-	0.46	62	55	25.31	-		-	
	From 1,00,001 -1,25,000	0.15	12	10	(12.45)	-	-	-	-	0.18	22	18	7.17	-	-	-	
	Above Rs. 1,25,000	0.88	26	22	31.89	-	-	-	-	1.09	55	44	50.18	-	-	-	
i	) Individual- Annuity																
	From 0-10,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	From 10,000-25,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	From 25,001-50,000	-	-	-	-	-	-	-		-	-	-	-	-	-	-	
	From 50,001- 75,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	From 75,000-100,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	From 1,00,001 -1,25,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Above Rs. 1,25,000	-	-	-	-	-	-	-	-	-	-	-	-	-			
i	ii) Group																
	From 0-10,000	0.00	1	17	0.51					0.00	1	17	0.510				
	From 10,000-25,000		-	-													
	From 25,001-50,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	From 50,001- 75,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	From 75,000-100,000	0.01	1	37	9.90	-	-	-	-	0.01	1	37	9.900	-	-	-	
	From 1,00,001 -1,25,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Above Rs. 1,25,000	1.65	4	8,277	1,835.18	-	-	-	-	1.65	4	8,277	1,835.180	-			
i	v) Group- Annuity																
	From 0-10,000		-	-					-					-		-	
	From 10,000-25,000	-			_	_	_	_	_	_	_	-	_	_	-	_	
	From 25,001-50,000		-	-										-		-	
	From 50,001- 75,000		-								-			-		-	
	From 75,000-100,000	-			_	_	_	_	_	_	_	-	_	_	-	_	
	From 1,00,001 -1,25,000	-			_	_	_	_		_	_	-	_	_	-	_	
	Above Rs. 1,25,000		_	_	_											_	

### FORM L-37-BUSINESS ACQUISITION THROUGH DFFERENT CHANNELS (GROUP)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

# Date: 31 March 2013 Business Acquisition through different channels (Group)

(Rs in Crores)

													(KS In Crores)
		For the q	uarter ended 31 Ma	rch 2013	For the qu	arter ended 31 Marc	h 2012	For the yea	ar ended 31 Marc	h 2013	For the yea	r ended 31 March 2012	2
S.No.	Channels	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	=	(296)	0.00	4	4,406	1	6	2,235	0.17	4	4,406	1
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-	-	=	-	-
3	Corporate Agents -Others	-	-	-	-	-	-	-	-	-	=	-	-
4	Brokers	7	1,667	0.28	-	-	-	26	5,995	1.41	=	-	-
5	Micro Agents	-	-	-	-	-	-	-	-	-	=	-	-
6	Direct Business	34	16,055	7.96	6	6,371	1	71	14,949	9.66	7	6,378	0.60
	Total(A)	41	17,426	8.24	10	10,777	2	103	23,179	11.24	11	10,784	1.65
1	Referral (B)	=	-	=	-	-	-	-	-	-	=	-	-
	Grand Total (A+B)	41	17,426	8.24	10	10,777		103	23,179	11.24	11	10,784	1.65

### FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

### Business Acquisition through different channels (Individuals)

Date: 31 March 2013

(Rs in Crores)

S.No.	Channels	For the Quarter ende	d 31 March 2013	For the Quarter en	ded 31 March 2012	Upto Quarter ende	d 31 March 2013	Upto Quar	ter ended 31 March 2012
5.NO.	Channels	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	8,700	12.78	3,663	4.80	16,445	25.53	5,125	7.02
2	Corporate Agents-Banks	47	0.10	-	=	47	0.10	-	=
3	Corporate Agents -Others	-	-	-	-	=	-	-	-
4	Brokers	153	0.88	93	0.26	419	2.30	118	0.39
5	Micro Agents	-	-	-	-	=	-	-	=
6	Direct Business	4,332	5.45	862	1.00	6,044	8.16	1,345	1.83
	Total (A)	13,232	19.21	4,618	6.06	22,955	36.09	6,588	9.24
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	13,232	19.21	4,618	6.06	22,955	36.09	8,051	11.46

