

**EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED**  
**Registration Number : 147 dated 10 May 2011**

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## REVENUE ACCOUNT UPTO QUARTER ENDED 30 JUNE 2017

(₹ in '000)

## POLICYHOLDERS' ACCOUNT (TECHNICAL ACCOUNT)

| Particulars  | Schedule | Total            | Non-Linked Par  |                        | Non-Linked Non Par |                            |              |                 |                | Linked Non Par  |                           |               |  |
|--|----------|------------------|-----------------|------------------------|--------------------|----------------------------|--------------|-----------------|----------------|-----------------|---------------------------|---------------|--|
|  |          |                  | Individual Par  | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health       | Group Non Par   | Group Variable | Individual      | Individual Linked Pension | Group         |  |
| <b>Premium earned-net</b>  | L-4      |                  |                 |                        |                    |                            |              |                 |                |                 |                           |               |  |
| (a) Premium  |          | 6,81,764         | 96,387          | 15,816                 | 2,11,180           | 5,050                      | 2,330        | 1,36,583        | 1,500          | 2,00,571        | 10,997                    | 1,350         |  |
| (b) Reinsurance ceded  |          | (39,636)         | (390)           | -                      | (20,923)           | -                          | (531)        | (17,059)        | -              | (734)           | -                         | -             |  |
| (c) Reinsurance accepted   |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| <b>Sub Total</b>   |          | <b>6,42,128</b>  | <b>95,996</b>   | <b>15,816</b>          | <b>1,90,257</b>    | <b>5,050</b>               | <b>1,800</b> | <b>1,19,524</b> | <b>1,500</b>   | <b>1,99,837</b> | <b>10,997</b>             | <b>1,350</b>  |  |
| <b>Income from Investments</b>   |          |                  |                 |                        |                    |                            |              |                 |                |                 |                           |               |  |
| (a) Interest & Dividends Gross, & Amortisation (Net)   |          | 1,49,115         | 30,488          | 3,799                  | 78,355             | 2,852                      | 271          | 13,374          | 207            | 14,771          | 916                       | 4,081         |  |
| (b) Profit on sale / redemption of investments   |          | 1,52,703         | 12,586          | 1,640                  | 56,096             | 356                        | 92           | 921             | 37             | 69,329          | 3,893                     | 7,753         |  |
| (c) (Loss on sale / redemption of investments)   |          | (38,110)         | (2,080)         | (178)                  | (21,531)           | -                          | -            | (2)             | -              | (12,381)        | (710)                     | (1,228)       |  |
| (d) Transfer /Gain on revaluation / change in fair value*  |          | 16,947           | -               | -                      | -                  | -                          | -            | -               | -              | 14,059          | 903                       | 1,986         |  |
| <b>Sub Total</b>   |          | <b>2,80,655</b>  | <b>40,994</b>   | <b>5,261</b>           | <b>1,12,921</b>    | <b>3,208</b>               | <b>362</b>   | <b>14,293</b>   | <b>244</b>     | <b>85,778</b>   | <b>5,002</b>              | <b>12,593</b> |  |
| <b>Other Income</b>  |          |                  |                 |                        |                    |                            |              |                 |                |                 |                           |               |  |
| Contribution from the Shareholders' Account  |          | 5,74,534         | 38,176          | 15,807                 | 2,30,421           | 1,676                      | 4,806        | 18,488          | 384            | 2,59,587        | 3,855                     | 1,337         |  |
| Other Income   |          | 633              | 214             | 1                      | 247                | 1                          | 0            | 14              | -              | 66              | 85                        | 5             |  |
| <b>Sub Total</b>   |          | <b>5,75,167</b>  | <b>38,390</b>   | <b>15,808</b>          | <b>2,30,668</b>    | <b>1,677</b>               | <b>4,806</b> | <b>18,502</b>   | <b>384</b>     | <b>2,59,653</b> | <b>3,940</b>              | <b>1,342</b>  |  |
| <b>Total (A)</b>   |          | <b>14,97,950</b> | <b>1,75,380</b> | <b>36,885</b>          | <b>5,33,845</b>    | <b>9,936</b>               | <b>6,968</b> | <b>1,52,319</b> | <b>2,128</b>   | <b>5,45,268</b> | <b>19,938</b>             | <b>15,285</b> |  |
| Commission   | L-5      | 40,241           | 8,684           | 825                    | 21,137             | 64                         | 110          | 668             | -              | 8,478           | 275                       | -             |  |
| Operating Expenses related to Insurance Business   | L-6      | 7,28,256         | 71,726          | 20,304                 | 3,31,996           | 1,802                      | 4,928        | 28,354          | 238            | 2,62,087        | 5,380                     | 1,443         |  |
| Service Tax Expenses on ULIP Charges   |          | 3,336            | -               | -                      | -                  | -                          | -            | -               | -              | 3,164           | 160                       | 11            |  |
| Provision for Doubtful debts   |          | (201)            | -               | -                      | (201)              | -                          | -            | -               | -              | -               | -                         | -             |  |
| Bad debt written off   |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| Provision for Tax  |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| Provisions (other than taxation)   |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| (a) For diminution in the value of investments (Net)   |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| (b) Others   |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| <b>Total (B)</b>   |          | <b>7,71,632</b>  | <b>80,410</b>   | <b>21,129</b>          | <b>3,52,932</b>    | <b>1,867</b>               | <b>5,038</b> | <b>29,022</b>   | <b>248</b>     | <b>2,73,729</b> | <b>5,815</b>              | <b>1,444</b>  |  |
| Benefits Paid (Net)  | L-7      | 1,57,321         | 34,669          | 345                    | 15,000             | 1,756                      | 223          | 82,259          | 2,283          | 16,342          | 87                        | 4,357         |  |
| Interim Bonuses Paid   |          | 10               | 10              | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| Change in valuation of liability in respect of life policies   |          |                  |                 |                        |                    |                            |              |                 |                |                 |                           |               |  |
| (a) Gross **   |          | 6,25,652         | 60,291          | 15,412                 | 2,19,878           | 6,313                      | 1,707        | 43,738          | (404)          | 2,55,197        | 14,035                    | 9,485         |  |
| (b) Amount ceded in Reinsurance  |          | (56,665)         | -               | -                      | (53,966)           | -                          | -            | (2,700)         | -              | -               | -                         | -             |  |
| (c) Amount accepted in Reinsurance   |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| <b>Total (C)</b>   |          | <b>7,26,318</b>  | <b>94,970</b>   | <b>15,757</b>          | <b>1,80,913</b>    | <b>8,069</b>               | <b>1,930</b> | <b>1,23,297</b> | <b>1,879</b>   | <b>2,71,539</b> | <b>14,123</b>             | <b>13,842</b> |  |
| <b>SURPLUS/ (DEFICIT ) (D) = (A) - (B) - (C)</b>   |          | <b>-</b>         | <b>-</b>        | <b>-</b>               | <b>-</b>           | <b>-</b>                   | <b>-</b>     | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b>                  | <b>-</b>      |  |
| <b>Appropriations</b>  |          |                  |                 |                        |                    |                            |              |                 |                |                 |                           |               |  |
| Transfer to Shareholders' Account  |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| Transfer to Other Reserves   |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| Balance being Funds for Future Appropriations  |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| <b>TOTAL (D)</b>   |          | <b>-</b>         | <b>-</b>        | <b>-</b>               | <b>-</b>           | <b>-</b>                   | <b>-</b>     | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b>                  | <b>-</b>      |  |
| <b>NOTES:</b>  |          |                  |                 |                        |                    |                            |              |                 |                |                 |                           |               |  |
| * Represents the deemed realised gain as per norms specified by the Authority.   |          |                  |                 |                        |                    |                            |              |                 |                |                 |                           |               |  |
| **represents Mathematical Reserves after allocation of bonus [The bonus is ₹ Nil thousands for the current year (previous year ₹ Nil thousands)] |          |                  |                 |                        |                    |                            |              |                 |                |                 |                           |               |  |
| The total surplus is disclosed below:  |          |                  |                 |                        |                    |                            |              |                 |                |                 |                           |               |  |
| (a) Interim Bonuses Paid   |          | 10               | 10              | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| (b) Allocation of Bonus to Policyholders   |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| (c) Surplus shown in the Revenue Account   |          | -                | -               | -                      | -                  | -                          | -            | -               | -              | -               | -                         | -             |  |
| <b>(d) Total Surplus [ (a) + (b)+ (c) ]:</b>   |          | <b>10</b>        | <b>10</b>       | <b>-</b>               | <b>-</b>           | <b>-</b>                   | <b>-</b>     | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b>                  | <b>-</b>      |  |

| Form L-1-A-RA  |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
|--|----------|------------------|-----------------|-------------------------|--------------------|----------------------------|--------------|-----------------|----------------|-----------------|---------------------------|---------------|
| Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED  |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| Registration Number : 147 dated 10 May 2011  |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| REVENUE ACCOUNT UP TO QUARTER ENDED 30 JUNE 2016   |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| POLICYHOLDERS' ACCOUNT (TECHNICAL ACCOUNT)   |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           | (₹ in '000)   |
| Particulars  | Schedule | Total            | Non-Linked Life |                         |                    |                            |              |                 | Linked Life    |                 |                           |               |
|  |          |                  | Individual Par  | Individual Par Pension# | Individual Non Par | Individual Non Par Annuity | Health       | Group Non Par   | Group Variable | Individual      | Individual Linked Pension | Group         |
| <b>Premium earned-net</b>  | L-4      |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| (a) Premium  |          | 5,66,948         | 71,510          | 7,575                   | 2,49,139           | 8,847                      | 1,386        | 1,46,072        | -              | 74,957          | 6,063                     | 1,400         |
| (b) Reinsurance ceded  |          | (34,479)         | (491)           | -                       | (16,425)           | -                          | (268)        | (16,911)        | -              | (384)           | -                         | -             |
| (c) Reinsurance accepted   |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| <b>Sub Total</b>   |          | <b>5,32,469</b>  | <b>71,019</b>   | <b>7,575</b>            | <b>2,32,715</b>    | <b>8,847</b>               | <b>1,117</b> | <b>1,29,161</b> | <b>-</b>       | <b>74,572</b>   | <b>6,063</b>              | <b>1,400</b>  |
| <b>Income from Investments</b>   |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| (a) Interest & Dividends Gross, & Amortisation (Net)   |          | 91,934           | 22,735          | 2,141                   | 45,539             | 456                        | 23           | 9,109           | 57             | 7,594           | 345                       | 3,935         |
| (b) Profit on sale / redemption of investments   |          | 37,742           | 7,393           | 189                     | 12,147             | 16                         | 72           | 1,629           | 2              | 10,857          | 695                       | 4,743         |
| (c) (Loss on sale / redemption of investments)   |          | (14,013)         | (3,034)         | (306)                   | (53)               | -                          | -            | -               | -              | (8,956)         | (357)                     | (1,306)       |
| (d) Transfer /Gain on revaluation / change in fair value*  |          | 40,137           | -               | -                       | -                  | -                          | -            | -               | -              | 35,771          | 1,218                     | 3,148         |
| <b>Sub Total</b>   |          | <b>1,55,800</b>  | <b>27,093</b>   | <b>2,024</b>            | <b>57,632</b>      | <b>472</b>                 | <b>95</b>    | <b>10,738</b>   | <b>59</b>      | <b>45,266</b>   | <b>1,900</b>              | <b>10,521</b> |
| <b>Other Income</b>  |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| Contribution from the Shareholders' Account  |          | 5,47,226         | 22,069          | 5,810                   | 3,93,322           | 6,153                      | 5,461        | 35,368          | 128            | 64,514          | 13,781                    | 620           |
| Other Income   |          | 152              | 56              | -                       | 73                 | -                          | -            | -               | -              | 23              | -                         | -             |
| <b>Sub Total</b>   |          | <b>5,47,378</b>  | <b>22,125</b>   | <b>5,810</b>            | <b>3,93,395</b>    | <b>6,153</b>               | <b>5,461</b> | <b>35,368</b>   | <b>128</b>     | <b>64,537</b>   | <b>13,781</b>             | <b>620</b>    |
| <b>Total (A)</b>   |          | <b>12,35,646</b> | <b>1,20,238</b> | <b>15,409</b>           | <b>6,83,742</b>    | <b>15,471</b>              | <b>6,673</b> | <b>1,75,267</b> | <b>187</b>     | <b>1,84,375</b> | <b>21,744</b>             | <b>12,541</b> |
| Commission   | L-5      | 35,997           | 5,259           | 295                     | 27,084             | 159                        | 72           | 164             | -              | 2,566           | 395                       | 2             |
| Operating Expenses related to Insurance Business   | L-6      | 5,88,495         | 39,602          | 7,182                   | 3,99,320           | 4,437                      | 5,874        | 45,475          | 126            | 71,483          | 13,638                    | 1,359         |
| Service Tax Expenses on ULIP Charges   |          | 1,473            | -               | -                       | -                  | -                          | -            | -               | -              | 1,413           | 59                        | 1             |
| Provision for Doubtful debts   |          | 241              | -               | -                       | 241                | -                          | -            | -               | -              | -               | -                         | -             |
| Bad debt written off   |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| Provision for Tax  |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| Provisions (other than taxation)   |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| (a) For diminution in the value of investments (Net)   |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| (b) Others   |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| <b>Total (B)</b>   |          | <b>6,26,205</b>  | <b>44,861</b>   | <b>7,477</b>            | <b>4,26,645</b>    | <b>4,596</b>               | <b>5,946</b> | <b>45,639</b>   | <b>126</b>     | <b>75,463</b>   | <b>14,092</b>             | <b>1,362</b>  |
| Benefits Paid (Net)  | L-7      | 58,372           | 3,535           | 136                     | 10,756             | 319                        | -            | 37,722          | 38             | 1,409           | 8                         | 4,448         |
| Interim Bonuses Paid   |          | 6                | 6               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| Change in valuation of liability in respect of life policies   |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| (a) Gross **   |          | 5,87,871         | 71,837          | 7,796                   | 2,81,189           | 10,557                     | 727          | 93,863          | 23             | 1,07,504        | 7,644                     | 6,731         |
| (b) Amount ceded in Reinsurance  |          | (36,807)         | -               | -                       | (34,850)           | -                          | -            | (1,958)         | -              | -               | -                         | -             |
| (c) Amount accepted in Reinsurance   |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| <b>Total (C)</b>   |          | <b>6,09,442</b>  | <b>75,378</b>   | <b>7,932</b>            | <b>2,57,096</b>    | <b>10,876</b>              | <b>727</b>   | <b>1,29,627</b> | <b>61</b>      | <b>1,08,913</b> | <b>7,652</b>              | <b>11,180</b> |
| <b>SURPLUS/ (DEFICIT ) (D) = (A) - (B) - (C)</b>   |          | <b>-</b>         | <b>-</b>        | <b>-</b>                | <b>-</b>           | <b>-</b>                   | <b>-</b>     | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b>                  | <b>-</b>      |
| <b>Appropriations</b>  |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| Transfer to Shareholders' Account  |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| Transfer to Other Reserves   |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| Balance being Funds for Future Appropriations  |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| <b>TOTAL (D)</b>   |          | <b>-</b>         | <b>-</b>        | <b>-</b>                | <b>-</b>           | <b>-</b>                   | <b>-</b>     | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b>                  | <b>-</b>      |
| <b>NOTES:</b>  |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| * Represents the deemed realised gain as per norms specified by the Authority.   |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| **represents Mathematical Reserves after allocation of bonus [The bonus is Nil thousands for the current period (previous period ₹ Nil thousands)] |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| The total surplus is disclosed below:  |          |                  |                 |                         |                    |                            |              |                 |                |                 |                           |               |
| (a) Interim Bonuses Paid   |          | 6                | 6               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| (b) Allocation of Bonus to Policyholders   |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| (c) Surplus shown in the Revenue Account   |          | -                | -               | -                       | -                  | -                          | -            | -               | -              | -               | -                         | -             |
| <b>(d) Total Surplus [ (a) + (b)+ (c) ]:</b>   |          | <b>6</b>         | <b>6</b>        | <b>-</b>                | <b>-</b>           | <b>-</b>                   | <b>-</b>     | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b>                  | <b>-</b>      |

Form L-2-A-PL

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Registration Number : 147 dated 10 May 2011

PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED 30 JUNE 2017

SHAREHOLDERS' ACCOUNT (NON-TECHNICAL ACCOUNT)

(` in '000)

| Particulars  | For the Quarter ended<br>30 June 2017 | For the Quarter ended<br>30 June 2016 | For the Year Ended<br>31 March 2017 |
|--|---------------------------------------|---------------------------------------|-------------------------------------|
| Amounts transferred from the policyholders account (Technical Account) | -                                     | -                                     | -                                   |
| Income from investments  |                                       |                                       |                                     |
| (a) Interest, Dividend & Rent- Gross & Amortisation (Net)              | 99,359                                | 1,45,992                              | 5,27,456                            |
| (b) Profit on sale / redemption of investments                         | 43,803                                | 1,03,783                              | 4,29,828                            |
| (c) (Loss on sale / redemption of investments)                         | (9,010)                               | (9,063)                               | (1,34,422)                          |
| (d) Transfer /Gain/(Loss) on revaluation / change in fair value        | -                                     | -                                     | -                                   |
| <b>Sub Total</b>   | <b>1,34,152</b>                       | <b>2,40,712</b>                       | <b>8,22,862</b>                     |
| Other income   | -                                     | 61                                    | -                                   |
| <b>Total (A)</b>   | <b>1,34,152</b>                       | <b>2,40,773</b>                       | <b>8,22,862</b>                     |
| Expenses other than those directly related to the insurance business   | 386                                   | 851                                   | 47,214                              |
| Bad debts written off  | -                                     | -                                     | -                                   |
| Provisions (Other than taxation)                                       | -                                     | -                                     | -                                   |
| (a) For diminution in the value of investment (net)                    | -                                     | -                                     | -                                   |
| (b) Provision for doubtful debts                                       | -                                     | -                                     | -                                   |
| (c) Others   | -                                     | -                                     | -                                   |
| Contribution to Policyholders' Account                                 | 5,74,534                              | 5,47,226                              | 29,33,958                           |
| <b>Total (B)</b>   | <b>5,74,920</b>                       | <b>5,48,077</b>                       | <b>29,81,172</b>                    |
| <b>Profit / (Loss) before tax</b>                                      | <b>(4,40,768)</b>                     | <b>(3,07,304)</b>                     | <b>(21,58,310)</b>                  |
| Provision for taxation   |                                       |                                       |                                     |
| Current Year   | -                                     | -                                     | -                                   |
| For earlier years  | -                                     | 1                                     | -                                   |
| <b>Profit / (Loss) after tax</b>                                       | <b>(4,40,768)</b>                     | <b>(3,07,305)</b>                     | <b>(21,58,310)</b>                  |
| <b>APPROPRIATIONS</b>  |                                       |                                       |                                     |
| (a) Balance at the beginning of the period                             | (60,48,207)                           | (38,89,897)                           | (38,89,897)                         |
| (b) Interim dividends paid during the period                           | -                                     | -                                     | -                                   |
| (c) Proposed final dividend  | -                                     | -                                     | -                                   |
| (d) Dividend distribution tax  | -                                     | -                                     | -                                   |
| (e) Transfer to reserves / other accounts                              | -                                     | -                                     | -                                   |
| <b>Profit / (Loss) carried to the Balance Sheet</b>                    | <b>(64,88,975)</b>                    | <b>(41,97,202)</b>                    | <b>(60,48,207)</b>                  |
| Earning per share of face value ₹ 10 - Basic/Diluted                   | (1.68)                                | (1.17)                                | (8.25)                              |

## BALANCE SHEET AS AT 30 JUNE 2017

(₹ in '000)

| PARTICULARS   | SCHEDULE | As at             | As at             | As at             |
|---|----------|-------------------|-------------------|-------------------|
|   |          | 30 June 2017      | 30 June 2016      | 31 March 2017     |
| <b>SOURCES OF FUNDS</b>   |          |                   |                   |                   |
| <b>Shareholders' funds</b>  |          |                   |                   |                   |
| Share capital   | L-8, L-9 | 2,615,922         | 2,615,922         | 2,615,922         |
| Reserves and surplus  | L-10     | 10,658,765        | 10,658,765        | 10,658,765        |
| Credit/(debit) fair value change account                              |          | 98,108            | 62,272            | 93,164            |
| <b>Sub-total</b>  |          | <b>13,372,795</b> | <b>13,336,959</b> | <b>13,367,851</b> |
| <b>Borrowings</b>   | L-11     | -                 | -                 | -                 |
| <b>Policyholders' Funds</b>   |          |                   |                   |                   |
| Credit/(Debit) Fair Value Change Account                              |          | 16,106            | 10,162            | 14,442            |
| Policy liabilities  |          | 7,355,524         | 4,221,318         | 7,051,095         |
| Insurance reserves  |          | -                 | -                 | -                 |
| Provision for Linked Liabilities                                      |          | 2,068,348         | 1,096,723         | 1,923,461         |
| Add: Credit/(Debit) Fair Value Change Account                         |          | 107,962           | 46,842            | 91,015            |
| <b>Total Provision for Linked Liabilities</b>                         |          | <b>2,176,310</b>  | <b>1,143,565</b>  | <b>2,014,476</b>  |
| <b>Sub-total</b>  |          | <b>9,547,940</b>  | <b>5,375,045</b>  | <b>9,080,013</b>  |
| <b>Funds for Discontinued Policies</b>                                |          |                   |                   |                   |
| Discontinued on account of non-payment of premium-Linked Others       |          | 231,409           | 117,116           | 128,685           |
| Funds for Future Appropriations                                       |          | -                 | -                 | -                 |
| <b>Total</b>  |          | <b>23,152,144</b> | <b>18,829,120</b> | <b>22,576,549</b> |
| <b>APPLICATION OF FUNDS</b>   |          |                   |                   |                   |
| <b>Investments</b>  |          |                   |                   |                   |
| Shareholders'   | L-12     | 5,582,725         | 8,413,940         | 6,137,745         |
| Policyholders'  | L-13     | 7,355,759         | 4,368,849         | 6,592,697         |
| Assets held to cover linked liabilities                               | L-14     | 2,407,719         | 1,260,681         | 2,143,162         |
| Loans   | L-15     | 8,548             | 4,630             | 5,996             |
| Fixed assets  | L-16     | 679,940           | 480,537           | 659,002           |
| <b>Current assets</b>   |          |                   |                   |                   |
| Cash and bank balances  | L-17     | 151,999           | 114,190           | 1,015,567         |
| Advances and other assets   | L-18     | 1,780,372         | 986,200           | 1,491,808         |
| <b>Sub-total (A)</b>  |          | <b>1,932,371</b>  | <b>1,100,391</b>  | <b>2,507,375</b>  |
| Current liabilities   | L-19     | 991,840           | 740,727           | 1,253,432         |
| Provisions  | L-20     | 312,053           | 256,381           | 264,203           |
| <b>Sub-total (B)</b>  |          | <b>1,303,893</b>  | <b>997,108</b>    | <b>1,517,635</b>  |
| <b>Net Current Assets (C) = (A - B)</b>                               |          | <b>628,478</b>    | <b>103,282</b>    | <b>989,740</b>    |
| Miscellaneous expenditure (to the extent not written off or adjusted) | L-21     | -                 | -                 | -                 |
| Debit Balance in Profit and Loss Account (Shareholders' Account)      |          | 6,488,975         | 4,197,202         | 6,048,207         |
| Debit Balance in Revenue Account (Policyholders' Account)             |          | -                 | -                 | -                 |
| <b>Total</b>  |          | <b>23,152,144</b> | <b>18,829,120</b> | <b>22,576,549</b> |

**Contingent Liability**

| PARTICULARS   | As at        | As at        | As at         |
|---|--------------|--------------|---------------|
|   | 30 June 2017 | 30 June 2016 | 31 March 2017 |
| Partly-paid up investments  | -            | -            | -             |
| Claims, other than against policies, not acknowledged as debts by the Company | -            | -            | -             |
| Guarantees given by or on behalf of the Company                               | -            | -            | -             |
| Underwriting commitments outstanding (in respect of shares and securities)    | -            | -            | -             |
| Statutory demands / liabilities in dispute, not provided for                  | 183,242      | 75,232       | 75,232        |
| Reinsurance obligations to the extent not provided for in accounts            | -            | -            | -             |
| Others (Claims against policies under litigation)                             | 6,229        | 12,163       | 6,859         |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-4 Premium Schedule  
PREMIUM

For the Quarter Ended 30 June 2017

(₹ in '000)

| Particulars         | Total           | Non-Linked Par |                        | Non-Linked Non Par |                            |              |                 |                | Linked Non Par  |                           |              |  |
|---------------------|-----------------|----------------|------------------------|--------------------|----------------------------|--------------|-----------------|----------------|-----------------|---------------------------|--------------|--|
|                     |                 | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health       | Group Non Par   | Group Variable | Individual      | Individual Linked Pension | Group        |  |
| Premium             |                 |                |                        |                    |                            |              |                 |                |                 |                           |              |  |
| First year Premiums | 3,16,308        | 26,940         | 9,272                  | 1,05,851           | -                          | 979          | 72,380          | 500            | 98,666          | 1,722                     | -            |  |
| Renewal Premiums    | 2,90,483        | 69,447         | 6,544                  | 1,03,048           | -                          | 1,352        | 22,115          | 1,000          | 76,552          | 9,075                     | 1,350        |  |
| Single Premiums     | 74,973          | -              | -                      | 2,283              | 5,050                      | -            | 42,088          | -              | 25,353          | 200                       | 0            |  |
| <b>Total</b>        | <b>6,81,765</b> | <b>96,387</b>  | <b>15,816</b>          | <b>2,11,182</b>    | <b>5,050</b>               | <b>2,331</b> | <b>1,36,583</b> | <b>1,500</b>   | <b>2,00,571</b> | <b>10,997</b>             | <b>1,350</b> |  |