## FORM L-39-Data on Settlement of Claims

Name of the Insurer : **EDELWEISS TOKIO LIFE INSURANCE CO. LTD.** 

## Ageing of Claims

				No. of c	laims paid				Total amount of
S.No.	Types of Claims	On or before matuirty	1 month	1 - 3 months	3 - 6 months	6 months - 1 year	> 1 year	Total No. of claims paid	claims paid (₹ In Crores)
1	Maturity Claims	-	-	-	-	-	-	-	-
2	Survival Benefit	-	-	-	-	-	-	-	-
3	for Annuities / Pension	-	-	-	-	-	-	-	-
4	For Surrender	-	_	-	-	-	-	-	-
5	Other benefits *	-	1	-	-	-	-		0.00
1	Group Death Claims	-	15	-	-	-	-	-	1.55
2	Individual Death Claims	-	7	-	-	-	-	-	0.44

<sup>\*</sup>Other benefits include payment towards HCB rider claim

\*\*Ageing reckoned from the date of receipt of last requirement

FORM L-40: Quarterly claims data for Life
Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

(No. of claims only)

S. No.	Claims Experience	For Death	for Maturity	Survival Benefit	For Annuities/ Pension	For Surrender	Other Benefits
1	Claims O/S at the beginning of the period	8	-	-	-	-	-
2	Claims reported during the period	20	-	-	-	-	1*
3	Claims Settled during the period	22	-	-	-	-	1
4	Claims Repudiated during the period a) Less than 2years from the date of acceptance	2	-	-	-	-	-
	of risk b) Grater than 2 year from the date of	2	-	-	-	-	-
	acceptance of risk	-	-	-	-	-	-
5	Claims Written Back	-	-	-	-	-	-
6	Claims O/S at End of the period	4	-	-	-	-	-
	Less than 3months	4	-	-	-	-	
	3 months to 6 months	-	-	-	-	-	-
	6months to 1 year	-	-	-	-	-	
	1year and above	-	-	-	-	-	-

<sup>\*</sup>Other benefits include claim under HCB rider

### FORM L-41 - GREIVANCE DISPOSAL

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

## **GRIEVANCE DISPOSAL**

SI.No.	Particulars	Opening Balance As on	Additions during the	Complaints Res	olved / Settled	during the quarter	Complaints Pending at	Total complaints registered up to the
31.140.	T di decidis	begining of the quarter	quarter	Fully Accepted	Partially Accepted	Rejected	the end of the quarter	quarter during the financial year
1	Complaints made by the customers							
(a)	Death Claims	0	0	0	0	0	0	0
(b)	Policy Servicing	0	0	0	0	0	0	2
(c)	Proposal Processing	0	3	1	0	1	1	9
(d)	Survival Claims	0	0	0	0	0	0	0
(e)	ULIP Related	0	0	0	0	0	0	0
(f)	Unfair Business Practices	0	24	23	0	0	1	38
(g)	Others	0	2	2	0	0	0	11
	Total Number of complaints:	0	29	26	0	1	2	60

2	Total No. of policies during previous year:	6599
3	Total No. of claims during previous year	1
4	Total No. of policies during current year	23058
5	Total No. of claims during current year	44
6	Total No. of Policy Complaints (current year) per 10,000 policies (current year)	26
7	Total No. of Claim Complaints (current year) per 10,000 claims registered (current year) :	0

8	Duration wise Pending Status	Complaints made by Customers	Complaints made by Intermediaries	Total
(a)	Upto 7 days	0	0	0
(b)	7 - 15 days	1	0	1
(c)	15-30 days	1	0	1
(d)	30-90 days	0	0	0
(e)	90 days & Beyond	0	0	0
	Total No. of complaints	2	0	2