For the Quarter Ended 30 June 2016

(₹ in '000)

| Particulars         | Total           | Non-Linked Par |                         | Non-Linked Non Par |                            |              |                 |                | Linked Non Par |                           |              |
|---------------------|-----------------|----------------|-------------------------|--------------------|----------------------------|--------------|-----------------|----------------|----------------|---------------------------|--------------|
|                     |                 | Individual Par | Individual Par Pension# | Individual Non Par | Individual Non Par Annuity | Health       | Group Non Par   | Group Variable | Individual     | Individual Linked Pension | Group        |
| Premium             |                 |                |                         |                    |                            |              |                 |                |                |                           |              |
| First year Premiums | 2,84,713        | 10,346         | 2,909                   | 1,40,834           | -                          | 917          | 99,093          | -              | 24,800         | 5,813                     | -            |
| Renewal Premiums    | 2,36,391        | 61,164         | 4,666                   | 1,07,351           | -                          | 468          | 18,635          | -              | 44,105         | -                         | -            |
| Single Premiums     | 45,844          | -              | -                       | 953                | 8,847                      | -            | 28,344          | -              | 6,051          | 250                       | 1,400        |
| <b>Total</b>        | <b>5,66,948</b> | <b>71,510</b>  | <b>7,575</b>            | <b>2,49,138</b>    | <b>8,847</b>               | <b>1,385</b> | <b>1,46,072</b> | <b>-</b>       | <b>74,956</b>  | <b>6,063</b>              | <b>1,400</b> |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-5- Commission Schedule

COMMISSION

For the Quarter Ended 30 June 2017

(€ in '000)

| Particulars  | Total         | Non-Linked Par |                        | Non-Linked Non Par |                            |            |               | Linked Non Par |              |                           |       |
|--|---------------|----------------|------------------------|--------------------|----------------------------|------------|---------------|----------------|--------------|---------------------------|-------|
|  |               | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health     | Group Non Par | Group Variable | Individual   | Individual Linked Pension | Group |
| <b>Commission</b>  |               |                |                        |                    |                            |            |               |                |              |                           |       |
| First year Premiums  | 32,735        | 6,415          | 695                    | 18,223             | -                          | 100        | 421           | -              | 6,771        | 111                       | -     |
| Renewal Premiums   | 6,984         | 2,269          | 129                    | 2,887              | -                          | 10         | 247           | -              | 1,280        | 161                       | -     |
| Single Premiums  | 522           | -              | -                      | 27                 | 64                         | -          | -             | -              | 427          | 3                         | -     |
| <b>Other Commissions</b>   | -             | -              | -                      | -                  | -                          | -          | -             | -              | -            | -                         | -     |
| <b>Total (A)</b>   | <b>40,241</b> | <b>8,684</b>   | <b>824</b>             | <b>21,137</b>      | <b>64</b>                  | <b>110</b> | <b>668</b>    | -              | <b>8,478</b> | <b>275</b>                | -     |
| Add: Commission on re-insurance accepted   | -             | -              | -                      | -                  | -                          | -          | -             | -              | -            | -                         | -     |
| Less: Commission on re-insurance ceded   | -             | -              | -                      | -                  | -                          | -          | -             | -              | -            | -                         | -     |
| <b>Net commission</b>  | <b>40,241</b> | <b>8,684</b>   | <b>824</b>             | <b>21,137</b>      | <b>64</b>                  | <b>110</b> | <b>668</b>    | -              | <b>8,478</b> | <b>275</b>                | -     |
| <b>Break-up of the commission expenses (gross) incurred to procure business:</b> |               |                |                        |                    |                            |            |               |                |              |                           |       |
| Agents   | 30,641        | 7,537          | 336                    | 16,891             | 41                         | 99         | -             | -              | 5,507        | 230                       | -     |
| Brokers  | 1,334         | 327            | (4)                    | 321                | -                          | 0          | 668           | -              | 21           | -                         | -     |
| Corporate agency   | 8,266         | 820            | 492                    | 3,925              | 23                         | 11         | -             | -              | 2,950        | 45                        | -     |
| Referral   | -             | -              | -                      | -                  | -                          | -          | -             | -              | -            | -                         | -     |
| Others   | -             | -              | -                      | -                  | -                          | -          | -             | -              | -            | -                         | -     |
| <b>Total</b>   | <b>40,241</b> | <b>8,684</b>   | <b>824</b>             | <b>21,137</b>      | <b>64</b>                  | <b>110</b> | <b>668</b>    | -              | <b>8,478</b> | <b>275</b>                | -     |

For the Quarter Ended 30 June 2016

| Particulars  | Total         | Non-Linked Par |                        | Non-Linked Non Par |                            |           |               | Linked Non Par |              |                           |          |
|--|---------------|----------------|------------------------|--------------------|----------------------------|-----------|---------------|----------------|--------------|---------------------------|----------|
|  |               | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health    | Group Non Par | Group Variable | Individual   | Individual Linked Pension | Group    |
| <b>Commission</b>  |               |                |                        |                    |                            |           |               |                |              |                           |          |
| First year Premiums  | 27,911        | 2,427          | 202                    | 23,053             | -                          | 72        | 105           | -              | 1,659        | 391                       | -        |
| Renewal Premiums   | 7,830         | 2,832          | 92                     | 4,015              | -                          | 1         | 59            | -              | 831          | -                         | -        |
| Single Premiums  | 256           | -              | -                      | 15                 | 159                        | -         | -             | -              | 76           | 4                         | 2        |
| <b>Other Commissions</b>   | -             | -              | -                      | -                  | -                          | -         | -             | -              | -            | -                         | -        |
| <b>Total (A)</b>   | <b>35,997</b> | <b>5,259</b>   | <b>294</b>             | <b>27,083</b>      | <b>159</b>                 | <b>73</b> | <b>164</b>    | -              | <b>2,566</b> | <b>395</b>                | <b>2</b> |
| Add: Commission on re-insurance accepted   | -             | -              | -                      | -                  | -                          | -         | -             | -              | -            | -                         | -        |
| Less: Commission on re-insurance ceded   | -             | -              | -                      | -                  | -                          | -         | -             | -              | -            | -                         | -        |
| <b>Net commission</b>  | <b>35,997</b> | <b>5,259</b>   | <b>294</b>             | <b>27,083</b>      | <b>159</b>                 | <b>73</b> | <b>164</b>    | -              | <b>2,566</b> | <b>395</b>                | <b>2</b> |
| <b>Break-up of the commission expenses (gross) incurred to procure business:</b> |               |                |                        |                    |                            |           |               |                |              |                           |          |
| Agents   | 19,958        | 3,948          | 225                    | 13,608             | 74                         | 63        | 50            | -              | 1,684        | 307                       | -        |
| Brokers  | 10,905        | 328            | 10                     | 10,412             | -                          | 1         | 114           | -              | 14           | 24                        | 2        |
| Corporate agency   | 5,134         | 983            | 59                     | 3,063              | 85                         | 9         | -             | -              | 869          | 64                        | -        |
| Referral   | -             | -              | -                      | -                  | -                          | -         | -             | -              | -            | -                         | -        |
| Others   | -             | -              | -                      | -                  | -                          | -         | -             | -              | -            | -                         | -        |
| <b>Total</b>   | <b>35,997</b> | <b>5,259</b>   | <b>293</b>             | <b>27,083</b>      | <b>159</b>                 | <b>73</b> | <b>164</b>    | -              | <b>2,566</b> | <b>395</b>                | <b>2</b> |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED  
L-6- Operating Expenses Schedule

OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

For the Quarter Ended 30 June 2017

(₹ in '000)

| Particulars  | Total           | Non-Linked Par |                        | Non-Linked Non Par |                            |              |               |                | Linked Non Par  |                           |              |
|--|-----------------|----------------|------------------------|--------------------|----------------------------|--------------|---------------|----------------|-----------------|---------------------------|--------------|
|  |                 | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health       | Group Non Par | Group Variable | Individual      | Individual Linked Pension | Group        |
| Employees' remuneration & welfare benefits             | 4,06,207        | 39,734         | 11,982                 | 1,79,921           | 1,005                      | 2,586        | 12,982        | 149            | 1,54,057        | 3,010                     | 779          |
| Travel, conveyance and vehicle running expenses        | 27,946          | 2,804          | 869                    | 11,310             | 85                         | 138          | 1,277         | 12             | 11,190          | 223                       | 38           |
| Training expenses                                      | 10,269          | 1,254          | 332                    | 4,155              | 51                         | 34           | 306           | 3              | 3,954           | 88                        | 91           |
| Rents, rates & taxes                                   | 53,723          | 5,336          | 1,534                  | 25,225             | 134                        | 357          | 985           | 13             | 19,687          | 400                       | 51           |
| Repairs & Maintenance                                  | 16,632          | 1,689          | 595                    | 6,460              | 28                         | 58           | 1             | -              | 7,669           | 132                       | -            |
| Printing and stationery                                | 4,111           | 454            | 107                    | 1,926              | 25                         | 32           | 147           | 4              | 1,375           | 38                        | 3            |
| Communication expenses                                 | 13,322          | 1,360          | 297                    | 6,862              | 55                         | 133          | 759           | 8              | 3,739           | 103                       | 8            |
| Legal & Professional charges                           | 12,731          | 1,161          | 213                    | 6,866              | 61                         | 144          | 1,374         | 10             | 2,808           | 88                        | 6            |
| Medical fees   | 2,641           | -              | -                      | 2,507              | -                          | 57           | 20            | -              | 57              | -                         | -            |
| Auditors' fees, expenses etc.                          | -               | -              | -                      | -                  | -                          | -            | -             | -              | -               | -                         | -            |
| (a) as auditor   | 450             | 44             | 6                      | 311                | 1                          | 8            | 1             | -              | 76              | 3                         | -            |
| (b) as adviser or in any other capacity, in respect of | -               | -              | -                      | -                  | -                          | -            | -             | -              | -               | -                         | -            |
| (i) Taxation matters                                   | -               | -              | -                      | -                  | -                          | -            | -             | -              | -               | -                         | -            |
| (ii) Insurance matters                                 | -               | -              | -                      | -                  | -                          | -            | -             | -              | -               | -                         | -            |
| (iii) Management services                              | -               | -              | -                      | -                  | -                          | -            | -             | -              | -               | -                         | -            |
| (c) in any other capacity                              | -               | -              | -                      | -                  | -                          | -            | -             | -              | -               | -                         | -            |
| (d) Out of pocket expenses                             | 50              | 5              | 1                      | 34                 | -                          | 1            | -             | -              | 8               | -                         | -            |
| Advertisement & publicity                              | 29,807          | 2,844          | 879                    | 14,202             | 49                         | 228          | 36            | 1              | 11,359          | 209                       | -            |
| Bank charges   | 2,220           | 314            | 52                     | 688                | 16                         | 8            | 444           | 5              | 654             | 36                        | 4            |
| Others:  |                 |                |                        |                    |                            |              |               |                |                 |                           |              |
| a) Business Development, Marketing & Sales Promotion   | 65,635          | 6,547          | 2,323                  | 24,766             | 113                        | 213          | 1,097         | 12             | 29,961          | 511                       | 93           |
| b) Information Technology Cost                         | 20,250          | 1,991          | 300                    | 13,821             | 34                         | 334          | 100           | 3              | 3,549           | 117                       | 1            |
| c) Business Support Expenses                           | 13,890          | 1,505          | 352                    | 6,503              | 80                         | 110          | 680           | 13             | 4,511           | 125                       | 11           |
| d) Stamp duty on policies                              | 9,982           | 59             | 10                     | 1,685              | 1                          | 36           | 7,902         | -              | 286             | 2                         | -            |
| e) General & Other Insurance Expenses                  | 11,429          | 2,190          | 97                     | 7,379              | 28                         | 31           | 209           | 1              | 1,398           | 33                        | 64           |
| f) (Profit)/Loss on sale of Fixed Assets               | (169)           | (18)           | (4)                    | (59)               | (2)                        | (1)          | (36)          | -              | (48)            | (2)                       | (0)          |
| Depreciation   | 25,044          | 2,451          | 358                    | 17,333             | 36                         | 423          | 71            | 3              | 4,223           | 143                       | 1            |
| Service Tax  | 2,086           | 1              | -                      | 99                 | -                          | -            | -             | -              | 1,574           | 119                       | 293          |
| <b>Total</b>   | <b>7,28,256</b> | <b>71,725</b>  | <b>20,303</b>          | <b>3,31,994</b>    | <b>1,800</b>               | <b>4,930</b> | <b>28,354</b> | <b>237</b>     | <b>2,62,087</b> | <b>5,377</b>              | <b>1,443</b> |



EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

L-6- Operating Expenses Schedule

OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

For the Quarter Ended 30 June 2016

(₹ in '000)

| Particulars  | Total           | Non-Linked Par |                        | Non-Linked Non Par |                            |              |               |                | Linked Non Par |                           |              |
|--|-----------------|----------------|------------------------|--------------------|----------------------------|--------------|---------------|----------------|----------------|---------------------------|--------------|
|  |                 | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health       | Group Non Par | Group Variable | Individual     | Individual Linked Pension | Group        |
| Employees' remuneration & welfare benefits             | 3,35,692        | 23,127         | 4,207                  | 2,29,849           | 2,600                      | 3,226        | 22,320        | 74             | 41,491         | 8,000                     | 797          |
| Travel, conveyance and vehicle running expenses        | 21,863          | 1,506          | 274                    | 14,970             | 169                        | 210          | 1,454         | 5              | 2,702          | 521                       | 52           |
| Training expenses                                      | 6,964           | 480            | 87                     | 4,769              | 54                         | 67           | 463           | 2              | 861            | 166                       | 17           |
| Rents, rates & taxes                                   | 43,342          | 2,975          | 540                    | 29,721             | 335                        | 415          | 2,869         | 10             | 5,349          | 1,025                     | 102          |
| Repairs & Maintenance                                  | 14,047          | 968            | 176                    | 9,617              | 109                        | 135          | 933           | 3              | 1,736          | 335                       | 33           |
| Printing and stationery                                | 2,303           | 159            | 29                     | 1,577              | 18                         | 22           | 153           | 1              | 285            | 55                        | 5            |
| Communication expenses                                 | 10,994          | 757            | 138                    | 7,528              | 85                         | 106          | 731           | 2              | 1,359          | 262                       | 26           |
| Legal & Professional charges                           | 8,484           | 584            | 106                    | 5,809              | 66                         | 82           | 564           | 2              | 1,049          | 202                       | 20           |
| Medical fees   | 3,115           | 30             | -                      | 2,482              | -                          | 328          | 167           | -              | 108            | -                         | -            |
| Auditors' fees, expenses etc.                          | -               | -              | -                      | -                  | -                          | -            | -             | -              | -              | -                         | -            |
| (a) as auditor   | 450             | 31             | 6                      | 308                | 3                          | 4            | 30            | 0              | 56             | 11                        | 1            |
| (b) as adviser or in any other capacity, in respect of | -               | -              | -                      | -                  | -                          | -            | -             | -              | -              | -                         | -            |
| (i) Taxation matters                                   | -               | -              | -                      | -                  | -                          | -            | -             | -              | -              | -                         | -            |
| (ii) Insurance matters                                 | -               | -              | -                      | -                  | -                          | -            | -             | -              | -              | -                         | -            |
| (iii) Management services                              | -               | -              | -                      | -                  | -                          | -            | -             | -              | -              | -                         | -            |
| (c) in any other capacity                              | -               | -              | -                      | -                  | -                          | -            | -             | -              | -              | -                         | -            |
| (d) Out of pocket expenses                             | 50              | 3              | 1                      | 34                 | -                          | -            | 3             | -              | 6              | 1                         | -            |
| Advertisement & publicity                              | 34,126          | 2,351          | 427                    | 23,366             | 264                        | 328          | 2,269         | 8              | 4,218          | 813                       | 81           |
| Bank charges   | 1,661           | 114            | 21                     | 1,137              | 13                         | 16           | 110           | -              | 205            | 40                        | 4            |
| Others:  | -               | -              | -                      | -                  | -                          | -            | -             | -              | -              | -                         | -            |
| a) Business Development, Marketing & Sales Promotion   | 40,683          | 2,803          | 510                    | 27,856             | 315                        | 391          | 2,705         | 9              | 5,028          | 970                       | 97           |
| b) Information Technology Cost                         | 15,030          | 1,035          | 187                    | 10,291             | 116                        | 144          | 999           | 3              | 1,858          | 358                       | 36           |
| c) Business Support Expenses                           | 10,901          | 751            | 137                    | 7,464              | 84                         | 105          | 725           | 2              | 1,347          | 260                       | 26           |
| d) Stamp duty on policies                              | 8,895           | 29             | 5                      | 1,565              | 2                          | 43           | 7,173         | -              | 78             | -                         | -            |
| e) General & Other Insurance Expenses                  | 8,622           | 466            | 70                     | 6,778              | 41                         | 52           | 424           | 1              | 654            | 124                       | 12           |
| f) (Profit)/Loss on sale of Fixed Assets               | 84              | 6              | 1                      | 58                 | 1                          | 1            | 7             | -              | 10             | 2                         | -            |
| Depreciation   | 20,683          | 1,425          | 260                    | 14,163             | 161                        | 199          | 1,375         | 5              | 2,556          | 493                       | 49           |
| Service Tax  | 507             | -              | -                      | (20)               | -                          | -            | -             | -              | 527            | -                         | -            |
| <b>Total</b>   | <b>5,88,495</b> | <b>39,602</b>  | <b>7,182</b>           | <b>3,99,321</b>    | <b>4,437</b>               | <b>5,873</b> | <b>45,475</b> | <b>126</b>     | <b>71,483</b>  | <b>13,638</b>             | <b>1,359</b> |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-7- Benefits Paid Schedule

For the Quarter Ended 30 June 2017

(₹ in '000)

| Particulars                               | Total           | Non-Linked Par |                        | Non-Linked Non Par |                            |            |               |                | Linked Non Par |                           |              |       |
|---|-----------------|----------------|------------------------|--------------------|----------------------------|------------|---------------|----------------|----------------|---------------------------|--------------|-------|
|   |                 | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health     | Group Non Par | Group Variable | Individual     | Individual Linked Pension | Group        |       |
| <b>1. Insurance claims</b>                |                 |                |                        |                    |                            |            |               |                |                |                           |              |       |
| (a) Claims by Death,                      | 1,14,989        | 815            | 93                     | 8,011              | -                          | -          | 1,04,540      | -              | 1,450          | 79                        | -            | -     |
| (b) Claims by Maturity,                   | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| (c) Annuities/Pension payment,            | 1,756           | -              | -                      | -                  | 1,756                      | -          | -             | -              | -              | -                         | -            | -     |
| (d) Other benefits                        | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| (i) Surrenders                            | 28,570          | 6,428          | 252                    | 6,989              | -                          | -          | 1             | -              | 14,892         | 8                         | -            | -     |
| (ii) Survival benefit                     | 27,488          | 27,488         | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| (iii) Guaranteed Addition                 | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| (iv) Loyalty Addition                     | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| (v) Others                                | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| Health                                    | 1,500           | -              | -                      | -                  | -                          | 1,500      | -             | -              | -              | -                         | -            | -     |
| Withdrawals                               | 10,392          | -              | -                      | -                  | -                          | -          | 3,752         | 2,283          | -              | -                         | -            | 4,357 |
| <b>2. (Amount ceded in reinsurance):</b>  |                 |                |                        |                    |                            |            |               |                |                |                           |              |       |
| (a) Claims by Death                       | (26,097)        | (63)           | -                      | -                  | -                          | -          | (26,034)      | -              | -              | -                         | -            | -     |
| (b) Claims by Maturity                    | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| (c) Annuities / Pension payment           | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| (d) Other benefits                        | (1,277)         | -              | -                      | -                  | -                          | (1,277)    | -             | -              | -              | -                         | -            | -     |
| <b>3. Amount accepted in reinsurance:</b> |                 |                |                        |                    |                            |            |               |                |                |                           |              |       |
| (a) Claims by Death                       | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| (b) Claims by Maturity                    | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| (c) Annuities / Pension payment           | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| (d) Other benefits                        | -               | -              | -                      | -                  | -                          | -          | -             | -              | -              | -                         | -            | -     |
| <b>Total</b>                              | <b>1,57,323</b> | <b>34,668</b>  | <b>345</b>             | <b>15,000</b>      | <b>1,756</b>               | <b>223</b> | <b>82,759</b> | <b>2,283</b>   | <b>16,342</b>  | <b>87</b>                 | <b>4,357</b> |       |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-7- Benefits Paid Schedule

For the Quarter Ended 30 June 2016

(€ in '000)

| Particulars                              | Total         | Non-Linked Par |                        | Non-Linked Non Par |                            |          |               | Individual Life | Linked Non Par |                           |              |
|--|---------------|----------------|------------------------|--------------------|----------------------------|----------|---------------|-----------------|----------------|---------------------------|--------------|
|  |               | Individual Par | Individual Par Pension | Individual Non Par | Individual Non Par Annuity | Health   | Group Non Par |                 | Group Variable | Individual Linked Pension | Group        |
| <b>1. Insurance claims</b>               |               |                |                        |                    |                            |          |               |                 |                |                           |              |
| (a) Claims by Death,                     | 68,418        | 1,198          | 22                     | 24,702             | -                          | -        | 41,090        | -               | 1,406          | -                         | 1            |
| (b) Claims by Maturity,                  | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| (c) Annuities/Pension payment,           | 319           | -              | -                      | -                  | 319                        | -        | -             | -               | -              | -                         | -            |
| (d) Other benefits                       | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| (i) Surrenders                           | 5,747         | 2,567          | 114                    | 3,055              | -                          | -        | -             | -               | 3              | 8                         | -            |
| (ii) Survival benefit                    | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| (iii) Guaranteed Addition                | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| (iv) Loyalty Addition                    | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| (v) Others                               | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| Health                                   | 25            | 25             | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| Withdrawals                              | 8,319         | -              | -                      | -                  | -                          | -        | 3,834         | 38              | 0              | -                         | 4,447        |
| <b>2. (Amount ceded in reinsurance)</b>  |               |                |                        |                    |                            |          |               |                 |                |                           |              |
| (a) Claims by Death                      | (24,456)      | (254)          | -                      | (17,000)           | -                          | -        | (7,202)       | -               | -              | -                         | -            |
| (b) Claims by Maturity                   | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| (c) Annuities / Pension payment          | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| (d) Other benefits                       | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| <b>3. Amount accepted in reinsurance</b> |               |                |                        |                    |                            |          |               |                 |                |                           |              |
| (a) Claims by Death                      | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| (b) Claims by Maturity                   | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| (c) Annuities / Pension payment          | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| (d) Other benefits                       | -             | -              | -                      | -                  | -                          | -        | -             | -               | -              | -                         | -            |
| <b>Total</b>                             | <b>58,372</b> | <b>3,535</b>   | <b>136</b>             | <b>10,756</b>      | <b>319</b>                 | <b>-</b> | <b>37,722</b> | <b>38</b>       | <b>1,409</b>   | <b>8</b>                  | <b>4,448</b> |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-8 - Share Capital Schedule

SHARE CAPITAL

(₹ in '000)

| Particulars  | As at            | As at            | As at            |
|--|------------------|------------------|------------------|
|  | 30 June 2017     | 30 June 2016     | 31 March 2017    |
| <b>Authorised Capital</b>  |                  |                  |                  |
| 275,000,000 Equity Shares of ₹ 10 each (previous year 275,000,000)                   | 27,50,000        | 27,50,000        | 27,50,000        |
| <b>Issued Capital</b>  |                  |                  |                  |
| 261,592,176 Equity Shares of ₹ 10 each (previous year 261,592,176)                   | 26,15,922        | 26,15,922        | 26,15,922        |
| <b>Subscribed Capital</b>  |                  |                  |                  |
| 261,592,176 Equity Shares of ₹ 10 each (previous year 261,592,176)                   | 26,15,922        | 26,15,922        | 26,15,922        |
| <b>Called-up Capital</b>   |                  |                  |                  |
| 261,592,176 Equity Shares of ₹ 10 each (previous year 261,592,176)                   | 26,15,922        | 26,15,922        | 26,15,922        |
| Less : Calls unpaid  | -                | -                | -                |
| Add : Shares forfeited (Amount Originally paid up)                                   | -                | -                | -                |
| Less : Par value of equity shares bought back  | -                | -                | -                |
| Less : Preliminary expenses  | -                | -                | -                |
| Expenses including commission or brokerage on underwriting or subscription of shares | -                | -                | -                |
| <b>Total</b>   | <b>26,15,922</b> | <b>26,15,922</b> | <b>26,15,922</b> |

Note:  
Of the total share capital, 133,412,010 Equity Shares (Previous year: 133,412,010) of ₹ 10 each fully paid up are held by Edelweiss Financial Services Limited, the holding company and its nominees.

Form L-9- Pattern of Shareholding Schedule

PATTERN OF SHAREHOLDING  
[As certified by the Management]

| Shareholder              | As at 30 June 2017  |              | As at 30 June 2016  |              | As at 31 March 2017 |              |
|--------------------------|---------------------|--------------|---------------------|--------------|---------------------|--------------|
|                          | Number of Shares    | % of Holding | Number of Shares    | % of Holding | Number of Shares    | % of Holding |
| Promoters :              |                     |              |                     |              |                     |              |
| • Indian/Holding Company | 13,34,12,010        | 51           | 13,34,12,010        | 51           | 13,34,12,010        | 51           |
| • Foreign                | 12,81,80,166        | 49           | 12,81,80,166        | 49           | 12,81,80,166        | 49           |
| Others                   | -                   | -            | -                   | -            | -                   | -            |
| <b>Total</b>             | <b>26,15,92,176</b> | <b>100</b>   | <b>26,15,92,176</b> | <b>100</b>   | <b>26,15,92,176</b> | <b>100</b>   |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-10-Reserves and Surplus Schedule

RESERVES AND SURPLUS

(₹ in '000)

| Particulars   | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|---|-----------------------|-----------------------|------------------------|
| Capital reserve                                       | -                     | -                     | -                      |
| Capital redemption reserve                            | -                     | -                     | -                      |
| Share Premium   |                       |                       |                        |
| Opening Balance                                       | 1,06,58,765           | 1,06,58,765           | 1,06,58,765            |
| Add: Addition during the year                         | -                     | -                     | -                      |
| Closing Balance                                       | 1,06,58,765           | 1,06,58,765           | 1,06,58,765            |
| General reserves                                      | -                     | -                     | -                      |
| Less : Debit balance in Profit & Loss account, if any | -                     | -                     | -                      |
| Less : Amount utilized for buy-back                   | -                     | -                     | -                      |
| Catastrophe reserve                                   | -                     | -                     | -                      |
| Other reserves  | -                     | -                     | -                      |
| Balance of profit in Profit and Loss Account          | -                     | -                     | -                      |
| <b>Total</b>  | <b>1,06,58,765</b>    | <b>1,06,58,765</b>    | <b>1,06,58,765</b>     |

Form L-11 -Borrowings Schedule

BORROWINGS

(₹ in '000)

| Particulars            | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|------------------------|-----------------------|-----------------------|------------------------|
| Debentures / Bonds     | -                     | -                     | -                      |
| Banks                  | -                     | -                     | -                      |
| Financial Institutions | -                     | -                     | -                      |
| Others                 | -                     | -                     | -                      |
| <b>Total</b>           | <b>-</b>              | <b>-</b>              | <b>-</b>               |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-12- Investments- Shareholders Schedule

INVESTMENTS - SHAREHOLDERS

(₹ in '000)

| Particulars   | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|---|-----------------------|-----------------------|------------------------|
| <b>LONG TERM INVESTMENTS</b>                                    |                       |                       |                        |
| Government securities and Government guaranteed bonds including |                       |                       |                        |
| Treasury Bills  | 2,12,452              | 8,60,083              | 3,06,283               |
| Other Approved Securities                                       | -                     | -                     | -                      |
| Other Investments   |                       |                       |                        |
| (a) Shares  |                       |                       |                        |
| (aa) Equity   | -                     | -                     | -                      |
| (bb) Preference   | 42,575                | 85,170                | 72,160                 |
| (b) Mutual Funds  | -                     | -                     | -                      |
| (c) Derivative Instruments                                      | -                     | -                     | -                      |
| (d) Debentures / Bonds*   | 5,72,528              | 8,32,576              | 6,74,629               |
| (e) Other Securities- Bank Deposits                             | 15,42,100             | 14,76,900             | 18,09,700              |
| (f) Subsidiaries  | -                     | -                     | -                      |
| (g) Investment Properties - Real Estate                         | 4,18,002              | -                     | 4,18,002               |
| Investment in Infrastructure and Social Sector                  | 8,56,369              | 17,47,151             | 7,73,137               |
| Other than Approved Investments                                 | 3,07,753              | 7,70,598              | 3,07,753               |
| <b>Sub-Total (A)</b>  | <b>39,51,779</b>      | <b>57,72,478</b>      | <b>43,61,664</b>       |
| <b>SHORT TERM INVESTMENTS</b>                                   |                       |                       |                        |
| Government securities and Government guaranteed bonds including |                       |                       |                        |
| Treasury Bills  | -                     | -                     | -                      |
| Other Approved Securities                                       | -                     | -                     | -                      |
| Other Investments   | -                     | -                     | -                      |
| (a) Shares  |                       |                       |                        |
| (aa) Equity   | 3,40,023              | 5,08,752              | 3,34,071               |
| (bb) Preference   | -                     | -                     | -                      |
| (b) Mutual Funds  | 5,64,294              | 8,873                 | 6,02,939               |
| (c) Derivative Instruments                                      | -                     | -                     | -                      |
| (d) Debentures / Bonds  | 1,00,000              | 2,81,859              | 1,00,000               |
| (e) Other Securities- Bank Deposits/CBLC                        | 30,082                | 8,29,266              | 1,08,904               |
| (f) Subsidiaries  | -                     | -                     | -                      |
| (g) Investment Properties - Real Estate                         | -                     | -                     | -                      |
| Investment in Infrastructure and Social Sector                  | 2,80,881              | 1,29,973              | 3,06,878               |
| Other than Approved Investments**#                              | 3,15,666              | 8,82,739              | 3,23,289               |
| <b>Sub-Total (B)</b>  | <b>16,30,946</b>      | <b>26,41,462</b>      | <b>17,76,081</b>       |
| <b>Total (A+B)</b>  | <b>55,82,725</b>      | <b>84,13,940</b>      | <b>61,37,745</b>       |
| In India  | 55,82,725             | 84,13,940             | 61,37,745              |
| Outside India   | -                     | -                     | -                      |
| <b>Total</b>  | <b>55,82,725</b>      | <b>84,13,940</b>      | <b>61,37,745</b>       |

**Notes :**

1 Aggregate book value (Historical cost) and market value of investments, other than equity and Mutual Fund

|                              |           |           |           |
|------------------------------|-----------|-----------|-----------|
| Book Value (Historical cost) | 41,84,489 | 68,57,279 | 47,66,024 |
| Market Value                 | 43,29,193 | 69,21,314 | 48,76,166 |

2 Book Value (Historical cost) and market value of Equity and Mutual fund

|                              |           |           |           |
|------------------------------|-----------|-----------|-----------|
| Book Value (Historical cost) | 13,06,074 | 14,94,376 | 12,84,066 |
| Market Value                 | 14,04,182 | 15,56,649 | 13,77,230 |

3 Includes Investment

\* of ₹ 560,281 thousands in Non Convertible Debentures (NCD) of Fellow subsidiaries (previous year ₹ 304,112 thousands)

\*\* in equity shares amounting to ₹ 5,720 thousands through IPO awaiting listing as on balance sheet date (previous year ₹ 3,122)

# of ₹ 2,59,932 thousands in unlisted Equity shares (previous year ₹ Nil)

Form L-13-Investments- Policyholder Schedule

INVESTMENTS - POLICYHOLDERS

(₹ in '000)

| Particulars  | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|--|-----------------------|-----------------------|------------------------|
| <b>LONG TERM INVESTMENTS</b>   |                       |                       |                        |
| Government securities and Government guaranteed bonds including Treasury Bills | 44,23,875             | 22,85,457             | 40,24,333              |
| Other Approved Securities  | -                     | -                     | -                      |
| Other Investments  |                       |                       |                        |
| (a) Shares   |                       |                       |                        |
| (aa) Equity  | -                     | -                     | -                      |
| (bb) Preference  | -                     | -                     | -                      |
| (b) Mutual Funds   | -                     | -                     | -                      |
| (c) Derivative Instruments   | -                     | -                     | -                      |
| (d) Debentures / Bonds*  | 1,51,545              | 17,025                | 70,337                 |
| (e) Other Securities - Bank Deposits   | 12,31,200             | 8,46,000              | 12,31,200              |
| (f) Subsidiaries   | -                     | -                     | -                      |
| (g) Investment Properties - Real Estate  | -                     | -                     | -                      |
| Investment in Infrastructure and Social Sector                                 | 5,08,880              | 88,859                | 4,89,191               |
| Other than Approved Investments  | -                     | -                     | -                      |
| <b>Sub-Total (A)</b>   | <b>63,15,500</b>      | <b>32,37,341</b>      | <b>58,15,061</b>       |
| <b>SHORT TERM INVESTMENTS</b>  |                       |                       |                        |
| Government securities and Government guaranteed bonds including Treasury Bills | 1,85,450              | 4,16,886              | 1,58,900               |
| Other Approved Securities  | -                     | -                     | -                      |
| Other Investments  |                       |                       |                        |
| (a) Shares   |                       |                       |                        |
| (aa) Equity  | 2,42,736              | 1,52,612              | 2,18,781               |
| (bb) Preference  | -                     | -                     | -                      |
| (b) Mutual Funds   | 3,51,828              | 1,97,929              | 1,69,881               |
| (c) Derivative Instruments   | -                     | -                     | -                      |
| (d) Debentures / Bonds   | -                     | -                     | 600                    |
| (e) Other Securities- Bank Deposit/CBLC  | 1,80,564              | 1,37,065              | 1,49,561               |
| (f) Subsidiaries   | -                     | -                     | -                      |
| (g) Investment Properties - Real Estate  | -                     | -                     | -                      |
| Investment in Infrastructure and Social Sector                                 | 60,163                | 17,550                | 62,465                 |
| Other than Approved Investments**  | 19,518                | 2,09,466              | 17,448                 |
| <b>Sub-Total (B)</b>   | <b>10,40,259</b>      | <b>11,31,508</b>      | <b>7,77,636</b>        |
| <b>Total (A+B)</b>   | <b>73,55,759</b>      | <b>43,68,849</b>      | <b>65,92,697</b>       |
| In India   | 73,55,759             | 43,68,849             | 65,92,697              |
| Outside India  | -                     | -                     | -                      |
| <b>Total</b>   | <b>73,55,759</b>      | <b>43,68,849</b>      | <b>65,92,697</b>       |

**Notes :**

1 Aggregate book value (Historical cost) and market value of securities, other than equity and Mutual Fund

|                              |           |           |           |
|------------------------------|-----------|-----------|-----------|
| Book Value (Historical cost) | 65,54,041 | 37,91,075 | 61,72,044 |
| Market Value                 | 68,27,286 | 38,84,559 | 62,89,958 |

2 Book Value (historical cost) and market value of Equity and Mutual fund are shown below

|                              |          |          |          |
|------------------------------|----------|----------|----------|
| Book Value (Historical cost) | 7,95,057 | 5,67,549 | 4,14,560 |
| Market Value                 | 8,16,050 | 5,77,558 | 4,32,996 |

3 Includes Investment in

\* Non Convertible Debentures (NCD) of ₹ 50,000 thousands in Fellow subsidiaries (previous year ₹ Nil)

\*\* Equity shares amounting to ₹ Nil thousands through IPO awaiting listing as on balance sheet date (previous year ₹ 123 thousands)

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-14- Assets held to cover Linked Liabilities Schedule

ASSETS HELD TO COVER LINKED LIABILITIES

(₹ in '000)

| Particulars   | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|---|-----------------------|-----------------------|------------------------|
| <b>LONG TERM INVESTMENTS</b>                                    |                       |                       |                        |
| Government securities and Government guaranteed bonds including |                       |                       |                        |
| Treasury Bills  | 1,20,790              | 1,33,772              | 1,45,423               |
| Other Approved Securities                                       | -                     | -                     | -                      |
| Other Investments   |                       |                       |                        |
| (a) Shares  |                       |                       |                        |
| (aa) Equity   | -                     | -                     | -                      |
| (bb) Preference   | 15,430                | -                     | 15,109                 |
| (b) Mutual Funds  | -                     | -                     | -                      |
| (c) Derivative Instruments                                      | -                     | -                     | -                      |
| (d) Debentures / Bonds*   | 58,885                | 56,119                | 43,530                 |
| (e) Other Securities-Bank Deposits                              | 29,600                | 29,600                | 29,600                 |
| (f) Subsidiaries  | -                     | -                     | -                      |
| (g) Investment Properties - Real Estate                         | -                     | -                     | -                      |
| Investment in Infrastructure and Social Sector                  | 2,20,375              | 1,19,034              | 1,82,397               |
| Other than Approved Investments                                 | -                     | -                     | -                      |
| <b>Sub-Total (A)</b>  | <b>4,45,080</b>       | <b>3,38,525</b>       | <b>4,16,059</b>        |
| <b>SHORT TERM INVESTMENTS</b>                                   |                       |                       |                        |
| Government securities and Government guaranteed bonds including |                       |                       |                        |
| Treasury Bills  | 2,03,834              | 68,863                | 1,01,057               |
| Other Approved Securities                                       | -                     | -                     | -                      |
| Other Investments   |                       |                       |                        |
| (a) Shares  |                       |                       |                        |
| (aa) Equity   | 12,00,640             | 5,48,663              | 9,93,950               |
| (bb) Preference   | -                     | -                     | -                      |
| (b) Mutual Funds  | 33,959                | -                     | 33,104                 |
| (c) Derivative Instruments                                      | -                     | -                     | -                      |
| (d) Debentures / Bonds*   | 14,059                | 8,220                 | 10,105                 |
| (e) Other Securities - Bank Deposits/CBLO                       | 76,804                | 33,669                | 1,04,739               |
| (f) Subsidiaries  | -                     | -                     | -                      |
| (g) Investment Properties - Real Estate                         | -                     | -                     | -                      |
| Investment in Infrastructure and Social Sector                  | 1,71,122              | 79,985                | 1,12,609               |
| Other than Approved Investments                                 | 1,89,201              | 1,56,328              | 1,61,118               |
| <b>Sub-Total (B)</b>  | <b>18,89,619</b>      | <b>8,95,728</b>       | <b>15,16,682</b>       |
| <b>CURRENT ASSETS</b>   |                       |                       |                        |
| Cash and Bank Balances  | 3,577                 | 3,127                 | 48,303                 |
| Advance and Other Assets  | 1,26,918              | 1,79,622              | 2,43,664               |
| <b>Sub-Total (C)</b>  | <b>1,30,495</b>       | <b>1,82,749</b>       | <b>2,91,967</b>        |
| Current Liabilities   | 57,475                | 1,56,321              | 81,546                 |
| Provisions  | -                     | -                     | -                      |
| <b>Sub-Total (D)</b>  | <b>57,475</b>         | <b>1,56,321</b>       | <b>81,546</b>          |
| <b>Net Current Asset (E) = (C-D)</b>                            | <b>73,020</b>         | <b>26,428</b>         | <b>2,10,421</b>        |
| <b>Total (A+B+E)</b>  | <b>24,07,719</b>      | <b>12,60,680</b>      | <b>21,43,162</b>       |
| In India  | 24,07,719             | 12,60,681             | 21,43,162              |
| Outside India   | -                     | -                     | -                      |
| <b>Total</b>  | <b>24,07,719</b>      | <b>12,60,681</b>      | <b>11,40,742</b>       |

Note :

- 1 \* Includes Investment in Non Convertible Debentures (NCD) of fellow subsidiary amounting to ₹ 15,607 thousands (previous year ₹ 14,983 thousands)



EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-15-Loans Schedule

LOANS

(₹ in '000)

| Particulars                               | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|---|-----------------------|-----------------------|------------------------|
| <b>SECURITY- WISE CLASSIFICATION</b>      |                       |                       |                        |
| <b>Secured</b>                            |                       |                       |                        |
| (a) On mortgage of property               |                       |                       |                        |
| (aa) In India                             | -                     | -                     | -                      |
| (bb) Outside India                        | -                     | -                     | -                      |
| (b) On Shares, Bonds, Govt Securities etc | -                     | -                     | -                      |
| (c) Loans against policies                | 8,548                 | 4,630                 | 5,996                  |
| (d) Others                                | -                     | -                     | -                      |
| <b>Unsecured</b>                          |                       |                       |                        |
| <b>Total</b>                              | <b>8,548</b>          | <b>4,630</b>          | <b>5,996</b>           |
| <b>BORROWER - WISE CLASSIFICATION</b>     |                       |                       |                        |
| (a) Central and State Governments         | -                     | -                     | -                      |
| (b) Banks and Financial Institutions      | -                     | -                     | -                      |
| (c) Subsidiaries                          | -                     | -                     | -                      |
| (d) Companies                             | -                     | -                     | -                      |
| (e) Loans against policies                | 8,548                 | 4,630                 | 5,996                  |
| (f) Others                                | -                     | -                     | -                      |
| <b>Total</b>                              | <b>8,548</b>          | <b>4,630</b>          | <b>5,996</b>           |
| <b>PERFORMANCE - WISE CLASSIFICATION</b>  |                       |                       |                        |
| (a) Loans classified as standard:         |                       |                       |                        |
| (aa) In India                             | 8,548                 | 4,630                 | 5,996                  |
| (bb) Outside India                        | -                     | -                     | -                      |
| (b) Non - standard loans less provisions: |                       |                       |                        |
| (aa) In India                             | -                     | -                     | -                      |
| (bb) Outside India                        | -                     | -                     | -                      |
| <b>Total</b>                              | <b>8,548</b>          | <b>4,630</b>          | <b>5,996</b>           |
| <b>MATURITY - WISE CLASSIFICATION</b>     |                       |                       |                        |
| (a) Short Term                            | -                     | -                     | -                      |
| (b) Long Term                             | 8,548                 | 4,630                 | 5,996                  |
| <b>Total</b>                              | <b>8,548</b>          | <b>4,630</b>          | <b>5,996</b>           |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-16- Fixed Assets Schedule

FIXED ASSETS

(₹ in '000)

| Particulars   | Cost/Gross Block       |                 |                             |                       | Depreciation           |               |                       |                       | Net Block             |                       |                        |
|---|------------------------|-----------------|-----------------------------|-----------------------|------------------------|---------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|
|   | As at<br>01 April 2017 | Additions       | Deductions /<br>Adjustments | As at<br>30 June 2017 | As at<br>01 April 2017 | For the Year  | On<br>Sale/Adjustment | As at<br>30 June 2017 | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
| <b>Intangible assets:</b>                             |                        |                 |                             |                       |                        |               |                       |                       |                       |                       |                        |
| Goodwill  | -                      | -               | -                           | -                     | -                      | -             | -                     | -                     | -                     | -                     | -                      |
| Computer Software                                     | 2,32,466               | 3,545           | -                           | 2,36,010              | 1,45,544               | 6,854         | -                     | 1,52,398              | 83,613                | 57,425                | 86,922                 |
| <b>Tangible assets:</b>                               |                        |                 |                             |                       |                        |               |                       |                       |                       |                       |                        |
| Land-Freehold   | -                      | -               | -                           | -                     | -                      | -             | -                     | -                     | -                     | -                     | -                      |
| Leasehold Improvements                                | 1,13,554               | -               | -                           | 1,13,554              | 55,100                 | 3,072         | -                     | 58,172                | 55,382                | 41,505                | 58,454                 |
| Furniture & Fittings                                  | 37,247                 | 71              | -                           | 37,317                | 17,382                 | 1,539         | -                     | 18,921                | 18,396                | 8,235                 | 19,865                 |
| Information Technology Equipments (including servers) | 1,88,031               | 13,133          | 4,026                       | 1,97,138              | 1,35,782               | 8,409         | 3,802                 | 1,40,389              | 56,749                | 40,673                | 52,249                 |
| Vehicles  | 16,087                 | -               | 1,388                       | 14,699                | 8,330                  | 599           | 1,192                 | 7,737                 | 6,962                 | 5,419                 | 7,757                  |
| Office Equipment                                      | 55,064                 | 10,193          | 18                          | 65,239                | 32,751                 | 4,570         | 11                    | 37,310                | 27,929                | 8,967                 | 22,313                 |
| Buildings   | -                      | -               | -                           | -                     | -                      | -             | -                     | -                     | -                     | -                     | -                      |
| <b>Total</b>  | <b>6,42,449</b>        | <b>26,942</b>   | <b>5,432</b>                | <b>6,63,958</b>       | <b>3,94,889</b>        | <b>25,043</b> | <b>5,005</b>          | <b>4,14,927</b>       | <b>2,49,031</b>       | <b>1,62,224</b>       | <b>2,47,560</b>        |
| Capital Work-In-Progress                              | -                      | -               | -                           | -                     | -                      | -             | -                     | -                     | 4,30,909              | 3,18,313              | 4,11,442               |
| <b>Grand Total</b>                                    | <b>6,42,449</b>        | <b>26,942</b>   | <b>5,432</b>                | <b>6,63,958</b>       | <b>3,94,889</b>        | <b>25,043</b> | <b>5,005</b>          | <b>4,14,927</b>       | <b>6,79,940</b>       | <b>4,80,537</b>       | <b>6,59,002</b>        |
| <b>Previous year</b>                                  | <b>4,80,370</b>        | <b>1,77,987</b> | <b>15,911</b>               | <b>6,42,449</b>       | <b>3,15,359</b>        | <b>93,154</b> | <b>13,625</b>         | <b>3,94,889</b>       | -                     | -                     | -                      |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-17-Cash and Bank Balances Schedule

CASH AND BANK BALANCES

(₹ in '000)

| Particulars  | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|--|-----------------------|-----------------------|------------------------|
| Cash [including cheques, drafts and stamps amounting to thousand (previous year Rs.3,470 thousand) | Rs.30,545<br>38,952   | 9,767                 | 2,21,108               |
| Bank balances  |                       |                       |                        |
| (a) Deposit accounts   |                       |                       |                        |
| (aa) Short-term (due within 12 months of the date of Balance Sheet)                                | -                     | -                     | -                      |
| (bb) Others  | 50                    | -                     | 50                     |
| (b) Current accounts   | 1,12,997              | 1,04,423              | 7,94,409               |
| (c) Others   | -                     | -                     | -                      |
| Money at call and short notice   |                       |                       |                        |
| (a) With banks   | -                     | -                     | -                      |
| (b) With other institutions  | -                     | -                     | -                      |
| Others   | -                     | -                     | -                      |
| <b>Total</b>   | <b>1,51,999</b>       | <b>1,14,190</b>       | <b>10,15,567</b>       |
| Balances with non-scheduled banks included in 2 above  | -                     | -                     | -                      |
| <b>Cash and bank balances</b>  |                       |                       |                        |
| In India   | 1,51,999              | 1,14,190              | 10,15,567              |
| Outside India  | -                     | -                     | -                      |
| <b>Total</b>   | <b>1,51,999</b>       | <b>1,14,190</b>       | <b>10,15,567</b>       |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-18-Advances and Other Assets Schedule

ADVANCES AND OTHER ASSETS

(₹ in '000)

| Particulars   | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|---|-----------------------|-----------------------|------------------------|
| <b>ADVANCES</b>   |                       |                       |                        |
| Reserve deposits with ceding companies  | -                     | -                     | -                      |
| Application money for investments   | 4,70,283              | -                     | -                      |
| Prepayments   | 21,061                | 13,931                | 22,519                 |
| Advances to Directors/Officers  | -                     | -                     | -                      |
| Advance tax paid and taxes deducted at source(Net of provision for taxation)  | 1,198                 | 107                   | 620                    |
| Others  |                       |                       |                        |
| a) Advance to Suppliers   | 46,472                | 18,290                | 13,198                 |
| b) Staff Loans and Advances   | 5,106                 | 4,777                 | 4,089                  |
| <b>Total (A)</b>  | <b>5,44,120</b>       | <b>37,105</b>         | <b>40,426</b>          |
| <b>OTHER ASSETS</b>   |                       |                       |                        |
| Income accrued on Investments   | 8,15,008              | 5,74,461              | 8,58,547               |
| Outstanding premiums  | 69,249                | 62,051                | 2,72,049               |
| Agents' Balances  |                       |                       |                        |
| Gross   | 4,769                 | 3,175                 | 4,424                  |
| Less : Provision for doubtful agents' balance                                 | (2,771)               | (1,635)               | (2,513)                |
| Net   | 1,998                 | 1,539                 | 1,911                  |
| Foreign Agencies Balances   | -                     | -                     | -                      |
| Due from other entities carrying on insurance business (including reinsurers) | 13,768                | 1,758                 | 2,203                  |
| Due from subsidiaries/holding company   | -                     | -                     | -                      |
| Deposit with Reserve Bank of India  | -                     | -                     | -                      |
| [Pursuant to section 7 of Insurance Act,1938]                                 |                       |                       |                        |
| Others  |                       |                       |                        |
| Service Tax Unutilised Credit   | 52,611                | 72,617                | 30,145                 |
| Rent & Others Security Deposit  | 94,649                | 79,827                | 91,668                 |
| Assets held for unclaimed amount of policyholders                             | 29,944                | -                     | 18,182                 |
| Other Receivables   | 1,59,025              | 1,56,842              | 1,76,677               |
| <b>Total (B)</b>  | <b>12,36,252</b>      | <b>9,49,095</b>       | <b>14,51,382</b>       |
| <b>Total (A + B)</b>  | <b>17,80,372</b>      | <b>9,86,200</b>       | <b>14,91,808</b>       |

EDELWEISS TOKIO LIFE INSURANCE COMPANY LIMITED

Form L-19-Current Liabilities Schedule

CURRENT LIABILITIES

(₹ in '000)

| Particulars  | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|--|-----------------------|-----------------------|------------------------|
| Agents' Balances   | 43,046                | 32,882                | 68,316                 |
| Balances due to other insurance companies (including reinsurers) | 40,591                | 17,034                | 11,859                 |
| Deposits held on reinsurance ceded                               | -                     | -                     | -                      |
| Premiums received in advance                                     | 19,608                | 7,382                 | 9,368                  |
| Unallocated premium  | 64,022                | 93,052                | 1,32,966               |
| Sundry creditors   | 99,836                | 1,86,012              | 1,57,799               |
| Due to subsidiaries/holding company                              | 84,409                | -                     | 84,981                 |
| Claims Outstanding   | 9,513                 | 29,666                | 116                    |
| Annuities Due  | -                     | -                     | -                      |
| Due to Officers/Directors  | -                     | -                     | -                      |
| Others   |                       |                       |                        |
| a) Tax Deducted to be remitted                                   | 24,307                | 25,472                | 30,525                 |
| b) Service Tax Liability   | 16,599                | 17,231                | 3,906                  |
| c) Unclaimed amount - policyholders                              | 28,221                | 14,088                | 10,825                 |
| d) Expenses Payable  | 4,87,586              | 2,81,663              | 4,49,236               |
| e) Security Deposit Received                                     | 23,283                |                       | 23,283                 |
| f) Other- Payable  | 50,819                | 36,246                | 2,70,252               |
| <b>Total</b>   | <b>9,91,840</b>       | <b>7,40,727</b>       | <b>12,53,432</b>       |