<sup>\*</sup> Opening balance should tally with the closing balance of the previous financial year

chapter on Valuation basis covering the following minimum criteria shou		
. How the policy data needed for valuation is accessed.		ium (policy administration system) and checks performed for completeness and
	consistency of data.	the province months date and the
	The current months data is reconciled with	the previous months data and the movements during the month.
	Consistency check is done for number of co	
	The premium / unit fund data is reconciled Individual sample checks are also performe	
	Checks are also performed by reconciling it	with data extracted for other purpose eg reinsurance reporting
o. How the valuation bases are supplied to the system		is used for valuation. The bases and parameters are passed on to Prophet. The Bases are compared with bases stored in spreadsheets for consistency.
Interest: Maximum and minimum interest rate taken for each segmen Individual Business	Min	Max
1. Life- Participating policies	7.5% (Without MAD*)	7.5% (Without MAD*)
Life- Non-participating Policies     Annuities- Participating policies	7.0% (Without MAD*) NA	8.0% (Without MAD*) NA
Annuities – Non-participating policies     Annuities- Individual Pension Plan	NA NA	NA NA
6. Unit Linked	7.0% (Without MAD*)	7.0% (Without MAD*)
7. Health Insurance i. Group Business	NA 7.0% (Without MAD*)	NA 7.0% (Without MAD*)
) Mortality Rates: the mortality rates used for each segment (Expressed		
. <u>Individual Business</u> 1. Life- Participating policies	80% (Without MAD*)	
2. Life- Non-participating Policies	NA	
<ul> <li>Education, Safe n Sure Plan, Single Pay Endowment Assurance</li> <li>Protection &amp; Income Replacement</li> </ul>	80% (Without MAD*) 50% (Non-smoker) & 70% (Smoker) (Without	it MΔD*\
Annuities- Participating policies	NA NA	
Annuities – Non-participating policies     Annuities- Individual Pension Plan	NA NA	
6. Unit Linked	80% (Without MAD*)	
7. Health Insurance ii. Group Business	NA 80% ( Without MAD*)	155% ( Without MAD*)
Expense :		
i. <u>Individual Business</u> 1. Life- Participating policies	Min 315 (INFL @5%) (without MAD*)+ 1 %	Max
	Renewal Premium	630 ( INFL @ 5%) ( without MAD*) + 1 % Renewal Premium
Life- Non-participating Policies     - Education, Safe n Sure Plan	630 ( INFL @ 5%) ( without MAD*) + 25 % R	enewal Commission + 0.2% of Asset Share
- Protection, Income Replacement, Single Pay Endowment	420 ( INFL @ 5%) ( without MAD*) + 25 % F	
Annuities - Participating policies     Annuities - Non-participating policies	NA NA	
<ol> <li>Annuities – Non-participating policies</li> <li>Annuities- Individual Pension Plan</li> </ol>	NA NA	
6. Unit Linked	630 ( INFL @ 5%) ( without MAD*) + 0.25 9	6 of fund Value
7. Health Insurance	NA	NA
ii. <u>Group Business</u> 1. Group Credit Protection	per member - 200 ( INFL @ 5%) ( without I	MAD*) + 55 % Renewal Commission
2. Group Wealth Accumlation	per scheme - 6300 (without MAD*)	The James of the second
l) Bonus Rates :	Declar	red for year FY 12-13 Provison for Future Years
		10 Pay: Yr 7 - 19 - 1.75%
1. Cashflow Protection		15 Pay: Yr 10 - 19 - 1.75% 20 Pay: Yr 13 - 19 - 1.75%
		Yr 20+ - 2.50%
	Policy Term (In Years) <u>15</u> Bonus Rates for -	<u>20 25 30</u> <u>15 20 25 30</u>
2. Save n Grow Plan (WA)	Premium Payment Term - 10 Pay 21	27 33 39 16 20 24 28
	Premium Payment Term - 15 Pay - Premium Payment Term - RP 20	25 30 35 16 20 24 28 24 27 30 16 20 24 28
B. MultiGain Plan (WA)	Policy Term (In Years) 20	<u>25 30</u> <u>20 25 30</u>
5) Policyholders Reasonable Expectations	Bonus Rate 30	31 32 28 28 28
7 Policylloiders Reasonable Expectations	The provisons for future bonuses are consis	tent with assumed valuation rate of interest.
5) Taxation and Shareholder Transfers		n a window of 90:10 of surplus. These tranfers are then subjected to taxation at the rate