Form L-20- Provisions Schedule

PROVISIONS

(₹ in '000)

| Particulars                     | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|---------------------------------|-----------------------|-----------------------|------------------------|
| For taxation                    | -                     | -                     | -                      |
| For proposed dividends          | -                     | -                     | -                      |
| For dividend distribution tax   | -                     | -                     | -                      |
| <b>Others:</b>                  |                       |                       |                        |
| Provision for Employees Benefit | 3,12,053              | 2,56,381              | 2,64,203               |
| <b>Total</b>                    | <b>3,12,053</b>       | <b>2,56,381</b>       | <b>2,64,203</b>        |

Form L-21-Miscellaneous Expenditure Schedule

MISCELLANEOUS EXPENDITURE  
(To the extent not written off or adjusted)

(₹ in '000)

| Particulars                                      | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2016 |
|--|-----------------------|-----------------------|------------------------|
| Discount allowed on issue of shares / debentures | -                     | -                     | -                      |
| Others   | -                     | -                     | -                      |
| <b>Total</b>                                     | <b>-</b>              | <b>-</b>              | <b>-</b>               |

Analytical Ratios

| S. No.    | Particulars  | For the quarter ended<br>30 June 2017 | For the quarter ended<br>30 June 2016 | For the year ended<br>31 March 2017 |
|-----------|--|---------------------------------------|---------------------------------------|-------------------------------------|
| <b>1</b>  | <b>New business premium income growth</b>  |                                       |                                       |                                     |
|           | Participating Life   | 160.40%                               | -54.21%                               | -23.03%                             |
|           | Participating Pension Life   | 218.71%                               | -47.26%                               | 81.03%                              |
|           | Non Participating Individual   | -23.74%                               | 32.85%                                | -1.03%                              |
|           | Non Participating Individual Annuity   | -42.91%                               | 2848.83%                              | 429.16%                             |
|           | Non Participating Fund – Health  | 6.68%                                 | -4.00%                                | -3.66%                              |
|           | Non Participating Group  | -10.18%                               | 436.89%                               | 61.46%                              |
|           | Non Participating – Group Variable   | N.A.                                  | N.A.                                  | 199.01%                             |
|           | Linked Life  | 301.99%                               | 13.51%                                | 87.28%                              |
|           | Unit Linked – Pension  | -68.30%                               | N.A.                                  | 13.63%                              |
|           | Linked Life Group  | -100.00%                              | 0.00%                                 | -97.30%                             |
| <b>2</b>  | <b>Net retention ratio</b>   | 94.19%                                | 93.92%                                | 96.50%                              |
| <b>3</b>  | <b>Expense of Management to Gross Direct Premium Ratio</b>                                       | 113.18%                               | 110.45%                               | 72.21%                              |
| <b>4</b>  | <b>Commission Ratio (Gross commission paid to Gross Premium)</b>                                 | 5.90%                                 | 6.35%                                 | 6.55%                               |
| <b>5</b>  | <b>Ratio of Policyholders' liabilities to shareholders' funds</b>                                | 142.06%                               | 60.09%                                | 125.81%                             |
| <b>6</b>  | <b>Growth rate of Shareholders' funds</b>  | -5.95%                                | 69.48%                                | -22.08%                             |
| <b>7</b>  | <b>Ratio of surplus / (deficit) to Policyholders' liability</b>                                  | -                                     | -                                     | -                                   |
| <b>8</b>  | <b>Change in Net worth (₹ in 000)</b>  | (4,35,824)                            | 37,47,030                             | (20,74,253)                         |
| <b>9</b>  | <b>Profit after tax / Total income</b>   | -**                                   | -**                                   | -**                                 |
|           | ** The company does not have any profit after tax and therefore this ratio cannot be calculated. |                                       |                                       |                                     |
| <b>10</b> | <b>(Total Real Estate+ Loans) / Cash and invested assets</b>                                     | 4.44%                                 | 1.88%                                 | 4.32%                               |
| <b>11</b> | <b>Total Investments / (Capital + Surplus)</b>   | 222.93%                               | 153.70%                               | 203.20%                             |
| <b>12</b> | <b>Total Affiliated Investments / (Capital + Surplus)</b>  | 9.09%                                 | 6.86%                                 | 8.56%                               |
| <b>13</b> | <b>Investment Yield (Annualized)</b>   |                                       |                                       |                                     |
|           | <b>A. With Realized Gains</b>  |                                       |                                       |                                     |
|           | Shareholders' Funds  | 8.34%                                 | 10.82%                                | 10.62%                              |
|           | Policyholders' Funds :   |                                       |                                       |                                     |
|           | <u>Non Linked</u>  |                                       |                                       |                                     |
|           | Par  | 9.13%                                 | 8.40%                                 | 9.96%                               |
|           | Non Par  | 9.42%                                 | 9.37%                                 | 9.04%                               |
|           | <u>Linked</u>  |                                       |                                       |                                     |
|           | Par  | NA                                    | NA                                    | NA                                  |
|           | Non Par  | 15.82%                                | 6.30%                                 | 9.54%                               |
|           | <b>B. With unrealized Gains</b>  |                                       |                                       |                                     |
|           | Shareholders' Funds  | 11.42%                                | 20.03%                                | 14.06%                              |
|           | Policyholders' Funds :   |                                       |                                       |                                     |
|           | <u>Non Linked</u>  |                                       |                                       |                                     |
|           | Par  | 17.22%                                | 16.49%                                | 12.11%                              |
|           | Non Par  | 17.48%                                | 13.05%                                | 10.86%                              |
|           | <u>Linked</u>  |                                       |                                       |                                     |
|           | Par  | NA                                    | NA                                    | NA                                  |
|           | Non Par  | 18.17%                                | 19.90%                                | 15.72%                              |
| <b>14</b> | <b>Conservation Ratio</b>  |                                       |                                       |                                     |
|           | Participating Life   | 97.12%                                | 77.40%                                | 85.13%                              |
|           | Participating Pension Life   | 86.38%                                | 79.38%                                | 77.83%                              |
|           | Non Participating Individual   | 41.52%                                | 69.00%                                | 75.33%                              |
|           | Non Participating Individual Annuity   | N.A.                                  | N.A.                                  | N.A.                                |
|           | Non Participating Fund – Health  | 97.57%                                | 49.00%                                | 74.56%                              |
|           | Non Participating Group  | 18.79%                                | 80.75%                                | 58.39%                              |
|           | Non Participating – Group Variable   | N.A.                                  | N.A.                                  | N.A.                                |
|           | Linked Life  | 111.10%                               | 134.11%                               | 72.93%                              |
|           | Unit Linked – Pension  | 156.13%                               | N.A.                                  | 46.67%                              |
|           | Linked Life Group  | N.A.                                  | N.A.                                  | N.A.                                |
| <b>15</b> | <b>Persistency Ratio</b>   |                                       |                                       |                                     |
|           | <b>Persistency Rate (Premium)</b>  |                                       |                                       |                                     |
|           | For 13th month   | 63.97%                                | 68.54%                                | 71.54%                              |
|           | For 25th month   | 60.12%                                | 56.86%                                | 58.46%                              |
|           | For 37th month   | 51.36%                                | 42.59%                                | 45.84%                              |
|           | For 49th Month   | 38.52%                                | 39.22%                                | 42.76%                              |
|           | for 61st month   | 37.03%                                | N.A.                                  | 31.12%                              |
|           | <b>Renewal Rate (Premium)</b>  |                                       |                                       |                                     |
|           | For 13th month   | 63.79%                                | 68.36%                                | 71.42%                              |
|           | For 25th month   | 80.51%                                | 78.76%                                | 79.35%                              |
|           | For 37th month   | 86.99%                                | 85.99%                                | 85.34%                              |
|           | For 49th Month   | 86.46%                                | 86.47%                                | 91.84%                              |
|           | for 61st month   | 88.91%                                | N.A.                                  | 81.68%                              |
| <b>16</b> | <b>NPA Ratio</b>   |                                       |                                       |                                     |
|           | Gross NPA Ratio  | -                                     | -                                     | -                                   |
|           | Net NPA Ratio  | -                                     | -                                     | -                                   |

Equity Holding Pattern for Life Insurers

| S. No. | Particulars   | For the quarter ended<br>30 June 2017 | For the quarter ended<br>30 June 2016 | For the year ended<br>31 March 2017 |
|--------|---|---------------------------------------|---------------------------------------|-------------------------------------|
| 1      | No. of shares   | 26,15,92,176                          | 26,15,92,176                          | 26,15,92,176                        |
| 2      | Percentage of shareholding (Indian / Foreign)   | 51/49                                 | 51/49                                 | 51/49                               |
| 3      | %of Government holding (in case of public sector insurance companies)                                       | -                                     | -                                     | -                                   |
| 4      | Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | (1.68)                                | (1.17)                                | (8.25)                              |
| 5      | Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)  | (1.68)                                | (1.17)                                | (8.25)                              |
| 6      | Book value per share (Rs)   | 26.32                                 | 34.94                                 | 27.98                               |

**FORM L-23 RECEIPT AND PAYMENTS SCHEDULE**

 Name of the Insurer : **EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD.**

Registration Number: 147 dated 10 May 2011

**RECEIPTS AND PAYMENTS ACCOUNT FOR THE QUARTER ENDED 30 JUNE 2017 (DIRECT BASIS)**

(₹ '000)

| Particulars  | For the quarter ended<br>30 June 2017 | For the quarter ended<br>30 June 2016 |
|--|---------------------------------------|---------------------------------------|
| <b>A Cash Flows from operating activities:</b>                             |                                       |                                       |
| 1 Premium received from policyholders, including advance receipts          | 8,25,861                              | 5,46,752                              |
| 2 Other receipts (Other Income)  | 447                                   | 124                                   |
| 3 Payments to the re-insurance premium, net of commission and claims       | 4,905                                 | 56,582                                |
| 4 Payments of claims / benefits  | (1,69,675)                            | (61,558)                              |
| 5 Payments of commission and brokerage                                     | (75,075)                              | (70,959)                              |
| 6 Payments of other operating expenses                                     | (6,22,564)                            | (6,35,752)                            |
| 7 Preliminary and pre-operative expenses                                   | -                                     | -                                     |
| 8 Deposits, advances and staff loans                                       | (5,11,208)                            | (11,480)                              |
| 9 Income taxes (Paid) / Refund   | (578)                                 | (108)                                 |
| 10 Service tax paid  | (28,086)                              | (17,871)                              |
| 11 Other payments  | -                                     | -                                     |
| 12 Cash flows before extraordinary items                                   | (5,75,973)                            | (1,94,270)                            |
| 13 Cash flow from extraordinary operations                                 | -                                     | -                                     |
| <b>Net cash flow from operating activities</b>                             | <b>(5,75,973)</b>                     | <b>(1,94,270)</b>                     |
| <b>B Cash flows from investing activities:</b>                             |                                       |                                       |
| 1 Purchase of fixed assets   | (49,106)                              | (3,17,748)                            |
| 2 Proceeds from sale of fixed assets                                       | 426                                   | 441                                   |
| 3 Purchases of investments   | (35,16,958)                           | (97,10,121)                           |
| 4 Loans disbursed  | -                                     | -                                     |
| 5 Loans against policies   | (2,552)                               | (965)                                 |
| 6 Sales of investments   | 33,19,882                             | 99,14,181                             |
| 7 Repayments received  | -                                     | -                                     |
| 8 Rents/Interests/ Dividends received                                      | 2,90,932                              | 1,88,189                              |
| 9 Investments in money market instruments and in liquid mutual funds (Net) | (3,74,945)                            | (2,49,945)                            |
| 10 Expenses related to investments   | -                                     | -                                     |
| <b>Net cash flow from investing activities</b>                             | <b>(3,32,321)</b>                     | <b>(1,75,967)</b>                     |
| <b>C Cash flows from financing activities:</b>                             |                                       |                                       |
| 1 Proceeds from issuance of share capital                                  | -                                     | -                                     |
| 2 Proceeds from borrowing  | -                                     | -                                     |
| 3 Repayments of borrowing  | -                                     | -                                     |
| 4 Interest/dividends paid  | -                                     | -                                     |
| <b>Net cash flow from financing activities</b>                             | <b>-</b>                              | <b>-</b>                              |
| <b>Effect of foreign exchange rates on cash and cash equivalents, net</b>  | <b>-</b>                              | <b>-</b>                              |
| <b>Net increase in cash and cash equivalents</b>                           | <b>(9,08,294)</b>                     | <b>(3,70,238)</b>                     |
| <b>Cash and cash equivalents at the beginning of the year</b>              | <b>10,63,870</b>                      | <b>4,87,554</b>                       |
| <b>Cash and cash equivalents at the end of the year</b>                    | <b>1,55,576</b>                       | <b>1,17,316</b>                       |

**FORM L-24 Valuation of net Liabilities**

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE COMPANY LTD.

Date: 30 June 2017

**Valuation on Net Liabilities***( ` in Lakhs)*

| S.No. | Particulars        | As at<br>30 June 2017 | As at<br>30 June 2016 | As at<br>31 March 2017 |
|-------|--------------------|-----------------------|-----------------------|------------------------|
| 1     | <b>Linked</b>      |                       |                       |                        |
|       | a) Life            | 23,742.15             | 12,447.71             | 21,095.33              |
|       | b) General Annuity | -                     | -                     | -                      |
|       | c) Pension         | 1,217.26              | 471.51                | 1,076.90               |
|       | d) Health          | -                     | -                     | -                      |
| 2     | <b>Non-Linked</b>  |                       |                       |                        |
|       | a) Life            | 68,274.61             | 40,105.68             | 65,606.24              |
|       | b) General Annuity | 1,660.23              | 429.43                | 1,597.10               |
|       | c) Pension         | 2,551.09              | 1,290.01              | 2,396.97               |
|       | d) Health          | 187.09                | 75.65                 | 170.02                 |



**FORM L-25- (i)- Geographical Distribution Channel - Individuals**

Name of the Insurer: **EDELWEISS TOKIO LIFE INSURANCE CO. LTD.**

Registration Number: **147 dated 10 May 2011**

Date: **30 June 2017**

**Geographical Distribution of New Business for the Quarter Ended 30 June 2017**

| Sl.No.               | State / Union Territory   | Rural           |              |                      |                          | Urban           |              |                      |                          | Total Business  |              |                      |                          |
|----------------------|---------------------------|-----------------|--------------|----------------------|--------------------------|-----------------|--------------|----------------------|--------------------------|-----------------|--------------|----------------------|--------------------------|
|                      |                           | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) |
| 1                    | Andhra Pradesh            | 12              | 12           | 0.04                 | 2.14                     | 233             | 217          | 0.83                 | 23.70                    | 245             | 229          | 0.87                 | 25.84                    |
| 2                    | Arunachal Pradesh         | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 3                    | Assam                     | 3               | 3            | 0.00                 | 0.04                     | 47              | 45           | 0.07                 | 1.71                     | 50              | 48           | 0.07                 | 1.75                     |
| 4                    | Bihar                     | 22              | 21           | 0.02                 | 0.34                     | 160             | 154          | 0.44                 | 5.47                     | 182             | 175          | 0.46                 | 5.82                     |
| 5                    | Chattisgarh               | 4               | 4            | 0.01                 | 0.07                     | 110             | 107          | 0.29                 | 12.87                    | 114             | 111          | 0.29                 | 12.94                    |
| 6                    | Goa                       | 11              | 11           | 0.03                 | 0.47                     | 28              | 28           | 0.23                 | 1.78                     | 39              | 39           | 0.26                 | 2.26                     |
| 7                    | Gujarat                   | 14              | 14           | 0.04                 | 1.04                     | 301             | 278          | 1.16                 | 49.23                    | 315             | 292          | 1.20                 | 50.27                    |
| 8                    | Haryana                   | 55              | 55           | 0.12                 | 2.84                     | 298             | 288          | 0.70                 | 24.02                    | 353             | 343          | 0.82                 | 26.86                    |
| 9                    | Himachal Pradesh          | 11              | 10           | 0.01                 | 0.17                     | 46              | 43           | 0.10                 | 2.79                     | 57              | 53           | 0.11                 | 2.96                     |
| 10                   | Jammu & Kashmir           | 9               | 9            | 0.02                 | 0.24                     | 40              | 37           | 0.08                 | 3.78                     | 49              | 46           | 0.10                 | 4.02                     |
| 11                   | Jharkhand                 | 36              | 34           | 0.09                 | 1.43                     | 255             | 231          | 0.51                 | 8.66                     | 291             | 265          | 0.59                 | 10.08                    |
| 12                   | Karnataka                 | 34              | 33           | 0.05                 | 0.88                     | 254             | 235          | 3.08                 | 39.02                    | 288             | 268          | 3.13                 | 39.90                    |
| 13                   | Kerala                    | 127             | 121          | 0.79                 | 9.69                     | 287             | 274          | 1.87                 | 20.36                    | 414             | 395          | 2.67                 | 30.05                    |
| 14                   | Madhya Pradesh            | 11              | 11           | 0.03                 | 0.37                     | 130             | 130          | 0.32                 | 7.23                     | 141             | 141          | 0.34                 | 7.60                     |
| 15                   | Maharashtra               | 589             | 587          | 0.23                 | 13.19                    | 1,851           | 1,680        | 8.86                 | 664.97                   | 2,440           | 2,267        | 9.09                 | 678.17                   |
| 16                   | Manipur                   | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 17                   | Meghalaya                 | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 18                   | Mizoram                   | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 19                   | Nagaland                  | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 20                   | Orissa                    | 50              | 50           | 0.06                 | 0.64                     | 242             | 227          | 0.38                 | 5.78                     | 292             | 277          | 0.44                 | 6.42                     |
| 21                   | Punjab                    | 25              | 24           | 0.05                 | 0.56                     | 240             | 222          | 0.76                 | 28.07                    | 265             | 246          | 0.81                 | 28.64                    |
| 22                   | Rajasthan                 | 9               | 9            | 0.02                 | 0.15                     | 141             | 137          | 0.27                 | 7.21                     | 150             | 146          | 0.30                 | 7.36                     |
| 23                   | Sikkim                    | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 24                   | Tamil Nadu                | 15              | 15           | 0.02                 | 0.95                     | 387             | 363          | 1.70                 | 28.27                    | 402             | 378          | 1.73                 | 29.22                    |
| 25                   | Tripura                   | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 26                   | Uttar Pradesh             | 57              | 54           | 0.11                 | 2.63                     | 461             | 434          | 1.64                 | 45.31                    | 518             | 488          | 1.75                 | 47.94                    |
| 27                   | UttraKhand                | 4               | 4            | 0.01                 | 0.09                     | 72              | 69           | 0.15                 | 2.15                     | 76              | 73           | 0.16                 | 2.24                     |
| 28                   | West Bengal               | 8               | 8            | 0.01                 | 0.11                     | 267             | 241          | 0.62                 | 26.38                    | 275             | 249          | 0.63                 | 26.49                    |
| 29                   | Andaman & Nicobar Islands | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 30                   | Chandigarh                | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 31                   | Dadra & Nagrahaveli       | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 32                   | Daman & Diu               | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 33                   | Delhi                     | 11              | 11           | 0.02                 | 0.55                     | 511             | 470          | 1.77                 | 39.51                    | 522             | 481          | 1.79                 | 40.06                    |
| 34                   | Lakshadweep               | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 35                   | Puducherry                | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| 36                   | Telangana                 | -               | -            | -                    | -                        | -               | -            | -                    | -                        | -               | -            | -                    | -                        |
| <b>Company Total</b> |                           | <b>1,117</b>    | <b>1,100</b> | <b>1.79</b>          | <b>38.59</b>             | <b>6361</b>     | <b>5,910</b> | <b>25.84</b>         | <b>1,048.27</b>          | <b>7,478</b>    | <b>7,010</b> | <b>27.63</b>         | <b>1,086.86</b>          |

**FORM L-25- (ii) - Geographical Distribution Channel - GROUP**

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Registration Number: 147 dated 10 May 2011

Date: 30 June 2017

**Geographical Distribution of New Business For the Quarter Ended 30 June 2017**

| S.No.                | State / Union Territory   | Rural (Group)   |              |                      |                          | Urban (Group)   |                 |                      |                          | Total Business (Group) |                 |                      |                          |
|----------------------|---------------------------|-----------------|--------------|----------------------|--------------------------|-----------------|-----------------|----------------------|--------------------------|------------------------|-----------------|----------------------|--------------------------|
|                      |                           | No. of Policies | No. of Lives | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies | No. of Lives    | Premium (₹ in crore) | Sum Assured (₹ in crore) | No. of Policies        | No. of Lives    | Premium (₹ in crore) | Sum Assured (₹ in crore) |
| 1                    | Andhra Pradesh            | -               | -            | -                    | -                        | -               | 238             | 0.80                 | 32.56                    | -                      | 238             | 0.80                 | 32.56                    |
| 2                    | Arunachal Pradesh         | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 3                    | Assam                     | -               | -            | -                    | -                        | -               | 12              | 0.01                 | 3.16                     | -                      | 12              | 0.01                 | 3.16                     |
| 4                    | Bihar                     | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 5                    | Chattisgarh               | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 6                    | Goa                       | -               | -            | -                    | -                        | -               | 1               | 0.00                 | 0.30                     | -                      | 1               | 0.00                 | 0.30                     |
| 7                    | Gujarat                   | -               | -            | -                    | -                        | -               | 407             | 0.64                 | 51.80                    | -                      | 407             | 0.64                 | 51.80                    |
| 8                    | Haryana                   | -               | -            | -                    | -                        | 3               | 2,537           | 0.19                 | 360.62                   | 3                      | 2,537           | 0.19                 | 360.62                   |
| 9                    | Himachal Pradesh          | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 10                   | Jammu & Kashmir           | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 11                   | Jharkhand                 | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 12                   | Karnataka                 | -               | -            | -                    | -                        | 7               | 13180           | 1.40                 | 842.99                   | 7                      | 13,180          | 1.40                 | 842.99                   |
| 13                   | Kerala                    | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 14                   | Madhya Pradesh            | -               | -            | -                    | -                        | 3               | 50,403          | 1.81                 | 289.37                   | 3                      | 50,403          | 1.81                 | 289.37                   |
| 15                   | Maharashtra               | -               | -            | -                    | -                        | 5               | 8,405           | 1.69                 | 938.22                   | 5                      | 8,405           | 1.69                 | 938.22                   |
| 16                   | Manipur                   | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 17                   | Meghalaya                 | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 18                   | Mizoram                   | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 19                   | Nagaland                  | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 20                   | Orissa                    | -               | -            | -                    | -                        | 0               | 0               | -                    | -                        | -                      | -               | -                    | -                        |
| 21                   | Punjab                    | -               | -            | -                    | -                        | -               | 6               | 0.01                 | 0.78                     | -                      | 6               | 0.01                 | 0.78                     |
| 22                   | Rajasthan                 | -               | -            | -                    | -                        | 2               | 1,882           | 0.10                 | 77.97                    | 2                      | 1,882           | 0.10                 | 77.97                    |
| 23                   | Sikkim                    | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 24                   | Tamil Nadu                | -               | -            | -                    | -                        | -               | 268             | 0.85                 | 36.34                    | -                      | 268             | 0.85                 | 36.34                    |
| 25                   | Tripura                   | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 26                   | Uttar Pradesh             | -               | -            | -                    | -                        | 2               | 5,980           | 0.26                 | 301.06                   | 2                      | 5,980           | 0.26                 | 301.06                   |
| 27                   | Uttrakhand                | -               | -            | -                    | -                        | -               | 2               | 0.00                 | 0.12                     | -                      | 2               | 0.00                 | 0.12                     |
| 28                   | West Bengal               | -               | -            | -                    | -                        | 1               | 23,852          | 3.38                 | 1,383.74                 | 1                      | 23,852          | 3.38                 | 1,383.74                 |
| 29                   | Andaman & Nicobar Islands | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 30                   | Chandigarh                | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 31                   | Dadra & Nagarhaveli       | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 32                   | Daman & Diu               | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 33                   | Delhi                     | -               | -            | -                    | -                        | -               | 819             | 0.32                 | 92.95                    | -                      | 819             | 0.32                 | 92.95                    |
| 34                   | Lakshadweep               | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 35                   | Puducherry                | -               | -            | -                    | -                        | -               | -               | -                    | -                        | -                      | -               | -                    | -                        |
| 36                   | Telangana                 | -               | -            | -                    | -                        | 1               | 465             | 0.04                 | 57.11                    | 1                      | 465             | 0.04                 | 57.11                    |
| <b>Company Total</b> |                           | -               | -            | -                    | -                        | <b>24</b>       | <b>1,08,457</b> | <b>11.50</b>         | <b>4,469.09</b>          | <b>24</b>              | <b>1,08,457</b> | <b>11.50</b>         | <b>4,469.09</b>          |

**FORM L-26-INVESTMENT ASSETS(LIFE INSURERS)-3A**  
**COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)**  
**Statement as on : 30 June, 2017**  
**STATEMENT OF INVESTMENT ASSETS(LIFE INSURERS)**  
**(Business within India)**

PART - A

(` In Lakhs)

| Total Application as per Balance Sheet (A)    |           |          | - |
|---|-----------|----------|---|
| PARTICULARS                                   | SCH       | Amount   |   |
| Investments (Shareholders)                    | 8         | 55,827   |   |
| Investments (Policyholders)                   | 8A        | 73,558   |   |
| Investments (Linked Liabilities)              | 8B        | 24,077   |   |
| Loans   | 9         | 85       |   |
| Fixed Assets                                  | 10        | 6,799    |   |
| Current Assets                                |           |          |   |
| a. Cash & Bank Balance                        | 11        | 1,520    |   |
| b. Advances & Other Assets                    | 12        | 17,804   |   |
| Current Liabilities                           |           |          |   |
| a. Current Liabilities                        | 13        | 9,918    |   |
| b. Provisions                                 | 14        | 3,121    |   |
| c. Misc. Exp not Written Off                  | 15        | -        |   |
| d. Debit Balance of P&L A/c                   |           | 64,890   |   |
| Application of Funds as per Balance Sheet (A) | TOTAL (A) | 1,01,742 |   |
| Less: Other Assets                            | SCH       | Amount   |   |
| Loans (if any)                                | 9         | 85       |   |
| Fixed Assets (if any)                         | 10        | 6,799    |   |
| Cash & Bank Balance (if any)                  | 11        | 1,520    |   |
| Advances & Other Assets (if any)              | 12        | 17,804   |   |
| Current Liabilities                           | 13        | 9,918    |   |
| Provisions                                    | 14        | 3,121    |   |
| Misc. Exp not Written Off                     | 15        | -        |   |
| Investments held outside India                |           | 64,890   |   |
| Debit Balance of P&L A/c                      |           | (51,720) |   |
| Funds Available for Investments               | (A-B)     | 1,53,462 |   |

**Reconciliation of Investment Assets**

| Total Investment Assets (as per Balance Sheet)       |  | 1,53,462 |
|--|--|----------|
| <b>Balance Sheet Value of :</b>                      |  |          |
| A. Life Fund (including Fund Beyond Solvency Margin) |  | 1,25,329 |
| B. Pension & Gen Annuity Fund                        |  | 8,758    |
| C. Unit Linked Funds                                 |  | 24,077   |
|  |  | 1,58,165 |

**NON - LINKED BUSINESS**

| INVESTMENT ASSETS  | PERCENTAGE AS PER REG. | SH            |                     | PH         |               |               | BOOK VALUE (SH + PH) | Actual %      | FVC AMOUNT   | TOTAL FUND (Balance Sheet Value) | MARKET VALUE    |
|--|------------------------|---------------|---------------------|------------|---------------|---------------|----------------------|---------------|--------------|----------------------------------|-----------------|
|  |                        | FRSM+ BALANCE | UL-NON UNIT RESERVE | PAR        | NON PAR       |               |                      |               |              |                                  |                 |
| A. LIFE FUND   |                        | (a)           | (b)                 | (c)        | (d)           | (e)           | F=(b+c+d+e)          |               |              |                                  |                 |
| 1. Govt. Securities  | Not Less than 25%      | 987           | 1,137               | -          | 10,004        | 30,365        | 41,506               | 51.11         | -            | 42,493                           | 44,951          |
| 2. Govt. Securities or Other Approved Securities (incl. 1 above) | Not Less than 50%      | 987           | 1,137               | -          | 10,004        | 30,365        | 41,506               | 51.11         | -            | 42,493                           | 44,951          |
| 3. Investment Subject to Exposure Norms                          |                        |               |                     |            |               |               |                      |               |              |                                  |                 |
| a. Housing & Infrastructure                                      |                        |               |                     |            |               |               |                      |               |              |                                  |                 |
| 1. Approved Investment   | Not Less than 15%      | 3,905         | 7,484               | -          | 1,158         | 4,212         | 12,854               | 15.83         | (50)         | 16,709                           | 17,739          |
| 2. Other Investment  |                        | 217           | -                   | -          | 83            | -             | 83                   | 0.10          | (35)         | 265                              | 265             |
| b. (i) Approved Investments                                      | Not exceeding 35%      | 33,379        | 1,918               | 427        | 5,923         | 16,866        | 25,134               | 30.95         | 1,185        | 59,698                           | 60,026          |
| (ii) "Other investments" not to exceed 15%                       |                        | 4,476         | 1,517               | -          | 110           | -             | 1,627                | 2.00          | 61           | 6,165                            | 6,371           |
| <b>TOTAL : LIFE FUND</b>   | <b>100%</b>            | <b>42,964</b> | <b>12,056</b>       | <b>427</b> | <b>17,278</b> | <b>51,443</b> | <b>81,204</b>        | <b>100.00</b> | <b>1,161</b> | <b>1,25,329</b>                  | <b>1,29,352</b> |

| B. PENSION / GROUP GRATUITY FUND  | PERCENTAGE AS PER REG. | PH           |              | TOTAL BOOK VALUE | Actual %      | FVC AMOUNT | TOTAL FUND (Balance Sheet Value) | MARKET VALUE |
|---|------------------------|--------------|--------------|------------------|---------------|------------|----------------------------------|--------------|
|   |                        | PAR          | NON PAR      |                  |               |            |                                  |              |
| 1. Government Securities  | Not Less than 20%      | 1,622        | 4,102        | 5,725            | 65.59         | -          | 5,725                            | 6,077        |
| 2. Government Securities or other approved securities ( include (i) above ) | Not Less than 40%      | 1,622        | 4,102        | 5,725            | 65.59         | -          | 5,725                            | 6,077        |
| 3. Balance in approved investment   | Not Exceeding 60%      | 936          | 2,068        | 3,004            | 34.41         | 30         | 3,034                            | 3,041        |
| <b>TOTAL : PENSION / GROUP GRATUITY FUND</b>                                | <b>100%</b>            | <b>2,558</b> | <b>6,170</b> | <b>8,728</b>     | <b>100.00</b> | <b>30</b>  | <b>8,758</b>                     | <b>9,118</b> |

**LINKED BUSINESS**

| C. LINKED LIFE INSURANCE FUND             | PERCENTAGE AS PER REG. | PH       |               | TOTAL FUND (Balance Sheet Value) | Actual %      |
|---|------------------------|----------|---------------|----------------------------------|---------------|
|   |                        | PAR      | NON PAR       |                                  |               |
| 1. Approved Investments                   | Not Less than 75%      | -        | 22,185        | 22,185                           | 92.14         |
| 2. Other than Approved Investment         | Not More than 25%      | -        | 1,892         | 1,892                            | 7.86          |
| <b>TOTAL : LINKED LIFE INSURANCE FUND</b> | <b>100%</b>            | <b>-</b> | <b>24,077</b> | <b>24,077</b>                    | <b>100.00</b> |

**CERTIFICATION:**

Certified that the information given here in are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

Note: (\*) FRSM refers to 'funds representing solvency Margin'

Pattern of Investment will apply only to Shareholders (SH) funds representing FRSM (F\*)

Other Investment as permitted under Section 27A(2) and 27B(2) of Insurance Act 1938

Approved Investment includes IPO application made through ASBA Fixed Deposit amounting to Rs. 47.03 crores. The same is reflected under application money in schedule 12 of Balance Sheet. Hence there is a difference of 47.03 crores between Investment books and financials



**FORM L-28-ULIP-NAV-3A**

COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

Statement as on : 30 June, 2017

PART - C

[Link to FORM 3A \(Part B\)](#)

| No. | Fund Name                   | SFIN                            | Date of Launch | Par/Non Par | Assets Under Management on the above date (Rs in Lacs) | NAV as per LB 2 | NAV as on the above date | Previous Qtr NAV | 2nd Previous Qtr NAV | 3rd Previous Qtr NAV | 4th Previous Qtr NAV | Return/Yield | 3 Year Rolling CAGR | Highest NAV since inception |
|-----|-----------------------------|---------------------------------|----------------|-------------|--|-----------------|--------------------------|------------------|----------------------|----------------------|----------------------|--------------|---------------------|-----------------------------|
| 1   | BOND FUND                   | ULIF00317/08/11BONDFUND147      | 28-Jul-11      | NON PAR     | 1,366.53   | 17.1888         | 17.1888                  | 16.8653          | 16.5984              | 16.2842              | 15.7725              | 8.98%        | 9.86%               | 17.1953                     |
| 2   | DISCONTINUANCE FUND         | ULIF00701/01/12DISCONT147       | 01-Feb-12      | NON PAR     | 2,197.89   | 14.7848         | 14.7848                  | 14.5726          | 14.4240              | 14.2332              | 13.8929              | 6.42%        | 7.18%               | 14.7848                     |
| 3   | EQUITY LARGE CAP FUND       | ULIF00118/08/11EQLARGECAP147    | 28-Jul-11      | NON PAR     | 6,504.35   | 23.8535         | 23.8535                  | 22.7021          | 19.9573              | 21.9127              | 20.8079              | 14.64%       | 11.97%              | 24.0424                     |
| 4   | EQUITY TOP 250              | ULIF0027/07/11EQTOP250147       | 20-Jul-11      | NON PAR     | 5,080.35   | 23.504          | 23.504                   | 22.17            | 19.2637              | 21.0420              | 19.9064              | 18.07%       | 14.55%              | 23.7696                     |
| 5   | GROUP BALANCER FUND         | ULGF00205/09/11GFBALANCER147    | 25-Jan-13      | NON PAR     | 911.24   | 16.7499         | 16.7499                  | 16.2013          | 15.4610              | 15.5764              | 14.8174              | 13.04%       | 12.11%              | 16.8034                     |
| 6   | GROUP BOND FUND             | ULGF00305/09/11GFBOND147        | 25-Jan-13      | NON PAR     | 775.95   | 15.6622         | 15.6622                  | 15.2083          | 15.0299              | 14.6923              | 13.9229              | 12.49%       | 11.67%              | 15.6936                     |
| 7   | GROUP GROWTH FUND           | ULGF00105/09/11GFGROWTH147      | 25-Jan-13      | NON PAR     | 1,605.64   | 17.7522         | 17.7522                  | 17.074           | 15.8625              | 16.4475              | 15.6667              | 13.31%       | 12.27%              | 17.8387                     |
| 8   | GROUP MONEY MARKET FUND     | ULGF00405/09/11GFMONEYMARKET147 | 25-Jan-13      | NON PAR     | -  | 10.0000         | 10.0000                  | 10.0000          | 10.0000              | 10.0000              | 10.0000              | -            | -                   | 10.0000                     |
| 9   | MANAGED FUND                | ULIF00618/08/11MANAGED147       | 03-Aug-11      | NON PAR     | 981.20   | 19.7614         | 19.7614                  | 19.1262          | 18.0720              | 18.3759              | 17.5198              | 12.79%       | 12.96%              | 19.8134                     |
| 10  | MONEY MARKET FUND           | ULIF00425/08/11MONEYMARKET147   | 25-Aug-11      | NON PAR     | 372.05   | 16.3234         | 16.3234                  | 16.0679          | 15.7984              | 15.5230              | 15.1745              | 7.57%        | 8.24%               | 16.3234                     |
| 11  | PE BASED FUND               | ULIF00526/08/11PEBASED147       | 22-Jul-11      | NON PAR     | 1,998.88   | 20.6271         | 20.6271                  | 19.8982          | 18.4385              | 19.1984              | 18.4194              | 11.99%       | 11.01%              | 20.7029                     |
| 12  | PENSION GROWTH FUND         | ULIF00831/03/15ETLIPNSGRT147    | 04-Feb-16      | NON PAR     | 733.33   | 12.4816         | 12.4816                  | 11.8882          | 10.4822              | 11.4730              | 10.8780              | 14.74%       | -                   | 12.5803                     |
| 13  | PENSION SECURE FUND         | ULIF00931/03/15ETLIPNSSCR147    | 04-Feb-16      | NON PAR     | 329.47   | 11.7548         | 11.7548                  | 11.4475          | 11.3263              | 11.0756              | 10.5434              | 11.49%       | -                   | 11.7788                     |
| 14  | DISCONTINUED POLICY PENSION | ULIF01031/03/15ETLIPNSDSC147    | 04-Feb-16      | NON PAR     | 116.20   | 10.5809         | 10.5809                  | 10.4397          | 10.3003              | 10.1531              | 10.0031              | 5.78%        | -                   | 10.5809                     |
| 15  | EQUITY MIDCAP FUND          | ULIF001107/10/16ETLIMIDCAP147   | 19-Jan-17      | NON PAR     | 1,104.10   | 11.7922         | 11.7922                  | 11.0560          | -                    | -                    | 10.0000              | 17.92%       | -                   | 11.9451                     |

**Note:**

NA : It refers to Not Applicable, as the date of inception of the funds is less than 3 years.

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

## FORM L-29 - Detail regarding debt securities (Non Ulip)

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD

Date: 31 March, 2017

## Detail regarding Debt securities

(` in Lakhs)

|  | MARKET VALUE     |                              |                  |                              | BOOK VALUE       |                              |                  |                              |
|--|------------------|------------------------------|------------------|------------------------------|------------------|------------------------------|------------------|------------------------------|
|  | As at 30/06/2017 | As % of total for this class | As at 30/06/2016 | As % of total for this class | As at 30/06/2017 | As % of total for this class | As at 30/06/2016 | As % of total for this class |
| <b>Break down by credit rating</b>     |                  |                              |                  |                              |                  |                              |                  |                              |
| Sovereign                              | 44,951           | 41.68%                       | 33,874           | 28.96%                       | 42,493           | 41.17%                       | 32,925           | 28.60%                       |
| AAA rated                              | 14,662           | 13.59%                       | 33,980           | 29.05%                       | 14,001           | 13.57%                       | 33,578           | 29.16%                       |
| AA or better                           | 8,038            | 7.45%                        | 6,354            | 5.43%                        | 7,341            | 7.11%                        | 6,262            | 5.44%                        |
| Rated below AA but above A             | -                | -                            | 7,856            | 6.72%                        | -                | -                            | 7,624            | 6.62%                        |
| Rated below A but above B              | -                | -                            | -                | -                            | -                | -                            | -                | -                            |
| Others                                 | -                | -                            | -                | -                            | -                | -                            | -                | -                            |
| MF/REV REPO/CBLO/FD                    | 40,206           | 37.28%                       | 34,904           | 29.84%                       | 39,373           | 38.15%                       | 34,743           | 30.18%                       |
| A1+/P1+/PR1+/F1+                       | -                | -                            | -                | -                            | -                | -                            | -                | 0.00%                        |
| OTHERS                                 | -                | -                            | -                | -                            | -                | -                            | -                | 0.00%                        |
| <b>Total</b>                           | <b>1,07,857</b>  | <b>100.00%</b>               | <b>1,16,968</b>  | <b>100.00%</b>               | <b>1,03,208</b>  | <b>100.00%</b>               | <b>1,15,132</b>  | <b>100.00%</b>               |
| <b>Breakdown by residual maturity</b>  |                  |                              |                  |                              |                  |                              |                  |                              |
| Up to 1 year                           | 15,514           | 14.38%                       | 29,163           | 24.93%                       | 14,083           | 13.65%                       | 28,768           | 24.99%                       |
| more than 1 year and up to 3years      | 6,046            | 5.61%                        | 15,589           | 13.33%                       | 5,846            | 5.66%                        | 15,223           | 13.22%                       |
| More than 3 years and up to 7years     | 15,653           | 14.51%                       | 18,258           | 15.61%                       | 15,161           | 14.69%                       | 17,894           | 15.54%                       |
| More than 7 years and up to 10 years   | 24,561           | 22.77%                       | 23,843           | 20.38%                       | 24,469           | 23.71%                       | 23,875           | 20.74%                       |
| More than 10 years and up to 15 years  | 6,196            | 5.75%                        | 6,453            | 5.52%                        | 6,188            | 6.00%                        | 6,572            | 5.71%                        |
| More than 15 years and up to 20 years  | -                | -                            | 1,630            | 1.39%                        | -                | -                            | 1,630            | 1.42%                        |
| Above 20 years                         | 39,887           | 36.98%                       | 22,033           | 18.84%                       | 37,459           | 36.29%                       | 21,170           | 18.39%                       |
| <b>Total</b>                           | <b>1,07,857</b>  | <b>100.00%</b>               | <b>1,16,968</b>  | <b>100.00%</b>               | <b>1,03,208</b>  | <b>100.00%</b>               | <b>1,15,132</b>  | <b>100.00%</b>               |
| <b>Breakdown by type of the issuer</b> |                  |                              |                  |                              |                  |                              |                  |                              |
| Central Government                     | 44,951           | 41.68%                       | 33,874           | 28.96%                       | 42,493           | 41.17%                       | 32,925           | 28.60%                       |
| State Government                       | -                | -                            | -                | -                            | -                | -                            | -                | -                            |
| Corporate Securities                   | 25,906           | 24.02%                       | 39,138           | 33.46%                       | 24,342           | 23.59%                       | 38,412           | 33.36%                       |
| MF/REV REPO/CBLO/FD                    | 37,000           | 34.30%                       | 43,956           | 37.58%                       | 36,373           | 35.24%                       | 43,794           | 38.04%                       |
| Others                                 | 0                | 0.00%                        | -                | 0.00%                        | 0                | 0.00%                        | -                | 0.00%                        |
| <b>Total</b>                           | <b>1,07,857</b>  | <b>100.00%</b>               | <b>1,16,968</b>  | <b>100.00%</b>               | <b>1,03,208</b>  | <b>100.00%</b>               | <b>1,15,132</b>  | <b>100.00%</b>               |

**Note :**

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordance with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. Figures comprises of aggregate of Life Fund and Fund Beyond Solvency Margin
4. \*Others indicate unrated debt securities.

**FORM L-29- Details regarding debt securities (Pension)**

Name of the Insurer: **EDELWEISS TOKIO LIFE INSURANCE CO. LTD**

Date: **30 June, 2017**

**Detail regarding Debt securities**

(` in Lakhs)

|  | MARKET VALUE        |                                 |                     |                                 | BOOK VALUE          |                                 |                  |                                 |
|--|---------------------|---------------------------------|---------------------|---------------------------------|---------------------|---------------------------------|------------------|---------------------------------|
|  | As at<br>30/06/2017 | As % of total<br>for this class | As at<br>30/06/2016 | As % of total<br>for this class | As at<br>30/06/2017 | As % of total<br>for this class | As at 30/06/2016 | As % of total<br>for this class |
| <b>Break down by credit rating</b>     |                     |                                 |                     |                                 |                     |                                 |                  |                                 |
| Sovereign                              | 6,021.20            | 69.41%                          | 2,822.66            | 72.82%                          | 5,671.70            | 68.18%                          | 2,699.07         | 72.14%                          |
| AAA rated                              | 329.90              | 3.80%                           | 787.01              | 20.30%                          | 325.91              | 3.92%                           | 775.48           | 20.73%                          |
| AA or better                           | 203.50              | 2.35%                           | -                   | -                               | 200.00              | 2.40%                           | -                | -                               |
| Rated below AA but above A             | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| Rated below A but above B              | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| <b>Others</b>                          | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| MF/REV REPO/CBLO/FD                    | 2,120.77            | 24.45%                          | 266.79              | 6.88%                           | 2,120.77            | 25.49%                          | 266.79           | 7.13%                           |
| A1+/P1+/PR1+/F1+                       | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| *Others                                | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| <b>Total</b>                           | <b>8,675</b>        | <b>100.00%</b>                  | <b>3,876</b>        | <b>100.00%</b>                  | <b>8,318</b>        | <b>100.00%</b>                  | <b>3,741</b>     | <b>100.00%</b>                  |
| <b>Breakdown by residual maturity</b>  |                     |                                 |                     |                                 |                     |                                 |                  |                                 |
| Up to 1 year                           | 2,426.61            | 27.97%                          | 958.97              | 24.74%                          | 2,426.61            | 29.17%                          | 958.97           | 25.63%                          |
| more than 1 year and up to 3years      | 308.13              | 3.55%                           | 10.00               | 0.26%                           | 304.85              | 3.66%                           | 10.00            | 0.27%                           |
| More than 3 years and up to 7years     | 1,096.31            | 12.64%                          | 181.78              | 4.69%                           | 1,097.13            | 13.19%                          | 170.25           | 4.55%                           |
| More than 7 years and up to 10 years   | 438.96              | 5.06%                           | 100.00              | 2.58%                           | 435.33              | 5.23%                           | 100.00           | 2.67%                           |
| More than 10 years and up to 15 years  | -                   | 0.00%                           | -                   | -                               | -                   | 0.00%                           | -                | -                               |
| More than 15 years and up to 20 years  | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| Above 20 years                         | 4,405.36            | 50.78%                          | 2,625.72            | 67.73%                          | 4,054.48            | 48.74%                          | 2,502.12         | 66.88%                          |
| <b>Total</b>                           | <b>8,675</b>        | <b>100.00%</b>                  | <b>3,876</b>        | <b>100.00%</b>                  | <b>8,318</b>        | <b>100.00%</b>                  | <b>3,741</b>     | <b>100.00%</b>                  |
| <b>Breakdown by type of the issuer</b> |                     |                                 |                     |                                 |                     |                                 |                  |                                 |
| Central Government                     | 6,021.20            | 69.41%                          | 2,822.66            | 72.82%                          | 5,671.70            | 68.18%                          | 2,699.07         | 72.14%                          |
| State Government                       | -                   | -                               | -                   | -                               | -                   | -                               | -                | 0.00%                           |
| Corporate Securities                   | 533.40              | 6.15%                           | 181.78              | 4.69%                           | 525.91              | 6.32%                           | 170.25           | 4.55%                           |
| MF/REV REPO/CBLO/FD                    | 2,120.77            | 24.45%                          | 872.02              | 22.50%                          | 2,120.77            | 25.49%                          | 872.02           | 23.31%                          |
| <b>Total</b>                           | <b>8,675</b>        | <b>100.00%</b>                  | <b>3,876</b>        | <b>100.00%</b>                  | <b>8,318</b>        | <b>100.00%</b>                  | <b>3,741</b>     | <b>100.00%</b>                  |

**Note :**

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordance with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. \*Others indicate unrated debt securities.

**FORM L-29- Details regarding debt securities (Ulip)**

Name of the Insurer: **EDELWEISS TOKIO LIFE INSURANCE CO. LTD**

Date: **30 June, 2017**

**Detail regarding Debt securities**

(` in Lakhs)

|  | MARKET VALUE        |                                 |                     |                                 | BOOK VALUE          |                                 |                  |                                 |
|--|---------------------|---------------------------------|---------------------|---------------------------------|---------------------|---------------------------------|------------------|---------------------------------|
|  | As at<br>30/06/2017 | As % of total<br>for this class | As at<br>30/06/2016 | As % of total<br>for this class | As at<br>30/06/2017 | As % of total<br>for this class | As at 30/06/2016 | As % of total<br>for this class |
| <b>Break down by credit rating</b>     |                     |                                 |                     |                                 |                     |                                 |                  |                                 |
| Sovereign                              | 2,961.05            | 35.97%                          | 1,949.91            | 37.11%                          | 2,957.84            | 36.70%                          | 1,939.71         | 37.46%                          |
| AAA rated                              | 2,915.28            | 35.41%                          | 2,203.44            | 41.94%                          | 2,865.51            | 35.55%                          | 2,178.20         | 42.06%                          |
| AA or better                           | 309.38              | 3.76%                           | 294.97              | 5.61%                           | 298.60              | 3.70%                           | 281.57           | 5.44%                           |
| Rated below AA but above A             | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| Rated below A but above B              | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| Others                                 | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| MF/REV REPO/CBLO/FD                    | 2,047.04            | 24.86%                          | 805.92              | 15.34%                          | 1,937.94            | 24.04%                          | 778.93           | 15.04%                          |
| A1+/P1+/PR1+/F1+                       | -                   | -                               | -                   | -                               | -                   | -                               | -                | -                               |
| <b>Total</b>                           | <b>8,233</b>        | <b>100.00%</b>                  | <b>5,254</b>        | <b>100.00%</b>                  | <b>8,060</b>        | <b>100.00%</b>                  | <b>5,178</b>     | <b>100.00%</b>                  |
| <b>Breakdown by residual maturity</b>  |                     |                                 |                     |                                 |                     |                                 |                  |                                 |
| Up to 1 year                           | 4,227.59            | 51.35%                          | 2,001.21            | 38.09%                          | 4,117.39            | 51.08%                          | 1,972.44         | 38.09%                          |
| more than 1 year and up to 3years      | 1,519.21            | 18.45%                          | 927.97              | 17.66%                          | 1,493.94            | 18.54%                          | 918.84           | 17.74%                          |
| More than 3 years and up to 7years     | 699.67              | 8.50%                           | 881.95              | 16.79%                          | 684.79              | 8.50%                           | 858.13           | 16.57%                          |
| More than 7 years and up to 10 years   | 680.51              | 8.27%                           | 488.27              | 9.29%                           | 666.72              | 8.27%                           | 482.69           | 9.32%                           |
| More than 10 years and up to 15 years  | 665.95              | 8.09%                           | 515.43              | 9.81%                           | 654.14              | 8.12%                           | 509.34           | 9.84%                           |
| More than 15 years and up to 20 years  | -                   | 0.00%                           | 62.76               | 1.19%                           | -                   | 0.00%                           | 61.90            | -                               |
| Above 20 years                         | 439.83              | 5.34%                           | 376.66              | 7.17%                           | 442.91              | 5.50%                           | 375.08           | 7.24%                           |
| <b>Total</b>                           | <b>8,233</b>        | <b>100.00%</b>                  | <b>5,254</b>        | <b>100.00%</b>                  | <b>8,060</b>        | <b>100.00%</b>                  | <b>5,178</b>     | <b>98.80%</b>                   |
| <b>Breakdown by type of the issuer</b> |                     |                                 |                     |                                 |                     |                                 |                  |                                 |
| Central Government                     | 2,961.05            | 35.97%                          | 1,949.91            | 37.11%                          | 2,957.84            | 36.70%                          | 1,939.71         | 37.46%                          |
| State Government                       | -                   | -                               | -                   | 0.00%                           | -                   | -                               | -                | -                               |
| Corporate Securities                   | 3,224.67            | 39.17%                          | 2,166.29            | 41.23%                          | 3,164.12            | 39.26%                          | 2,127.66         | 41.09%                          |
| MF/REV REPO/CBLO/FD                    | 2,047.04            | 24.86%                          | 1,138.04            | 21.66%                          | 1,937.94            | 24.04%                          | 1,111.05         | 21.46%                          |
| <b>Total</b>                           | <b>8,233</b>        | <b>100.00%</b>                  | <b>5,254</b>        | <b>100.00%</b>                  | <b>8,060</b>        | <b>100.00%</b>                  | <b>5,178</b>     | <b>100.00%</b>                  |

**Note :**

1. In case of a debt instrument is rated by more than one agency, then the lowest rating has been taken for the purpose of classification.
2. Market value of the securities is in accordance with the valuation method specified by the Authority under Accounting/ Investment regulations.
3. \*Others indicate unrated debt securities.