Basis of provisions for Incurred But Not Reported (IBNR)	13.52%.  Based on expected delay in claim reporting.	Assumed a delay of 30 days in claim reporting
Change in Valuation Methods or Bases		
. Individuals Assurances  1. Interest	NA	
2. Expenses	Expenses amount has been increased by inf	lation rate of 5%
3. Inflation	NA	
1. Interest	NA NA	
Interest     a. Annuity in payment     b. Annuity during deferred period	NA NA	
Interest     a. Annuity in payment     b. Annuity during deferred period     c. Pension : All Plans	NA NA	
Interest     a. Annuity in payment     b. Annuity during deferred period     c. Pension : All Plans	NA NA NA	
Interest     a. Annuity in payment     b. Annuity during deferred period     c. Pension : All Plans     Expenses     Inflation	NA NA NA NA	
Interest     a. Annuity in payment     b. Annuity during deferred period     c. Pension : All Plans     Expenses     Inflation	NA NA NA NA	
Interest     a. Annuity in payment     b. Annuity during deferred period     c. Pension : All Plans     Expenses     Inflation     i. Unit Linked     Interest     Expenses     Inflation	NA NA NA NA NA NA NA Expenses amount has been increased by inf	
1. Interest 2. Annuity in payment 3. Annuity during deferred period 4. Pension : All Plans 5. Expenses 7. Inflation 8. Unit Linked 8. Interest 9. Expenses 9. Inflation 9. Health 1. Interest 9. Expenses 9. Inflation 9. Health 1. Interest	NA NA NA NA NA Discount rate of Non Unit Reserve has been Expenses amount has been increased by inf NA NA	
1. Interest 2. Expenses 3. Inflation 4. Interest 2. Expenses 3. Inflation 4. Interest 4. Expenses 5. Inflation 6. Expenses 7. Inflation 7. Expenses 8. Inflation 9. Expenses 9. Inflation 9. Expenses 9. Inflation 9. Expenses	NA NA NA NA NA NA Discount rate of Non Unit Reserve has been Expenses amount has been increased by inf NA NA NA	
1. Interest 2. Annuity in payment 3. Annuity during deferred period 4. Pension : All Plans 5. Expenses 7. Inflation 8. Unit Linked 8. Interest 9. Expenses 9. Inflation 9. Health 1. Interest 9. Expenses 9. Inflation 9. Health 1. Interest	NA NA NA NA NA Discount rate of Non Unit Reserve has been Expenses amount has been increased by inf NA NA	
a. Annuity in payment b. Annuity during deferred period c. Pension: All Plans 2. Expenses 3. Inflation ii. Unit Linked 1. Interest 2. Expenses 3. Inflation v. Health 1. Interest 2. Expenses 3. Inflation v. Health 1. Interest 2. Expenses 3. Inflation	NA NA NA NA NA NA Discount rate of Non Unit Reserve has been Expenses amount has been increased by inf NA NA NA	lation rate of 5%
Interest	NA NA NA NA NA NA Discount rate of Non Unit Reserve has beer Expenses amount has been increased by inf NA NA NA NA NA NA	lation rate of 5%
1. Interest a. Annuity in payment b. Annuity during deferred period c. Pension: All Plans 2. Expenses 3. Inflation ii. Unit Linked 1. Interest 2. Expenses 3. Inflation v. Health 1. Interest 2. Expenses 3. Inflation v. Group 1. Interest 2. Expenses	NA Discount rate of Non Unit Reserve has beer Expenses amount has been increased by inf NA NA NA NA Expenses amount has been increased by inf NA Interest: Non Par: 80 bps upto first 5 year	lation rate of 5%
1. Interest a. Annuity in payment b. Annuity during deferred period c. Pension : All Plans 2. Expenses 3. Inflation ii. Unit Linked 1. Interest 2. Expenses 3. Inflation v. Health 1. Interest 2. Expenses 3. Inflation v. Health 1. Interest 2. Expenses 3. Inflation v. Health 1. Interest 2. Expenses 3. Inflation coroup 1. Interest 2. Expenses 3. Inflation	NA NA NA NA NA NA NA NA NA Discount rate of Non Unit Reserve has been Expenses amount has been increased by inf NA NA NA NA Expenses amount has been increased by inf NA Interest: Non Par: 80 bps upto first 5 year Par: 150 bps	lation rate of 5%