**FORM L-30 : Related Party Transactions**Name of the Insurer: **Edelweiss Tokio Life Insurance Company Ltd.**Registration Number: **147 dated 10 May 2011****(₹ In Lakhs)**

| Sr. No | Name of the Related Party   | Nature of Relationship with the Company | Description of Transactions / Categories  | For the quarter<br>30 June 2017 | For the quarter<br>30 June 2016 |
|--------|---|---|---|---------------------------------|---------------------------------|
| 1      | Edelweiss Financial Services Limited                              | Holding Company                         | Reimbursement of Cost of premium towards Group Term Life Master Policy and Medical Insurance Policy | 30.81                           | 9.00                            |
|        |   |   | Directors Nomination Deposit  | 3.00                            | -                               |
| 2      | Edelweiss Securities Limited                                      | Fellow Subsidiary                       | Brokerage Paid (For capital market transactions)  | 8.91                            | 6.13                            |
|        |   |   | Rent Paid for Office Premises   | -                               | 8.63                            |
| 3      | Edelweiss Commodities Services Limited                            | Fellow Subsidiary                       | Purchase of Securities  | 72.77                           | 3,125.41                        |
|        |   |   | Sale of Securities  | -                               | 521.13                          |
| 4      | ECL Finance Limited   | Fellow Subsidiary                       | Interest on Non Convertible Debentures (NCD)  | 3.59                            | 3.58                            |
|        |   |   | Premium Collected on Group Credit Insurance Plan  | (13.99)                         | 146.72                          |
| 5      | Edelweiss Broking Limited   | Fellow Subsidiary                       | Commission as Corporate agent   | 36.23                           | 11.87                           |
|        |   |   | Recoverable towards Sale IT assets  | -                               | 1.67                            |
| 6      | Edelweiss Retail Finance Limited                                  | Fellow Subsidiary                       | Interest on NCD   | 46.81                           | 39.71                           |
|        |   |   | Premium Collected on Group Credit Insurance Plan  | 122.72                          | 48.21                           |
|        |   |   | Claims payments under Group Credit Insurance plan   | 3.20                            | -                               |
| 7      | Edelweiss Finance & Investments Limited                           | Fellow Subsidiary                       | Interest on NCD   | 41.14                           | 41.02                           |
|        |   |   | Purchase of Securities  | -                               | 4,756.95                        |
|        |   |   | Sale of Securities  | 1,035.23                        | 14,034.46                       |
| 8      | Edel Finance Company Limited                                      | Fellow Subsidiary                       | Operating Lease Rent for Office Equipment   | 3.48                            | 3.45                            |
| 9      | Serenity Business Park Limited                                    | Fellow Subsidiary                       | Business centre Charges   | 145.87                          | 167.75                          |
| 10     | Eternity Business Centre Limited                                  | Fellow Subsidiary                       | Business centre Charges   | -                               | 79.36                           |
| 11     | Edelweiss Asset Reconciliation Limited (w.e.f. 19 September 2016) | Fellow Subsidiary                       | Interest on NCD   | 80.40                           | -                               |
| 12     | Edelweiss Housing Finance Limited                                 | Fellow Subsidiary                       | Premium Collected on Group Credit Insurance Plan  | 312.15                          | 88.51                           |
|        |   |   | Claims payments under Group Credit Insurance plan   | 26.07                           | -                               |

**FORM - L-31**LNL - 6 : **Board of Directors & Key Persons**Name of the Insurer : **EDELWEISS TOKIO LIFE INSURANCE CO. LTD.**

Date : 30 June 2017

Registration Number: **147 dated 10 May 2011****Board of Directors and Key Management Person (KMP) information**

| Sr. No. | Name of person           | Role/designation        | Details of change in the period     |
|---------|--------------------------|-------------------------|-------------------------------------|
| 1       | Mr. Rashesh Shah         | Chairman                | -                                   |
| 2       | Mr. Arthur Lee           | Director                | -                                   |
| 3       | Mr. Deepak Mittal        | Managing Director & CEO | -                                   |
| 4       | Mr. Himanshu Kaji        | Director                | -                                   |
| 5       | Mr. Ian Brimecome        | Director                | -                                   |
| 6       | Mr. Kichiichiro Yamamoto | Director                | <i>Resigned w.e.f. May 11, 2017</i> |
| 7       | Mr. P. N. Venkatachalam  | Independent Director    | -                                   |
| 8       | Mr. P. Vaidyanathan      | Independent Director    | -                                   |
| 9       | Mr. Navtej S. Nandra     | Independent Director    | -                                   |
| 10      | Ms. Shabnam Panjwani     | Director                | -                                   |
| 11      | Mr. Venkat Ramaswamy     | Director                | -                                   |
| 12      | Mr. Trevor Matthews      | Director                | -                                   |
| 13      | Mr. Yasuyuki Sekioka     | Director                | Appointed w.e.f. May 11, 2017       |

  

| Sr. No. | Name of person             | Role/designation                               | Details of change in the period |
|---------|----------------------------|--|---------------------------------|
| 1       | Mr. Deepak Mittal          | Managing Director & CEO                        | -                               |
| 2       | Mr. Sarju Simaria          | Chief Financial Officer                        | -                               |
| 3       | Mr. Subhrajit Mukhopadhyay | Appointed Actuary                              | -                               |
| 4       | Mr. Yash Mohan Prasad      | Head of Sales and Chief Marketing Officer      | -                               |
| 5       | Mr. Ajeet Lodha            | Chief Risk Officer                             | -                               |
| 6       | Mr. Bismillah Chowdhary    | Chief Investment Officer                       | -                               |
| 7       | Ms. Shirin Patel           | Company Secretary and Chief Compliance Officer | -                               |

Key Management Person(KMP) as defined in Guidelines for Corporate Governance for Insurers in India dated 18 May, 2016 (Circular Ref: IRDA/F&amp;A/GDL/CG/100/05/2016)

**FORM L-32-SOLVENCY MARGIN - KT 3****AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.**

Insurance Regulatory and Development Authority of India (Actuarial Report and Abstract for Life Insurance Business) Regulations, 2016.

Date : 30 June 2017

**AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.**

Form Code: KT3

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD. Registration Number: 147

Classification: Business within India

( ` in 000)

| Item | Description                              | Adjusted Value   |
|------|--|------------------|
| 01   | Available Assets in Policyholders' Fund: | 98,03,963        |
|      | Deduct:                                  |                  |
| 02   | Mathematical Reserves                    | 97,63,244        |
| 03   | Other Liabilities                        | -                |
| 04   | Excess in Policyholders' funds           | 40,719           |
| 05   | Available Assets in Shareholders Fund:   | 12,73,695        |
|      | Deduct:                                  |                  |
| 06   | Other Liabilities of shareholders' fund  | -                |
| 07   | Excess in Shareholders' funds            | <b>12,73,695</b> |
| 08   | Total ASM (04)+(07)                      | <b>13,14,414</b> |
| 09   | Total RSM                                | <b>5,77,008</b>  |
| 10   | Solvency Ratio (ASM/RSM)                 | 228%             |

**Certification:**

I, Subhrajit Mukhopadhyay, the Appointed Actuary ,certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

Subhrajit Mukhopadhyay  
Appointed Actuary

Deepak Mittal  
MD & C.E.O.

FORM 7

COMPANY NAME & CODE: Edelweiss Tokio Life Insurance Company Limited - 147

Name of the fund: Life Fund

Statement as on : 30 June, 2017

Confirmation of Investment portfolio details

Certificate under Section 28(2A) / 28(2B) / 28B (3) of the Insurance Act, 1938

| No | Description   | Bonds/ Debentures |                         | Loans          |                         | Other debt Instruments |                         | All Other Assets |                         | Total          |                         |
|----|---|-------------------|-------------------------|----------------|-------------------------|------------------------|-------------------------|------------------|-------------------------|----------------|-------------------------|
|    |   | YTD as on date    | Prev FY as on 31 Mar 16 | YTD as on date | Prev FY as on 31 Mar 16 | YTD as on date         | Prev FY as on 31 Mar 16 | YTD as on date   | Prev FY as on 31 Mar... | YTD as on date | Prev FY as on 31 Mar 16 |
| 1  | Investment Assets (As per form 3A/ 3B - Total Fund) | 66,835            | 65,701                  | -              | -                       | 36,548                 | 53,290                  | 20,785           | 78                      | 1,24,168       | 1,18,991                |
| 2  | Gross NPA   | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 3  | % of Gross NPA on Investment assets (2/1)           | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 4  | Provision made on NPA                               | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 5  | Provision as a % of NPA (4/2)                       | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 6  | Provision on standard assets                        | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 7  | Net Investment Assets (1-4)                         | 66,835            | 65,701                  | -              | -                       | 36,548                 | 53,290                  | 20,785           | 78                      | 1,24,168       | 1,18,991                |
| 8  | Net NPA (2-4)                                       | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 9  | % of Net NPA to Net Investments Assets (8/7)        | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 10 | Write off made during the period                    | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |

Note: Life fund includes Fund Beyond Solvency Margin for the purpose of this disclosure.

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

## FORM 7

COMPANY NAME &amp; CODE: Edelweiss Tokio Life Insurance Company Limited - 147

Name of the fund: Life Fund

: Unit Linked Fund

Statement as on : 30 June, 2017

Confirmation of Investment portfolio details

Certificate under Section 28(2A) / 28(2B) / 28B (3) of the Insurance Act, 1938

| No | Description   | Bonds/ Debentures |                         | Loans          |                         | Other debt Instruments |                         | All Other Assets |                         | Total          |                         |
|----|---|-------------------|-------------------------|----------------|-------------------------|------------------------|-------------------------|------------------|-------------------------|----------------|-------------------------|
|    |   | YTD as on date    | Prev FY as on 31 Mar 16 | YTD as on date | Prev FY as on 31 Mar 16 | YTD as on date         | Prev FY as on 31 Mar 16 | YTD as on date   | Prev FY as on 31 Mar... | YTD as on date | Prev FY as on 31 Mar 16 |
| 1  | Investment Assets (As per form 3A/ 3B - Total Fund) | 6,584             | 5,225                   | -              | -                       | 1,558                  | 16,207                  | 15,935.56        | -                       | 24,077         | 21,432                  |
| 2  | Gross NPA   | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 3  | % of Gross NPA on Investment assets (2/1)           | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 4  | Provision made on NPA                               | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 5  | Provision as a % of NPA (4/2)                       | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 6  | Provision on standard assets                        | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 7  | Net Investment Assets (1-4)                         | 6,584             | 5,225                   | -              | -                       | 1,558                  | 16,207                  | 15,935.56        | -                       | 24,077         | 21,432                  |
| 8  | Net NPA (2-4)                                       | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 9  | % of Net NPA to Net Investment Assets (8/7)         | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 10 | Write off made during the period                    | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

## FORM 7

COMPANY NAME &amp; CODE: Edelweiss Tokio Life Insurance Company Limited - 147

Name of the fund: Pension and General Annuity Fund

Statement as on : 30 June, 2017

Confirmation of Investment portfolio details

Certificate under Section 28(2A) / 28(2B) / 28B (3) of the Insurance Act, 1938

| No | Description   | Bonds/ Debentures |                         | Loans          |                         | Other debt Instruments |                         | All Other Assets |                         | Total          |                         |
|----|---|-------------------|-------------------------|----------------|-------------------------|------------------------|-------------------------|------------------|-------------------------|----------------|-------------------------|
|    |   | YTD as on date    | Prev FY as on 31 Mar 16 | YTD as on date | Prev FY as on 31 Mar 16 | YTD as on date         | Prev FY as on 31 Mar 16 | YTD as on date   | Prev FY as on 31 Mar... | YTD as on date | Prev FY as on 31 Mar 16 |
| 1  | Investment Assets (As per form 3A/ 3B - Total Fund) | 6,251             | 6,250                   | -              | -                       | 2,202                  | 870                     | 276              | -                       | 8,728          | 7,120                   |
| 2  | Gross NPA   | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 3  | % of Gross NPA on Investment assets (2/1)           | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 4  | Provision made on NPA                               | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 5  | Provision as a % of NPA (4/2)                       | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 6  | Provision on standard assets                        | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 7  | Net Investment Assets (1-4)                         | 6,251             | 6,250                   | -              | -                       | 2,202                  | 870                     | 276              | -                       | 8,728          | 7,120                   |
| 8  | Net NPA (2-4)                                       | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 9  | % of Net NPA to Net Investments Assets (8/7)        | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |
| 10 | Write off made during the period                    | -                 | -                       | -              | -                       | -                      | -                       | -                | -                       | -              | -                       |

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various instruments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

NAME OF THE FUND : LIFE FUND

( In Lakhs)

| NO.          | CATEGORY OF INVESTMENT  | GROUP CODE | Current Quarter |                            |              |              | Year to Date    |                            |              |              | Previous Year   |                            |               |               |  |  |
|--------------|---|------------|-----------------|----------------------------|--------------|--------------|-----------------|----------------------------|--------------|--------------|-----------------|----------------------------|---------------|---------------|--|--|
|              |   |            | Investment*     | INCOME ON INVESTMENT (Rs.) | GROSS YIELD  | NET YIELD    | Investment*     | INCOME ON INVESTMENT (Rs.) | GROSS YIELD  | NET YIELD    | Investment*     | INCOME ON INVESTMENT (Rs.) | GROSS YIELD   | NET YIELD     |  |  |
| <b>A</b>     | <b>CENTRAL GOVERNMENT SECURITIES</b>  |            |                 |                            |              |              |                 |                            |              |              |                 |                            |               |               |  |  |
| A1           | Central Govt. Securities, Central Govt. Guaranteed Bonds  | CGSB       | 40,737          | 789                        | 7.77%        | 7.77%        | 40,737          | 789                        | 7.77%        | 7.77%        | 27,521          | 590                        | 8.60%         | 8.60%         |  |  |
| A2           | Deposits under section 7 of Insurance Act 1938  | CDS5       | -               | -                          | -            | -            | -               | -                          | 0.00%        | 0.00%        | -               | -                          | 0.00%         | 0.00%         |  |  |
| A3           | Treasury Bills  | CTRB       | 981             | 15                         | 6.05%        | 6.05%        | 981             | 15                         | 6.05%        | 6.05%        | 3,335           | 55                         | 6.67%         | 6.67%         |  |  |
| <b>B</b>     | <b>GOVERNMENT SECURITIES / OTHER APPROVED SECURITIES</b>  |            |                 |                            |              |              |                 |                            |              |              |                 |                            |               |               |  |  |
| B1           | Central Government Guaranteed Loans / Bonds   | CGSL       | -               | -                          | -            | -            | -               | -                          | 0.00%        | 0.00%        | -               | -                          | 0.00%         | 0.00%         |  |  |
| B2           | State Government Bonds  | SGGB       | -               | -                          | -            | -            | -               | -                          | 0.00%        | 0.00%        | -               | -                          | -             | -             |  |  |
| <b>C</b>     | <b>HOUSING &amp; LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT</b>               |            |                 |                            |              |              |                 |                            |              |              |                 |                            |               |               |  |  |
|              | <b>TAXABLE BONDS OF</b>   |            |                 |                            |              |              |                 |                            |              |              |                 |                            |               |               |  |  |
| C1           | Bonds / Debentures issued by NHB/Institution accredited by NHB                                  | HTDN       | 8,347           | 103                        | 4.93%        | 4.93%        | 8,347           | 103                        | 4.93%        | 4.93%        | 11,410          | 207                        | 7.28%         | 7.28%         |  |  |
| C2           | Commercial Papers - NHB / Institution accredited by NHB   | HTLN       | -               | -                          | -            | -            | -               | -                          | -            | -            | 3,038           | 27                         | 7.18%         | 7.18%         |  |  |
|              | <b>TAX FREE BONDS</b>   |            |                 |                            |              |              |                 |                            |              |              |                 |                            |               |               |  |  |
| C3           | Bonds / Debentures issued by HUDCO  | HFHD       | -               | -                          | -            | -            | -               | -                          | -            | -            | 2,046           | 21                         | 15.09%        | 15.09%        |  |  |
| <b>D</b>     | <b>INFRASTRUCTURE INVESTMENTS</b>   |            |                 |                            |              |              |                 |                            |              |              |                 |                            |               |               |  |  |
| D1           | Infrastructure - PSU - Equity Shares - Quoted   | ITPE       | 335             | 48                         | 57.52%       | 57.52%       | 335             | 48                         | 57.52%       | 57.52%       | 427             | 0                          | 0.40%         | 0.40%         |  |  |
| D2           | Infrastructure - Corporate Securities - Equity Shares - Quoted                                  | ITCE       | 142             | 2                          | 6.44%        | 6.44%        | 142             | 2                          | 6.44%        | 6.44%        | 123             | (5)                        | -50.80%       | -50.80%       |  |  |
|              | <b>TAXABLE BONDS OF</b>   |            |                 |                            |              |              |                 |                            |              |              |                 |                            |               |               |  |  |
| D3           | Infrastructure - PSU - Debentures / Bonds   | IPTD       | 4,323           | 41                         | 3.79%        | 3.79%        | 4,323           | 41                         | 3.79%        | 3.79%        | 2,816           | 66                         | 9.46%         | 9.46%         |  |  |
| D4           | INFRASTRUCTURE - OTHER CORPORATE SECURITIES - DEBENTURES/ BONDS                                 | ICTD       | 1,286           | 54                         | 16.75%       | 16.75%       | 1,286           | 54                         | 16.75%       | 16.75%       | 2,047           | 45                         | 8.75%         | 8.75%         |  |  |
| D5           | Infrastructure - Debentures / Bonds / CPs / loans   | IODS       | -               | -                          | 0.00%        | 0.00%        | -               | -                          | 0.00%        | 0.00%        | 4,632           | 116                        | 10.02%        | 10.02%        |  |  |
| D6           | Infrastructure - Other Corporate Securities - CPs   | ICCP       | 227             | 4                          | 7.05%        | 7.05%        | 227             | 4                          | 7.05%        | 7.05%        | 4,623           | 35                         | 8.11%         | 8.11%         |  |  |
| D7           | Infrastructure - PSU - CPs  | IPCP       | -               | -                          | -            | -            | -               | -                          | -            | -            | 4,999           | 3                          | 7.00%         | 7.00%         |  |  |
| D8           | Infrastructure - Infrastructure Development Fund (IDF)  | IDDF       | -               | -                          | -            | -            | -               | -                          | -            | -            | -               | -                          | -             | -             |  |  |
| D9           | INFRASTRUCTURE OTHER- EQUITY  | IOEQ       | 242             | 19                         | 31.98%       | 31.98%       | 242             | 19                         | 31.98%       | 31.98%       | 190             | (2)                        | -5.21%        | -5.21%        |  |  |
| D10          | Units of InvIT  | EIIT       | 2,695           | 1                          | 0.20%        | 0.20%        | 2,695           | 1                          | 0.20%        | 0.20%        | -               | -                          | -             | -             |  |  |
|              | <b>TAX FREE BONDS</b>   |            |                 |                            |              |              |                 |                            |              |              |                 |                            |               |               |  |  |
|              | Infrastructure - PSU - Debentures / Bonds   | IPFD       | -               | -                          | -            | -            | -               | -                          | -            | -            | 5,869           | 282                        | 19.26%        | 19.26%        |  |  |
| <b>E</b>     | <b>APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS</b>  |            |                 |                            |              |              |                 |                            |              |              |                 |                            |               |               |  |  |
| E1           | PSU - Equity shares - quoted  | EAEQ       | 300             | 16                         | 20.73%       | 20.73%       | 300             | 16                         | 20.73%       | 20.73%       | 381             | 50                         | 52.19%        | 52.19%        |  |  |
| E2           | Corporate Securities - Equity shares (Ordinary)-quoted  | EACE       | 4,712           | 273                        | 23.21%       | 23.21%       | 4,712           | 273                        | 23.21%       | 23.21%       | 5,408           | 296                        | 21.93%        | 21.93%        |  |  |
| E3           | Corporate Securities - Debentures   | ECOS       | 4,573           | 8                          | 0.71%        | 0.71%        | 4,573           | 8                          | 0.71%        | 0.71%        | 6,975           | 46                         | 2.62%         | 2.62%         |  |  |
| E4           | Corporate Securities - Debentures   | EDPG       | 3,027           | 84                         | 11.13%       | 11.13%       | 3,027           | 84                         | 11.13%       | 11.13%       | 2,906           | 221                        | 30.51%        | 30.51%        |  |  |
| E5           | Corporate Securities - Preference Shares  | EPNQ       | 565             | 60                         | 42.50%       | 42.50%       | 565             | 60                         | 42.50%       | 42.50%       | 710             | -                          | 0.00%         | -             |  |  |
| E6           | Application Money   | ECAM       | 4,713           | 16                         | 5.28%        | 5.28%        | 4,713           | 16                         | 5.28%        | 5.28%        | 12,394          | 53                         | 6.19%         | 6.19%         |  |  |
| E7           | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCL, RBI | ECDB       | 28,656          | 789                        | 11.05%       | 11.05%       | 28,656          | 789                        | 11.05%       | 11.05%       | 22,773          | 591                        | 10.41%        | 10.41%        |  |  |
| E8           | Deposits - CDs with Scheduled Banks   | EDCD       | -               | -                          | -            | -            | -               | -                          | -            | -            | 4,998           | 5                          | 11.99%        | 11.99%        |  |  |
| E9           | CCL - CBLO  | ECBO       | 2,971           | 43                         | 5.83%        | 5.83%        | 2,971           | 43                         | 5.83%        | 5.83%        | 4,408           | 69                         | 6.26%         | 6.26%         |  |  |
| E10          | Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks                           | EUPD       | 517             | 6                          | 4.70%        | 4.70%        | 517             | 6                          | 4.70%        | 4.70%        | -               | -                          | -             | -             |  |  |
| E11          | Mutual Funds - Gilt / G Sec / Liquid Schemes  | EGMF       | 8,963           | 98                         | 4.37%        | 4.37%        | 8,963           | 98                         | 4.37%        | 4.37%        | 945             | 14                         | 7.72%         | 7.72%         |  |  |
| E12          | Mutual Funds - Under Promoter Group   | EMPG       | 519             | 5                          | 6.38%        | 6.38%        | 519             | 5                          | 6.38%        | 6.38%        | -               | -                          | -             | -             |  |  |
| E13          | Corporate Securities - Bonds - (Tax Free)   | EPBF       | -               | -                          | -            | -            | -               | -                          | -            | -            | 1,307           | 41                         | 35.36%        | 35.36%        |  |  |
| E14          | Commercial Papers   | ECCP       | 2,487           | 7                          | 6.39%        | 6.39%        | 2,487           | 7                          | 6.39%        | 6.39%        | 2,713           | 35                         | 8.61%         | 8.61%         |  |  |
| E15          | Investment Properties - Immovable   | EINP       | 4,180           | 87                         | 8.32%        | 8.32%        | 4,180           | 87                         | 8.32%        | 8.32%        | -               | -                          | -             | -             |  |  |
| <b>F</b>     | <b>OTHER INVESTMENTS</b>  |            |                 |                            |              |              |                 |                            |              |              |                 |                            |               |               |  |  |
| F1           | Equity Shares (Incl. Co-op Societies)   | OESH       | 2,862           | 19                         | 2.63%        | 2.63%        | 2,862           | 19                         | 2.63%        | 2.63%        | 832             | 326                        | 157.29%       | 157.29%       |  |  |
| F2           | Equity Shares (PSUs & Unlisted)   | OEPJ       | 62              | 1                          | 5.59%        | 5.59%        | 62              | 1                          | 5.59%        | 5.59%        | 12              | -                          | -             | -             |  |  |
| F3           | Mutual Funds - Debt/ Income/ Serial Plans   | OMGS       | -               | -                          | -            | -            | -               | -                          | -            | -            | 8,096           | 27                         | 1.32%         | 1.32%         |  |  |
| F4           | DEBENTURES  | OLDB       | -               | -                          | -            | -            | -               | -                          | -            | -            | -               | -                          | -             | -             |  |  |
| F5           | Debentures / Bonds / CPs / Loans - (Promoter Group)   | ODPG       | 3,000           | 80                         | 10.75%       | 10.75%       | 3,000           | 80                         | 10.75%       | 10.75%       | 3,000           | 80                         | 10.75%        | 10.75%        |  |  |
| F6           | Mutual Funds (under Insurer's Promoter Group)   | OMPG       | -               | -                          | -            | -            | -               | -                          | -            | -            | -               | -                          | -             | -             |  |  |
| F7           | Passively Managed Equity ETF (Non Promoter group)   | OETF       | 183             | 4                          | 9.63%        | 9.63%        | 183             | 4                          | 9.63%        | 9.63%        | -               | -                          | -             | -             |  |  |
| F8           | Derivative Instrument   | OCDI       | -               | 297                        | 5.51%        | 5.51%        | -               | 297                        | 5.51%        | 5.51%        | -               | 21                         | -             | -             |  |  |
| F9           | Passively Managed Equity ETF Promoter Group)  | OETP       | -               | -                          | -            | -            | -               | -                          | -            | -            | -               | -                          | -             | -             |  |  |
| F10          | Securitized Assets  | OPSA       | 78              | -                          | -            | -            | 78              | -                          | -            | -            | 82              | 10                         | 46.95%        | 46.95%        |  |  |
| <b>TOTAL</b> |   |            | <b>1,31,683</b> | <b>2,969</b>               | <b>8.12%</b> | <b>8.12%</b> | <b>1,31,683</b> | <b>2,969</b>               | <b>8.12%</b> | <b>8.12%</b> | <b>1,51,017</b> | <b>3,324</b>               | <b>10.32%</b> | <b>10.32%</b> |  |  |

Note : 1. The Category Codes/figures have been restated/reclassified wherever found necessary  
 2.\*Investments are calculated based on Monthly Weighted Average of Investments  
 3. Life fund includes Fund Beyond Solvency Margin for the purpose of this disclosure.

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

NAME OF THE FUND : LINKED FUND

( In Lakhs)

| NO.   | CATEGORY OF INVESTMENT  | GROUP CODE | Current Quarter |                            |               | Year to Date  |               |                            | Previous Year |               |               |                            |               |               |
|---|---|------------|-----------------|----------------------------|---------------|---------------|---------------|----------------------------|---------------|---------------|---------------|----------------------------|---------------|---------------|
|   |   |            | Investment*     | INCOME ON INVESTMENT (Rs.) | GROSS YIELD   | NET YIELD     | Investment*   | INCOME ON INVESTMENT (Rs.) | GROSS YIELD   | NET YIELD     | Investment*   | INCOME ON INVESTMENT (Rs.) | GROSS YIELD   | NET YIELD     |
| <b>A CENTRAL GOVERNMENT SECURITIES</b>  |   |            |                 |                            |               |               |               |                            |               |               |               |                            |               |               |
| A1  | Central Govt. Securities, Central Govt. Guaranteed Bonds  | CGSB       | 1,178           | 44                         | 15.02%        | 15.02%        | 1,178         | 44                         | 15.02%        | 15.02%        | 1,066         | 36                         | 13.59%        | 13.59%        |
| a2  | Treasury Bills  | CTRB       | 1,300           | 20                         | 6.03%         | 6.03%         | 1,300         | 20                         | 6.03%         | 6.03%         | 669           | 11                         | 6.89%         | 6.89%         |
| <b>B GOVERNMENT SECURITIES / OTHER APPROVED SECURITIES</b>                        |   |            |                 |                            |               |               |               |                            |               |               |               |                            |               |               |
| B1  | Central Government Guaranteed Loans / Bonds   | CGSL       | -               | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         | -             | -                          | -             | -             |
| B2  | State Government Bonds  | SGGB       | 127             | 2                          | 7.39%         | 7.39%         | 127           | 2                          | 7.39%         | 7.39%         | -             | -                          | -             | -             |
| <b>C INFRASTRUCTURE INVESTMENTS</b>   |   |            |                 |                            |               |               |               |                            |               |               |               |                            |               |               |
| C1  | Infrastructure - PSU - Equity Shares - Quoted   | ITPE       | 643             | 24                         | 14.84%        | 14.84%        | 643           | 24                         | 14.84%        | 14.84%        | 332           | 37                         | 44.78%        | 44.78%        |
| C2  | Infrastructure - Corporate Securities - Equity Shares - Quoted                                  | ITCE       | 480             | 40                         | 33.13%        | 33.13%        | 480           | 40                         | 33.13%        | 33.13%        | 149           | (30)                       | -82.07%       | -82.07%       |
| C3  | Infrastructure - PSU - Debentures / Bonds   | IPTD       | 1,283           | 33                         | 10.16%        | 10.16%        | 1,283         | 33                         | 10.16%        | 10.16%        | 832           | 21                         | 10.19%        | 10.19%        |
| C4  | Infrastructure - Other Investment   | IOEQ       | 98              | 10                         | 41.24%        | 41.24%        | 98            | 10                         | 41.24%        | 41.24%        | 204           | (5)                        | -9.29%        | -9.29%        |
| C5  | Infrastructure - Other Corporate Securities - Debentures / Bonds                                | ICTD       | 63              | 1                          | 9.36%         | 9.36%         | 63            | 1                          | 9.36%         | 9.36%         | 87            | 2                          | 9.44%         | 9.44%         |
| C6  | Infrastructure - Other Corporate Securities - CPs   | ICCP       | 246             | 4                          | 7.06%         | 7.06%         | 246           | 4                          | 7.06%         | 7.06%         | -             | -                          | 0.00%         | 0.00%         |
| C7  | Infrastructure - PSU - CPs  | IPCP       | -               | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         |
| <b>D HOUSING AND LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT</b> |   |            |                 |                            |               |               |               |                            |               |               |               |                            |               |               |
| D1  | Bonds / Debentures issued by NHB / Institutions accredited by NHB                               | HTDN       | 895             | 33                         | 14.93%        | 14.93%        | 895           | 33                         | 14.93%        | 14.93%        | 624           | 15                         | 9.92%         | 9.92%         |
| D2  | Bonds / Debentures issued by HUDCO  | HFHD       | -               | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         |
| <b>E APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS</b>                            |   |            |                 |                            |               |               |               |                            |               |               |               |                            |               |               |
| E1  | PSU - Equity shares - quoted  | EAEQ       | 782             | 6                          | 3.16%         | 3.16%         | 782           | 6                          | 3.16%         | 3.16%         | 81            | 0                          | 2.34%         | 2.34%         |
| E2  | Corporate Securities - Equity shares (Ordinary)-quoted  | EACE       | 10,726          | 682                        | 25.50%        | 25.50%        | 10,726        | 682                        | 25.50%        | 25.50%        | 5,023         | 349                        | 27.91%        | 27.91%        |
| E3  | CCIL - CBLO   | ECBO       | 1,235           | 18                         | 5.74%         | 5.74%         | 1,235         | 18                         | 5.74%         | 5.74%         | 409           | 6                          | 5.88%         | 5.88%         |
| E4  | Corporate Securities - Debentures   | ECOS       | 437             | 13                         | 11.95%        | 11.95%        | 437           | 13                         | 11.95%        | 11.95%        | 475           | 11                         | 9.01%         | 9.01%         |
| E5  | Corporate Securities - Debentures   | EDPG       | 156             | 4                          | 9.84%         | 9.84%         | 156           | 4                          | 9.84%         | 9.84%         | 150           | 4                          | 10.22%        | 10.22%        |
| E6  | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCL, RBI | EADB       | 296             | 9                          | 11.97%        | 11.97%        | 296           | 9                          | 11.97%        | 11.97%        | 311           | 8                          | 10.70%        | 10.70%        |
| E7  | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCL, RBI | EEPG       | -               | -                          | -             | -             | -             | -                          | -             | -             | -             | -                          | -             | -             |
| E8  | Application Money   | ECAM       | 778             | 2                          | 4.65%         | 4.65%         | 778           | 2                          | 4.65%         | 4.65%         | 220           | 1                          | 6.32%         | 6.32%         |
| E9  | Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks                           | EUPD       | -               | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         |
| E10   | Mutual Funds - Gilt / G Sec / Liquid Schemes  | EGMF       | 335             | 9                          | 10.23%        | 10.23%        | 335           | 9                          | 10.23%        | 10.23%        | -             | -                          | 0.00%         | 0.00%         |
| E11   | Corporate Securities - Preference Shares  | EPNQ       | 152             | 2                          | 6.34%         | 6.34%         | 152           | 2                          | 6.34%         | 6.34%         | -             | -                          | 0.00%         | 0.00%         |
| E12   | Deposits - CDs with Schedule Banks  | EDCD       | -               | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         | -             | -                          | -             | -             |
| E13   | Corporate Securities - Bonds - (Tax Free)   | EPBF       | 23              | 1                          | 9.17%         | 9.17%         | 23            | 1                          | 9.17%         | 9.17%         | 8             | 1                          | 69.20%        | 69.20%        |
| E14   | Net Current Assets (Only in respect of ULIP Business)   | ENCA       | 730             | -                          | 0.00%         | 0.00%         | 730           | -                          | 0.00%         | 0.00%         | 264           | -                          | 0.00%         | 0.00%         |
| <b>F OTHER INVESTMENTS</b>  |   |            |                 |                            |               |               |               |                            |               |               |               |                            |               |               |
| F1  | Equity Shares (incl. Co-op Societies)   | OESH       | 846             | 13                         | 6.34%         | 6.34%         | 846           | 13                         | 6.34%         | 6.34%         | 641           | 49                         | 30.76%        | 30.76%        |
| F2  | Equity Shares (PSUs & Unlisted)   | OEPU       | 172             | (16)                       | -36.15%       | -36.15%       | 172           | (16)                       | -36.15%       | -36.15%       | -             | -                          | 0.00%         | 0.00%         |
| F3  | Debentures  | OLDB       | -               | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         |
| F4  | Passively Managed Equity ETF (Non Promoter group)   | OETF       | 805             | 68                         | 34.10%        | 34.10%        | 805           | 68                         | 34.10%        | 34.10%        | 475           | 53                         | 44.65%        | 44.65%        |
| F5  | Mutual Funds - Debt/ Income/ Serial Plans   | OMGS       | -               | -                          | 0.00%         | 0.00%         | -             | -                          | 0.00%         | 0.00%         | 31            | 1                          | 8.96%         | 8.96%         |
| <b>TOTAL</b>  |   |            | <b>23,788</b>   | <b>1,023</b>               | <b>18.25%</b> | <b>18.25%</b> | <b>23,788</b> | <b>1,023</b>               | <b>18.25%</b> | <b>18.25%</b> | <b>12,052</b> | <b>571</b>                 | <b>19.71%</b> | <b>19.71%</b> |

Notes: The Category Codes/figures have been restated/reclassified wherever found necessary  
 \*Investments are calculated based on Monthly Weighted Average of Investments

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.



NAME OF THE FUND : PENSION AND GENERAL ANNUITY FUND

( In Lakhs)

| NO.          | CATEGORY OF INVESTMENT   | GROUP CODE | Current Quarter |                            |              | Year to Date |              |                            | Previous Year |              |              |                            |              |              |
|--------------|--|------------|-----------------|----------------------------|--------------|--------------|--------------|----------------------------|---------------|--------------|--------------|----------------------------|--------------|--------------|
|              |  |            | Investment*     | INCOME ON INVESTMENT (Rs.) | GROSS YIELD  | NET YIELD    | Investment*  | INCOME ON INVESTMENT (Rs.) | GROSS YIELD   | NET YIELD    | Investment*  | INCOME ON INVESTMENT (Rs.) | GROSS YIELD  | NET YIELD    |
| <b>A</b>     | <b>CENTRAL GOVERNMENT SECURITIES</b>   |            |                 |                            |              |              |              |                            |               |              |              |                            |              |              |
| A1           | Central Govt. Securities, Central Govt. Guaranteed Bonds   | CGSB       | 5,291.45        | 99.49                      | 7.54%        | 7.54%        | 5,291.45     | 99.49                      | 7.54%         | 7.54%        | 2,399.11     | 48.47                      | 8.10%        | 8.10%        |
| a2           | Treasury Bills   | CTRB       | 432.61          | 6.51                       | 6.04%        | 6.04%        | 432.61       | 6.51                       | 6.04%         | 6.04%        | 100.62       | 1.73                       | 6.89%        | 6.89%        |
| <b>B</b>     | <b>GOVERNMENT SECURITIES / OTHER APPROVED SECURITIES</b>   | SGGB       | -               | -                          | 0.00%        | 0.00%        | -            | -                          | 0.00%         | 0.00%        | -            | -                          | -            | -            |
| B1           | Central Government Guaranteed Loans / Bonds  | CGSL       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| B2           | State Government Bonds   | SGGB       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| <b>C</b>     | <b>INFRASTRUCTURE INVESTMENTS</b>  |            |                 |                            |              |              |              |                            |               |              |              |                            |              |              |
| C1           | Infrastructure - PSU - Equity Shares - Quoted  | ITPE       | 17.93           | 1.02                       | 22.74%       | 22.74%       | 17.93        | 1.02                       | 22.74%        | 22.74%       | 12.10        | 0.02                       | 0.74%        | 0.74%        |
| C2           | Infrastructure - Corporate Securities - Equity Shares - Quoted                                   | ITCE       | 9.79            | 0.17                       | 6.84%        | 6.84%        | 9.79         | 0.17                       | 6.84%         | 6.84%        | 2.60         | (0.08)                     | -36.86%      | -36.86%      |
| C3           | Infrastructure - PSU - Debentures / Bonds  | IPTD       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| C4           | Infrastructure - Other Investment  | IOEQ       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| C5           | Infrastructure - Other Corporate Securities - Debentures / Bonds                                 | ICTD       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| C6           | Infrastructure - Other Corporate Securities - CPs  | ICCP       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| C7           | Infrastructure - PSU - CPs   | IPCP       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| C8           | Units of InvIT   | EIIT       | 160.06          | 0.09                       | 1.52%        | 1.52%        | 160.06       | 0.09                       | 1.52%         | 1.52%        | -            | -                          | 0.00%        | 0.00%        |
| <b>D</b>     | <b>HOUSING AND LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT</b>                  |            |                 |                            |              |              |              |                            |               |              |              |                            |              |              |
| D1           | Bonds / Debentures issued by NHB / Institutions accredited by NHB                                | HTDN       | 326.01          | 6.16                       | 7.58%        | 7.58%        | 326.01       | 6.16                       | 7.58%         | 7.58%        | 13.71        | 0.32                       | 9.28%        | 9.28%        |
| D2           | Commercial Papers - NHB / Institution accredited by NHB  | HTLN       | -               | -                          | 0.00%        | 0.00%        | -            | -                          | 0.00%         | 0.00%        | 299.78       | 0.49                       | 7.49%        | 7.49%        |
| <b>E</b>     | <b>APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS</b>   |            |                 |                            |              |              |              |                            |               |              |              |                            |              |              |
| E1           | PSU - Equity shares - quoted   | EAEQ       | 14.55           | 0.95                       | 26.08%       | 26.08%       | 14.55        | 0.95                       | 26.08%        | 26.08%       | 3.60         | (0.20)                     | -22.32%      | -22.32%      |
| E2           | Corporate Securities - Equity shares (Ordinary)-quoted   | EACE       | 218.87          | 12.57                      | 23.03%       | 23.03%       | 218.87       | 12.57                      | 23.03%        | 23.03%       | 142.80       | (0.83)                     | -2.32%       | -2.32%       |
| E3           | CCIL - CBLO  | ECBO       | 689.03          | 10.03                      | 5.84%        | 5.84%        | 689.03       | 10.03                      | 5.84%         | 5.84%        | 675.47       | 10.38                      | 6.16%        | 6.16%        |
| E4           | Corporate Securities - Debentures  | ECOS       | 200.00          | 4.31                       | 8.65%        | 8.65%        | 200.00       | 4.31                       | 8.65%         | 8.65%        | 170.25       | 4.09                       | 9.65%        | 9.65%        |
| E5           | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB       | 145.00          | 3.90                       | 10.77%       | 10.77%       | 145.00       | 3.90                       | 10.77%        | 10.77%       | 109.34       | 2.72                       | 9.97%        | 9.97%        |
| E6           | Deposits - Deposit with Scheduled Banks, Fis (Incl. Bank Balance awaiting Investment), CCIL, RBI | EEPG       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| E7           | Mutual Funds - Gilt / G Sec / Liquid Schemes   | EGMF       | 547.30          | 8.09                       | 6.43%        | 6.43%        | 547.30       | 8.09                       | 6.43%         | 6.43%        | 154.13       | 2.30                       | 7.67%        | 7.67%        |
| E8           | Mutual Funds - (Under Insurer Promoter Group)  | EMPG       | 160.98          | 1.58                       | 6.28%        | 6.28%        | 160.98       | 1.58                       | 6.28%         | 6.28%        | -            | -                          | -            | -            |
| E9           | Application Money  | ECAM       | 1,697.11        | 1.93                       | 5.20%        | 5.20%        | 1,697.11     | 1.93                       | 5.20%         | 5.20%        | 397.85       | 0.46                       | 6.00%        | 6.00%        |
| E10          | Net Current Assets (Only in respect of UUP Business)   | ENCA       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| <b>F</b>     | <b>OTHER INVESTMENTS</b>   |            |                 |                            |              |              |              |                            |               |              |              |                            |              |              |
| F1           | Equity Shares (incl. Co-op Societies)  | OESH       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| F2           | Equity Shares (PSUs & Unlisted)  | OEPU       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| F3           | Debentures   | OLDB       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| F4           | Mutual Funds - Debt/ Income/ Serial Plans  | OMGS       | -               | -                          | -            | -            | -            | -                          | -             | -            | -            | -                          | -            | -            |
| <b>TOTAL</b> |  |            | <b>9,911</b>    | <b>157</b>                 | <b>7.74%</b> | <b>7.74%</b> | <b>9,911</b> | <b>157</b>                 | <b>7.74%</b>  | <b>7.74%</b> | <b>4,481</b> | <b>70</b>                  | <b>7.36%</b> | <b>7.36%</b> |

Notes: The Category Codes/figures have been restated/reclassified wherever found necessary  
 \*Investments are calculated based on Monthly Weighted Average of Investments

**CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

FORM L-35-DOWNGRADING OF INVESTMENTS - 2  
 COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)  
 Statement as on : 30 June, 2017  
 STATEMENT OF DOWN GRADED INVESTMENTS

NAME OF THE FUND : LIFE FUND

(Rs In Lakhs)

| NO. | NAME OF THE SECURITY                                | COI  | AMOUNT<br>( As per balance<br>sheet) | DATE OF<br>PURCHASE | RATING<br>AGENCY | ORIGINAL<br>GRADE | CURRENT<br>GRADE | DATE OF<br>DOWNGRADE | REMARKS |
|-----|---|------|--------------------------------------|---------------------|------------------|-------------------|------------------|----------------------|---------|
| A.  | <u>DURING THE QUARTER</u>                           |      |                                      |                     |                  |                   |                  |                      |         |
|     |   |      |                                      | -----NIL-----       |                  |                   |                  |                      |         |
| B.  | <u>AS ON DATE</u>                                   |      |                                      |                     |                  |                   |                  |                      |         |
| 1   | 0.00% RELIANCE CAPITAL LTD NCD 03-10-2017 B/342 III | ECOS | 1000                                 | 04-Feb-16           | CARE             | AAA               | AA+              | 24-Mar-17            |         |

Note: Life fund includes Fund Beyond Solvency Margin for the purpose of this disclosure.

**CERTIFICATION:**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

FORM L-35-DOWNGRADING OF INVESTMENTS - 2  
 COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)  
 Statement as on : 30 June, 2017  
 STATEMENT OF DOWN GRADED INVESTMENTS

NAME OF THE FUND : LINKED LIFE FUND

(Rs In Lakhs)

| NO. | NAME OF THE SECURITY                      | COI  | AMOUNT        | DATE OF PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE OF DOWNGRADE | REMARKS |
|-----|---|------|---------------|------------------|---------------|----------------|---------------|-------------------|---------|
| A.  | <u>DURING THE QUARTER</u>                 |      |               |                  |               |                |               |                   |         |
|     |   |      | -----NIL----- |                  |               |                |               |                   |         |
| B.  | <u>AS ON DATE</u>                         |      |               |                  |               |                |               |                   |         |
| 1   | 9.35% PUNJAB NATIONAL BANK NCD 12-12-2022 | ECOS | 10.06         | 3-Nov-15         | CARE          | AAA            | AA            | 19-Jul-16         | -       |

**CERTIFICATION:**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

FORM L-35-DOWNGRADING OF INVESTMENTS - 2

COMPANY NAME & CODE : EDELWEISS TOKIO LIFE INSURANCE CO. LTD (147)

Statement as on : 30 June, 2017

STATEMENT OF DOWN GRADED INVESTMENTS

NAME OF THE FUND : PENSION AND GENERAL ANNUITY FUND

(Rs In Lakhs)

| NO. | NAME OF THE SECURITY      | COI | AMOUNT | DATE OF PURCHASE | RATING AGENCY | ORIGINAL GRADE | CURRENT GRADE | DATE OF DOWNGRADE | REMARKS |
|-----|---------------------------|-----|--------|------------------|---------------|----------------|---------------|-------------------|---------|
| A.  | <u>DURING THE QUARTER</u> |     |        | -----NIL-----    |               |                |               |                   |         |
| B.  | <u>AS ON DATE</u>         |     |        | -----NIL-----    |               |                |               |                   |         |

**CERTIFICATION:**

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

| Sr. No   | Particulars   | For the Quarter Ended 30 June 2017 |                 |              |                                  | For the Quarter Ended 30 June 2016 |                 |              |                                  |
|----------|---|------------------------------------|-----------------|--------------|----------------------------------|------------------------------------|-----------------|--------------|----------------------------------|
|          |   | Premium                            | No. of Policies | No. of Lives | Sum Insured, Wherever applicable | Premium                            | No. of Policies | No. of Lives | Sum Insured, Wherever applicable |
| <b>1</b> | <b>First year Premium</b>                                 |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | <i>i) Individual Single Premium (ISP)</i>                 |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-10,000   | 0                                  | 481             | 481          | 0                                | 0                                  | -               | -            | -                                |
|          | From 10,000-25,000  | 0                                  | 2               | 2            | 1                                | 0                                  | -               | -            | -                                |
|          | From 25,001-50,000  | 0                                  | 4               | 3            | 0                                | 0                                  | 6               | 5            | 0                                |
|          | From 50,001-75,000  | 0                                  | 6               | 4            | 1                                | 0                                  | 1               | 1            | 0                                |
|          | From 75,000-100,000                                       | 0                                  | 11              | 9            | 1                                | 0                                  | 14              | 13           | 1                                |
|          | From 1,00,001-1,25,000                                    | 0                                  | 2               | 2            | 0                                | 0                                  | 2               | 2            | 0                                |
|          | Above Rs. 1,25,000  | 3                                  | 17              | 14           | 7                                | 1                                  | 13              | 11           | 1                                |
|          | <i>ii) Individual Single Premium-Annuity (ISPA)</i>       |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-50,000   | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 50,001-100,000                                       | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 1,00,001-150,000                                     | -                                  | -               | -            | -                                | 1                                  | 14              | 13           | 1                                |
|          | From 150,001-2,00,000                                     | 0                                  | 3               | 2            | 0                                | -                                  | -               | -            | -                                |
|          | From 2,00,001-250,000                                     | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 2,50,001-3,00,000                                    | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | Above Rs. 3,00,000  | 0                                  | 6               | 8            | 0                                | -                                  | -               | -            | -                                |
|          | <i>iii) Group Single Premium (GSP)</i>                    |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-10,000   | 0                                  | -               | 483          | 37                               | 0                                  | -               | 261          | 24                               |
|          | From 10,000-25,000  | 1                                  | -               | 322          | 35                               | 0                                  | -               | 272          | 29                               |
|          | From 25,001-50,000  | 1                                  | -               | 294          | 44                               | 1                                  | -               | 175          | 26                               |
|          | From 50,001-75,000  | 1                                  | -               | 94           | 22                               | 0                                  | -               | 59           | 12                               |
|          | From 75,000-100,000                                       | 0                                  | -               | 41           | 18                               | 0                                  | -               | 22           | 13                               |
|          | From 1,00,001-1,25,000                                    | 0                                  | -               | 17           | 6                                | 0                                  | -               | 9            | 5                                |
|          | Above Rs. 1,25,000  | 1                                  | -               | 46           | 57                               | 1                                  | 1               | 176          | 28                               |
|          | <i>iv) Group Single Premium- Annuity (GSPA)</i>           |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-50,000   | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 50,001-100,000                                       | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 1,00,001-150,000                                     | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 150,001-2,00,000                                     | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 2,00,001-250,000                                     | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 2,50,001-3,00,000                                    | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | Above Rs. 3,00,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | <i>v) Individual non Single Premium (INSP)</i>            |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-10,000   | 2                                  | 2,176           | 2,031        | 293                              | 2                                  | 1,640           | 1,557        | 424                              |
|          | From 10,000-25,000  | 4                                  | 2,466           | 2,294        | 342                              | 3                                  | 1,824           | 1,756        | 188                              |
|          | From 25,001-50,000  | 5                                  | 1,223           | 1,162        | 172                              | 4                                  | 1,051           | 999          | 84                               |
|          | From 50,001-75,000  | 3                                  | 513             | 482          | 76                               | 1                                  | 234             | 217          | 26                               |
|          | From 75,000-100,000                                       | 3                                  | 268             | 238          | 31                               | 2                                  | 254             | 246          | 36                               |
|          | From 1,00,001-1,25,000                                    | 1                                  | 114             | 103          | 14                               | 0                                  | 50              | 49           | 7                                |
|          | Above Rs. 1,25,000  | 7                                  | 186             | 175          | 149                              | 5                                  | 142             | 133          | 104                              |
|          | <i>vi) Individual non Single Premium- Annuity (INSPA)</i> |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-50,000   | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 50,001-100,000                                       | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 1,00,001-150,000                                     | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 150,001-2,00,000                                     | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 2,00,001-250,000                                     | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 2,50,001-3,00,000                                    | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | Above Rs. 3,00,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | <i>vii) Group Non Single Premium (GNSP)</i>               |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-10,000   | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 10,000-25,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 25,001-50,000  | 0                                  | -               | 78           | 6                                | 0                                  | 1               | 1,344        | 94                               |
|          | From 50,001-75,000  | 0                                  | -               | 2,408        | 153                              | 0                                  | -               | 2,203        | 146                              |
|          | From 75,000-100,000                                       | 0                                  | 1               | 501          | 31                               | 0                                  | 3               | 3,105        | 606                              |
|          | From 1,00,001-1,25,000                                    | 0                                  | -               | 1,199        | 4                                | 0                                  | -               | (17)         | 7                                |
|          | Above Rs. 1,25,000  | 7                                  | 23              | 1,02,974     | 4,057                            | 10                                 | 19              | 42,994       | 3,426                            |
|          | <i>viii) Group Non Single Premium- Annuity (GNSPA)</i>    |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-10,000   | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 10,000-25,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 25,001-50,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 50,001-75,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 75,000-100,000                                       | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 1,00,001-1,25,000                                    | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | Above Rs. 1,25,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
| <b>2</b> | <b>Renewal Premium -</b>                                  |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | <i>i) Individual</i>                                      |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-10,000   | 2                                  | 2,593           | 2,359        | 1,029                            | 5                                  | 6,030           | 5,702        | -                                |
|          | From 10,000-25,000  | 8                                  | 10,119          | 9,451        | 1,084                            | 4                                  | 5,947           | 5,661        | -                                |
|          | From 25,001-50,000  | 7                                  | 4,761           | 4,386        | 452                              | 4                                  | 2,751           | 2,550        | -                                |
|          | From 50,001-75,000  | 3                                  | 1,505           | 1,383        | 177                              | 2                                  | 856             | 802          | -                                |
|          | From 75,000-100,000                                       | 2                                  | 777             | 691          | 145                              | 2                                  | 425             | 396          | -                                |
|          | From 1,00,001-1,25,000                                    | 1                                  | 361             | 325          | 80                               | 1                                  | 183             | 169          | -                                |
|          | Above Rs. 1,25,000  | 5                                  | 682             | 575          | 436                              | 5                                  | 359             | 321          | -                                |
|          | <i>ii) Individual- Annuity</i>                            |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-10,000   | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 10,000-25,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 25,001-50,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 50,001-75,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 75,000-100,000                                       | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 1,00,001-1,25,000                                    | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | Above Rs. 1,25,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | <i>iii) Group</i>   |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-10,000   | -                                  | -               | -            | -                                | 0                                  | -               | 1            | -                                |
|          | From 10,000-25,000  | -                                  | -               | -            | -                                | 0                                  | -               | 1            | -                                |
|          | From 25,001-50,000  | 0                                  | 2               | 1,329        | 100                              | 0                                  | 2               | 94           | -                                |
|          | From 50,001-75,000  | 0                                  | 1               | 40           | 7                                | 0                                  | 1               | 62           | -                                |
|          | From 75,000-100,000                                       | 0                                  | 5               | 3,398        | 238                              | 0                                  | 1               | 400          | -                                |
|          | From 1,00,001-1,25,000                                    | (0)                                | -               | (17)         | (2)                              | 0                                  | -               | 3            | -                                |
|          | Above Rs. 1,25,000  | 2                                  | 22              | 17,857       | 1,861                            | 2                                  | 13              | 19,888       | -                                |
|          | <i>iv) Group- Annuity</i>                                 |                                    |                 |              |                                  |                                    |                 |              |                                  |
|          | From 0-10,000   | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 10,000-25,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 25,001-50,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 50,001-75,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 75,000-100,000                                       | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | From 1,00,001-1,25,000                                    | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |
|          | Above Rs. 1,25,000  | -                                  | -               | -            | -                                | -                                  | -               | -            | -                                |

**FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)**Name of Insurer : **Edelweiss Tokio Life Insurance Company Ltd.**Registration Number: **147 dated 10 May 2011****Date: 30 June 2017****Business Acquisition through different channels (Group)**

(Rs in Crores)

| Sr.No. | Channels                 | For the quarter ended 30 June 17 |                      |              | For the quarter ended 30 June 16 |                      |              |
|--------|--------------------------|----------------------------------|----------------------|--------------|----------------------------------|----------------------|--------------|
|        |                          | No. of Policies/ No. of Schemes  | No. of Lives Covered | Premium      | No. of Policies/ No. of Schemes  | No. of Lives Covered | Premium      |
| 1      | Individual agents        | -                                | 40                   | 0.00         | 6                                | 14,536               | 0.59         |
| 2      | Corporate Agents-Banks   | -                                | -                    | -            | -                                | -                    | -            |
| 3      | Corporate Agents -Others | -                                | -                    | -            | -                                | -                    | -            |
| 4      | Brokers                  | 15                               | 22,045               | 1.21         | 7                                | 10,296               | 0.61         |
| 5      | Micro Agents             | -                                | -                    | -            | -                                | -                    | -            |
| 6      | Direct Business          | 9                                | 86,372               | 10.28        | 11                               | 25,771               | 11.68        |
|        | <b>Total(A)</b>          | <b>24</b>                        | <b>1,08,457</b>      | <b>11.50</b> | <b>24</b>                        | <b>50,603</b>        | <b>12.88</b> |
| 1      | Referral (B)             | -                                | -                    | -            | -                                | -                    | -            |
|        | <b>Grand Total (A+B)</b> | <b>24</b>                        | <b>1,08,457</b>      | <b>11.50</b> | <b>24</b>                        | <b>50,603</b>        | <b>12.88</b> |

**FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)**

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 30 June 2017

**Business Acquisition through different channels (Individuals)**

(Rs in Crores)

| Sr.No. | Channels                 | For the Quarter ended 30 June 2017 |              | For the Quarter ended 30 June 2016 |              |
|--------|--------------------------|------------------------------------|--------------|------------------------------------|--------------|
|        |                          | No. of Policies                    | Premium      | No. of Policies                    | Premium      |
| 1      | Individual agents        | 5,230                              | 19.20        | 3,355                              | 10.67        |
| 2      | Corporate Agents-Banks   | 532                                | 3.24         | 361                                | 2.64         |
| 3      | Corporate Agents -Others | 524                                | 3.45         | 206                                | 0.99         |
| 4      | Brokers                  | 54                                 | 0.48         | 782                                | 4.86         |
| 5      | Micro Agents             | 39                                 | 0.00         | 48                                 | 0.00         |
| 6      | Direct Business          | 1,099                              | 1.26         | 493                                | 1.01         |
|        | <b>Total (A)</b>         | <b>7,478</b>                       | <b>27.63</b> | <b>5,245</b>                       | <b>20.17</b> |
| 1      | Referral (B)             | -                                  | -            | -                                  | -            |
|        | <b>Grand Total (A+B)</b> | <b>7,478</b>                       | <b>27.63</b> | <b>5,245</b>                       | <b>20.17</b> |

**FORM L-39-Data on Settlement of Claims**

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 30 June 2017

**Ageing of Claims**

| S.No. | Types of Claims         | On or before maturity | No. of claims paid |              |              |                   |          | Total No. of Claims paid | Total amount of claims paid (₹ In Crores) |
|-------|-------------------------|-----------------------|--------------------|--------------|--------------|-------------------|----------|--------------------------|---|
|       |                         |                       | 1 month            | 1 - 3 months | 3 - 6 months | 6 months - 1 year | > 1 year |                          |   |
| 1     | Maturity Claims         | -                     | -                  | -            | -            | -                 | -        | -                        |   |
| 2     | Survival Benefit        | -                     | -                  | -            | -            | -                 | -        | -                        |   |
| 3     | for Annuities / Pension | -                     | -                  | -            | -            | -                 | -        | -                        |   |
| 4     | For Surrender           | -                     | -                  | -            | -            | -                 | -        | -                        |   |
| 5     | Other benefits          | -                     | 2*                 | -            | -            | -                 | 2        | 0.09                     |   |
| 1     | Group Death Claims      | -                     | 460                | -            | -            | -                 | 460      | 10.45                    |   |
| 2     | Individual Death Claims | -                     | 27                 | -            | -            | -                 | 27       | 0.79                     |   |

\* Other benefits include claim under HCB, CI, PWB rider

\*\*Ageing reckoned from the date of receipt of last requirement



**FORM L-40 : Quarterly claims data for Life**

Name of the Insurer : **EDELWEISS TOKIO LIFE INSURANCE CO. LTD.**

Date: 30 June 2017

**Individual**

(No. of claims only)

| S. No. | Claims Experience   | For Death | for Maturity | Survival Benefit | For Annuities/<br>Pension | For Surrender | Other Benefits* |
|--------|---|-----------|--------------|------------------|---------------------------|---------------|-----------------|
| 1      | Claims O/S at the beginning of the period                 | -         | -            | -                | -                         | -             | 2               |
| 2      | Claims reported during the period                         | 35        | -            | -                | -                         | -             | 2*              |
| 3      | Claims Settled during the period                          | 27        | -            | -                | -                         | -             | 2               |
| 4      | T & C Rejected  | -         | -            | -                | -                         | -             | -               |
| 5      | Claims Repudiated during the period                       | 2         | -            | -                | -                         | -             | -               |
|        | a) Less than 2years from the date of acceptance of risk   | 1         | -            | -                | -                         | -             | -               |
|        | b) Grater than 2 year from the date of acceptance of risk | 1         | -            | -                | -                         | -             | -               |
| 6      | Claims Written Back                                       | -         | -            | -                | -                         | -             | -               |
| 7      | Claims O/S at End of the period                           | 6         | -            | -                | -                         | -             | 2               |
|        | Less than 3months   | 6         | -            | -                | -                         | -             | 2               |
|        | 3 months to 6 months                                      | -         | -            | -                | -                         | -             | -               |
|        | 6months to 1 year   | -         | -            | -                | -                         | -             | -               |
|        | 1year and above   | -         | -            | -                | -                         | -             | -               |

\*Other benefits include claim under HCB, CI, PWB rider

**Group**

(No. of claims only)

| S. No. | Claims Experience   | For Death | for Maturity | Survival Benefit | For Annuities/<br>Pension | For Surrender | Other Benefits |
|--------|---|-----------|--------------|------------------|---------------------------|---------------|----------------|
| 1      | Claims O/S at the beginning of the period                 | -         | -            | -                | -                         | -             | -              |
| 2      | Claims reported during the period                         | 460       | -            | -                | -                         | -             | -              |
| 3      | Claims Settled during the period                          | 460       | -            | -                | -                         | -             | -              |
| 4      | T & C Rejected  | -         | -            | -                | -                         | -             | -              |
| 5      | Claims Repudiated during the period                       | -         | -            | -                | -                         | -             | -              |
|        | a) Less than 2years from the date of acceptance of risk   | -         | -            | -                | -                         | -             | -              |
|        | b) Grater than 2 year from the date of acceptance of risk | -         | -            | -                | -                         | -             | -              |
| 6      | Claims Written Back                                       | -         | -            | -                | -                         | -             | -              |
| 7      | Claims O/S at End of the period                           | -         | -            | -                | -                         | -             | -              |
|        | Less than 3months   | -         | -            | -                | -                         | -             | -              |
|        | 3 months to 6 months                                      | -         | -            | -                | -                         | -             | -              |
|        | 6months to 1 year   | -         | -            | -                | -                         | -             | -              |
|        | 1year and above   | -         | -            | -                | -                         | -             | -              |

FORM L-40 : YTD claims data for Life

Name of the Insurer : EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 30 June 2017

(No. of claims only)

| S. No. | Claims Experience   | For Death | for Maturity | Survival Benefit | For Annuities/<br>Pension | For Surrender | Other Benefits* |
|--------|---|-----------|--------------|------------------|---------------------------|---------------|-----------------|
| 1      | Claims O/S at the beginning of the period                 | -         | -            | -                | -                         | -             | 2               |
| 2      | Claims reported during the period                         | 495       | -            | -                | -                         | -             | 2*              |
| 3      | Claims Settled during the period                          | 487       | -            | -                | -                         | -             | 2               |
| 4      | T & C Rejected  | -         | -            | -                | -                         | -             | -               |
| 5      | Claims Repudiated during the period                       | 2         | -            | -                | -                         | -             | -               |
|        | a) Less than 2years from the date of acceptance of risk   | 1         | -            | -                | -                         | -             | -               |
|        | b) Grater than 2 year from the date of acceptance of risk | 1         | -            | -                | -                         | -             | -               |
| 6      | Claims Written Back                                       | -         | -            | -                | -                         | -             | -               |
| 7      | Claims O/S at End of the period                           | 6         | -            | -                | -                         | -             | 2               |
|        | Less than 3months   | 6         | -            | -                | -                         | -             | 2               |
|        | 3 months to 6 months                                      | -         | -            | -                | -                         | -             | -               |
|        | 6months to 1 year   | -         | -            | -                | -                         | -             | -               |
|        | 1year and above   | -         | -            | -                | -                         | -             | -               |

\*Other benefits include claim under HCB, CI, PWB rider

**FORM L-41 - GREIVANCE DISPOSAL**

Name of the Insurer: EDELWEISS TOKIO LIFE INSURANCE CO. LTD.

Date: 30 June 2017

**GRIEVANCE DISPOSAL**

| Sl.No.   | Particulars                             | Opening Balance as on beginning of the quarter | Additions during the quarter | Complaints Resolved / Settled during the quarter |                    |           | Complaints Pending at the end of the quarter | Total complaints registered upto the quarter during the financial year |
|----------|---|--|------------------------------|--|--------------------|-----------|--|--|
|          |   |  |                              | Fully Accepted                                   | Partially Accepted | Rejected  |  |  |
| <b>1</b> | <b>Complaints made by the customers</b> |  |                              |  |                    |           |  |  |
| (a)      | Death Claims                            | 0  | 0                            | 0  | 0                  | 0         | 0  | 0  |
| (b)      | Policy Servicing                        | 0  | 6                            | 5  | 0                  | 1         | 0  | 6  |
| (c)      | Proposal Processing                     | 0  | 2                            | 2  | 0                  | 0         | 0  | 2  |
| (d)      | Survival Claims                         | 0  | 0                            | 0  | 0                  | 0         | 0  | 0  |
| (e)      | ULIP Related                            | 0  | 1                            | 1  | 0                  | 0         | 0  | 1  |
| (f)      | Unfair Business Practices               | 0  | 78                           | 13   | 1                  | 62        | 2  | 78   |
| (g)      | Others                                  | 0  | 4                            | 1  | 0                  | 2         | 1  | 4  |
|          | <b>Total Number of complaints:</b>      | <b>0</b>                                       | <b>91</b>                    | <b>22</b>  | <b>1</b>           | <b>65</b> | <b>3</b>                                     | <b>91</b>  |

|          |   |       |
|----------|---|-------|
| <b>2</b> | <b>Total No. of policies during previous year:</b>  | 45868 |
| <b>3</b> | <b>Total No. of claims during previous year</b>   | 1608  |
| <b>4</b> | <b>Total No. of policies during current year</b>  | 7502  |
| <b>5</b> | <b>Total No. of claims during current year</b>  | 497   |
| <b>6</b> | <b>Total No. of Policy Complaints (current year) per 10,000 policies (current year)</b>           | 121   |
| <b>7</b> | <b>Total No. of Claim Complaints (current year) per 10,000 claims registered (current year) :</b> | 0     |

| <b>8</b> | <b>Duration wise Pending Status</b> | <b>Complaints made by Customers</b> | <b>Complaints made by Intermediaries</b> | <b>Total</b> |
|----------|-------------------------------------|-------------------------------------|--|--------------|
| (a)      | Upto 7 days                         | 3                                   | 0  | 3            |
| (b)      | 7 - 15 days                         | 0                                   | 0  | 0            |
| (c)      | 15-30 days                          | 0                                   | 0  | 0            |
| (d)      | 30-90 days                          | 0                                   | 0  | 0            |
| (e)      | 90 days & Beyond                    | 0                                   | 0  | 0            |
|          | <b>Total No. of complaints</b>      | <b>3</b>                            | <b>0</b>                                 | <b>3</b>     |

**L-42- Valuation Basis (Life Insurance)**

a. How the policy data needed for valuation is accessed. The policy data is extracted from the Ingenium (policy administration system) and checks are performed for completeness and consistency of data.

The current months data is reconciled with the previous months data and the movements during the month. Consistency check is done for number of contracts, sum assured etc. The premium and unit fund data is reconciled with Finance data. Checks are also performed by reconciling it with data extracted for other purpose eg reinsurance reporting

b. How the valuation bases are supplied to the system Prophet (actuarial software) is used for valuation. The bases and parameters are passed on to Prophet. The Bases are also extracted from Prophet run results and compared with bases stored in spreadsheets for consistency.

| 1) Interest : Maximum and minimum interest rate taken for each segment |                      |                      |
|--|----------------------|----------------------|
|  | Min                  | Max                  |
| <b>i. Individual Business</b>  |                      |                      |
| 1. Life - Participating Policies                                       | 7.60% (Without MAD*) | 7.60% (Without MAD*) |
| 2. Pension - Participating Policies                                    | 7.60% (Without MAD*) | 7.60% (Without MAD*) |
| 3. Life - Non-participating Policies                                   | 7.00% (Without MAD*) | 7.50% (Without MAD*) |
| 4. Annuities - Participating policies                                  |                      | NA                   |
| 5. Annuities - Non-participating policies                              | 7.50% (Without MAD*) | 7.50% (Without MAD*) |
| 6. Annuities - Individual Pension Plan                                 |                      | NA                   |
| 7. Unit Linked - Life (Non-Unit Fund)                                  | 7.00% (Without MAD*) | 7.00% (Without MAD*) |
| 8. Unit Linked - Pension (Non-Unit Fund)                               | 7.00% (Without MAD*) | 7.00% (Without MAD*) |
| 9. Health Insurance  | 7.00% (Without MAD*) | 7.00% (Without MAD*) |
| <b>ii. Group Business</b>  |                      |                      |
| 1. Group Credit Protection   | 7.00% (Without MAD*) | 7.00% (Without MAD*) |
| 2. Group Wealth Accumulation (Non-Unit Fund)                           | 7.00% (Without MAD*) | 7.00% (Without MAD*) |
| 3. Group Employee Benefit  | 7.00% (Without MAD*) | 7.00% (Without MAD*) |

| 2) Mortality Rates : the mortality rates used for each segment (Expressed as a % of Indian Assured Lives Mortality (2006-08), unless otherwise stated) |  |  |
|--|--|--|
|  | Min  | Max  |
| <b>i. Individual Business</b>  |  |  |
| 1. Life - Participating policies   | 90.0% (Without MAD*)   | 90.0% (Without MAD*)   |
| 2. Pension - Participating Policies  | 90.0% (Without MAD*)   | 90.0% (Without MAD*)   |
| 3. Life - Non-participating Policies   |  |  |
| - Pure Term Plans  | 24.0% (Without MAD*)   | 195.0% (Without MAD*)  |
| - Non Term Plans   | 90.0% (Without MAD*)   | 140.0% (Without MAD*)  |
| 4. Annuities- Participating policies   |  | NA   |
| 5. Annuities - Non-participating policies  | 70% (Without MAD*) of Modified Mortality for Annuitants - LIC (a) (1996-98) Ultimate Rates | 80% (Without MAD*) of Modified Mortality for Annuitants - LIC (a) (1996-98) Ultimate Rates |
| 6. Annuities- Individual Pension Plan  |  | NA   |
| 7. Unit Linked - Life  | 80.0% ( Without MAD*)  | 95.0% ( Without MAD*)  |
| 8. Unit Linked - Pension   | 90.0% ( Without MAD*)  | 90.0% ( Without MAD*)  |
| 9. Health Insurance  | 80.0% ( Without MAD*)  | 80.0% ( Without MAD*)  |
| <b>ii. Group Business</b>  |  |  |
| 1. Group Credit Protection   | 80.0% ( Without MAD*)  | 120.0% ( Without MAD*)   |
| 2. Group Wealth Accumulation   | 90.0% ( Without MAD*)  | 90.0% ( Without MAD*)  |
| 3. Group Employee Benefit  | 90.0% ( Without MAD*)  | 90.0% ( Without MAD*)  |

| 3) Expense :  |  |  |
|---|--|--|
|   | Min  | Max  |
| <b>i. Individual Business</b>   |  |  |
| 1. Life - Participating Policies  | 402.02 (INFL @5%) (without MAD*)+ 1 % Renewal Premium  | 804.06 (INFL @ 5%) (without MAD*) + 1 % Renewal Premium  |
| 2. Pension - Participating Policies   | 486.2 (INFL @5%) (without MAD*)+ 1 % Renewal Premium   | 607.75 (INFL @5%) (without MAD*)+ 1 % Renewal Premium  |
| 3. Life - Non -participating Policies   | 250 (INFL @ 5%) (without MAD*) + Note1#<br>15.32 (INFL @ 5%) (without MAD*) for micro Insurance plan | 804.06 (INFL @ 5%) (without MAD*) +Note1#<br>15.32 (INFL @ 5%) (without MAD*) for micro Insurance plan |
| Note1# -<br>Dhan Nivesh, Single Pay Endowment, Wealth Builder, GCAP, Dhan Labh, Simply Protect, Total Secure+ : 0%<br>Mylife+ : 2% of Renewal Premium<br>Raksha Kavach : 20% of Renewal Commission.<br>Other Pure Term plans : 25% of Renewal Commission.<br>Other Non-Par Savings plan : 1% Renewal Premium + 0.2% of Asset Share (only for Education) |  |  |
| 4. Annuities - Participating policies   |  | NA   |
| 5. Annuities - Non-participating policies   | 243.11 (INFL @ 5%) (without MAD*)  | 486.2 (INFL @ 5%) (without MAD*)   |
| 6. Annuities - Individual Pension Plan  |  | NA   |
| 7. Unit Linked - Life   | 525 (INFL @ 5%) (without MAD*) + 0.25 % of fund Value + Note2~                                       | 804.06 (INFL @ 5%) (without MAD*) + 0.25 % of fund Value + Note2~                                      |
| Note2~ -<br>Wealth Ultima : 0%<br>Other Unit Linked Life plans : 25% of Renewal Commission.   |  |  |
| 8. Unit Linked - Pension  | 275.63 (INFL @ 5%) (without MAD*) + 0.25 % of fund Value + 1% Renewal Premium                        | 551.25 (INFL @ 5%) (without MAD*) + 0.25 % of fund Value + 1% Renewal Premium                          |
| 9. Health Insurance   |  | 463.05 (INFL @5%) (without MAD*)+ 2% Renewal Premium   |
| <b>ii. Group Business</b>   |  |  |
| 1. Group Credit Protection  |  | per member - 255.26 (INFL @ 5%) (without MAD*)   |
| 2. Group Wealth Accumulation  |  | per scheme - 8040.57 (INFL @5%) (without MAD*) + 0.15 % of fund value                                  |
| 3. Group Employment Benefit   |  | per scheme - 5512.5 (INFL @5%) (without MAD*) + 0.05 % of policy account value                         |

| 4) Bonus Rates :            |                        |  |
|-----------------------------|------------------------|--|
|                             | Declared for FY 16-17^ | Provision for Future Years                         |
| 1. Cashflow Protection      | NA                     | 17.5 - 25  |
| 2. Save n Grow Plan (WA)    | 26.5 - 36.5            | 16 - 28  |
| 3. MultiGain Plan (WA)      | 37.5 - 42.3            | 28   |
| 4. Save n Prosper Plan (WA) | 30 - 94                | 15 - 39  |
| 5. EduSave                  | 25.5 - 87              | 11.5 - 34  |
| 6. Milestones Plan (WA)     | 24 - 35                | 13 - 15  |
| 7. Cashflow Protection Plus | 47 - 59.5              | Reversionary Bonus: 21 - 28<br>Cash Bonus: 21 - 28 |
| 8. Triple Advantage Plan    | 60 - 102.5             | 27 - 45  |
| 9. Pension                  | NA                     | 23 - 48  |

^ Declared Bonus rate for FY 16-17 includes one time Special Bonus declared for FY 2017 by company on completion of 5 years of operation.

5) Policyholders Reasonable Expectations The provisions for future bonuses are consistent with assumed valuation rate of interest.

6) Taxation and Shareholder Transfers Transfers to Shareholders are made through a window of 90:10 of surplus. These transfers are then subjected to taxation at the rate of 14.80625%.

7) Basis of provisions for Incurred But Not Reported (IBNR) Based on expected delay in claim reporting, Par : 100 days; Non par, Annuity, Health, Pension and Unit Linked : 80 days; Group Mortgage: 65 days; Group Term Life: 240 days for DCCB schemes, 70 days for other schemes

| 8) Change in Valuation Methods or Bases: |           |  |
|--|-----------|--|
| <b>i. Individuals Assurances</b>         |           |  |
| 1. Interest                              | No change |  |
| 2. Expenses                              | No change |  |
| 3. Inflation                             | No change |  |
| <b>ii. Annuities</b>                     |           |  |
| 1. Interest                              | No change |  |
| a. Annuity in payment                    | No change |  |
| b. Annuity during deferred period        | NA        |  |
| c. Pension : All Plans                   | No change |  |
| 2. Expenses                              | No change |  |
| 3. Inflation                             | No change |  |
| <b>iii. Unit Linked</b>                  |           |  |
| 1. Interest                              | No change |  |
| 2. Expenses                              | No change |  |
| 3. Inflation                             | No change |  |
| <b>iv. Health</b>                        |           |  |
| 1. Interest                              | No change |  |
| 2. Expenses                              | No change |  |
| 3. Inflation                             | No change |  |
| <b>v. Group</b>                          |           |  |
| 1. Interest                              | No change |  |
| 2. Expenses                              | No change |  |
| 3. Inflation                             | No change |  |

MAD\* Interest: 75 - 550 bps  
Mortality: 10%; additional 5% MAD to cater AIDS risk  
Expenses: 10%

\* Margin for Adverse Deviation (MAD) is over and above the base rate mentioned above